EXHIBIT 24 Part 1 of 2

# NSSF ${ }^{\circ}$ REPORT 2015-2016 INDUSTRY REFERENCE GUIDE ${ }^{s M}$ 

A COMPILATION OF FIREARM AND AMMUNITION INDUSTRY DATA


# NSSF ${ }^{\circ}$ REPORT 2015-2016 INDUSTRY REFERENCE GUIDE ${ }^{\text {sm }}$ 

A COMPILATION OF FIREARM AND AMMUNITION INDUSTRY DATA

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TThank you for your interest in NSSF industry research. The following pages provide both current and historical statistics on the firearms and ammunition industry's top indicators as well as a vast amount of data from dozens of quality sources that, when combined, should offer you a better understanding of this market.

This edition of the Industry Reference Guide has been updated with a few additional reports in an effort to provide you, our member, with information that is not readily available elsewhere. In addition to adding an NSSF-adjusted NICS map highlighting the top 10 states (page 55), we have added the NSSF Hunting License Sales Index in order to provide you with a more timely view of the trends in hunting license sales than would be available otherwise. We have kept the arrary of NSSF infographics posted in the book and replaced any that had updates available. Please be sure to use these in your social media, print marketing and adversiting efforts. As always, we feel this guide is the most comprehensive industry data report available; should a topic be lacking, however, please contact us and we will do our best to provide you with reliable information.

NSSF produces many specialty reports throughout the year that can be found at www.nssf.org/research. Additionally, NSSF members may view monthly updates and historical data in the NSSF Industry Research section of the member log in area found at www.nssf.org/members.

To stay on top of NSSF research releases and pertinent industry information, subscribe to NSSF's weekly e-newsletter, Bullet Points. You can sign up for a free subscription at nssf.org/bulletpoints.
Again, thank you for your interest in our research. We look forward to providing you with the most accurate data the industry offers.

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## ADDITIONAL RESEARCH AVAIL <br> TO NSSF MEMBERS FOR FREE.

Visit nssf.org or log in and click "Research" in NSSF's Members Only Shopping Cart

Historical Statistics on Industry Indicators:

1) NSSF Adjusted NICS Firearm Background Checks
2) Firearm Production in the United States
3) Firearm and Ammunition Import and Export Data
4) Hunting License Sales
5) Excise Tax Collections on Handguns, Long Guns \& Ammunition




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STATE OF OUR MARKETPLACE
INDUSTRY TRENDS


## WHICH HUNTE MBER TO USE?

Participation numbers for hunting vary, depending upon the source of data. A key reason for these differences is the method used to collect the data. Survey methods both determine how data is collected and what criteria are applied, such as age ranges, amount of participation, how the survey was conducted and sample sizes. The table below provides a breakdown of three of the most popular data sources for hunter figures.

| Reference | Source | Year | Number of Hunters | Description and Methodology |
| :---: | :---: | :---: | :---: | :---: |
| National Survey of Fishing, Hunting and WildlifeAssociated Recreation | U.S. Fish \& Wildlife Service (USFWS) \& U.S. Census | 2011 | 13,674,000 | Conducted every five years since 1955. 2011 data collected from a series of three interviews conducted from April 2011 through January 2012. Mainly phone but also in-person interviews to obtain sampling of residents aged 16 and older. |
| Certified Hunting License Sales | USFWS | 2013 | 14,838,000 | Each state wildlife agency reports annual license sales to USFWS, which then conduct audits as necessary. State laws differ, but many states require participants to purchase a license starting at age 12. Landowners and veterans are exempt from purchasing a license in several states. |
| Shooting Sports Participation Reports | National Sporting Goods Association | 2014 | 17,963,000 | Annual online panel of 35,000 individuals aged 7 and older who participate more than once per year. |

## Recommendation:

It is important to note that many people who consider themselves hunters do not go hunting every year. Approximately 65 percent of hunters do purchase a license and go hunting each year. The remaining percentage may hunt only once every several years, however, they still consider themselves hunters. A study, "Portrait of Today's Hunters", conducted by Southwick Associates, determined that there are approximately 21 million individuals who have purchased at least one hunting license during a five-year period.

## A word of caution when using survey data:

Year-to-year changes in the number of participants may be due more to survey fluctuation than actual trends. It is best to use the participation and demographic studies as a general barometer referencing long-term comparisons such as a three- to five-year average or more.


The most recent snapshot of paid hunting license holders released by the U.S. Fish and Wildlife Service shows a 1.7-percent increase in the total number of certified paid license holders compared to last year's numbers, from $14,591,734$ to $14,837,609$.

## Long-term trends

The data shows that, overall, the number of license holders has remained relatively stable over the last ten years. The last five-year period reflects a slight decrease of 0.9 -percent in the number of paid hunting license holders, while there is a slight increase of 0.8 -percent to report over the past 10 years.
Hunter contributions resulted in more than $\$ 820.8$ million collected in 2013, a 16.6 percent increase over the nearly $\$ 703.8$ million collected in 2004 and a $4.7 \%$ increase over the contributions paid five years ago.
The next several pages of this report detail hunting license trends and provide a clearer picture of how important today's hunters are socially and economically.

Source: U.S. Fish and Wildlife Service (website: wsfrprograms.fws.gov) "Calculation Year" is two years behind the current year.
Inflation calculations: usinflationcalculator.com/ (Based on U.S. government CPI data released 9-17-14.)
Note: A paid license holder is one individual regardless the number of licenses purchased. Persons who hunted in multiple states are counted once in each state where they hunted.

## 25 Year History Paid Hunting License Holders \& Dollars

| YEAR | Paid Hunting License Holders (USFWS) | Increase 1 <br> Decrease from <br> Previous Year | \% Change from Previous Year | Gross Cost to Paid Hunting License Holders (USFWS) | \% Change in Gross Cost \$ Value from Previous Year | Inflation-adjusted Gross Cost to Paid Hunting License Holder In 2013 Dollars | \% Change <br> in Inflation- <br> adjusted <br> Gross Cost <br> \$ Value | Average Gross Cost \$ Value Per License Holder | Average <br> Adjusted Gross Cost \$ Value Per License Holder |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1989 | 15,960,808 | 42,286 | 0.3\% | \$389,464,856 | 2.3\% | \$731,681,971 | -1.0\% | \$24.40 | \$45.84 |
| 1990 | 15,797,290 | -163,518 | -1.0\% | \$422,074,445 | 8.4\% | \$752,296,836 | 2.8\% | \$26.72 | \$47.62 |
| 1991 | 15,718,845 | -78,445 | -0.5\% | \$438,411,287 | 3.9\% | \$749,860,339 | -0.3\% | \$27.89 | \$47.70 |
| 1992 | 15,746,706 | 27,861 | 0.2\% | \$481,043,950 | 9.7\% | \$798,735,249 | 6.5\% | \$30.55 | \$50.72 |
| 1993 | 15,627,763 | -118,943 | -0.8\% | \$501,487,869 | 4.2\% | \$808,478,226 | 1.2\% | \$32.09 | \$51.73 |
| 1994 | 15,343,300 | -284,463 | -1.8\% | \$502,453,491 | 0.2\% | \$789,811,457 | -2.3\% | \$32.75 | \$51.48 |
| 1995 | 15,232,793 | -110,507 | -0.7\% | \$532,580,412 | 6.0\% | \$814,096,687 | 3.1\% | \$34.96 | \$53.44 |
| 1996 | 15,144,303 | -88,490 | -0.6\% | \$542,752,199 | 1.9\% | \$805,850,376 | -1.0\% | \$35.84 | \$53.21 |
| 1997 | 14,906,826 | -237,477 | -1.6\% | \$565,213,741 | 4.1\% | \$820,376,931 | 1.8\% | \$37.92 | \$55.03 |
| 1998 | 14,888,663 | -18,163 | -0.1\% | \$561,844,286 | -0.6\% | \$802,978,892 | -2.1\% | \$37.74 | \$53.93 |
| 1999 | 15,144,608 | 255,945 | 1.7\% | \$688,018,976 | 22.5\% | \$962,057,843 | 19.8\% | \$45.43 | \$63.52 |
| 2000 | 15,044,324 | -100,284 | -0.7\% | \$612,698,063 | -10.9\% | \$828,875,161 | -13.8\% | \$40.73 | \$55.10 |
| 2001 | 14,990,570 | -53,754 | -0.4\% | \$642,069,055 | 4.8\% | \$845,053,564 | 2.0\% | \$42.83 | \$56.37 |
| 2002 | 14,966,406 | -24,164 | -0.2\% | \$656,978,444 | 2.3\% | \$850,737,785 | 0.7\% | \$43.90 | \$56.84 |
| 2003 | 14,679,041 | -287,365 | -1.9\% | \$679,824,467 | 3.5\% | \$860,705,806 | 1.2\% | \$46.31 | \$58.64 |
| 2004 | 14,726,427 | 47,386 | 0.3\% | \$703,794,135 | 3.5\% | \$867,939,493 | 0.8\% | \$47.79 | \$58.94 |
| 2005 | 14,575,484 | -150,943 | -1.0\% | \$723,712,681 | 2.8\% | \$863,256,196 | -0.5\% | \$49.65 | \$59.23 |
| 2006 | 14,623,598 | 48,114 | 0.3\% | \$753,569,299 | 4.1\% | \$870,779,976 | 0.9\% | \$51.53 | \$59.55 |
| 2007 | 14,452,464 | -171,134 | -1.2\% | \$764,322,544 | 1.4\% | \$858,746,838 | -1.4\% | \$52.89 | \$59.42 |
| 2008 | 14,447,187 | -5,277 | 0.0\% | \$776,859,347 | 1.6\% | \$840,558,767 | -2.1\% | \$53.77 | \$58.18 |
| 2009 | 14,973,528 | 526,341 | 3.6\% | \$783,933,373 | 0.9\% | \$851,241,356 | 1.3\% | \$52.35 | \$56.85 |
| 2010 | 14,956,278 | -17,250 | -0.1\% | \$795,441,568 | 1.5\% | \$849,802,487 | -0.2\% | \$53.18 | \$56.82 |
| 2011 | 14,629,726 | -326,552 | -2.2\% | \$789,971,893 | -0.7\% | \$818,130,615 | -3.7\% | \$54.00 | \$55.92 |
| 2012 | 14,591,734 | -37,992 | -0.3\% | \$806,356,592 | 2.1\% | \$818,167,777 | 0.0\% | \$55.26 | \$56.07 |
| 2013 | 14,837,609 | 245,875 | 1.7\% | \$820,865,071 | 1.8\% | \$820,865,071 | 0.3\% | \$55.32 | \$55.32 |
| $\begin{gathered} \hline 25-\mathrm{YR} \\ \text { Avg. } \end{gathered}$ | 15,040,251 | -43,237 | -0.3\% | \$637,429,682 | 3.3\% | \$827,243,428 | 0.6\% | \$42.63 | \$55.10 |
| $\begin{array}{\|c} \hline 20-\mathrm{Yr} \\ \text { Avg. } \end{array}$ | 14,857,743 | -39,508 | -0.3\% | \$685,162,982 | 2.6\% | \$842,001,654 | 0.2\% | \$46.21 | \$56.69 |
| $\begin{gathered} \text { 15-YR } \\ \text { Avg. } \end{gathered}$ | 14,775,932 | -3,404 | 0.0\% | \$733,227,701 | 2.7\% | \$853,794,582 | 0.3\% | \$49.66 | \$57.78 |
| $\begin{array}{\|c\|} \hline 10 \text {-YR } \\ \text { Avg. } \end{array}$ | 14,681,404 | 15,857 | 0.1\% | \$771,882,650 | 1.9\% | \$845,948,858 | -0.5\% | \$52.58 | \$57.63 |
| $\begin{aligned} & 5-\mathrm{YR} \\ & \text { Avg. } \\ & \hline \end{aligned}$ | 14,797,775 | 78,084 | 0.6\% | \$799,313,699 | 1.1\% | \$831,641,461 | -0.5\% | \$54.02 | \$56.20 |

Paid Hunting License Holders (A paid license holder is one individual regardless the number of licenses purchased)

Inflation-Adjusted Gross Dollar Contributions
(A total of all licenses, tags, permits and stamps purchased)

License Holders


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PAID HUNTING LICENSE
DERS BY STATE (20 YEARS)

| STATE | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | 276,235 | 274,072 | 269,097 | 266,386 | 273,506 | 272,525 | 271,865 | 278,052 | 273,638 | 270,229 | 267,354 |
| AK | 89,956 | 90,669 | 95,260 | 101,306 | 95,364 | 95,745 | 97,508 | 93,377 | 97,537 | 99,121 | 98,084 |
| AZ | 182,408 | 183,903 | 179,731 | 180,733 | 190,037 | 198,025 | 196,659 | 191,653 | 183,478 | 181,467 | 182,044 |
| AR | 313,007 | 321,860 | 323,990 | 319,402 | 330,689 | 412,114 | 395,304 | 400,555 | 402,493 | 386,559 | 378,162 |
| CA | 363,397 | 354,555 | 343,838 | 328,824 | 316,815 | 309,236 | 317,063 | 316,549 | 320,092 | 315,588 | 305,962 |
| CO | 301,710 | 295,895 | 349,491 | 352,823 | 362,927 | 328,879 | 337,475 | 298,292 | 300,574 | 309,801 | 318,971 |
| CT | 67,013 | 67,716 | 65,596 | 63,883 | 62,556 | 61,608 | 60,345 | 59,309 | 57,720 | 54,926 | 54,130 |
| DE | 23,811 | 21,463 | 21,607 | 21,988 | 21,675 | 21,357 | 21,383 | 20,918 | 21,488 | 20,066 | 18,480 |
| FL | 189,650 | 184,242 | 183,808 | 205,939 | 181,177 | 179,344 | 177,116 | 181,635 | 181,857 | 176,320 | 175,067 |
| GA | 347,795 | 350,346 | 339,416 | 342,110 | 331,705 | 332,635 | 330,151 | 335,149 | 338,045 | 331,795 | 314,569 |
| HI | 10,673 | 10,486 | 10,534 | 10,074 | 9,613 | 9,346 | 9,255 | 8,867 | 9,032 | 8,388 | 8,211 |
| ID | 247,113 | 235,408 | 234,905 | 234,401 | 227,984 | 250,243 | 249,188 | 246,844 | 246,284 | 245,358 | 250,648 |
| IL | 323,991 | 324,794 | 328,278 | 320,657 | 305,663 | 308,662 | 310,062 | 297,641 | 300,883 | 293,994 | 330,360 |
| IN | 332,150 | 335,438 | 297,330 | 287,443 | 300,755 | 300,732 | 292,694 | 282,781 | 285,573 | 232,819 | 250,573 |
| IA | 232,303 | 263,690 | 266,855 | 271,695 | 273,628 | 275,780 | 266,880 | 259,898 | 257,899 | 269,014 | 286,607 |
| KS | 193,172 | 187,110 | 172,387 | 178,203 | 200,119 | 209,734 | 209,626 | 204,475 | 188,310 | 195,874 | 202,274 |
| KY | 291,009 | 288,770 | 281,746 | 271,364 | 278,635 | 280,991 | 346,970 | 355,134 | 349,951 | 347,379 | 350,544 |
| LA | 267,324 | 266,609 | 267,347 | 266,746 | 271,207 | 271,541 | 278,521 | 270,907 | 272,912 | 268,793 | 277,108 |
| ME | 206,801 | 203,669 | 202,235 | 196,822 | 201,140 | 207,004 | 208,666 | 198,923 | 197,908 | 201,136 | 205,600 |
| MD | 149,291 | 150,992 | 143,756 | 140,859 | 142,909 | 135,436 | 133,810 | 136,416 | 128,569 | 123,699 | 120,914 |
| MA | 100,762 | 99,397 | 61,993 | 83,443 | 75,070 | 74,241 | 68,866 | 62,024 | 68,488 | 56,662 | 69,500 |
| MI | 1,126,826 | 934,430 | 964,531 | 952,584 | 957,264 | 920,473 | 897,916 | 887,235 | 870,432 | 863,946 | 832,835 |
| MN | 563,602 | 576,187 | 572,895 | 555,630 | 538,684 | 555,926 | 578,230 | 580,338 | 585,104 | 573,424 | 571,581 |
| MS | 252,513 | 246,389 | 241,393 | 242,854 | 247,285 | 250,035 | 252,039 | 249,706 | 249,591 | 235,447 | 234,797 |
| M0 | 441,855 | 450,881 | 456,132 | 515,379 | 500,128 | 505,662 | 503,609 | 518,923 | 539,062 | 542,477 | 492,500 |
| MT | 272,032 | 295,151 | 290,775 | 284,697 | 277,711 | 280,382 | 283,815 | 279,727 | 227,365 | 232,276 | 232,869 |
| NE | 170,225 | 185,329 | 191,006 | 189,364 | 180,684 | 186,452 | 184,903 | 177,757 | 174,927 | 176,502 | 165,952 |
| NV | 52,641 | 55,427 | 55,832 | 55,380 | 57,563 | 59,501 | 60,345 | 61,341 | 61,455 | 60,805 | 58,722 |
| NH | 81,827 | 81,458 | 83,292 | 81,477 | 81,354 | 78,328 | 76,258 | 73,281 | 67,586 | 63,975 | 62,587 |
| NJ | 115,187 | 112,515 | 108,315 | 105,931 | 105,202 | 89,460 | 86,685 | 86,156 | 82,814 | 81,501 | 86,588 |
| NM | 112,232 | 113,716 | 97,766 | 106,909 | 115,557 | 103,990 | 109,168 | 111,896 | 111,188 | 109,948 | 103,968 |
| NY | 750,062 | 721,706 | 724,019 | 709,054 | 693,516 | 698,844 | 695,622 | 694,815 | 696,679 | 641,572 | 627,749 |
| NC | 350,497 | 367,619 | 367,722 | 353,606 | 384,273 | 399,043 | 404,562 | 425,830 | 433,135 | 433,542 | 438,172 |
| ND | 109,735 | 106,653 | 112,822 | 116,914 | 110,819 | 116,664 | 123,473 | 131,375 | 141,816 | 146,010 | 147,240 |
| OH | 534,168 | 539,457 | 538,623 | 528,703 | 535,033 | 519,996 | 448,950 | 422,180 | 426,856 | 425,992 | 442,214 |
| OK | 282,136 | 268,714 | 272,961 | 275,424 | 286,117 | 296,548 | 306,185 | 327,120 | 330,336 | 331,672 | 341,260 |
| OR | 302,649 | 307,253 | 317,715 | 317,072 | 318,027 | 318,133 | 310,739 | 303,635 | 297,944 | 295,422 | 283,327 |
| PA | 1,149,426 | 1,138,343 | 1,112,964 | 1,091,568 | 1,066,032 | 1,071,955 | 1,028,297 | 1,034,804 | 1,048,731 | 1,017,802 | 1,018,664 |
| RI | 13,329 | 13,352 | 13,082 | 13,196 | 12,675 | 11,704 | 11,484 | 12,285 | 10,750 | 10,691 | 9,302 |
| SC | 214,086 | 217,351 | 219,049 | 223,123 | 224,207 | 263,045 | 258,706 | 277,691 | 279,203 | 211,605 | 210,136 |
| SD | 187,730 | 210,130 | 217,394 | 214,133 | 184,837 | 204,599 | 228,209 | 217,007 | 216,152 | 207,973 | 232,053 |
| TN | 591,839 | 599,935 | 585,304 | 600,117 | 595,605 | 613,654 | 631,580 | 626,978 | 725,110 | 727,525 | 730,495 |
| TX | 1,072,347 | 1,064,803 | 1,040,938 | 942,359 | 975,943 | 978,837 | 983,485 | 1,020,674 | 1,027,908 | 1,039,327 | 1,073,847 |
| UT | 164,107 | 166,838 | 212,829 | 191,745 | 196,818 | 190,092 | 171,710 | 167,393 | 159,678 | 154,884 | 153,501 |
| VT | 103,942 | 100,810 | 96,318 | 94,247 | 97,000 | 103,629 | 101,687 | 96,093 | 92,138 | 90,110 | 86,512 |
| VA | 356,653 | 352,778 | 340,397 | 331,559 | 323,459 | 317,939 | 315,070 | 315,402 | 314,748 | 304,605 | 317,484 |
| WA | 270,286 | 305,502 | 252,933 | 235,477 | 219,483 | 286,188 | 214,969 | 213,276 | 198,162 | 194,308 | 193,046 |
| WV | 282,507 | 279,891 | 277,978 | 279,245 | 276,053 | 282,195 | 276,566 | 276,242 | 288,098 | 262,835 | 254,222 |
| WI | 773,261 | 784,003 | 813,111 | 739,345 | 742,669 | 769,420 | 773,239 | 763,063 | 689,099 | 716,200 | 722,803 |
| WY | 136,029 | 125,088 | 127,007 | 114,633 | 131,491 | 136,736 | 147,416 | 138,948 | 137,608 | 137,677 | 136,839 |
| TOTAL | 15,343,300 | 15,232,793 | 15,144,303 | 14,906,826 | 14,888,663 | 15,144,608 | 15,044,324 | 14,990,570 | 14,966,406 | 14,679,041 | 14,726,427 |


| STATE | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 20-Year Average | $\begin{gathered} \hline 2013 \text { vs. } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2013 \text { vs. } \\ 20 \text {-yr Avg. } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | 259,241 | 255,923 | 264,640 | 264,710 | 540,098 | 527,713 | 530,127 | 507,403 | 507,926 | 332,537 | 0.10\% | 52.74\% |
| AK | 99,954 | 96,979 | 96,979 | 97,858 | 101,750 | 106,653 | 101,547 | 107,260 | 107,131 | 98,502 | -0.12\% | 8.76\% |
| AZ | 196,706 | 202,976 | 202,976 | 201,627 | 191,834 | 194,727 | 195,664 | 195,213 | 200,092 | 191,598 | 2.50\% | 4.43\% |
| AR | 375,737 | 354,042 | 380,931 | 381,521 | 390,932 | 385,275 | 390,554 | 382,212 | 326,779 | 367,606 | -14.50\% | -11.11\% |
| CA | 299,303 | 295,163 | 300,615 | 296,623 | 293,263 | 289,609 | 281,472 | 283,539 | 283,539 | 310,752 | 0.00\% | -8.76\% |
| CO | 312,151 | 306,179 | 306,179 | 294,186 | 294,186 | 288,086 | 286,363 | 280,302 | 281,201 | 310,284 | 0.32\% | -9.37\% |
| CT | 52,207 | 48,857 | 48,857 | 49,493 | 50,066 | 46,582 | 44,178 | 41,294 | 42,535 | 54,944 | 3.01\% | -22.58\% |
| DE | 19,472 | 19,681 | 19,890 | 18,746 | 19,271 | 18,691 | 18,184 | 16,860 | 16,786 | 20,091 | -0.44\% | -16.45\% |
| FL | 161,273 | 167,524 | 170,282 | 170,554 | 176,539 | 176,034 | 176,616 | 176,288 | 175,349 | 178,331 | -0.53\% | -1.67\% |
| GA | 314,569 | 390,892 | 273,272 | 302,190 | 307,436 | 324,561 | 363,575 | 367,385 | 395,219 | 336,641 | 7.58\% | 17.40\% |
| HI | 7,775 | 8,741 | 6,856 | 7,407 | 9,002 | 9,677 | 9,815 | 7,240 | 10,537 | 9,076 | 45.54\% | 16.09\% |
| ID | 254,678 | 255,077 | 255,077 | 256,664 | 254,195 | 252,573 | 248,728 | 252,865 | 258,547 | 247,839 | 2.25\% | 4.32\% |
| IL | 336,203 | 328,975 | 328,975 | 301,688 | 333,061 | 328,995 | 321,739 | 321,858 | 320,765 | 318,362 | -0.34\% | 0.75\% |
| IN | 282,261 | 265,709 | 265,709 | 264,323 | 272,282 | 279,214 | 273,929 | 274,048 | 278,322 | 282,704 | 1.56\% | -1.55\% |
| IA | 280,398 | 291,424 | 290,171 | 271,434 | 264,699 | 256,896 | 227,408 | 222,695 | 219,798 | 262,459 | -1.30\% | -16.25\% |
| KS | 198,368 | 209,170 | 208,992 | 214,107 | 214,107 | 235,021 | 226,553 | 245,365 | 239,335 | 206,615 | -2.46\% | 15.84\% |
| KY | 343,456 | 347,848 | 347,848 | 339,483 | 328,321 | 336,463 | 330,238 | 326,976 | 340,902 | 324,201 | 4.26\% | 5.15\% |
| LA | 280,167 | 269,471 | 293,224 | 304,661 | 314,846 | 325,446 | 345,525 | 358,153 | 370,528 | 292,052 | 3.46\% | 26.87\% |
| ME | 199,102 | 195,568 | 195,568 | 196,160 | 193,436 | 191,280 | 189,120 | 175,196 | 165,781 | 196,556 | -5.37\% | -15.66\% |
| MD | 122,371 | 118,708 | 123,994 | 120,630 | 121,982 | 119,969 | 120,321 | 118,997 | 124,187 | 129,891 | 4.36\% | -4.39\% |
| MA | 59,016 | 57,193 | 59,158 | 57,153 | 59,470 | 57,346 | 57,641 | 61,204 | 56,797 | 67,271 | -7.20\% | -15.57\% |
| MI | 789,244 | 814,643 | 802,299 | 790,789 | 795,535 | 786,880 | 761,269 | 753,376 | 763,618 | 863,306 | 1.36\% | -11.55\% |
| MN | 571,547 | 578,244 | 578,244 | 579,060 | 581,828 | 576,723 | 579,910 | 578,371 | 592,125 | 573,383 | 2.38\% | 3.27\% |
| MS | 236,067 | 225,150 | 231,865 | 238,036 | 232,546 | 226,940 | 220,266 | 219,716 | 218,161 | 237,540 | -0.71\% | -8.16\% |
| M0 | 479,959 | 487,442 | 483,911 | 480,883 | 485,413 | 491,357 | 486,608 | 487,024 | 496,583 | 492,289 | 1.96\% | 0.87\% |
| MT | 231,936 | 240,613 | 240,613 | 243,751 | 245,550 | 243,570 | 235,621 | 222,977 | 229,317 | 254,537 | 2.84\% | -9.91\% |
| NE | 170,785 | 171,419 | 171,419 | 177,939 | 175,944 | 175,874 | 177,623 | 180,517 | 175,591 | 178,011 | -2.73\% | -1.36\% |
| NV | 60,385 | 64,031 | 64,031 | 65,047 | 63,709 | 64,635 | 64,334 | 65,461 | 65,606 | 60,813 | 0.22\% | 7.88\% |
| NH | 60,737 | 61,076 | 61,076 | 59,768 | 59,154 | 59,420 | 59,301 | 56,411 | 59,068 | 68,372 | 4.71\% | -13.61\% |
| NJ | 82,566 | 80,246 | 80,246 | 76,398 | 79,539 | 77,584 | 77,607 | 75,699 | 74,067 | 88,215 | -2.16\% | -16.04\% |
| NM | 105,966 | 96,160 | 94,243 | 100,346 | 102,463 | 96,424 | 97,893 | 95,927 | 97,103 | 104,143 | 1.23\% | -6.76\% |
| NY | 573,970 | 611,644 | 594,992 | 597,006 | 676,669 | 592,216 | 581,401 | 576,815 | 535,915 | 649,713 | -7.09\% | -17.52\% |
| NC | 427,608 | 440,896 | 460,577 | 475,375 | 494,005 | 505,530 | 521,717 | 528,636 | 545,032 | 437,869 | 3.10\% | 24.47\% |
| ND | 148,919 | 152,691 | 156,713 | 163,174 | 156,906 | 154,047 | 156,052 | 149,138 | 148,793 | 137,498 | -0.23\% | 8.21\% |
| OH | 431,815 | 420,621 | 400,736 | 395,567 | 408,142 | 413,710 | 405,866 | 400,954 | 404,997 | 452,229 | 1.01\% | -10.44\% |
| OK | 341,213 | 345,020 | 362,806 | 356,257 | 379,884 | 386,374 | 381,049 | 400,809 | 419,445 | 334,567 | 4.65\% | 25.37\% |
| OR | 279,140 | 279,937 | 279,937 | 279,893 | 283,749 | 282,812 | 260,949 | 256,321 | 264,102 | 291,938 | 3.04\% | -9.53\% |
| PA | 1,006,293 | 981,124 | 943,222 | 925,885 | 927,655 | 970,217 | 968,735 | 964,714 | 969,633 | 1,021,803 | 0.51\% | -5.11\% |
| RI | 8,940 | 9,075 | 9,075 | 9,075 | 8,858 | 8,798 | 8,605 | 8,551 | 8,624 | 10,573 | 0.85\% | -18.43\% |
| SC | 220,126 | 199,540 | 205,059 | 204,445 | 223,008 | 234,457 | 173,942 | 204,837 | 206,397 | 223,501 | 0.76\% | -7.65\% |
| SD | 243,123 | 239,419 | 248,495 | 259,159 | 256,191 | 251,655 | 253,512 | 246,315 | 244,182 | 228,113 | -0.87\% | 7.04\% |
| TN | 775,511 | 780,053 | 667,606 | 671,120 | 700,621 | 698,993 | 530,547 | 566,507 | 727,229 | 657,316 | 28.37\% | 10.64\% |
| TX | 1,039,709 | 1,005,226 | 1,012,446 | 1,020,779 | 1,024,520 | 1,020,227 | 1,036,946 | 1,020,105 | 1,060,455 | 1,023,044 | 3.96\% | 3.66\% |
| UT | 148,849 | 157,217 | 157,217 | 165,033 | 207,232 | 212,378 | 211,863 | 206,666 | 207,331 | 180,169 | 0.32\% | 15.08\% |
| VT | 81,265 | 83,708 | 84,044 | 84,044 | 83,681 | 82,307 | 80,650 | 74,966 | 72,930 | 89,504 | -2.72\% | -18.52\% |
| VA | 317,239 | 309,942 | 318,993 | 307,995 | 307,642 | 304,206 | 300,764 | 292,863 | 276,660 | 316,320 | -5.53\% | -12.54\% |
| WA | 197,135 | 197,215 | 197,260 | 209,050 | 196,276 | 194,272 | 188,081 | 180,411 | 180,829 | 216,208 | 0.23\% | -16.36\% |
| WV | 238,355 | 237,343 | 237,343 | 229,115 | 234,192 | 233,349 | 221,806 | 214,286 | 220,811 | 255,122 | 3.04\% | -13.45\% |
| WI | 713,610 | 721,851 | 721,851 | 721,399 | 716,504 | 718,261 | 704,357 | 704,372 | 717,381 | 736,290 | 1.85\% | -2.57\% |
| WY | 139,064 | 145,952 | 145,952 | 149,581 | 135,336 | 142,251 | 143,155 | 136,636 | 133,568 | 137,048 | -2.25\% | -2.54\% |
| TOTAL | 14,575,484 | 14,623,598 | 14,452,464 | 14,447,187 | 14,973,528 | 14,956,278 | 14,629,726 | 14,591,734 | 14,837,609 | 14,857,743 | 1.69\% | -0.14\% |

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 14 of 188 Page ID PAID HUNTING LICENSE HOLDERS A ${ }^{\#: 8621}$ RCENTAGE OF THE U.S. POPULATION

| STATE | 2013 <br> State Resident Population Age 15+ | 2013 <br> Paid Hunting License Holders | License Holders as a \% of State Population Age 15+ | License Holders as a o of National Hunting License Holders |
| :---: | :---: | :---: | :---: | :---: |
| Alabama | 3,870,865 | 507,926 | 13.1\% | 3.4\% |
| Alaska | 563,759 | 107,131 | 19.0\% | 0.7\% |
| Arizona | 5,128,576 | 200,092 | 3.9\% | 1.3\% |
| Arkansas | 2,341,416 | 326,779 | 14.0\% | 2.2\% |
| California | 30,048,767 | 283,539 | 0.9\% | 1.9\% |
| Colorado | 4,090,545 | 281,201 | 6.9\% | 1.9\% |
| Connecticut | 2,929,285 | 42,535 | 1.5\% | 0.3\% |
| Delaware | 738,730 | 16,786 | 2.3\% | 0.1\% |
| D.C. | 530,380 | n/a | n/a | n/a |
| Florida | 15,794,224 | 175,349 | 1.1\% | 1.2\% |
| Georgia | 7,737,656 | 395,219 | 5.1\% | 2.7\% |
| Hawaii | 1,121,525 | 10,537 | 0.9\% | 0.1\% |
| Idaho | 1,225,510 | 258,547 | 21.1\% | 1.7\% |
| Illinois | 10,304,186 | 320,765 | 3.1\% | 2.2\% |
| Indiana | 5,192,108 | 278,322 | 5.4\% | 1.9\% |
| lowa | 2,460,813 | 219,798 | 8.9\% | 1.5\% |
| Kansas | 2,262,002 | 239,335 | 10.6\% | 1.6\% |
| Kentucky | 3,512,531 | 340,902 | 9.7\% | 2.3\% |
| Louisiana | 3,638,179 | 370,528 | 10.2\% | 2.5\% |
| Maine | 1,109,513 | 165,781 | 14.9\% | 1.1\% |
| Maryland | 4,722,046 | 124,187 | 2.6\% | 0.8\% |
| Massachusetts | 5,453,090 | 56,797 | 1.0\% | 0.4\% |
| Michigan | 8,005,788 | 763,618 | 9.5\% | 5.1\% |
| Minnesota | 4,284,845 | 592,125 | 13.8\% | 4.0\% |
| Mississippi | 2,355,019 | 218,161 | 9.3\% | 1.5\% |
| Missouri | 4,836,868 | 496,583 | 10.3\% | 3.3\% |
| Montana | 813,759 | 229,317 | 28.2\% | 1.5\% |
| Nebraska | 1,456,037 | 175,591 | 12.1\% | 1.2\% |
| Nevada | 2,179,160 | 65,606 | 3.0\% | 0.4\% |
| New Hampshire | 1,092,075 | 59,068 | 5.4\% | 0.4\% |
| New Jersey | 7,149,995 | 74,067 | 1.0\% | 0.5\% |
| New Mexico | 1,641,702 | 97,103 | 5.9\% | 0.7\% |
| New York | 15,966,726 | 535,915 | 3.4\% | 3.6\% |
| North Carolina | 7,748,502 | 545,032 | 7.0\% | 3.7\% |
| North Dakota | 561,346 | 148,793 | 26.5\% | 1.0\% |
| Ohio | 9,330,914 | 404,997 | 4.3\% | 2.7\% |
| Oklahoma | 3,002,447 | 419,445 | 14.0\% | 2.8\% |
| Oregon | 3,154,542 | 264,102 | 8.4\% | 1.8\% |
| Pennsylvania | 10,473,699 | 969,633 | 9.3\% | 6.5\% |
| Rhode Island | 872,638 | 8,624 | 1.0\% | 0.1\% |
| South Carolina | 3,781,806 | 206,397 | 5.5\% | 1.4\% |
| South Dakota | 654,528 | 244,182 | 37.3\% | 1.6\% |
| Tennessee | 5,163,680 | 727,229 | 14.1\% | 4.9\% |
| Texas | 19,843,578 | 1,060,455 | 5.3\% | 7.1\% |
| Utah | 2,066,020 | 207,331 | 10.0\% | 1.4\% |
| Vermont | 523,463 | 72,930 | 13.9\% | 0.5\% |
| Virginia | 6,559,098 | 276,660 | 4.2\% | 1.9\% |
| Washington | 5,504,498 | 180,829 | 3.3\% | 1.2\% |
| West Virginia | 1,535,574 | 220,811 | 14.4\% | 1.5\% |
| Wisconsin | 4,613,055 | 717,381 | 15.6\% | 4.8\% |
| Wyoming | 455,745 | 133,568 | 29.3\% | 0.9\% |
| TOTAL | 250,402,813 | 14,837,609 | 5.9\% | 100.0\% |

Source: 2013 Population: U.S. Census Bureau, U.S. Population as of July, 2013. factfinder2.census.gov/
2013 Hunting License Sales: U.S. Fish and Wildlife Service (USFWS)

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 15 of 188 Page ID HUNTING LICENSE HOLDERS IN \#:8622 ON TO U.S. POPULATION TRENDS (AGE 15+)


Fact:
Hunting license sales have increased by more than 6.3 percent from 1960 to 2013. Over the same time period, the U.S. population age 15 and over has increased
by 102.7 percent.
HUNTING LICENSE HOLDERS AS A PERCENTAGE OF THE U.S. POPULATION (AGE 15+)


|  | 1960 | 1970 | 1980 | 1990 | 2000 | 2010 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| Percent | $11.3 \%$ | $10.8 \%$ | $9.3 \%$ | $8.1 \%$ | $6.5 \%$ | $6.0 \%$ | $5.9 \%$ |

Source: U.S. Fish and Wildlife Service and U.S. Census Bureau

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 16 of 188 Page ID Gross Cost Contributed b ${ }^{\#: 8623}$ D Hunting License Holders

| FORTY-YEAR HISTORY | 1973 | 1983 | 1993 | 2003 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Certified Paid Hunting License Holders | $15,509,314$ | $16,372,904$ | $15,627,763$ | $14,679,041$ | $14,837,609$ |
| Resident Licenses, Tags, Permits \& Stamps | $22,074,562$ | $27,188,706$ | $29,529,888$ | $31,813,810$ | $32,670,979$ |
| Non-Resident Licenses, Tags, Permits \& Stamps | $1,211,882$ | $1,685,229$ | $2,024,655$ | $2,859,612$ | $3,169,064$ |
| Total Licenses, Tags, Permits \& Stamps | $23,286,444$ | $28,873,935$ | $31,554,543$ | $34,673,422$ | $35,840,043$ |
| Gross Cost Contributed by Hunters (as reported) | $\$ 123,654,615$ | $\$ 276,605,841$ | $\$ 501,487,869$ | $\$ 679,824,467$ | $\$ 820,865,071$ |
| Cost in 2013 Dollars (adjusted for inflation) | $\$ 648,788,472$ | $\$ 646,960,511$ | $\$ 808,478,266$ | $\$ 860,705,805$ | $\$ 820,865,071$ |

Inflation calculations: usinflationcalculator.com
LICENSE SALES BY STATE: 2013 DATA (2015 CALCULATION YEAR)

| STATE | Paid License Holders* | Resident Licenses, Tags, Permits \& Stamps | Nonresident Licenses, Tags, Permits \& Stamps | Total License, Tags, Permits \& Stamps** | Gross Cost |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 507,926 | 563,503 | 36,373 | 599,876 | \$11,519,641.00 |
| Alaska | 107,131 | 271,067 | 39,577 | 310,644 | \$7,882,213.00 |
| Arizona | 200,092 | 386,069 | 36,067 | 422,136 | \$16,347,748.00 |
| Arkansas | 326,779 | 380,399 | 118,520 | 498,919 | \$15,437,054.50 |
| California | 283,539 | 830,070 | 17,278 | 847,348 | \$23,732,811.00 |
| Colorado | 281,201 | 425,043 | 105,693 | 530,736 | \$53,153,936.93 |
| Connecticut | 42,535 | 124,281 | 4,385 | 128,666 | \$2,570,771.00 |
| Delaware | 16,786 | 50,036 | 7,024 | 57,060 | \$1,094,480.00 |
| Florida | 175,349 | 364,629 | 15,769 | 380,398 | \$6,528,841.00 |
| Georgia | 395,219 | 913,539 | 144,964 | 1,058,503 | \$12,140,229.00 |
| Hawaii | 10,537 | 10,951 | 535 | 11,486 | \$150,845.00 |
| Idaho | 258,547 | 918,388 | 111,428 | 1,029,816 | \$20,668,729.00 |
| Illinois | 320,765 | 1,310,395 | 130,598 | 1,440,993 | \$34,226,265.00 |
| Indiana | 278,322 | 402,951 | 20,367 | 423,318 | \$11,580,658.00 |
| lowa | 219,798 | 766,883 | 74,910 | 841,793 | \$20,948,972.00 |
| Kansas | 239,335 | 359,445 | 134,220 | 493,665 | \$19,519,927.00 |
| Kentucky | 340,902 | 504,097 | 90,292 | 594,389 | \$16,219,035.00 |
| Louisiana | 370,528 | 611,406 | 47,759 | 659,165 | \$9,830,975.00 |
| Maine | 165,781 | 219,149 | 34,328 | 253,477 | \$7,844,318.00 |
| Maryland | 124,187 | 282,522 | 56,797 | 339,319 | \$6,127,070.00 |
| Massachusetts | 56,797 | 233,037 | 13,472 | 246,509 | \$2,307,232.00 |
| Michigan | 763,618 | 1,860,075 | 36,852 | 1,896,927 | \$27,905,983.00 |
| Minnesota | 592,125 | 1,530,603 | 40,997 | 1,571,600 | \$28,861,618.00 |
| Mississippi | 218,161 | 362,467 | 55,575 | 418,042 | \$5,519,969.00 |
| Missouri | 496,583 | 1,757,411 | 73,672 | 1,831,083 | \$20,745,168.00 |
| Montana | 229,317 | 828,067 | 137,756 | 965,823 | \$30,408,857.00 |
| Nebraska | 545,032 | 322,552 | 24,900 | 347,452 | \$8,363,093.00 |
| Nevada | 65,606 | 118,502 | 25,387 | 143,889 | \$6,735,261.00 |
| New Hampshire | 59,068 | 182,143 | 29,903 | 212,046 | \$3,838,149.00 |
| New Jersey | 74,067 | 275,473 | 78,179 | 353,652 | \$7,572,966.00 |
| New Mexico | 97,103 | 218,338 | 84,166 | 302,504 | \$15,575,117.00 |
| New York | 535,915 | 1,073,132 | 41,772 | 1,114,904 | \$27,042,363.00 |
| North Carolina | 148,793 | 394,044 | 155,865 | 549,909 | \$9,442,944.00 |
| North Dakota | 175,591 | 343,022 | 76,928 | 419,950 | \$12,803,379.00 |
| Ohio | 404,997 | 1,047,714 | 103,801 | 1,151,515 | \$23,846,473.00 |
| Oklahoma | 419,445 | 294,230 | 17,546 | 311,776 | \$9,096,601.00 |
| Oregon | 264,102 | 1,243,257 | 48,173 | 1,291,430 | \$25,566,159.00 |
| Pennsylvania | 969,633 | 2,538,755 | 104,188 | 2,642,943 | \$36,676,090.00 |
| Rhode Island | 8,624 | 29,516 | 4,356 | 33,872 | \$500,979.00 |
| South Carolina | 206,397 | 363,765 | 59,672 | 423,437 | \$7,961,337.00 |
| South Dakota | 244,182 | 264,338 | 138,034 | 402,372 | \$20,799,163.00 |
| Tennessee | 727,229 | 717,304 | 40,055 | 757,359 | \$17,392,725.00 |
| Texas | 1,060,455 | 1,467,901 | 69,530 | 1,537,431 | \$41,125,300.00 |
| Utah | 207,331 | 334,205 | 33,322 | 367,527 | \$13,876,849.00 |
| Vermont | 72,930 | 165,923 | 17,857 | 183,780 | \$3,860,543.00 |
| Virginia | 276,660 | 786,778 | 43,414 | 830,192 | \$26,079,622.00 |
| Washington | 180,829 | 667,044 | 8,981 | 676,025 | \$16,457,582.00 |
| West Virginia | 220,811 | 565,393 | 138,662 | 704,055 | \$9,435,005.00 |
| Wisconsin | 717,381 | 2,817,491 | 150,850 | 2,968,341 | \$37,705,555.00 |
| Wyoming | 133,568 | 173,676 | 88,315 | 261,991 | \$25,838,470.00 |
| State-Level Total: | 14,837,609 | 32,670,979 | 3,169,064 | 35,840,043 | \$820,865,071.43 |

Source: U.S. Fish and Wildlife Service - National Hunting License Report

* A paid license holder is one individual regardless the number of licenses purchased.
** Persons who hunted in multiple states are counted once in each state where they hunted.

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 17 of 188 Page ID Certified Paid Hunti ${ }^{\#: 8624}$ Cense Holders 1965-2013


Gross Cost to Paid Hunting License Holders 1965-2013


[^0]The table below provides a quick reference for state specific resident / non-resident license trends over the last two decades.
The percentages below may be caused by several factors such as reporting changes at the state level, etc. The primary purpose is to illustrate the ratio between resident and non-resident activity.

| STATE | $\begin{aligned} & 2013 \\ & \text { Paid } \end{aligned}$ <br> License Holders | $\begin{gathered} \text { 20-Year } \\ \text { Average } \\ \text { (1994-2013) } \end{gathered}$ | $\begin{aligned} & 2013 \text { vs. } \\ & 20 \text {-Year } \\ & \text { Average } \end{aligned}$ | 2013 TOTAL Licenses, Tags, Permits and Stamps | 2013 RESIDENT Licenses, Tags, Permits and Stamps | $\begin{gathered} \% \\ \text { RESIDENT } \end{gathered}$ | 2013 NON-RESIDENT Licenses, Tags, Permits and Stamps | $\begin{gathered} \% \\ \text { NON- } \\ \text { RESIDENT } \end{gathered}$ | 1994 RESIDENT Licenses, Tags, Permits and Stamps | 20-YR Trend RESIDENT Licenses, Tags, Permits and Stamps | 1994 NON-RESIDENT Licenses, Tags, Permits and Stamps | 20-YR Trend NON-RESIDENT Licenses, Tags, Permits and Stamps |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | 507,926 | 332,537 | 52.7\% | 599,876 | 563,503 | 93.9\% | 36,373 | 6.1\% | 255,246 | 120.8\% | 41,728 | -12.8\% |
| AK | 107,131 | 98,502 | 8.8\% | 310,644 | 271,067 | 87.3\% | 39,577 | 12.7\% | 168,702 | 60.7\% | 36,998 | 7.0\% |
| AZ | 200,092 | 191,598 | 4.4\% | 422,136 | 386,069 | 91.5\% | 36,067 | 8.5\% | 347,376 | 11.1\% | 27,291 | 32.2\% |
| AR | 326,779 | 367,606 | -11.1\% | 498,919 | 380,399 | 76.2\% | 118,520 | 23.8\% | 448,897 | -15.3\% | 44,826 | 164.4\% |
| CA | 283,539 | 310,752 | -8.8\% | 847,348 | 830,070 | 98.0\% | 17,278 | 2.0\% | 944,684 | -12.1\% | 4,653 | 271.3\% |
| CO | 281,201 | 310,284 | -9.4\% | 530,736 | 425,043 | 80.1\% | 105,693 | 19.9\% | 384,789 | 10.5\% | 178,199 | -40.7\% |
| CT | 42,535 | 54,944 | -22.6\% | 128,666 | 124,281 | 96.6\% | 4,385 | 3.4\% | 146,105 | -14.9\% | 3,756 | 16.7\% |
| DE | 16,786 | 20,091 | -16.4\% | 57,060 | 50,036 | 87.7\% | 7,024 | 12.3\% | 37,295 | 34.2\% | 3,864 | 81.8\% |
| FL | 175,349 | 178,331 | -1.7\% | 380,398 | 364,629 | 95.9\% | 15,769 | 4.1\% | 333,423 | 9.4\% | 3,298 | 378.1\% |
| GA | 395,219 | 336,641 | 17.4\% | 1,058,503 | 913,539 | 86.3\% | 144,964 | 13.7\% | 951,570 | -4.0\% | 49,047 | 195.6\% |
| HI | 10,537 | 9,076 | 16.1\% | 11,486 | 10,951 | 95.3\% | 535 | 4.7\% | 10,919 | 0.3\% | 144 | 271.5\% |
| ID | 258,547 | 247,839 | 4.3\% | 1,029,816 | 918,388 | 89.2\% | 111,428 | 10.8\% | 594,953 | 54.4\% | 59,706 | 86.6\% |
| IL | 320,765 | 318,362 | 0.8\% | 1,440,993 | 1,310,395 | 90.9\% | 130,598 | 9.1\% | 1,292,440 | 1.4\% | 16,797 | 677.5\% |
| IN | 278,322 | 282,704 | -1.6\% | 423,318 | 402,951 | 95.2\% | 20,367 | 4.8\% | 667,362 | -39.6\% | 15,672 | 30.0\% |
| IA | 219,798 | 262,459 | -16.3\% | 841,793 | 766,883 | 91.1\% | 74,910 | 8.9\% | 639,087 | 20.0\% | 62,647 | 19.6\% |
| KS | 239,335 | 206,615 | 15.8\% | 493,665 | 359,445 | 72.8\% | 134,220 | 27.2\% | 153,320 | 134.4\% | 39,852 | 236.8\% |
| KY | 340,902 | 324,201 | 5.2\% | 594,389 | 504,097 | 84.8\% | 90,292 | 15.2\% | 494,604 | 1.9\% | 15,268 | 491.4\% |
| LA | 370,528 | 292,052 | 26.9\% | 659,165 | 611,406 | 92.8\% | 47,759 | 7.2\% | 534,249 | 14.4\% | 13,783 | 246.5\% |
| ME | 165,781 | 196,556 | -15.7\% | 253,477 | 219,149 | 86.5\% | 34,328 | 13.5\% | 177,851 | 23.2\% | 41,337 | -17.0\% |
| MD | 124,187 | 129,891 | -4.4\% | 339,319 | 282,522 | n/a | 56,797 | n/a | 193,694 | 45.9\% | 27,297 | 108.1\% |
| MA | 56,797 | 67,271 | -15.6\% | 246,509 | 233,037 | 94.5\% | 13,472 | 5.5\% | 261,038 | -10.7\% | 7,347 | 83.4\% |
| MI | 763,618 | 863,306 | -11.5\% | 1,896,927 | 1,860,075 | 98.1\% | 36,852 | 1.9\% | 1,947,027 | -4.5\% | 34,060 | 8.2\% |
| MN | 592,125 | 573,383 | 3.3\% | 1,571,600 | 1,530,603 | 97.4\% | 40,997 | 2.6\% | 1,009,262 | 51.7\% | 13,639 | 200.6\% |
| MS | 218,161 | 237,540 | -8.2\% | 418,042 | 362,467 | 86.7\% | 55,575 | 13.3\% | 255,868 | 41.7\% | 41,737 | 33.2\% |
| M0 | 496,583 | 492,289 | 0.9\% | 1,831,083 | 1,757,411 | 96.0\% | 73,672 | 4.0\% | 1,003,930 | 75.1\% | 31,761 | 132.0\% |
| MT | 229,317 | 254,537 | -9.9\% | 965,823 | 828,067 | 85.7\% | 137,756 | 14.3\% | 711,201 | 16.4\% | 116,913 | 17.8\% |
| NE | 175,591 | 178,011 | -1.4\% | 419,950 | 343,022 | 81.7\% | 76,928 | 18.3\% | 321,988 | 6.5\% | 48,102 | 59.9\% |
| NV | 65,606 | 60,813 | 7.9\% | 143,889 | 118,502 | 82.4\% | 25,387 | 17.6\% | 76,655 | 54.6\% | 8,150 | 211.5\% |
| NH | 59,068 | 68,372 | -13.6\% | 212,046 | 182,143 | 85.9\% | 29,903 | 14.1\% | 122,617 | 48.5\% | 23,192 | 28.9\% |
| N | 74,067 | 88,215 | -16.0\% | 353,652 | 275,473 | 77.9\% | 78,179 | 22.1\% | 310,047 | -11.2\% | 15,311 | 410.6\% |
| NM | 97,103 | 104,143 | -6.8\% | 302,504 | 218,338 | 72.2\% | 84,166 | 27.8\% | 224,392 | -2.7\% | 31,240 | 169.4\% |
| NY | 535,915 | 649,713 | -17.5\% | 1,114,904 | 1,073,132 | 96.3\% | 41,772 | 3.7\% | 1,571,544 | -31.7\% | 57,181 | -26.9\% |
| NC | 545,032 | 437,869 | 24.5\% | 347,452 | 322,552 | 92.8\% | 24,900 | 7.2\% | 448,278 | -28.0\% | 9,853 | 152.7\% |
| ND | 148,793 | 137,498 | 8.2\% | 549,909 | 394,044 | 71.7\% | 155,865 | 28.3\% | 358,504 | 9.9\% | 65,868 | 136.6\% |
| OH | 404,997 | 452,229 | -10.4\% | 1,151,515 | 1,047,714 | 91.0\% | 103,801 | 9.0\% | 1,109,070 | -5.5\% | 10,114 | 926.3\% |
| OK | 419,445 | 334,567 | 25.4\% | 311,776 | 294,230 | 94.4\% | 17,546 | 5.6\% | 329,576 | -10.7\% | 8,684 | 102.0\% |
| OR | 264,102 | 291,938 | -9.5\% | 1,291,430 | 1,243,257 | 96.3\% | 48,173 | 3.7\% | 1,009,336 | 23.2\% | 28,192 | 70.9\% |
| PA | 969,633 | 1,021,803 | -5.1\% | 2,642,943 | 2,538,755 | 96.1\% | 104,188 | 3.9\% | 2,283,759 | 11.2\% | 128,435 | -18.9\% |
| RI | 8,624 | 10,573 | -18.4\% | 33,872 | 29,516 | 87.1\% | 4,356 | 12.9\% | 30,250 | -2.4\% | 2,676 | 62.8\% |
| SC | 206,397 | 223,501 | -7.7\% | 423,437 | 363,765 | 85.9\% | 59,672 | 14.1\% | 222,150 | 63.7\% | 47,921 | 24.5\% |
| SD | 244,182 | 228,113 | 7.0\% | 402,372 | 264,338 | 65.7\% | 138,034 | 34.3\% | 430,015 | -38.5\% | 67,274 | 105.2\% |
| TN | 727,229 | 657,316 | 10.6\% | 757,359 | 717,304 | 94.7\% | 40,055 | 5.3\% | 876,996 | -18.2\% | 32,582 | 22.9\% |
| TX | 1,060,455 | 1,023,044 | 3.7\% | 1,537,431 | 1,467,901 | 95.5\% | 69,530 | 4.5\% | 1,447,987 | 1.4\% | 50,527 | 37.6\% |
| UT | 207,331 | 180,169 | 15.1\% | 367,527 | 334,205 | 90.9\% | 33,322 | 9.1\% | 378,239 | -11.6\% | 10,382 | 221.0\% |
| VT | 72,930 | 89,504 | -18.5\% | 183,780 | 165,923 | 90.3\% | 17,857 | 9.7\% | 129,711 | 27.9\% | 24,566 | -27.3\% |
| VA | 276,660 | 316,320 | -12.5\% | 830,192 | 786,778 | 94.8\% | 43,414 | 5.2\% | 858,429 | -8.3\% | 40,366 | 7.6\% |
| WA | 180,829 | 216,208 | -16.4\% | 676,025 | 667,044 | 98.7\% | 8,981 | 1.3\% | 660,588 | 1.0\% | 7,057 | 27.3\% |
| WV | 220,811 | 255,122 | -13.4\% | 704,055 | 565,393 | 80.3\% | 138,662 | 19.7\% | 645,298 | -12.4\% | 179,632 | -22.8\% |
| WI | 717,381 | 736,290 | -2.6\% | 2,968,341 | 2,817,491 | 94.9\% | 150,850 | 5.1\% | 1,689,583 | 66.8\% | 39,230 | 284.5\% |
| WY | 133,568 | 137,048 | -2.5\% | 261,991 | 173,676 | 66.3\% | 88,315 | 33.7\% | 175,516 | -1.0\% | 81,586 | 8.2\% |
| Total | 14,837,609 | 14,857,743 | -0.1\% | 35,840,043 | 32,670,979 | 91.2\% | 3,169,064 | 8.8\% | 29,675,420 | 10.1\% | 1,949,741 | 62.5\% |

Fact:
The 5 states with the highest percentage increase in resident licenses, tags, permits, and stamps over the past 20 years are Kansas, Alabama, Missouri, Wisconsin and South Carolina.

Fact:
The greatest percentage of increase in non-resident licenses, tags, permits and stamps in the past 20 years occurred in Ohio, Illinois, Kentucky, New Jersey and Florida.


## Long-term Trends

Over the past 30 years the number of non-resident hunting licenses, tags, permits and stamps as a percentage of total purchases increased from 5.8 percent of total purchases in 1983 to 8.8 percent in 2013. This trend indicates a greater mobility of hunters across state lines.
According to the "2011 National Survey of Fishing, Hunting, and Wildlife-Associated Recreation" report released by the USFWS, 86 percent of active hunters hunted in their home state only, 8 percent hunted in both their home state and at least one other state, and 6 percent hunted only outside of their home state.

Resident and non-resident hunting figures from USFWS:

| All Hunters | In-State | Out-of-State |
| :--- | :---: | :---: |
| Big Game | 11.0 M | 1.3 M |
| Small Game | 4.0 M | 0.7 M |
| Mig. Bird | 2.4 M | 0.3 M |
| Other | 2.0 M | 0.2 M |





Resident Licenses, Tags, Permits and Stamps

Non-Resident Licenses, Tags, Permits and Stamps

## LICENSE SALES TRENDS: JANUARY - DECEMBER 2014

$\mathbf{+ 0 . 1 \%}=$ Change in the number of licenses sold through the fourth quarter of 2014 compared to 2013 (January-December 2014 vs. January- December 2013).

States used to gauge license sales:

| Florida | Indiana | Kansas | Louisiana | Minnesota |
| :--- | :--- | :--- | :--- | :--- |
| North Carolina | New Jersey | New York | Oregon | Pennsylvania |
| Tennessee | Texas | Utah |  |  |

## Discussion

1) License sales were up slightly in the fourth quarter of 2014, making overall license sales for the year basically unchanged compared to 2013.
2) Sales were slightly down in the Midwest and Western regions but up slightly in the Northeast region. Overall, the Southeast region was virtually unchanged from 2013.
3) Of the thirteen states included in this report, six showed slight license sales increases through the fourth quarter of 2014.

## Notes and Considerations

1) The NSSF license sales index is designed as a timely indicator of hunting license sales. It is not an exact measure of all hunting license sales nationally.
2) The states reported in this index were selected on their ability to provide license sales information on a regular basis. Plus, states were selected on a regional basis to capture any potential variation in license sales by region. As more states are able to provide necessary data, the number of reporting states will be increased.
3) Results are based on a weighted average of trends among participating states. States with larger hunter populations have a greater impact on the results than smaller states.
4) Due to confidentiality considerations extended to participating states, license sales trends are not available on a per-state basis.
5) A number of influences cause license sales to increase or decrease on a monthly basis, including economic, social, climatic and other factors.

NSSF ${ }^{\circ}$ HUNTING LICENSE SALES INDEX

| Time Period | 13 Reporting States \% Change Over Same Time Period Previous Year | Compare to | USFWS - National Hunting License Reports License Sales \% Change Year Over Year | National License Report Period |
| :---: | :---: | :---: | :---: | :---: |
| 2009 Q1 | 1.9\% | $B$ | $3.6 \%$2009 Full Year | 2009 Full Year |
| 2009 Q1-Q2 | 7.6\% |  |  |  |
| 2009 Q1-Q3 | 2.9\% |  |  |  |
| 2009 Full Year | 3.5\% |  |  |  |
| 2010 Q1 | -2.7\% | $B$ | -0.1\% 2010 Full Year | 2010 Full Year |
| 2010 Q1-Q2 | -2.8\% |  |  |  |
| 2010 Q1-Q3 | -0.1\% |  |  |  |
| 2010 Full Year | -1.1\% |  |  |  |
| 2011 Q1 | -3.1\% | $D$ | $-2.2 \%$ <br> 2011 Full Year | 2011 Full Year |
| 2011 Q1-Q2 | 2.9\% |  |  |  |
| 2011 Q1-Q3 | -0.1\% |  |  |  |
| 2011 Full Year | -0.9\% |  |  |  |
| 2012 Q1 | 36.2\% * | $B$ | $\begin{gathered} -0.3 \% \\ 2012 \text { Full Year } \end{gathered}$ | 2012 Full Year |
| 2012 Q1-Q2 | 9.7\% |  |  |  |
| 2012 Q1-Q3 | 7.2\% |  |  |  |
| 2012 Full Year | 3.6\% |  |  |  |
| 2013 Q1 | -2.0\% | $B$ | 1.7\% <br> 2013 Full Year | 2013 Full Year |
| 2013 Q1-Q2 | 3.8\% |  |  |  |
| 2013 Q1-Q3 | 0.0\% |  |  |  |
| 2013 Full Year | 0.5\% |  |  |  |
| 2014 Q1 | -2.0\% | $D$ | Full year 2014 available approximately Spring 2016 |  |
| 2014 Q1-Q2 | 0.9\% |  |  |  |
| 2014 Q1-Q3 | -3.6\% |  |  |  |
| 2014 Full Year | 0.1\% |  |  |  |
| 2015 Q1 | -0.7\% |  |  |  |

Sources: Hunting License Index produced by Southwick Associates on behalf of the National Shooting Sports Foundation
Notes:

1) The NSSF license sales index is designed as a timely indicator of hunting license sales. It is not an exact measure of all hunting license sales nationally.
2) The 13 states reported in this index (Florida, Indiana, Kansas, Louisiana, Minnesota, North Carolina, New Jersey, New York, Oregon,

Pennsylvania, Tennessee, Texas and Utah) were selected for their ability to provide license sales information on a regular basis. Plus, states were selected on a regional basis to capture any potential variation in license sales by region. As more states are able to provide necessary data, the number of reporting states will be increased.
3) Results are based on a weighted average of trends among participating states. States with larger hunter populations have a greater impact on the results than smaller states.
4) Due to confidentiality considerations extended to participating states, license sales trends are not available on a per-state basis.
5) A number of influences cause license sales to increase or decrease on a monthly basis, including economic, social, climatic and other factors.

* License sales increase is attributable to the warm, dry weather across most of the U.S., allowing more hunting activity than experienced in the same quarter of 2011 when weather was not favorable. Many of the sales may have represented hunters shifting their license purchases from the second quarter to the first. Since a smaller percentage of licenses are sold in the first quarter, small fluctuations in the actual numbers can translate into larger percentage changes. Sales were down in the big months of October and November, and the overall change for the year was 3.6 percent.


## STATES REPORTING



Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 22 of 188 Page ID 50 STATES RESIDENT AND NON-RE ${ }^{\#: 8629}$ T BASE HUNTING LICENSE COST

| STATE | Resident License | Non-Resident License |
| :---: | :---: | :---: |
| Alabama | \$17.00 | \$96.00 |
| Alaska | \$25.00 | \$85.00 |
| Arizona | \$37.00 | \$160.00 |
| Arkansas | - | \$80.00 |
| California | \$46.44 | \$161.49 |
| Colorado | \$21.00 | \$56.00 |
| Connecticut | \$19.00 | \$91.00 |
| Delaware | \$25.00 | \$130.00 |
| Florida | \$17.00 | \$151.50 |
| Georgia | \$10.00 | \$100.00 |
| Hawaii | \$10.00 | \$95.00 |
| Idaho | \$12.75 | \$154.75 |
| Illinois | \$12.50 | \$57.50 |
| Indiana | \$17.00 | \$80.00 |
| Iowa | \$19.00 | \$112.00 |
| Kansas | \$20.50 | \$72.50 |
| Kentucky | \$20.00 | \$140.00 |
| Louisiana | \$15.00 | \$150.00 |
| Maine | \$25.00 | \$114.00 |
| Maryland | \$24.50 | \$130.00 |
| Massachusetts | \$27.50 | \$65.50 |
| Michigan | \$11.00 | \$151.00 |
| Minnesota | \$22.00 | \$102.00 |
| Mississippi | \$17.00 | \$300.00 |
| Missouri | \$10.00 | \$80.00 |
| Montana | - | - |
| Nebraska | \$14.00 | \$81.00 |
| Nevada | \$33.00 | \$142.00 |
| New Hampshire | \$22.00 | \$103.00 |
| New Jersey | \$27.50 | \$135.50 |
| New Mexico | \$15.00 | \$65.00 |
| New York | \$22.00 | \$100.00 |
| North Carolina | \$15.00 | \$60.00 |
| North Dakota | \$21.00 | \$22.00 |
| Ohio | \$19.00 | \$125.00 |
| Oklahoma | \$25.00 | \$142.00 |
| Oregon | \$29.50 | \$148.50 |
| Pennsylvania | \$20.70 | \$101.70 |
| Rhode Island | \$18.00 | \$45.00 |
| South Carolina | \$12.00 | \$125.00 |
| South Dakota | \$35.00 | \$125.00 |
| Tennessee | \$28.00 | \$251.00 |
| Texas | \$25.00 | \$315.00 |
| Utah | \$34.00 | \$65.00 |
| Vermont | \$25.00 | \$100.00 |
| Virginia | \$23.00 | \$111.00 |
| Washington | \$40.50 | \$183.50 |
| West Virginia | \$19.00 | \$119.00 |
| Wisconsin | \$18.00 | \$85.00 |
| Wyoming | \$16.00 | \$72.00 |
| Average | \$21.36 | \$117.09 |


| All Game/ Weapon License | All Game/ Weapon Non-Resident | Junior Resident | Junior Non-Resident | Senior Resident |
| :---: | :---: | :---: | :---: | :---: |
| \$25.55 | \$293.60 | * | * | * |
| - | - | * | - | Free |
| - | - | \$5.00 | \$5.00 | Free |
| \$25.00 | \$300.00 | * | * | \$25.00 |
| - | - | \$12.14 | \$12.14 | \$6.95 |
| - | - | \$1.75 | \$1.75 | \$1.00 |
| \$84.00 | - | \$11.00 | \$11.00 | Free |
| - | - | \$5.00 |  | * |
| \$80.50 | - | * | * | * |
| \$55.00 | - | * | * | Free |
| - | - | Free | - | Free |
| \$124.25 | - | \$7.25 | \$31.75 | \$11.75 |
| - | - | \$7.50 | \$7.50 | \$6.50 |
| - | - | \$7.00 | \$17.00 | - |
| - | - | * | \$32.00 | \$52.50 |
| $\cdot$ | - | * | \$37.50 | \$11.50 |
| \$95.00 | - | \$6.00 | \$10.00 | \$5.00 |
| \$100.00 | - | * | * | \$5.00 |
| \$200.00 | - | \$7.00 | \$34.00 | \$8.00 |
| - | - | \$10.50 | \$65.00 | \$5.00 |
| - | - | \$11.50 | - | \$16.25 |
| - | - | \$5.00 | \$5.00 | \$6.00 |
| - | - | * | * | - |
| \$32.00 | - | \$2.30 | \$125.00 | \$2.30 |
| - | - | * | * | Free |
| \$85.00 | \$976.00 | \$25.00 | - | \$10.00 |
| - | - | * | \$14.00 | \$5.00 |
| - | - | \$13.00 | \$142.00 | \$13.00 |
| - | - | * | Free | Free |
| \$72.25 | - | Free | Free | \$15.50 |
| - | - | \$10.00 | \$15.00 | \$15.00 |
| \$88.00 | \$280.00 | \$5.00 | \$5.00 | \$5.00 |
| \$40.00 | - | * | Free | \$15.00 |
| \$50.00 | - | \$10.00 | - | - |
| - | - | \$10.00 | \$10.00 | \$10.00 |
| - | - | \$5.00 | - | \$15.00 |
| \$164.75 | - | \$14.50 | \$27.50 | \$13.75 |
| - | - | \$6.70 | \$41.70 | \$13.70 |
| - | - | \$18.00 | \$45.00 | Free |
| \$50.00 | - | Free | Free | \$9.00 |
| - | - | \$7.00 | \$14.00 | \$42.00 |
| \$136.00 | - | \$8.00 | \$9.00 | \$11.00 |
| \$68.00 | - | \$7.00 | \$7.00 | \$7.00 |
| - | - | \$11.00 | \$25.00 | - |
| - | - | \$8.00 | \$25.00 | \$50.00 |
| \$123.00 | - | \$8.50 | \$16.00 | \$9.00 |
| - | - | \$18.50 | \$18.50 | - |
| - | - | * | - | Free |
| - | - | \$9.00 | - | \$9.00 |
| - | - | \$6.00 | - | - |
| \$84.92 | \$462.40 | \$9.06 | \$27.91 | \$13.46 |


| Disabled Resident | Disabled Armed Forces Veteran Resident | Disabled Armed Forces Veteran Non-Resident |
| :---: | :---: | :---: |
| - | \$13.30 | \$12.81 |
| - | Free | - |
| - | Free | - |
| \$25.00 | \$1.50 | - |
| - | \$6.95 | \$6.95 |
| - | Free | - |
| Free | Free | - |
| - | Free | - |
| * | * | - |
| Free | Free | - |
| - | - | - |
| \$5.00 | \$5.00 | \$31.75 |
| * |  | * |
| - | \$2.75 | - |
| \$2.00 | \$7.00 | - |
| - | Free | - |
| \$5.00 | \$5.00 | - |
| Free | Free | - |
| Free | Free | - |
| - | Free | - |
| Free | Free | - |
| - | Free | - |
| - | Free | - |
| Free | Free | - |
| - | Free | - |
| \$8.00 | Free | - |
| - | Free | - |
| \$13.00 | Free | - |
| \$10.00 | \$10.00 | - |
| - | Free | - |
| \$15.00 | \$10.00 | - |
| - | \$5.00 | - |
| \$10.00 | \$10.00 | - |
| - | \$3.00 | - |
| - | Free | - |
| \$10.00 | Free | - |
| - | Free | - |
| - | Free | - |
| Free | Free | - |
| Free | Free | - |
| \$10.00 | \$10.00 | - |
| \$10.00 | \$10.00 | - |
| - | Free | - |
| - | - | - |
| Free | Free | - |
| \$15.00 | \$12.00 | \$56.00 |
| - | \$18.50 | - |
| - | * | - |
| - | Free | - |
| - | Free | - |
| \$10.62 | \$8.13 | \$26.88 |

* $=$ License not required

Reciprocal permissions not included
Source: State Hunting Regulation Guides 2014

Full Industry Intelligence Report available in the member login section of nssf.org


FACT: South Carolina offers two free hunting days. Residents can hunt without a state hunting license or other normally required permits.

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 23 of 188 Page ID ITEMIZED EXPENDITURES:8630 TERS VS. AVID HUNTERS
Avid hunters are defined as the most active hunters in terms of days hunted annually defined as the top 10 percent of participants in terms of days hunted per year.

|  | All Hunters |
| :--- | :---: |
| Total Hunters | $13,674,385$ |
| Total Days Hunted | $283,391,521$ |
| Average Days Hunted | 20.7 |
| \# Of Ohservations | 2,691 |



| SPENDING | Total Spending | All Hunters Average | Total Spending | All Avid Hunters Average |
| :---: | :---: | :---: | :---: | :---: |
| Food | \$3,217,859,258 | \$235 | \$662,386,029 | \$463 |
| Lodging | \$663,444,365 | \$49 | \$143,251,071 | \$100 |
| Airfare | \$218,137,147 | \$16 | \$85,371,663 | \$60 |
| Public Transportation | \$86,067,317 | \$6 | \$10,434,929 | \$7 |
| Private Transportation | \$4,463,710,581 | \$326 | \$1,102,676,540 | \$770 |
| Guide Fees | \$493,913,274 | \$36 | \$140,960,899 | \$98 |
| Public Land Use | \$40,446,957 | \$3 | \$8,447,845 | \$6 |
| Private Land Use | \$755,087,337 | \$55 | \$210,135,935 | \$147 |
| Heating \& Cooking Fuel | \$205,959,227 | \$15 | \$42,590,715 | \$30 |
| Equipment Rental | \$62,746,502 | \$5 | \$17,105,517 | \$12 |
| Boat Fuel | \$170,950,162 | \$13 | \$116,818,702 | \$82 |
| Boat Launching | \$7,818,245 | \$1 | \$3,929,028 | \$3 |
| Boat Mooring | \$35,048,358 | \$3 | \$7,634,834 | \$5 |
| Rifles | \$1,429,096,923 | \$105 | \$316,725,146 | \$221 |
| Shotguns | \$914,619,338 | \$67 | \$279,274,884 | \$195 |
| Muzzleloader | \$122,035,039 | \$9 | \$44,537,163 | \$31 |
| Pistols | \$584,570,206 | \$43 | \$79,679,255 | \$56 |
| Bows | \$934,847,001 | \$68 | \$177,045,295 | \$124 |
| Telescopic Sights | \$530,655,355 | \$39 | \$90,150,218 | \$63 |
| Decoys \& Game Calls | \$301,994,782 | \$22 | \$118,920,873 | \$83 |
| Ammunition | \$1,298,455,782 | \$95 | \$292,048,836 | \$204 |
| Handloading Supplies | \$199,019,356 | \$15 | \$42,908,430 | \$30 |
| Hunting Dogs | \$951,109,925 | \$70 | \$383,899,608 | \$268 |
| Other Equipment | \$471,919,976 | \$35 | \$62,433,247 | \$44 |
| Camping Equipment | \$159,853,173 | \$12 | \$16,525,582 | \$12 |
| Binoculars | \$287,186,282 | \$21 | \$68,813,622 | \$48 |
| Hunting Clothes | \$570,307,929 | \$42 | \$117,974,680 | \$82 |
| Processing \& Taxidermy | \$672,758,995 | \$49 | \$103,668,484 | \$72 |
| Hunting Books/Magazines | \$107,271,644 | \$8 | \$20,872,346 | \$15 |
| Dues \& Contributions | \$382,816,789 | \$28 | \$99,627,212 | \$70 |
| Equipment Repair | \$154,774,016 | \$11 | \$60,122,495 | \$42 |
| Bass Boats | \$0 | \$0 | \$0 | \$0 |
| Other Motorboats | \$422,243 | \$0 | \$88,804 | \$0 |
| Canoes | \$0 | \$0 | \$0 | \$0 |
| Boat Accessories | \$20,526,965 | \$2 | \$7,112,042 | \$5 |
| Trucks, Vans, RV's, Etc | \$2,356,584,918 | \$172 | \$140,382,395 | \$98 |
| Cabins | \$75,388,494 | \$6 | \$0 | \$0 |
| Off Road Vehicles | \$1,832,728,870 | \$134 | \$74,878,147 | \$52 |
| Other Special Equipment | \$103,634,188 | \$8 | \$2,972,531 | \$2 |
| Licenses, Tags, Permits | \$807,495,880 | \$59 | \$136,055,954 | \$95 |
| Land Purchases | \$6,011,621,849 | \$440 | \$749,415,179 | \$523 |
| Land Leases | \$1,117,643,179 | \$82 | \$245,525,614 | \$172 |
| Plantings | \$702,600,625 | \$51 | \$270,542,513 | \$189 |
| Total | \$33,523,128,454 | \$2,452 | \$6,553,944,257 | \$4,578 |
| SPENDERS | Number of Spenders | Spender Average | Number of Spenders | Spender Average |
| Food | 10,253,229 | \$314 | 1,227,774 | \$540 |
| Lodging | 1,881,161 | \$353 | 252,283 | \$568 |
| Airfare | 542,535 | \$402 | 74,931 | \$1,139 |
| Public Transportation | 457,770 | \$188 | 57,715 | \$181 |
| Private Transportation | 10,885,386 | \$410 | 1,295,580 | \$851 |
| Guide Fees | 1,024,359 | \$482 | 262,926 | \$536 |
| Public Land Use | 709,319 | \$57 | 130,121 | \$65 |
| Private Land Use | 1,193,238 | \$633 | 214,997 | \$977 |
| Heating \& Cooking Fuel | 2,817,352 | \$73 | 271,294 | \$157 |
| Equipment Rental | 490,045 | \$128 | 65,254 | \$262 |
| Boat Fuel | 503,818 | \$339 | 82,366 | \$1,418 |
| Boat Launching | 145,574 | \$54 | 31,372 | \$125 |
| Boat Mooring | 112,361 | \$312 | 21,335 | \$358 |
| Rifiles | 1,618,226 | \$883 | 256,919 | \$1,233 |
| Shotguns | 1,199,731 | \$762 | 229,367 | \$1,218 |
| Muzzleloader | 360,807 | \$338 | 143,676 | \$310 |
| Pistols | 896,263 | \$652 | 87,491 | \$911 |
| Bows | 2,827,472 | \$331 | 669,010 | \$265 |
| Telescopic Sights | 1,723,185 | \$308 | 281,830 | \$320 |
| Decoys \& Game Calls | 2,657,872 | \$114 | 515,551 | \$231 |
| Ammunition | 8,799,341 | \$148 | 1,087,357 | \$269 |
| Handloading Supplies | 1,181,468 | \$168 | 284,953 | \$151 |
| Hunting Dogs | 970,979 | \$980 | 254,604 | \$1,508 |
| Other Equipment | 3,122,810 | \$151 | 386,933 | \$161 |
| Camping Equipment | 570,442 | \$280 | 38,604 | \$428 |
| Binoculars | 1,209,291 | \$237 | 177,686 | \$387 |
| Hunting Clothes | 3,079,235 | \$185 | 461,496 | \$256 |
| Processing \& Taxidermy | 2,053,532 | \$328 | 306,688 | \$338 |
| Hunting Books/Magazines | 1,915,570 | \$56 | 293,454 | \$71 |
| Dues \& Contributions | 1,864,512 | \$205 | 245,814 | \$405 |
| Equipment Repair | 618,531 | \$250 | 78,940 | \$762 |
| Bass Boats | 0 | \$0 | 0 | \$0 |
| Other Motorboats | 2,849 | \$148 | 592 | \$150 |
| Canoes | 0 | \$0 | 0 | \$0 |
| Boat Accessories | 33,522 | \$612 | 20,308 | \$350 |
| Trucks, Vans, RV's, Etc | 208,981 | \$11,277 | 25,453 | \$5,515 |
| Cabins | 5,682 | \$13,267 | 0 | \$0 |
| Off Road Vehicles | 242,029 | \$7,572 | 10,988 | \$6,815 |
| Other Special Equipment | 147,068 | \$705 | 6,672 | \$446 |
| Licenses, Tags, Permits | 9,981,458 | \$81 | 1,213,771 | \$112 |
| Land Purchases | 1,055,264 | \$5,697 | 157,034 | \$4,772 |
| Land Leases | 1,136,064 | \$984 | 266,444 | \$921 |
| Plantings | 1,160,981 | \$605 | 306,065 | \$884 |
| Total | 13,349,280 | \$2,511 | 1,420,231 | \$4,615 |

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SALES FOR CANADIAN RESIDENTS (1966-2013)

| YEAR | Alberta | British Columbia | Manitoba | New Brunswick | Newfoundland and Labrador | Nova <br> Scotia | Ontario | Prince <br> Edward <br> Island | Quebec | Saskatchewan | Northwest Territory | Yukon Territory | Nunavut | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1966 | 52,911 | 32,394 | 37,784 | 8,535 | 13,269 | 7,220 | 144,063 | 3,271 | 35,868 | 44,744 | - | - | - | 380,059 |
| 1967 | 55,892 | 33,195 | 35,620 | 7,739 | 14,863 | 7,883 | 146,493 | 3,094 | 32,491 | 44,651 | - | - | - | 381,921 |
| 1968 | 53,623 | 33,301 | 38,712 | 9,558 | 17,645 | 9,022 | 139,182 | 3,649 | 37,110 | 43,596 | - | - | - | 385,398 |
| 1969 | 53,602 | 32,764 | 41,611 | 10,110 | 19,089 | 8,848 | 134,037 | 3,794 | 39,477 | 45,347 | - | - | - | 388,679 |
| 1970 | 59,986 | 31,350 | 39,230 | 10,293 | 21,347 | 9,926 | 135,231 | 3,962 | 46,009 | 47,722 | - | - | - | 405,056 |
| 1971 | 62,902 | 30,225 | 40,960 | 11,146 | 23,460 | 11,381 | 133,563 | 4,513 | 50,276 | 49,448 | - | - | - | 417,874 |
| 1972 | 63,309 | 31,032 | 41,133 | 11,336 | 23,682 | 12,158 | 131,427 | 4,492 | 53,082 | 50,004 | - | - | - | 421,655 |
| 1973 | 67,012 | 33,456 | 41,711 | 12,869 | 27,919 | 15,071 | 141,277 | 4,972 | 57,247 | 51,307 | - | - | - | 452,841 |
| 1974 | 66,127 | 27,764 | 37,167 | 11,916 | 25,127 | 13,791 | 136,469 | 5,038 | 58,345 | 51,504 | 591 | 323 | - | 434,162 |
| 1975 | 69,191 | 25,918 | 42,846 | 12,930 | 30,115 | 13,990 | 148,670 | 4,963 | 63,768 | 57,723 | 721 | 485 | - | 471,320 |
| 1976 | 75,739 | 26,561 | 46,681 | 13,743 | 29,621 | 13,326 | 143,816 | 5,756 | 66,453 | 61,669 | 893 | 513 | - | 484,771 |
| 1977 | 82,175 | 28,357 | 46,438 | 14,209 | 36,188 | 15,744 | 156,895 | 6,158 | 72,828 | 60,029 | 902 | 607 | - | 520,530 |
| 1978 | 77,117 | 28,561 | 50,169 | 15,249 | 37,297 | 16,297 | 159,698 | 6,396 | 74,745 | 57,958 | 821 | 638 | - | 524,946 |
| 1979 | 77,021 | 28,263 | 49,344 | 13,409 | 35,490 | 14,098 | 150,224 | 5,888 | 73,209 | 56,174 | 755 | 584 | - | 504,459 |
| 1980 | 79,318 | 27,943 | 48,340 | 12,471 | 31,362 | 14,257 | 147,952 | 5,802 | 76,133 | 54,081 | 732 | 525 | - | 498,916 |
| 1981 | 66,163 | 28,243 | 46,528 | 12,287 | 31,401 | 14,130 | 141,677 | 5,611 | 75,178 | 42,856 | 764 | 514 | - | 465,352 |
| 1982 | 64,968 | 26,522 | 45,273 | 12,759 | 31,215 | 13,728 | 144,436 | 5,461 | 72,850 | 47,236 | 800 | 572 | - | 465,820 |
| 1983 | 61,742 | 24,170 | 40,443 | 12,758 | 30,977 | 13,468 | 139,569 | 5,898 | 67,700 | 45,383 | 750 | 474 | - | 443,332 |
| 1984 | 51,717 | 21,892 | 35,238 | 11,486 | 31,309 | 12,896 | 140,521 | 5,525 | 65,308 | 37,720 | 850 | 496 | - | 414,958 |
| 1985 | 44,880 | 18,753 | 31,753 | 10,354 | 25,652 | 10,749 | 130,089 | 5,171 | 60,823 | 36,445 | 713 | 361 | - | 375,743 |
| 1986 | 45,042 | 17,924 | 33,570 | 11,083 | 25,498 | 11,047 | 131,930 | 5,300 | 59,685 | 37,692 | 692 | 358 | - | 379,821 |
| 1987 | 40,122 | 16,259 | 30,207 | 9,897 | 21,080 | 10,299 | 122,472 | 4,959 | 55,124 | 29,930 | 523 | 391 | - | 341,263 |
| 1988 | 34,513 | 15,595 | 25,108 | 10,646 | 23,655 | 10,264 | 117,310 | 4,906 | 57,206 | 23,258 | 496 | 367 | - | 323,324 |
| 1989 | 34,559 | 14,694 | 23,898 | 9,971 | 24,707 | 10,092 | 114,292 | 4,838 | 54,605 | 22,916 | 420 | 308 | - | 315,300 |
| 1990 | 32,212 | 13,851 | 22,641 | 9,974 | 24,831 | 10,115 | 115,130 | 4,625 | 54,700 | 22,964 | 431 | 240 | - | 311,714 |
| 1991 | 29,399 | 13,601 | 22,122 | 9,997 | 20,738 | 10,104 | 108,802 | 4,209 | 53,739 | 22,414 | 352 | 300 | - | 295,771 |
| 1992 | 28,059 | 12,429 | 20,048 | 9,338 | 20,317 | 9,193 | 103,403 | 3,753 | 49,267 | 20,620 | 348 | 256 | - | 277,031 |
| 1993 | 26,787 | 11,818 | 19,199 | 9,008 | 20,585 | 8,988 | 95,824 | 3,609 | 47,675 | 19,771 | 327 | 287 | - | 263,878 |
| 1994 | 26,211 | 11,037 | 18,838 | 9,468 | 20,399 | 9,314 | 92,344 | 3,380 | 46,537 | 20,254 | 320 | 294 | - | 258,396 |
| 1995 | 25,747 | 9,855 | 19,630 | 8,674 | 20,231 | 9,176 | 83,720 | 3,479 | 38,955 | 20,554 | 342 | 318 | - | 240,681 |
| 1996 | 27,299 | 10,069 | 19,702 | 8,536 | 16,312 | 8,652 | 80,194 | 3,303 | 36,004 | 20,475 | 318 | 306 | - | 231,170 |
| 1997 | 26,863 | 10,186 | 18,918 | 7,573 | 14,289 | 7,731 | 72,522 | 3,051 | 31,435 | 20,109 | 278 | 268 | - | 213,223 |
| 1998 | 22,239 | 9,816 | 18,494 | 7,095 | 13,101 | 7,681 | 70,427 | 2,946 | 30,115 | 21,822 | 286 | 231 | - | 204,253 |
| 1999 | 21,415 | 9,317 | 17,524 | 6,828 | 13,120 | 7,411 | 67,084 | 2,671 | 31,960 | 21,685 | 292 | 231 | - | 199,538 |
| 2000 | 21,792 | 9,010 | 15,856 | 6,402 | 12,220 | 7,072 | 63,678 | 2,805 | 31,375 | 21,962 | 272 | 224 | 2 | 192,670 |
| 2001 | 19,543 | 8,200 | 15,059 | 5,982 | 17,185 | 6,647 | 58,483 | 2,445 | 30,480 | 18,425 | 224 | 251 | 24 | 182,948 |
| 2002 | 17,815 | 7,480 | 14,905 | 5,943 | 16,069 | 6,317 | 56,677 | 2,342 | 29,994 | 17,339 | 250 | 217 | 28 | 175,376 |
| 2003 | 18,373 | 6,541 | 15,132 | 6,069 | 15,756 | 5,926 | 56,953 | 2,316 | 30,450 | 18,208 | 244 | 159 | 12 | 176,139 |
| 2004 | 18,782 | 6,409 | 14,292 | 5,715 | 14,821 | 5,727 | 55,570 | 2,124 | 30,065 | 18,339 | 192 | 182 | 24 | 172,242 |
| 2005 | 19,340 | 6,187 | 13,892 | 5,556 | 13,574 | 5,485 | 53,164 | 2,012 | 28,877 | 18,611 | 193 | 204 | 30 | 167,125 |
| 2006 | 19,403 | 5,833 | 14,246 | 5,331 | 14,224 | 5,382 | 54,404 | 1,474 | 28,035 | 18,647 | 202 | 167 | 20 | 167,368 |
| 2007 | 20,460 | 6,130 | 14,089 | 5,406 | 15,680 | 5,467 | 53,667 | 1,620 | 28,836 | 19,381 | 186 | 207 | 22 | 171,151 |
| 2008 | 20,463 | 6,371 | 13,648 | 5,531 | 16,155 | 5,573 | 55,039 | 1,578 | 29,767 | 18,082 | 190 | 183 | 26 | 172,606 |
| 2009 | 19,378 | 6,639 | 12,708 | 5,564 | 15,686 | 5,555 | 55,624 | 1,687 | 29,700 | 17,898 | 217 | 190 | 34 | 170,880 |
| 2010 | 19,939 | 6,442 | 12,761 | 5,550 | 15,762 | 5,704 | 55,674 | 1,775 | 30,599 | 17,995 | 247 | 200 | 52 | 172,700 |
| 2011 | 21,433 | 6,314 | 11,896 | 5,595 | 15,826 | 5,619 | 56,314 | 1,761 | 30,866 | 17,533 | 251 | 234 | 26 | 173,668 |
| 2012 | 21,866 | 6,800 | 12,421 | 5,818 | 17,449 | 5,794 | 57,426 | 1,784 | 31,352 | 20,112 | 261 | 254 | 38 | 181,375 |
| 2013 | 22,736 | 7,108 | 12,765 | 6,182 | 17,548 | 5,825 | 62,009 | 1,742 | 31,943 | 21,376 | 287 | 259 | 44 | 189,824 |
|  | 1,987,185 | 842,579 | 1,340,550 | 443,889 | 1,033,846 | 460,143 | 5,015,425 | 181,908 | 2,248,246 | 1,573,969 | 17,933 | 13,178 | 382 | 15,159,233 |
| TOTALS | AB | BC | MB | NB | NL | NS | ON | PE | QC | SK | NT | YT | NU | TOTAL |

Source: Delta Waterfowl and Canadian Governmental Organizations

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 25 of 188 Page ID IUIAL MIGRAIURY GAME B\#:8632 UNIING PERMIIS (MGBHP)

CANADIAN RESIDENT SALES (1966-2013)


Source: Delta Waterfowl and Canadian Governmental Organizations


CANADIAN PAID BOWHUNTING LICENSE SALES


Source: USFW and archeryBUSINESS

## Fact:

In 2013, the top five states for paid bowhunting licenses were: Michigan, Pennsylvania, Wisconsin, Ohio and New York.

| Region | Regional Total |
| :--- | :---: |
| Pacific | 127,542 |
| Mountain | 244,148 |
| West North-Central | 474,733 |
| West South-Central | 135,151 |
| East South-Central | 318,638 |
| East North-Central | $1,067,001$ |
| South Atlantic | 577,461 |
| Mid-Atlantic | 562,255 |
| New England | 108,440 |
| TOTAL U.S. | $3,615,369$ |

Source: archeryBUSINESS

## ESTIMATED NUMBER OF PAID BOWHUNTING LICENSES



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$3,700,000$ $\qquad$



Source: USFWS and archeryBUSINESS



| State | $\begin{aligned} & \hline 2009 \\ & \text { Buck } \end{aligned}$ | $\begin{aligned} & \hline 2009 \\ & \text { Doe } \end{aligned}$ | $\begin{aligned} & 2009 \\ & \text { Total } \end{aligned}$ | $\begin{aligned} & \hline 2010 \\ & \text { Buck } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2010 \\ & \text { Doe } \end{aligned}$ | $2010$ Total | $\begin{aligned} & \hline 2011 \\ & \text { Buck } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2011 \\ & \text { Doe } \\ & \hline \end{aligned}$ | $\overline{2011}$ <br> Total | $2012$ <br> Buck | $\begin{aligned} & \hline 2012 \\ & \text { Doe } \end{aligned}$ | $\begin{aligned} & \hline 2012 \\ & \text { Total } \end{aligned}$ | $\begin{aligned} & \hline 2013 \\ & \text { Buck } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2013 \\ & \text { Doe } \end{aligned}$ | $2013$ Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 115,200 | 173,800 | 289,000 | 129,000 | 208,000 | 337,000 | 130,500 | 206,500 | 337,000 | 122,400 | 144,300 | 266,700 | 130,500 | 171,560 | 302,060 |
| Arizona | 13,088 | 138 | 13,226 | 5,910 | 194 | 6,104 | 5,445 | 100 | 5,545 | 5,000 | 100 | 5,100 | 6,905 | 179 | 7,084 |
| Arkansas | 88,710 | 98,332 | 187,042 | 82,973 | 103,192 | 186,165 | 85,285 | 116,531 | 201,816 | 96,956 | 116,531 | 213,487 | 91,123 | 122,067 | 213,190 |
| Connecticut | 5,534 | 6,240 | 11,774 | 5,299 | 6,813 | 12,112 | 62,556 | 6,641 | 69,197 | 6,442 | 6,979 | 13,421 | 5,280 | 7,269 | 12,549 |
| Delaware | 3,461 | 8,939 | 12,400 | 3,993 | 10,190 | 14,183 | 3,948 | 9,611 | 13,559 | 3,703 | 9,599 | 13,302 | 4,144 | 10,119 | 14,263 |
| Florida | 89,858 | 63,575 | 153,433 | 102,862 | 75,683 | 178,545 | 88,912 | 47,276 | 136,188 | 89,025 | 53,300 | 142,325 | 65,357 | 37,269 | 102,626 |
| Georgia | 140,142 | 258,536 | 398,678 | 155,255 | 308,747 | 464,002 | 133,520 | 277,961 | 411,481 | 130,115 | 255,294 | 385,409 | 137,025 | 316,927 | 453,952 |
| Idaho | 12,980 | 4,989 | 17,969 | 13,665 | 5,441 | 19,106 | 13,500 | 5,000 | 18,500 | 15,820 | 8,650 | 24,470 | 13,915 | 6,046 | 19,961 |
| Illinois | 69,697 | 119,937 | 189,634 | 69,139 | 113,131 | 182,270 | 70,513 | 110,938 | 181,451 | 69,681 | 111,130 | 180,811 | 57,769 | 90,312 | 148,081 |
| Indiana | 52,981 | 79,771 | 132,752 | 53,007 | 80,997 | 134,004 | 50,717 | 78,301 | 129,018 | 45,936 | 90,312 | 136,248 | 46,240 | 79,395 | 125,635 |
| lowa | 49,612 | 86,892 | 136,504 | 48,749 | 78,345 | 127,094 | 46,212 | 75,195 | 121,407 | 47,927 | 67,681 | 115,608 | 39,447 | 59,953 | 99,400 |
| Kansas | 39,629 | 47,418 | 87,047 | 43,047 | 42,806 | 85,853 | 45,025 | 49,788 | 94,813 | 43,321 | 48,036 | 91,357 | 41,236 | 48,424 | 89,660 |
| Kentucky | 55,290 | 58,295 | 113,585 | 59,170 | 51,206 | 110,376 | 65,932 | 53,731 | 119,663 | 64,183 | 67,212 | 131,395 | 67,760 | 76,649 | 144,409 |
| Louisiana | 81,015 | 66,285 | 147,300 | 84,425 | 69,075 | 153,500 | 73,425 | 60,075 | 133,500 | 87,210 | 65,790 | 153,000 | 93,072 | 73,128 | 166,200 |
| Maine | 11,141 | 6,951 | 18,092 | 12,230 | 5,204 | 17,434 | 13,056 | 6,100 | 19,156 | 15,385 | 6,118 | 21,503 | 16,736 | 8,035 | 24,771 |
| Maryland | 32,646 | 65,635 | 98,281 | 32,062 | 63,821 | 95,883 | 33,104 | 62,268 | 95,372 | 30,493 | 57,048 | 87,541 | 32,144 | 63,749 | 95,893 |
| Massachusetts | 5,444 | 4,884 | 10,328 | 5,703 | 5,090 | 10,793 | 6,190 | 4,943 | 11,133 | 6,402 | 4,606 | 11,008 | 6,519 | 4,925 | 11,444 |
| Michigan | 215,120 | 220,916 | 436,036 | 212,341 | 205,509 | 417,850 | 212,791 | 203,930 | 416,721 | 222,640 | 191,364 | 414,004 | 203,057 | 175,737 | 378,794 |
| Minnesota | 94,367 | 99,819 | 194,186 | 88,000 | 78,500 | 166,500 | 85,500 | 107,000 | 192,500 | 97,136 | 89,498 | 186,634 | 87,865 | 84,916 | 172,781 |
| Mississippi | 122,705 | 148,185 | 270,890 | 142,671 | 179,616 | 322,287 | 127,416 | 144,859 | 272,275 | 123,000 | 147,000 | 270,000 | 108,664 | 152,061 | 260,725 |
| Missouri | 107,150 | 189,647 | 296,797 | 104,607 | 170,592 | 275,199 | 114,031 | 174,563 | 288,594 | 120,549 | 189,380 | 309,929 | 104,815 | 147,109 | 251,924 |
| Nebraska | 34,768 | 29,711 | 64,479 | 37,967 | 39,198 | 77,165 | 37,160 | 39,283 | 76,443 | 26,309 | 24,974 | 51,283 | 24,401 | 15,213 | 39,614 |
| New Hampshire | 5,940 | 4,444 | 10,384 | 6,015 | 3,744 | 9,759 | 6,548 | 4,561 | 11,109 | 6,659 | 4,953 | 11,612 | 7,171 | 5,369 | 12,540 |
| New Jersey | 19,181 | 33,603 | 52,784 | 19,925 | 35,479 | 55,404 | 18,575 | 31,533 | 50,108 | 18,575 | 32,190 | 50,765 | 18,511 | 33,083 | 51,594 |
| New York | 102,057 | 120,741 | 222,798 | 106,960 | 123,140 | 230,100 | 110,002 | 118,357 | 228,359 | 118,993 | 123,964 | 242,957 | 144,716 | 128,851 | 273,567 |
| North Carolina | 81,283 | 87,990 | 169,273 | 80,430 | 94,727 | 175,157 | 80,014 | 93,539 | 173,553 | 80,883 | 86,366 | 167,249 | 86,558 | 101,572 | 188,130 |
| North Dakota | 29,707 | 45,119 | 74,826 | 30,900 | 38,400 | 69,300 | 22,688 | 29,823 | 52,511 | 24,727 | 19,280 | 44,007 | 18,645 | 15,148 | 33,793 |
| Ohio | 93,905 | 167,355 | 261,260 | 86,017 | 153,458 | 239,475 | 81,721 | 138,027 | 219,748 | 81,149 | 137,761 | 218,910 | 70,100 | 120,503 | 190,603 |
| Oklahoma | 65,755 | 50,420 | 116,175 | 63,314 | 46,000 | 109,314 | 66,320 | 46,543 | 112,863 | 62,394 | 45,454 | 107,848 | 52,197 | 35,812 | 88,009 |
| Pennsylvania | 108,330 | 200,590 | 308,920 | 122,930 | 193,310 | 316,240 | 127,540 | 208,660 | 336,200 | 133,860 | 209,250 | 343,110 | 134,280 | 218,640 | 352,920 |
| Rhode Island | 1,089 | 1,035 | 2,124 | 1,394 | 1,104 | 2,498 | 1,039 | 1,379 | 2,418 | 1,067 | 1,154 | 2,221 | 1,020 | 1,482 | 2,502 |
| South Carolina | 120,356 | 111,338 | 231,694 | 116,755 | 105,894 | 222,649 | 108,907 | 117,551 | 226,458 | 116,673 | 101,181 | 217,854 | 114,482 | 111,324 | 225,806 |
| South Dakota | 40,333 | 47,017 | 87,350 | 36,377 | 44,068 | 80,445 | 38,960 | 46,200 | 85,160 | 29,286 | 31,782 | 61,068 | 25,199 | 23,548 | 48,747 |
| Tennessee | 83,536 | 78,243 | 161,779 | 79,859 | 82,950 | 162,809 | 85,676 | 82,026 | 167,702 | 88,549 | 88,410 | 176,959 | 94,596 | 73,898 | 168,494 |
| Texas | 300,575 | 258,782 | 559,357 | 357,378 | 330,698 | 688,076 | 309,207 | 265,601 | 574,808 | 304,035 | 242,325 | 546,360 | 330,535 | 295,042 | 625,577 |
| Vermont | 8,039 | 7,148 | 15,187 | 8,430 | 7,051 | 15,481 | 7,374 | 4,758 | 12,132 | 8,073 | 5,684 | 13,757 | 8,831 | 5,276 | 14,107 |
| Virginia | 108,623 | 150,401 | 259,024 | 95,831 | 126,243 | 222,074 | 98,874 | 134,114 | 232,988 | 96,853 | 118,345 | 215,198 | 106,349 | 137,973 | 244,322 |
| West Virginia | 80,036 | 74,376 | 154,412 | 58,416 | 47,637 | 106,053 | 78,081 | 65,615 | 143,696 | 71,628 | 59,788 | 131,416 | 74,528 | 75,446 | 149,974 |
| Wisconsin | 134,696 | 192,557 | 327,253 | 148,378 | 185,211 | 333,589 | 150,839 | 193,954 | 344,793 | 165,457 | 199,830 | 365,287 | 143,738 | 198,893 | 342,631 |
| Wyoming | 8,548 | 6,865 | 15,413 | 8,154 | 6,496 | 14,650 | 8,300 | 6,300 | 14,600 | 8,153 | 8,013 | 16,166 | 8,292 | 6,832 | 15,124 |
| TOTALS | 2,832,527 | 3,476,919 | 6,309,446 | 2,919,538 | 3,526,960 | 6,446,498 | 2,905,403 | 3,429,135 | 6,334,538 | 2,886,647 | 3,270,632 | 6,157,279 | 2,828,721 | 3,339,734 | 6,163,456 |

Sources: Quality Deer Management Association Whitetail Reports, State Department of Natural Resources, Agweb.com and the National Shooting Sports Foundation
Fact was estimated using an average deer weight of 140 pounds equating to 40 percent usable meat once butchered.


| State | Stamps Sold | Cost per Stamp | Total Revenue* |
| :---: | :---: | :---: | :---: |
| 1934 | 635,000 | \$1.00 | \$635,000 |
| 1935 | 448,000 | \$1.00 | \$448,000 |
| 1936 | 603,000 | \$1.00 | \$603,000 |
| 1937 | 783,000 | \$1.00 | \$783,000 |
| 1938 | 1,003,000 | \$1.00 | \$1,003,000 |
| 1939 | 1,112,000 | \$1.00 | \$1,112,000 |
| 1940 | 1,261,000 | \$1.00 | \$1,261,000 |
| 1941 | 1,440,000 | \$1.00 | \$1,440,000 |
| 1942 | 1,383,000 | \$1.00 | \$1,383,000 |
| 1943 | 1,169,000 | \$1.00 | \$1,169,000 |
| 1944 | 1,487,000 | \$1.00 | \$1,487,000 |
| 1945 | 1,725,000 | \$1.00 | \$1,725,000 |
| 1946 | 2,017,000 | \$1.00 | \$2,017,000 |
| 1947 | 1,723,000 | \$1.00 | \$1,723,000 |
| 1948 | 2,128,000 | \$1.00 | \$2,128,000 |
| 1949 | 1,955,000 | \$2.00 | \$3,910,000 |
| 1950 | 1,903,000 | \$2.00 | \$3,806,000 |
| 1951 | 2,168,000 | \$2.00 | \$4,336,000 |
| 1952 | 2,297,000 | \$2.00 | \$4,594,000 |
| 1953 | 2,269,000 | \$2.00 | \$4,538,000 |
| 1954 | 2,184,000 | \$2.00 | \$4,368,000 |
| 1955 | 2,370,000 | \$2.00 | \$4,740,000 |
| 1956 | 2,332,000 | \$2.00 | \$4,664,000 |
| 1957 | 2,355,000 | \$2.00 | \$4,710,000 |
| 1958 | 2,176,000 | \$2.00 | \$4,352,000 |
| 1959 | 1,626,000 | \$3.00 | \$4,878,000 |
| 1960 | 1,725,000 | \$3.00 | \$5,175,000 |
| 1961 | 1,344,000 | \$3.00 | \$4,032,000 |
| 1962 | 1,147,000 | \$3.00 | \$3,441,000 |
| 1963 | 1,448,000 | \$3.00 | \$4,344,000 |
| 1964 | 1,573,000 | \$3.00 | \$4,719,000 |
| 1965 | 1,558,000 | \$3.00 | \$4,674,000 |
| 1966 | 1,805,000 | \$3.00 | \$5,415,000 |
| 1967 | 1,935,000 | \$3.00 | \$5,805,000 |
| 1968 | 1,837,000 | \$3.00 | \$5,511,000 |
| 1969 | 2,072,000 | \$3.00 | \$6,216,000 |
| 1970 | 2,420,000 | \$3.00 | \$7,260,000 |
| 1971 | 2,446,000 | \$3.00 | \$7,338,000 |
| 1972 | 2,184,000 | \$5.00 | \$10,920,000 |
| 1973 | 2,094,000 | \$5.00 | \$10,470,000 |


| State | Stamps Sold | Cost per Stamp | Total Revenue* |
| :---: | :---: | :---: | :---: |
| 1974 | 2,214,000 | \$5.00 | \$11,070,000 |
| 1975 | 2,237,000 | \$5.00 | \$11,185,000 |
| 1976 | 2,170,000 | \$5.00 | \$10,850,000 |
| 1977 | 2,197,000 | \$5.00 | \$10,985,000 |
| 1978 | 2,216,000 | \$5.00 | \$11,080,000 |
| 1979 | 2,090,000 | \$7.50 | \$15,675,000 |
| 1980 | 2,045,000 | \$7.50 | \$15,337,500 |
| 1981 | 1,907,000 | \$7.50 | \$14,302,500 |
| 1982 | 1,926,000 | \$7.50 | \$14,445,000 |
| 1983 | 1,868,000 | \$7.50 | \$14,010,000 |
| 1984 | 1,914,000 | \$7.50 | \$14,355,000 |
| 1985 | 1,780,000 | \$7.50 | \$13,350,000 |
| 1986 | 1,794,000 | \$7.50 | \$13,455,000 |
| 1987 | 1,663,000 | \$10.00 | \$14,967,000 |
| 1988 | 1,403,000 | \$10.00 | \$12,627,000 |
| 1989 | 1,416,000 | \$12.50 | \$15,930,000 |
| 1990 | 1,408,000 | \$12.50 | \$15,840,000 |
| 1991 | 1,423,000 | \$15.00 | \$19,210,500 |
| 1992 | 1,347,000 | \$15.00 | \$18,184,500 |
| 1993 | 1,402,000 | \$15.00 | \$18,927,000 |
| 1994 | 1,472,000 | \$15.00 | \$19,872,000 |
| 1995 | 1,539,000 | \$15.00 | \$20,776,500 |
| 1996 | 1,560,000 | \$15.00 | \$21,060,000 |
| 1997 | 1,697,000 | \$15.00 | \$22,909,500 |
| 1998 | 1,685,000 | \$15.00 | \$22,747,500 |
| 1999 | 1,684,000 | \$15.00 | \$22,734,000 |
| 2000 | 1,720,000 | \$15.00 | \$23,220,000 |
| 2001 | 1,695,000 | \$15.00 | \$22,882,500 |
| 2002 | 1,629,000 | \$15.00 | \$21,991,500 |
| 2003 | 1,616,000 | \$15.00 | \$21,816,000 |
| 2004 | 1,554,000 | \$15.00 | \$20,979,000 |
| 2005 | 1,495,000 | \$15.00 | \$20,182,500 |
| 2006 | 1,388,000 | \$15.00 | \$18,738,000 |
| 2007 ** | 1,635,000 | \$15.00 | \$22,072,500 |
| 2008 | 1,583,000 | \$15.00 | \$21,370,500 |
| 2009 | 1,549,000 | \$15.00 | \$20,911,500 |
| 2010 | 1,548,000 | \$15.00 | \$20,898,000 |
| 2011 | 1,559,000 | \$15.00 | \$21,046,500 |
| 2012 | 1,738,000 | \$15.00 | \$23,463,000 |
| TOTAL | 134,906,000 |  | \$848,590,000 |

* Total revenue estimated by calculation of full price for the majority of stamps sold combined with discounted sale price for Junior duck stamp sales.
** Starting in 2007, data from new source at USFW Federal Duck Stamp Office.
Source: USFW Federal Duck Stamp Office and Migratory Bird Harvest Information Program

Buy your Federal Duck Stamp at your local post office or duckstamp.com

Fact:
A total of 98 percent of duck stamp sales revenue goes toward the purchase and preservation of wetlands. Since 1934, more than 5.5 million acres of waterfowl habitat have been acquired for the National Wildilife Refuge System though duck stamp sales revenue.

## Fact:

 The top five states for duck stamp sales are TX, MN, LA, CA, WI.


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Wildlife Agencies


Projects

- Restoration of Fiah and Wildilie Species and Habilnt
* Boating and Fishing Access
- Land Acquastion
- Habltat Managerneat
- Facilitles Corstruction
- Operation and Maintenance
* Strategic Planning
- Research
- Surveys and Imventory
* Hunter/Aquatic Educntion

State Fish \&

Source: U.S. Fish and Wildlife Service

> WILDLIFE RESTORATION PROGRAM APPORTIONMENT FORMULA


## Wildlife Restoration Account

## Fact:

The average annual deduction for administration is $\$ 9.9$ million and for multi-state grants is \$3 million.

## Funds remaining in

Wildilife Restoration Account after deductions* -
Apportioned for Wildlife Restoration

Section 4 (c) and Section 10 These are separate apportionments, same formula is used to apportion funds.

Formula based on population compared to the total U.S. population using last census figures

Puerto Rico, Guam, Virgin Islands, American Samoa \& Northern Mariana Islands receive $1 / 6$ of $1 \%$

No state receives more than $3 \%$ or less than $1 \%$ of the total available
$50 \%$ land area includes inland water area (square miles)
$50 \%$ number of paid licensed hunters in proportion to national total (States provide certification of licensed hunters each year)

Guam, Virgin Islands, American Samoa \& Northern Mariana Islands receive $1 / 6$ of $1 \%$ Puerto Rico receives $1 / 2$ of $1 \%$

No state receives more than $5 \%$ or less than $1 / 2$ of $1 \%$ of the total available


## FINAL APPORTIONMENT OF PITTMAN-ROBERTSON

WILDLIFE RESTORATION FUNDS (CFDA \# 15.611) FOR FISCAL YEAR 2015

|  | Wildlife Restoration | Hunter Education |  | Wildlife Restoration \& Hunter Ed TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| STATE | FUNDS-5220 CFDA: 15.611 | SEC 4(c) FUNDS-5210 CFDA: 15.611 | ENHANCED FUNDS-5230 CFDA: 15.626 |  |
| ALABAMA | \$16,103,906 | \$3,108,193 | \$181,372 | \$19,393,471 |
| ALASKA | \$33,176,254 | \$1,369,597 | \$79,920 | \$34,625,771 |
| AMERICAN SAMOA | \$1,105,874 | \$228,266 | \$13,320 | \$1,347,460 |
| ARIZONA | \$16,056,692 | \$4,108,788 | \$239,760 | \$20,405,240 |
| ARKANSAS | \$12,513,115 | \$1,369,597 | \$79,920 | \$13,962,632 |
| CALIFORNIA | \$22,460,166 | \$4,108,788 | \$239,760 | \$26,808,714 |
| COLORADO | \$16,749,953 | \$3,270,414 | \$190,838 | \$20,211,205 |
| CONNECTICUT | \$3,317,626 | \$2,324,184 | \$135,623 | \$5,777,433 |
| DELAWARE | \$3,317,626 | \$1,369,597 | \$79,920 | \$4,767,143 |
| DISTRICT OF COLUMBIA | \$0 | \$0 | \$0 | \$0 |
| FLORIDA | \$9,830,949 | \$4,108,788 | \$239,760 | \$14,179,497 |
| GEORGIA | \$14,429,389 | \$4,108,788 | \$239,760 | \$18,777,937 |
| GUAM | \$1,105,874 | \$228,266 | \$13,320 | \$1,347,460 |
| HAWAll | \$3,317,626 | \$1,369,597 | \$79,920 | \$4,767,143 |
| IDAHO | \$14,135,404 | \$1,369,597 | \$79,920 | \$15,584,921 |
| ILLINOIS | \$12,632,970 | \$4,108,788 | \$239,760 | \$16,981,518 |
| INDIANA | \$9,633,586 | \$4,108,788 | \$239,760 | \$13,982,134 |
| IOWA | \$10,495,510 | \$1,369,597 | \$79,920 | \$11,945,027 |
| KANSAS | \$13,610,477 | \$1,369,597 | \$79,920 | \$15,059,994 |
| KENTUCKY | \$11,383,225 | \$2,821,828 | \$164,663 | \$14,369,716 |
| LOUISIANA | \$12,758,946 | \$2,947,987 | \$172,024 | \$15,878,957 |
| MAINE | \$6,957,575 | \$1,369,597 | \$79,920 | \$8,407,092 |
| MARYLAND | \$3,701,301 | \$3,754,457 | \$219,084 | \$7,674,842 |
| MASSACHUSETTS | \$3,317,626 | \$4,108,788 | \$239,760 | \$7,666,174 |
| MICHIGAN | \$22,220,073 | \$4,108,788 | \$239,760 | \$26,568,621 |
| MINNESOTA | \$21,257,294 | \$3,449,066 | \$201,263 | \$24,907,623 |
| MISSISSIPPI | \$9,565,423 | \$1,369,597 | \$79,920 | \$11,014,940 |
| MISSOURI | \$17,721,890 | \$3,894,512 | \$227,256 | \$21,843,658 |
| MONTANA | \$20,103,239 | \$1,369,597 | \$79,920 | \$21,552,756 |
| N. MARIANA ISLANDS | \$1,105,874 | \$228,266 | \$13,320 | \$1,347,460 |
| NEBRASKA | \$11,749,574 | \$1,369,597 | \$79,920 | \$13,199,091 |
| NEVADA | \$12,865,994 | \$1,369,597 | \$79,920 | \$14,315,511 |
| NEW HAMPSHIRE | \$3,317,626 | \$1,369,597 | \$79,920 | \$4,767,143 |
| NEW JERSEY | \$3,317,626 | \$4,108,788 | \$239,760 | \$7,666,174 |
| NEW MEXICO | \$14,674,117 | \$1,369,597 | \$79,920 | \$16,123,634 |
| NEW YORK | \$16,489,055 | \$4,108,788 | \$239,760 | \$20,837,603 |
| NORTH CAROLINA | \$16,966,616 | \$4,108,788 | \$239,760 | \$21,315,164 |
| NORTH DAKOTA | \$10,485,623 | \$1,369,597 | \$79,920 | \$11,935,140 |
| OHIO | \$12,845,488 | \$4,108,788 | \$239,760 | \$17,194,036 |
| OKLAHOMA | \$16,095,209 | \$2,439,450 | \$142,349 | \$18,677,008 |
| ORECON | \$15,646,421 | \$2,491,293 | \$145,374 | \$18,283,088 |
| PENNSYLVANIA | \$25,193,479 | \$4,108,788 | \$239,760 | \$29,542,027 |
| PUERTO RICO | \$3,317,624 | \$228,266 | \$13,320 | \$3,559,210 |
| RHODE ISLAND | \$3,317,626 | \$1,369,597 | \$79,920 | \$4,767,143 |
| SOUTH CAROLINA | \$7,593,491 | \$3,007,808 | \$175,515 | \$10,776,814 |
| SOUTH DAKOTA | \$13,171,104 | \$1,369,597 | \$79,920 | \$14,620,621 |
| TENNESSEE | \$19,504,124 | \$4,108,788 | \$239,760 | \$23,852,672 |
| TEXAS | \$33,176,254 | \$4,108,788 | \$239,760 | \$37,524,802 |
| U.S. VIREIN ISLANDS | \$1,105,874 | \$228,266 | \$13,320 | \$1,347,460 |
| UTAH | \$13,195,651 | \$1,369,597 | \$79,920 | \$14,645,168 |
| VERMONT | \$3,317,626 | \$1,369,597 | \$79,920 | \$4,767,143 |
| VIRGINIA | \$10,087,947 | \$4,108,788 | \$239,760 | \$14,436,495 |
| WASHINGTON | \$10,891,445 | \$4,108,788 | \$239,760 | \$15,239,993 |
| WEST VIRGINIA | \$7,173,380 | \$1,369,597 | \$79,920 | \$8,622,897 |
| WISCONSIN | \$20,973,296 | \$3,698,166 | \$215,799 | \$24,887,261 |
| WYOMING | \$12,982,835 | \$1,369,597 | \$79,920 | \$14,432,352 |
| TOTAL | \$663,540,568 | \$136,959,621 | \$7,992,000 | \$808,492,189 |

Source: U.S. Fish and Wildlife Service

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(INCLUDES HUNTER EDUCATION SECTIONS 4(C) AND 10)

| STATE | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | Total: 1939 to Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALABAMA | \$9,437,418 | \$9,010,087 | \$12,902,508 | \$18,395,311 | \$19,393,471 | \$184,037,746 |
| ALASKA | \$16,056,842 | \$15,403,917 | \$21,887,730 | \$32,511,089 | \$34,625,771 | \$391,164,452 |
| AMERICAN SAMOA | \$640,114 | \$618,513 | \$870,669 | \$1,267,963 | \$1,347,460 | \$13,096,367 |
| ARIZONA | \$9,341,738 | \$9,371,865 | \$13,238,992 | \$19,178,682 | \$20,405,240 | \$221,426,394 |
| ARKANSAS | \$7,104,687 | \$6,776,366 | \$9,775,406 | \$14,258,218 | \$13,962,632 | \$165,162,569 |
| CALIFORNIA | \$12,757,572 | \$12,282,822 | \$17,298,413 | \$25,301,091 | \$26,808,714 | \$327,636,884 |
| COLORADO | \$9,518,861 | \$9,294,002 | \$13,164,031 | \$19,083,986 | \$20,211,205 | \$232,800,407 |
| CONNECTICUT | \$2,893,519 | \$2,802,447 | \$3,882,606 | \$5,458,083 | \$5,777,433 | \$67,077,197 |
| DELAWARE | \$2,316,511 | \$2,251,081 | \$3,142,757 | \$4,494,878 | \$4,767,143 | \$54,288,948 |
| FLORIDA | \$6,884,795 | \$6,686,459 | \$9,399,856 | \$13,438,658 | \$14,179,497 | \$164,813,426 |
| GEORGIA | \$8,138,912 | \$8,049,760 | \$11,923,238 | \$17,276,833 | \$18,777,937 | \$201,928,282 |
| GUAM | \$640,114 | \$618,513 | \$870,669 | \$1,267,963 | \$1,347,460 | \$14,609,145 |
| HAWAll | \$2,316,511 | \$2,263,862 | \$3,156,422 | \$4,516,558 | \$4,767,143 | \$53,950,515 |
| IDAHO | \$7,218,764 | \$6,944,524 | \$9,861,700 | \$14,630,813 | \$15,584,921 | \$175,149,178 |
| ILLINOIS | \$8,262,303 | \$7,973,254 | \$11,180,042 | \$16,112,487 | \$16,981,518 | \$197,965,552 |
| INDIANA | \$6,716,916 | \$6,593,960 | \$9,223,682 | \$13,185,554 | \$13,982,134 | \$166,750,949 |
| IOWA | \$6,424,735 | \$5,737,185 | \$7,772,276 | \$11,369,276 | \$11,945,027 | \$154,578,322 |
| KANSAS | \$6,707,694 | \$6,711,357 | \$9,465,803 | \$14,324,879 | \$15,059,994 | \$167,610,169 |
| KENTUCKY | \$6,727,553 | \$6,582,966 | \$9,272,228 | \$13,387,289 | \$14,369,716 | \$159,493,110 |
| LOUISIANA | \$7,114,205 | \$6,884,437 | \$10,045,715 | \$14,837,218 | \$15,878,957 | \$170,041,736 |
| MAINE | \$4,229,351 | \$4,063,348 | \$5,761,219 | \$8,163,062 | \$8,407,092 | \$103,163,488 |
| MARYLAND | \$3,798,780 | \$3,748,789 | \$5,207,434 | \$7,200,829 | \$7,674,842 | \$89,856,701 |
| MASSACHUSETTS | \$3,901,164 | \$3,833,227 | \$5,265,754 | \$7,258,798 | \$7,666,174 | \$86,824,220 |
| MICHIGAN | \$12,836,894 | \$12,303,439 | \$17,241,283 | \$25,028,297 | \$26,568,621 | \$330,056,635 |
| MINNESOTA | \$11,589,156 | \$11,151,096 | \$15,965,392 | \$23,340,709 | \$24,907,623 | \$274,118,056 |
| MISSISSIPPI | \$5,651,222 | \$5,069,672 | \$7,142,476 | \$10,471,290 | \$11,014,940 | \$138,298,290 |
| MISSOURI | \$10,257,398 | \$9,965,193 | \$14,113,497 | \$20,541,981 | \$21,843,658 | \$247,131,973 |
| MONTANA | \$10,162,996 | \$9,748,753 | \$13,805,529 | \$20,199,038 | \$21,552,756 | \$250,417,632 |
| N. MARIANA ISLANDS | \$640,114 | \$618,513 | \$870,669 | \$1,267,963 | \$1,347,460 | \$13,531,733 |
| NEBRASKA | \$6,137,129 | \$5,942,262 | \$8,487,013 | \$12,547,930 | \$13,199,091 | \$151,689,922 |
| NEVADA | \$6,700,532 | \$6,437,222 | \$9,127,759 | \$13,469,749 | \$14,315,511 | \$163,253,386 |
| NEW HAMPSHIRE | \$2,316,511 | \$2,251,081 | \$3,142,757 | \$4,494,878 | \$4,767,143 | \$54,427,445 |
| NEW JERSEY | \$3,901,164 | \$3,833,227 | \$5,265,754 | \$7,258,798 | \$7,666,174 | \$88,554,751 |
| NEW MEXICO | \$7,575,408 | \$7,232,932 | \$10,296,502 | \$15,157,729 | \$16,123,634 | \$188,442,243 |
| NEW YORK | \$11,215,150 | \$10,062,572 | \$14,198,793 | \$20,539,566 | \$20,837,603 | \$267,534,478 |
| NORTH CAROLINA | \$9,654,257 | \$9,440,769 | \$13,641,695 | \$19,932,347 | \$21,315,164 | \$215,828,603 |
| NORTH DAKOTA | \$5,670,831 | \$5,437,678 | \$7,763,865 | \$11,273,624 | \$11,935,140 | \$131,829,633 |
| OHIO | \$8,266,471 | \$8,065,629 | \$11,332,218 | \$16,242,817 | \$17,194,036 | \$210,073,749 |
| OKLAHOMA | \$8,368,434 | \$8,155,533 | \$11,565,724 | \$17,326,220 | \$18,677,008 | \$190,747,853 |
| OREGON | \$8,728,731 | \$8,473,524 | \$11,759,582 | \$17,128,036 | \$18,283,088 | \$216,448,423 |
| PENNSYLVANIA | \$13,444,246 | \$13,364,999 | \$19,158,429 | \$27,975,344 | \$29,542,027 | \$354,482,896 |
| PUERTO RICO | \$1,656,236 | \$1,591,851 | \$2,258,628 | \$3,343,238 | \$3,559,210 | \$38,126,473 |
| RHODE ISLAND | \$2,316,511 | \$2,251,081 | \$3,142,757 | \$4,494,878 | \$4,767,143 | \$54,262,626 |
| SOUTH CAROLINA | \$5,260,829 | \$5,327,609 | \$6,696,063 | \$10,172,083 | \$10,776,814 | \$119,955,426 |
| SOUTH DAKOTA | \$6,930,149 | \$6,628,479 | \$9,492,071 | \$13,854,562 | \$14,620,621 | \$159,763,990 |
| TENNESSEE | \$11,024,140 | \$10,726,478 | \$13,062,080 | \$19,633,243 | \$23,852,672 | \$246,136,691 |
| TEXAS | \$17,618,807 | \$16,973,282 | \$23,997,062 | \$35,275,009 | \$37,524,802 | \$430,446,585 |
| U.S. VIRGIN ISLANDS | \$640,114 | \$618,513 | \$870,669 | \$1,267,963 | \$1,347,460 | \$14,724,324 |
| UTAH | \$6,830,877 | \$6,622,794 | \$9,438,820 | \$13,813,590 | \$14,645,168 | \$165,294,292 |
| VERMONT | \$2,316,511 | \$2,251,081 | \$3,142,757 | \$4,494,878 | \$4,767,143 | \$54,998,551 |
| VIRGINIA | \$7,267,047 | \$7,025,491 | \$9,872,016 | \$13,998,397 | \$14,436,495 | \$179,518,205 |
| WASHINGTON | \$7,502,342 | \$7,270,797 | \$10,147,945 | \$14,413,713 | \$15,239,993 | \$185,246,472 |
| WEST VIRGINIA | \$4,219,117 | \$4,056,683 | \$5,635,116 | \$8,058,451 | \$8,622,897 | \$107,306,857 |
| WISCONSIN | \$11,713,380 | \$11,305,796 | \$15,991,568 | \$23,374,940 | \$24,887,261 | \$284,351,464 |
| WYOMING | \$6,757,027 | \$6,567,982 | \$9,356,372 | \$13,663,051 | \$14,432,352 | \$168,507,199 |
| TOTAL | \$384,318,790 | \$371,274,752 | \$522,552,011 | \$760,973,830 | \$808,492,189 | \$9,258,932,617 |

Source: U.S. Fish and Wildlife Service


Since the late 1930s, hunters, target shooters and the firearms industry have been the nation's LARGEST contributors to conservation, paying for programs that benefit America's wildlife and all who love the outdoors.

## HOW IT WORKS

Hunters and target shooters purchase guns and ammunition.(2) Manufacturers pay federal excise taxes on guns and ammunition.


Revenue from these excise taxes is distributed to state wildlife agencies.


## Where the Money Goes द̌9

Buy, develop, maintain and operate wildlife management areas


Research projects focused on wildlife conservation

Hunter safety and education programs


Construction and maintenance of public target shooting ranges

## Quick History

Early 1900s
As many wildlife species are dwindling in numbers or disappearing, firearms industry steps forward and asks Congress to redirect excise tax on sale of guns and ammo to help fund wildlife conservation.

## 1937

Congress passes and President Franklin D. Roosevelt signs the Pittman-Robertson Federal Aid in Wildlife Restoration Act into law.

1938 to today:
Revenue from this act has purchased millions of acres of prime habitat that
is maintained by state wildlife agencies. These lands, where game and non-giame species flourish, are purchased with sportsmen's dollars but used by all Americans.

## THEN \& NOW

White Tailed Deer Population


## OTHER WAYS SPORISMEN contrlbute

Excise taxes combined with revenue from hunting and fishing license sales fund the majority of state wildlife agency budgets.


## die) Million

## CONTRIBUTED

 ANNUALLYDuck stamp proceeds are used by the government to buy or lease wetland habitat for ducks, geese and hundreds of non-game birds and animals.

SOME HEROES OF THE MOST SUCCESSFUL CONSERVATION MODEL IN THE WORLD ARE:


## History

FAET is one of the manufacturer excise taxes imposed under Chapter 32 of the Internal Revenue Code (IRC). The tax is imposed on the manufacture, production, importation and sale of firearms, shells or cartridges. FAET was first imposed in 1919.
The Pittman-Robertson Act of 1937 mandated that all revenue from FAET and related excise taxes be earmarked for hunting-related activities. The U. S. Fish and Wildlife Service places this revenue in a trust fund that is administered on behalf of the states.

The Internal Revenue Service (IRS) administered FAET until $1 / 1 / 1991$. The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) administered the tax from 1/1/1991 until 1/23/2003. As part of the Homeland Security Law of 2002, administration of the tax was transferred to the Alcohol and Tobacco Tax and Trade Bureau (TTB) on 1/23/2003.

## Basis of the Tax

- The tax rates are 10 percent on the sale price of pistols and revolvers and 11 percent for other firearms (long guns) and ammunition.
- Factors that determine the existence of FAET liability include:
- Occurrence of an act of manufacture or importation.
- Identification of manufacturer or importer who performed such act.
- Taxable article was manufactured or imported.
- Taxable article sold or put to a taxable use.
- Definition of Taxable Articles:

Firearm: Any portable weapon, such as rifles, carbines, machine guns, shotguns or fowling pieces from which a shot, bullet or projectile may be discharged by an explosive. (Note: Black powder firearms are taxable firearms).
Pistols: Any small projectile firearm that has a short one-hand stock or butt angled to the line of the bore and a short barrel or barrels, and which is designed, made and intended to be aimed and fired from one hand.
Revolvers: Any small projectile firearm of the pistol type, having a breech-loading chambered cylinder so arranged that the cocking of the hammer or movement of the trigger rotates it and brings the next cartridge in line with the barrel for firing.
Shells and cartridges: Any article consisting of a projectile, explosive, primer and container that is designed, assembled, and ready for use without further manufacture in firearms, pistols and revolvers. (Note: The definition of shells and cartridges also deals with the tax liability of ammunition reloaders.)

- Components of Taxable Articles:
- Modern firearms firing fixed ammunition. (action, stock, barrel)
- Antique firearms not able to use fixed ammunition (lock, stock, barrel)
- Shells and cartridges (bullet or projectile, shell, casing or cartridge, propellant, primer)
- Firearms Kits. A manufacturer, importer or producer is liable for FAET for all taxable articles that are complete as to all component parts even if the taxable article is sold in kit form (i.e., knockdown condition).
- Parts and Accessories. Taxpayers are not liable for FAET on the manufacture, importation and sale of spare parts and accessories for taxable articles when sold separately or together with a complete firearm.
(Note: As will be discussed, the value of component parts are to be included in computing the taxable sales price of the taxable article, whereas the value of the non-taxable (i.e., spare) part or accessory does not have to be included in calculating the taxable sales price).


## Access the complete FAET Reference Guide on Firearms and Ammunition Excise Tax at ttb.gov/firearms/reference_guide.shtml

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 36 of 188 Page ID \#:8643
FIREARMS AND AMMUNITION E
E TAX COLLECTIONS (1994-2004)

|  | QUARTER | HANDGUNS | LONG GUNS | AMMUNITION | PERIOD TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { J } \\ & \underset{\sim}{\circ} \end{aligned}$ | 01/01-03/31 | \$19,631,708.87 | \$20,379,886.16 | \$16,709,819.59 | \$56,721,414.62 |
|  | 04/01-06/30 | \$17,858,981.27 | \$20,943,209.28 | \$16,994,455.96 | \$55,796,646.51 |
|  | 07/01-09/30 | \$15,035,634.57 | \$21,432,860.66 | \$22,202,432.29 | \$58,670,927.52 |
|  | 10/01-12/31 | \$17,685,192.69 | \$18,971,532.57 | \$14,226,780.22 | \$50,883,505.48 |
|  | Annual | \$70,211,517.40 | \$81,727,488.67 | \$70,133,488.06 | \$222,072,494.13 |
| $\begin{aligned} & \stackrel{1}{9} \\ & \underset{\sim}{8} \end{aligned}$ | 01/01-03/31 | \$15,049,283.31 | \$20,506,512.15 | \$13,119,718.11 | \$48,675,513.57 |
|  | 04/01-06/30 | \$11,035,373.33 | \$18,429,199.98 | \$12,327,066.83 | \$41,791,640.14 |
|  | 07/01-09/30 | \$8,547,200.32 | \$21,922,269.78 | \$17,641,720.35 | \$48,111,190.45 |
|  | 10/01-12/31 | \$10,478,543.20 | \$19,674,327.89 | \$11,591,357.26 | \$41,744,228.35 |
|  | Annual | \$45,110,400.16 | \$80,532,309.80 | \$54,679,862.55 | \$180,322,572.51 |
| $\bullet$ <br> 8 <br> - <br> - | 01/01-03/31 | \$11,655,336.57 | \$18,980,323.93 | \$9,869,311.60 | \$40,504,972.10 |
|  | 04/01-06/30 | \$10,854,795.35 | \$16,251,689.14 | \$9,346,572.30 | \$36,453,056.79 |
|  | 07/01-09/30 | \$7,716,490.42 | \$19,019,032.14 | \$20,907,154.43 | \$47,642,676.99 |
|  | 10/01-12/31 | \$7,945,434.15 | \$16,157,342.91 | \$10,176,866.93 | \$34,279,643.99 |
|  | Annual | \$38,172,056.49 | \$70,408,388.12 | \$50,299,905.26 | \$158,880,349.87 |
| $\begin{aligned} & \text { 内 } \\ & \text { ס } \end{aligned}$ | 01/01-03/31 | \$11,821,363.35 | \$16,284,469.02 | \$9,533,833.36 | \$37,639,665.73 |
|  | 04/01-06/30 | \$10,451,168.51 | \$15,811,202.53 | \$10,219,583.04 | \$36,481,954.08 |
|  | 07/01-09/30 | \$8,690,801.73 | \$19,034,530.30 | \$20,605,934.68 | \$48,331,266.71 |
|  | 10/01-12/31 | \$8,908,693.90 | \$17,635,724.93 | \$11,113,691.29 | \$37,658,110.12 |
|  | Annual | \$39,872,027.49 | \$68,765,926.78 | \$51,473,042.37 | \$160,110,996.64 |
| $\begin{aligned} & \infty \\ & \hline 8 \\ & \hline 8 \end{aligned}$ | 01/01-03/31 | \$10,210,872.13 | \$17,722,371.97 | \$10,359,618.81 | \$38,292,862.91 |
|  | 04/01-06/30 | \$9,937,164.04 | \$16,182,521.75 | \$12,804,394.96 | \$38,924,080.75 |
|  | 07/01-09/30 | \$8,115,387.11 | \$16,635,942.93 | \$26,403,495.27 | \$51,154,825.31 |
|  | 10/01-12/31 | \$10,072,659.41 | \$20,478,711.61 | \$12,412,719.24 | \$42,964,090.26 |
|  | Annual | \$38,336,082.69 | \$71,019,548.26 | \$61,980,228.28 | \$171,335,859.23 |
| $\begin{aligned} & \boldsymbol{9} \\ & \boldsymbol{\circ} \\ & \hline \boldsymbol{\sigma} \end{aligned}$ | 01/01-03/31 | \$11,686,055.15 | \$20,876,745.87 | \$13,680,165.90 | \$46,242,966.92 |
|  | 04/01-06/30 | \$12,380,112.35 | \$20,765,978.23 | \$15,730,039.16 | \$48,876,129.74 |
|  | 07/01-09/30 | \$9,066,368.30 | \$24,587,243.82 | \$26,909,019.26 | \$60,562,631.38 |
|  | 10/01-12/31 | \$12,070,843.91 | \$21,844,096.93 | \$17,150,418.77 | \$51,065,359.61 |
|  | Annual | \$45,203,379.71 | \$88,074,064.85 | \$73,469,643.09 | \$206,747,087.65 |
| 음 | 01/01-03/31 | \$12,471,845.83 | \$23,982,571.88 | \$14,722,769.66 | \$51,177,187.37 |
|  | 04/01-06/30 | \$11,341,525.39 | \$22,577,750.61 | \$15,589,748.95 | \$49,509,024.95 |
|  | 07/01-09/30 | \$8,718,823.10 | \$23,602,734.23 | \$24,094,816.28 | \$56,416,373.61 |
|  | 10/01-12/31 | \$10,188,351.04 | \$21,598,995.80 | \$13,657,997.24 | \$45,445,344.08 |
|  | Annual | \$42,720,545.36 | \$91,762,052.52 | \$68,065,332.13 | \$202,547,930.01 |
| 두N | 01/01-03/31 | \$9,965,074.98 | \$22,190,487.17 | \$11,220,056.09 | \$43,375,618.24 |
|  | 04/01-06/30 | \$9,317,721.88 | \$19,110,392.50 | \$12,622,214.81 | \$41,050,329.19 |
|  | 07/01-09/30 | \$8,687,200.30 | \$23,998,913.89 | \$22,850,191.37 | \$55,536,305.56 |
|  | 10/01-12/31 | \$12,774,591.87 | \$24,560,196.50 | \$15,629,073.83 | \$52,963,862.20 |
|  | Annual | \$40,744,589.03 | \$89,859,990.06 | \$62,321,536.10 | \$192,926,115.19 |
| $\begin{aligned} & \text { N } \\ & \underset{N}{\prime} \end{aligned}$ | 01/01-03/31 | \$11,614,429.12 | \$23,877,949.11 | \$14,026,509.21 | \$49,518,887.44 |
|  | 04/01-06/30 | \$11,176,355.82 | \$23,877,310.73 | \$15,479,845.73 | \$50,533,512.28 |
|  | 07/01-09/30 | \$10,306,066.25 | \$26,033,706.03 | \$24,658,128.52 | \$60,997,900.80 |
|  | 10/01-12/31 | \$10,449,907.39 | \$24,348,714.00 | \$14,195,618.98 | \$48,994,240.37 |
|  | Annual | \$43,546,758.58 | \$98,137,679.87 | \$68,360,102.44 | \$210,044,540.89 |
| $\begin{aligned} & \text { M } \\ & \text { N } \end{aligned}$ | 01/01-03/31 | \$11,673,380.79 | \$23,968,644.39 | \$14,807,754.64 | \$50,449,779.82 |
|  | 04/01-06/30 | \$11,370,052.74 | \$23,203,514.47 | \$14,538,352.09 | \$49,111,919.30 |
|  | 07/01-09/30 | \$14,935,039.11 | \$27,369,242.63 | \$17,035,377.35 | \$59,339,659.09 |
|  | 10/01-12/31 | \$10,975,946.63 | \$26,875,437.17 | \$15,486,501.73 | \$53,337,885.53 |
|  | Annual | \$48,954,419.27 | \$101,416,838.66 | \$61,867,985.81 | \$212,239,243.74 |
| $\dot{\circ}$+N | 01/01-03/31 | \$13,159,776.36 | \$25,623,428.04 | \$15,256,631.05 | \$54,039,835.45 |
|  | 04/01-06/30 | \$12,039,650.60 | \$24,678,359.15 | \$15,135,395.75 | \$51,853,405.50 |
|  | 07/01-09/30 | \$10,713,937.75 | \$28,415,190.08 | \$22,846,994.27 | \$61,976,122.10 |
|  | 10/01-12/31 | \$12,092,324.22 | \$27,294,968.64 | \$16,950,178.81 | \$56,337,471.67 |
|  | Annual | \$48,005,688.93 | \$106,011,945.91 | \$70,189,199.88 | \$224,206,834.72 |

Source: Alcohol and Tobacco Tax and Trade Bureau (TTB)

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 37 of 188 Page ID \#:8644

## FIREARMS AND AMMUNITION E E TAX COLLECTIONS (2005-2015)

|  | QUARTER | HANDGUNS | LONG GUNS | AMMUNITION | PERIOD TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { م} \\ & \hline- \\ & \text { N } \end{aligned}$ | 01/01-03/31 | \$14,008,574.01 | \$27,052,637.86 | \$15,492,823.43 | \$56,554,035.30 |
|  | 04/01-06/30 | \$13,258,973.14 | \$26,184,761.04 | \$15,301,779.43 | \$54,745,513.61 |
|  | 07/01-09/30 | \$12,931,508.46 | \$28,133,687.03 | \$23,245,401.33 | \$64,310,596.82 |
|  | 10/01-12/31 | \$13,002,958.83 | \$29,003,485.09 | \$18,131,336.14 | \$60,137,780.06 |
|  | Annual | \$53,202,014.44 | \$110,374,571.02 | \$72,171,340.33 | \$235,747,925.79 |
| $\begin{aligned} & \text { CO } \\ & \text { N } \\ & \hline \end{aligned}$ | 01/01-03/31 | \$17,789,789.75 | \$28,020,269.34 | \$20,303,216.98 | \$66,113,276.07 |
|  | 04/01-06/30 | \$17,017,764.04 | \$24,123,456.17 | \$20,134,425.10 | \$61,275,645.31 |
|  | 07/01-09/30 | \$14,926,690.97 | \$29,714,067.16 | \$27,223,126.58 | \$71,863,884.71 |
|  | 10/01-12/31 | \$17,409,774.95 | \$32,617,695.98 | \$22,049,972.61 | \$72,077,443.54 |
|  | Annual | \$67,144,019.71 | \$114,475,488.65 | \$89,710,741.27 | \$271,330,249.63 |
| $\begin{aligned} & \text { N } \\ & \text { N } \end{aligned}$ | 01/01-03/31 | \$20,115,306.47 | \$30,094,238.27 | \$22,718,243.59 | \$72,927,788.33 |
|  | 04/01-06/30 | \$22,382,822.10 | \$30,289,327.76 | \$25,245,162.26 | \$77,917,312.12 |
|  | 07/01-09/30 | \$16,570,807.55 | \$32,802,024.38 | \$33,919,664.82 | \$83,292,496.75 |
|  | 10/01-12/31 | \$16,645,813.78 | \$31,164,805.81 | \$26,857,252.12 | \$74,667,871.71 |
|  | Annual | \$75,714,749.90 | \$124,350,396.22 | \$108,740,322.79 | \$308,805,468.91 |
| $\begin{aligned} & \infty \\ & \underset{N}{\circ} \\ & \text { N } \end{aligned}$ | 01/01-03/31 | \$22,447,862.75 | \$29,176,963.34 | \$26,687,728.79 | \$78,312,554.88 |
|  | 04/01-06/30 | \$23,540,634.70 | \$28,610,066.33 | \$29,623,373.37 | \$81,774,074.40 |
|  | 07/01-09/30 | \$20,253,177.80 | \$33,867,012.01 | \$36,735,887.25 | \$90,856,077.06 |
|  | 10/01-12/31 | \$27,850,788.33 | \$36,787,582.46 | \$35,958,936.10 | \$100,597,306.89 |
|  | Annual | \$94,092,463.58 | \$128,441,624.14 | \$129,005,925.51 | \$351,540,013.23 |
| 옹N | 01/01-03/31 | \$33,044,632.96 | \$39,768,024.63 | \$38,130,247.25 | \$110,942,904.84 |
|  | 04/01-06/30 | \$33,806,550.07 | \$46,649,607.75 | \$46,994,949.27 | \$127,451,107.09 |
|  | 07/01-09/30 | \$30,139,788.41 | \$40,643,607.03 | \$48,702,180.14 | \$119,485,575.58 |
|  | 10/01-12/31 | \$24,709,760.80 | \$33,633,936.21 | \$37,991,889.76 | \$96,335,586.77 |
|  | Annual | \$121,700,732.24 | \$160,695,175.62 | \$171,819,266.42 | \$454,215,174.28 |
| 응 | 01/01-03/31 | \$30,063,528.85 | \$29,351,749.84 | \$38,984,311.95 | \$98,399,590.64 |
|  | 04/01-06/30 | \$31,240,381.35 | \$28,025,282.63 | \$45,675,122.31 | \$104,940,786.29 |
|  | 07/01-09/30 | \$25,851,379.32 | \$32,984,731.61 | \$44,203,148.61 | \$103,039,259.54 |
|  | 10/01-12/31 | \$27,404,296.16 | \$32,316,195.81 | \$36,170,752.80 | \$95,891,244.77 |
|  | Annual | \$114,559,585.68 | \$122,677,959.89 | \$165,033,335.67 | \$402,270,881.24 |
| 듣 | 01/01-03/31 | \$37,122,430.01 | \$33,716,614.60 | \$39,351,337.90 | \$110,190,382.51 |
|  | 04/01-06/30 | \$34,595,415.21 | \$36,098,225.56 | \$40,534,898.37 | \$111,228,539.14 |
|  | 07/01-09/30 | \$32,082,580.88 | \$40,449,622.34 | \$44,225,090.60 | \$116,757,293.82 |
|  | 10/01-12/31 | \$36,045,025.89 | \$43,536,493.83 | \$41,777,892.54 | \$121,359,412.26 |
|  | Annual | \$139,845,451.99 | \$153,800,956.33 | \$165,889,219.41 | \$459,535,627.73 |
| $\frac{N}{N}$ | 01/01-03/31 | \$49,939,582.74 | \$48,595,163.35 | \$47,087,585.44 | \$145,622,331.53 |
|  | 04/01-06/30 | \$52,506,190.04 | \$57,563,816.99 | \$49,792,059.45 | \$159,862,066.48 |
|  | 07/01-09/30 | \$46,722,961.24 | \$62,843,730.14 | \$53,841,032.43 | \$163,407,723.81 |
|  | 10/01-12/31 | \$51,392,785.58 | \$66,676,399.30 | \$56,954,577.38 | \$175,023,762.26 |
|  | Annual | \$200,561,519.60 | \$235,679,109.78 | \$207,675,254.70 | \$643,915,884.08 |
| $\stackrel{M}{\stackrel{M}{N}}$ | 01/01-03/31 | \$55,705,257.69 | \$75,217,713.89 | \$68,187,507.30 | \$199,110,478.88 |
|  | 04/01-06/30 | \$64,605,922.45 | \$82,489,884.18 | \$77,154,456.94 | \$224,250,263.57 |
|  | 07/01-09/30 | \$62,403,619.07 | \$83,595,190.86 | \$80,835,580.95 | \$226,834,390.88 |
|  | 10/01-12/31 | \$57,435,759.13 | \$67,065,027.82 | \$89,000,607.80 | \$213,501,394.75 |
|  | Annual | \$240,150,558.34 | \$308,367,816.75 | \$315,178,152.99 | \$863,696,528.08 |
| $\frac{ \pm}{\mathbf{N}^{\prime}}$ | 01/01-03/31 | \$59,238,546.85 | \$61,458,583.66 | \$80,290,598.53 | \$200,987,729.04 |
|  | 04/01-06/30 | \$50,294,297.31 | \$48,721,170.55 | \$74,507,366.51 | \$173,522,834.37 |
|  | 07/01-09/30 | \$39,180,177.45 | \$50,314,876.31 | \$79,452,195.64 | \$168,947,249.40 |
|  | 10/01-12/31 | \$44,622,496.21 | \$50,014,577.92 | \$63,497,571.64 | \$158,134,645.77 |
|  | Annual | \$193,335,517.82 | \$210,509,208.44 | \$297,747,732.32 | \$701,592,458.58 |
| $\frac{1}{\infty}$ | 01/01-03/31 | \$56,371,265.05 | \$54,163,823.18 | \$66,692,938.64 | \$177,228,026.87 |
|  | 04/01-06/30 | \$56,576,929.68 | \$52,548,421.36 | \$67,249,034.47 | \$176,374,385.51 |
|  | 07/01-09/30 |  |  |  |  |
|  | 10/01-12/31 |  |  |  |  |
|  | Annual | \$112,948,194.73 | \$106,712,244.54 | \$133,941,973.11 | \$353,602,412.38 |

Source: Alcohol and Tobacco Tax and Trade Bureau (TTB)


Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 39 of 188 Page ID \#:8646
BY CATEGORY - 10 YEAR QUARTERLY HISTORY.
(2005 Q2 - 2015 Q2)


- FAET HANDGUNS -FAET LONG GUNS $\quad$ FAET AMMUNITION

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 40 of 188 Page ID \#:8647

|  | Excise Taxes Reported <br> in thousands (\$000) |  |  |  | Projected Sales* in thousands (\$000) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Galendar Year | Long Guns | Handguns | Ammo | Total | Long Guns | Handguns | Ammo | Total | Total** <br> Adjusted for Inflation to 2015 (Nov.) |
| 1982 | \$41,982 | \$29,008 | \$33,808 | \$104,798 | \$381,655 | \$290,080 | \$307,345 | \$979,080 | \$2,421,199 |
| 1983 | \$36,078 | \$21,634 | \$32,121 | \$89,833 | \$327,982 | \$216,340 | \$292,009 | \$836,331 | \$2,003,819 |
| 1984 | \$41,970 | \$22,356 | \$28,168 | \$92,494 | \$381,545 | \$223,560 | \$256,073 | \$861,178 | \$1,977,958 |
| 1985 | \$46,977 | \$25,632 | \$36,766 | \$109,375 | \$427,064 | \$256,320 | \$334,236 | \$1,017,620 | \$2,256,903 |
| 1986 | \$39,305 | \$24,380 | \$29,692 | \$93,377 | \$357,318 | \$243,800 | \$269,927 | \$871,045 | \$1,896,573 |
| 1987 | \$44,877 | \$27,006 | \$36,792 | \$108,675 | \$407,973 | \$270,060 | \$334,473 | \$1,012,505 | \$2,126,956 |
| 1988 | \$51,717 | \$32,338 | \$36,671 | \$120,726 | \$470,155 | \$323,380 | \$333,373 | \$1,126,907 | \$2,273,228 |
| 1989 | \$54,227 | \$41,733 | \$40,979 | \$136,939 | \$492,973 | \$417,330 | \$372,536 | \$1,282,839 | \$2,468,824 |
| 1990 | \$50,889 | \$38,664 | \$40,614 | \$130,167 | \$462,627 | \$386,640 | \$369,218 | \$1,218,485 | \$2,224,765 |
| 1991 | \$50,576 | \$38,703 | \$43,231 | \$132,510 | \$459,782 | \$387,030 | \$393,009 | \$1,239,821 | \$2,172,308 |
| 1992 | \$56,134 | \$45,191 | \$51,689 | \$153,014 | \$510,309 | \$451,910 | \$469,900 | \$1,432,119 | \$2,435,909 |
| 1993 | \$71,373 | \$60,198 | \$55,018 | \$186,589 | \$648,845 | \$601,980 | \$500,164 | \$1,750,989 | \$2,891,713 |
| 1994 | \$81,727 | \$70,212 | \$70,133 | \$222,072 | \$742,973 | \$702,120 | \$637,573 | \$2,082,665 | \$3,353,597 |
| 1995 | \$80,532 | \$45,110 | \$54,680 | \$180,322 | \$732,109 | \$451,100 | \$497,091 | \$1,680,300 | \$2,631,125 |
| 1996 | \$70,408 | \$38,172 | \$50,300 | \$158,880 | \$640,073 | \$381,720 | \$457,273 | \$1,479,065 | \$2,249,593 |
| 1997 | \$68,766 | \$39,872 | \$51,473 | \$160,111 | \$625,145 | \$398,720 | \$467,936 | \$1,491,802 | \$2,218,073 |
| 1998 | \$71,020 | \$38,336 | \$61,980 | \$171,336 | \$645,636 | \$383,360 | \$563,455 | \$1,592,451 | \$2,331,407 |
| 1999 | \$88,074 | \$45,203 | \$73,470 | \$206,747 | \$800,673 | \$452,030 | \$667,909 | \$1,920,612 | \$2,751,086 |
| 2000 | \$91,762 | \$42,720 | \$68,065 | \$202,547 | \$834,200 | \$427,200 | \$618,773 | \$1,880,173 | \$2,605,173 |
| 2001 | \$89,860 | \$40,744 | \$62,321 | \$192,925 | \$816,909 | \$407,440 | \$566,555 | \$1,790,904 | \$2,414,564 |
| 2002 | \$98,138 | \$43,547 | \$68,360 | \$210,045 | \$892,164 | \$435,470 | \$621,455 | \$1,949,088 | \$2,585,472 |
| 2003 | \$101,417 | \$48,954 | \$61,858 | \$212,229 | \$921,973 | \$489,540 | \$562,345 | \$1,973,858 | \$2,559,987 |
| 2004 | \$106,012 | \$48,006 | \$70,189 | \$224,207 | \$963,745 | \$480,060 | \$638,082 | \$2,081,887 | \$2,630,055 |
| 2005 | \$110,375 | \$53,202 | \$72,171 | \$235,748 | \$1,003,409 | \$532,020 | \$656,100 | \$2,191,529 | \$2,677,840 |
| 2006 | \$114,475 | \$67,144 | \$89,710 | \$271,329 | \$1,040,682 | \$671,440 | \$815,545 | \$2,527,667 | \$2,527,667 |
| 2007 | \$124,350 | \$75,715 | \$108,740 | \$308,805 | \$1,130,455 | \$757,150 | \$988,545 | \$2,876,150 | \$3,310,273 |
| 2008 | \$128,442 | \$94,092 | \$129,006 | \$351,540 | \$1,167,655 | \$940,920 | \$1,172,782 | \$3,281,356 | \$3,636,996 |
| 2009 | \$160,695 | \$121,701 | \$171,819 | \$454,215 | \$1,460,864 | \$1,217,010 | \$1,561,991 | \$4,239,865 | \$4,716,170 |
| 2010 | \$122,678 | \$114,560 | \$165,033 | \$402,271 | \$1,115,255 | \$1,145,600 | \$1,500,300 | \$3,761,155 | \$4,116,184 |
| 2011 | \$153,801 | \$139,845 | \$165,889 | \$459,536 | \$1,398,191 | \$1,398,455 | \$1,508,084 | \$4,304,729 | \$4,566,891 |
| 2012 | \$235,679 | \$200,562 | \$207,675 | \$643,916 | \$2,142,537 | \$2,005,615 | \$1,887,957 | \$6,036,109 | \$6,273,879 |
| 2013 | \$308,368 | \$240,151 | \$315,178 | \$863,697 | \$2,803,344 | \$2,401,506 | \$2,865,256 | \$8,070,105 | \$8,266,906 |
| 2014 | \$210,509 | \$193,336 | \$297,748 | \$701,592 | \$1,913,720 | \$1,933,355 | \$2,706,798 | \$6,553,873 | \$6,606,529 |
| $\begin{gathered} 2015 \\ \text { 1st \& 2nd Qtr } \end{gathered}$ | \$106,712 | \$112,948 | \$133,942 | \$353,602 | \$970,111 | \$1,129,482 | \$1,217,654 | \$3,317,248 | \$3,317,248 |

These 10- to 11-percent excise tax dollars collected since 1937 under the Pittman-Robertson Federal Aid in Wildlife Restoration Act are specifically designated to be used by state wildlife agencies for conservation. To date nearly $\$ 10$ billion has been administered through this successful Act. Individual hunters, in addition to purchasers of firearms and ammunition are collectively the single-largest source of wildlife conservation funding.

Last update: 10/30/15

* Note: the calculations do not take into account the retail mark-up on related equipment. They are simply based on what the mfr paid in taxes.
Source: Excise tax reports released by the TTB ttb.gov/tax_audit/tax_collections.shtml, Other than for Projected Sales Total, numbers are not adjusted for inflation.

| STATE | Handguns | Long Guns | Ammunition | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| AK | \$914.84 | \$25,845.15 | \$7,231.40 | \$33,991.39 |
| AL | \$127,904.82 | \$959,465.91 | \$811,223.78 | \$1,898,594.51 |
| AR | \$6,834,137.23 | \$2,374,238.79 | \$281,726.64 | \$9,490,102.66 |
| AZ | \$10,837.17 | \$1,823,466.61 | \$1,425,678.62 | \$3,259,982.40 |
| CA | \$314,200.30 | \$4,307,415.57 | \$22,341,327.01 | \$26,962,942.88 |
| CO | \$42,776.66 | \$370,329.32 | \$380,699.84 | \$793,805.82 |
| CT | \$42,989,386.69 | \$59,920,205.69 | \$3,328,701.77 | \$106,238,294.15 |
| DC | \$0 | \$0 | \$0 | \$0 |
| DE | \$0 | \$0 | \$0 | \$0 |
| FL | \$22,278,598.61 | \$10,567,580.62 | \$4,527,723.74 | \$37,373,902.97 |
| GA | \$37,604,844.59 | \$7,726,341.39 | \$1,634,858.65 | \$46,966,044.63 |
| HI | \$0 | \$0 | \$0 | \$0 |
| IA | \$17,001.99 | \$127,877.89 | \$172,569.03 | \$317,448.91 |
| ID | \$46,242.49 | \$776,719.62 | \$3,042,297.58 | \$3,865,259.69 |
| IL | \$19,097,060.69 | \$12,124,388.16 | \$54,673,871.15 | \$85,895,320.00 |
| IN | \$10,523.48 | \$69,260.33 | \$105,073.20 | \$184,857.01 |
| KS | \$1,443,621.00 | \$2,078,550.13 | \$7,183.28 | \$3,529,354.41 |
| KY | \$81,693.19 | \$813,172.79 | \$1,797.99 | \$896,663.97 |
| LA | \$0 | \$0 | \$19,650.41 | \$19,650.41 |
| MA | \$39,050,348.61 | \$41,049,699.07 | \$14,275.79 | \$80,114,323.47 |
| MD | \$11,503,590.31 | \$30,670,820.47 | \$85,667.36 | \$42,260,078.14 |
| ME | \$1,452.75 | \$6,356,100.86 | \$9,713.44 | \$6,367,267.05 |
| MI | \$162.50 | \$4,036.75 | \$86,870.13 | \$91,069.38 |
| MN | \$2,447,549.41 | \$672,438.22 | \$89,416,255.12 | \$92,536,242.75 |
| MO | \$1,051,438.30 | \$3,128,314.34 | \$32,428,623.83 | \$36,608,376.47 |
| MS | \$0 | \$0 | \$87,577.09 | \$87,577.09 |
| MT | \$0 | \$1,370,932.09 | \$2,680,194.18 | \$4,051,126.27 |
| NC | \$5,261,477.95 | \$62,812,472.13 | \$38,768,268.82 | \$106,842,218.90 |
| ND | \$0 | \$21,963.27 | \$17,336.26 | \$39,299.53 |
| NE | \$293,135.29 | \$99,301.86 | \$15,142,942.27 | \$15,535,379.42 |
| NH | \$29,092,131.76 | \$13,426,162.47 | \$3,336.47 | \$42,521,630.70 |
| NJ | \$2,372,923.70 | \$9,622,152.41 | \$242,810.87 | \$12,237,886.98 |
| NM | \$0 | \$0 | \$2,188.98 | \$2,188.98 |
| NV | \$3,934,381.91 | \$3,350,654.78 | \$277,062.97 | \$7,562,099.66 |
| NY | \$12,292,510.06 | \$2,621,369.07 | \$582,184.08 | \$15,496,063.21 |
| OH | \$2,216,626.98 | \$1,324,642.60 | \$102,307.10 | \$3,643,576.68 |
| OK | \$0.00 | \$293,635.66 | \$17,349.16 | \$310,984.82 |
| OR | \$3,435.36 | \$535,466.43 | \$1,654,596.24 | \$2,193,498.03 |
| PA | \$58,330.74 | \$4,556,501.02 | \$754,444.85 | \$5,369,276.61 |
| PR | \$0 | \$0 | \$0 | \$0 |
| RI | \$0 | \$0 | \$17,044.25 | \$17,044.25 |
| SC | \$20,682.38 | \$727,032.38 | \$649,174.91 | \$1,396,889.67 |
| SD | \$0 | \$108,156.32 | \$2,423,523.77 | \$2,531,680.09 |
| TN | \$113,025.02 | \$3,169,142.44 | \$5,769,103.61 | \$9,051,271.07 |
| TX | \$1,512,891.14 | \$1,896,862.27 | \$12,339,069.03 | \$15,748,822.44 |
| UT | \$3,146,898.18 | \$15,047,765.13 | \$1,414,985.75 | \$19,609,649.06 |
| VA | \$5,405,910.05 | \$4,978,106.98 | \$1,176,866.81 | \$11,560,883.84 |
| VT | \$1,760,374.66 | \$5,256,492.55 | \$1,487,656.24 | \$8,504,523.45 |
| WA | \$146,752.98 | \$1,202,566.73 | \$1,937,569.70 | \$3,286,889.41 |
| WI | \$1,573.37 | \$547,860.01 | \$49,289.05 | \$598,722.43 |
| WV | \$0.00 | \$52,325.75 | \$1,164,353.42 | \$1,216,679.17 |
| WY | \$123,934.79 | \$185,008.98 | \$141,442.83 | \$450,386.60 |
| TOTAL | \$252,711,281.95 | \$319,152,841.01 | \$303,705,698.47 | \$875,569,821.43 |

Mandated by the Brady Handgun Violence Prevention Act (Brady Act) of 1993, Public Law 103-159, the National Instant Criminal Background Check System (NICS) was established for Federal Firearms Licensees (FFLs) to contact by telephone, or other electronic means, for information to be supplied immediately on whether the transfer of a firearm would be in violation of Section $922(\mathrm{~g})$ or (n) of Title 18, United States Code, or state law. The Brady Act is a public record and is available from many sources, including the Internet, at atf.gov.
The NICS is a national system that checks available records on persons who may be disqualified from receiving firearms. The FBI developed the system through a cooperative effort with the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) and local and state law enforcement agencies. The NICS is a computerized background check system designed to respond within 30 seconds on most background check inquiries, so that FFLs receive an almost immediate response. Depending on the willingness of state governments to act as a liaison for the NICS, the FFLs contact either the FBI or a designated state point of contact (POC) to initiate background checks on individuals purchasing or redeeming firearms. The background check process, as performed by the FBI and by state POCs, is described below.

## The NICS Section

Located at the FBI's Criminal Justice Information Services (CJIS) Division in Clarksburg, West Virginia, the NICS Section processes background checks for FFLs in those states that have declined to serve as POCs for the NICS. The FFLs conducting business in these states will contact the NICS either by telephone, via one of the contracted call centers or electronically by the NICS E-Check via the Internet. FFLs will provide the descriptive information requested on the ATF Form 4473, which is required by law to be completed and signed by every prospective firearm transferee. The FFL will receive a response that the transfer may proceed or is delayed. This response is typically provided within 30 seconds.
If no matching records are returned by any of the databases, the transaction is automatically proceeded. If the NICS returns a match of the prospective firearm transferee's descriptive information to that of record information located in any of the databases, the FFL is advised that the transaction is delayed. While the FFL is still on the telephone, the call is placed on hold and transferred to the NICS Section in Clarksburg, West Virginia, for a quick review and evaluation by a NICS Legal Instruments Examiner (NICS Examiner). If the record information returned by the NICS presents a valid match to the descriptive information of the prospective firearm transferee, the NICS Examiners, who have access to protected information (as opposed to call center personnel who do not have such access), review the information to determine if state and/or federal firearm prohibitive criteria exists. If the information matched by the NICS is not a valid match or no prohibitive criteria exists, the NICS Examiner will advise the FFL they may proceed with the firearm transaction. The FFL must record the NICS Transaction Number (NTN) on line 21b of the ATF Form 4473 and retain the form for auditing purposes.
If it is determined that prohibitive criteria exists, the NICS Examiner will advise the FFL to deny the firearm transaction. If potentially prohibitive criteria exists and more information is required in order to make the determination, the NICS Examiner will advise the FFL to delay the firearm transaction and the FFL will receive the following instructions:
". . .NTN __ will be delayed while the NICS continues its research. If you do not receive a final response from us, the Brady Law does not prohibit the transfer of the firearm on day/date."

The NICS Examiner will provide the FFL with the date of the third business day after the firearm check was initiated. Business days do not include the day the check was initiated nor Saturdays, Sundays, or any day state offices in the state of purchase are closed. If the FFL has not received from the NICS a final determination after three business days have elapsed since the delay response, it is within the FFL's discretion whether to transfer the firearm (if state law permits the transfer). If the FFL transfers the firearm, the FFL must mark "No resolution was provided within three business days" on line 21d of the ATF Form 4473. It is recommended the FFL record the date provided in the delay response on which the firearm may be lawfully transferred under federal law if a final determination of "proceed" or "denied" is not received from the NICS.
When a transaction is delayed, the NICS Examiner begins extensive research on the potential prohibitor. When the research is complete, the NICS Examiner calls the FFL and gives a proceed or deny decision on the firearm transaction.

In states that agree to serve as POCs for the NICS, the functions performed by the NICS Section are performed by a local or state law enforcement agency that services the FFLs. The FFLs call these local or state agencies, which perform the check, make the decision whether the check indicates an individual is disqualified or not from possessing a firearm, and notify the FFL of the results of the check.

## NICS Background Checks

The FFLs have the following three methods of performing background checks depending upon the state in which the FFL is conducting business:

1. In states where the state government has agreed to serve as the POC for the system, FFLs contact the NICS through the state POC for all firearm transfers. The state POC conducts the NICS check and determines whether the transfer would violate state or federal law.
2. In states where the state government has declined to serve as a POC, FFLs initiate a NICS background check by contacting the NICS call centers for all firearm transfers. The FBI conducts the NICS check and determines whether the transfer would violate state or federal law.
3. Finally, in states where the state government has agreed to serve as a POC for handgun purchases but not for long gun purchases, the FFLs contact the NICS through the designated state POC for handgun transfers and the NICS Section for long gun transfers. Each state decides whether the FFLs in its state call a state POC or the FBI to initiate firearm background checks.

## NICS E-Check

This function enables FFLs to initiate an unassisted NICS background check for firearm transfers via the internet. The NICS Section ensured that security was a priority during the development and implementation of the NICS E-Check. The NICS E-Check is monitored 24 hours a day, seven days per week, for misuse and unauthorized access. In addition, the NICS E-Check denies access to any individual whose identification is not known to the system.

## For the most current NICS data, visit: fbi.gov/about-us/cjis/nics

NOTE: These statistics represent the number of firearm background checks initiated through the NICS. They do not in any way represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale. In addition to other purposes, the NICS is used to check transactions of firearms sales and transfers on new and used handguns and long guns. NSSF members may access historical monthly NICS and NSSF-adjusted NICS reports in the members' section of nssf.org.

## NATIONAL INSTANT CRIMINAL BACKGROUND CHECK SYSTEM

TOTAL CHECKS BY YEAR AND MONTH



| YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2000 | 639,972 | 707,070 | 736,543 | 617,689 | 538,648 | 550,561 | 542,520 | 682,501 | 782,087 | 845,886 | 898,598 | 1,000,962 | 8,543,037 |
| 2001 | 640,528 | 675,156 | 729,532 | 594,723 | 543,501 | 540,491 | 539,498 | 707,288 | 864,038 | 1,029,691 | 983,186 | 1,062,559 | 8,910,191 |
| 2002 | 665,803 | 694,668 | 714,665 | 627,745 | 569,247 | 518,351 | 535,594 | 693,139 | 724,123 | 849,281 | 887,647 | 974,059 | 8,454,322 |
| 2003 | 653,751 | 708,281 | 736,864 | 622,832 | 567,436 | 529,334 | 533,289 | 683,517 | 738,371 | 856,863 | 842,932 | 1,008,118 | 8,481,588 |
| 2004 | 695,000 | 723,654 | 738,298 | 642,589 | 542 | 54 | 56 | 666 | 740,260 | 865,741 | 890,754 | 1,073,701 | 8,687,671 |
| 2005 | 685,811 | 743,070 | 768,290 | 658,954 | 557,058 | 555,560 | 561,358 | 687,012 | 791,353 | 852,478 | 927,419 | 1,164,582 | 8,952,945 |
| 2006 | 775,518 | 820,679 | 845,219 | 700,373 | 626,270 | 616,097 | 631,156 | 833,070 | 919,487 | 970,030 | 1,045,194 | 1,253,840 | 10,036,933 |
| 2007 | 894,608 | 914,954 | 975,806 | 840,271 | 803,051 | 792,943 | 757,884 | 917,358 | 944,889 | 1,025,123 | 1,079,923 | 1,230,525 | 11,177,335 |
| 2008 | 942,556 | 1,021,130 | 1,040,863 | 940,961 | 886,183 | 819,891 | 891,224 | 956,872 | 973,003 | 1,183,279 | 1,529,635 | 1,523,426 | 12,709,023 |
| 2009 | 1,213,885 | 1,259,078 | 1,345,096 | 1,225,980 | 1,023,102 | 968,145 | 966,162 | 1,074,757 | 1,093,230 | 1,233,982 | 1,223,252 | 1,407,155 | 14,033,824 |
| 2010 | 1,119,229 | 1,243,211 | 1,300,100 | 1,233,761 | 1,016,876 | 1,005,876 | 1,069,792 | 1,089,374 | 1,145,798 | 1,368,184 | 1,296,223 | 1,521,192 | 14,409,616 |
| 2011 | 1,323,336 | 1,473,513 | 1,449,724 | 1,351,255 | 1,230,953 | 1,168,322 | 1,157,041 | 1,310,041 | 1,253,752 | 1,340,273 | 1,534,414 | 1,862,327 | 16,454,951 |
| 2012 | 1,377,301 | 1,749,903 | 1,727,881 | 1,427,343 | 1,316,226 | 1,302,660 | 1,300,704 | 1,526,206 | 1,459,363 | 1,614,032 | 2,006,919 | 2,783,765 | 19,592,303 |
| 2013 | 2,495,440 | 2,309,393 | 2,209,407 | 1,714,433 | 1,435,917 | 1,281,351 | 1,283,912 | 1,419,088 | 1,401,562 | 1,687,599 | 1,813,643 | 2,041,528 | 21,093,273 |
| 2014 | 1,660,355 | 2,086,863 | 2,488,842 | 1,742,946 | 1,485,259 | 1,382,975 | 1,402,228 | 1,546,497 | 1,456,032 | 1,603,469 | 1,803,397 | 2,309,684 | 20,968,547 |
| 2015 | 1,772,794 | 1,859,584 | 2,012,488 | 1,711,340 | 1,580,980 | 1,529,057 | 1,600,832 | 1,745,410 | 1,795,102 |  |  |  | 15,607,587 |

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JANUARY 1, 2015 - SEPTEMBER 30, 2015

| STATE | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alahama | 51,119 | 62,220 | 57,152 | 46,971 | 45,128 | 45,952 | 56,762 | 62,770 | 56,228 |  |  |  | 484,302 |
| Alaska | 5,348 | 6,731 | 7,223 | 7,030 | 6,168 | 5,830 | 6,029 | 6,976 | 6,195 |  |  |  | 57,530 |
| Arizona | 24,620 | 30,563 | 28,402 | 24,762 | 24,503 | 22,999 | 23,779 | 25,003 | 25,464 |  |  |  | 230,095 |
| Arkansas | 18,184 | 24,042 | 20,397 | 17,135 | 16,258 | 15,372 | 17,694 | 21,087 | 21,834 |  |  |  | 172,003 |
| California | 113,292 | 113,789 | 199,833 | 114,686 | 119,574 | 112,704 | 140,365 | 125,122 | 125,441 |  |  |  | 1,164,806 |
| Colorado | 33,007 | 37,520 | 37,740 | 34,688 | 33,062 | 31,777 | 31,280 | 36,156 | 34,229 |  |  |  | 309,459 |
| Connecticut | 24,791 | 24,291 | 30,302 | 26,677 | 24,571 | 24,605 | 22,195 | 21,514 | 21,775 |  |  |  | 220,721 |
| Delaware | 4,133 | 4,137 | 4,610 | 3,665 | 3,683 | 3,332 | 3,275 | 3,459 | 3,360 |  |  |  | 33,654 |
| District of Columbia | 61 | 53 | 68 | 51 | 53 | 49 | 64 | 67 | 41 |  |  |  | 507 |
| Florida | 87,895 | 103,809 | 93,683 | 81,456 | 77,601 | 79,101 | 83,877 | 87,429 | 85,246 |  |  |  | 780,097 |
| Georgia | 43,248 | 57,432 | 48,200 | 35,901 | 32,956 | 34,674 | 39,608 | 40,519 | 41,685 |  |  |  | 374,223 |
| Guam | 164 | 147 | 161 | 146 | 148 | 184 | 186 | 147 | 181 |  |  |  | 1,464 |
| Hawaii | 1,188 | 1,193 | 1,344 | 1,329 | 1,145 | 1,213 | 1,157 | 1,175 | 1,270 |  |  |  | 11,014 |
| Idaho | 9,858 | 12,820 | 12,234 | 10,686 | 9,975 | 9,373 | 8,675 | 9,792 | 11,078 |  |  |  | 94,491 |
| Illinois | 96,712 | 86,317 | 96,770 | 118,541 | 76,538 | 80,431 | 95,297 | 94,314 | 94,476 |  |  |  | 839,396 |
| Indiana | 67,533 | 84,043 | 83,305 | 67,791 | 64,608 | 62,755 | 52,154 | 66,212 | 83,928 |  |  |  | 632,329 |
| lowa | 12,562 | 16,457 | 14,948 | 11,113 | 7,597 | 7,359 | 8,356 | 8,592 | 9,865 |  |  |  | 96,849 |
| Kansas | 15,166 | 18,262 | 16,337 | 14,044 | 12,249 | 10,463 | 12,248 | 13,366 | 12,731 |  |  |  | 124,866 |
| Kentucky | 320,778 | 198,493 | 281,518 | 253,890 | 271,614 | 242,027 | 220,018 | 286,463 | 262,693 |  |  |  | 2,337,494 |
| Louisiana | 24,516 | 33,759 | 26,788 | 21,000 | 20,941 | 21,042 | 23,822 | 30,880 | 39,053 |  |  |  | 241,801 |
| Maine | 5,423 | 6,166 | 7,438 | 6,608 | 5,860 | 6,151 | 6,549 | 7,283 | 8,648 |  |  |  | 60,126 |
| Mariana Islands | 1 | 5 | 2 | 2 | 1 | 2 | 1 | 1 | 1 |  |  |  | 16 |
| Maryland | 9,311 | 9,092 | 10,656 | 10,464 | 8,105 | 8,826 | 8,595 | 8,606 | 8,912 |  |  |  | 82,567 |
| Massachusetts | 13,112 | 11,039 | 16,296 | 14,211 | 11,907 | 11,383 | 11,898 | 12,792 | 12,092 |  |  |  | 114,730 |
| Michigan | 33,596 | 38,502 | 43,233 | 36,840 | 32,961 | 30,723 | 32,153 | 33,600 | 48,331 |  |  |  | 329,939 |
| Minnesota | 37,824 | 40,699 | 51,987 | 44,682 | 37,779 | 33,553 | 31,732 | 39,036 | 43,688 |  |  |  | 360,980 |
| Mississippi | 17,119 | 23,970 | 18,635 | 14,292 | 13,803 | 13,111 | 16,575 | 18,376 | 23,398 |  |  |  | 159,279 |
| Missouri | 47,271 | 55,680 | 52,566 | 42,187 | 37,565 | 37,010 | 37,539 | 40,259 | 40,511 |  |  |  | 390,588 |
| Montana | 8,234 | 11,027 | 10,863 | 9,473 | 9,364 | 8,529 | 8,713 | 10,130 | 11,302 |  |  |  | 87,635 |
| Nebraska | 6,241 | 6,715 | 6,796 | 5,325 | 4,500 | 4,369 | 4,596 | 5,418 | 5,433 |  |  |  | 49,393 |
| Nevada | 9,482 | 11,626 | 11,192 | 9,830 | 9,959 | 9,186 | 8,829 | 8,818 | 9,821 |  |  |  | 88,743 |
| New Hampshire | 9,834 | 9,085 | 11,780 | 10,849 | 10,564 | 9,881 | 9,404 | 10,185 | 10,094 |  |  |  | 91,676 |
| New Jersey | 7,144 | 7,229 | 8,529 | 7,594 | 6,704 | 7,007 | 6,588 | 6,537 | 6,056 |  |  |  | 63,388 |
| New Mexico | 10,614 | 13,832 | 13,587 | 11,299 | 11,021 | 9,969 | 10,404 | 11,179 | 11,570 |  |  |  | 103,475 |
| New York | 26,506 | 25,920 | 29,889 | 26,818 | 21,977 | 22,717 | 21,821 | 23,978 | 28,204 |  |  |  | 227,830 |
| North Garolina | 43,199 | 48,473 | 45,196 | 37,520 | 32,357 | 33,889 | 37,651 | 39,565 | 42,348 |  |  |  | 360,198 |
| North Dakota | 5,512 | 5,512 | 6,517 | 5,225 | 4,683 | 4,481 | 4,593 | 5,148 | 5,619 |  |  |  | 47,290 |
| Ohio | 47,676 | 59,899 | 62,389 | 59,965 | 49,428 | 49,297 | 49,952 | 51,999 | 53,928 |  |  |  | 484,533 |
| Oklahoma | 28,606 | 34,307 | 29,926 | 26,152 | 23,210 | 21,793 | 23,594 | 26,376 | 25,154 |  |  |  | 239,118 |
| Oregon | 19,429 | 24,213 | 23,895 | 20,563 | 19,292 | 17,765 | 18,003 | 19,393 | 21,650 |  |  |  | 184,203 |
| Pennsylvania | 73,321 | 81,379 | 92,329 | 74,820 | 62,676 | 64,122 | 65,250 | 69,162 | 70,156 |  |  |  | 653,215 |
| Puerto Rico | 1,225 | 1,282 | 1,377 | 1,168 | 1,477 | 1,499 | 1,342 | 1,357 | 1,300 |  |  |  | 12,027 |
| Rhode Island | 1,722 | 1,777 | 1,953 | 1,710 | 1,543 | 1,512 | 1,461 | 1,477 | 1,566 |  |  |  | 14,721 |
| South Carolina | 23,923 | 31,543 | 26,546 | 22,801 | 20,254 | 20,763 | 25,017 | 25,047 | 24,395 |  |  |  | 220,289 |
| South Dakota | 6,709 | 9,065 | 8,923 | 6,951 | 6,436 | 5,645 | 5,914 | 7,369 | 7,949 |  |  |  | 64,961 |
| Tennessee | 57,536 | 53,761 | 40,064 | 44,972 | 40,597 | 42,558 | 57,873 | 49,128 | 52,313 |  |  |  | 438,802 |
| Texas | 115,315 | 140,229 | 129,368 | 106,032 | 111,012 | 106,461 | 106,013 | 122,233 | 122,503 |  |  |  | 1,059,166 |
| Utah | 19,394 | 20,627 | 23,422 | 20,361 | 18,544 | 20,684 | 17,259 | 19,717 | 22,343 |  |  |  | 182,351 |
| Vermont | 2,373 | 3,220 | 3,115 | 3,081 | 2,172 | 2,135 | 2,219 | 2,466 | 2,681 |  |  |  | 23,462 |
| Virgin Islands | 79 | 113 | 96 | 115 | 118 | 104 | 159 | 100 | 134 |  |  |  | 1,018 |
| Virginia | 36,685 | 40,786 | 39,427 | 31,657 | 28,447 | 27,904 | 32,419 | 32,147 | 34,030 |  |  |  | 303,502 |
| Washington | 38,018 | 43,129 | 43,542 | 38,008 | 33,943 | 32,783 | 34,177 | 36,031 | 40,441 |  |  |  | 340,072 |
| West Virginia | 17,624 | 24,248 | 25,804 | 18,739 | 15,288 | 14,695 | 15,607 | 16,720 | 17,801 |  |  |  | 166,526 |
| Wisconsin | 24,587 | 32,541 | 37,433 | 31,164 | 24,362 | 22,715 | 24,350 | 28,396 | 30,630 |  |  |  | 256,178 |
| Wyoming | 4,413 | 5,539 | 5,459 | 4,697 | 4,612 | 4,388 | 4,371 | 4,839 | 4,968 |  |  |  | 43,286 |

Source: fbi.gov/about-us/cjis/nics
NOTE: These statistics represent the number of firearm background checks initiated through the NICS. They do not in any way represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale. In addition to other purposes, NICS is used to check transactions of firearms sales and transfers on new and used handguns and long guns. NSSF members may access historical monthly NICS and NSSF-adjusted NICS reports in the members' section of nssf.org.

## NOVEMBER 30， 1998 －SEPTEMBER 30， 2015

|  | 复 | $\begin{aligned} & \text { 厑 } \\ & \text { E } \\ & \text { 坒 } \end{aligned}$ | 를루웅 | $\stackrel{\text { 흫 }}{\text { 훈 }}$ | $\stackrel{\text { 关 }}{*}$ | 厔 | Pre－Pawn |  |  | Redemption |  |  | Returned |  |  | Rentals |  | Private Sale |  |  | Return to Seller－ Private Sale |  |  | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| STATE |  |  |  |  |  |  | $\begin{aligned} & \text { 등 } \\ & \text { 를 } \\ & \text { 플 } \end{aligned}$ | $\begin{aligned} & \text { 를 } \\ & \text { 苛 } \end{aligned}$ | $\begin{aligned} & \text { 흫 } \\ & \text { 要 } \end{aligned}$ |  | $\begin{aligned} & \text { 등 } \\ & \text { 皆 } \end{aligned}$ | $\begin{aligned} & \text { 立 } \\ & \stackrel{\rightharpoonup}{\mathbf{*}} \end{aligned}$ | $\begin{aligned} & \text { 등 } \\ & \text { 를 } \\ & \text { 포 } \end{aligned}$ | 镸 皆 解 | $\begin{aligned} & \text { 흏 } \\ & \text { 䨗 } \end{aligned}$ |  |  | $\begin{aligned} & \text { 틀 } \\ & \text { 言 } \\ & \text { 퐃 } \end{aligned}$ | 镸 皆 － |  |  |  |  |  |
| Alabama | 497，060 | 1，911，692 | 2，381，146 | 27，857 | 91，892 | 27 | 3，998 | 6，061 | 15 | 264，954 | 314，141 | 302 | 0 | 0 | 0 | 1 | 0 | 4 | 9 | 0 | 2 | 1 | 0 | 5，499，162 |
| Alaska | 7，425 | 360，172 | 500，615 | 10，324 | 24，261 | 19 | 901 | 1，341 | 1 | 26，477 | 33，296 | 48 | 64 | 45 | 3 | 0 | 0 | 6 | 5 | 0 | 0 | 0 | 0 | 965，003 |
| Arizona | 549，456 | 1，454，233 | 1，272，669 | 32，046 | 69，112 | 6，643 | 1，257 | 810 | 10 | 145，051 | 96，514 | 162 | 534 | 25 | 0 | 0 | 0 | 5 | 6 | 1 | 1 | 0 | 0 | 3，628，535 |
| Arkansas | 410，661 | 808，620 | 1，500，778 | 7，365 | 53，063 | 1，628 | 1，413 | 3，771 | 7 | 124，397 | 327，754 | 113 | 0 | 0 | 0 | 0 | 0 | 6 | 4 | 0 | 2 | 0 | 0 | 3，239，582 |
| California | 4，650，000 | 4，816，705 | 5，051，066 | 86，863 | 207，864 | 16，680 | 0 | 0 | 0 | 23，976 | 19，659 | 282 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14，873，095 |
| Colorado | 281，775 | 2，052，285 | 2，380，148 | 30，380 | 279，147 | 2，910 | 38 | 18 | 0 | 82 | 83 | 0 | 776 | 163 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5，027，806 |
| Connecticut | 1，351，987 | 663，819 | 560，372 | 11，876 | 8，024 | 28，404 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 27 | 32 | 3 | 41 | 25 | 5 | 2，624，616 |
| Delaware | 8，345 | 158，373 | 200，906 | 3，266 | 6，274 | 9 | 58 | 59 | 0 | 557 | 460 | 3 | 0 | 0 | 0 | 0 | 0 | 31 | 7 | 2 | 0 | 1 | 0 | 378，351 |
| District of <br> Columbia | 2 | 3，142 | 517 | 1 | 26 | 49 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3，737 |
| Florida | 514，483 | 4，605，003 | 3，230，241 | 74，640 | 193，221 | 83，942 | 2，882 | 1，878 | 11 | 164，937 | 109，228 | 203 | 2 | 1 | 0 | 0 | 0 | 13 | 2 | 0 | 0 | 0 | 0 | 8，980，687 |
| Georgia | 1，345，598 | 1，745，075 | 2，039，497 | 16，696 | 73，666 | 412，916 | 1，954 | 3，183 | 6 | 169，864 | 216，680 | 163 | 0 | 0 | 0 | 0 | 0 | 10 | 4 | 0 | 0 | 1 | 0 | 6，025，313 |
| Guam | 0 | 5，233 | 4，777 | 594 | 293 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10，900 |
| Hawail | 167，230 | 3 | 35 | 2 | 2 | 106 | 2 | 2 | 2 | 2 | 2 | 2 | 4 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 167，406 |
| Idaho | 272，448 | 380，693 | 771，465 | 6，463 | 27，146 | 22，546 | 434 | 1，068 | 9 | 42，839 | 112，667 | 51 | 31 | 20 | 3 | 0 | 0 | 2 | 4 | 0 | 0 | 0 | 0 | 1，637，889 |
| Illinois | 8，134，776 | 1，793，565 | 1，962，515 | 1 | 84，659 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11，975，517 |
| Indiana | 1，436，549 | 1，630，906 | 1，996，523 | 42，090 | 58，351 | 69 | 39 | 645 | 2 | 339 | 83，314 | 44 | 73 | 2 | 2 | 0 | 0 | 14 | 11 | 2 | 1 | 2 | 0 | 5，248，978 |
| Lowa | 1，190，696 | 13，108 | 705，190 | 1，447 | 871 | 942 | 6 | 204 | 2 | 431 | 20，936 | 15 | 13 | 3 | 2 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1，933，868 |
| Kansas | 109，939 | 772，935 | 1，147，650 | 15，143 | 48，924 | 78 | 606 | 739 | 2 | 59，369 | 78，822 | 66 | 3 | 0 | 1 | 0 | 0 | 5 | 5 | 0 | 1 | 0 | 0 | 2，234，288 |
| Kentucky | 17，552，213 | 1，476，094 | 2，024，374 | 12，487 | 96，522 | 36，982 | 2，470 | 4，783 | 12 | 223，277 | 357，295 | 159 | 29 | 24 | 1 | 0 | 0 | 2 | 9 | 0 | 0 | 1 | 0 | 21，786，734 |
| Louisiana | 18，632 | 1，472，489 | 2，026，376 | 26，632 | 68，248 | 37 | 930 | 1，356 | 14 | 140，241 | 202，789 | 65 | 2 | 0 | 0 | 0 | 0 | 7 | 10 | 3 | 0 | 0 | 0 | 3，957，831 |
| Maine | 2，745 | 345，073 | 627，904 | 6，626 | 20，576 | 24 | 1，616 | 5，526 | 1 | 9，040 | 23，742 | 7 | 24 | 27 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 1 | 0 | 1，042，937 |
| Mariana Islands | 0 | 171 | 145 | 4 | 14 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 337 |
| Maryland | 277，788 | 499，515 | 899，856 | 4，327 | 2，259 | 52 | 128 | 287 | 59 | 8，492 | 21，075 | 123 | 21 | 12 | 0 | 0 | 1 | 5 | 340 | 96 | 0 | 20 | 22 | 1，714，478 |
| Massachusetts | 1，176，829 | 514，806 | 352，928 | 16，701 | 16，526 | 60，361 | 4 | 9 | 2 | 93 | 58 | 16 | 7 | 5 | 4 | 0 | 0 | 23 | 18 | 2 | 0 | 0 | 1 | 2，138，393 |
| Michigan | 2，823，271 | 622，106 | 2，601，282 | 16，854 | 15，271 | 37 | 10 | 1，048 | 3 | 240 | 53，946 | 14 | 430 | 106 | 7 | 0 | 0 | 4 | 8 | 1 | 0 | 1 | 0 | 6，134，639 |
| Minnesota | 1，685，912 | 958，327 | 2，126，701 | 21，977 | 38，141 | 1 | 104 | 750 | 6 | 19，061 | 88，919 | 35 | 92 | 45 | 9 | 0 | 0 | 3 | 18 | 1 | 0 | 3 | 1 | 4，940，106 |
| Mississippi | 58，300 | 955，774 | 1，536，283 | 10，751 | 48，005 | 1，009 | 6，678 | 8，886 | 14 | 155，123 | 257，038 | 134 | 0 | 0 | 0 | 0 | 0 | 2 | 5 | 0 | 0 | 0 | 0 | 3，038，002 |
| Missouri | 338，526 | 1，877，659 | 2，673，511 | 41，092 | 85，690 | 0 | 731 | 2，491 | 5 | 87，647 | 252，093 | 184 | 547 | 132 | 15 | 0 | 0 | 23 | 15 | 0 | 3 | 1 | 0 | 5，360，365 |
| Montana | 107，059 | 393，316 | 848，522 | 5，247 | 33，080 | 923 | 414 | 1，605 | 34 | 58，924 | 170，304 | 46 | 19 | 28 | 7 | 0 | 0 | 5 | 4 | 0 | 0 | 1 | 0 | 1，619，538 |
| Nebraska | 447，891 | 9，353 | 489，947 | 998 | 570 | 68 | 12 | 144 | 0 | 448 | 17，616 | 7 | 20 | 4 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 967，080 |
| Nevada | 155，069 | 634，800 | 556，921 | 10，183 | 40，032 | 23 | 8 | 10 | 1 | 32，525 | 21，742 | 18 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1，451，334 |
| $\text { Hew } \text { Hampshire }$ | 328，509 | 437，505 | 503，726 | 3，293 | 1，995 | 660 | 4 | 18 | 1 | 8 | 1，386 | 15 | 587 | 28 | 37 | 0 | 0 | 1 | 6 | 7 | 0 | 1 | 0 | 1，271，787 |
| New Jersey | 0 | 446，866 | 455，799 | 8，347 | 8，762 | 458 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 920，234 |
| New Mexico | 66，527 | 655，661 | 791，481 | 13，579 | 39，352 | 3 | 539 | 1，155 | 3 | 64，637 | 126，119 | 62 | 318 | 2 | 0 | 0 | 0 | 3 | 3 | 0 | 1 | 2 | 0 | 1，759，447 |
| New York | 718，437 | 726，639 | 2，328，173 | 32，987 | 13，569 | 13，578 | 1，930 | 40 | 1 | 275 | 1，935 | 23 | 1 | 2 | 1 | 0 | 0 | 3，986 | 2，699 | 140 | 66 | 126 | 3 | 3，844，611 |
| North Carolina | 3，217，017 | 117，351 | 2，619，371 | 26，242 | 30，414 | 0 | 1，888 | 4，036 | 12 | 225，333 | 376，929 | 402 | 0 | 0 | 0 | 0 | 0 | 4 | 10 | 0 | 2 | 1 | 0 | 6，619，012 |
| North Dakota | 79，947 | 169，047 | 513，410 | 3，039 | 8，657 | 37 | 97 | 188 | 5 | 5，948 | 24，970 | 7 | 0 | 0 | 0 | 0 | 0 | 1 | 6 | 0 | 0 | 0 | 0 | 805，359 |
| Ohio | 63，105 | 3，029，676 | 3，172，547 | 61，593 | 147，633 | 29 | 2，246 | 7，426 | 61 | 127，724 | 170，043 | 270 | 15 | 1 | 3 | 0 | 0 | 10 | 10 | 2 | 1 | 2 | 0 | 6，782，397 |
| Oklahoma | 9 | 1，438，884 | 1，768，624 | 36，990 | 104，725 | 17 | 1，675 | 3，291 | 10 | 196，486 | 319，897 | 202 | 0 | 0 | 0 | 0 | 0 | 7 | 7 | 0 | 1 | 3 | 0 | 3，870，828 |
| Oregon | 8，497 | 1，293，972 | 1，743，863 | 1 | 47，302 | 54 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3，093，689 |
| Pennsylvania | 838，982 | 911，263 | 9，068，063 | 4，217 | 59，386 | 872 | 3 | 9 | 0 | 3 | 4 | 0 | 3，355 | 888 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10，887，064 |
| Puerto Rico | 0 | 131，029 | 26，764 | 714 | 3，448 | 0 | 1 | 0 | 0 | 289 | 61 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 162，307 |
| Rhode Island | 0 | 110，981 | 102，767 | 2，174 | 19，326 | 0 | 4 | 4 | 0 | 145 | 163 | 0 | 0 | 0 | 1 | 0 | 0 | 5 | 2 | 0 | 0 | 0 | 0 | 235，572 |
| South Carolina | 639，949 | 1，101，253 | 1，166，260 | 16，884 | 36，991 | 117 | 701 | 991 | 6 | 111，091 | 134，770 | 127 | 53 | 12 | 1 | 0 | 0 | 2 | 6 | 0 | 0 | 0 | 0 | 3，209，214 |
| South Dakota | 5，849 | 245，984 | 673，798 | 5，220 | 15，682 | 1 | 93 | 270 | 2 | 12，927 | 39，728 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 999，570 |
| Tennessee | 790，297 | 2，480，253 | 2，459，241 | 0 | 101，591 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 58 | 7 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5，831，490 |
| Texas | 2，160，034 | 5，243，733 | 6，711，183 | 116，755 | 302，001 | 25，017 | 7，818 | 9，096 | 46 | 678，364 | 868，053 | 1，234 | 0 | 0 | 0 | 7 | 0 | 19 | 18 | 3 | 3 | 5 | 0 | 16，123，389 |
| Utah | 2，412，772 | 473，735 | 827，101 | 4，780 | 23，438 | 4 | 67 | 21 | 21 | 10，772 | 16，788 | 13 | 1，507 | 553 | 52 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3，771，624 |
| Vermont | 0 | 149，566 | 248，158 | 2，618 | 6，340 | 2 | 1 | 5 | 0 | 19 | 43 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 406，756 |
| Virgin Islands | 9，831 | 2，552 | 324 | 4 | 55 | 1 | 0 | 0 | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12，712 |
| Virginia | 5，545 | 2，289，273 | 2，448，255 | 38，096 | 42，253 | 318 | 0 | 0 | 0 | 0 | 0 | 0 | 46 | 29 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4，823，817 |
| Washington | 1，240，527 | 1，606，811 | 1，761，247 | 56，307 | 70，465 | 3，313 | 764 | 1，161 | 18 | 149，648 | 191，808 | 135 | 2，826 | 846 | 48 | 0 | 0 | 1，372 | 1，287 | 148 | 17 | 41 | 2 | 5，088，791 |
| West Virginia | 45，185 | 822，976 | 1，348，331 | 11，118 | 56，309 | 182 | 547 | 1，569 | 4 | 118，786 | 326，165 | 70 | 6 | 1 | 2 | 0 | 0 | 8 | 5 | 3 | 0 | 0 | 0 | 2，731，267 |
| Wisconsin | 411，641 | 1，229，750 | 2，340，285 | 23，461 | 2，848 | 1 | 33 | 407 | 33 | 4，905 | 41，501 | 99 | 187 | 74 | 20 | 0 | 0 | 4 | 11 | 3 | 1 | 3 | 0 | 4，055，267 |
| Wyoming | 66，000 | 237，127 | 388，759 | 3，929 | 14，611 | 952 | 303 | 978 | 2 | 18，045 | 43，187 | 11 | 0 | 0 | 0 | 0 | 0 | 4 | 13 | 0 | 2 | 0 | 0 | 773，923 |
| Totals | 58，681，325 | 58，286，932 | 85，938，390 | 1，013，281 | 2，848，883 | 722，132 | 45，409 | 17，339 | 443 | 3，483，798 | 5，563，728 | 4，949 | 11，652 | 3，097 | 254 | 8 | 1 | 5，624 | 4，607 | 419 | 147 | 242 | 34 | 216，692，694 |

Source：FBI NICS
Notes：＊Refers to frames，receivers and other firearms that are not either handguns or long guns（rifles or shotguns），such as firearms having a pistol grip that expel a shotgun shell．Start date： June 29，2009．＊＊Multiple（multiple types of firearms selected）
Disclaimers：Some states may reflect lower than expected numbers for handgun checks based on varying state laws pertaining to handgun permits．Since the permit check is done in place of the NICS check in most of the affected states，the low handgun statistics are often balanced out by a higher number of handgun permit checks．These statistics represent the number of firearm background checks initiated through the NICS．They DO NOT represent the number of firearms sold．Based on varying state laws and purchase scenarios，a one－to－one correlation cannot be made between a firearm background check and a firearm sale．

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 48 of 188 Page ID FBI NICS HANDGUN BA ${ }^{\#: 8655}$ OUND CHECKS IN 2014

| 2014 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 12,371 | 19,710 | 17,289 | 13,842 | 12,872 | 11,437 | 11,554 | 13,082 | 12,337 | 13,930 | 16,301 | 23,630 |
| Alaska | 1,994 | 2,697 | 2,886 | 3,293 | 2,990 | 2,627 | 2,565 | 2,923 | 2,416 | 3,997 | 3,047 | 4,259 |
| Arizona | 9,833 | 13,149 | 12,720 | 10,229 | 9,112 | 8,507 | 8,216 | 9,189 | 8,689 | 9,557 | 9,974 | 14,200 |
| Arkansas | 4,337 | 7,312 | 6,054 | 4,509 | 3,931 | 3,859 | 3,668 | 4,075 | 4,074 | 5,164 | 5,277 | 8,260 |
| California | 33,834 | 39,048 | 45,089 | 40,847 | 38,192 | 34,232 | 34,912 | 38,710 | 37,720 | 42,829 | 43,779 | 66,770 |
| Colorado | 14,078 | 17,215 | 18,478 | 14,888 | 13,775 | 12,549 | 13,288 | 14,088 | 13,033 | 14,704 | 15,478 | 20,924 |
| Connecticut | 5,330 | 5,246 | 6,563 | 4,885 | 4,837 | 4,293 | 4,141 | 6,001 | 7,785 | 8,934 | 9,106 | 11,516 |
| Delaware | 1,325 | 1,660 | 1,809 | 1,449 | 1,790 | 1,451 | 1,301 | 1,427 | 1,370 | 1,562 | 1,846 | 2,320 |
| DC | 48 | 25 | 45 | 29 | 29 | 21 | 44 | 44 | 47 | 50 | 43 | 50 |
| Florida | 37,372 | 46,802 | 42,745 | 37,470 | 35,254 | 33,636 | 33,878 | 37,260 | 37,253 | 38,428 | 39,126 | 50,412 |
| Georgia | 9,861 | 17,171 | 15,033 | 10,794 | 10,127 | 9,625 | 8,998 | 10,608 | 9,973 | 11,239 | 12,951 | 19,541 |
| Guam | 91 | 88 | 105 | 107 | 77 | 84 | 72 | 82 | 86 | 112 | 89 | 117 |
| Hawaii | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Idaho | 2,265 | 3,263 | 3,166 | 2,524 | 2,436 | 2,220 | 1,970 | 2,298 | 2,367 | 2,351 | 2,611 | 4,260 |
| Illinois | 20,164 | 23,448 | 26,637 | 21,131 | 17,848 | 15,406 | 15,798 | 16,532 | 16,060 | 17,927 | 19,282 | 24,857 |
| Indiana | 14,854 | 22,970 | 23,024 | 16,956 | 15,395 | 13,069 | 13,475 | 15,459 | 13,876 | 16,054 | 16,681 | 23,399 |
| lowa | 214 | 206 | 237 | 183 | 120 | 146 | 119 | 117 | 178 | 176 | 174 | 260 |
| Kansas | 5,257 | 7,199 | 6,240 | 4,961 | 4,155 | 3,682 | 3,884 | 3,930 | 3,935 | 4,725 | 5,428 | 7,333 |
| Kentucky | 7,116 | 13,082 | 10,541 | 7,460 | 6,668 | 6,061 | 6,375 | 7,230 | 6,912 | 8,530 | 8,807 | 14,308 |
| Louisiana | 9,395 | 13,147 | 12,132 | 9,614 | 9,196 | 9,220 | 7,931 | 10,024 | 11,352 | 9,658 | 10,660 | 15,337 |
| Maine | 2,476 | 3,221 | 3,478 | 3,028 | 2,546 | 2,065 | 1,995 | 2,299 | 2,440 | 2,800 | 2,356 | 3,653 |
| Mariana Islands | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Maryland | 13,512 | 10,156 | 8,197 | 4,065 | 2,532 | 2,383 | 1,953 | 2,393 | 2,282 | 2,410 | 2,290 | 2,839 |
| Massachusetts | 5,374 | 5,471 | 6,794 | 5,277 | 4,713 | 4,060 | 3,922 | 4,868 | 4,098 | 4,902 | 4,698 | 5,486 |
| Michigan | 7,388 | 11,886 | 13,134 | 10,199 | 8,422 | 7,041 | 7,133 | 7,886 | 7,668 | 8,642 | 8,752 | 11,860 |
| Minnesota | 7,500 | 8,845 | 10,604 | 9,635 | 7,285 | 6,592 | 6,012 | 6,595 | 6,621 | 7,461 | 6,462 | 9,357 |
| Mississippi | 5,347 | 9,222 | 7,582 | 5,471 | 5,337 | 4,596 | 4,733 | 5,690 | 7,427 | 6,024 | 6,019 | 10,726 |
| Missouri | 16,170 | 21,678 | 20,739 | 16,394 | 14,385 | 13,225 | 12,678 | 17,329 | 14,837 | 18,128 | 23,419 | 27,713 |
| Montana | 2,280 | 2,798 | 3,307 | 2,846 | 2,516 | 2,469 | 2,111 | 2,712 | 2,562 | 2,651 | 2,442 | 3,913 |
| Nebraska | 93 | 113 | 121 | 114 | 107 | 89 | 75 | 81 | 90 | 130 | 135 | 184 |
| Nevada | 3,683 | 5,089 | 4,727 | 4,030 | 3,740 | 3,695 | 3,359 | 3,749 | 3,517 | 3,830 | 3,807 | 5,202 |
| New Hampshire | 3,767 | 4,270 | 5,060 | 4,324 | 3,831 | 3,214 | 3,126 | 3,616 | 3,466 | 3,975 | 3,838 | 5,059 |
| New Jersey | 4,461 | 4,327 | 5,486 | 5,108 | 4,856 | 4,018 | 3,989 | 3,653 | 3,492 | 3,583 | 3,141 | 3,796 |
| New Mexico | 4,256 | 5,979 | 5,928 | 4,751 | 4,577 | 4,237 | 3,803 | 4,498 | 4,080 | 4,910 | 4,734 | 6,575 |
| New York | 8,356 | 8,553 | 9,717 | 8,812 | 8,008 | 6,991 | 7,428 | 7,025 | 7,350 | 8,190 | 6,959 | 9,349 |
| North Carolina | 743 | 1,082 | 1,054 | 899 | 767 | 751 | 787 | 930 | 926 | 1,155 | 1,210 | 1,745 |
| North Dakota | 1,441 | 1,910 | 1,966 | 1,931 | 1,496 | 1,191 | 1,150 | 1,353 | 1,389 | 1,598 | 1,447 | 2,020 |
| Ohio | 21,851 | 32,864 | 32,656 | 26,196 | 21,891 | 18,471 | 19,770 | 20,742 | 20,852 | 25,552 | 26,893 | 35,658 |
| Oklahoma | 11,442 | 15,122 | 13,697 | 11,910 | 9,927 | 9,705 | 9,523 | 10,714 | 10,040 | 12,353 | 14,060 | 19,055 |
| Oregon | 10,184 | 12,334 | 12,411 | 10,106 | 9,636 | 8,731 | 7,888 | 8,476 | 9,089 | 9,939 | 10,465 | 14,346 |
| Pennsylvania | 207 | 47,511 | 57,940 | 44,546 | 38,001 | 33,261 | 34,544 | 40,384 | 42,506 | 50,150 | 57,010 | 61,828 |
| Puerto Rico | 1,132 | 1,140 | 1,167 | 965 | 1,084 | 930 | 950 | 1,078 | 1,018 | 1,151 | 1,146 | 1,158 |
| Rhode Island | 802 | 996 | 1,106 | 846 | 745 | 657 | 686 | 790 | 779 | 907 | 836 | 895 |
| South Carolina | 7,312 | 11,484 | 10,077 | 7,753 | 6,444 | 5,911 | 5,453 | 6,621 | 6,192 | 7,251 | 8,668 | 11,905 |
| South Dakota | 2,283 | 3,008 | 2,857 | 2,219 | 1,992 | 1,794 | 1,816 | 1,972 | 2,006 | 2,172 | 2,231 | 3,098 |
| Tennessee | 17,208 | 25,694 | 19,944 | 16,972 | 15,607 | 14,563 | 15,442 | 17,136 | 16,841 | 19,184 | 21,010 | 30,117 |
| Texas | 39,174 | 55,417 | 49,169 | 38,657 | 37,264 | 34,426 | 32,736 | 38,172 | 34,837 | 39,725 | 47,340 | 66,280 |
| Utah | 2,583 | 3,584 | 3,322 | 2,560 | 2,454 | 2,182 | 1,990 | 2,364 | 2,458 | 2,335 | 3,189 | 4,744 |
| Vermont | 971 | 1,662 | 1,615 | 1,485 | 977 | 867 | 916 | 1,020 | 1,033 | 1,130 | 932 | 1,306 |
| Virgin Islands | 18 | 17 | 17 | 24 | 8 | 19 | 13 | 11 | 8 | 27 | 12 | 13 |
| Virginia | 16,759 | 24,248 | 23,015 | 17,184 | 15,597 | 14,711 | 15,727 | 16,034 | 16,028 | 18,009 | 19,685 | 24,410 |
| Washington | 13,899 | 15,785 | 16,516 | 13,876 | 12,517 | 11,690 | 10,715 | 11,570 | 11,366 | 13,942 | 16,080 | 19,476 |
| West Virginia | 5,748 | 8,737 | 8,542 | 6,345 | 5,563 | 4,786 | 4,847 | 5,236 | 5,203 | 6,080 | 6,057 | 9,844 |
| Wisconsin | 9,720 | 13,860 | 14,797 | 12,764 | 9,269 | 7,922 | 7,883 | 8,526 | 9,224 | 10,459 | 8,645 | 12,139 |
| Wyoming | 1,504 | 2,187 | 2,267 | 2,005 | 1,732 | 1,503 | 1,425 | 1,517 | 1,514 | 1,597 | 1,675 | 2,729 |
| TOTAL | 439,383 | 633,688 | 629,802 | 508,468 | 454,630 | 410,871 | 408,767 | 460,119 | 452,702 | 512,279 | 548,303 | 740,231 |

Source: FBI NICS
NOTE: Some states may reflect lower than expected numbers for handgun checks based on varying state laws pertaining to handgun permits. Since the permit check is done in place of the NICS check in most of the affected states, the low handgun statistics are often balanced out by a higher number of handgun permit checks.
These statistics represent the number of firearm background checks initiated through the NICS. They DO NOT represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 49 of 188 Page ID FBI NICS HANDGUN BA \#:8656 OUND CHECKS IN 2015

| 2015 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 16,291 | 23,552 | 17,870 | 14,929 | 15,629 | 15,299 | 17,698 | 17,991 | 16,038 |  |  |  |
| Alaska | 2,439 | 3,032 | 3,114 | 3,107 | 2,866 | 2,612 | 2,709 | 2,570 | 2,294 |  |  |  |
| Arizona | 10,585 | 13,951 | 12,720 | 11,236 | 10,829 | 9,616 | 10,226 | 9,987 | 10,378 |  |  |  |
| Arkansas | 5,295 | 8,799 | 7,010 | 4,951 | 4,871 | 4,881 | 5,216 | 5,352 | 5,356 |  |  |  |
| California | 37,560 | 37,478 | 38,597 | 35,479 | 36,049 | 33,287 | 39,980 | 33,938 | 31,897 |  |  |  |
| Colorado | 15,739 | 18,284 | 17,716 | 15,865 | 15,660 | 15,127 | 15,828 | 15,890 | 15,186 |  |  |  |
| Connecticut | 9,910 | 9,806 | 11,432 | 9,624 | 9,170 | 9,429 | 8,660 | 8,418 | 8,330 |  |  |  |
| Delaware | 1,910 | 2,135 | 2,145 | 1,720 | 1,597 | 1,589 | 1,523 | 1,570 | 1,503 |  |  |  |
| DC | 55 | 53 | 62 | 49 | 50 | 45 | 59 | 65 | 40 |  |  |  |
| Florida | 43,909 | 52,791 | 46,739 | 40,786 | 39,775 | 39,592 | 42,570 | 42,171 | 40,647 |  |  |  |
| Georgia | 13,650 | 22,438 | 16,366 | 11,926 | 11,029 | 11,502 | 12,674 | 12,736 | 12,323 |  |  |  |
| Guam | 101 | 86 | 96 | 84 | 91 | 108 | 119 | 84 | 117 |  |  |  |
| Hawaii | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  |  |
| Idaho | 2,568 | 3,723 | 3,303 | 2,712 | 2,751 | 2,381 | 2,576 | 2,723 | 2,782 |  |  |  |
| Illinois | 20,682 | 23,614 | 17,517 | 19,123 | 19,457 | 17,666 | 18,469 | 18,088 | 17,451 |  |  |  |
| Indiana | 18,433 | 24,373 | 22,176 | 16,372 | 15,952 | 14,845 | 15,416 | 16,546 | 16,754 |  |  |  |
| lowa | 197 | 268 | 295 | 211 | 167 | 184 | 120 | 170 | 191 |  |  |  |
| Kansas | 5,724 | 7,694 | 6,823 | 5,754 | 5,200 | 4,610 | 5,641 | 5,378 | 4,889 |  |  |  |
| Kentucky | 9,629 | 13,909 | 10,407 | 8,012 | 7,321 | 7,280 | 8,223 | 8,238 | 8,437 |  |  |  |
| Louisiana | 10,760 | 13,427 | 12,506 | 9,998 | 9,916 | 10,584 | 11,858 | 13,992 | 16,564 |  |  |  |
| Maine | 2,617 | 2,962 | 3,634 | 3,112 | 2,593 | 2,906 | 2,973 | 2,966 | 3,272 |  |  |  |
| Mariana Islands | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  |  |
| Maryland | 2,542 | 2,815 | 3,235 | 3,227 | 2,665 | 2,929 | 2,918 | 2,783 | 2,615 |  |  |  |
| Massachusetts | 5,139 | 4,621 | 6,905 | 5,205 | 4,529 | 4,398 | 4,617 | 5,177 | 4,543 |  |  |  |
| Michigan | 9,260 | 13,093 | 13,506 | 10,428 | 9,289 | 8,683 | 8,837 | 9,157 | 9,276 |  |  |  |
| Minnesota | 8,181 | 9,846 | 10,796 | 9,626 | 8,050 | 7,117 | 6,949 | 7,643 | 7,639 |  |  |  |
| Mississippi | 6,798 | 11,559 | 8,788 | 6,771 | 6,734 | 6,160 | 7,869 | 7,830 | 9,974 |  |  |  |
| Missouri | 21,243 | 26,048 | 23,164 | 17,715 | 17,111 | 16,285 | 16,736 | 16,501 | 16,053 |  |  |  |
| Montana | 2,204 | 3,178 | 3,203 | 2,695 | 2,840 | 2,514 | 2,563 | 2,688 | 2,641 |  |  |  |
| Nebraska | 169 | 133 | 123 | 134 | 104 | 142 | 103 | 140 | 138 |  |  |  |
| Nevada | 3,936 | 5,338 | 4,938 | 3,891 | 4,200 | 3,778 | 4,074 | 3,949 | 4,183 |  |  |  |
| New Hampshire | 4,097 | 4,184 | 4,853 | 4,277 | 3,813 | 3,745 | 3,675 | 3,870 | 3,802 |  |  |  |
| New Jersey | 3,854 | 4,101 | 4,924 | 4,462 | 4,118 | 4,261 | 3,925 | 3,555 | 3,215 |  |  |  |
| New Mexico | 4,548 | 6,039 | 6,149 | 5,084 | 5,143 | 4,546 | 4,745 | 5,029 | 4,763 |  |  |  |
| New York | 9,002 | 8,512 | 9,776 | 9,004 | 7,767 | 8,140 | 8,140 | 7,501 | 7,532 |  |  |  |
| North Carolina | 1,291 | 1,364 | 1,182 | 950 | 1,155 | 1,034 | 964 | 1,063 | 1,131 |  |  |  |
| North Dakota | 1,672 | 1,862 | 2,086 | 1,530 | 1,507 | 1,335 | 1,400 | 1,409 | 1,399 |  |  |  |
| Ohio | 26,268 | 34,137 | 32,293 | 26,841 | 22,978 | 22,545 | 23,344 | 23,147 | 23,309 |  |  |  |
| Oklahoma | 13,234 | 16,251 | 14,307 | 12,508 | 11,082 | 10,529 | 11,162 | 11,425 | 10,331 |  |  |  |
| Oregon | 10,601 | 13,230 | 12,693 | 11,238 | 10,537 | 9,661 | 9,956 | 10,589 | 10,419 |  |  |  |
| Pennsylvania | 44,966 | 51,886 | 56,770 | 45,156 | 38,419 | 39,007 | 38,287 | 41,542 | 42,205 |  |  |  |
| Puerto Rico | 1,031 | 1,054 | 1,131 | 954 | 1,263 | 1,228 | 1,083 | 1,070 | 1,036 |  |  |  |
| Rhode Island | 886 | 922 | 1,038 | 931 | 865 | 797 | 739 | 740 | 816 |  |  |  |
| South Carolina | 8,767 | 13,831 | 9,999 | 8,123 | 7,725 | 7,693 | 8,486 | 8,487 | 8,089 |  |  |  |
| South Dakota | 2,399 | 3,449 | 3,103 | 2,474 | 2,260 | 1,866 | 1,926 | 2,233 | 2,119 |  |  |  |
| Tennessee | 22,197 | 27,069 | 22,617 | 19,190 | 18,928 | 18,596 | 22,803 | 22,983 | 21,223 |  |  |  |
| Texas | 44,153 | 60,204 | 53,371 | 41,412 | 44,935 | 43,199 | 41,237 | 41,503 | 39,567 |  |  |  |
| Utah | 2,923 | 3,668 | 3,186 | 2,720 | 2,927 | 2,549 | 2,586 | 2,689 | 2,735 |  |  |  |
| Vermont | 1,171 | 1,649 | 1,522 | 1,470 | 1,152 | 1,149 | 1,178 | 1,171 | 1,091 |  |  |  |
| Virgin Islands | 7 | 8 | 9 | 18 | 12 | 25 | 28 | 18 | 25 |  |  |  |
| Virginia | 21,023 | 23,999 | 22,865 | 18,272 | 17,065 | 16,539 | 19,564 | 18,252 | 18,720 |  |  |  |
| Washington | 13,781 | 15,771 | 15,965 | 14,397 | 12,928 | 12,207 | 12,222 | 12,705 | 13,341 |  |  |  |
| West Virginia | 6,881 | 9,538 | 9,314 | 6,777 | 5,596 | 5,468 | 5,632 | 5,565 | 5,537 |  |  |  |
| Wisconsin | 9,703 | 13,332 | 14,792 | 11,606 | 10,130 | 9,973 | 11,408 | 11,549 | 11,463 |  |  |  |
| Wyoming | 1,646 | 2,131 | 2,023 | 1,668 | 1,758 | 1,380 | 1,512 | 1,578 | 1,498 |  |  |  |
| TOTAL | 543,627 | 677,197 | 631,154 | 525,804 | 500,558 | 483,021 | 513,206 | 514,414 | 506,877 |  |  |  |

Source: FBI NICS
NOTE: Some states may reflect lower than expected numbers for handgun checks based on varying state laws pertaining to handgun permits. Since the permit check is done in place of the NICS check in most of the affected states, the low handgun statistics are often balanced out by a higher number of handgun permit checks.
These statistics represent the number of firearm background checks initiated through the NICS. They DO NOT represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale.

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 50 of 188 Page ID
FBI NICS LONG GUN BA \#:8657 OUND CHECKS IN 2014

| 2014 | JAN | FEB | MAR | APR | MAY | JuN | JUL | AUG | SEP | OCT | Nov | DEC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 12,790 | 14,439 | 13,141 | 10,285 | 8,807 | 10,279 | 9,544 | 11,806 | 13,130 | 14,643 | 22,502 | 29,449 |
| Alaska | 2,128 | 2,652 | 3,330 | 3,805 | 3,161 | 2,467 | 2,564 | 3,852 | 3,273 | 4,406 | 3,798 | 4,189 |
| Arizona | 7,135 | 8,294 | 8,253 | 6,786 | 6,065 | 5,496 | 5,610 | 7,159 | 7,451 | 7,966 | 9,362 | 11,509 |
| Arkansas | 5,573 | 7,375 | 5,924 | 4,705 | 3,869 | 3,788 | 3,928 | 5,296 | 6,480 | 9,255 | 12,356 | 14,121 |
| California | 27,585 | 29,728 | 34,352 | 29,602 | 26,630 | 24,557 | 24,482 | 30,590 | 28,503 | 30,607 | 34,964 | 47,409 |
| Colorado | 11,498 | 13,037 | 13,652 | 11,741 | 10,818 | 9,343 | 10,489 | 12,531 | 12,658 | 14,649 | 16,152 | 19,494 |
| Connecticut | 6,693 | 11,351 | 12,310 | 2,714 | 1,900 | 1,647 | 1,489 | 2,553 | 3,660 | 4,654 | 4,957 | 5,542 |
| Delaware | 943 | 1,022 | 1,219 | 957 | 1,671 | 1,146 | 1,333 | 1,623 | 1,688 | 1,941 | 2,649 | 3,079 |
| DC | 3 | 2 | 3 | 5 | 2 | 1 | 4 | 3 | 1 | 1 | 2 | 3 |
| Florida | 22,370 | 25,174 | 23,125 | 19,213 | 17,504 | 17,047 | 17,356 | 19,794 | 21,661 | 23,668 | 30,723 | 37,098 |
| Georgia | 8,510 | 10,809 | 10,064 | 6,894 | 6,051 | 6,006 | 5,971 | 8,358 | 9,497 | 12,696 | 16,489 | 22,872 |
| Guam | 52 | 46 | 77 | 64 | 58 | 42 | 38 | 47 | 44 | 40 | 47 | 58 |
| Hawaii | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Idaho | 3,193 | 4,333 | 4,346 | 3,506 | 3,399 | 3,190 | 2,823 | 3,968 | 4,956 | 5,239 | 5,013 | 6,913 |
| Illinois | 11,190 | 13,449 | 15,182 | 11,333 | 9,308 | 8,740 | 9,607 | 12,191 | 12,191 | 14,023 | 18,280 | 19,709 |
| Indiana | 10,418 | 14,166 | 15,040 | 11,235 | 9,454 | 8,702 | 9,126 | 12,168 | 12,326 | 15,005 | 20,381 | 21,186 |
| lowa | 2,413 | 2,939 | 3,580 | 2,379 | 1,659 | 1,614 | 1,606 | 2,205 | 2,660 | 3,667 | 5,018 | 5,574 |
| Kansas | 5,907 | 6,496 | 6,138 | 4,849 | 3,779 | 3,604 | 3,623 | 4,968 | 5,343 | 6,092 | 9,622 | 10,739 |
| Kentucky | 6,657 | 10,425 | 8,970 | 6,916 | 5,294 | 5,196 | 5,428 | 7,382 | 8,077 | 11,463 | 15,632 | 17,629 |
| Louisiana | 10,294 | 10,479 | 9,994 | 7,205 | 6,921 | 6,868 | 7,199 | 10,791 | 16,638 | 15,343 | 19,375 | 25,507 |
| Maine | 2,616 | 3,082 | 3,487 | 3,280 | 2,571 | 2,185 | 2,381 | 3,387 | 4,596 | 6,552 | 4,426 | 4,701 |
| Mariana Islands | 0 | 1 | 0 | 2 | 0 | 1 | 2 | 0 | 2 | 2 | 1 | 0 |
| Maryland | 4,859 | 5,446 | 5,712 | 4,397 | 3,877 | 3,641 | 3,534 | 4,587 | 4,797 | 5,964 | 8,896 | 8,357 |
| Massachusetts | 2,727 | 2,679 | 3,607 | 2,791 | 2,294 | 2,021 | 2,154 | 2,726 | 2,420 | 3,343 | 3,370 | 3,263 |
| Michigan | 7,414 | 9,984 | 11,534 | 8,974 | 6,988 | 6,044 | 6,479 | 9,867 | 12,051 | 13,602 | 17,256 | 15,576 |
| Minnesota | 7,101 | 9,013 | 12,475 | 11,501 | 7,633 | 6,796 | 7,192 | 11,540 | 15,768 | 17,386 | 13,470 | 13,082 |
| Mississippi | 5,946 | 6,691 | 6,093 | 4,232 | 3,706 | 3,664 | 3,874 | 6,078 | 8,847 | 8,325 | 13,482 | 17,253 |
| Missouri | 12,823 | 16,291 | 15,823 | 13,060 | 9,810 | 9,673 | 9,729 | 14,418 | 14,838 | 20,255 | 26,565 | 25,507 |
| Montana | 3,252 | 4,003 | 4,683 | 4,260 | 3,735 | 3,630 | 3,279 | 4,427 | 5,273 | 6,683 | 5,296 | 6,802 |
| Nebraska | 1,966 | 2,129 | 2,079 | 1,530 | 1,323 | 1,144 | 1,241 | 1,878 | 2,156 | 2,698 | 3,757 | 4,455 |
| Nevada | 2,761 | 3,284 | 3,495 | 2,969 | 2,535 | 2,418 | 2,279 | 2,720 | 2,803 | 2,880 | 3,308 | 4,356 |
| New Hampshire | 2,830 | 3,080 | 3,695 | 3,113 | 2,802 | 2,561 | 2,456 | 3,162 | 3,192 | 4,109 | 3,784 | 4,122 |
| New Jersey | 3,337 | 3,290 | 4,034 | 3,208 | 2,871 | 2,493 | 2,681 | 3,035 | 2,854 | 3,736 | 4,357 | 4,768 |
| New Mexico | 3,940 | 4,999 | 5,200 | 3,793 | 3,520 | 3,269 | 3,193 | 3,949 | 4,168 | 4,780 | 5,370 | 6,721 |
| New York | 11,964 | 13,614 | 15,665 | 14,214 | 10,682 | 9,201 | 9,573 | 13,388 | 16,835 | 21,900 | 22,126 | 21,403 |
| North Carolina | 11,645 | 15,014 | 13,571 | 9,966 | 8,557 | 8,702 | 8,442 | 12,038 | 12,314 | 15,491 | 22,312 | 27,082 |
| North Dakota | 2,621 | 2,814 | 3,397 | 3,158 | 2,549 | 2,114 | 2,145 | 2,979 | 3,798 | 5,306 | 4,023 | 4,018 |
| Ohio | 14,893 | 19,732 | 21,426 | 18,183 | 14,553 | 13,177 | 14,202 | 16,787 | 17,783 | 22,111 | 32,001 | 30,752 |
| Oklahoma | 10,339 | 11,260 | 11,271 | 9,474 | 7,324 | 7,568 | 7,517 | 9,635 | 10,567 | 12,430 | 17,558 | 20,488 |
| Oregon | 9,273 | 10,825 | 11,829 | 9,347 | 8,199 | 7,689 | 6,998 | 8,157 | 10,389 | 10,701 | 11,486 | 13,994 |
| Pennsylvania | 48,368 | 10,231 | 10,351 | 7,942 | 6,871 | 6,077 | 6,543 | 8,958 | 8,823 | 10,758 | 13,907 | 12,737 |
| Puerto Rico | 215 | 182 | 194 | 183 | 232 | 204 | 214 | 256 | 224 | 195 | 171 | 205 |
| Rhode Island | 676 | 718 | 912 | 664 | 592 | 487 | 564 | 683 | 627 | 806 | 796 | 894 |
| South Carolina | 5,263 | 6,181 | 6,225 | 4,816 | 3,875 | 3,745 | 4,095 | 5,989 | 6,127 | 7,633 | 10,869 | 14,320 |
| South Dakota | 3,302 | 4,013 | 4,061 | 3,235 | 2,659 | 2,468 | 2,559 | 3,693 | 4,479 | 6,508 | 5,750 | 5,897 |
| Tennessee | 13,754 | 17,965 | 15,014 | 11,316 | 10,039 | 10,004 | 10,414 | 14,233 | 14,442 | 17,453 | 24,913 | 30,298 |
| Texas | 36,808 | 41,550 | 38,758 | 30,379 | 29,032 | 27,426 | 28,145 | 43,507 | 46,899 | 44,864 | 58,551 | 78,321 |
| Utah | 3,106 | 3,976 | 3,888 | 3,154 | 2,854 | 2,654 | 2,532 | 3,132 | 4,059 | 4,064 | 5,890 | 8,018 |
| Vermont | 1,067 | 1,337 | 1,563 | 1,527 | 1,014 | 787 | 888 | 1,177 | 1,604 | 1,853 | 1,814 | 1,715 |
| Virgin Islands | 2 | 3 | 1 | 0 | 3 | 2 | 7 | 1 | 4 | 1 | 2 | 0 |
| Virginia | 14,172 | 16,694 | 16,781 | 13,113 | 11,102 | 11,017 | 11,605 | 13,675 | 14,835 | 17,273 | 23,164 | 24,225 |
| Washington | 10,505 | 12,011 | 12,072 | 9,961 | 8,554 | 8,253 | 7,606 | 9,239 | 10,589 | 12,017 | 13,996 | 15,253 |
| West Virginia | 5,726 | 7,936 | 7,716 | 6,087 | 4,878 | 4,290 | 4,587 | 5,986 | 7,365 | 9,459 | 12,780 | 12,767 |
| Wisconsin | 8,491 | 11,750 | 15,233 | 12,744 | 8,182 | 7,111 | 7,746 | 11,849 | 13,579 | 16,475 | 16,950 | 14,806 |
| Wyoming | 1,816 | 2,231 | 2,379 | 2,209 | 1,972 | 1,774 | 1,691 | 1,964 | 2,483 | 2,630 | 2,637 | 3,383 |
| TOTAL | 430,930 | 470,225 | 482,924 | 382,976 | 323,738 | 304,023 | 310,767 | 416,385 | 461,827 | 535,601 | 662,356 | 761,619 |

Source: FBI NICS
NOTE: These statistics represent the number of firearm background checks initiated through the NICS. They DO NOT represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale.

# Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 51 of 188 Page ID FBI NICS LONG GUN BA ${ }^{\#: 8658}$ OUND CHECKS IN 2015 

| 2015 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Source: FBI NICS
NOTE: These statistics represent the number of firearm background checks initiated through the NICS. They DO NOT represent the number of firearms sold. Based on varying state laws and purchase scenarios, a one-to-one correlation cannot be made between a firearm background check and a firearm sale.

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 52 of 188 Page ID \#:8659
TOP 10 HIGHEST DAYS
NOVEMBER 30, 1998 - SEPTEMBER 30, 2015

200,000


Source: FBI NICS


Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 53 of 188 Page ID \#:8660

| $\begin{aligned} & \text { 』 } \\ & \text { ® } \end{aligned}$ | Day | Dates | Total NICS Check | $\begin{aligned} & \text { LO } \\ & \hline \text { N } \end{aligned}$ | Day | Dates | Total NICS Check | $$ | Day | Dates | Total NICS Check |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thursday | 25-Nov-99 | 2,576 |  | Thursday | 24-Nov-05 | 3,803 |  | Thursday | 25-Nov-10 | 13,731 |
|  | Friday | 26-Nov-99 | 49,797 |  | Friday | 25-Nov-05 | 54,017 |  | Friday | 26-Nov-10 | 87,061 |
|  | Saturday | 27-Nov-99 | 34,705 |  | Saturday | 26-Nov-05 | 35,659 |  | Saturday | 27-Nov-10 | 57,191 |
|  | Sunday | 28-Nov-99 | 13,980 |  | Sunday | 27-Nov-05 | 14,674 |  | Sunday | 28-Nov-10 | 20,254 |
|  | Year To | S Checks | 101,058 |  | Year Tot | S Checks | 108,153 |  | Year Tota | S Checks | 178,237 |
| $\begin{aligned} & \mathrm{O} \\ & \hline \text { N } \end{aligned}$ | Day | Dates | Total NICS Check | $\begin{aligned} & \circ \\ & \hline 8 \\ & \hline \end{aligned}$ | Day | Dates | Total NICS Check | $\stackrel{\rightharpoonup}{\stackrel{\rightharpoonup}{\mathrm{N}}}$ | Day | Dates | Total NICS Check |
|  | Thursday | 23-Nov-00 | 3,095 |  | Thursday | 23-Nov-06 | 8,706 |  | Thursday | 24-Nov-11 | 21,588 |
|  | Friday | 24-Nov-00 | 45,839 |  | Friday | 24-Nov-06 | 62,292 |  | Friday | 25-Nov-11 | 129,166 |
|  | Saturday | 25-Nov-00 | 33,684 |  | Saturday | 25-Nov-06 | 39,369 |  | Saturday | 26-Nov-11 | 59,957 |
|  | Sunday | 26-Nov-00 | 12,619 |  | Sunday | 26-Nov-06 | 17,983 |  | Sunday | 27-Nov-11 | 26,069 |
|  | Year Total NICS Checks |  | 95,237 |  | Year Total NICS Checks |  | 128,350 |  | Year Total NICS Checks |  | 236,780 |
| $\stackrel{\rightharpoonup}{\mathrm{O}}$ | Day | Dates | Total NICS Check | ì | Day | Dates | Total NICS Check |  | Day | Dates | Total NICS Check |
|  | Thursday | 22-Nov-01 | 3,015 |  | Thursday | 22-Nov-07 | 10,910 |  | Thursday | 22-Nov-12 | 18,528 |
|  | Friday | 23-Nov-01 | 49,849 |  | Friday | 23-Nov-07 | 66,736 |  | Friday | 23-Nov-12 | 154,873 |
|  | Saturday | 24-Nov-01 | 35,001 |  | Saturday | 24-Nov-07 | 40,825 |  | Saturday | 24-Nov-12 | 88,419 |
|  | Sunday | 25-Nov-01 | 14,353 |  | Sunday | 25-Nov-07 | 18,707 |  | Sunday | 25-Nov-12 | 40,131 |
|  | Year Total NICS Checks |  | 102,218 |  | Year Total NICS Checks |  | 137,178 |  | Year Total NICS Checks |  | 301,951 |
| 앙 | Day | Dates | Total NICS Check | $\begin{gathered} \infty \\ \hline-8 \\ \hline \end{gathered}$ | Day | Dates | Total NICS Check | $\begin{gathered} \text { M } \\ \underset{N}{\prime} \end{gathered}$ | Day | Dates | Total NICS Check |
|  | Thursday | 28-Nov-02 | 2,661 |  | Thursday | 27-Nov-08 | 12,365 |  | Thursday | 28-Nov-13 | 21,948 |
|  | Friday | 29-Nov-02 | 48,567 |  | Friday | 28-Nov-08 | 97,848 |  | Friday | 29-Nov-13 | 144,758 |
|  | Saturday | 30-Nov-02 | 34,026 |  | Saturday | 29-Nov-08 | 55,975 |  | Saturday | 30-Nov-13 | 75,564 |
|  | Sunday | 01-Dec-02 | 13,011 |  | Sunday | 30-Nov-08 | 19,993 |  | Sunday | 01-Dec-13 | 37,693 |
|  | Year Total NICS Checks |  | 98,265 |  | Year Total NICS Checks |  | 186,181 |  | Year Total NICS Checks |  | 279,963 |
| O | Day | Dates | Total NICS Check | $\begin{aligned} & \text { O} \\ & \hline-8 \\ & \text { N } \end{aligned}$ | Day | Dates | Total NICS Check | $\begin{gathered} \mathbf{~} \\ \underset{\sim}{2} \end{gathered}$ | Day | Dates | Total NICS Check |
|  | Thursday | 27-Nov-03 | 3,196 |  | Thursday | 26-Nov-09 | 13,987 |  | Thursday | 27-Nov-14 | 31,364 |
|  | Friday | 28-Nov-03 | 46,619 |  | Friday | 27-Nov-09 | 83,660 |  | Friday | 28-Nov-14 | 175,754 |
|  | Saturday | 29-Nov-03 | 31,607 |  | Saturday | 28-Nov-09 | 46,833 |  | Saturday | 29-Nov-14 | 86,169 |
|  | Sunday | 30-Nov-03 | 13,119 |  | Sunday | 29-Nov-09 | 17,489 |  | Sunday | 30-Nov-14 | 42,268 |
|  | Year Total NICS Checks |  | 94,541 |  | Year Total NICS Checks |  | 161,969 |  | Year Total NICS Checks |  | 335,555 |
| $$ | Day | Dates | Total NICS Check | - Black Friday NICS background checks increased by 187.3 percent from 2006 to 2015. For 2015 compared to the $\mathbf{1 0 - y e a r}$ average of Black Friday NICS background checks, the increase is 59.3 percent. |  |  |  | $\stackrel{10}{\stackrel{1}{\mathrm{~N}}}$ | Day | Dates | Total NICS Check |
|  | Thursday | 25-Nov-04 | 3,342 |  |  |  |  | Thursday | 26-Nov-15 | 42,680 |
|  | Friday | 26-Nov-04 | 48,808 |  |  |  |  | Friday | 27-Nov-15 | 185,345 |
|  | Saturday | 27-Nov-04 | 33,454 |  |  |  |  | Saturday | 28-Nov-15 | 95,440 |
|  | Sunday | 28-Nov-04 | 13,175 |  |  |  |  | Sunday | 29-Nov-15 | 45,309 |
|  | Year Total NICS Checks |  | 98,779 |  |  |  |  | Year Total NICS Checks | 368,774 |

200,000 O. Thursday 0 Friday

Source: FBI NICS

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 54 of 188 Page ID \#:8661
REASONS FOR FBI NICS SECTION DENIALS NOVEMBER 30, 1998 - SEPTEMBER 30, 2015

| Rank | Prohibited Category Description | Total | Percent of Total | Annual Average Nov. 1 - Oct 31 Since 1998 | Denials Oct. 1, 2014 Sept. 30, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Convicted of a crime punishable by more than one year or a misdemeanor punishable by more than two years | 683,957 | 55.23\% | 40,631 | 42,618 |
| 2 | Fugitive from justice | 141,807 | 11.45\% | 8,424 | 19,339 |
| 3 | Misdemeanor crime of domestic violence conviction | 118,117 | 9.54\% | 7,017 | 7,412 |
| 4 | Unlawful user/addicted to a controlled substance | 106,999 | 8.64\% | 6,356 | 9,913 |
| 5 | State prohibitor | 62,135 | 5.02\% | 3,691 | 6,966 |
| 6 | Protection/restraining order for domestic violence | 49,921 | 4.03\% | 2,966 | 2,879 |
| 7 | Under indictment/information | 33,009 | 2.67\% | 1,961 | 5,333 |
| 8 | Adjudicated mental health | 19,770 | 1.60\% | 1,174 | 4,307 |
| 9 | Illegal/unlawful alien | 15,704 | 1.27\% | 933 | 1,750 |
| 10 | Federally denied persons file | 5,866 | 0.47\% | 348 | 144 |
| 11 | Dishonorable discharge | 945 | 0.08\% | 56 | 83 |
| 12 | Renounced U.S. Citizenship | 68 | 0.01\% | 4 | 5 |
|  | Total Federal Denials | 1,238,298 | 100.0\% | 73,562 | 100,749 |



Source: FBI NICS

The NSSF-adjusted NICS figures are derived by subtracting out NICS purpose code permit checks used by several states for CCW permit application checks, as well as checks on active CCW permit databases. Though not a direct correlation to firearms sales, the NSSF adjusted NICS data provides a more accurate picture of current market conditions. In addition to other purposes, NICS is used to check transactions of firearms sales and transfers on new and used handguns and long guns.



| ${ }^{0}$ Jan |  | Feb | Mar | Apr | May | Jun | Jul |  | Aug | Sept | Oct | Nov | Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | Total |
| 2000 | 528,691 | 596,399 | 608,861 | 504,576 | 427,319 | 438,725 | 439,390 | 566,419 | 672,686 | 725,598 | 787,786 | 902,832 | 7,199,282 |
| 2001 | 519,010 | 555,133 | 590,580 | 477,323 | 430,245 | 431,237 | 423,465 | 586,608 | 750,339 | 879,561 | 839,859 | 928,347 | 7,411,707 |
| 2002 | 526,581 | 570,504 | 587,763 | 496,406 | 441,169 | 409,681 | 424,950 | 578,482 | 611,535 | 722,645 | 771,136 | 863,006 | 7,003,858 |
| 2003 | 525,232 | 584,876 | 596,171 | 488,324 | 445,749 | 413,564 | 420,401 | 562,530 | 610,579 | 726,020 | 736,818 | 888,484 | 6,998,748 |
| 2004 | 560,984 | 600,114 | 597,029 | 514,497 | 431,462 | 429,078 | 457,010 | 546,882 | 629,003 | 748,942 | 773,585 | 945,633 | 7,234,219 |
| 2005 | 557,307 | 622,165 | 622,100 | 544,147 | 448,028 | 444,276 | 455,671 | 561,850 | 668,437 | 741,246 | 812,628 | 1,038,971 | 7,516,826 |
| 2006 | 641,460 | 684,988 | 700,028 | 570,138 | 495,134 | 491,085 | 501,981 | 599,000 | 692,897 | 735,946 | 821,923 | 1,021,024 | 7,955,604 |
| 2007 | 635,991 | 672,907 | 709,353 | 587,718 | 545,131 | 551,079 | 523,398 | 647,578 | 667,339 | 744,213 | 816,166 | 982,597 | 8,083,470 |
| 2008 | 655,143 | 735,314 | 728,992 | 625,494 | 591,123 | 538,963 | 551,314 | 653,380 | 672,421 | 847,531 | 1,210,043 | 1,184,246 | 8,993,964 |
| 2009 | 847,808 | 911,043 | 942,288 | 817,118 | 662,956 | 602,191 | 602,353 | 687,252 | 726,572 | 841,631 | 861,575 | 1,031,344 | 9,534,131 |
| 2010 | 715,309 | 848,036 | 861,408 | 731,955 | 625,763 | 602,908 | 628,125 | 718,971 | 770,310 | 854,563 | 945,463 | 1,133,371 | 9,436,182 |
| 2011 | 784,856 | 963,746 | 990,840 | 843,484 | 696,947 | 679,840 | 680,258 | 815,858 | 878,345 | 945,088 | 1,101,076 | 1,410,937 | 10,791,275 |
| 2012 | 920,840 | 1,266,344 | 1,189,152 | 931,660 | 840,412 | 846,437 | 853,355 | 1,042,924 | 1,007,259 | 1,118,994 | 1,525,177 | 2,237,731 | 13,780,285 |
| 2013 | 1,790,154 | 1,634,309 | 1,501,730 | 1,185,231 | 974,457 | 872,025 | 855,259 | 1,016,559 | 1,034,701 | 1,113,818 | 1,308,100 | 1,510,529 | 14,796,872 |
| 2014 | 970,510 | 1,264,010 | 1,224,705 | 988,726 | 877,655 | 805,571 | 816,588 | 989,337 | 1,024,272 | 1,174,797 | 1,329,688 | 1,624,524 | 13,090,383 |
| 2015 | 1,052,441 | 1,280,825 | 1,187,823 | 987,698 | 918,707 | 886,825 | 946,528 | 1,031,959 | 1,071,945 |  |  |  | 9,364,751 |

Source: NSSF (based on data provided by FBI NICS)

|  |  |  |  |  |  |  |  |  |  |  |  |  | State Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| STATE | Jan. | Feb. | Mar. | Apr. | May. | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Nov. 1998 - <br> Sept. 2015 |
| Alabama | 35,042 | 45,528 | 35,426 | 29,348 | 29,633 | 29,151 | 33,802 | 37,127 | 35,229 |  |  |  | 5,002,102 |
| Alaska | 5,152 | 6,493 | 6,968 | 6,788 | 5,965 | 5,539 | 5,858 | 6,740 | 6,011 |  |  |  | 957,578 |
| Arizona | 20,930 | 26,835 | 24,295 | 20,716 | 19,784 | 18,271 | 19,517 | 20,316 | 21,303 |  |  |  | 3,079,079 |
| Arkansas | 14,288 | 21,017 | 15,747 | 12,208 | 11,508 | 11,499 | 12,566 | 14,293 | 15,548 |  |  |  | 2,828,921 |
| California | 66,158 | 70,869 | 73,699 | 66,520 | 66,107 | 60,760 | 72,936 | 65,134 | 60,743 |  |  |  | 10,223,095 |
| Colorado | 29,603 | 33,378 | 34,030 | 29,654 | 28,724 | 27,536 | 28,553 | 30,305 | 30,078 |  |  |  | 4,746,031 |
| Connecticut | 14,092 | 13,946 | 16,391 | 13,383 | 12,754 | 12,749 | 11,830 | 11,992 | 12,062 |  |  |  | 1,272,629 |
| D.C. | 61 | 53 | 68 | 51 | 53 | 49 | 64 | 67 | 41 |  |  |  | 3,735 |
| Delaware | 3,741 | 4,033 | 4,110 | 3,119 | 2,935 | 2,896 | 2,805 | 3,121 | 3,093 |  |  |  | 370,006 |
| Florida | 74,097 | 87,030 | 76,617 | 65,407 | 63,652 | 63,704 | 68,108 | 70,289 | 68,976 |  |  |  | 8,466,204 |
| Georgia | 27,713 | 40,996 | 30,095 | 22,136 | 21,000 | 21,444 | 23,788 | 26,302 | 26,848 |  |  |  | 4,679,715 |
| Guam | 164 | 147 | 161 | 146 | 148 | 184 | 186 | 147 | 181 |  |  |  | 10,900 |
| Hawaii | 0 | 0 | 0 | 2 | 3 | 4 | 2 | 2 | 3 |  |  |  | 176 |
| Idaho | 7,139 | 9,979 | 8,911 | 7,567 | 7,442 | 6,524 | 6,853 | 8,084 | 9,227 |  |  |  | 1,365,441 |
| Illinois | 33,703 | 38,007 | 28,527 | 29,700 | 29,446 | 26,479 | 28,414 | 29,816 | 30,910 |  |  |  | 3,840,741 |
| Indiana | 32,599 | 40,815 | 38,474 | 28,980 | 26,479 | 25,021 | 26,055 | 30,396 | 30,877 |  |  |  | 3,812,429 |
| Lowa | 2,826 | 3,403 | 3,628 | 2,457 | 2,024 | 1,907 | 1,779 | 2,528 | 2,829 |  |  |  | 743,172 |
| Kansas | 12,866 | 16,029 | 13,823 | 11,470 | 10,420 | 9,048 | 10,977 | 12,144 | 11,627 |  |  |  | 2,124,349 |
| Kentucky | 21,819 | 30,726 | 22,693 | 18,945 | 16,300 | 16,428 | 18,230 | 19,675 | 21,325 |  |  |  | 4,234,521 |
| Louisiana | 24,473 | 27,432 | 25,199 | 19,401 | 19,136 | 19,789 | 22,461 | 28,906 | 36,433 |  |  |  | 3,939,199 |
| Maine | 5,423 | 6,166 | 7,438 | 6,608 | 5,312 | 5,525 | 5,940 | 6,792 | 8,177 |  |  |  | 1,040,192 |
| Mariana Islands | 1 | 5 | 2 | 2 | 1 | 2 | 1 | 1 | 1 |  |  |  | 388 |
| Maryland | 7,688 | 7,989 | 8,856 | 8,691 | 6,950 | 7,005 | 6,975 | 7,404 | 7,772 |  |  |  | 1,436,690 |
| Massachusetts | 8,175 | 7,228 | 10,917 | 8,346 | 7,215 | 6,927 | 7,084 | 8,323 | 7,460 |  |  |  | 961,564 |
| Michigan | 18,137 | 24,134 | 25,239 | 19,542 | 16,881 | 16,162 | 16,334 | 19,377 | 21,255 |  |  |  | 3,311,368 |
| Minnesota | 17,735 | 21,544 | 24,668 | 21,982 | 17,109 | 15,409 | 15,407 | 20,181 | 24,113 |  |  |  | 3,254,194 |
| Mississippi | 16,282 | 23,199 | 17,468 | 13,416 | 13,134 | 12,382 | 15,539 | 17,550 | 22,445 |  |  |  | 2,979,702 |
| Missouri | 39,931 | 48,353 | 43,245 | 34,243 | 31,055 | 30,081 | 31,460 | 34,138 | 34,299 |  |  |  | 5,021,839 |
| Montana | 7,291 | 9,918 | 9,597 | 8,325 | 8,472 | 7,625 | 7,802 | 9,233 | 10,335 |  |  |  | 1,512,479 |
| Nebraska | 2,326 | 2,446 | 2,265 | 1,804 | 1,659 | 1,466 | 1,541 | 2,203 | 2,276 |  |  |  | 519,189 |
| Nevada | 7,421 | 9,605 | 8,966 | 7,226 | 7,596 | 6,881 | 7,106 | 7,268 | 7,617 |  |  |  | 1,296,265 |
| New Hampshire | 6,894 | 6,895 | 8,251 | 7,476 | 6,420 | 6,272 | 6,345 | 7,150 | 7,131 |  |  |  | 949,278 |
| New Jersey | 7,144 | 7,229 | 8,529 | 7,594 | 6,704 | 7,007 | 6,588 | 6,537 | 6,056 |  |  |  | 920,234 |
| New Mexico | 10,143 | 13,084 | 12,753 | 10,383 | 10,289 | 9,329 | 9,621 | 10,443 | 10,689 |  |  |  | 1,692,920 |
| New York | 22,583 | 23,034 | 25,636 | 23,632 | 19,189 | 19,495 | 18,978 | 20,904 | 24,565 |  |  |  | 3,126,174 |
| North Carolina | 19,602 | 23,755 | 18,149 | 15,086 | 13,909 | 14,252 | 15,477 | 17,659 | 18,998 |  |  |  | 3,401,995 |
| North Dakota | 4,823 | 5,079 | 5,766 | 4,548 | 4,183 | 3,673 | 3,789 | 4,597 | 5,127 |  |  |  | 725,412 |
| Ohio | 47,676 | 59,897 | 58,011 | 47,294 | 39,346 | 39,936 | 40,996 | 43,293 | 44,986 |  |  |  | 6,719,292 |
| Oklahoma | 28,606 | 34,307 | 29,926 | 26,152 | 23,210 | 21,793 | 23,594 | 26,376 | 25,154 |  |  |  | 3,870,819 |
| Oregon | 19,367 | 24,162 | 23,798 | 20,543 | 19,259 | 17,734 | 17,985 | 19,378 | 21,556 |  |  |  | 3,085,192 |
| Pennsylvania | 52,802 | 61,095 | 68,039 | 53,659 | 45,777 | 46,276 | 45,712 | 50,092 | 51,549 |  |  |  | 10,048,082 |
| Puerto Rico | 1,225 | 1,282 | 1,377 | 1,168 | 1,477 | 1,499 | 1,342 | 1,357 | 1,300 |  |  |  | 162,307 |
| Rhode Island | 1,722 | 1,777 | 1,953 | 1,710 | 1,543 | 1,512 | 1,461 | 1,477 | 1,566 |  |  |  | 235,572 |
| South Carolina | 17,657 | 24,865 | 18,851 | 14,792 | 14,081 | 14,198 | 16,033 | 17,963 | 17,765 |  |  |  | 2,569,265 |
| South Dakota | 6,709 | 8,496 | 7,808 | 6,231 | 5,810 | 5,050 | 5,157 | 6,685 | 7,241 |  |  |  | 993,721 |
| Tennessee | 38,174 | 45,058 | 38,097 | 31,387 | 30,015 | 29,670 | 35,987 | 39,354 | 37,073 |  |  |  | 5,041,193 |
| Texas | 96,785 | 123,187 | 106,185 | 84,427 | 89,366 | 85,250 | 84,534 | 97,712 | 101,770 |  |  |  | 13,963,355 |
| Utah | 7,294 | 9,207 | 8,295 | 6,934 | 6,891 | 6,256 | 6,568 | 7,228 | 8,020 |  |  |  | 1,358,852 |
| Vermont | 2,373 | 3,220 | 3,115 | 3,081 | 2,172 | 2,135 | 2,219 | 2,466 | 2,681 |  |  |  | 406,756 |
| Virgin Islands | 12 | 11 | 12 | 25 | 17 | 29 | 33 | 21 | 27 |  |  |  | 2,905 |
| Virginia | 36,306 | 40,294 | 39,038 | 30,999 | 27,601 | 27,400 | 31,795 | 31,783 | 33,477 |  |  |  | 4,818,272 |
| Washington | 27,502 | 32,930 | 32,017 | 28,141 | 25,837 | 24,868 | 25,184 | 26,977 | 29,924 |  |  |  | 3,848,264 |
| West Virginia | 16,174 | 22,556 | 19,484 | 15,527 | 13,016 | 12,692 | 13,345 | 14,454 | 15,692 |  |  |  | 2,686,082 |
| Wisconsin | 19,973 | 27,109 | 30,410 | 24,588 | 19,579 | 18,428 | 19,983 | 23,998 | 26,020 |  |  |  | 3,643,626 |
| Wyoming | 4,019 | 4,993 | 4,800 | 4,138 | 4,119 | 3,624 | 3,829 | 4,201 | 4,484 |  |  |  | 707,923 |
| Total | 1,052,441 | 1,280,825 | 1,187,823 | 987,698 | 918,707 | 886,825 | 946,528 | 1,031,959 | 1,071,945 |  |  |  | 158,011,384 |

Source: NSSF (based on data provided by FBI NICS)


FFLs,
Did you know that an estimated 17,000 FFLs are enrolled with the NICS via the NICS E-Check? To learn more about NICS E-Checks visit nicsezcheckfbi.gov


## FBI NICS E-Check

## FBI NICS E-Check Enrollment Form

In order to view and print the enrollment and acknowledgement forms, you must have Adobe Acrobat Reader.
Before completing the enrollment form, you should read the instructions detailing each field. This will assist you in completing the form. These instructions are available in Adobe Acrobat Reader (PDF) and text format.

FFL E-Check Enrollment Form (PDF)
FFL E-Check Enrollment Form Instructions (PDF)
FFL E-Check Enrollment Form Instructions (Text)
Each officer or employee completing the enrollment form should understand his or her NICS responsibilities. A document is provided in Adobe Acrobat Reader (PDF) format to document this acknowledgment of responsibilities. This document should be printed, completed, and retained by the FFL for each officer or employee before completing the enrollment form.

FFL Officer or Employee Acknowledgment of Responsibilities under NICS (PDF)
The enrollment form is provided in Adobe Acrobat Reader (PDF) format. This document must be printed, completed, and mailed to the NICS Section. For more instructions see the section of this site entitled Completing and Returning the FBI NICS E-Check Enrollment Form.

Note: Notwithstanding the dates set forth below, permits qualify as alternatives to the background check requirements of the Brady Law for no more than five years from the date of issuance. The permit must be valid under state law in order to qualify as a Brady alternative.

| State | Qualifying Permits |
| :--- | :--- |
| Alaska | Concealed weapons permits marked NICS-Exempt qualify |
| Arizona | Concealed weapons permits qualify |
| Arkansas | Concealed weapons permits issued on or after April 1, 1999 qualify * |
| California | Entertainment Firearms Permit only |
| Georgia | Georgia firearms licenses qualify |
| Hawaii | Permits to acquire and licenses to carry qualify |
| Idaho | Concealed weapons permits qualify |
| Iowa | Permits to acquire and permits to carry concealed weapons qualify |
| Kansas | Concealed handgun licenses issued on or after July 1, 2010 qualify as alternatives to the background check |
| Kentucky | Concealed Deadly Weapons License (CDW) and Judicial Special Status CDW issued on or after July 12, 2006 qualify |
| Michigan | Licenses to Purchase a Pistol qualify. Concealed Pistol Licenses (CPLs) issued on or after November 22, 2005, <br> qualify as an alternative to a National Instant Criminal Background Check System (NICS) check. CPLs issued prior to <br> November 22, 2005, and Temporary Concealed Pistol Licenses do not qualify as NICS alternative |
| Mississippi | License to carry concealed pistol or revolver issued to individuals under Mississippi Stat. Ann. § 45-9-101 qualify. <br> Security guard permits issued under Mississippi Stat. Ann. §97-37-7 do not qualify. |
| Montana | Concealed weapons permits qualify |
| Nebraska | Concealed handgun permit qualifies as an alternative. Handgun purchase certificates qualify |
| Nevada | Concealed carry permit issued on or after July 1, 2011, qualify |
| North Carolina | Permits to purchase a handgun and concealed handgun permits qualify |
| North Dakota | Concealed weapons permits issued on or after December 1, 1999 qualify* |
| South Carolina | Concealed weapons permits qualify |
| Texas | Concealed weapons permits qualify |
| Utah | Concealed weapons permits qualify |
| Washington | Concealed pistol licenses issued on or after July 22, 2011 qualify |
| West Virginia | Concealed handgun license issued on or after June 4, 2014 qualify |
| Wyoming | Concealed weapons permits qualify |


| State | Qualifying <br> Permits |
| :--- | :--- |
| Alabama | None |
| American Samoa | None |
| Colorado | None |
| Connecticut | None |
| Delaware | None * |
| District of Columbia | None * |
| Florida | None * |
| Guam | None * |
| Illinois | None |
| Indiana | None |
| Louisiana | None * |
| Maine | None * |
| Maryland | None * |
| Massachusetts | None * |


| State | Qualifying <br> Permits |
| :--- | :--- |
| Minnesota | None * |
| Missouri | None * |
| New Hampshire | None |
| New Jersey | None |
| New Mexico | None |
| New York | None |
| Northern Mariana Islands | None |
| Ohio | None |
| Oklahoma | None * |
| Oregon | None * |
| Pennsylvania | None |
| Puerto Rico | None |
| Rhode Island | None |
| South Dakota | None * |


| State | Qualifying <br> Permits |
| :--- | :---: |
| Tennessee | None |
| U.S. Virgin Islands | None |
| Vermont | None |
| Virginia | None |
| Wisconsin | None |

*Certain permits issued in these states prior to November 30 1998, were "grandfathered" as Brady alternatives. None of these grandfathered permits would still be valid under State law as of November 30, 2003.
Source: ATF Office of Enforcement Programs and Services. Current as of July 22, 2015.
atf.gov/rules-and-regulations/ permanent-brady-permit-chart

Thirteen states have agencies acting on behalf of the NICS in a full point-of-contact (POC) capacity. These POC states, which have agreed to implement and maintain their own Brady NICS Program, conduct firearm background checks for FFL transactions in their respective states by electronically accessing the NICS. Upon completion of the required ATF Form 4473, the FFLs conducting business in these POC states contact a designated state agency to initiate a NICS background check in lieu of contacting the NICS Section directly. Additionally, seven states are currently sharing responsibility with the NICS Section by acting as partial POCs. Partial-POC states have agencies designated to conduct checks for handguns and/or handgun permits, while the NICS Section handles the processing of the state's transactions for long gun purchases. The NICS Participation Map, as illustrated below, depicts each state's level of participation with the NICS.


| 13 |
| :---: |
| 4 |
| 2 |
| 2 |
| 2 |
| $\mathbf{3 6}$ |
| $\mathbf{2 4}$ |

Full POC - contact state/territory for all firearm background checks including permits
Partial POC - contact state for handgun \& FBI for long gun background checks
Partial POC - contact state for handgun permit \& FBI for long gun background checks
Non POC - contact FBI for all firearm background checks
Denotes that the state has at least one ATF-qualified alternate permit. The permits are issued by local or state agencies. Please refer to the latest Permanent Brady Permit Chart for specific permit details.

## FULL POC STATES ${ }^{1}$

| STATE | PURCHASE OF A FIREARM | PERMITS |
| :---: | :---: | :---: |
| California | \$19 (plus \$1 Firearms Safety Testing fee \& \$5 Safety and Enforcement Fee) | \$104 - Entertainment Firearms Permit \$95 - Concealed Weapon Permit |
| Colorado | \$0 | \$52.50 - Concealed Weapons Permit |
| Connecticut | $\$ 116.50$ or more, depending on type of permit | $\$ 206.50$ - Permit to Carry Pistols and Revolvers (\$70 for a temporary permit, $\$ 16.50$ for federal background check, $\$ 50$ for state background check and $\$ 70$ for a five-year permit) <br> $\$ 116.50$ - Eligibility Certificate (\$35 application fee, \$15 processing fee, $\$ 16.50$ federal background check and $\$ 50$ state background check) <br> \$116.50 - Long Gun Eligibility Permit (\$35 application fee, $\$ 15$ processing fee, $\$ 16.50$ federal background check and \$50 state background check) |
| Florida | \$5 | \$112-Concealed Weapon License |
| Hawaii | \$16.50 | \$10-License to Carry |
| Illinois | \$10 - issuance of a FOID Card (must first be approved for a Firearms Owner's Identification Card before purchase) \$2 additional for NICS checks | \$150-Concealed Carry License (out-of-state residents \$300) |
| Nevada | \$25 | \$97.50 |
| New Jersey | \$15 (plus 7\% tax) | \$2 - Handgun Permit; \$5 - Firearms ID Card (required for all purchases); \$18 for criminal record check; \$57.50 for fingerprints |
| Oregon | \$10 | \$50, plus $\$ 15$ for background check License to Carry Concealed Handgun |
| Pennsylvania | \$5 (\$2 for background check and \$3 surcharge for taxable sale of a firearm) | \$20 - License to Carry |
| Tennessee | \$10 (per transaction, up to 3 guns) | \$115-Handgun Carry Permit |
| Utah | \$7.50 | $\$ 46$ for residents, $\$ 51$ for non-residents Concealed Firearm Permit |
| Virginia | \$2 for residents; $\$ 5$ for non-residents | \$50-Concealed Handgun Permit |

[^2]
## PARTIAL POC STATES ${ }^{1}$

| STATE | PURCHASE OF A FIREARM | PERMITS |
| :--- | :---: | :--- |
| Iowa | $\$ 0$ | $\$ 50$ - Permit to Carry Weapons |
| Maryland | $\$ 10$ | $\$ 75$ - Handgun Permit |
| Nebraska | $\$ 5$ | $\$ 100-$ Concealed Handgun Permit |
| New <br> Hampshire | $\$ 0$ | To carry concealed: $\$ 10$ for residents, $\$ 100$ for non- <br> residents |
| North Carolina | $\$ 5$ (Permit to Purchase) | $\$ 80-$ Concealed Handgun Permit |
| Washington | $\$ 0$ | $\$ 52.50-$ Concealed Pistol License |
| Wisconsin | $\$ 13$ | $\$ 50$ - Concealed Weapon License (includes $\$ 37$ |
| application fee and $\$ 13$ background check fee) |  |  |

Source: NSSF Survey of Point of Contact states
Notes: This information is accurate as of Feb. 1, 2013. However, these fees are subject to frequent change. Also, in some cases local law enforcement agencies may impose additional fees not listed here. The cost of initial application for permits has been provided. In most instances, the cost to renew an existing permit is less.

1 A partial-POC state has a state-designated agency that is responsible for handling either all handgun or handgun permit background checks, while the FBI processes checks relative to long gun sales. Currently, there are seven partial POC states.

LONG-TERM VIOLENT CRIMES TRENDS SHOW DECREASE Historical data from
FBI Uniform Crime Reports show significant decreases in both the number of annual violent crimes committed, as well as the violent crime rate in the United States. The figures show a 37.4 percent decline in violent crimes over the past 20 years and a 14.5 percent decline over the past 10 years. The continuing decrease in violent crime comes at a time when firearms ownership has increased across America, a fact that utterly contradicts the mantra of anti-gun groups that more guns equals more crime. "Every firearms owner should be armed with this information,"said NSSF President and CEO Steve Sanetti.

To read the full report, visit fbi.gov/about-us/cjis/ucr/ crime-in-the-u.s/2014/crime-in-the-u.s.-2014

| Year | NSSF-Adjusted <br> NICS Checks | FBI Violent <br> Crimes |
| :---: | :---: | :---: |
| 2005 | $7,516,826$ | $1,390,745$ |
| 2006 | $7,955,604$ | $1,435,123$ |
| 2007 | $8,083,470$ | $1,422,970$ |
| 2008 | $8,993,964$ | $1,394,461$ |
| 2009 | $9,534,131$ | $1,325,896$ |
| 2010 | $9,436,182$ | $1,251,248$ |
| 2011 | $10,791,275$ | $1,206,005$ |
| 2012 | $13,780,285$ | $1,217,057$ |
| 2013 | $14,796,872$ | $1,168,298$ |
| 2014 | $13,090,383$ | $1,165,383$ |

Violent crime, as defined by the FBI's Uniform Crime Reporting (UCR) Program, is composed of four offenses: murder and non-negligent manslaughter, forcible rape, robbery and aggravated assault. Violent crimes are further defined as those offenses that involve force or threat of force.


[^3]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 63 of 188 Page ID \#:8670

| Year | Population | Violent Crime Total | Year Over Year Change in the Violent Crime Total | Violent Crime Rate | Year Over Year Change in the Violent Crime Rate |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1960 | 179,323,175 | 288,460 | n/a | 160.9 | n/a |
| 1961 | 182,992,000 | 289,390 | 0.3\% | 158.1 | -1.7\% |
| 1962 | 185,771,000 | 301,510 | 4.2\% | 162.3 | 2.7\% |
| 1963 | 188,483,000 | 316,970 | 5.1\% | 168.2 | 3.6\% |
| 1964 | 191,141,000 | 364,220 | 14.9\% | 190.6 | 13.3\% |
| 1965 | 193,526,000 | 387,390 | 6.4\% | 200.2 | 5.0\% |
| 1966 | 195,576,000 | 430,180 | 11.0\% | 220 | 9.9\% |
| 1967 | 197,457,000 | 499,930 | 16.2\% | 253.2 | 15.1\% |
| 1968 | 199,399,000 | 595,010 | 19.0\% | 298.4 | 17.9\% |
| 1969 | 201,385,000 | 661,870 | 11.2\% | 328.7 | 10.2\% |
| 1970 | 203,235,298 | 738,820 | 11.6\% | 363.5 | 10.6\% |
| 1971 | 206,212,000 | 816,500 | 10.5\% | 396 | 8.9\% |
| 1972 | 208,230,000 | 834,900 | 2.3\% | 401 | 1.3\% |
| 1973 | 209,851,000 | 875,910 | 4.9\% | 417.4 | 4.1\% |
| 1974 | 211,392,000 | 974,720 | 11.3\% | 461.1 | 10.5\% |
| 1975 | 213,124,000 | 1,039,710 | 6.7\% | 487.8 | 5.8\% |
| 1976 | 214,659,000 | 1,004,210 | -3.4\% | 467.8 | -4.1\% |
| 1977 | 216,332,000 | 1,029,580 | 2.5\% | 475.9 | 1.7\% |
| 1978 | 218,059,000 | 1,085,550 | 5.4\% | 497.8 | 4.6\% |
| 1979 | 220,099,000 | 1,208,030 | 11.3\% | 548.9 | 10.3\% |
| 1980 | 225,349,264 | 1,344,520 | 11.3\% | 596.6 | 8.7\% |
| 1981 | 229,465,714 | 1,361,820 | 1.3\% | 593.5 | -0.5\% |
| 1982 | 231,664,458 | 1,322,390 | -2.9\% | 570.8 | -3.8\% |
| 1983 | 233,791,994 | 1,258,087 | -4.9\% | 538.1 | -5.7\% |
| 1984 | 235,824,902 | 1,273,282 | 1.2\% | 539.9 | 0.3\% |
| 1985 | 237,923,795 | 1,327,767 | 4.3\% | 558.1 | 3.4\% |
| 1986 | 240,132,887 | 1,489,169 | 12.2\% | 620.1 | 11.1\% |
| 1987 | 242,288,918 | 1,483,999 | -0.3\% | 612.5 | -1.2\% |
| 1988 | 244,498,982 | 1,566,221 | 5.5\% | 640.6 | 4.6\% |
| 1989 | 246,819,230 | 1,646,037 | 5.1\% | 666.9 | 4.1\% |
| 1990 | 249,464,396 | 1,820,127 | 10.6\% | 729.6 | 9.4\% |
| 1991 | 252,153,092 | 1,911,767 | 5.0\% | 758.2 | 3.9\% |
| 1992 | 255,029,699 | 1,932,274 | 1.1\% | 757.7 | -0.1\% |
| 1993 | 257,782,608 | 1,926,017 | -0.3\% | 747.1 | -1.4\% |
| 1994 | 260,327,021 | 1,857,670 | -3.5\% | 713.6 | -4.5\% |
| 1995 | 262,803,276 | 1,798,792 | -3.2\% | 684.5 | -4.1\% |
| 1996 | 265,228,572 | 1,688,540 | -6.1\% | 636.6 | -7.0\% |
| 1997 | 267,783,607 | 1,636,096 | -3.1\% | 611.0 | -4.0\% |
| 1998 | 270,248,003 | 1,533,887 | -6.2\% | 567.6 | -7.1\% |
| 1999 | 272,690,813 | 1,426,044 | -7.0\% | 523.0 | -7.9\% |
| 2000 | 281,421,906 | 1,425,486 | 0.0\% | 506.5 | -3.2\% |
| 2001 | 285,317,559 | 1,439,480 | 1.0\% | 504.5 | -0.4\% |
| 2002 | 287,973,924 | 1,423,677 | -1.1\% | 494.4 | -2.0\% |
| 2003 | 290,788,976 | 1,383,676 | -2.8\% | 475.8 | -3.8\% |
| 2004 | 293,656,842 | 1,360,088 | -1.7\% | 463.2 | -2.6\% |
| 2005 | 296,507,061 | 1,390,745 | 2.3\% | 469.0 | 1.3\% |
| 2006 | 299,398,484 | 1,435,123 | 3.2\% | 479.3 | 2.2\% |
| 2007 | 301,621,157 | 1,422,970 | -0.8\% | 471.8 | -1.6\% |
| 2008 | 304,059,724 | 1,394,461 | -2.0\% | 458.6 | -2.8\% |
| 2009 | 307,006,550 | 1,325,896 | -4.9\% | 431.9 | -5.8\% |
| 2010 | 309,330,219 | 1,251,248 | -5.6\% | 404.5 | -6.3\% |
| 2011 | 311,587,816 | 1,206,005 | -3.6\% | 387.1 | -4.3\% |
| 2012 | 313,873,685 | 1,217,057 | 0.9\% | 387.8 | 0.2\% |
| 2013 * | 316,497,531 | 1,168,298 | -4.0\% | 369.1 | -4.8\% |
| 2014 | 318,857,056 | 1,165,383 | -0.2\% | 365.5 | -1.0\% |

Sources: FBI Uniform Crime Reports, 2014 Crime Statistics and the U.S.Census Bureau

* The crime figures have been adjusted.

(1) DOJ (il) ATF AFMER \& USITC © PEW RESEARCH CENTER (iv) NATIONAL SAFETY COUNCIL V GALLUP


## ATF

## Federal Firearms Licenses (FFLs)

 http://www.atf.gov/content/firearms/firearms-industry/
## Types of Federal Firearm Licenses

Type 01 - DEALER in firearms other than destructive devices.
(Includes rifles, shotguns, pistols, revolvers, gunsmith activities and National Firearms Act (NFA) weapons.)

Type 02 - PAWNBROKER in firearms other than destructive devices.
(Includes rifles, shotguns, pistols, revolvers, gunsmith activities and National Firearms Act (NFA) weapons.)

Type 03-COLLECTOR OF CURIOS AND RELICS.
(Pertains exclusively to firearms classified as curios and relics. It's purpose is to facilitate a personal collection. It is NOT a license to buy and sell curios and relics.)

Type 06 - MANUFACTURER OF AMMUNITION FOR FIREARMS other than ammunition for destructive devices or armor-piercing ammunition.

Type 07 - MANUFACTURER OF FIREARMS other than destructive devices.
Type 08 - IMPORTER OF FIREARMS other than destructive devices or AMMUNITION FOR FIREARMS other than for destructive devices or armor-piercing ammunition.

Type 09 - DEALER IN DESTRUCTIVE DEVICES.
Type 10 - MANUFACTURER OF DESTRUCTIVE DEVICES, AMMUNITION FOR DESTRUCTIVE DEVICES OR ARMOR-PIERCING AMMUNITION.

Type 11 - IMPORTER OF DESTRUCTIVE DEVICES, AMMUNITION FOR DESTRUCTIVE DEVICES OR ARMOR-PIERCING AMMUNITION.

> For Federal Firearms License (FFL) lists:
> http://www.atf.gov/about/foia/ffl-list.html

> Bureau of Alcohol, Tobacco, Firearms and Explosives
> Federal Firearms Licensing Center
> 244 Needy Road
> Martinsburg, West Virginia 25405 USA

Voice 866-662-2750 (Toll Free)
Email
FFLC@atf.gov

## Types of Federal Firearms Licenses

## 01 Dealer in Firearms <br> 02 Pawnbroker <br> 06 Manufacturer of Ammunition for Firearms <br> 07 Manufacturer of Firearms <br> 08 Importer of Firearms/Ammunition

## 09 Dealer in Destructive Devices

10 Manufacturer of Destructive Devices
11 Importer of Destructive Devices

03 Collector of Curios and Relics (NOT SHOWN)

| State | Type 01 | Type 02 | Type 03 | Type 06 | Type 07 | Type 08 | Type 09 | Type 10 | Type 11 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 612 | 29 | 217 | 25 | 60 | 5 | 0 | 1 | 0 | 949 |
| AL | 859 | 329 | 912 | 59 | 171 | 21 | 1 | 7 | 13 | 2,372 |
| AR | 826 | 428 | 488 | 52 | 188 | 11 | 1 | 10 | 4 | 2,008 |
| AZ | 1,190 | 199 | 1,034 | 96 | 585 | 45 | 5 | 21 | 16 | 3,191 |
| CA | 2,209 | 108 | 5,138 | 125 | 511 | 73 | 5 | 18 | 9 | 8,196 |
| CO | 1,411 | 206 | 897 | 89 | 316 | 29 | 0 | 4 | 2 | 2,954 |
| CT | 418 | 13 | 1,172 | 12 | 152 | 33 | 0 | 5 | 3 | 1,808 |
| DC | 6 | 0 | 21 | 0 | 0 | 1 | 0 | 0 | 0 | 28 |
| DE | 124 | 3 | 200 | 2 | 7 | 1 | 1 | 0 | 0 | 338 |
| FL | 2,162 | 683 | 3,652 | 122 | 653 | 121 | 5 | 30 | 30 | 7,458 |
| GA | 1,339 | 601 | 1,407 | 88 | 304 | 31 | 2 | 7 | 5 | 3,784 |
| HI | 122 | 0 | 149 | 4 | 9 | 1 | 0 | 0 | 0 | 285 |
| IA | 1,291 | 78 | 622 | 54 | 107 | 7 | 0 | 1 | 0 | 2,160 |
| ID | 697 | 144 | 301 | 52 | 206 | 18 | 0 | 2 | 0 | 1,420 |
| IL | 2,073 | 60 | 2,827 | 82 | 183 | 28 | 3 | 8 | 8 | 5,272 |
| IN | 1,421 | 80 | 1,229 | 46 | 182 | 11 | 0 | 4 | 1 | 2,974 |
| KS | 1,020 | 101 | 610 | 60 | 134 | 10 | 0 | 1 | 2 | 1,938 |
| KY | 1,106 | 387 | 795 | 29 | 147 | 18 | 2 | 8 | 4 | 2,496 |
| LA | 1,046 | 195 | 717 | 51 | 145 | 8 | 1 | 1 | 2 | 2,166 |
| MA | 390 | 0 | 3,444 | 17 | 156 | 12 | 0 | 7 | 3 | 4,029 |
| MD | 495 | 37 | 2,687 | 16 | 132 | 17 | 0 | 6 | 7 | 3,397 |
| ME | 453 | 51 | 341 | 14 | 87 | 8 | 0 | 4 | 1 | 959 |
| MI | 2,149 | 77 | 1,649 | 109 | 217 | 28 | 3 | 11 | 4 | 4,247 |
| MN | 1,374 | 91 | 929 | 44 | 198 | 19 | 0 | 3 | 5 | 2,663 |
| M0 | 1,909 | 313 | 2,423 | 90 | 298 | 26 | 2 | 12 | 6 | 5,079 |
| MS | 740 | 213 | 450 | 39 | 102 | 4 | 0 | 5 | 3 | 1,556 |
| MT | 930 | 129 | 264 | 62 | 135 | 18 | 0 | 2 | 1 | 1,541 |
| NC | 1,882 | 471 | 1,978 | 72 | 355 | 29 | 2 | 7 | 4 | 4,800 |
| ND | 430 | 25 | 184 | 6 | 12 | 1 | 0 | 0 | 0 | 658 |
| NE | 655 | 46 | 362 | 22 | 70 | 7 | 0 | 1 | 0 | 1,163 |
| NH | 408 | 7 | 597 | 20 | 121 | 14 | 0 | 10 | 5 | 1,182 |
| NJ | 345 | 0 | 149 | 15 | 27 | 11 | 0 | 2 | 1 | 550 |
| NM | 570 | 69 | 323 | 33 | 138 | 12 | 0 | 4 | 2 | 1,151 |
| NV | 425 | 79 | 610 | 18 | 177 | 30 | 5 | 6 | 8 | 1,358 |
| NY | 1,736 | 12 | 2,076 | 41 | 180 | 25 | 0 | 5 | 1 | 4,076 |
| OH | 2,279 | 142 | 2,028 | 99 | 422 | 28 | 1 | 7 | 2 | 5,008 |
| OK | 1,167 | 277 | 650 | 63 | 292 | 18 | 1 | 4 | 0 | 2,472 |
| OR | 1,408 | 66 | 721 | 62 | 202 | 14 | 0 | 2 | 1 | 2,476 |
| PA | 2,510 | 3 | 3,284 | 124 | 328 | 47 | 5 | 19 | 10 | 6,330 |
| RI | 80 | 2 | 497 | 4 | 17 | 3 | 0 | 0 | 0 | 603 |
| SC | 875 | 202 | 916 | 38 | 162 | 27 | 0 | 5 | 7 | 2,232 |
| SD | 486 | 58 | 185 | 14 | 48 | 7 | 0 | 0 | 0 | 798 |
| TN | 1,231 | 292 | 1,609 | 43 | 238 | 25 | 1 | 12 | 3 | 3,454 |
| TX | 4,968 | 1,081 | 3,441 | 205 | 1,070 | 93 | 3 | 18 | 16 | 10,895 |
| UT | 641 | 104 | 282 | 50 | 243 | 29 | 1 | 4 | 3 | 1,357 |
| VA | 1,445 | 177 | 2,301 | 50 | 278 | 61 | 10 | 14 | 16 | 4,352 |
| VT | 305 | 0 | 176 | 8 | 49 | 5 | 0 | 2 | 3 | 548 |
| WA | 983 | 142 | 1,409 | 26 | 246 | 27 | 1 | 4 | 3 | 2,841 |
| WI | 1,480 | 64 | 1,245 | 64 | 246 | 11 | 3 | 5 | 2 | 3,120 |
| WV | 737 | 217 | 424 | 25 | 81 | 9 | 0 | 1 | 1 | 1,495 |
| WY | 555 | 47 | 166 | 38 | 82 | 7 | 1 | 2 | 2 | 900 |
| Total | 55,973 | 8,138 | 60,188 | 2,579 | 10,469 | 1,144 | 65 | 312 | 219 | 139,087 |
| OTHER AREAS |  |  |  |  |  |  |  |  |  |  |
| GU | 15 | 0 | 4 | 4 | 1 | 1 | 0 | 0 | 0 | 25 |
| MP | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| PR | 44 | 0 | 25 | 4 | 4 | 7 | 1 | 1 | 1 | 87 |
| VI | 9 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 10 |
| GRAND TOTAL | 56,043 | 8,138 | 60,217 | 2,587 | 10,474 | 1,153 | 66 | 313 | 220 | 139,211 |

Source: ATF (totals October 10, 2015)

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MONTHLY TRENDS: TYPE 01 \& TYPE 02

| DATE <br> (2011) | TYPE 1 <br> (Dealer) | TYPE 2 <br> (Pawn Shops) | TOTAL <br> Type 1 \& 2 |
| :--- | :---: | :---: | :---: |
| Jan | 47,764 | 6,947 | 54,711 |
| Feb | 48,026 | 6,945 | 54,971 |
| Mar | 48,153 | 6,954 | 55,107 |
| Apr | 48,308 | 6,966 | 55,274 |
| May | 48,300 | 6,977 | 55,277 |
| Jun | 48,411 | 6,997 | 55,408 |
| Jul | 48,437 | 7,028 | 55,465 |
| Aug | 48,504 | 7,069 | 55,573 |
| Sep | 48,664 | 7,082 | 55,746 |
| Oct | 48,646 | 7,093 | 55,739 |
| Nov | 48,763 | 7,127 | 55,890 |
| Dec | 48,890 | 7,147 | 56,037 |
| DATE | TYPE 1 | TYPE 2 <br> (Dealer) | TOTAL <br> Type 2 |
| (2012) | 48,971 | 7,180 | 56,151 |
| Jan | 48,971 | 7,186 | 56,213 |
| Feb | 49,027 | 7,186 |  |
| Mar | 49,109 | 7,195 | 56,304 |
| Apr | 49,404 | 7,223 | 56,627 |
| May | 49,762 | 7,261 | 57,023 |
| Jun | 50,038 | 7,288 | 57,326 |
| Jul | 50,224 | 7,318 | 57,542 |
| Aug | 50,438 | 7,356 | 57,794 |
| Sep | 50,625 | 7,384 | 58,009 |
| Oct | 50,812 | 7,406 | 58,218 |
| Nov | 51,020 | 7,425 | 58,445 |
| Dec | 51,142 | 7,458 | 58,600 |


| DATE: <br> (2013) | TYPE 1 <br> (Dealer) | TYPE 2 <br> (Pawn Shops) | TOTAL <br> Type 1 \& 2 |
| :--- | :---: | :---: | :---: |
| Jan | 51,251 | 7,484 | 58,760 |
| Feb | 51,436 | 7,484 | 58,920 |
| Mar | 51,709 | 7,514 | 59,223 |
| Apr | 52,134 | 7,548 | 59,682 |
| May | 52,583 | 7,598 | 60,181 |
| Jun | 53,043 | 7,620 | 60,663 |
| Jul | 53,369 | 7,668 | 61,037 |
| Aug | 53,590 | 7,735 | 61,325 |
| Sep | 53,767 | 7,777 | 61,544 |
| Oct | 53,920 | 7,796 | 61,716 |
| Nov | 54,051 | 7,822 | 61,873 |
| Dec | 54,147 | 7,855 | 62,002 |


| DATE <br> (2014) | TYPE 1 <br> (Dealer) | TYPE 2 <br> (Pawn Shops) | TOTAL <br> Type 1 \& 2 |
| :--- | :---: | :---: | :---: |
| Jan | 54,310 | 7,887 | 62,197 |
| Feb | 54,402 | 7,927 | 62,329 |
| Mar | 54,450 | 7,924 | 62,374 |
| Apr | 54,695 | 7,970 | 62,665 |
| May | 54,883 | 8,024 | 62,907 |
| Jun | 55,067 | 8,032 | 63,099 |
| Jul | 55,202 | 8,042 | 63,244 |
| Aug | 55,215 | 8,048 | 63,263 |
| Sep | 55,220 | 8,067 | 63,287 |
| Oct | 55,383 | 8,142 | 63,525 |
| Nov | 55,426 | 8,127 | 63,553 |
| Dec | 55,512 | 8,120 | 63,632 |
| DATE | TYPE 1 <br> (Dealer) | TYPE 2 <br> (Pawn Shops) | T0TAL <br> Type $1 \& 2$ |
| (2015) | 55,521 | 8,148 | 63,669 |
| Jan | 5,56 |  |  |
| Feb | 55,576 | 8,133 | 63,709 |
| Mar | 55,650 | 8,138 | 63,788 |
| Apr | 55,749 | 8,147 | 63,896 |
| May | 55,873 | 8,153 | 64,026 |
| Jun | 56,013 | 8,171 | 64,184 |
| Jul | 55,973 | 8,173 | 64,146 |
| Aug | 56,036 | 8,142 | 64,178 |
| Sep* | 56,040 | 8,140 | 64,180 |
| Oct | 56,043 | 8,138 | 64,181 |

From January 2011 through October
2015 , there has been a 17.3 percent
ncrease in Type 1 FFL dealers - that's
a net gain of 8,279 Type 1 FFLs. From January 2011 through October
2015, there has been a 17.3 percent
increase in Type 1 FFL dealers - that's
a net gain of 8,279 Type 1 FFLS. From January 2011 through October
2015, there has been a 17.3 percent
ncrease in Type 1 FFL dealers - that's
a net gain of 8,279 Type 1 FFLs.
Type 2 FFL dealers have witnessed a net gain of 1,191 - an increase of 17.1 percent.


Current Trends



2

$$
0
$$

- Dealer (Type 1)
 Fact:

Over the past 10 years, the total number of All types of Federal Firearms License holders has increased by 32.6 percent.

75,000

0


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- Pawnbroker - Type 2 - Collector Type 3 - Ammo Mfr Type 6 - Firearm Mfr Type 7


Source: (1975-2014) - Firearms Commerce In the United States, ATF Disclosure Unit


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AS OF OCTOBER 2015
Types of Federal Firearm Licenses: $\mathbf{0 1}$ - Dealer in Firearms $\mathbf{0 2}$ - Pawnbroker The totals below reflect a snapshot in time and will vary throughout the year.

| STATE | Oct. 2015 |  |  | State Population Estimate* | \# of Retailers (Type 1 \& 2) per 1,000 Pop. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Type 01 | Type 02 | Total |  |  |
| AK | 612 | 29 | 641 | 736,732 | 0.87 |
| AL | 859 | 329 | 1,188 | 4,849,377 | 0.24 |
| AR | 826 | 428 | 1,254 | 2,966,369 | 0.42 |
| AZ | 1,190 | 199 | 1,389 | 6,731,484 | 0.21 |
| CA | 2,209 | 108 | 2,317 | 38,802,500 | 0.06 |
| CO | 1,411 | 206 | 1,617 | 5,355,866 | 0.30 |
| CT | 418 | 13 | 431 | 3,596,677 | 0.12 |
| DC | 6 | 0 | 6 | 658,893 | 0.01 |
| DE | 124 | 3 | 127 | 935,614 | 0.14 |
| FL | 2,162 | 683 | 2,845 | 19,893,297 | 0.14 |
| GA | 1,339 | 601 | 1,940 | 10,097,343 | 0.19 |
| HI | 122 | 0 | 122 | 1,419,561 | 0.09 |
| IA | 1,291 | 78 | 1,369 | 3,107,126 | 0.44 |
| ID | 697 | 144 | 841 | 1,634,464 | 0.51 |
| IL | 2,073 | 60 | 2,133 | 12,880,580 | 0.17 |
| IN | 1,421 | 80 | 1,501 | 6,596,855 | 0.23 |
| KS | 1,020 | 101 | 1,121 | 2,904,021 | 0.39 |
| KY | 1,106 | 387 | 1,493 | 4,413,457 | 0.34 |
| LA | 1,046 | 195 | 1,241 | 4,649,676 | 0.27 |
| MA | 390 | 0 | 390 | 6,745,408 | 0.06 |
| MD | 495 | 37 | 532 | 5,976,407 | 0.09 |
| ME | 453 | 51 | 504 | 1,330,089 | 0.38 |
| MI | 2,149 | 77 | 2,226 | 9,909,877 | 0.22 |
| MN | 1,374 | 91 | 1,465 | 5,457,173 | 0.27 |
| MO | 1,909 | 313 | 2,222 | 6,063,589 | 0.37 |
| MS | 740 | 213 | 953 | 2,994,079 | 0.32 |
| MT | 930 | 129 | 1,059 | 1,023,579 | 1.03 |
| NC | 1,882 | 471 | 2,353 | 9,943,964 | 0.24 |
| ND | 430 | 25 | 455 | 739,482 | 0.62 |
| NE | 655 | 46 | 701 | 1,881,503 | 0.37 |
| NH | 408 | 7 | 415 | 1,326,813 | 0.31 |
| NJ | 345 | 0 | 345 | 8,938,175 | 0.04 |
| NM | 570 | 69 | 639 | 2,085,572 | 0.31 |
| NV | 425 | 79 | 504 | 2,839,099 | 0.18 |
| NY | 1,736 | 12 | 1,748 | 19,746,227 | 0.09 |
| OH | 2,279 | 142 | 2,421 | 11,594,163 | 0.21 |
| OK | 1,167 | 277 | 1,444 | 3,878,051 | 0.37 |
| OR | 1,408 | 66 | 1,474 | 3,970,239 | 0.37 |
| PA | 2,510 | 3 | 2,513 | 12,787,209 | 0.20 |
| RI | 80 | 2 | 82 | 1,055,173 | 0.08 |
| SC | 875 | 202 | 1,077 | 4,832,482 | 0.22 |
| SD | 486 | 58 | 544 | 853,175 | 0.64 |
| TN | 1,231 | 292 | 1,523 | 6,549,352 | 0.23 |
| TX | 4,968 | 1,081 | 6,049 | 26,956,958 | 0.22 |
| UT | 641 | 104 | 745 | 2,942,902 | 0.25 |
| VA | 1,445 | 177 | 1,622 | 8,326,289 | 0.19 |
| VT | 305 | 0 | 305 | 626,562 | 0.49 |
| WA | 983 | 142 | 1,125 | 7,061,530 | 0.16 |
| WI | 1,480 | 64 | 1,544 | 5,757,564 | 0.27 |
| WV | 737 | 217 | 954 | 1,850,326 | 0.52 |
| WY | 555 | 47 | 602 | 584,153 | 1.03 |
| Total | 55,973 | 8,138 | 64,111 | 318,857,056 | 0.20 |

Sources: Bureau of Alcohol, Tobacco and Firearms / U.S. Census Bureau *July 2014 population estimates

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2000 COMPARED TO 2015
The totals below reflect a snapshot in time.

| STATE | Dealers (Type 1) \& Pawnbrokers (Type 2) May 2000 | Percentage of National Total in 2000 | Dealers (Type 1) \& Pawnbrokers (Type 2) Oct. 2015 | Percentage of National Total in 2015 | Change in Number of FFLs 2000 to 2015 | \% Change in Number of FFLs 2000 to 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 1,159 | 1.4\% | 641 | 1.0\% | -518 | -44.7\% |
| AL | 1,499 | 1.8\% | 1,188 | 1.9\% | -311 | -20.7\% |
| AR | 1,355 | 1.6\% | 1,254 | 2.0\% | -101 | -7.5\% |
| AZ | 1,561 | 1.9\% | 1,389 | 2.2\% | -172 | -11.0\% |
| CA | 4,372 | 5.3\% | 2,317 | 3.6\% | -2,055 | -47.0\% |
| CO | 1,576 | 1.9\% | 1,617 | 2.5\% | 41 | 2.6\% |
| CT | 756 | 0.9\% | 431 | 0.7\% | -325 | -43.0\% |
| DC | 6 | 0.0\% | 6 | 0.0\% | 0 | 0.0\% |
| DE | 133 | 0.2\% | 127 | 0.2\% | -6 | -4.5\% |
| FL | 3,243 | 3.9\% | 2,845 | 4.4\% | -398 | -12.3\% |
| GA | 2,356 | 2.8\% | 1,940 | 3.0\% | -416 | -17.7\% |
| HI | 144 | 0.2\% | 122 | 0.2\% | -22 | -15.3\% |
| IA | 1,498 | 1.8\% | 1,369 | 2.1\% | -129 | -8.6\% |
| ID | 1,056 | 1.3\% | 841 | 1.3\% | -215 | -20.4\% |
| IL | 2,663 | 3.2\% | 2,133 | 3.3\% | -530 | -19.9\% |
| IN | 2,119 | 2.6\% | 1,501 | 2.3\% | -618 | -29.2\% |
| KS | 1,292 | 1.6\% | 1,121 | 1.7\% | -171 | -13.2\% |
| KY | 1,709 | 2.1\% | 1,493 | 2.3\% | -216 | -12.6\% |
| LA | 1,477 | 1.8\% | 1,241 | 1.9\% | -236 | -16.0\% |
| MA | 962 | 1.2\% | 390 | 0.6\% | -572 | -59.5\% |
| MD | 806 | 1.0\% | 532 | 0.8\% | -274 | -34.0\% |
| ME | 659 | 0.8\% | 504 | 0.8\% | -155 | -23.5\% |
| MI | 3,401 | 4.1\% | 2,226 | 3.5\% | -1,175 | -34.5\% |
| MN | 2,165 | 2.6\% | 1,465 | 2.3\% | -700 | -32.3\% |
| M0 | 2,742 | 3.3\% | 2,222 | 3.5\% | -520 | -19.0\% |
| MS | 1,353 | 1.6\% | 953 | 1.5\% | -400 | -29.6\% |
| MT | 1,433 | 1.7\% | 1,059 | 1.7\% | -374 | -26.1\% |
| NC | 2,341 | 2.8\% | 2,353 | 3.7\% | 12 | 0.5\% |
| ND | 603 | 0.7\% | 455 | 0.7\% | -148 | -24.5\% |
| NE | 910 | 1.1\% | 701 | 1.1\% | -209 | -23.0\% |
| NH | 582 | 0.7\% | 415 | 0.6\% | -167 | -28.7\% |
| NJ | 524 | 0.6\% | 345 | 0.5\% | -179 | -34.2\% |
| NM | 841 | 1.0\% | 639 | 1.0\% | -202 | -24.0\% |
| NV | 676 | 0.8\% | 504 | 0.8\% | -172 | -25.4\% |
| NY | 2,748 | 3.3\% | 1,748 | 2.7\% | -1,000 | -36.4\% |
| OH | 3,275 | 4.0\% | 2,421 | 3.8\% | -854 | -26.1\% |
| OK | 1,717 | 2.1\% | 1,444 | 2.3\% | -273 | -15.9\% |
| OR | 1,998 | 2.4\% | 1,474 | 2.3\% | -524 | -26.2\% |
| PA | 3,730 | 4.5\% | 2,513 | 3.9\% | -1,217 | -32.6\% |
| RI | 132 | 0.2\% | 82 | 0.1\% | -50 | -37.9\% |
| SC | 963 | 1.2\% | 1,077 | 1.7\% | 114 | 11.8\% |
| SD | 600 | 0.7\% | 544 | 0.8\% | -56 | -9.3\% |
| TN | 1,942 | 2.3\% | 1,523 | 2.4\% | -419 | -21.6\% |
| TX | 6,565 | 7.9\% | 6,049 | 9.4\% | -516 | -7.9\% |
| UT | 805 | 1.0\% | 745 | 1.2\% | -60 | -7.5\% |
| VA | 2,115 | 2.6\% | 1,622 | 2.5\% | -493 | -23.3\% |
| VT | 506 | 0.6\% | 305 | 0.5\% | -201 | -39.7\% |
| WA | 1,600 | 1.9\% | 1,125 | 1.8\% | -475 | -29.7\% |
| WI | 2,008 | 2.4\% | 1,544 | 2.4\% | -464 | -23.1\% |
| Wv | 1,289 | 1.6\% | 954 | 1.5\% | -335 | -26.0\% |
| WY | 719 | 0.9\% | 602 | 0.9\% | -117 | -16.3\% |
| TOTAL | 82,684 | 100.0\% | 64,111 | 100.0\% | -18,573 | -22.5\% |

Source: Bureau of Alcohol, Tobacco and Firearms

## National Shooting Sports Foundation ${ }^{\circ}$

 PROTECTION AVAILABLE FOR FIREARMS RETAILERS

## Introducing NSSF's Premium Retailer Membership

The protection you get when you need it most:


Unlimited legal defense fund to protect your FFL

A complete compliance audit of your store

Access to a 24-hour ATF Compliance Hotline
New Holland, Pa

NSSF is the trade association for America's firearms industry. Our mission: To promote, protect and preserve hunting and the shooting sports.

Contact Bettyjane Swann (bswann@nssf.org) or Samantha Hughes (shughes@nssf.org) of Member Services, at 203-426-1320.


The National Shooting Sports Foundation (NSSF) manages the most compreshensive directory of shooting ranges in the U.S. and Canada the Where to Shoot website, wheretoshoot.org. Many firearms retailers also operate a shooting range. The Where to Shoot site, wheretoshoot.org lists more than 7,000 places to shoot nationwide. Take action to be sure your range makes the list.

Go to wheretoshoot.org/List_Range/index.cfm and add your range today. Updates to existing listings may also be done through this link.

Scan QR code to download FREE where2shoot app


Download the iOS and Android app by scanning the QR code above or visit wheretoshoot.org/iOS or wheretoshoot.org/Android on your device.

Don't have a smartphone? Visit wheretoshoot.org

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NATIONAL RANGE SUMMARY

| State | Total | Private | Public | Indoor | Outdoor | In/Outdoor | Website |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 43 | 9 | 34 | 12 | 26 | 5 | 25 |
| AL | 127 | 28 | 99 | 16 | 108 | 3 | 73 |
| AR | 79 | 22 | 57 | 10 | 67 | 2 | 37 |
| AZ | 97 | 28 | 69 | 28 | 61 | 8 | 67 |
| CA | 299 | 84 | 215 | 71 | 208 | 20 | 219 |
| CO | 177 | 63 | 114 | 32 | 132 | 13 | 113 |
| CT | 108 | 71 | 37 | 24 | 67 | 17 | 77 |
| DE | 16 | 5 | 11 | 3 | 9 | 4 | 14 |
| FL | 226 | 54 | 172 | 75 | 143 | 8 | 168 |
| GA | 191 | 34 | 157 | 44 | 140 | 7 | 130 |
| HI | 18 | 9 | 9 | 3 | 15 | 0 | 9 |
| IA | 126 | 48 | 78 | 17 | 95 | 14 | 64 |
| ID | 79 | 30 | 49 | 10 | 63 | 6 | 39 |
| IL | 241 | 109 | 132 | 41 | 182 | 18 | 130 |
| IN | 214 | 65 | 149 | 27 | 164 | 23 | 120 |
| KS | 150 | 41 | 109 | 19 | 127 | 4 | 87 |
| KY | 157 | 61 | 96 | 16 | 131 | 10 | 52 |
| LA | 86 | 23 | 63 | 13 | 70 | 3 | 48 |
| MA | 172 | 122 | 50 | 16 | 89 | 67 | 130 |
| MD | 86 | 31 | 55 | 16 | 63 | 7 | 58 |
| ME | 57 | 34 | 23 | 3 | 45 | 9 | 36 |
| MI | 291 | 103 | 188 | 55 | 179 | 57 | 200 |
| MN | 400 | 292 | 108 | 33 | 335 | 32 | 186 |
| MO | 151 | 43 | 108 | 24 | 115 | 12 | 97 |
| MS | 58 | 17 | 41 | 7 | 49 | 2 | 28 |
| MT | 96 | 31 | 65 | 4 | 80 | 12 | 45 |
| NC | 159 | 46 | 113 | 28 | 117 | 14 | 103 |
| ND | 45 | 21 | 24 | 5 | 35 | 5 | 14 |
| NE | 96 | 37 | 59 | 13 | 76 | 7 | 50 |
| NH | 63 | 44 | 19 | 9 | 39 | 15 | 49 |
| NJ | 107 | 50 | 57 | 20 | 74 | 13 | 61 |
| NM | 62 | 16 | 46 | 8 | 48 | 6 | 33 |
| NV | 55 | 16 | 39 | 13 | 37 | 5 | 40 |
| NY | 414 | 219 | 195 | 57 | 282 | 75 | 229 |
| OH | 261 | 108 | 153 | 52 | 169 | 40 | 153 |
| OK | 105 | 41 | 64 | 13 | 83 | 9 | 47 |
| OR | 93 | 37 | 56 | 11 | 69 | 13 | 65 |
| PA | 455 | 271 | 184 | 54 | 331 | 70 | 235 |
| PR | 7 | 2 | 5 | 1 | 6 | 0 | 2 |
| RI | 22 | 13 | 9 | 5 | 8 | 9 | 17 |
| SC | 94 | 26 | 68 | 16 | 70 | 8 | 63 |
| SD | 83 | 21 | 62 | 4 | 73 | 6 | 40 |
| TN | 132 | 28 | 104 | 34 | 87 | 11 | 82 |
| TX | 495 | 211 | 284 | 84 | 388 | 23 | 283 |
| UT | 72 | 12 | 60 | 13 | 55 | 4 | 48 |
| VA | 116 | 41 | 75 | 23 | 82 | 11 | 90 |
| VI | 1 | 0 | 1 | 1 | 0 | 0 | 0 |
| VT | 37 | 22 | 15 | 1 | 34 | 2 | 21 |
| WA | 172 | 67 | 105 | 30 | 121 | 21 | 105 |
| WI | 278 | 108 | 170 | 28 | 208 | 42 | 175 |
| WV | 83 | 30 | 53 | 6 | 70 | 7 | 38 |
| WY | 48 | 12 | 36 | 0 | 41 | 7 | 24 |
| Total | 7,300 | 2,956 | 4,344 | 1,148 | 5,366 | 786 | 4,319 |

Source: wheretoshoot.org, October. 28, 2015

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NATIONAL RA SUMMARY
U.S. RANGE ATTRIBUTE TOTALS

| Total U.S. Ranges: | 7,300 |
| :--- | :---: |
| Total Canadian Ranges: | 114 |
| Total Ranges: | $\mathbf{7 , 4 1 4}$ |


| Handicap-Accessible | 2,741 |
| :--- | :---: |
| Archery Indoor | 654 |
| Archery Outdoor (Incl 3D) | 2,025 |
| Handgun Indoor: (estimate) | 1,934 |
| Handgun Outdoor | 4,140 |
| Rifle Indoor | 1,415 |
| Rifle Outdoor | 4,600 |
| Skeet | 1,479 |
| Skeet (International) | 44 |
| Sporting Clays | 1,555 |
| Trap | 2,577 |
| Trap (Bunker) | 104 |
| 5-Stand | 1,023 |
| Hunter Education | 984 |
| Instruction Available | 2,777 |
| Junior Rifle | 565 |
| Women's Program | 1,346 |
| Youth Program | 1,673 |
| Rentals | 1,208 |

CANADIAN RANGES

| State | Total | Private | Public | Indoor | Outdoor | In/Outdoor | Website |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AB | $\mathbf{1 7}$ | 3 | 14 | 2 | 13 | 2 | 12 |
| BC | 13 | 4 | 9 | 2 | 8 | 3 | 12 |
| MB | 3 | 1 | 2 | 0 | 2 | 1 | 2 |
| NB | 6 | 1 | 5 | 0 | 6 | 0 | 5 |
| NL | 4 | 1 | 3 | 0 | 4 | 0 | 1 |
| NS | 6 | 1 | 5 | 0 | 6 | 0 | 1 |
| ON | 41 | 18 | 23 | 4 | 26 | 11 | 32 |
| PE | 1 | 0 | 1 | 0 | 1 | 0 | 0 |
| QC | $\mathbf{1 2}$ | 5 | 7 | 1 | 9 | 2 | 9 |
| Total | $\mathbf{1 1 4}$ | 35 | 79 | 9 | 86 | 19 | 79 |

Source: wheretoshoot.org



## THE BEST PROTECTION

## AVAILABLE FOR SHOOTING RANGES



## NSSF's top-tier membership for shooting ranges, its PREMIUM RANGE MEMBERSHIP, offers unparalleled protection and benefits.

## A SNAPSHOT OF WHAT YOU GET

## LEGAL DEFENSE FUND

Qualified ranges with approved workplace safety and health compliance programs will be provided up to $\$ 15,000$ in total legal support to defend against certain alleged violations imposed by OSHA and/or equivalent state OSH agencies. Additional terms and conditions may apply.

## OSHA MOCK AUDIT

A site visit from NSSF's OSHA Compliance Team, who will conduct a daylong OSHA Mock Audit of your store and shooting range. Upon completion of the audit, you will receive the following health and safety programs within 30 days:
$\checkmark$ Hearing Conservation Program
$\checkmark$ Respirator Program
$\checkmark$ PPE Program
$\checkmark$ Hazardous Communication Program
$\checkmark$ Lead Management Program
$\checkmark$ Medical Surveillance Program
$\checkmark$ Standard Operating Procedures (SOPs)


OSHA / STATE OSH COMPLIANCE PROGRAM REVIEW


24/7 EPA \& OSHA COMPLIANCE HOTLINE


MEDIA CONSULTANT


MEMBERSHIP ELIGIBILITY

INTERESTED? APPLY NOW OR CONTACT NSSF'S ZACH SNOW ZSNOW@NSSF.ORG OR 203-426-1320 EXT. 224

#  <br> An introduction to shooting 

## A program designed to increase traffic to your range and create responsible new shooters.

First Shots, a program of the National Shooting Sports Foundation, is designed specifically to introduce new shooters to shooting and reactivate former participants. Since the program's inception in 2005, range operators across the country have embraced First Shots as a fresh approach in publicizing their services in their community. This program has brought remarkable results to many participating ranges.
Follow-up surveys indicate that seminar participants return to the host range, continue shooting, introduce others and purchase related equipment.


How do I obtain a copy of the First Shots Reference Guide? The guide is available at nssf.org/FirstShots/forms.

Is there a certain First Shots curriculum to follow? First Shots provides a concise agenda based on accepted practices of firearms training. A PowerPoint presentation is available and can be requested by emailing firstshots@nssf.org.

What is the advertising co-op?
NSSF provides assistance to member ranges by reimbursing 50 percent of advertising costs up to $\$ 3,000$ (funding is available on a one-time basis per range).

Who creates the ads?
NSSF has special advertisements in print, radio and television formats that may be edited to include your information. You may also choose to create your own advertisement utilizing the trademark and advertisement guidelines provided in the First Shots Reference Guide.

Does NSSF provide safety literature or other materials for distribution to participants?
NSSF provides free of charge safety literature, shooting information materials and other items for each First Shots event held. You should also plan on including your range brochure and schedule of activities.
STILLHAVE QUESTIONS?
Email First Shots at firstshots@nssf.org or contact Tisma Juett by phone at 203-426-1320 ext. 219 or email at tjuett@nssf.org.


The NSSF Rimfire Challenge is a .22 rifle and pistol program created to introduce new people to the shooting sports and provide a pathway to shooting competition. The NSSF Rimfire Challenge can provide individuals or families with a fun and exciting first-time shooting experience. Shooting ranges can utilize the concept as a Second Round component to NSSF's First Shots program.


Program Goals:

- Teach SAFE, responsible handling and use of firearms.
- Introduce new shooters to competitive shooting in a safe, fun and supportive environment.
- Provide a lifetime sport that families can enjoy together.

Program Discipline: Steel target shooting using both .22-caliber rifles and pistols.

Program Focus: The NSSF Rimfire Challenge is a family-friendly activity designed to teach new shooters how to get started in competitive shooting. The program's focus is having FUN while being SAFE on the range.

Grants / Special Offers: The NSSF Steel Target Grant program information and any discount offers on supplies and services available to program participants are available at nssf.org/rimfire.

Additional Information: For complete program information for shooting ranges interested in hosting NSSF Rimfire Challenge events, go to nssf.org/rimfire.

# AnNUAL Firearms Manufacturers and Export Report (AFMER) 

## atf.gov/resource-center/data-statistics

## Background

A 1977 Freedom of Information request by an anti-gun organization ultimately resulted in a U.S. Court ordering the ATF to release for public viewing the firearms production and exportation information it compiles on data received from each federally licensed firearms manufacturer. The Court directed ATF to embargo the figures in the annual AFMER (Annual Firearm Manufacturing and Exportation Report) for one year.
For example, the production and exportation figures for the year 2013 were not publicly released until early weeks of 2015. The AFMER, as displayed on the ATF website (URL above), shows the Licensee's FFL number, corporate or individual's name, business address and the number of pistols, revolvers, rifles, shotguns (including combination guns) manufactured in the reporting year. The number of units of each of six ATF-designated calibers in both pistols and revolvers are also revealed. The licensee's production and exportation figures for machine guns, any other weapon (NFA-defined) and miscellaneous must also be reported.
The production data contained in the AFMER is defined as firearms and also includes separate frames or receivers and actions or barreled actions manufactured and disposed of in commerce during the calendar year.

Note: The ATF may re-release the AFMER report for a production year when changes are made.


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PLUS IMPORTS, LESS EXPORTS

In order to obtain an estimate for the number of total firearms available in the United States in a given year, NSSF combined U.S. firearm production with firearms imported less firearms exported.

| Year | Handguns Produced in U.S. |  | Handguns Imported into U.S. |  | Handguns Exported from U.S. |  | Total Handguns | Year |  <br> Shotguns Produced in U.S. |  | Rifles \& Shotguns Imported into U.S. |  |  <br> Shotguns Exported from U.S. |  | Total Rifles \& Shotguns | Total <br> Handguns, Rifles \& Shotguns | \% <br> Change year over year | Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1991 | 1,838,266 | + | 692,282 | - | 223,248 | $=$ | 2,307,300 | 1991 | 1,711,908 | + | 447,410 |  | 318,221 | $=$ | 1,841,097 | 4,148,397 | - | 1991 |
| 1992 | 2,010,033 | + | 876,314 |  | 210,358 | = | 2,675,989 | 1992 | 2,019,912 | + | 732,988 |  | 309,171 | $=$ | 2,443,729 | 5,119,718 | 23.4\% | 1992 |
| 1993 | 2,655,478 | + | 1,169,123 | - | 170,378 | $=$ | 3,654,223 | 1993 | 2,320,811 | + | 881,935 |  | 301,257 | $=$ | 2,901,489 | 6,555,712 | 28.0\% | 1993 |
| 1994 | 2,581,961 | + | 1,383,279 | - | 195,031 | = | 3,770,209 | 1994 | 2,604,042 | + | 875,867 |  | 294,065 | $=$ | 3,185,844 | 6,956,053 | 6.1\% | 1994 |
| 1995 | 1,722,930 | + | 825,127 | - | 218,826 | = | 2,329,231 | 1995 | 2,505,425 | + | 422,951 |  | 231,891 | $=$ | 2,696,485 | 5,025,716 | -27.8\% | 1995 |
| 1996 | 1,484,477 | + | 663,801 | - | 193,647 | $=$ | 1,954,631 | 1996 | 2,350,051 | + | 380,607 |  | 217,516 | $=$ | 2,513,142 | 4,467,773 | -11.1\% | 1996 |
| 1997 | 1,406,505 | + | 1,316,931 | - | 146,846 | = | 2,576,590 | 1997 | 2,167,319 | + | 408,936 |  | 212,652 | $=$ | 2,363,603 | 4,940,193 | 10.6\% | 1997 |
| 1998 | 1,284,755 | + | 590,661 | - | 124,295 | $=$ | 1,751,121 | 1998 | 2,382,419 | + | 392,714 |  | 222,407 | = | 2,552,726 | 4,303,847 | -12.9\% | 1998 |
| 1999 | 1,331,230 | + | 677,757 | - | 116,467 | = | 1,892,520 | 1999 | 2,676,680 | + | 649,469 |  | 151,435 | $=$ | 3,174,714 | 5,067,234 | 17.7\% | 1999 |
| 2000 | 1,281,861 | + | 712,661 | - | 80,249 | = | 1,914,273 | 2000 | 2,481,484 | + | 654,020 |  | 162,970 | $=$ | 2,972,534 | 4,886,807 | -3.6\% | 2000 |
| 2001 | 946,979 | + | 710,958 | - | 86,041 | = | 1,571,896 | 2001 | 1,964,367 | + | 750,509 |  | 207,101 | $=$ | 2,507,775 | 4,079,671 | -16.5\% | 2001 |
| 2002 | 1,088,584 | + | 971,135 | - | 82,338 | = | 1,977,381 | 2002 | 2,256,611 | + | 957,219 |  | 236,147 | $=$ | 2,977,683 | 4,955,064 | 21.5\% | 2002 |
| 2003 | 1,121,024 | + | 762,764 | - | 73,337 | = | 1,810,451 | 2003 | 2,156,402 | + | 1,016,186 |  | 197,728 | $=$ | 2,974,860 | 4,785,311 | -3.4\% | 2003 |
| 2004 | 1,022,610 | + | 838,856 | - | 69,316 | = | 1,792,150 | 2004 | 2,056,907 | + | 998,982 |  | 331,379 | $=$ | 2,724,510 | 4,516,660 | -5.6\% | 2004 |
| 2005 | 1,077,630 | + | 878,172 | - | 80,882 | $=$ | 1,874,920 | 2005 | 2,140,685 | + | 995,123 |  | 257,335 | $=$ | 2,878,473 | 4,753,393 | 5.2\% | 2005 |
| 2006 | 1,403,329 | + | 1,164,973 | - | 90,944 | = | 2,477,358 | 2006 | 2,211,123 | + | 1,124,021 |  | 280,803 | $=$ | 3,054,341 | 5,531,699 | 16.4\% | 2006 |
| 2007 | 1,610,998 | + | 1,387,428 | - | 133,774 | $=$ | 2,864,652 | 2007 | 2,256,154 | + | 1,338,472 |  | 378,129 | $=$ | 3,216,497 | 6,081,149 | 9.9\% | 2007 |
| 2008 | 1,819,024 | + | 1,468,062 | - | 151,290 | = | 3,135,796 | 2008 | 2,376,849 | + | 1,074,443 |  | 435,474 | $=$ | 3,015,618 | 6,151,414 | 1.2\% | 2008 |
| 2009 | 2,415,815 | + | 2,184,417 | - | 162,951 | = | 4,437,281 | 2009 | 3,005,802 | + | 1,256,479 | - | 322,626 | $=$ | 3,939,655 | 8,376,936 | 36.2\% | 2009 |
| 2010 | 2,646,504 | + | 1,747,635 | - | 201,231 | = | 4,192,908 | 2010 | 2,573,934 | + | 998,727 |  | 356,906 | $=$ | 3,215,755 | 7,408,663 | -11.6\% | 2010 |
| 2011 | 3,037,112 | + | 1,707,313 | - | 247,738 | = | 4,496,687 | 2011 | 3,168,255 | + | 1,225,272 |  | 435,993 | $=$ | 3,957,534 | 8,454,221 | 14.1\% | 2011 |
| 2012 | 3,978,438 | + | 2,591,117 | - | 220,923 | $=$ | 6,348,632 | 2012 | 4,058,950 | + | 1,801,514 |  | 496,417 | $=$ | 5,364,047 | 11,712,679 | 38.5\% | 2012 |
| 2013 | 5,039,832 | + | 3,055,329 | - | 268,024 | = | 7,827,137 | 2013 | 5,199,745 | + | 2,328,746 | - | 510,574 | $=$ | 7,017,917 | 14,845,054 | 26.7\% | 2013 |
| $\begin{gathered} 2014 \\ \text { Interim } \end{gathered}$ | 5,039,832 | + | 2,151,417 | - | 233,570 | $=$ | 6,957,679 | $\begin{gathered} 2014 \\ \text { Interim } \end{gathered}$ | 4,288,895 | + | 1,417,162 | - | 590,441 | $=$ | 5,115,616 | 12,073,295 | -18.7\% | $\begin{gathered} \hline 2014 \\ \text { Interim } \\ \hline \end{gathered}$ |
| TOTAL | 49,845,207 | + | 30,527,512 | - | 3,781,704 | = | 76,591,015 | TOTAL | 62,934,730 | + | 23,129,552 | - | 7,458,638 | = | 78,605,644 | 155,196,659 |  |  |

Sources: U.S. Firearm production figures from AFMER, Import and Export figures from USITC.
TOTAL FIREARM UNIT AVAILABILITY IN THE UNITED STATES ON AN ANNUAL BASIS
 Source: AFMER and U.S. International Trade Commission (USITC)

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## TOP 40 U.S. FIREARM MANUFACTURERS

(BASED ON 2013 TOTAL PRODUCTION)


Source: Annual Firearms Manufacturing and Export Report (AFMER) - 2013

TOP U.S. PISTOL MANUFACTURERS

| LICENSE NAME | To Caliber .22 | To Caliber .25 | $\begin{gathered} \hline \text { To Caliber } \\ .32 \\ \hline \end{gathered}$ | $\begin{gathered} \text { To Caliber } \\ .380 \end{gathered}$ | To Caliber 9MM | $\begin{gathered} \text { To Caliber } \\ .50 \end{gathered}$ | Pistol Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| STURM, RUGER \& COMPANY, INC. | 319,678 | 0 | 0 | 324,987 | 323,443 | 146,429 | 1,114,537 |
| SMITH \& WESSON CORP. | 36,503 | 0 | 204 | 206,662 | 386,457 | 301,590 | 931,416 |
| SIG SAUER, INC. | 0 | 1,715 | 0 | 83,030 | 286,251 | 180,005 | 551,001 |
| GLOCK, INC. | 0 | 0 | 0 | 15,011 | 133,927 | 55,543 | 204,481 |
| BERETTA U.S.A. CORPORATION | 31,969 | 54 | 228 | 21 | 119,348 | 11,613 | 163,233 |
| KIMBER MFG., INC. | 730 | 0 | 0 | 543 | 25,422 | 120,137 | 146,832 |
| TAURUS INTERNATIONAL MANUFACTURING, INC. | 26,614 | 2,180 | 0 | 87,251 | 0 | 0 | 116,045 |
| FN MANUFACTURING, LLC | 0 | 0 | 0 | 0 | 40,707 | 69,572 | 110,279 |
| BEEMILLER, INC | 0 | 0 | 0 | 17,200 | 76,000 | 0 | 93,200 |
| COBRA ENTERPRISES OF UTAH, INC | 17,373 | 404 | 1,614 | 39,295 | 22,730 | 625 | 82,041 |
| KEL TEC CNC INDUSTRIES, INC. | 22,875 | 0 | 1,688 | 17,784 | 39,367 | 0 | 81,714 |
| SAEILO, INC. | 0 | 0 | 0 | 5,559 | 42,899 | 33,140 | 81,598 |
| COLT'S MANUFACTURING CO., LLC | 0 | 0 | 0 | 12,515 | 56,335 | 958 | 69,808 |
| REMINGTON ARMS COMPANY, LLC | 0 | 0 | 0 | 0 | 0 | 64,260 | 64,260 |
| JIMENEZ ARMS, INC. | 8,897 | 2,866 | 1,478 | 25,709 | 21,466 | 0 | 60,416 |
| ARMS TECHNOLOGY, INC. | 58,387 | 0 | 0 | 0 | 0 | 0 | 58,387 |
| PARA USA, LLC | 0 | 0 | 0 | 0 | 342 | 56,661 | 57,003 |
| SPRINGFIELD, INC. | 0 | 0 | 0 | 0 | 5,399 | 45,458 | 50,857 |
| SCCY INDUSTRIES, LLC | 0 | 0 | 0 | 0 | 43,300 | 0 | 43,300 |
| HASKELL MANUFACTURING, INC. | 0 | 0 | 0 | 0 | 0 | 30,200 | 30,200 |
| PHOENIX ARMS | 23,168 | 5,832 | 0 | 0 | 0 | 0 | 29,000 |
| IBERIA FIREARMS, INC. | 0 | 0 | 0 | 0 | 0 | 26,700 | 26,700 |
| DIAMONDBACK FIREARMS, LLC | 0 | 0 | 0 | 14,341 | 9,238 | 0 | 23,579 |
| HECKLER \& KOCH, INC. | 0 | 0 | 0 | 0 | 0 | 17,114 | 17,114 |
| AZIMUTH TECHNOLOGY, LLC | 0 | 0 | 0 | 0 | 7,963 | 8,454 | 16,417 |
| BOND ARMS, INC. | 29 | 0 | 13 | 551 | 34 | 14,465 | 15,092 |
| MAGNUM RESEARCH, INC. | 0 | 0 | 0 | 1,091 | 931 | 8,051 | 10,073 |
| STI INTERNATIONAL, INC. | 0 | 0 | 0 | 0 | 2,253 | 3,902 | 6,155 |
| WILSONS GUN SHOP, INC. | 0 | 0 | 0 | 0 | 1,152 | 2,860 | 4,012 |
| CZ-USA, INC. | 0 | 0 | 0 | 0 | 656 | 3,068 | 3,724 |
| LEINAD, INC. | 0 | 0 | 0 | 0 | 600 | 3,100 | 3,700 |
| FMK FIREARMS, INCORPORATED | 0 | 0 | 0 | 0 | 3,571 | 0 | 3,571 |
| ED BROWN PRODUCTS, INC. | 0 | 0 | 0 | 2 | 12 | 3,231 | 3,245 |
| VLH, INC. | 0 | 0 | 0 | 0 | 508 | 2,703 | 3,211 |
| LES BAER CUSTOM, INC. | 0 | 0 | 0 | 0 | 118 | 3,026 | 3,144 |
| NIGHTHAWK CUSTOM, LLC | 59 | 0 | 0 | 0 | 307 | 2,280 | 2,646 |
| CENTURY ARMS, INC. | 0 | 0 | 0 | 0 | 0 | 2,587 | 2,587 |
| IVER JOHNSON ARMS, INC. | 0 | 0 | 0 | 0 | 295 | 2,050 | 2,345 |
| ROCK RIVER ARMS, INC. | 0 | 2,037 | 0 | 0 | 82 | 10 | 2,129 |
| KEYSTONE SPORTING ARMS, LLC | 1,917 | 0 | 0 | 0 | 0 | 0 | 1,917 |
| KRISS USA, INC. | 0 | 0 | 0 | 0 | 553 | 1,342 | 1,895 |
| EXTAR LLC | 0 | 1,800 | 0 | 0 | 0 | 0 | 1,800 |
| CHIAPPA FIREARMS LTD. | 1,755 | 0 | 0 | 0 | 2 | 4 | 1,761 |
| CASPIAN ARMS LTD. | 0 | 0 | 0 | 0 | 0 | 1,741 | 1,741 |
| CDQ SOLUTIONS, LLC | 1,585 | 0 | 0 | 0 | 0 | 0 | 1,585 |
| COONAN, INC. | 0 | 0 | 0 | 0 | 0 | 1,286 | 1,286 |
| L W SEECAMP CO., INC. | 0 | 0 | 1,009 | 277 | 0 | 0 | 1,286 |
| TOTAL | 554,431 | 18,578 | 6,591 | 852,663 | 1,653,900 | 1,228,387 | 4,314,550 |

Source: Annual Firearms Manufacturing and Export Report (AFMER) - 2013 Production of 1,000 or more units is displayed.

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| LICENSE NAME | To Caliber <br> .22 | To Caliber <br> .32 | To Caliber <br> .357 | To Galiber <br> .38 | To Caliber <br> .44 | To Galiber <br> .50 | REVOLVER <br> TOTAL |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| STURM, RUGER \& COMPANY, INC. | 70,141 | 681 | 103,943 | 73,097 | 27,876 | 19,923 | 295,661 |
| SMITH \& WESSON CORP. | 6,421 | 259 | 41,810 | 124,091 | 13,314 | 39,882 | 225,777 |
| HERITAGE MANUFACTURING, INC. | 89,397 | 25 | 338 | 0 | 256 | 0 | 90,016 |
| NORTH AMERICAN ARMS, INC. | 56,426 | 0 | 0 | 0 | 0 | 0 | 56,426 |
| CHARCO 2000, INC. | 2,797 | 809 | 1,800 | 40,575 | 4,752 | 0 | 50,733 |
| CHIAPPA FIREARMS LTD. | 1,340 | 0 | 1,726 | 0 | 90 | 0 | 3,156 |
| MAGNUM RESEARCH, INC. | 0 | 130 | 0 | 0 | 42 | 1,050 | 1,222 |
| TOTAL | 226,749 | 1,914 | 149,730 | 238,384 | 46,466 | 62,039 | 725,282 |

Source: Annual Firearms Manufacturing and Export Report (AFMER) - 2013
Production of 1,000 or more units is displayed.

(BASED ON 2013 TOTAL PRODUCTION)

| LICENSE NAME | RIFLE | SHOTGUN | LONG GUN TOTAL |
| :---: | :---: | :---: | :---: |
| REMINGTON ARMS COMPANY, LLC | 879,761 | 457,359 | 1,337,120 |
| STURM, RUGER \& COMPANY, INC. | 768,284 | 2,298 | 770,582 |
| MAVERICK ARMS, INC. | 50,689 | 524,104 | 574,793 |
| SAVAGE ARMS, INC. | 370,509 | 154,102 | 524,611 |
| SMITH \& WESSON CORP. | 348,731 | 39 | 348,770 |
| HENRY RAC HOLDING CORP. | 304,491 | 0 | 304,491 |
| COLT'S MANUFACTURING CO, LLC | 147,183 | 0 | 147,183 |
| SIG SAUER, INC. | 121,242 | 0 | 121,242 |
| KEYSTONE SPORTING ARMS, LLC | 89,410 | 1 | 89,411 |
| WINDHAM WEAPONRY, INC. | 84,193 | 0 | 84,193 |
| STAG ARMS, LLC | 62,590 | 0 | 62,590 |
| ROCK RIVER ARMS, INC. | 58,400 | 0 | 58,400 |
| BEEMILLER, INC. | 43,200 | 0 | 43,200 |
| KEL TEC CNC INDUSTRIES, INC. | 17,067 | 18,775 | 35,842 |
| O. F. MOSSBERG \& SONS, INC. | 34,545 | 0 | 34,545 |
| DIAMONDBACK FIREARMS, LLC | 32,639 | 0 | 32,639 |
| DANIEL DEFENSE, INC. | 30,168 | 0 | 30,168 |
| CENTURY ARMS, INC. | 27,136 | 0 | 27,136 |
| FMK FIREARMS, INCORPORATED | 25,796 | 0 | 25,796 |
| GOOD TIME OUTDOORS, INC. | 23,785 | 0 | 23,785 |
| BROWNING | 20,223 | 2,279 | 22,502 |
| COATING TECHNOLOGY, INC. | 9,313 | 11,577 | 20,890 |
| AERO PRECISION, INC. | 20,000 | 0 | 20,000 |
| SPRINGFIELD, INC. | 18,607 | 0 | 18,607 |
| LWRC INTERNATIONAL, LLC | 17,999 | 0 | 17,999 |
| ARMALITE, INC. | 15,761 | 0 | 15,761 |
| DEL-TON, INC. | 15,451 | 0 | 15,451 |
| BERETTA U.S.A. CORPORATION | 0 | 15,450 | 15,450 |
| IWI US, INC. | 14,599 | 0 | 14,599 |
| OLYMPIC ARMS, INC. | 12,999 | 0 | 12,999 |
| CMMG, INC. | 12,679 | 0 | 12,679 |
| JUST RIGHT CARBINES, LLC | 12,610 | 0 | 12,610 |
| MEGA ARMS, LLC | 12,564 | 0 | 12,564 |
| CHAZKAT, LLC | 10,870 | 0 | 10,870 |
| PALMETTO STATE ARMORY, LLC | 10,848 | 0 | 10,848 |
| YAMPA PRECISION MFG, INC. | 10,366 | 0 | 10,366 |
| ADAMS ARMS, LLC | 9,807 | 0 | 9,807 |
| TEMPCO MANUFACTURING CO., INC. | 9,795 | 0 | 9,795 |
| PATRIOT ORDNANCE FACTORY, INC. | 9,475 | 0 | 9,475 |
| SAEILO, INC. | 9,097 | 0 | 9,097 |
| FN MANUFACTURING, LLC | 8,918 | 0 | 8,918 |
| LEWIS MACHINE \& TOOL CO. | 8,727 | 0 | 8,727 |
| LRB OF LONG ISLAND, INC. | 8,408 | 0 | 8,408 |
| INVESTMENT DEVELOPMENT CORPORATION | 0 | 8,378 | 8,378 |
| AREOTEK INDUSTRIES, LLC | 8,195 | 0 | 8,195 |
| KNIGHTS MANUFACTURING CO. | 7,548 | 0 | 7,548 |
| BLACK RAIN ORDNANCE, INC. | 7,371 | 0 | 7,371 |
| ADCOR DEFENSE, INC. | 6,561 | 0 | 6,561 |
| ADVANCED ARMAMENT CORP., LLC | 6,477 | 0 | 6,477 |
| MAGNUM RESEARCH, INC. | 5,736 | 0 | 5,736 |
| HECKLER \& KOCH, INC. | 5,569 | 0 | 5,569 |
| BARRETT FIREARMS MFG., INC. | 5,437 | 0 | 5,437 |
| WM C ANDERSON, INC. | 5,324 | 0 | 5,324 |
| KRISS USA, INC. | 4,698 | 0 | 4,698 |
| AMERICAN TACTICAL IMPORTS, INC. | 4,581 | 0 | 4,581 |
| KIMBER MFG., INC. | 3,898 | 0 | 3,898 |
| COOPER FIREARMS OF MONTANA, INC. | 3,829 | 0 | 3,829 |
| I. O., INC. | 3,656 | 0 | 3,656 |
| TDJ, INC. | 3,440 | 0 | 3,440 |
| DS ARMS, INC. | 3,402 | 0 | 3,402 |
| DOUBLE STAR CORP. | 3,387 | 0 | 3,387 |
| TNW FIREARMS, INC. | 3,225 | 0 | 3,225 |
| STEYR ARMS, INC. | 3,180 | 0 | 3,180 |
| XLI CORPORATION | 3,178 | 0 | 3,178 |
| WEATHERBY, INC. | 3,164 | 0 | 3,164 |
| TOTAL | 3,996,673 | 1,203,072 | 5,199,745 |

[^4]* Estimate

The USITC Interactive Tariff and Trade DataWeb provides international trade statistics and U.S. tariff data to the public full-time and free of charge. U.S. import statistics, U.S. export statistics, U.S. tariffs, U.S. future tariffs and U.S. tariff preference information are available on a self-service, interactive basis. The USITC DataWeb responds to user-defined queries integrating international trade statistics with complex tariff and customs treatment, and allows users to create and save customized country and product lists. To run your own query, go to:

## http://dataweb.usitc.gov/scripts/user_set.asp

The USITC (Office of Tariff Affairs and Trade Agreements) is responsible for publishing the Harmonized Tariff Schedule of the United States Annotated (HTSA). The HTSA provides the applicable tariff rates and statistical categories for all merchandise imported into the United States; it is based on the international Harmonized System, the global system of nomenclature that is used to describe most world trade in goods. Although the USITC publishes and maintains the HTSA in its various forms, Customs and Border Protection is the only agency that can provide legally binding advice or rulings on classification of imports.

International trade data are available for years 1989 - present on a monthly, quarterly, annual, or year-to-date basis and can be retrieved in a number of classification systems, including the following systems, which are referenced in a few NSSF research publications:

- Harmonized Tariff Schedule (HTS)
- Standard International Trade Classification (SITC)
- North American Industry Classification System (NAICS)

Pre-defined reports on international trade statistics are also available by geographic region and partner country. Current U.S. tariffs, which are maintained and published by the USITC as a statutory responsibility, can be accessed via the USITC DataWeb, and retrieved with relevant international trade data.

The NSSF tracks a variety of USITC firearm and ammunition statistics. Historical figures are available to members by logging in at https:/ /www.nssf.org/member and clicking on NSSF Industry Research.

The following page lists HTS import and export codes.

[^5]USITC (HTS) CODES

## Definition of NESOI: (NOT ELSEWHERE SPECIFIED OR INCLUDED) OPTICS

Code 90.03: Frames and mountings for spectacles, goggles or the like, and parts thereof
Code 90.05: Binoculars, monoculars, other optical telescopes, and mountings therefor; other astronomical instruments and mountings therefor, but not including instruments for radio-astronomy; parts and accessories thereof
Code 90.13: Liquid crystal devices not constituting articles provided for more specifically in other headings; lasers, other than laser diodes; other optical appliances and instruments, not specified or included elsewhere in this chapter; parts and accessories thereof

## FIREARMS \& AMMUNITION

Code 93.02: Revolvers and pistols, other than those of heading 9303 or 9304
Code 93.03: Other firearms and similar devices which operate by the firing of an explosive charge (for example, sporting shotguns and rifles, muzzle-loading firearms, Very pistols and other devices designed to project only signal flares, pistols and revolvers for firing blank ammunition, captive-bolt humane killers, line-throwing guns)

Code 93.06: Bombs, grenades, torpedoes, mines, missiles and similar munitions of war and parts thereof; cartridges and other ammunition and projectiles and parts thereof, including shot and cartridge wads

## HTS 6-Digit Codes:

9003.10: BINOCULARS
9005.10: BINOCULARS
9013.10: TELESCOPIC SIGHTS FOR FITTING TO ARMS; PERISCOPES; TELESCOPES DESIGNED TO FORM PARTS OF MACHINES,APPLIANCES, INSTRUMENTS OR APPARATUS OF THIS CHAPTER OR SECTION XVI:

TELESCOPIC SIGHTS FOR RIFLES:
9302.00: REVOLVERS AND PISTOLS, DESIGNED TO FIRE LIVE AMMUNITION
9303.10: MUZZLE-LOADING FIREARMS
9303.20: SPORTING, HUNTING OR TARGET-SHOOTING SHOTGUNS, INCLUDING COMBINATION

SHOTGUN-RIFLES, EXCEPT MUZZLE-LOADING FIREARMS
9303.30: SPORTING, HUNTING OR TARGET-SHOOTING RIFLES, EXCEPT MUZZLE LOADING FIREARMS AND COMBINATION SHOTGUN-RIFLES
9306.21: SHOTGUN CARTRIDGES

HTS 10-Digit Codes:<br>HANDGUNS - IMPORT \& EXPORT CODES:<br>9302.00.0020: REVOLVERS, EXCEPT OF HEADING 9303 OR 9304<br>9302.00.0040: PISTOLS, SEMIAUTOMATIC EXC OF HEADING 9303 OR 9304<br>9302.00.0090: PISTOLS, EXC OF HEADING 9303 OR 9304, NESOI<br>MUZZLELOADERS - IMPORT \& EXPORT CODES:<br>9303.10.0000: MUZZLE-LOADING FIREARMS<br>SHOTGUNS - IMPORT CODES:<br>9303.2.0.022: a UTOLOADNIG SHOTGUNS<br>9303.20.0030: SHOTGUNS, PUMP ACTION, NESOI<br>9303.20.0040: OVER AND UNDER SHOTGUNS<br>9303.20.0060: SHOTGUNS (OTHER), NESOI [THIS CODE NOT IN USE AFTER 2004.]<br>9303.20.0065: SHOTGUNS (OTHER), NESOI<br>9303.20.0080: COMBINATION SHOTGUN-RIFLES

Source: USITC

## HTS 10-Digit Codes Continued: <br> SHOTGUNS - EXPORT CODES:

9303.20.0030: SHOTGUNS, PUMP ACTION
9303.20.0035: SHOTGUNS, OTHER
9303.20.0080: COMBINATION SHOTGUNS-RIFLES

RIFLES - IMPORT CODES:
9303.30.4020: CENTERFIRE HUNTING OR TARGET-SHOOTING RIFLES, VALUED OVER \$25 BUT NOT OVER $\$ 50$ EACH
9303.30.4030: RIMFIRE HUNTING OR TARGET-SHOOTING RIFLES, VALUED OVER \$25 BUT NOT OVER \$50 EACH
9303.30.8010: RIFLES, CENTERFIRE AUTOLOADING
9303.30.8012: RIFLES, SINGLE SHOT CENTERFIRE BOLT ACTION
9303.30.8015: RIFLES, CENTERFIRE BOLT ACTION [THIS CODE NOT IN USE AFTER 2004.]
9303.30.8017: RIFLES, CENTERFIRE BOLT ACTION, (OTHER) NESOI
9303.30.8025: RIFLES, CENTERFIRE, (OTHER) NESOI
9303.30.8030: RIMFIRE SPORTING, HUNTING OR TARGET-SHOOTING RIFLES, NESOI

RIFLES - EXPORT CODES:
9303.30.3020: CENTERFIRE SPORTING, HUNTING OR TARGET-SHOOTING RIFLES, VALUED > \$25 BUT NOT OVER \$50 EACH
9303.30.3030: RIMFIRE SPORTING, HUNTING, OR TARGET-SHOOTING RIFLES VALUED OVER $\$ 25$ BUT NOT OVER \$50 EACH
9303.30.7010: RIFLES, CENTERFIRE AUTOLOADING
9303.30.7012: RIFLES, SINGLE SHOT CENTERFIRE BOLT ACTION
9303.30.7017: RIFLES, CENTERFIRE BOLT ACTION, NESOI
9303.30.7025: RIFLES, CENTERFIRE, NESOI
9303.30.7030: RIMFIRE SPORTING, HUNTING OR TARGET-SHOOTING RIFLES, NESOI

TELESCOPIC SIGHTS- IMPORT CODES:
9013.10.1000: TELESCOPIC SIGHTS FOR RIFLES: NOT DESIGNED FOR USE WITH INFRARED LIGHT
9013.10 3000: TELESCOPIC SIGHTS FOR RIFLES: OTHER
9303.30.4010: TELESCOPIC SIGHTS IMPORTED WITH RIFLES VALUED NOT OVER \$50 EACH
9303.30.8005: TELESCOPIC SIGHTS IMPORTED WITH RIFLES VALUED OVER $\$ 50$ EACH

## TELESCOPIC SIGHTS- EXPORT CODES:

9013.10.2000: TELESCOPIC SIGHTS FOR RIFLES (INCLUDES MILITARY USE)

## SHOTGUN CARTRIDGES- IMPORT \& EXPORT CODES:

9306.21.0000: SHOTGUN CARTRIDGES AND PARTS THEREOF

## OTHER CARTRIDGES (AMMUNITION) - IMPORT \& EXPORT CODES:

9306.30.4110: CARTRIDGES CONTAINING A PROJECTLLE FOR RIFLES OR PISTOLS . 22 CALIBER
9306.30.4120: CARTRIDGES CONTAINING A PROJECTILE FOR RIFLE OR PISTOLS, OTHER
[THAN . 22 CALIBER]
9306.30.4130: CARTRIDGES CONTAINING A PROJECTILE, OTHER, NESOI
9306.30.4140: EMPTY CARTRIDGE SHELLS FOR RIFLES OR PISTOLS
9306.30.4150: EMPTY CARTRIDGE SHELLS, OTHER
9306.30.4160: CARTRIDGES AND EMPTY CARTRIDGE SHELLS, OTHER, NESOI
9306.30.8000: OTHER CARTRIDGES AND PARTS THEREOF, OTHER, NESOI

OPTICS- IMPORT \& EXPORT CODES:
9005.10.0040: BINOCULARS: OTHER PRISM BINOCULARS (OTHER THAN FOR USE WITH INFRARED LIGHT)
9005.10.0080: BINOCULARS: OTHER

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FIREARMS: U.S. IMPORTS FOR CONSUMPTION: 2005-SEPTEMBER 2015 IN ACTUAL UNITS OF QUANTITY

| Year | Pistols / Revolvers | Shotguns | Rifles | Muzzleloaders | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 0 5}$ | 878,172 | 546,261 | 448,862 | 244,564 | $2,117,859$ |
| $\mathbf{2 0 0 6}$ | $1,164,973$ | 607,894 | 516,127 | 208,279 | $2,497,273$ |
| $\mathbf{2 0 0 7}$ | $1,387,428$ | 725,635 | 612,837 | 222,404 | $2,948,304$ |
| $\mathbf{2 0 0 8}$ | $1,468,062$ | 535,960 | 538,283 | 170,998 | $2,713,303$ |
| $\mathbf{2 0 0 9}$ | $2,184,417$ | 558,679 | 697,800 | 141,656 | $3,582,552$ |
| $\mathbf{2 0 1 0}$ | $1,747,635$ | 509,792 | 467,099 | 155,818 | $2,880,344$ |
| $\mathbf{2 0 1 1}$ | $1,707,313$ | 530,564 | 656,256 | 167,095 | $3,061,228$ |
| $\mathbf{2 0 1 2}$ | $2,591,117$ | 704,828 | $1,039,716$ | 165,158 | $4,500,819$ |
| $\mathbf{2 0 1 3}$ | $3,055,329$ | 937,952 | $1,313,678$ | 179,631 | $5,486,590$ |
| $\mathbf{2 0 1 4}$ | $2,151,417$ | 648,330 | 706,273 | 174,915 | $3,680,935$ |
| $\mathbf{2 0 1 5 \text { (Jan.-Sept.) }} \boldsymbol{1 , 7 9 7 , 6 9 9}$ | 463,292 | 533,549 | 120,350 | $2,914,890$ |  |
| Percent Change <br> $\mathbf{2 0 1 3 - 2 0 1 4}$ | $\mathbf{- 2 9 . 6 \%}$ | $\mathbf{- 3 0 . 9 \%}$ | $\mathbf{- 4 6 . 2 \%}$ | $\mathbf{- 2 . 6 \%}$ | $\mathbf{- 3 2 . 9 \%}$ |
| Average 2005-2014 <br> vs. 2014 | $\mathbf{1 7 . 3 \%}$ | $2.8 \%$ | $0.9 \%$ | $\mathbf{- 4 . 4 \%}$ | $\mathbf{1 0 . 0 \%}$ |

* Units adjusted per Census Bureau corrections

IN ACTUAL DOLLARS

| Year | Pistols / Revolvers | Shotguns | Rifles | Muzzleloaders | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 0 5}$ | $\$ 187,904,840$ | $\$ 177,525,687$ | $\$ 86,030,450$ | $\$ 23,447,034$ | $\$ 474,908,011$ |
| $\mathbf{2 0 0 6}$ | $\$ 240,913,738$ | $\$ 200,463,933$ | $\$ 95,475,475$ | $\$ 21,454,795$ | $\$ 558,307,941$ |
| $\mathbf{2 0 0 7}$ | $\$ 291,284,266$ | $\$ 234,127,752$ | $\$ 116,367,833$ | $\$ 25,115,595$ | $\$ 666,895,446$ |
| $\mathbf{2 0 0 8}$ | $\$ 323,808,029$ | $\$ 197,471,547$ | $\$ 121,572,036$ | $\$ 21,298,739$ | $\$ 664,150,351$ |
| $\mathbf{2 0 0 9}$ | $\$ 495,227,234$ | $\$ 164,479,006$ | $\$ 162,563,146$ | $\$ 16,606,190$ | $\$ 838,875,576$ |
| $\mathbf{2 0 1 0}$ | $\$ 382,150,531$ | $\$ 155,662,724$ | $\$ 106,788,428$ | $\$ 18,294,976$ | $\$ 662,896,659$ |
| $\mathbf{2 0 1 1}$ | $\$ 365,481,151$ | $\$ 175,001,916$ | $\$ 142,660,379$ | $\$ 20,240,198$ | $\$ 703,383,644$ |
| $\mathbf{2 0 1 2}$ | $\$ 572,777,203$ | $\$ 218,500,676$ | $\$ 206,367,725$ | $\$ 21,966,278$ | $\$ 1,019,611,882$ |
| $\mathbf{2 0 1 3}$ | $\$ 706,112,688$ | $\$ 272,017,219$ | $\$ 271,981,010$ | $\$ 26,141,880$ | $\$ 1,276,252,797$ |
| $\mathbf{2 0 1 4}$ | $\$ 517,892,553$ | $\$ 252,808,691$ | $\$ 189,446,312$ | $\$ 26,204,654$ | $\$ 986,352,210$ |
| $\mathbf{2 0 1 5}$ (Jan.-Sept.) | $\$ 397,896,726$ | $\$ 170,944,607$ | $\$ 116,917,835$ | $\$ 17,651,681$ | $\$ 703,410,849$ |
| Percent Change <br> $\mathbf{2 0 1 3 - 2 0 1 4}$ | $\mathbf{- 2 6 . 7 \%}$ | $\mathbf{- 7 . 1 \%}$ | $\mathbf{- 3 0 . 3 \%}$ | $\mathbf{0 . 2 \%}$ | $\mathbf{- 2 2 . 7 \%}$ |
| Average <br> ven. 2005-2014 | $\mathbf{2 6 . 8 \%}$ | $\mathbf{2 3 . 4 \%}$ | $\mathbf{2 6 . 4 \%}$ | $\mathbf{1 8 . 7 \%}$ | $\mathbf{2 5 . 6 \%}$ |

Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission. Rifles adjusted to exclude HTS codes 9303304010 and 9303308005 - telescopic sights imported with rifles. There were no adjustments made the to dollar figures.
Analysis based on HTS 6-digit codes 930200, 930310, 930320 and 930330.

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FIREARMS: U.S. TOTAL EXPORTS: 2005 - SEPTEMBER 2015 IN ACTUAL UNITS OF QUANTITY

| Year | Pistols / Revolvers | Shotguns | Rifles | Muzzleloaders | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 0 5}$ | 80,882 | 115,083 | 142,252 | 12,587 | 350,804 |
| $\mathbf{2 0 0 6}$ | 90,944 | 130,310 | 150,493 | 9,536 | 381,283 |
| $\mathbf{2 0 0 7}$ | 133,774 | 157,536 | 220,593 | 13,439 | 525,342 |
| $\mathbf{2 0 0 8}$ | 151,290 | 171,360 | 264,114 | 11,849 | 598,613 |
| $\mathbf{2 0 0 9}$ | 162,951 | 123,209 | 199,417 | 11,185 | 496,762 |
| $\mathbf{2 0 1 0}$ | 201,231 | 150,956 | 205,950 | 12,842 | 570,979 |
| $\mathbf{2 0 1 1}$ | 247,738 | 172,770 | 263,223 | 8,786 | 692,517 |
| $\mathbf{2 0 1 2}$ | 220,923 | 180,634 | 315,783 | 9,841 | 727,181 |
| $\mathbf{2 0 1 3}$ | 268,024 | 146,624 | 363,950 | 5,664 | 784,262 |
| $\mathbf{2 0 1 4}$ | 233,570 | 158,494 | 431,947 | 9,170 | 833,181 |
| $\mathbf{2 0 1 5 \text { (Jan.-Sept.) }}$ | 148,392 | 85,511 | 272,526 | 5,324 | 511,753 |
| Percent Change <br> $\mathbf{2 0 1 3 - 2 0 1 4}$ | $\mathbf{- 1 2 . 9 \%}$ | $\mathbf{8 . 1 \%}$ | $\mathbf{1 8 . 7 \%}$ | $\mathbf{6 1 . 9 \%}$ | $\mathbf{6 . 2 \%}$ |
| Average 2005-2014 <br> vs. 2014 | $\mathbf{3 0 . 4 \%}$ | $5.2 \%$ | $68.9 \%$ | $\mathbf{- 1 2 . 6 \%}$ | $\mathbf{3 9 . 8 \%}$ |

IN ACTUAL DOLLARS

| Year | Pistols / Revolvers | Shotguns | Rifles | Muzzleloaders | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 0 5}$ | $\$ 26,907,449$ | $\$ 20,431,785$ | $\$ 35,862,234$ | $\$ 2,775,962$ | $\$ 85,977,430$ |
| $\mathbf{2 0 0 6}$ | $\$ 29,967,987$ | $\$ 24,461,641$ | $\$ 41,119,191$ | $\$ 1,837,906$ | $\$ 97,386,725$ |
| $\mathbf{2 0 0 7}$ | $\$ 43,230,081$ | $\$ 31,714,166$ | $\$ 56,527,846$ | $\$ 2,876,994$ | $\$ 134,349,087$ |
| $\mathbf{2 0 0 8}$ | $\$ 50,871,961$ | $\$ 36,505,282$ | $\$ 73,898,983$ | $\$ 3,335,150$ | $\$ 164,611,376$ |
| $\mathbf{2 0 0 9}$ | $\$ 64,930,708$ | $\$ 30,524,263$ | $\$ 64,530,442$ | $\$ 3,062,197$ | $\$ 163,047,610$ |
| $\mathbf{2 0 1 0}$ | $\$ 82,549,957$ | $\$ 40,063,397$ | $\$ 72,498,853$ | $\$ 3,893,261$ | $\$ 199,005,468$ |
| $\mathbf{2 0 1 1}$ | $\$ 94,553,213$ | $\$ 42,412,492$ | $\$ 84,784,923$ | $\$ 2,434,261$ | $\$ 224,184,889$ |
| $\mathbf{2 0 1 2}$ | $\$ 85,416,729$ | $\$ 42,608,906$ | $\$ 104,186,737$ | $\$ 2,318,595$ | $\$ 234,530,967$ |
| $\mathbf{2 0 1 3}$ | $\$ 103,670,368$ | $\$ 51,009,988$ | $\$ 134,928,550$ | $\$ 1,539,500$ | $\$ 291,148,406$ |
| $\mathbf{2 0 1 4}$ | $\$ 105,520,802$ | $\$ 55,870,483$ | $\$ 128,927,482$ | $\$ 2,156,818$ | $\$ 292,475,585$ |
| $\mathbf{2 0 1 5}$ (Jan.-Sep.) | $\$ 64,166,143$ | $\$ 31,039,894$ | $\$ 80,360,313$ | $\$ 1,282,502$ | $\$ 176,848,852$ |
| Percent Change <br> $\mathbf{2 0 1 3 - 2 0 1 4}$ | $\mathbf{1 . 8 \%}$ | $\mathbf{9 . 5 \%}$ | $\mathbf{- 4 . 5 \%}$ | $\mathbf{4 0 . 1 \%}$ | $\mathbf{0 . 5 \%}$ |
| Average <br> 2005-2014 <br> vs. 2014 | $\mathbf{5 3 . 5 \%}$ | $\mathbf{4 8 . 7 \%}$ | $\mathbf{6 1 . 7 \%}$ | $\mathbf{- 1 7 . 8 \%}$ | $\mathbf{5 5 . 0 \%}$ |

Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission. Analysis based on HTS 6-digit codes 930200, 930310, 930320 and 930330.

Firearms: Annual Import Trends (in actual units of quantity)



Firearms: Annual Export Trends (in actual units of quantity)


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## HANDGUNS

TOP FIVE COUNTRIES FOR IMPORT UNITS 2014 AND 2015 YTD BY QUARTER

| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| Austria | 287,728 | Austria | 135,104 | Austria | 176,899 | Austria | 271,879 |
| Croatia | 146,700 | Croatia | 72,000 | Brazil | 89,327 | Brazil | 138,096 |
| Germany | 74,766 | Germany | 56,817 | Croatia | 86,800 | Germany | 71,543 |
| Brazil | 58,270 | Brazil | 46,529 | Germany | 33,346 | Croatia | 68,801 |
| Italy | 48,228 | Italy | 34,877 | Philippines | 23,415 | Italy | 28,057 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Austria | 232,133 | Austria | 139,504 | Austria | 242,973 |  |  |
| Croatia | 139,611 | Croatia | 83,026 | Brazil | 129,378 |  |  |
| Germany | 90,747 | Germany | 71,594 | Croatia | 97,308 |  |  |
| Brazil | 54,287 | Brazil | 53,370 | Germany | 58,181 |  |  |
| Italy | 54,092 | Italy | 17,790 | Turkey | 23,747 |  |  |

Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

## MUZZLELOADERS <br> TOP FIVE COUNTRIES FOR IMPORT UNITS 2014 AND 2015 YTD BY QUARTER

| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| Spain | 24,511 | Spain | 43,061 | Spain | 22,192 | Spain | 36,740 |
| Italy | 17,379 | Italy | 9,840 | Italy | 11,238 | Italy | 8,384 |
| Hong Kong | 300 | India | 9 | Germany | 397 |  |  |
| India | 17 | Canada | 2 |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Spain | 38,295 | Spain | 16,994 | Spain | 28,860 |  |  |
| Italy | 13,223 | Italy | 11,284 | Italy | 12,525 |  |  |
|  |  | Canada | 0 | India | 10 |  |  |
|  |  |  |  | Germany | 2 |  |  |
|  |  |  |  | Hungary | 2 |  |  |

[^6]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 93 of 188 Page ID \#:8700

## RIFLES

TOP FIVE COUNTRIES FOR IMPORT UNITS 2014 AND 2015 YTD BY QUARTER

| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| Canada | 69,751 | Canada | 49,514 | Canada | 75,446 | Canada | 59,101 |
| Brazil | 33,895 | Japan | 24,169 | Japan | 16,965 | Japan | 23,826 |
| Japan | 23,820 | Belgium | 9,690 | Brazil | 13,125 | Brazil | 18,935 |
| Russia | 18,269 | Finland | 9,520 | Belgium | 12,567 | Belgium | 11,980 |
| Germany | 17,699 | Israel | 8,565 | Finland | 8,695 | Spain | 11,583 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Canada | 93,129 | Canada | 46,409 | Canada | 88,612 |  |  |
| Japan | 22,162 | Japan | 19,506 | Japan | 26,398 |  |  |
| Finland | 11,529 | Finland | 10,546 | Belgium | 20,195 |  |  |
| Russia | 10,606 | Germany | 8,469 | Brazil | 18,425 |  |  |
| Brazil | 10,365 | Belgium | 7,476 | Finland | 12,346 |  |  |

(Excludes telescopic sights)
Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

## SHOTGUNS

## TOP FIVE COUNTRIES FOR IMPORT UNITS

 2014 AND 2015 YTD BY QUARTER| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| Turkey | 52,796 | Italy | 58,690 | Italy | 43,458 | China | 66,896 |
| Italy | 38,823 | Turkey | 56,110 | Turkey | 38,851 | Turkey | 55,188 |
| Brazil | 20,483 | China | 37,203 | China | 23,951 | Italy | 53,632 |
| Russia | 4,316 | Brazil | 8,298 | Brazil | 3,758 | Brazil | 12,900 |
| China | 2,670 | Russia | 4,747 | Russia | 1,652 | Portugal | 1,900 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Turkey | 73,219 | Italy | 62,377 | Turkey | 62,477 |  |  |
| China | 51,900 | Turkey | 51,238 | Italy | 44,211 |  |  |
| Italy | 46,650 | China | 20,322 | China | 28,651 |  |  |
| Brazil | 23,110 | Brazil | 6,838 | Brazil | 12,555 |  |  |
| Russia | 11,765 | Philippines | 1,700 | Russia | 2,000 |  |  |

[^7]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 94 of 188 Page ID \#:8701

## AMMUNITION

OTHER CARTRIDGES - EXCLUDING SHOTGUN CARTRIDGES TOP FIVE COUNTRIES FOR IMPORT UNITS 2014 AND 2015 YTD BY QUARTER

| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| Russia | 274,036,348 | Russia | 234,653,050 | Russia | 159,561,305 | Russia | 146,264,041 |
| Korea | 141,848,300 | Korea | 143,848,100 | Mexico | 94,387,000 | Mexico | 120,613,000 |
| Mexico | 94,718,000 | Mexico | 105,613,000 | Korea | 89,942,600 | Italy | 87,096,375 |
| Italy | 76,370,218 | Italy | 82,509,609 | Italy | 78,993,452 | Korea | 77,154,790 |
| Serbia | 52,310,500 | Brazil | 58,516,237 | Brazil | 40,767,050 | Brazil | 72,391,600 |
|  |  |  |  |  |  |  |  |
| Apr-Jun |  | Oct-Dec |  | Apr-Jun |  | Oct - Dec |  |
| Russia | 223,902,229 | Russia | 137,330,920 | Russia | 204,850,930 |  |  |
| Korea | 142,374,753 | Mexico | 105,025,000 | Korea | 102,093,300 |  | ailable |
| Mexico | 95,229,500 | Italy | 99,565,786 | Italy | 92,431,842 |  |  |
| Italy | 76,364,231 | Korea | 89,290,564 | Brazil | 63,578,700 |  | 2016 |
| Brazil | 48,402,850 | Brazil | 58,023,840 | Mexico | 58,468,000 |  |  |

Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

## SHOTGUN CARTRIDGES

TOP FIVE COUNTRIES FOR IMPORT UNITS 2014 AND 2015 YTD BY QUARTER

| 2014 |  |  |  | 2015 YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-Mar |  | Jul-Sept |  | Jan-Mar |  | Jul-Sept |  |
| France | 29,319,500 | Spain | 90,314,250 | Italy | 24,784,344 | Spain | 32,285,000 |
| Italy | 21,956,900 | Italy | 31,369,251 | Spain | 20,045,000 | Italy | 26,176,473 |
| Spain | 10,510,050 | France | 14,040,000 | France | 3,928,000 | France | 15,803,000 |
| Turkey | 425,000 | United Kingdom | 11,362,000 | United Kingdom | 529,900 | Australia | 1,492,000 |
| Australia | 176,000 | Hungary | 1,463,720 | Australia | 417,750 | United Kingdom | 882,028 |
|  |  |  |  |  |  |  |  |
| Apr-Jun |  | Oct-Dec |  | Apr-Jun |  | Oct - Dec |  |
| Italy | 44,554,949 | Spain | 46,049,754 | Italy | 35,909,290 |  |  |
| Spain | 42,833,750 | Italy | 24,501,051 | Spain | 34,541,500 | Not available until February 2016 |  |
| France | 25,362,000 | France | 9,702,000 | France | 22,924,000 |  |  |
| Germany | 2,745,000 | Germany | 3,585,200 | Denmark | 1,512,000 |  |  |
| Russia | 22,950 | United Kingdom | 1,026,250 | Germany | 925,000 |  |  |

[^8]
## HISTORICAL FIREARM IMPORTS BY COUNTRY (IN ACTUAL UNITS OF QUANTITY)

Pistols: HTS 9302000040 [PISTOLS, SEMIAUTOMATIC EXC OF HEADING 9303 OR 9304]—or-HTS 9302000090 [PISTOLS, EXC OF HEADING 9303 OR 9304, NESOI (not elsewhere specified or included)]

| counTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Argentina | 54,100 | 65,195 | 65,915 | 63,872 | 74,245 | 71,838 | 75,984 | 82,635 | 43,710 | 27,337 |
| Australia | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 29 |
| Austria | 327,845 | 347,188 | 371,910 | 602,146 | 431,118 | 515,396 | 821,522 | 932,117 | 794,469 | 691,751 |
| Belgium | 13,158 | 14,490 | 12,179 | 33,195 | 18,874 | 9,769 | 10,754 | 14,493 | 18,221 | 14,348 |
| Brazil | 135,371 | 240,670 | 181,808 | 285,075 | 206,207 | 161,597 | 215,470 | 215,895 | 113,976 | 189,654 |
| Bulgaria | 300 | 0 | 1,347 | 2,881 | 3,325 | 1,450 | 4,586 | 8,397 | 270 | 5,280 |
| Canada | 12,135 | 13,178 | 16,313 | 10,544 | 6 | 2 | 13 | 36 | 134 | 15 |
| Chile | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Croatia | 142,050 | 204,379 | 191,876 | 272,204 | 239,021 | 211,001 | 389,014 | 451,657 | 441,337 | 252,909 |
| Czech Republic | 45,665 | 21,610 | 19,583 | 49,408 | 19,531 | 18,588 | 38,540 | 37,467 | 47,104 | 59,662 |
| France | 100 | 0 | 0 | 0 | 0 | 10 | 465 | 15 | 0 | 13 |
| Germany | 168,580 | 169,731 | 250,422 | 282,075 | 221,446 | 254,574 | 402,566 | 502,117 | 282,018 | 155,033 |
| Hungary | 14,505 | 12,962 | 2,446 | 7,950 | 349 | 311 | 695 | 777 | 898 | 1,326 |
| Israel | 14,403 | 16,786 | 18,388 | 10,238 | 2,645 | 9,995 | 20,017 | 23,979 | 13,189 | 9,143 |
| Italy | 44,848 | 40,920 | 54,280 | 81,811 | 86,867 | 63,540 | 154,999 | 171,221 | 106,462 | 34,210 |
| Korea | 0 | 0 | 0 | 20 | 29 | 0 | 1,021 | 3,879 | 62 | 0 |
| Montenegro | 0 | 0 | 0 | 0 | 0 | 0 | 1,000 | 48 | 0 | 52 |
| Pakistan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 161 | 250 | 575 |
| Philippines | 10,656 | 17,459 | 18,277 | 27,294 | 38,572 | 48,908 | 73,430 | 131,898 | 62,823 | 53,994 |
| Poland | 2,632 | 709 | 1,645 | 10,234 | 3,922 | 20,895 | 9,806 | 8,406 | 12,094 | 8,379 |
| Romania | 0 | 2,491 | 8,935 | 10,571 | 16,945 | 13,775 | 3,579 | 3,655 | 5,800 | 7,710 |
| Russia | 3 | 18 | 0 | 90 | 1,050 | 5,400 | 61 | 772 | 0 | 0 |
| Serbia | 0 | 0 | 0 | 3,038 | 12,455 | 720 | 29,204 | 48,786 | 10,180 | 14,766 |
| Slovak Republic | 0 | 157 | 0 | 0 | 0 | 0 | 801 | 1,204 | 417 | 820 |
| Slovenia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 50 |
| Spain | 384 | 42 | 176 | 410 | 989 | 322 | 376 | 262 | 10,485 | 78 |
| Switzerland | 420 | 3,012 | 821 | 2,207 | 735 | 979 | 3,110 | 5,508 | 2,222 | 2,296 |
| Taiwan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 90 |
| Turkey | 5,120 | 7,272 | 7,345 | 17,984 | 15,825 | 15,408 | 25,798 | 92,321 | 17,435 | 50,510 |
| TOTAL | 992,624 | $1,178,618$ | $1,230,592$ | $1,774,261$ | $1,394,178$ | $1,448,435$ | $2,286,720$ | $2,738,747$ | $1,983,863$ | $1,5880,040$ |

Countries with limited activity over this 10-year period are not shown.
Note: Units for Romania in 2007, were revised per Census Bureau posted corrections.
Source: Data from the U.S. Department of Commerce and the U.S. International Trade Commission.

Revolvers: HTS 9302000020 [REVOLVERS, EXCEPT OF
HEADING 9303 OR 9304]

| COUNTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 <br> IAN-SEPT. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Argentina | 2,097 | 2,437 | 967 | 303 | 0 | 0 | 200 | 0 | 100 | 0 |
| Brazil | 118,200 | 157,247 | 203,803 | 368,128 | 319,804 | 198,249 | 228,876 | 236,270 | 98,480 | 167,147 |
| Czech Republic | 290 | 0 | 7 | 6,287 | 9 | 83 | 38 | 0 | 0 | 0 |
| Germany | 3,680 | 4,168 | 4,025 | 9,367 | 8,431 | 9,423 | 11,416 | 11,747 | 11,906 | 8,037 |
| Italy | 24,387 | 27,495 | 24,926 | 16,929 | 18,536 | 27,847 | 40,238 | 53,152 | 48,525 | 33,131 |
| Philippines | 7,676 | 1,680 | 2,960 | 6,127 | 6,054 | 5,339 | 6,666 | 8,915 | 8,198 | 8,681 |
| Poland | 0 | 259 | 0 | 0 | 0 | 0 | 0 | 0 | 79 | 507 |
| Russia | 5,795 | 12,042 | 0 | 0 | 0 | 11,500 | 11,486 | 0 | 0 | 0 |
| Serbia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,872 | 0 | 0 |
| Slovak Republic | 0 | 0 | 400 | 1,503 | 260 | 640 | 480 | 0 | 0 | 0 |
| Spain | 174 | 482 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 156 |
| Ukraine | 62 | 480 | 0 | 1,000 | 0 | 5,500 | 0 | 4,000 | 0 | 0 |
| United Arab Em | 0 | 0 | 0 | 0 | 0 | 285 | 4,995 | 0 | 0 | 0 |
| United Kingdom | 6 | 0 | 0 | 489 | 360 | 0 | 0 | 1 | 83 | 0 |
| TOTAL | 172,349 | 208,810 | 237,470 | 410,156 | 353,457 | 258,878 | 304,397 | 316,582 | 167,554 | 217,659 |

[^9]More detail on import and export data is available through the USITC website at dataweb.usitc.gov/. To obtain the highest level of product definition, use the HTS (Harmonized Tariff Schedule) 10-digit codes whenever possible.
Refer to the most current ‘Harmonized Tariff Schedule’ for IMPORT codes and to 'Schedule B' for EXPORT codes. Note that import and export codes do not always match.

As of July 5, 2015, import and export data for years 2010 through 2014 have been updated in the USITC Dataweb with the latest official revisions from the Census Bureau. The first official revisions for 2015 data won't be available until September 2016.

For posted corrections pertaining to years prior to 2010, go to:
census.gov/foreign-trade/statistics/ corrections/index.html


## HISTORICAL FIREARM IMPORTS BY COUNTRY (IN ACTUAL UNITS OF QUANTITY)

Shotguns: HTS 930320 ISPORTING, HUNTING OR TARGET-SHOOTING SHOTGUNS, INCLUDING COMBINATION sHOTGUN-RIFLES, EXCEPT MUZZLELOADING FIREARMS]

| Country | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 <br> YiD |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Belgium | 2,119 | 467 | 787 | 25 | 48 | 114 | 157 | 9 | 1,375 | 705 |
| Brazil | 129,641 | 151,419 | 119,556 | 172,369 | 169,136 | 105,676 | 125,891 | 119,090 | 58,729 | 29,213 |
| Canada | 29 | 4 | 2 | 13 | 0 | 13 | 26 | 5 | 0 | 192 |
| China | 52,969 | 52,878 | 41,170 | 53,336 | 61,956 | 90,952 | 154,446 | 234,486 | 112,095 | 119,498 |
| Czech Republic | 0 | 2,000 | 172 | 1,738 | 34 | 6 | 0 | 142 | 50 | 109 |
| France | 15 | 29 | 48 | 20 | 20 | 10 | 6,284 | 10 | 9 | 5 |
| Germany | 2,487 | 1,672 | 3,265 | 1,254 | 2,364 | 2,204 | 3,467 | 1,370 | 1,205 | 655 |
| Italy | 187,997 | 210,813 | 182,396 | 140,500 | 139,182 | 137,767 | 170,460 | 212,557 | 206,540 | 141,301 |
| Japan | 3,253 | 5,548 | 2,526 | 1,148 | 344 | 1,834 | 2,875 | 1,525 | 652 | 846 |
| Pakistan | 0 | 92 | 0 | 5 | 4 | 0 | 0 | 19 | 0 | 152 |
| Philippines | 0 | 0 | 100 | 560 | 1,139 | 950 | 5,500 | 9,800 | 6,496 | 4,550 |
| Portugal | 1,074 | 7,607 | 1,858 | 5 | 704 | 2,115 | 2,384 | 6,415 | 3,465 | 3,649 |
| Russia | 58,516 | 91,631 | 65,090 | 60,937 | 3,708 | 50,837 | 47,360 | 34,904 | 21,830 | 4,652 |
| Spain | 7,284 | 3,565 | 2,519 | 4,628 | 1,722 | 1,328 | 1,692 | 1,620 | 1,746 | 723 |
| Sweden | 46 | 50 | 718 | 133 | 42 | 0 | 238 | 143 | 228 | 2 |
| Turkey | 152,295 | 180,704 | 107,350 | 113,618 | 122,721 | 122,682 | 174,212 | 306,312 | 233,363 | 156,516 |
| United Kingdom | 10,149 | 13,511 | 8,155 | 8,046 | 6,099 | 8,251 | 8,836 | 8,922 | 490 | 522 |
| TOTALS | 607,894 | 725,635 | 535,960 | 558,679 | 509,792 | 530,564 | 704,828 | 937,952 | 648,330 | 463,292 |

Countries with limited activity over this 10 -year period are not shown.
Note: Units posted for Turkey in 2007 were revised per Census Bureau posted corrections. Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.


Muzzleloaders: HTS=930310 [muzzleloading friearms]

Rifles: HTS 930330 [SPORTING, HUNTING OR TARGETSHOOTING RIFLES, EXCEPT MUZZLELOADING FIREARMS AND COMBINATION SHOTGUN-RIFLES] (Adjusted to EXCLUDE HTS codes 9303304010 \& 9303308005 - Telescopic Sights Imported with Rifles)

| Country | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | $\begin{aligned} & \hline 2015 \\ & \text { YTD } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Austria | 2,296 | 1,765 | 1,623 | 2,593 | 2,756 | 6,192 | 6,319 | 8,966 | 2,988 | 1,089 |
| Belgium | 23,678 | 30,425 | 17,696 | 21,819 | 16,017 | 16,317 | 20,634 | 29,920 | 34,067 | 44,742 |
| Brazil | 68,431 | 164,308 | 118,007 | 94,858 | 46,243 | 156,847 | 316,577 | 404,234 | 56,411 | 50,485 |
| Bulgaria | 2,406 | 6,017 | 5,791 | 5,142 | 0 | 0 | 10,790 | 31,087 | 12,900 | 2,400 |
| Canada | 167,142 | 191,277 | 112,676 | 161,552 | 134,519 | 156,860 | 267,993 | 292,404 | 258,803 | 223,159 |
| China | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,050 | 4,049 | 0 |
| Czech Republic | 21,019 | 25,952 | 20,453 | 16,774 | 15,072 | 20,236 | 23,264 | 25,507 | 25,404 | 21,106 |
| Finland | 31,081 | 18,133 | 31,800 | 32,623 | 26,464 | 23,417 | 33,536 | 43,858 | 40,162 | 30,460 |
| France | 75 | 120 | 81 | 60 | 42 | 64 | 64 | 47 | 50 | 160 |
| Germany | 15,254 | 11,743 | 32,406 | 101,939 | 32,476 | 42,116 | 96,013 | 134,305 | 39,374 | 13,734 |
| Israel | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 18,502 | 27,771 | 3,790 |
| Italy | 17,643 | 20,360 | 15,026 | 21,829 | 16,393 | 12,222 | 20,705 | 53,115 | 27,885 | 20,143 |
| Japan | 48,440 | 52,148 | 75,282 | 83,329 | 49,946 | 59,471 | 71,538 | 76,399 | 89,657 | 67,189 |
| Mexico | 0 | 0 | 1,000 | 1,770 | 0 | 0 | 0 | 200 | 800 | 0 |
| Philippines | 1,850 | 1,030 | 400 | 4,092 | 2,050 | 1,430 | 2,437 | 5,909 | 7,435 | 2,903 |
| Poland | 0 | 0 | 0 | 1,313 | 0 | 1,081 | 2,170 | 510 | 1,454 | 527 |
| Portugal | 1,636 | 0 | 5,240 | 14,173 | 4,740 | 0 | 250 | 4 | 1,298 | 1,995 |
| Romania | 53,160 | 37,183 | 57,567 | 82,312 | 33,855 | 37,648 | 46,533 | 44,734 | 14,039 | 15,870 |
| Russia | 26,221 | 11,680 | 26,540 | 20,333 | 50,547 | 87,681 | 74,512 | 71,230 | 29,864 | 3,400 |
| Serbia | 0 | 0 | 0 | 1,224 | 13,468 | 7,562 | 20,320 | 44,672 | 12,720 | 9,857 |
| Spain | 1,609 | 221 | 1,936 | 1,532 | 6,898 | 10,015 | 18,989 | 17,403 | 9,411 | 16,749 |
| Sweden | 255 | 182 | 1,456 | 55 | 0 | 138 | 114 | 375 | 758 | 113 |
| Switzerland | 142 | 1,512 | 936 | 2,275 | 1,260 | 441 | 163 | 3,607 | 3,889 | 211 |
| Taiwan | 0 | 0 | 48 | 0 | 0 | 0 | 919 | 1,396 | 0 | 0 |
| Turkey | 0 | 0 | 149 | 200 | 400 | 1,153 | 475 | 0 | 15 | 339 |
| Ukraine | 0 | 6,500 | 0 | 0 | 6,800 | 10,600 | 0 | 0 | 0 | 0 |
| United Kingdom | 13,520 | 11,361 | 6,482 | 5,183 | 6,665 | 3,979 | 3,575 | 4,243 | 5,028 | 3,128 |
| TOTALS | [516,127] | 612,837 | 538,283 | 697,800 | 466,799 | [656,256 | 1,039,716 | [1,313,678 | 706,273 | 533,549 |

Countries with limited activity over this 10-year period are not shown.
Note: Units posted under Russia in 2009 were revised per posted corrections, Census Bureau. Source: Data from the U.S. Department of Commerce and the U.S. International Trade Commission.

| COUNTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Belgium | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Brazil | 1,385 | 835 | 300 | 480 | 0 | 0 | 0 | 0 | 0 | 0 |
| Canada | 167 | 412 | 600 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| China | 370 | 0 | 0 | 56 | 0 | 1,500 | 0 | 0 | 0 | 0 |
| France | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 2,300 | 0 | 0 |
| Germany | 1,165 | 2,965 | 5,025 | 30 | 5 | 4,183 | 0 | 0 | 0 | 399 |
| Hong Kong | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | 0 |
| Hungary | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| India | 42 | 0 | 0 | 27 | 87 | 21 | 90 | 135 | 26 | 10 |
| Italy | 41,494 | 35,966 | 30,387 | 37,595 | 26,171 | 32,613 | 40,559 | 44,007 | 51,726 | 32,147 |
| Norway | 236 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Spain | 163,278 | 182,153 | 134,670 | 103,468 | 129,472 | 128,778 | 124,509 | 133,189 | 122,861 | 87,792 |
| United Kingdom | 142 | 0 | 13 | 0 | 83 | 0 | 0 | 0 | 0 | 0 |
| TOTALS | 208,279 | 222,404 | 170,998 | 141,656 | 155,818 | 167,095 | 165,158 | 179,631 | 174,915 | 120,350 |

Countries with limited activity over this 10-year period are not shown.
Notes: Units posted under Russia in 2009 were revised per Census Bureau posted corrections.
Source: Data from the U.S. Department of Commerce and the U.S. International Trade Commission.

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## HISTORICAL FIREAR PORTS BY COUNTRY

(U.S. TOTAL EXPORTS IN ACTUAL UNITS OF QUANTITY)

Pistols: HTS 9302000040 [PISTOLS, SEMIAUTOMATIC EXC OF HEADING 9303 OR 9304]--or-- HTS 9302000090 [PISTOLS, EXC OF HEADING 9303 OR 9304, NESOI (not elsewhere specified or included)]


Countries with limited activity over this time period are not shown.
Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 98 of 188 Page ID \#:8705

## HISTORICAL FIREA <br> ORTS BY COUNTRY

 (U.S. TOTAL EXPORTS IN ACTUAL UNITS OF QUANTITY)Revolvers: HTS 9302000020 [REVOLVERS, EXCEPT OF HEADING 9303 OR 9304]

| CouNTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 YTiD | TOTAL |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Argentina | 60 | 153 | 29 | 87 | 291 | 249 | 108 | 81 | 0 | 140 | 1,198 |
| Australia | 1,722 | 1,588 | 1,770 | 817 | 1,120 | 1,268 | 1,425 | 2,182 | 2,817 | 1,028 | 15,737 |
| Austria | 41 | 98 | 74 | 95 | 98 | 137 | 133 | 64 | 97 | 58 | 895 |
| Belgium | 7,234 | 11,721 | 11,548 | 3,550 | 4,675 | 2,751 | 3,250 | 5,427 | 4,016 | 5,109 | 59,281 |
| Bulgaria | 54 | 37 | 0 | 79 | 69 | 177 | 73 | 34 | 248 | 9 | 780 |
| Chile | 27 | 20 | 20 | 8 | 10 | 205 | 13 | 7 | 75 | 68 | 453 |
| Czech Republic | 273 | 335 | 282 | 168 | 117 | 226 | 119 | 134 | 131 | 47 | 1,832 |
| El Salvador | 0 | 162 | 88 | 93 | 202 | 28 | 41 | 41 | 92 | 45 | 792 |
| Finland | 190 | 315 | 623 | 17 | 26 | 21 | 18 | 2 | 71 | 33 | 1,316 |
| France | 515 | 1,637 | 1,435 | 101 | 287 | 493 | 222 | 227 | 792 | 598 | 6,307 |
| Germany | 5,664 | 4,380 | 5,072 | 1,843 | 1,763 | 381 | 328 | 462 | 614 | 720 | 21,227 |
| Guatemala | 0 | 0 | 292 | 310 | 399 | 45 | 200 | 88 | 39 | 44 | 1,417 |
| Italy | 2,517 | 2,236 | 1,950 | 909 | 926 | 1,172 | 781 | 524 | 1,216 | 441 | 12,672 |
| Japan | 3,300 | 8,888 | 158 | 0 | 0 | 192 | 149 | 0 | 0 | 2 | 12,689 |
| Jordan | 8 | 82 | 105 | 6 | 1 | 17 | 0 | 129 | 28 | 36 | 412 |
| Korea | 1,585 | 1,400 | 1,150 | 887 | 960 | 42 | 0 | 0 | 16 | 4 | 6,044 |
| Mexico | 757 | 918 | 511 | 1,365 | 5 | 0 | 340 | 0 | 110 | 205 | 4,211 |
| Netherlands | 31 | 91 | 13 | 14 | 2 | 14 | 9 | 7 | 10 | 59 | 250 |
| New Caledonia | 0 | 0 | 10 | 27 | 13 | 0 | 85 | 39 | 76 | 45 | 295 |
| New Zealand | 69 | 21 | 22 | 36 | 14 | 10 | 27 | 20 | 83 | 145 | 447 |
| Nicaragua | 305 | 111 | 330 | 346 | 654 | 69 | 287 | 191 | 704 | 95 | 3,092 |
| Norway | 77 | 150 | 144 | 93 | 89 | 191 | 128 | 145 | 288 | 160 | 1,465 |
| Paraguay | 0 | 50 | 0 | 0 | 39 | 93 | 71 | 92 | 502 | 223 | 1,070 |
| Peru | 24 | 24 | 410 | 152 | 959 | 158 | 200 | 48 | 300 | 235 | 2,510 |
| Philippines | 1,537 | 1,110 | 2,428 | 902 | 430 | 352 | 519 | 279 | 148 | 27 | 7,732 |
| Portugal | 34 | 0 | 0 | 62 | 0 | 35 | 163 | 170 | 89 | 15 | 568 |
| Slovak Republic | 115 | 37 | 121 | 75 | 68 | 39 | 41 | 40 | 123 | 47 | 706 |
| South Africa | 51 | 17 | 27 | 14 | 116 | 126 | 79 | 63 | 191 | 276 | 960 |
| Sweden | 25 | 15 | 276 | 105 | 30 | 49 | 41 | 21 | 67 | 40 | 669 |
| Switzerland | 203 | 381 | 315 | 291 | 323 | 374 | 521 | 377 | 323 | 334 | 3,442 |
| Thailand | 6,171 | 7,981 | 9,795 | 15,159 | 9,803 | 16,787 | 6,308 | 6,040 | 4,864 | 2,100 | 85,008 |
| United Kingdom | 137 | 73 | 490 | 185 | 101 | 577 | 5 | 78 | 45 | 332 | 2,023 |
| Uruguay | 0 | 24 | 0 | 19 | 12 | 8 | 73 | 25 | 156 | 45 | 362 |
| TOTALS | 37,962 | 49,394 | 43,752 | 29,094 | 24,539 | 28,311 | 16,291 | 17,664 | 19,144 | 12,998 | 279,149 |



Sources: Data on this site have been compiled from tariff and trade data from the
U.S. Department of Commerce and the U.S. International Trade Commission.

Muzzleloaders: HTS=930310 [muzzleloading firearms]

| Country | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 YTD | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canada | 8,145 | 10,195 | 8,637 | 5,459 | 7,584 | 7,953 | 8,234 | 5,043 | 7,141 | 5,248 | 73,639 |
| United Kingdom | 34 | 547 | 470 | 2,857 | 1,234 | 1 | 483 | 0 | 0 | 4 | 5,630 |
| Mexico | 0 | 91 | 1,154 | 471 | 1,567 | 27 | 0 | 63 | 1,721 | 0 | 5,094 |
| South Africa | 736 | 1,250 | 225 | 67 | 691 | 446 | 131 | 0 | 0 | 0 | 3,546 |
| Australia | 59 | 13 | 68 | 205 | 0 | 33 | 142 | 41 | 0 | 12 | 573 |
| Argentina | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 441 | 0 | 0 | 441 |
| New Zealand | 0 | 0 | 245 | 0 | 0 | 0 | 114 | 0 | 0 | 60 | 419 |
| China | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 147 | 0 | 147 |
| Switzerland | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 50 | 0 | 50 |
| Ukraine | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 35 | 0 | 35 |
| Total | 9,536 | 13,439 | 11,849 | 11,185 | 12,842 | 8,786 | 9,841 | 5,664 | 9,170 | 5,324 | 97,636 |

Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

## HISTORICAL FIREAR <br> PORTS BY COUNTRY (U.S. TOTAL EXPORTS IN ACTUAL UNITS OF QUANTITY)

Shotguns: HTS=930320 [SPORTING, HUNTING OR TARGET-SHOOTING SHOTGUNS,
INCLUDING COMBINATION SHOTGUN-RIFLES, EXCEPT MUZZLELOADING FIREARMS]

| couNTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | T0TAL |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Argentina | 571 | 449 | 596 | 1,515 | 1,976 | 1,718 | 1,855 | 779 | 730 | 2,272 | 12,461 |
| Armenia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33 | 68 | 101 |
| Australia | 1,547 | 3,190 | 3,326 | 2,847 | 5,829 | 6,906 | 6,147 | 1,620 | 1,303 | 329 | 33,044 |
| Austria | 155 | 482 | 785 | 32 | 23 | 619 | 6,053 | 76 | 229 | 78 | 8,532 |
| Bahamas | 2,278 | 311 | 752 | 679 | 493 | 497 | 571 | 429 | 171 | 243 | 6,424 |
| Bangladesh | 0 | 0 | 0 | 0 | 100 | 145 | 95 | 240 | 190 | 100 | 870 |
| Belize | 42 | 69 | 66 | 0 | 85 | 107 | 0 | 28 | 100 | 39 | 536 |
| Bolivia | 716 | 374 | 199 | 0 | 0 | 0 | 0 | 0 | 213 | 8 | 1,510 |
| Brazil | 191 | 53 | 88 | 30 | 64 | 133 | 361 | 2,822 | 4,512 | 4,092 | 12,346 |
| Cameroon | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 125 | 98 | 223 |
| Canada | 29,677 | 42,943 | 50,378 | 46,664 | 55,432 | 64,772 | 66,328 | 77,541 | 95,694 | 45,667 | 575,096 |
| Chile | 1,664 | 833 | 811 | 537 | 1,857 | 1,457 | 960 | 904 | 1,105 | 812 | 10,940 |
| China | 4,799 | 0 | 0 | 173 | 0 | 15 | 11 | 1 | 20 | 3,313 | 8,332 |
| Costa Rica | 466 | 328 | 384 | 282 | 71 | 204 | 187 | 207 | 70 | 131 | 2,330 |
| Czech |  |  |  |  |  |  |  |  |  |  |  |
| Republic | 50 | 82 | 395 | 102 | 38 | 156 | 59 | 148 | 38 | 87 | 1,155 |
| Denmark | 463 | 653 | 625 | 652 | 717 | 221 | 270 | 182 | 260 | 103 | 4,146 |
| Dominican | 1,538 | 855 | 2,242 | 1,629 | 4,248 | 4,578 | 8,181 | 8,977 | 6,645 | 202 | 39,095 |
| Rep | 1,562 |  |  |  |  |  |  |  |  |  |  |
| Ecuador | 1,769 | 1,363 | 1,063 | 1,000 | 0 | 0 | 0 | 0 | 0 | 87 | 5,282 |
| Egypt | 1,011 | 500 | 1,139 | 500 | 1,027 | 1,582 | 550 | 1,500 | 0 | 0 | 7,809 |
| El Salvador | 784 | 1,565 | 1,291 | 857 | 1,999 | 2,954 | 875 | 1,104 | 1,254 | 1,255 | 13,938 |
| Finland | 626 | 671 | 737 | 145 | 494 | 477 | 175 | 252 | 281 | 474 | 4,332 |
| France | 709 | 1,870 | 3,372 | 942 | 1,283 | 1,742 | 1,193 | 1,631 | 4,248 | 3,191 | 20,181 |
| Georgia | 0 | 0 | 0 | 55 | 0 | 29 | 360 | 72 | 206 | 45 | 767 |
| Germany | 3,196 | 980 | 1,244 | 2,677 | 2,889 | 1,158 | 1,805 | 1,271 | 1,211 | 537 | 16,968 |
| Greece | 954 | 1,105 | 560 | 1,370 | 1,773 | 3,611 | 2,285 | 2,311 | 54 | 15 | 14,038 |
| Guatemala | 2,836 | 4,047 | 4,013 | 3,098 | 2,655 | 4,300 | 3,438 | 2,192 | 2,260 | 2,558 | 31,397 |
| Guyana | 0 | 30 | 139 | 111 | 44 | 197 | 35 | 119 | 150 | 0 | 825 |
| Haiti | 0 | 0 | 0 | 206 | 55 | 99 | 403 | 220 | 846 | 190 | 2,019 |
| Hungary | 53 | 82 | 62 | 33 | 43 | 15 | 95 | 62 | 16 | 66 | 527 |
| Iceland | 429 | 302 | 231 | 237 | 196 | 135 | 40 | 50 | 50 | 0 | 1,670 |
| Ireland | 161 | 259 | 125 | 228 | 71 | 44 | 118 | 143 | 86 | 36 | 1,271 |
| Italy | 8,004 | 10,396 | 12,398 | 8,421 | 2,079 | 4,307 | 5,720 | 711 | 892 | 518 | 53,446 |
| Jamaica | 192 | 163 | 47 | 168 | 117 | 53 | 168 | 293 | 297 | 159 | 1,657 |
| Japan | 2,250 | 1,860 | 2,367 | 343 | 277 | 926 | 1,489 | 331 | 357 | 262 | 10,462 |


| country | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 $Y$ rio | total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jordan | 82 | 412 | 482 | 1,359 | 1,086 | 685 | 1,205 | 924 | 949 | 733 | 7,917 |
| Kuwait | 836 | 1,155 | 1,594 | 242 | 465 | 712 | 287 | 190 | 193 | 2 | 676 |
| Latvia | 91 | 0 | 445 | 0 | 1,236 | 11 | 466 | 240 | 491 | 0 | 980 |
| Lehanon | 1,248 | 3,447 | 4,149 | 3,355 | 5,261 | 4,771 | 3.116 | 5,229 | 808 | 1,218 | 32,602 |
| Malaysia | 315 | 319 | 369 | 414 | 224 | 145 | 194 | 101 | 102 | 32 | 2,215 |
| Malta | 30 | 0 | 205 | 49 | 88 | 76 | 131 | 73 | 28 | 15 | 695 |
| Mexico | 2,081 | 3,619 | 1,678 | 2,813 | 2,459 | 2,783 | 9,441 | 785 | 2,694 | 7 | 28,360 |
| New <br> Caledonia | 549 | 427 | 459 | 353 | 426 | 983 | 893 | 443 | 125 | 20 | 4,678 |
| New Zealand | 3,438 | 2,444 | 3,455 | 2,536 | 2,700 | 2,656 | 1,754 | 1,297 | 1,976 | 636 | 22,892 |
| Nicaragua | 793 | 366 | 1,777 | 867 | 962 | 949 | 1,705 | 1,137 | 854 | 595 | 10,005 |
| Norway | 1,306 | 175 | 876 | 1,230 | 1,544 | 646 | 1,041 | 616 | 1,008 | 661 | 9,703 |
| Pakistan | 486 | 1,556 | 2,162 | 706 | 1,022 | 1,525 | 661 | 196 | 95 | 30 | 8,439 |
| Paraguay | 996 | 435 | 2,073 | 1,234 | 2,622 | 3,341 | 1,218 | 1,824 | 2,173 | 1,061 | 16,977 |
| Poland | 697 | 170 | 579 | 153 | 0 | 75 | 162 | 128 | 1,258 | 178 | 3,400 |
| Portugal | 326 | 99 | 200 | 50 | 25 | 2 | 0 | 0 | 1,51 | 20 | 2,232 |
| South Arica | 52 | 2 | 160 | 572 | 134 | 368 | 1,369 | 970 | 1,116 | 869 | 5,612 |
| Spain | 1,632 | 2,815 | 3,576 | 579 | 938 | 1,360 | 57 | 259 | 772 | 758 | 12,746 |
| Suriname | 219 | 194 | 310 | 410 | 1,451 | 1,132 | 834 | 563 | 943 | 252 | 6,308 |
| Sweden | 27 | 51 | 34 | 0 | 319 | 67 | 617 | 137 | 194 | 467 | 1,913 |
| Svitzerland | 1,897 | 476 | 4,314 | 496 | 283 | 638 | 980 | 581 | 491 | 287 | 10,443 |
| Tanzania | 350 | 160 | 0 | 399 | 392 | 500 | 500 | 50 | 1,174 | 0 | 3,525 |
| Thailand | 3,228 | 6,367 | 7,209 | 5,559 | 5,003 | 7,012 | 5,131 | 8,312 | 10,262 | 1,653 | 59,536 |
| Turkey | 2,737 | 1,320 | 1,946 | 873 | 3,398 | 1,032 | 144 | 1,198 | 955 | 5,398 | 19,01 |
| Ukraine | 468 | 861 | 1,533 | 2,499 | 428 | 3,506 | 13,339 | 2,89 | 1,852 | 1,609 | 28,884 |
| $\begin{array}{\|l\|} \hline \begin{array}{l} \text { United Arab } \\ \text { Em } \end{array} \\ \hline \end{array}$ | 146 | 41 | 27 | 63 | 454 | 722 | 1,513 | 1,727 | 765 | 82 | 5,440 |
| United Kingdom | 27,657 | 34,615 | 25,242 | 12,187 | 13,641 | 25,585 | 20,512 | 1,377 | 881 | 1,555 | 163,252 |
| Uruguay | 0 | 10 | 151 | 73 | 211 | 286 | 228 | 416 | 82 | 105 | 1,562 |
| Zambia | 0 | 75 | 50 | 71 | 75 | 65 | 128 | 30 | 70 | 20 | 584 |
| TOTALS | 130,310 | 157,536 | 171,360 | 123,209 | 150,956 | 172,70 | 1880,684 | 146,624 | 158,494 | 88.511 | 1,477,404 |

Source: Data on this page have been compiled from tariff and trade data from the U.S. Department of commerce and the U.S. Internation Trade Commission. Note: Countries with limited activity over the period shown are not displayed.


## HISTORICAL FIREARM EXPORTS BY COUNTRY (U.S. TOTAL EXPORTS IN ACTUAL UNITS OF QUANTITY)

Rifles: HTS=930330 [SPORTING, HUNTING OR TARGET-SHOOtING RIFLES, EXCEPT MUZZLELOADING FIREARMS AND COMBINATION SHOTGUN-RIFLES]

| counTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | YTD |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | TOL


| COUNTRY | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | $\left\lvert\, \begin{gathered} 2015 \\ \text { YTD } \end{gathered}\right.$ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New <br> Caledonia | 829 | 621 | 861 | 1,051 | 848 | 3,085 | 4,196 | 3,013 | 2,300 | 409 | 17,213 |
| New Zealand | 8,218 | 8,803 | 12,332 | 8,275 | 9,041 | 9,561 | 8,957 | 8,885 | 15,341 | 25,286 | 114,699 |
| Nicaragua | 1,033 | 220 | 1,003 | 1,829 | 676 | 1,327 | 1,431 | 444 | 1,730 | 935 | 10,628 |
| Nigeria | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25 | 25 |
| Norway | 2,106 | 3,486 | 5,133 | 3,165 | 2,500 | 2,268 | 7,729 | 5,864 | 8,531 | 3,259 | 44,041 |
| Oman | 0 | 0 | 0 | 0 | 0 | 0 | 591 | 0 | 107 | 30 | 728 |
| Pakistan | 0 | 0 | 0 | 62 | 20 | 0 | 1,255 | 0 | 65 | 52 | 1,454 |
| Panama | 279 | 137 | 214 | 26 | 383 | 43 | 3,722 | 238 | 406 | 125 | 5,573 |
| Papua New Guin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 105 | 0 | 105 |
| Paraguay | 500 | 876 | 730 | 230 | 2,065 | 2,270 | 2,765 | 2,081 | 3,993 | 2,937 | 18,447 |
| Peru | 405 | 245 | 293 | 578 | 564 | 661 | 661 | 752 | 52 | 310 | 4,521 |
| Philippines | 190 | 648 | 481 | 1,502 | 795 | 873 | 1,233 | 893 | 874 | 4,062 | 11,551 |
| Poland | 354 | 704 | 491 | 312 | 331 | 408 | 435 | 832 | 2,064 | 2,842 | 8,773 |
| Portugal | 22 | 53 | 116 | 24 | 47 | 50 | 365 | 137 | 570 | 68 | 1,452 |
| Romania | 0 | 110 | 0 | 0 | 0 | 51 | 214 | 69 | 125 | 2 | 571 |
| Russia | 836 | 629 | 679 | 360 | 2,696 | 2,322 | 1,249 | 2,473 | 692 | 4 | 11,940 |
| Saudi Arabia | 0 | 50 | 67 | 706 | 38 | 0 | 0 | 17,856 | 217 | 1 | 18,935 |
| Serbia | 0 | 0 | 0 | 200 | 33 | 27 | 96 | 535 | 0 | 42 | 933 |
| Slovak Republic | 38 | 99 | 65 | 191 | 57 | 138 | 259 | 202 | 114 | 133 | 1,296 |
| Slovenia | 0 | 20 | 0 | 0 | 10 | 19 | 37 | 113 | 135 | 0 | 334 |
| South Africa | 241 | 1,015 | 1,134 | 1,527 | 1,973 | 2,736 | 4,401 | 5,728 | 12,930 | 8,855 | 40,540 |
| Spain | 3,605 | 3,214 | 2,983 | 2,378 | 2,046 | 2,012 | 1,688 | 837 | 2,817 | 1,501 | 23,081 |
| Sweden | 984 | 1,138 | 1,249 | 869 | 1,341 | 1,995 | 2,682 | 4,951 | 4,010 | 1,257 | 20,476 |
| Switzerland | 464 | 141 | 421 | 509 | 544 | 2,558 | 1,754 | 3,073 | 8,502 | 1,527 | 19,493 |
| Taiwan | 250 | 716 | 157 | 5 | 0 | 0 | 3,030 | 139 | 0 | 151 | 4,448 |
| Tanzania | 0 | 0 | 0 | 0 | 5 | 1 | 1 | 2 | 0 | 385 | 394 |
| Thailand | 1,124 | 4,220 | 3,887 | 2,432 | 2,801 | 4,763 | 3,327 | 4,467 | 10,272 | 3,316 | 40,609 |
| Turkey | 0 | 449 | 285 | 30 | 37 | 3,691 | 193 | 5,018 | 1,448 | 14 | 11,165 |
| Uganda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 125 | 125 |
| Ukraine | 499 | 1,399 | 2,213 | 1,831 | 1,268 | 1,882 | 2,205 | 1,915 | 4,975 | 10,402 | 28,589 |
| United Arab Em | 278 | 651 | 590 | 253 | 1,181 | 374 | 1,756 | 14,519 | 915 | 429 | 20,946 |
| United Kingdom | 11,884 | 10,919 | 23,404 | 7,182 | 5,603 | 5,514 | 9,231 | 7,010 | 15,771 | 6,409 | 102,927 |
| Uruguay | 56 | 328 | 314 | 787 | 853 | 429 | 822 | 1,417 | 1,845 | 981 | 7,832 |
| Zambia | 0 | 17 | 18 | 20 | 41 | 35 | 9 | 129 | 361 | 56 | 686 |
| Zimbabwe | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 787 | 787 |
| Total | 150,493 | 220,593 | 264,114 | 199,417 | 205,950 | 263,223 | 315,783 | 363,950 | 431,947 | 272,526 | 2,687,996 |

Sources: Data on this site have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.


## Manufacturing

The Annual Survey of Manufacturers (ASM) provides some measurable information related to manufacturing activity, products and location, as well as a current degree of measure for outputs, inputs and operating status for the U.S. manufacturing industry. This survey is conducted by the Census Bureau every year, except for years ending in 2 and 7 during which times the data are included in the Economic Census (manufacturing sector).

For this publication, as well as for the NSSF Industry Intelligence Report on Firearms Production in the United States, manufacturing trends for ammunition are sourced from the Annual Survey of Manufacturers (ASM). Since the revisions to the NAICS codes in 2012 included the addition of a variety of military equipment and applications that were not formerly reported under the category of "small arms", manufacturing trends for firearms will no longer be compiled from the ASM.

## Safety Facts \& Figures

The following data sources are monitored annually for updates to firearms-related unintentional injury and fatality statistics:

- The Centers for Disease Control and Prevention (CDC) web-based Injury Statistics Query and Reporting System (WISQARS) www.cdc.gov/injury/wisqars/ cdc.gov/injury/wisqars/
- National Safety Council's "Injury Facts" nsc.org
- Consumer Products Safety Commission (CPSC) National Electronic Injury Surveillance System (NEISS) cpsc.gov/en/research-statistics/neiss-injury-data/
- International Hunter Education Association (IHEA) Hunter Incident Clearinghouse ihea-usa.org/news-and-events/news/incident-reports


## Special Permits and Forms

Due to industry interest in these items, state-level data are tracked and reported for Concealed Carry Permit Holders and Approved Form 2s, 3s, 4s, and 5s for Suppressors.

## Boy Scouts of America (BSA) — Merit Badges Awarded in Shooting Sports

With the annual assistance of BSA Council Operations, take a fresh look at which merit badges are most attractive to and attained by today's youth. Rifle shooting, shotgun shooting and archery continue to make the list of favorites.

## NSSF Infographics

NSSF has published a variety of infographics. These visual representations of information summarize a variety of data in easy-to-understand formats.

## INDUSTRY STATISTICS

The data listed on this page are sourced from the most current Annual Survey of Manufacturers (ASM). The report is produced by the U.S. Department of Commerce. NAICS (North American Industry classification System) code 332992 represents "Small-Arms Ammunition," and NAICS code 332 represents "Fabricated-Metal-Product Manufacturing."


## DEFINITION OF TERMS

Employees: includes all full-time and part-time employees on the payroll of operating manufacturing establishments.
Production workers: includes workers (up through the line-supervisor level) actively engaged in the manufacturing process.
Payroll: includes the gross earnings of all employees paid in a calendar year.
Value added: measure of manufacturing activity derived by subtracting the cost of materials and supplies from the value of shipments (finished products and services rendered).

## Capital expenditures:

represents the total new and used expenditures reported by establishments in operation and any known plants under construction.
Inventories: includes products and materials held outside of the establishment, such as in warehouses (private or public).

[^10]| INDUSTRY STATISTIC | (332) <br> Fabricated Metal Product Manufacturing (2013) | (332992) <br> Ammunition <br> Manufacturing <br> (2013) | Ammunition Percent of Total Fabricated Metal Product Manufacturing |
| :---: | :---: | :---: | :---: |
| Employment \& Labor Costs |  |  |  |
| Total number of employees | 1,379,859 | 10,496 | 0.8\% |
| Number of production workers | 1,016,981 | 8,660 | 0.9\% |
| Production workers hours worked | 2,087,259,000 | 17,917,000 | 0.9\% |
| Production workers wages | \$43,141,663,000 | \$470,217,000 | 1.1\% |
| Total annual payroll | \$69,157,348,000 | \$645,059,000 | 0.9\% |
| Total fringe benefits | \$18,454,972,000 | \$196,925,000 | 1.1\% |
| Total annual compensation | \$87,612,320,000 | \$841,984,000 | 1.0\% |
| Purchased Fuels and Electric Energy Used for Heat and Power |  |  |  |
| Electric energy purchased (kWh) | 42,666,241,000 | 377,502,000 | 0.9\% |
| Cost of electric energy | \$3,376,824,000 | D* | not available |
| Cost of purchased fuels | \$1,242,512,000 | \$12,026,000 | 1.0\% |
| Total cost of fuels and electric energy | \$4,619,336,000 | D* | not available |
| Capital Expenditures for Plant and Equipment |  |  |  |
| Buildings and other structures | \$3,609,158,000 | \$6,461,000 | 0.2\% |
| Rental or lease payments for machinery and equipment | \$1,109,789,000 | \$8,462,000 | 0.8\% |
| Expensed computer hardware and other equipment and purchases of software | \$571,799,000 | \$1,314,000 | 0.2\% |
| All other operating expenses | \$30,775,901,000 | \$569,555,000 | 1.9\% |
| Total capital expenditures for plant and equipment | \$36,066,647,000 | \$585,792,000 | 1.6\% |
| Value of Manufacturers' Inventories by Stage of Fabrication |  |  |  |
| Beginning of Year |  |  |  |
| Finished products | \$15,426,371,000 | \$190,096,000 | 1.2\% |
| Work-in-process | \$11,901,710,000 | \$112,799,000 | 0.9\% |
| Materials, supplies, fuels, etc. | \$17,048,303,000 | \$175,227,000 | 1.0\% |
| Total | \$44,376,384,000 | \$478,122,000 | 1.1\% |
| End of Year |  |  |  |
| Finished products | \$15,954,790,000 | \$201,848,000 | 1.3\% |
| Work-in-process | \$12,345,455,000 | \$123,381,000 | 0.9\% |
| Materials, supplies, fuels, etc. | \$17,319,008,000 | \$214,292,000 | 1.0\% |
| Total | \$45,619,253,000 | \$539,521,000 | 1.2\% |
| Manufacturing Activity |  |  |  |
| Total value of shipments | \$345,089,256,000 | \$4,207,336,000 | 1.2\% |
| Total cost of materials | \$162,288,478,000 | \$1,651,458,000 | 1.0\% |
| Value added | \$183,908,899,000 | \$2,578,492,000 | 1.4\% |

Note: The last implimented update to NAICS codes went into effect in 2012. NAICS code 332994 was revised at that time. It was formerly reported in this table as Small Arms/Firearms Manufacturing, but now includes a list of military applications/products in addition to those manufactured for sporting use. As such, code 332994 has been excluded from this report.

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10 YEAR MANUFACTURING TRENDS
Small Arms Ammunition (NAICS 332992)

## ALL EMPLOYEES (NUMBER)

10-Year Average
Small Arms
Ammunition:
9,593


TOTAL COMPENSATION (\$ IN MILLIONS)
10-Year Average
Small Arms
Ammunition:
\$659M



## Unintentional Firearms Fatalities Down 65\%



Over the last two decades, the number of unintentional fatalities involving firearms (excludes homicide and suicide) has dropped by 65 percent.
This decline is attributed to a number of factors, including educational efforts by groups such as the National Shooting Sports Foundation and National Rifle Association, and state-affiliated hunter education programs. Industry-related initiatives include safety education programs such as NSSF's Project ChildSafe ${ }^{\circledR}$, free firearm locking devices voluntarily supplied by firearms manufacturers with new firearms, and technological advances in firearm design and manufacturing.

[^11]
## Unintentional Firearm Fatalities See Highest Rate of Decline

Compared to other principle types of unintentional fatalities in the United States, firearms continue to show the largest percentage decrease in the past two decades.
*Preliminary data, subject to change
**Note: Total includes types of injury not listed in the grid. Other injury type comparisons are not available because of changes in year-to-year classifications.
Source: National Safety Council Injury Facts 2015 Edition

| TYPE | $\mathbf{1 9 9 3}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 1 3}$ * | \% change <br> (10 yrs) | \% change <br> $(\mathbf{2 0}$ yrs) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Firearms | 1,521 | 730 | 530 | down 27\% | down 65\% |
| Fires, Flames, Smoke | 3,900 | 3,369 | 2,400 | down 29\% | down 38\% |
| Motor Vehicles | 41,893 | 44,757 | 35,500 | down 21\% | down 15\% |
| Choking | 3,160 | 4,272 | 4,800 | up 12\% | up 52\% |
| ALL TYPES** | $\mathbf{9 0 , 5 2 3}$ | $\mathbf{1 0 9 , 2 7 7}$ | $\mathbf{1 3 0 , 8 0 0}$ | up 20\% | up 44\% |

## Unintentional Fatality Rates: Firearms vs Motor Vehicles

* Unintentional fatality rates involving firearms remain at their lowest levels in history 0.2 per 100,000 population.
* Over the past 10 years, the unintentional firearm fatality rate per 100,000 population has declined by 33 percent; since the beginning of record-keeping in 1903, this rate has declined by 94 percent!
* The rate of unintentional firearm fatalities is substantially lower than the rate of motor vehicle fatalities.
* A person is $\mathbf{5 6}$ times more likely to be involved in an unintentional fatality with a motor vehicle than with a firearm.

FATALITIES PER 100,000 POPULATION


* Preliminary
** Revised
Source: National Safety Council Injury Facts 2015 Edition (with 2013 data)


## Firearms are Involved in 0.4-Percent of All Unintentional Fatalities (For All Ages)

| TOTAL U.S. POPULATION (2013): |  |  |
| :--- | ---: | ---: |
| Total Unintentional Fatalities | $\mathbf{1 3 0 , 5 5 7}$ | $\mathbf{1 0 0 \%}$ |
| Poisoning | 38,851 | $29.8 \%$ |
| Motor Vehicle | 33,804 | $25.9 \%$ |
| Falls | 30,208 | $\mathbf{2 3 . 1 \%}$ |
| Suffocation | 6,601 | $5.1 \%$ |
| Drowning | 3,391 | $2.6 \%$ |
| Fires, Flames \& Smoke | 2,818 | $2.2 \%$ |
| Natural / Environmental | 1,535 | $1.2 \%$ |
| Struck By/Against Object | 823 | $0.6 \%$ |
| Transportation (other than land) | 815 | $0.6 \%$ |
| Machinery | 588 | $0.5 \%$ |
| Firearms | 505 | $0.4 \%$ |
| All Other Accidents | 10,618 | $8.1 \%$ |

Source: CDC WISQARS 2013 data (data pulled May 2015)

Firearms are Involved in 1.7 Percent of Unintentional Fatalities Among Children
For children 14 years Unintentional Fatalities: of age and under, unintentional injuries are the leading cause of fatality.
Firearms are one of the lowest causes of injury among children.


Source: CDC WISQARS 2013 data (data pulled May 2015)

## Historical Flashback

Today, the annual number of unintentional firearms-related fatalities is down 83.4 percent from a high of 3,200 in 1930.


[^12]Firearms-Related Fatalities Among Children Down 66 Percent

Over the last two decades the number of unintentional firearm-related fatalities among youth 14 years of age and under decreased $66 \%$ while the population for this age group increased 7 percent.


[^13]

## One of the Safest Activities in America

| ACTIVITY <br> (alphabetically) | NUMBER OF <br> PARTICIPANTS(a) <br> 2014 | TOTAL <br> INJURIES(b) <br> 2014 | INJURIES <br> per 100,000 <br> PARTICIPANTS | ONE (1) INJURY <br> FOR EVERY X <br> PARTICIPANTS |
| :--- | :---: | :---: | :---: | :---: |
| Archery (target) | $8,300,000$ | 3,948 | 48 | 2,102 |
| Baseball | $11,300,000$ | 130,376 | 1,154 | 87 |
| Basketball | $23,700,000$ | 522,817 | 2,206 | 45 |
| Bicycle Riding | $35,600,000$ | 502,104 | 1,410 | 71 |
| Billiards / Pool | $20,800,000$ | 3,500 | 17 | 5,943 |
| Bowling | $34,400,000$ | 16,613 | 48 | 2,071 |
| Camping (Vacation/ <br> Overnight) | $39,500,000$ | 4,476 | 11 | 8,825 |
| Cheerleading | $3,600,000$ | 35,894 | 997 | 100 |
| Exercising with <br> Equipment | $55,100,000$ | 306,239 | 556 | 180 |
| Fishing | $33,900,000$ | 66,290 | 196 | 511 |
| Football (tackle) | $7,500,000$ | 396,457 | 5,286 | 19 |
| Golf | $18,400,000$ | 30,047 | 163 | 612 |
| Gymnastics | $5,400,000$ | 34,550 | 640 | 156 |
| Hockey (ice) | $3,400,000$ | 17,627 | 518 | 193 |
| Hunting w/ Firearms * | $17,500,000$ | 5,696 | 33 | 3,030 |
| In-line rollerskating | $4,700,000$ | 54,796 | 1,166 | 86 |
| Lacrosse | $2,800,000$ | 15,312 | 547 | 183 |
| Mountain Biking (off <br> road) | $5,400,000$ | 8,822 | 163 | 612 |
| Running / Jogging | $43,000,000$ | 29,484 | 69 | 1,458 |
| Skateboarding | $5,400,000$ | 119,760 | 2,218 | 45 |
| Snowboarding | $4,200,000$ | 31,847 | 758 | 132 |
| Soccer | $13,400,000$ | 239,943 | 1,791 | 56 |
| Softball | $9,500,000$ | 95,465 | 1,005 | 100 |
| Swimming | $45,900,000$ | 78,488 | 171 | 585 |
| Tennis | $12,400,000$ | 19,800 | 160 | 626 |
| Volleyball | $10,200,000$ | 52,548 | 515 | 194 |
| Water Skiing | $3,400,000$ | 4,807 | 141 | 707 |
| Weight Lifting | $34,000,000$ | 100,904 | 297 | 337 |
| Wrestling | $2,900,000$ | 39,700 | 1,369 | 73 |
|  |  |  |  |  |

## HUNTING VERSUS OTHER ACTIVITIES:

A person is 16 times more likely to be injured playing volleyball than hunting.
A person is 30 times more likely to be injured cheerleading than hunting.
A person is $30 / 35$ times more likely to be injured playing softball/baseball than hunting.
A person is 43 times more likely to be injured bicycle riding than hunting.
A person is 54 times more likely to be injured playing soccer than hunting.
A person is 67 times more likely to be injured playing basketball/skateboarding than hunting.
A person is $\mathbf{1 6 0}$ times more likely to be injured playing tackle football than hunting.

| SAFEST ACTIVITIES |  | PERCENTAGE OF <br> INJURIES PER 100 <br> PARTICIPANTS |
| :---: | :--- | :---: |
| 1 | Camping (vacation/overnight) | $0.01 \%$ |
| 2 | Billiards / Pool | $0.02 \%$ |
| 3 | Hunting with Firearms | $0.03 \%$ |
| 4 | Archery (target) | $0.05 \%$ |
| 5 | Bowling | $0.05 \%$ |
| 6 | Running / Jogging | $0.07 \%$ |
| 7 | Water Skiing | $0.14 \%$ |
| 8 | Golf | $0.16 \%$ |
| 9 | Mountain Biking (off road) | $0.16 \%$ |
| 10 | Tennis | $0.16 \%$ |

FACT: Excise tax collections on items such as firearms and ammunition totaled more than $\$ 3.0$ billion from 2010-2014. Approximately $\$ 489$ million of these monies were apportioned to states specifically for the purpose of hunter education and safety training. This, along with a strong network of 55,000 dedicated hunter education instructors, helps make hunting one of the safest activities in America.
Sources: USFW \& IHEA

| LESS SAFE ACTIVITIES |  | PERCENTAGE OF <br> IPJURES PER 100 <br> PARTICIPANTS |
| :---: | :--- | :---: |
| 1 | Football (tackle) | $5.29 \%$ |
| 2 | Skateboarding | $2.22 \%$ |
| 3 | Basketball | $2.21 \%$ |
| 4 | Soccer | $1.79 \%$ |
| 5 | Bicycle Riding | $1.41 \%$ |
| 6 | Wrestling | $1.37 \%$ |
| 7 | In-line Rollerskating | $1.17 \%$ |
| 8 | Baseball | $1.15 \%$ |
| 9 | Softball | $1.00 \%$ |
| 10 | Snowboarding | $0.76 \%$ |



Sources: (a) ) Number of Participants: National Sporting Goods Association (NSGA) Sports Participation 2014 estimates.
(b) Total Injuries: Consumer Products Safety Commission (CPSC) National Electronic Injury Surveillance System (NEISS)

* Hunting with firearms total injuries/incidents include CPSC NEISS injury data for Tree Stands (hunting) as well as estimated injuries from IHEA Hunter Incident Clearinghouse.


## PROJECT CHILDSAFE

## About NSSF's Project ChildSafe

Project ChildSafe is a nationwide program that promotes safe firearms handling and storage practices among all firearm owners through the distribution of safety education messages and free firearm safety kits.

The kits include a cable-style gun-locking device and a brochure (also available in Spanish) that discusses safe firearms handling and storage. Since 2003, Project ChildSafe has partnered with local law enforcement agencies to distribute more than 36 million safety kits to gun owners in all 50 states and five U.S. territories.

Project ChildSafe's success is attributable to law enforcement, elected officials, community leaders, state agencies, businesses, the firearms industry as a whole and individuals who have worked to help raise awareness about the importance of securely storing firearms in the home.

Join Project ChildSafe in promoting safe firearm handling and storage education - become a partner today!


## GUN STORAGE FOR YOUR LIFESTYLE

## As a gun owner, you can choose from multiple options for safely storing and protecting your firearms when they're not in use. <br> Use this guide to determine which mechanism best suits your lifestyle, priorities and environment.

## A RANGE OF OPTIONS


GUN CASE
Price Range: $\$ 10-\$ 150$

For those looking to conceal, protect or legally transport a registered firearm, a gun case is an affordable solution available in a variety of materials including plastic, fabric or metal. Be sure to lock it with an external device for added security.
(5) AFFORDABLE
PORTABLE
(4) PROTECTS
FROM DAMAGE

## LOCK BOX <br> Price Range: \$25-\$350 <br> With integrated locks, storage boxes provide reliable protection for firearms, and allow gun owners to legally transport them outside of their home.

PORTABLE
ACCESSIBLE
(1) PROTECTS
FROM DAMAG

ELECTRONIC LOCK BOX
Price Range: $\$ 50-\$ 350$
Electronic lock boxes are an effective way to store or legally transport firearms, and they also prevent theft since only the person with the code can access the contents. Some electronic lock boxes are specially designed for quick access to stored firearms.

## (-) portable <br> (B) THEFT <br> DETERRENT PROTECTS FROM DAMAG



FULL SIZE AND BIOMETRIC GUN SAFES
Price Range: $\$ 200-\$ 2,500$
A gun safe protects its contents from the elements and allows owners to
safely store multiple firearms in one place. Gun safes of all sizes are now available with biometric options to ensure only certain people have access.

## PLEASE HELP PREVENT ACCIDENTS. STORE FIREARMS RESPONSIBLY.

These are just a few of the storage options available to firearm owners. For the greatest level of security, consider using a combination of safety mechanisms and educate family members about handling firearms properly.

To learn more about firearm safety, visit ProjectChildSafe.org

| STATE | ESTIMATED ACTIVE CONCEALED CARRY PERMIT HOLDERS (a) | ESTIMATE STATE POPULATION (AGE 18+) (c) | PERCENT OF STATE POPULATION THAT POSSESS CCW (AGE 18+) (b) |
| :---: | :---: | :---: | :---: |
| **AK | 25,000 | 547,000 | 4.6\% |
| AL | 350,000 | 3,722,000 | 9.4\% |
| AR | 165,000 | 2,250,000 | 7.3\% |
| **AZ | 223,000 | 5,010,000 | 4.5\% |
| *CA | 56,000 | 29,158,000 | 0.2\% |
| CO | 171,000 | 4,030,000 | 4.2\% |
| CT | 204,000 | 2,811,000 | 7.3\% |
| *DE | 5,000 | 722,000 | 0.7\% |
| FL | 1,290,000 | 15,526,000 | 8.3\% |
| GA | 600,000 | 7,502,000 | 8.0\% |
| *HI | 200 | 1,097,000 | 0.0\% |
| IA | 202,000 | 2,366,000 | 8.5\% |
| ID | 77,000 | 1,184,000 | 6.5\% |
| IL | 33,000 | 9,859,000 | 0.3\% |
| IN | 538,000 | 4,985,000 | 10.8\% |
| KS | 75,000 | 2,170,000 | 3.5\% |
| KY | 203,000 | 3,381,000 | 6.0\% |
| LA | 137,000 | 3,513,000 | 3.9\% |
| *MA | 251,000 | 5,299,000 | 4.7\% |
| *MD | 50,000 | 4,584,000 | 1.1\% |
| ME | 33,000 | 1,067,000 | 3.1\% |
| MI | 444,000 | 7,650,000 | 5.8\% |
| MN | 175,000 | 4,141,000 | 4.2\% |
| MO | 171,000 | 4,646,000 | 3.7\% |
| MS | 64,000 | 2,254,000 | 2.8\% |
| MT | 39,000 | 791,000 | 4.9\% |
| NC | 570,000 | 7,562,000 | 7.5\% |
| ND | 31,000 | 561,000 | 5.5\% |
| NE | 31,000 | 1,404,000 | 2.2\% |
| NH | 45,000 | 1,052,000 | 4.3\% |
| *NJ | 32,000 | 6,877,000 | 0.5\% |
| NM | 38,000 | 1,578,000 | 2.4\% |
| NV | 81,000 | 2,129,000 | 3.8\% |
| *NY | 404,000 | 15,411,000 | 2.6\% |
| OH | 408,000 | 8,921,000 | 4.6\% |
| OK | 191,000 | 2,904,000 | 6.6\% |
| OR | 185,000 | 3,072,000 | 6.0\% |
| PA | 872,000 | 10,058,000 | 8.7\% |
| *RI | 3,400 | 838,000 | 0.4\% |
| SC | 229,000 | 3,695,000 | 6.2\% |
| SD | 77,000 | 637,000 | 12.1\% |
| TN | 472,000 | 5,004,000 | 9.4\% |
| TX | 708,000 | 19,406,000 | 3.6\% |
| UT | 551,000 | 2,004,000 | 27.5\% |
| VA | 363,000 | 6,396,000 | 5.7\% |
| **VT | 49,000 | 504,000 | 9.7\% |
| WA | 456,000 | 5,376,000 | 8.5\% |
| WI | 213,000 | 4,435,000 | 4.8\% |
| WV | 127,000 | 1,473,000 | 8.6\% |
| **WY | 25,000 | 445,000 | 5.6\% |
| TOTAL | 11,742,600 | 242,007,000 | 4.9\% |


| Estimated Economic Impact of <br> Concealed Carry Licenses |  |  |  |
| :---: | :---: | :---: | :---: |
| State | Estimated <br> Total Cost | Number of <br> Permits Issued | Economic Impact |
| AR | $\$ 346.50$ | 165,248 | $\$ 57,258,432.00$ |
| CA | $\$ 482.00$ | 35,000 | $\$ 16,870,000.00$ |
| CT | $\$ 361.50$ | 203,989 | $\$ 73,742,023.50$ |
| FL | $\$ 232.00$ | $1,278,246$ | $\$ 296,553,072.00$ |
| IL | $\$ 388.83$ | 33,631 | $\$ 13,076,741.73$ |
| KS | $\$ 262.50$ | 75,099 | $\$ 19,713,487.50$ |
| LA | $\$ 300.00$ | 136,505 | $\$ 40,951,500.00$ |
| MS | $\$ 277.00$ | 63,900 | $\$ 17,700,300.00$ |
| TX | $\$ 285.00$ | 708,048 | $\$ 201,793,680.00$ |
| WI | $\$ 220.00$ | 212,848 | $\$ 46,826,560.00$ |
| 10-State <br> Average | $\$ 315.53$ | 291,251 | $\$ 78,448,579.67$ |
| National | $\$ 315.53$ | $11,742,600$ | $\$ 3,705,142,578.00$ |

Concealed carry license costs vary per state. The ten states above show an average of $\$ 316$ in fees, training and processing costs required to receive a concealed carry license. The 11.7 million concealed carry licenses nationwide provided an estimated economic impact of more than $\$ 3.7$ billion.
(a) Each state figure is an estimate based on data provided from a variety of sources including, but not limited to: State police and State Attorney General office records as well as US Government Accountability Office report entitled GUN CONTROL - States' Laws and Requirements for Concealed Carry Permits Vary across the Nation.
(b) Several states such as UT and FL have a higher than average number of non-resident CCW holders due to that state honoring many other states CCW's.
(c) Source: US Census Bureau population estimate for 2013

* "May Issue" states are: CA, DE, HI, MA, MD, NJ, NY, RI ** "Unrestricted" states are: AK, AZ, VT \& WY Data provided as of August 2014 by NSSF.


## Fact:

The total number of concealed carry permits in the U.S. increased approximately 70 percent from an estimated 6.9 million in 2010 to an estimated 11.7 million CCW permits in 2014.

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PER FISCAL YEAR* BY STATE

| State | Fiscal Year <br> 2010 | Fiscal Year <br> 2011 | Fiscal Year <br> 2012 | Fiscal Year <br> 2013 | Fiscal Year <br> 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AK | - | 1 | - | 1 | 12 |
| AL | 194 | 167 | 187 | 107 | 241 |
| AR | 74 | 353 | 965 | 620 | 625 |
| AZ | 1,918 | 1,643 | 2,078 | 1,579 | 1,543 |
| CA | 3,358 | 4,102 | 7,450 | 9,869 | 12,068 |
| CO | 9 | 17 | 42 | 123 | 688 |
| CT | 17 | 2 | 13 | 9 | 199 |
| DE | - | - | - | - | - |
| FL | 1,647 | 2,384 | 2,060 | 3,571 | 3,164 |
| GA | 10,140 | 15,993 | 20,993 | 42,673 | 37,507 |
| HI | - | - | - | - | - |
| IA | - | 1 | - | 40 | 21 |
| ID | 7,842 | 9,101 | 11,448 | 17,216 | 10,089 |
| IL | 1 | - | 5 | 37 | 9 |
| IN | 338 | 3,989 | 6,395 | 7,505 | 5,535 |
| KS |  | 7 | 1 | 4 | 2 |

This chart represents the Bureau of Alcohol,Tobacco, Firearms and Explosives statistical records that exist on the total number of National Firearms Act Form 2's filed per state per fiscal year on manufactured or imported mufflers / suppressors ("Silencers").The quantity of silencers processed for each Form 2 is not available.

States omitted from this report may not allow the sale of silencers.

For additional information on ATF Form 2, please refer to: atf.gov/files/forms/ download/atf-f-5320-2.pdf

## Fact:

From 2010 to 2014, the number of approved Form 2's for silencers have increased 303.9 percent.

Report provided by NSSF. For additional NSSF research materials, please visit nssf.org/research.


Source: FOIA request from NSSF to US DOJ. Data received 7/15/15
*Fiscal year is defined as October 1-September 30.

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ATF F \#:8717 DATA
PER FISCAL YEAR* BY STATE

| State | $\begin{gathered} \text { Fiscal Year } \\ 2010 \end{gathered}$ | $\begin{gathered} \hline \text { Fiscal Year } \\ 2011 \end{gathered}$ | Fiscal Year 2012 | $\begin{gathered} \hline \text { Fiscal Year } \\ 2013 \end{gathered}$ | Fiscal Year 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 256 | 279 | 374 | 593 | 530 |
| AL | 529 | 972 | 1,201 | 1,820 | 1,567 |
| AR | 775 | 850 | 1,122 | 1,692 | 1,770 |
| AZ | 1,351 | 1,802 | 2,474 | 4,242 | 4,115 |
| CA | 46 | 202 | 163 | 211 | 603 |
| co | 754 | 1,431 | 1,970 | 3,484 | 3,953 |
| CT | 470 | 565 | 607 | 736 | 1,326 |
| DE | - | 4 | - | - | - |
| FL | 2,387 | 3,080 | 5,588 | 6,496 | 8,673 |
| GA | 3,582 | 2,814 | 4,852 | 6,390 | 5,661 |
| HI | 15 | - | - | - | - |
| IA | 50 | 44 | 77 | 35 | 319 |
| ID | 581 | 659 | 906 | 1,476 | 1,458 |
| IL | 61 | 92 | 66 | 307 | 403 |
| IN | 813 | 1,993 | 3,110 | 3,476 | 2,689 |
| KS | 364 | 760 | 1,092 | 1,518 | 1,365 |
| KY | 587 | 1,240 | 1,392 | 2,240 | 1,446 |
| LA | 529 | 789 | 930 | 3,679 | 11,512 |
| MA | 67 | 40 | 110 | 135 | 274 |
| MD | 537 | 792 | 952 | 1,346 | 1,954 |
| ME | 270 | 130 | 174 | 297 | 337 |
| MI | 71 | 167 | 2,195 | 1,637 | 1,843 |
| MN | 5 | - | 15 | 75 | 48 |
| Mo | 716 | 1,110 | 1,977 | 2,657 | 2,441 |
| Ms | 499 | 682 | 953 | 1,508 | 1,566 |
| MT | 353 | 407 | 981 | 2,070 | 1,645 |
| NC | 1,410 | 1,431 | 2,003 | 3,049 | 4,524 |
| ND | 127 | 239 | 355 | 638 | 360 |
| NE | 338 | 461 | 604 | 988 | 1,211 |
| NH | 231 | 613 | 708 | 1,225 | 971 |
| NJ | 1 | - | - | 8 | 1 |
| NM | 238 | 392 | 562 | 741 | 772 |
| NV | 920 | 937 | 1,144 | 1,714 | 1,837 |
| NY | 200 | 428 | 1,457 | 3,366 | 2,632 |
| OH | 935 | 3,841 | 13,241 | 27,198 | 11,291 |
| OK | 2,074 | 6,047 | 14,623 | 27,065 | 24,691 |
| OR | 708 | 1,054 | 1,325 | 1,775 | 1,889 |
| PA | 1,533 | 2,670 | 6,035 | 7,886 | 5,227 |
| RI | - | - | - | 1 | - |
| SC | 3,646 | 2,452 | 2,592 | 6,320 | 10,403 |
| SD | 372 | 485 | 714 | 1,242 | 2,201 |
| TN | 1,001 | 1,219 | 1,664 | 2,406 | 2,385 |
| TX | 5,043 | 7,920 | 14,296 | 29,999 | 50,627 |
| UT | 643 | 1,213 | 1,043 | 1,599 | 1,940 |
| VA | 1,458 | 1,642 | 2,150 | 3,643 | 4,550 |
| WA | 1,016 | 2,293 | 3,339 | 3,815 | 3,742 |
| Wl | 424 | 366 | 640 | 1,071 | 1,474 |
| wv | 347 | 352 | 557 | 678 | 690 |
| wy | 114 | 150 | 251 | 512 | 533 |
| TOTAL | 38,447 | 57,109 | 102,584 | 175,059 | 191,449 |

Source: FOIA request from NSSF to US DOJ. Data received 7/15/15.
*Fiscal year is defined as October 1-September 30.

This chart represents the Bureau of Alcohol, Tobacco, Firearms and Explosives statistical records that exist on the total number of National Firearms Act Form 3's filed per state per fiscal year for tax exempt transfer and registration from one Special Occupational taxpaying FFL of mufflers / suppressors ("Silencers") to another Special Occupational taxpaying FFL. The quantity of silencers processed for each Form 3 is not available.

For additional information on ATF Form 3, please refer to: atf.gov/files/forms/download/atf-f-5320-3.pdf

## Fact:

 There has been a 398.0 percent increase in the number of approved Form 3's for silencers from 2010 to 2014.Report provided by NSSF. For additional NSSF research materials, please visit nssf.org/research.

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PER FISCAL YEAR^ BY STATE

| State | Fiscal <br> Year <br> 2008 | Fiscal <br> Year <br> 2009 | Fiscal <br> Year <br> 2010 | Fiscal <br> Year <br> 2011 | Fiscal <br> Year <br> 2012 | Fiscal <br> Year <br> 2013 | Fiscal <br> Year <br> 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 112 | 150 | 154 | 160 | 211 | 257 | 472 |
| AL | 253 | 378 | 422 | 575 | 678 | 807 | 1,351 |
| AR | 396 | 494 | 515 | 538 | 623 | 727 | 1,325 |
| AZ | 1,003 | 1,093 | 1,021 | 1,047 | 1,263 | 1,679 | 3,071 |
| CA | 0 | 0 | 0 | 0 | 3 | 1 | 4 |
| CO | 402 | 502 | 532 | 715 | 869 | 1,105 | 2,400 |
| CT | 256 | 323 | 273 | 299 | 347 | 426 | 835 |
| FL | 1,592 | 2,005 | 2,085 | 2,059 | 2,583 | 3,323 | 6,119 |
| GA | 832 | 1,163 | 1,195 | 1,297 | 1,633 | 1,921 | 3,350 |
| IA | 0 | 0 | 0 | 0 | 1 | 0 | 2 |
| ID | 295 | 377 | 544 | 450 | 578 | 615 | 1,058 |
| IL | 0 | 0 | 2 | 5 | 1 | 2 | 12 |
| IN | 480 | 593 | 687 | 764 | 1,051 | 1,115 | 1,710 |
| KS | 15 | 237 | 292 | 304 | 464 | 545 | 1,185 |
| KY | 238 | 336 | 322 | 470 | 586 | 683 | 1,117 |
| LA | 160 | 236 | 364 | 462 | 513 | 620 | 1,679 |
| FIA | 1 | 2 | 2 | 4 | 1 | 2 | 1 |

This chart represents the Bureau of Alcohol, Tobacco, Firearms and Explosives statistical records that exist on the total number of National Firearms Act transfer tax stamps issued by state/ approved Form 4's for silencers per fiscal year by state. The number of silencers processed for each Form 4 is not available.

States omitted from this report may not allow the sale of silencers.

For additional information on ATF Form 4, please refer to: atf.gov/files/ forms/download/atf-f-5320-4.pdf

## Fact:

The number of approved Form 4's for silencers have increased 479.6\% from 2008 to 2014.

Report provided by NSSF. For additional NSSF research materials, please visit nssf.org/research.


[^14]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 112 of 188 Page ID \#:8719
PER FISCAL YEAR* BY STATE

| State | Fiscal Year 2010 | Fiscal Year 2011 | Fiscal Year 2012 | Fiscal Year 2013 | Fiscal Year 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AK | 23 | 11 | 2 | 95 | 19 |
| AL | 64 | 85 | 37 | 1,091 | 1,397 |
| AR | 27 | 25 | 16 | 17 | 18 |
| AZ | 61 | 116 | 77 | 197 | 104 |
| CA | 115 | 93 | 295 | 641 | 411 |
| CO | 44 | 31 | 33 | 85 | 100 |
| CT | 4 | 28 | 55 | 19 | 12 |
| DC | 7 | 4 | 47 | 5 | 66 |
| DE | - | 41 | - | - | - |
| FL | 120 | 57 | 104 | 129 | 180 |
| GA | 85 | 136 | 430 | 106 | 289 |
| GU | 4 | - | - | - | - |
| HI | 3 | 1 | 8 | 3 | 21 |
| IA | 20 | 5 | 37 | 24 | 77 |
| ID | 35 | 60 | 44 | 40 | 77 |
| IL | 9 | 11 | 67 | 88 | 85 |
| IN | 1,397 | 947 | 194 | 1,385 | 597 |
| KS | 21 | 77 | 17 | 15 | 51 |
| KY | 1,579 | 1,659 | 3,254 | 1,991 | 439 |
| LA | 130 | 6 | 99 | 27 | 45 |
| MA | 9 | 29 | 16 | 39 | 50 |
| MD | 116 | 30 | 108 | 60 | 210 |
| ME | 10 | 6 | 2 | - | 4 |
| MI | 24 | 37 | 51 | 31 | 143 |
| MN | 14 | 9 | 33 | 12 | 76 |
| M0 | 26 | 21 | 33 | 29 | 98 |
| MS | 14 | 16 | 15 | 13 | 59 |
| MT | 6 | 1 | 6 | 12 | 18 |
| NC | 22 | 77 | 180 | 49 | 78 |
| ND | 3 | 5 | 1 | 6 | 5 |
| NE | 1 | 7 | 8 | 12 | 11 |
| NH | 2 | 20 | 7 | 1 | 2 |
| NJ | 29 | 108 | 46 | 29 | 63 |
| NM | 34 | 16 | 36 | 64 | 55 |
| NV | 18 | 33 | 17 | 14 | 24 |
| NY | 79 | 11 | 139 | 52 | 659 |
| OH | 23 | 72 | 85 | 160 | 108 |
| OK | 48 | 138 | 50 | 124 | 33 |
| OR | 19 | 42 | 22 | 29 | 75 |
| PA | 261 | 105 | 164 | 101 | 80 |
| PR | - | 5 | - | - | - |
| RI | 1 | 1 | - | 3 | 1 |
| SC | 51 | 18 | 15 | 24 | 188 |
| SD | 3 | 8 | 21 | 8 | 18 |
| TN | 44 | 21 | 88 | 58 | 320 |
| TX | 147 | 275 | 353 | 460 | 516 |
| UT | 15 | 6 | 16 | 69 | 37 |
| VA | 260 | 303 | 506 | 342 | 287 |


| State | Fiscal <br> Year <br> 2010 | Fiscal Year <br> 2011 | Fiscal Year <br> 2012 | Fiscal Year <br> 2013 | Fiscal Year <br> 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| VT | 1 | - | 4 | - | - |
| WA | 64 | 46 | 23 | 86 | 120 |
| WI | 23 | 34 | 21 | 38 | 48 |
| WV | 7 | 87 | 3 | 56 | 33 |
| WY | 3 | 5 | 2 | 1 | 3 |
| TOTAL | 5,125 | 4,986 | 6,887 | 7,940 | 7,410 |

This chart represents the Bureau of AIcohol, Tobacco, Firearms and Explosives statistical records that exist on the total number of National Firearms Act Form 5's filed per state per fiscal year for tax exempt transfer and registration of mufflers / suppressors ("Silencers"). The quantity of silencers processed for each Form 5 is not available.

For additional information on ATF Form 5, please refer to: atf.gov/files/forms/ download/atf-f-5520-5.pdf


Report provided by NSSF. For additional NSSF research materials, please visit nssf.org/research.


[^15]
## Background and Purposes

As chartered by the Congress of the United States, the Boy Scouts of America is a movement dedicated to supplementing and enlarging the education of youth. The merit badge program, which provides opportunities for youth to explore more than 100 fields of skill and knowledge, plays a key role in the fulfillment of this educational commitment.
A vital part of the BSA's advancement plan, its merit badge program, is one of
 Scouting's basic character-building tools. Through participation in the program,
(which may begin immediately upon registration in a troop or team), a Scout acquires the kind of self-confidence that comes only from overcoming obstacles to achieve a goal. Instruction is offered in everything from animal science and public speaking to swimming and communications, providing a young man with invaluable career, physical and interpersonal skills.


## Merit Badge Pamphlets

Each merit badge subject is outlined and explained in a pamphlet that contains short introductory information written for Boy Scouts/Varsity Scouts by recognized authorities. More than a million pamphlets are sold yearly, and many are used as approved reference texts in libraries and school curricula.

## Counselors

People who are knowledgeable about the various merit badge subjects are selected, approved and trained by council and district advancement committees to serve as merit badge counselors. For example, a dentist might be asked to serve as a counselor for the Dentistry merit badge. A counselor must not only possess the necessary technical knowledge, but also have a solid understanding of the needs, interests and abilities of Scouts. A counselor must also be a registered adult with the BSA.

## Procedure

When a Scout has an interest in earning a particular merit badge, he obtains his Scoutmaster's/Varsity Scout Coach's approval and identifies another Scout with similar interests to become his partner. They are then directed to the appropriate merit badge counselor. The counselor reviews the badge requirements with the young men and

decides with them what projects should be undertaken and when they should be completed. After the counselor has certified that the Scouts have qualified for the merit badge, it is presented to them at a troop/team meeting and can be applied toward rank advancement.

## Badges for Eagle

To qualify for the Eagle Scout Award, Scouting's highest advancement rank, a Scout must-along with meeting five other requirements-earn a total of 21 merit badges, including First Aid, Citizenship in the Community, Citizenship in the Nation, Citizenship in the World, Communication, Cooking, Personal Fitness, Emergency Preparedness OR Lifesaving, Environmental Science OR Sustainability, Personal Management, Swimming OR Hiking OR Cycling, Camping and Family Life.

## New Badges

To meet the changing interests of boys, new merit badges are added from time to time. In addition, all merit badges are reviewed and revised periodically. As of 2014, the most recently added badges are Digital Technology, Mining in Society, and Moviemaking.
All current information is available through scouting.org.

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## BOY SCOU F AMERICA <br> MERIT BADGE PROGRAM TRENDS (2010-2014)

Over the last 5 years, the total number of Merit Badges awarded has remained fairly consistent -increasing by 1.0 percent (slightly more than 20,600 total badges) from 2009 to 2013.

More than 136 different types of merit badges were awarded in 2014 by the Boy Scouts of America. Rifle Shooting ranked $14^{\text {th }}$ in popularity and Shotgun Shooting posted as number 27. Both of these activities have dropped one place since 2013.

Rifle Shooting and Shotgun Shooting badges are not required to achieve Eagle Scout rank, yet both activities continue to make the top 30 merit badge categories.

* Activity required for Eagle Rank plus one ** activity, one *** activity, and one **** activity

These figures are provided courtesy of the BSA from Local Council data.

| MERIT BADGE | 2010 | 2014 | $\begin{gathered} \text { \%Change } \\ 2010-2014 \end{gathered}$ | $\begin{gathered} \hline 1911-2014 \\ \text { TOTAL } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| TOTAL | 2,056,867 | 2,077,550 | 1.0\% | 119,366,085 |
| Cooking* | 23,548 | 99,908 | 324.3\% | 4,338,361 |
| First Aid* | 89,694 | 80,917 | -9.8\% | 6,981,900 |
| Swimming** | 78,825 | 72,503 | -8.0\% | 6,314,767 |
| Environmental Science**** | 74,836 | 67,218 | -10.2\% | 2,712,587 |
| Citizenship in the World* | 67,483 | 61,303 | -9.2\% | 2,268,759 |
| Citizenship in the Nation* | 64,683 | 56,490 | -12.7\% | 3,204,737 |
| Camping* | 62,174 | 54,265 | -12.7\% | 4,662,712 |
| Communication* | 59,462 | 54,081 | -9.0\% | 2,056,128 |
| Citizenship in the Community* | 58,891 | 51,728 | -12.2\% | 3,461,756 |
| Personal Fitness* | 58,988 | 50,693 | -14.1\% | 2,499,227 |
| Family Life* | 58,767 | 49,516 | -15.7\% | 1,160,345 |
| Personal Management* | 56,793 | 48,299 | -15.0\% | 1,811,986 |
| Emergency Preparedness*** | 49,945 | 46,069 | -7.8\% | 1,837,329 |
| Rifle Shooting | 50,801 | 45,839 | -9.8\% | 1,327,979 |
| Fingerprinting | 46,395 | 43,820 | -5.6\% | 1,674,398 |
| Archery | 45,039 | 43,238 | -4.0\% | 1,603,844 |
| Leatherwork | 50,028 | 42,565 | -14.9\% | 2,447,079 |
| Wilderness Survival | 41,627 | 40,395 | -3.0\% | 1,635,328 |
| Wood Carving | 45,121 | 38,749 | -14.1\% | 2,287,658 |
| Kayaking | 0 | 35,533 | N/A | 93,515 |
| Canoeing | 40,160 | 31,833 | -20.7\% | 3,023,634 |
| Fishing | 29,806 | 28,119 | -5.7\% | 1,988,949 |
| Art | 28,707 | 25,438 | -11.4\% | 1,308,810 |
| Chess | 0 | 25,266 | N/A | 87,881 |
| Lifesaving*** | 27,739 | 24,474 | -11.8\% | 3,037,408 |
| Mammal Study | 28,728 | 24,060 | -16.2\% | 1,195,348 |
| Shotgun Shooting | 24,978 | 23,970 | -4.0\% | 520,280 |
| Climbing | 23,698 | 23,200 | -2.1\% | 416,510 |
| Indian Lore | 28,530 | 22,997 | -19.4\% | 1,197,868 |
| Space Exploration | 22,914 | 22,625 | -1.3\% | 559,871 |

Rifle Shooting
$\square$ Shotgun Shooting
$\square$ Archery


[^16]INFOGKAPHICS

Infographics are visual representations of information that summarize a variety of data in easy-to-understand formats. NSSF started releasing Infographics in 2013 to better inform the industry as well as the general population on the importance of hunting and target shooting as well as to provide statistics and sources to correct anti-gun media myths.


Gun Storage for Your Lifestyle


Gun Crimes Plummet, Even as Gun Sales Rise


Working together, we can do even more for firearm safety.


Project ChildSafe ${ }^{\oplus}$ By The Numbers

Visit nssf.org/infographics to view all infographics.

## INFOGRAPHICS

Infographics are visual representations of information that summarize a variety of data in easy-to-understand formats. NSSF started releasing Infographics in 2013 to better inform the industry as well as the general population on the importance of hunting and target shooting as well as to provide statistics and sources to correct anti-gun media myths.


Hunting In America


Hunters Feed
Those in Need


Target Shooting In America

The National Association of Sporting Goods Wholesalers (NASGW) provides a contact list for wholesalers and distributors.

Visit NASGW.org for additional information.


## SECTION B:

## SHOOTING SPORTS PARTICIPATION



There are two ways to measure industry variables.
Section A presented quantitative measurements that are primarily tracked throughout the year. These include license sales, excise taxes, production figures, background checks, imports and exports, etc. In most cases there is an agency or an organization responsible for gathering, tabulating and verifying the data. These variables tell us a lot about how the firearms industry is performing, however, they also leave gaps in identifying who is actually behind the numbers.

Sections $\mathbf{B}$ and $\mathbf{C}$ present another way of measuring the industry, this time through research studies and national surveys that provide both quantitative and qualitative measurements. Just as there are agencies measuring quantity, there are a number of reliable research firms serving our industry that help us determine who is participating in the shooting sports in terms of demographics, how frequently they are participating and how much they are spending in pursuit of their sport. This information, when used together with the data presented in Section A will give you a complete picture of the industry.


The participation and demographic statistics presented in sections B and C are based on annual, random sample surveys.

Because the population is often too large for researchers to survey all of its members (in this case, everyone who participates in the shooting sports), a small but carefully chosen sample is used to represent the population. The sample reflects the characteristics of the population from which it is drawn. Sampling error is the degree to which a sample might differ from the actual target population.

A word of caution when using survey data.
Year-to-year changes in the number of participants may be due more to survey fluctuation than actual trends. It is best to use the participation and demographic studies for long-term comparisons, such as every five years, or as a general barometer.

## DATA PRESENTED IN HUNDRED THOUSANDS

| SHOOTING SPORT | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 10-Year Average |  | 5-Year Average |  | 2014 <br> Compared to 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Archery (target) | 6.8 | N/A | 6.6 | N/A | 7.1 | 6.5 | 6.3 | 6.9 | 8.3 | 8.3 | 7.1 | 17.1\% | 7.3 | 14.5\% | 0.7\% |
| Hunting (Net) | 21.0 | 21.0 | 20.2 | 19.5 | 19.4 | 17.2 | 17.6 | 20.1 | 17.3 | 18.0 | 19.1 | -5.9\% | 18.0 | -0.2\% | 4.0\% |
| Hunting (w/ Bow \& Arrow) | 6.6 | 5.9 | 5.7 | 6.2 | 6.2 | 5.2 | 5.1 | 5.1 | 5.7 | 5.9 | 5.8 | 1.8\% | 5.4 | 8.7\% | 3.3\% |
| Hunting (w/ Firearms) | 19.6 | 19.9 | 19.5 | 18.8 | 18.8 | 16.3 | 16.4 | 19.4 | 16.3 | 17.5 | 18.2 | -4.1\% | 17.2 | 2.0\% | 7.3\% |
| Muzzleloading | 4.1 | 3.7 | 3.6 | 3.4 | 3.8 | 3.1 | 3.1 | 3.2 | 3.2 | 2.7 | 3.4 | -20.5\% | 3.0 | -11.5\% | -15.3\% |
| Paintball Games | 8.0 | 8.0 | 7.4 | 6.7 | 6.3 | 6.1 | 5.3 | 5.0 | 4.8 | 4.8 | 6.2 | -22.6\% | 5.2 | -7.2\% | 0.6\% |
| Target Shooting (Net) | 21.9 | 17.1 | 20.5 | 20.3 | 19.8 | 19.8 | 19.6 | 21.7 | 19.0 | 20.4 | 20.0 | 1.7\% | 20.1 | 1.2\% | 6.9\% |
| Target Shooting (Airgun) | 6.7 | 5.6 | 6.6 | 5.0 | 5.2 | 5.3 | 5.3 | 4.9 | 4.8 | 5.1 | 5.5 | -5.7\% | 5.1 | 1.1\% | 7.2\% |
| Target Shooting (Rifile) | 13.8 | 11.5 | 14.1 | 13.5 | 13.5 | 11.9 | 12.1 | 13.3 | 11.8 | 11.8 | 12.7 | -7.4\% | 12.2 | -3.2\% | -0.4\% |
| Target Shooting (Shotgun) | 9.0 | 9.2 | 9.8 | 9.8 | 9.1 | 9.3 | 9.5 | 10.9 | 9.1 | 10.1 | 9.6 | 5.4\% | 9.8 | 3.2\% | 10.8\% |
| Target Shooting (Handgun) | 12.7 | 10.0 | 14.0 | 14.0 | 13.5 | 12.0 | 12.1 | 14.6 | 12.9 | 13.7 | 12.9 | 5.9\% | 13.1 | 5.0\% | 5.9\% |

2014 Methodology: For the study, an online panel maintained by TNS was used. The panel was created based on a number of characteristics determined to be key indicators of general purchase behavior, including household size and composition, household income, age of household head, region and market size. The study results are based on approximately 35,000 individuals in these households who are age seven and older.
2010 marks the first year that an online survey methodology was used for collecting data on sports participation.
Methodology prior to 2010: NSGA sampling included a mail panel resource of more than 300,000 pre-recruited households. The panel was created based on a number of characteristics including household size and composition, household income, age, socio-economic status and region and market size. A self-administered questionnaire was mailed to 10,000 households. Source: National Sporting Goods Association, Sports Participation - Shooting Sports (annual reports)

Prepared for NSSF by the National Sporting Goods Association (NSGA), the report provides members of the firearms and ammunition industry with a current look at participation in nine different shooting sports, as well as the two net categories of hunting and target shooting.

Purchasers of the 2015 Edition NSGA report will also receive a complimentary copy of the updated Industry Intelligence Report, Hunting and Target Shooting Participation. This bonus report is a compilation of shooting sports-related data from the NSGA Annual Sports Participation Reports spanning the years 2001 through 2014. Historical trend data by gender is included.

The reports are offered in PDF file format. NSSF business members may log in and purchase the download of the PDF file report through the member shopping cart for $\$ 150$. Voting members have free access. Individuals and non-members may purchase the report for $\$ 1,500$ via www.nssf.org/research, after which orders will be fulfilled via email attachment
 within three business days.

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DATA PRESENTED IN THOUSANDS

| Days of participation per year | Hunting (Net) | Hunting (Bow/Arrow) | Hunting (Firearms) | Target Shooting (Net) | Target <br> Shooting <br> (Airgun) | Target <br> Shooting <br> (Handgun) | Target Shooting (Shotgun) | Target Shooting (Rifile) | Muzzleloading | Painthall <br> Games <br> ** | Archery (Target) *** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Frequent (20+ days) | 3,645 | 1,313 | 3,106 | 3,455 | 1,325 | 2,355 | 1,252 | 2,332 | 812 | 633 | 1,201 |
| $\begin{array}{\|l\|} \hline \text { Occasional } \\ \text { (5-19 days) } \\ \hline \end{array}$ | 8,647 | 2,685 | 8,408 | 8,165 | 2,042 | 5,728 | 3,895 | 5,177 | 1,256 | 2,007 | 4,274 |
| Infrequent (2-4 days) | 4,968 | 1,672 | 4,798 | 7,422 | 1,433 | 4,861 | 3,970 | 4,337 | 1,096 | 2,163 | 2,776 |
| Total Participants | 17,261 | 5,671 | 16,312 | 19,041 | 4,801 | 12,944 | 9,117 | 11,846 | 3,164 | 4,803 | 8,251 |
| Mean Number of Days | 11.82 | 11.94 | 11.69 | 10.78 | 13.46 | 11.11 | 9.64 | 11.59 | 7.59 | 8.25 | 13.21 |
| Total Days of Participation | 258,472 | 67,712 | 190,760 | 371,202 | 64,619 | 143,780 | 87,885 | 137,282 | 24,028 | 39,630 | 108,959 |

* Frequent ( $10+$ days), 0ccasional (4-9 days), Infrequent (2-3 days)
** Frequent ( $20+$ days), 0ccasional (4-19 days), Infrequent (2-3 days)
*** Frequent (30+ days), 0ccasional (5-9 days), Infrequent (2-4 days)
Source: National Sporting Goods Association, Sports Participation in 2013 - Shooting Sports


DAYS OF SHOOTING SPORTS PARTICIPATION IN 2014
DATA PRESENTED IN THOUSANDS

| Days of participation per year | Hunting (Net) | Hunting (Bow/Arrow) | Hunting (Firearms) | Target Shooting (Net) | Target Shooting (Airgun) | Target Shooting (Handgun) | Target Shooting (Shotgun) | Target Shooting (Rifie) | Muzzleloading | Painthall Games ** | Archery (Target) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Frequent (20+ days) | 3,994 | 1,452 | 3,529 | 3,903 | 1,218 | 2,759 | 2,034 | 2,078 | 532 | 447 | 1,714 |
| Occasional (5-19 days) | 9,336 | 3,041 | 9,201 | 8,554 | 2,527 | 5,672 | 4,381 | 5,196 | 1,173 | 2,173 | 4,368 |
| Infrequent (2-4 days) | 4,633 | 1,365 | 4,765 | 7,900 | 1,404 | 5,274 | 3,683 | 4,521 | 976 | 2,210 | 2,225 |
| Total Participants | 17,963 | 5,858 | 17,495 | 20,357 | 5,149 | 13,706 | 10,098 | 11,795 | 2,681 | 4,830 | 8,306 |
| Mean Number of Days | 12.18 | 12.32 | 12.03 | 11.81 | 12.18 | 12.04 | 12.26 | 11.20 | 6.44 | 7.03 | 15.55 |
| Total Days of Participation | 282,891 | 72,167 | 210,507 | 418,379 | 62,738 | 165,012 | 123,811 | 131,139 | 17,278 | 33,946 | 129,184 |

* Frequent (10+ days), 0ccasional (4-9 days), Infrequent (2-3 days)
** Frequent ( $20+$ days), Occasional (4-19 days), Infrequent (2-3 days)
*** Frequent ( $30+$ days), 0ccasional (5-9 days), Infrequent (2-4 days)
Source: National Sporting Goods Association, Sports Participation in 2014, Shooting Sports

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## DATA PRESENTED IN THOUSANDS

| 2005 Profile | Hunting (Net) | Hunting (Bow/Arrow) | Hunting (Firearms) | Target Shooting (Net) | Target Shooting (Airgun) | Target Shooting (Handgun) | Target Shooting (Shotgun) | Target Shooting (Rifie) | Muzzleloading | Paintball Games | Archery Target |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Female Participants | 3,378 | 786 | 3,053 | 5,036 | 866 | 3,308 | 1,403 | 2,716 | 326 | 985 | N/A |
| Females - \% of Total Participation | 16.1\% | 11.9\% | 15.5\% | 23.0\% | 13.0\% | 26.1\% | 15.5\% | 19.7\% | 7.9\% | 12.3\% | N/A |


| By Age Group: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 \& under | 679 | 93 | 592 | 655 | 288 | 293 | 166 | 436 | 24 | 286 | N/A |
| 18 to 24 | 825 | 309 | 723 | 1,206 | 189 | 643 | 290 | 676 | 99 | 148 | N/A |
| 25 to 34 | 456 | 64 | 456 | 878 | 78 | 502 | 309 | 359 | N/A | 127 | N/A |
| 35 to 44 | 441 | 39 | 441 | 1,034 | 148 | 723 | 363 | 644 | 45 | 202 | N/A |
| 45 to 54 | 371 | 123 | 352 | 718 | 83 | 473 | 126 | 378 | 95 | 160 | N/A |
| 55 to 64 | 294 | 16 | 294 | 412 | 57 | 294 | 88 | 156 | 23 | 61 | N/A |
| 65 to 74 | 182 | 37 | 146 | 76 | 23 | 54 | 38 | 43 | N/A | N/A | N/A |
| 75 plus | 129 | 105 | 49 | 57 | N/A | 57 | 24 | 24 | 39 | N/A | N/A |
| Mean Age | 34.29 | 37.89 | 33.45 | 33.85 | 28.28 | 36.17 | 33.90 | 32.56 | 41.72 | 30.85 | N/A |

Source: National Sporting Goods Association, Sports Participation in 2005 -- Shooting Sports
Female Participation in Shooting Sports in 2014
DATA PRESENTED IN THOUSANDS

| 2014 Profile | Hunting (Net) | Hunting (Bow/Arrow) | Hunting (Firearms) | Target Shooting (Net) | Target Shooting (Airgun) | Target Shooting (Handgun) | Target Shooting (Shotgun) | Target Shooting (Rifle) | Muzzleloading | Paintball Games | Archery Target |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Female Participants | 3,308 | 1,056 | 3,076 | 5,859 | 1,337 | 4,356 | 2,264 | 2,740 | 417 | 1,176 | 2,814 |
| Females - \% of Total Participation | 18.4\% | 18.0\% | 17.6\% | 27.4\% | 22.1\% | 31.8\% | 22.4\% | 23.2\% | 15.6\% | 24.3\% | 33.9\% |


| By Age Group: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 \& under | 616 | 95 | 575 | 825 | 327 | 433 | 463 | 472 | N/A | 228 | 1,140 |
| 18 to 24 | 520 | 190 | 413 | 765 | 196 | 590 | 322 | 421 | 37 | 201 | 201 |
| 25 to 34 | 804 | 376 | 766 | 1,587 | 273 | 1,183 | 714 | 852 | 133 | 426 | 426 |
| 35 to 44 | 450 | 92 | 440 | 796 | 124 | 600 | 255 | 316 | 57 | 119 | 119 |
| 45 to 54 | 525 | 155 | 512 | 887 | 190 | 685 | 321 | 418 | 160 | 165 | 165 |
| 55 to 64 | 282 | 119 | 288 | 659 | 197 | 591 | 152 | 164 | 30 | 35 | 35 |
| 65 to 74 | 76 | 28 | 46 | 286 | 21 | 223 | 21 | 84 | N/A | N/A | N/A |
| 75 plus | 35 | N/A | 36 | 54 | 10 | 51 | 15 | 14 | N/A | N/A | N/A |
| Mean Age | 33.91 | 34.72 | 34.40 | 36.32 | 33.55 | 37.94 | 31.75 | 33.11 | 40.49 | 28.97 | 29.97 |
| Change from 2005 to 2014 | -2.1\% | 34.4\% | 0.8\% | 16.3\% | 54.4\% | 31.7\% | 61.4\% | 0.9\% | 27.9\% | 19.4\% | N/A |

Source: National Sporting Goods Association, Sports Participation in 2014 -- Shooting Sports

## 10-Year Comparison of Female Participation in Shooting Sports <br> DATA PRESENTED IN '000



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(AGE 7 THROUGH 17)
Male and Female (Age 7-17)

|  | Total Shooting (Net) | Archery | Hunting (Net) | Target Shooting (Net) | Hunting w/ Firearms | Paintball | Target Shooting Rifle | Airgun | Target Shooting Handgun | Target Shooting Shotgun | Hunting Bow \& Arrow | Muzzleloading |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001 | N/A | N/A | 2,682,000 | 3,139,000 | 2,432,000 | 2,586,000 | 1,462,000 | 1,350,000 | 1,059,000 | 1,097,000 | 612,000 | 269,000 |
| 2002 | N/A | N/A | 2,557,000 | 2,785,000 | 2,404,000 | 2,714,000 | 2,062,000 | 1,509,000 | 808,000 | 1,143,000 | 442,000 | 208,000 |
| 2003 | N/A | N/A | 2,690,000 | 2,598,000 | 2,443,000 | 3,053,000 | 1,828,000 | 1,778,000 | 1,043,000 | 1,061,000 | 756,000 | 173,000 |
| 2004 | N/A | N/A | 3,602,000 | 3,739,000 | 3,490,000 | 4,712,000 | 2,186,000 | 2,621,000 | 1,544,000 | 1,872,000 | 527,000 | 342,000 |
| 2005 | N/A | N/A | 3,239,000 | 3,839,000 | 2,920,000 | 3,893,000 | 2,432,000 | 3,444,000 | 1,789,000 | 1,636,000 | 795,000 | 234,000 |
| 2006 | 4,123,000 | N/A | 3,170,000 | 2,348,000 | 2,878,000 | 3,753,000 | 1,589,000 | 1,615,000 | 809,000 | 1,275,000 | 617,000 | 187,000 |
| 2007 | 4,543,000 | N/A | 2,884,000 | 3,068,000 | 2,786,000 | 2,921,000 | 2,568,000 | 3,175,000 | 1,416,000 | 1,517,000 | 589,000 | 108,000 |
| 2008 | 4,125,000 | N/A | 2,883,000 | 2,415,000 | 2,710,000 | 2,352,000 | 2,021,000 | 1,810,000 | 1,077,000 | 880,000 | 787,000 | 225,000 |
| 2009 | 4,446,000 | N/A | 2,338,000 | 3,072,000 | 2,177,000 | 2,265,000 | 2,462,000 | 2,008,000 | 1,189,000 | 1,463,000 | 638,000 | 290,000 |
| 2010 | 4,796,000 | N/A | 2,171,000 | 3,427,000 | 2,027,000 | 2,211,000 | 2,746,000 | 1,567,000 | 881,000 | 1,500,000 | 789,000 | 481,000 |
| 2011 | 4,705,000 | N/A | 1,761,000 | 2,487,000 | 1,703,000 | 2,203,000 | 2,026,000 | 2,064,000 | 1,297,000 | 1,226,000 | 663,000 | 572,000 |
| 2012 | 4,173,000 | N/A | 2,484,000 | 1,899,000 | 2,420,000 | 1,073,000 | 1,502,000 | 1,383,000 | 1,146,000 | 1,031,000 | 579,000 | 211,000 |
| 2013 | 4,136,000 | 2,506,000 | 2,161,000 | 2,154,000 | 2,081,000 | 1,747,000 | 1,681,000 | 1,409,000 | 1,046,000 | 835,000 | 669,000 | 454,000 |
| 2014 | 5,018,000 | 3,054,000 | 2,536,000 | 2,632,000 | 2,425,000 | 1,428,000 | 1,607,000 | 1,655,000 | 1,257,000 | 1,329,000 | 791,000 | 229,000 |
| Average | 4,451,667 | 2,780,000 | 2,654,143 | 2,828,714 | 2,492,571 | 2,636,500 | 2,012,286 | 1,956,286 | 1,168,643 | 1,276,071 | 661,000 | 284,500 |

Male (Age 7-17)

|  | Total Shooting (Net) | Archery | Hunting <br> (Net) | Target <br> Shooting (Net) | Hunting w/ Firearms | Paintball | Target Shooting Rifle | Airgun | Target Shooting Handgun | Target Shooting Shotgun | Hunting Bow \& Arrow | Muzzleloading |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001 | N/A | N/A | 2,503,000 | 2,739,000 | 2,292,000 | 2,308,000 | 1,300,000 | 1,221,000 | 807,000 | 1,019,000 | 558,000 | 224,000 |
| 2002 | N/A | N/A | 2,206,000 | 2,370,000 | 2,069,000 | 2,254,000 | 1,748,000 | 1,295,000 | 678,000 | 931,000 | 425,000 | 191,000 |
| 2003 | N/A | N/A | 2,349,000 | 2,178,000 | 2,154,000 | 2,602,000 | 1,507,000 | 1,523,000 | 814,000 | 922,000 | 704,000 | 173,000 |
| 2004 | N/A | N/A | 3,082,000 | 2,851,000 | 2,261,000 | 3,868,000 | 1,601,000 | 1,973,000 | 1,154,000 | 1,615,000 | 489,000 | 284,000 |
| 2005 | N/A | N/A | 2,561,000 | 3,184,000 | 2,329,000 | 3,607,000 | 1,996,000 | 3,156,000 | 1,496,000 | 1,470,000 | 702,000 | 209,000 |
| 2006 | 3,209,000 | N/A | 1,649,000 | 1,803,000 | 2,235,000 | 2,947,000 | 1,170,000 | 2,156,000 | 541,000 | 1,172,000 | 439,000 | 155,000 |
| 2007 | 3,758,000 | N/A | 2,457,000 | 2,471,000 | 2,378,000 | 2,686,000 | 2,110,000 | 2,797,000 | 1,138,000 | 1,212,000 | 549,000 | 57,000 |
| 2008 | 3,066,000 | N/A | 2,193,000 | 1,927,000 | 2,067,000 | 1,982,000 | 1,599,000 | 1,566,000 | 847,000 | 787,000 | 641,000 | 164,000 |
| 2009 | 3,478,000 | N/A | 1,837,000 | 2,440,000 | 1,731,000 | 1,946,000 | 2,046,000 | 1,659,000 | 935,000 | 1,152,000 | 505,000 | 281,000 |
| 2010 | 3,575,000 | N/A | 1,712,000 | 2,552,000 | 1,621,000 | 1,845,000 | 2,065,000 | 1,166,000 | 573,000 | 1,136,000 | 653,000 | 390,000 |
| 2011 | 3,630,000 | N/A | 1,275,000 | 1,741,000 | 1,254,000 | 1,792,000 | 1,410,000 | 1,716,000 | 881,000 | 920,000 | 404,000 | 383,000 |
| 2012 | 2,909,000 | N/A | 1,927,000 | 1,245,000 | 1,862,000 | 828,000 | 1,051,000 | 1,047,000 | 695,000 | 807,000 | 463,000 | 135,000 |
| 2013 | 2,982,000 | 1,443,000 | 1,418,000 | 1,182,000 | 1,374,000 | 1,191,000 | 1,182,000 | 1,088,000 | 804,000 | 638,000 | 433,000 | 288,000 |
| 2014 | 3,734,000 | 1,913,000 | 1,921,000 | 1,807,000 | 1,851,000 | 1,199,000 | 1,135,000 | 1,330,000 | 825,000 | 865,000 | 697,000 | 229,000 |
| Average | 3,371,222 | 1,678,000 | 2,077,857 | 2,177,857 | 1,962,714 | 2,218,214 | 1,565,714 | 1,692,357 | 870,571 | 1,046,143 | 547,286 | 225,929 |

Female (Age 7-17)

|  | Total Shooting (Net) | Archery | Hunting (Net) | Target Shooting (Net) | Hunting w/ Firearms | Paintball | Target Shooting Rifle | Airgun | Target Shooting Handgun | Target Shooting Shotgun | Hunting Bow \& Arrow | Muzzleloading |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001 | N/A | N/A | 179,000 | 399,000 | 140,000 | 277,000 | 162,000 | 129,000 | 252,000 | 79,000 | 54,000 | 44,000 |
| 2002 | N/A | N/A | 352,000 | 415,000 | 281,000 | 459,000 | 315,000 | 215,000 | 130,000 | 212,000 | 17,000 | 17,000 |
| 2003 | N/A | N/A | 341,000 | 438,000 | 289,000 | 450,000 | 321,000 | 254,000 | 231,000 | 138,000 | 52,000 | N/A |
| 2004 | N/A | N/A | 520,000 | 888,000 | 520,000 | 845,000 | 586,000 | 648,000 | 391,000 | 257,000 | 38,000 | 57,000 |
| 2005 | N/A | N/A | 679,000 | 655,000 | 592,000 | 286,000 | 436,000 | 288,000 | 293,000 | 166,000 | 93,000 | 24,000 |
| 2006 | 915,000 | N/A | 721,000 | 546,000 | 643,000 | 805,000 | 419,000 | 460,000 | 268,000 | 102,000 | 178,000 | 32,000 |
| 2007 | 785,000 | N/A | 428,000 | 597,000 | 408,000 | 235,000 | 458,000 | 379,000 | 277,000 | 306,000 | 40,000 | 52,000 |
| 2008 | 1,061,000 | N/A | 689,000 | 489,000 | 642,000 | 370,000 | 422,000 | 239,000 | 230,000 | 93,000 | 147,000 | 61,000 |
| 2009 | 968,000 | N/A | 501,000 | 632,000 | 447,000 | 319,000 | 417,000 | 348,000 | 253,000 | 311,000 | 133,000 | 9,000 |
| 2010 | 1,219,000 | N/A | 459,000 | 873,000 | 407,000 | 366,000 | 683,000 | 229,000 | 307,000 | 364,000 | 136,000 | 90,000 |
| 2011 | 1,076,000 | N/A | 486,000 | 745,000 | 449,000 | 410,000 | 615,000 | 348,000 | 416,000 | 306,000 | 259,000 | 189,000 |
| 2012 | 1,264,000 | N/A | 558,000 | 654,000 | 558,000 | 244,000 | 451,000 | 337,000 | 450,000 | 224,000 | 116,000 | 77,000 |
| 2013 | 1,154,000 | 1,064,000 | 743,000 | 614,000 | 706,000 | 556,000 | 499,000 | 322,000 | 242,000 | 196,000 | 236,000 | 166,000 |
| 2014 | 1,284,000 | 1,140,000 | 616,000 | 825,000 | 575,000 | 228,000 | 472,000 | 327,000 | 433,000 | 463,000 | 95,000 | N/A |
| Average | 1,080,667 | 1,102,000 | 519,429 | 626,429 | 475,500 | 417,857 | 446,857 | 323,071 | 298,071 | 229,786 | 113,857 | 68,167 |

[^17]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 125 of 188 Page ID \#:8732
(AGE 7 THROUGH 17)
TOTALS: Male and Female (Age 7-17)

| $\frac{\mathbf{0}}{\mathbf{\top}}$ |  | Total Shooting (Net) | Hunting (Net) | Hunting Firearms | Hunting Bow \& Arrow | Target Shooting (Net) | Handgun Target Shooting | Rifle <br> Target Shooting | Shotgun <br> Target <br> Shooting | Airgun | Muzzleloading | Paintball | Archery |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | N/A | 93.3\% | 94.2\% | 91.2\% | 87.3\% | 76.2\% | 88.9\% | 92.9\% | 90.4\% | 83.3\% | 89.2\% | N/A |
|  | 2002 | N/A | 86.3\% | 86.1\% | 96.2\% | 85.1\% | 83.9\% | 84.8\% | 81.5\% | 85.8\% | 91.8\% | 83.1\% | N/A |
|  | 2003 | N/A | 87.3\% | 88.2\% | 93.1\% | 83.8\% | 78.0\% | 82.4\% | 86.9\% | 85.7\% | 100.0\% | 85.2\% | N/A |
|  | 2004 | N/A | 85.6\% | 64.8\% | 92.8\% | 76.3\% | 74.7\% | 73.2\% | 86.3\% | 75.3\% | 83.0\% | 82.1\% | N/A |
|  | 2005 | N/A | 79.1\% | 79.8\% | 88.3\% | 82.9\% | 83.6\% | 82.1\% | 89.9\% | 91.6\% | 89.3\% | 92.7\% | N/A |
|  | 2006 | 77.8\% | 52.0\% | 77.7\% | 71.2\% | 76.8\% | 66.9\% | 73.6\% | 91.9\% | 133.5\% | 82.9\% | 78.5\% | N/A |
|  | 2007 | 82.7\% | 85.2\% | 85.4\% | 93.2\% | 80.5\% | 80.4\% | 82.2\% | 79.9\% | 88.1\% | 52.8\% | 92.0\% | N/A |
|  | 2008 | 74.3\% | 76.1\% | 76.3\% | 81.4\% | 79.8\% | 78.6\% | 79.1\% | 89.4\% | 86.5\% | 72.9\% | 84.3\% | N/A |
|  | 2009 | 78.2\% | 78.6\% | 79.5\% | 79.2\% | 79.4\% | 78.6\% | 83.1\% | 78.7\% | 82.6\% | 96.9\% | 85.9\% | N/A |
|  | 2010 | 74.5\% | 78.9\% | 80.0\% | 82.8\% | 74.5\% | 65.0\% | 75.2\% | 75.7\% | 74.4\% | 81.1\% | 83.4\% | N/A |
|  | 2011 | 77.2\% | 72.4\% | 73.6\% | 60.9\% | 70.0\% | 67.9\% | 69.6\% | 75.0\% | 83.1\% | 67.0\% | 81.3\% | N/A |
|  | 2012 | 69.7\% | 77.6\% | 76.9\% | 80.0\% | 65.6\% | 60.6\% | 70.0\% | 78.3\% | 75.7\% | 64.0\% | 77.2\% | N/A |
|  | 2013 | 72.1\% | 65.6\% | 66.0\% | 64.7\% | 54.9\% | 76.9\% | 70.3\% | 76.4\% | 77.2\% | 63.4\% | 68.2\% | 57.6\% |
|  | 2014 | 74.4\% | 75.7\% | 76.3\% | 88.1\% | 68.7\% | 65.6\% | 70.6\% | 65.1\% | 80.4\% | 100.0\% | 84.0\% | 62.6\% |
|  | Average | 75.7\% | 78.1\% | 78.9\% | 83.1\% | 76.1\% | 74.1\% | 77.5\% | 82.0\% | 86.5\% | 80.6\% | 83.4\% | 60.1\% |
|  |  | Total Shooting (Net) | Hunting (Net) | Hunting Firearms | Hunting Bow \& Arrow | Target Shooting (Net) | Handgun Target Shooting | Rifle Target Shooting | Shotgun <br> Target <br> Shooting | Airgun | Muzzleloading | Paintball | Archery |
|  | 2001 | N/A | 6.7\% | 5.8\% | 8.8\% | 12.7\% | 23.8\% | 11.1\% | 7.2\% | 9.6\% | 16.4\% | 10.7\% | N/A |
|  | 2002 | N/A | 13.8\% | 11.7\% | 3.8\% | 14.9\% | 16.1\% | 15.3\% | 18.5\% | 14.2\% | 8.2\% | 16.9\% | N/A |
|  | 2003 | N/A | 12.7\% | 11.8\% | 6.9\% | 16.9\% | 22.1\% | 17.6\% | 13.0\% | 14.3\% | N/A | 14.7\% | N/A |
|  | 2004 | N/A | 14.4\% | 14.9\% | 7.2\% | 23.7\% | 25.3\% | 26.8\% | 13.7\% | 24.7\% | 16.7\% | 17.9\% | N/A |
|  | 2005 | N/A | 21.0\% | 20.3\% | 11.7\% | 17.1\% | 16.4\% | 17.9\% | 10.1\% | 8.4\% | 10.3\% | 7.3\% | N/A |
|  | 2006 | 22.2\% | 22.7\% | 22.3\% | 28.8\% | 23.3\% | 33.1\% | 26.4\% | 8.0\% | 28.5\% | 17.1\% | 21.4\% | N/A |
|  | 2007 | 17.3\% | 14.8\% | 14.6\% | 6.8\% | 19.5\% | 19.6\% | 17.8\% | 20.2\% | 11.9\% | 48.1\% | 8.0\% | N/A |
|  | 2008 | 25.7\% | 23.9\% | 23.7\% | 18.7\% | 20.2\% | 21.4\% | 20.9\% | 10.6\% | 13.2\% | 27.1\% | 15.7\% | N/A |
|  | 2009 | 21.8\% | 21.4\% | 20.5\% | 20.8\% | 20.6\% | 21.3\% | 16.9\% | 21.3\% | 17.3\% | 3.1\% | 14.1\% | N/A |
|  | 2010 | 25.4\% | 21.1\% | 20.1\% | 17.2\% | 25.5\% | 34.8\% | 24.9\% | 24.3\% | 14.6\% | 18.7\% | 16.6\% | N/A |
|  | 2011 | 22.9\% | 27.6\% | 26.4\% | 39.1\% | 30.0\% | 32.1\% | 30.4\% | 25.0\% | 16.9\% | 33.0\% | 18.6\% | N/A |
|  | 2012 | 30.3\% | 22.5\% | 23.1\% | 20.0\% | 34.4\% | 39.3\% | 30.0\% | 21.7\% | 24.4\% | 36.5\% | 22.7\% | N/A |
|  | 2013 | 27.9\% | 34.4\% | 33.9\% | 35.3\% | 28.5\% | 23.1\% | 29.7\% | 23.5\% | 22.9\% | 36.6\% | 31.8\% | 42.5\% |
|  | 2014 | 25.6\% | 24.3\% | 23.7\% | 12.0\% | 31.3\% | 34.4\% | 29.4\% | 34.8\% | 19.8\% | N/A | 16.0\% | 37.3\% |
|  | Average | 24.3\% | 20.1\% | $19.5 \%$ | 16.9\% | 22.8\% | 25.9\% | 22.5\% | 18.0\% | 17.2\% | 22.6\% | 16.6\% | 39.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  | - |  |

Percentage of Male Youth Participants
(Based on Average Total from 2001-2014)


Percentage of Female Youth Participants
(Based on Average Total from 2001-2014)


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| Region | State | Shooting Sport | Total U.S. Participants (000) | State Participants (5-yr Average) | 2014 State Adult Population (18+) | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| East North-Central | Illinois | Hunting w/ Bow \& Arrow | 5,858 | 206,182 | 9,892,106 | 3.1\% |
|  |  | Hunting w/ Firearms | 17,495 | 417,630 |  | 2.2\% |
|  |  | Target Shooting (Airgun) | 5,149 | 229,174 |  | 1.4\% |
|  |  | Target Shooting (Handgun) | 13,706 | 430,054 |  | 3.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 393,141 |  | 3.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 401,277 |  | 4.5\% |
|  |  | Muzzleloading | 2,681 | 167,684 |  | 4.7\% |
|  |  | Paintball | 4,830 | 364,251 |  | 5.4\% |
|  |  | Archery (Target) | 8,306 | 265,500 |  | 2.7\% |


|  |  | Hunting w/ Bow \& Arrow | 5,858 | 83,402 |  | 1.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 306,736 |  | 1.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 170,411 |  | 6.4\% |
|  |  | Target Shooting (Handgun) | 13,706 | 364,029 |  | 2.0\% |
| East North-Central | Indiana | Target Shooting (Rifle) | 11,795 | 300,653 | 5,014,928 | 1.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 283,438 |  | 2.8\% |
|  |  | Muzzleloading | 2,681 | 55,301 |  | 0.5\% |
|  |  | Paintball | 4,830 | 89,983 |  | 0.4\% |
|  |  | Archery (Target) | 8,306 | 109,500 |  | 2.1\% |


| East North-Central | Michigan | Hunting w/ Bow \& Arrow | 5,858 | 367,511 | 7,686,087 | 5.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 852,281 |  | 4.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 157,857 |  | 2.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 450,896 |  | 3.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 462,482 |  | 3.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 403,168 |  | 2.9\% |
|  |  | Muzzleloading | 2,681 | 228,185 |  | 8.6\% |
|  |  | Paintball | 4,830 | 184,063 |  | 3.2\% |
|  |  | Archery (Target) | 8,306 | 280,500 |  | 4.2\% |


| East North-Central | Ohio | Hunting w/ Bow \& Arrow | 5,858 | 244,559 | 8,955,859 | 7.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 443,297 |  | 3.7\% |
|  |  | Target Shooting (Airgun) | 5,149 | 235,446 |  | 4.0\% |
|  |  | Target Shooting (Handgun) | 13,706 | 495,735 |  | 3.6\% |
|  |  | Target Shooting (Rifle) | 11,795 | 454,010 |  | 3.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 314,576 |  | 2.8\% |
|  |  | Muzzleloading | 2,681 | 154,418 |  | 4.2\% |
|  |  | Paintball | 4,830 | 239,930 |  | 5.1\% |
|  |  | Archery (Target) | 8,306 | 373,000 |  | 4.7\% |


| East North-Central | Wisconsin | Hunting w/ Bow \& Arrow | 5,858 | 235,604 | 4,457,375 | 5.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 742,802 |  | 4.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 72,315 |  | 1.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 182,292 |  | 1.7\% |
|  |  | Target Shooting (Rifle) | 11,795 | 247,533 |  | 2.5\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 167,646 |  | 2.0\% |
|  |  | Muzzleloading | 2,681 | 49,895 |  | 2.3\% |
|  |  | Paintball | 4,830 | 95,233 |  | 1.5\% |
|  |  | Archery (Target) | 8,306 | 213,500 |  | 3.2\% |


| East North-Central | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 1,137,257 | 36,006,355 | 23.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 2,762,745 |  | 16.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 865,205 |  | 15.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,923,006 |  | 14.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 1,857,819 |  | 14.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 1,570,105 |  | 15.0\% |
|  |  | Muzzleloading | 2,681 | 655,483 |  | 20.3\% |
|  |  | Paintball | 4,830 | 824,894 |  | 15.6\% |
|  |  | Archery (Target) | 8,306 | 1,242,000 |  | 16.9\% |


| East South-Central | Alabama | Hunting w/ Bow \& Arrow | 5,858 | 88,517 | 3,741,806 | 2.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 575,057 |  | 3.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 73,523 |  | 0.5\% |
|  |  | Target Shooting (Handgun) | 13,706 | 247,431 |  | 1.3\% |
|  |  | Target Shooting (Rifle) | 11,795 | 233,440 |  | 1.8\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 154,632 |  | 1.5\% |
|  |  | Muzzleloading | 2,681 | 35,261 |  | n/a |
|  |  | Paintball | 4,830 | 66,000 |  | 1.5\% |
|  |  | Archery (Target) | 8,306 | 166,500 |  | 2.5\% |

Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

| Region | State | Shooting Sport | Total U.S. Participants $(000)$ | State Participants (5-yr Average) | 2014 State Adult Population $(18+)$ | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| East South-Central | Kentucky | Hunting w/ Bow \& Arrow | 5,858 109,538 |  | 3,400,843 | $2.8 \%$ |
|  |  | Hunting w/ Firearms | 17,495 | 388,396 |  | 2.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 57,150 |  | 1.8\% |
|  |  | Target Shooting (Handgun) | 13,706 | 211,361 |  | 2.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 214,436 |  | 2.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 149,507 |  | 1.9\% |
|  |  | Muzzleloading | 2,681 | 89,054 |  | 4.4\% |
|  |  | Paintball | 4,830 | 91,689 |  | 2.7\% |
|  |  | Archery (Target) | 8,306 | 164,000 |  | 2.5\% |
|  |  |  |  |  |  |  |
| East South-Central | Mississippi | Hunting w/ Bow \& Arrow | 5,858 | 53,272 | 2,262,810 | 1.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 247,072 |  | 1.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 51,915 |  | 0.4\% |
|  |  | Target Shooting (Handgun) | 13,706 | 161,730 |  | 1.4\% |
|  |  | Target Shooting (Rifle) | 11,795 | 157,104 |  | 1.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 93,124 |  | 1.1\% |
|  |  | Muzzleloading | 2,681 | 31,333 |  | 1.1\% |
|  |  | Paintball | 4,830 | 51,750 |  | 0.5\% |
|  |  | Archery (Target) | 8,306 | 45,500 |  | 0.6\% |
|  |  |  |  |  |  |  |
| East South-Central | Tennessee | Hunting w/ Bow \& Arrow | 5,858 | 149,311 | 5,054,826 | 2.1\% |
|  |  | Hunting w/ Firearms | 17,495 | 596,716 |  | 2.9\% |
|  |  | Target Shooting (Airgun) | 5,149 | 117,882 |  | 1.6\% |
|  |  | Target Shooting (Handgun) | 13,706 | 317,959 |  | 1.9\% |
|  |  | Target Shooting (Rifle) | 11,795 | 253,520 |  | 1.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 266,039 |  | 2.7\% |
|  |  | Muzzleloading | 2,681 | 112,017 |  | n/a |
|  |  | Paintball | 4,830 | 94,442 |  | 0.3\% |
|  |  | Archery (Target) | 8,306 | 44,500 |  | 0.5\% |
|  |  |  |  |  |  |  |
| East South-Central | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 400,638 | 14,460,285 | 8.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 1,807,241 |  | 10.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 290,088 |  | 4.4\% |
|  |  | Target Shooting (Handgun) | 13,706 | 938,480 |  | 6.7\% |
|  |  | Target Shooting (Rifle) | 11,795 | 858,500 |  | 6.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 644,676 |  | 7.2\% |
|  |  | Muzzleloading | 2,681 | 225,677 |  | 5.5\% |
|  |  | Paintball | 4,830 | 280,331 |  | 5.1\% |
|  |  | Archery (Target) | 8,306 | 420,500 |  | 6.1\% |
|  |  |  |  |  |  |  |
| Mid-Atlantic | New Jersey | Hunting w/ Bow \& Arrow | 5,858 | 80,787 | 6,926,094 | 1.2\% |
|  |  | Hunting w/ Firearms |  | 133,996 |  | 1.0\% |
|  |  | Target Shooting (Airgun) | 5,149 | 92,500 |  | 0.8\% |
|  |  | Target Shooting (Handgun) | 13,706 | 238,115 |  | 1.7\% |
|  |  | Target Shooting (Rifle) | 11,795 | 222,501 |  | 1.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 187,807 |  | 1.4\% |
|  |  | Muzzleloading | 2,681 | 92,829 |  | n/a |
|  |  | Paintball | 4,830 | 219,260 |  | 3.1\% |
|  |  | Archery (Target) | 8,306 | 251,000 |  | 2.4\% |
|  |  |  |  |  |  |  |
| Mid-Atlantic | New York | Hunting w/ Bow \& Arrow | 5,858 | 253,703 | 15,517,321 | 5.4\% |
|  |  | Hunting w/ Firearms | 17,495 | 719,487 |  | 4.9\% |
|  |  | Target Shooting (Airgun) | 5,149 | 258,346 |  | 3.8\% |
|  |  | Target Shooting (Handgun) | 13,706 | 390,675 |  | 2.4\% |
|  |  | Target Shooting (Rifle) | 11,795 | 517,467 |  | 5.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 566,352 |  | 7.2\% |
|  |  | Muzzleloading | 2,681 | 229,310 |  | 10.9\% |
|  |  | Paintball | 4,830 | 378,832 |  | 8.3\% |
|  |  | Archery (Target) | 8,306 | 611,500 |  | 6.2\% |

Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife

| Region | State | Shooting Sport | Total U.S. Participants (000) | State Participants (5-yr Average) | 2014 State Adult Population $(18+)$ | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mid-Atlantic | Pennsylvania | Hunting w/ Bow \& Arrow | 5,858 | 350,541 | 10,086,316 | 5.7\% |
|  |  | Hunting w/ Firearms | 17,495 | 1,003,162 |  | 4.8\% |
|  |  | Target Shooting (Airgun) | 5,149 | 216,261 |  | 4.1\% |
|  |  | Target Shooting (Handgun) | 13,706 | 523,819 |  | 3.3\% |
|  |  | Target Shooting (Rifle) | 11,795 | 644,339 |  | 4.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 424,943 |  | 3.8\% |
|  |  | Muzzleloading | 2,681 | 137,037 |  | 3.2\% |
|  |  | Paintball | 4,830 | 215,647 |  | 3.8\% |
|  |  | Archery (Target) | 8,306 | 373,000 |  | 5.8\% |
|  |  |  |  |  |  |  |
| Mid-Atlantic | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 685,031 | 32,529,731 | 12.4\% |
|  |  | Hunting w/ Firearms | 17,495 | 1,856,645 |  | 10.8\% |
|  |  | Target Shooting (Airgun) | 5,149 | 548,607 |  | 8.7\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,152,609 |  | 7.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 1,384,308 |  | 10.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 1,179,102 |  | 12.5\% |
|  |  | Muzzleloading | 2,681 | 440,610 |  | 14.1\% |
|  |  | Paintball | 4,830 | 813,739 |  | 15.3\% |
|  |  | Archery (Target) | 8,306 | 1,235,500 |  | 14.4\% |
|  |  |  |  |  |  |  |
| Mountain | Arizona | Hunting w/ Bow \& Arrow | 5,858 | 73,303 | 5,109,792 | 3.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 275,790 |  | 1.8\% |
|  |  | Target Shooting (Airgun) | 5,149 | 121,827 |  | 2.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 370,088 |  | 2.8\% |
|  |  | Target Shooting (Rifle) | 11,795 | 276,550 |  | 2.9\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 172,400 |  | 1.1\% |
|  |  | Muzzleloading | 2,681 | 50,927 |  | 1.8\% |
|  |  | Paintball | 4,830 | 111,915 |  | 1.9\% |
|  |  | Archery (Target) | 8,306 | 230,000 |  | 2.0\% |
|  |  |  |  |  |  |  |
| Mountain | Colorado | Hunting w/ Bow \& Arrow | 5,858 | 57,996 | 4,109,494 | 1.1\% |
|  |  | Hunting w/ Firearms | 17,495 | 289,638 |  | 1.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 69,989 |  | 3.0\% |
|  |  | Target Shooting (Handgun) | 13,706 | 352,567 |  | 3.9\% |
|  |  | Target Shooting (Rifle) | 11,795 | 310,917 |  | 2.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 212,596 |  | 3.2\% |
|  |  | Muzzleloading | 2,681 | 44,666 |  | 2.8\% |
|  |  | Paintball | 4,830 | 38,054 |  | 1.4\% |
|  |  | Archery (Target) | 8,306 | 218,500 |  | 2.6\% |
|  |  |  |  |  |  |  |
| Mountain | Idaho | Hunting w/ Bow \& Arrow | 5,858 | 24,180 | 1,203,384 | 0.4\% |
|  |  | Hunting w/ Firearms | 17,495 | 247,700 |  | 1.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 47,805 |  | 1.1\% |
|  |  | Target Shooting (Handgun) | 13,706 | 146,566 |  | 1.1\% |
|  |  | Target Shooting (Rifle) | 11,795 | 168,054 |  | 1.5\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 117,358 |  | 1.4\% |
|  |  | Muzzleloading | 2,681 | 42,794 |  | 0.9\% |
|  |  | Paintball | 4,830 | 19,971 |  | 0.1\% |
|  |  | Archery (Target) | 8,306 | 67,500 |  | 0.9\% |
|  |  |  |  |  |  |  |
| Mountain | Montana | Hunting w/ Bow \& Arrow | 5,858 | 35,896 | 798,555 | 0.4\% |
|  |  | Hunting w/ Firearms | 17,495 | 234,145 |  | 0.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 19,282 |  | 0.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 81,489 |  | 0.6\% |
|  |  | Target Shooting (Rifle) | 11,795 | 121,489 |  | 0.9\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 51,061 |  | 0.6\% |
|  |  | Muzzleloading | 2,681 | 27,624 |  | n/a |
|  |  | Paintball | 4,830 | n/a |  | n/a |
|  |  | Archery (Target) | 8,306 | 21,500 |  | 0.3\% |
|  |  |  |  |  |  |  |
| Mountain | Nevada | Hunting w/ Bow \& Arrow | 5,858 | 8,967 | 2,175,874 | 0.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 81,491 |  | 0.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 14,918 |  | 0.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 172,233 |  | 1.6\% |
|  |  | Target Shooting (Rifle) | 11,795 | 165,937 |  | 1.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 122,222 |  | 1.6\% |
|  |  | Muzzleloading | 2,681 | 11,500 |  | n/a |
|  |  | Paintball | 4,830 | 62,000 |  | n/a |
|  |  | Archery (Target) | 8,306 | 37,000 |  | n/a |

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| Region | State | Shooting Sport | Total U.S. Participants (000) | State Participants (5-yr Average) | 2014 State Adult Population $(18+)$ | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New England | Massachusetts | Hunting w/ Bow \& Arrow | 5858 | 63,865 | 5,354,940 | 07\% |
|  |  | Hunting w/ Firearms | 17,495 | 95,107 |  | 0.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 57,192 |  | 1.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 204,838 |  | 2.1\% |
|  |  | Target Shooting (Rifle) | 11,795 | 160,780 |  | 0.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 88,526 |  | 0.1\% |
|  |  | Muzzleloading | 2,681 | 52,369 |  | 1.3\% |
|  |  | Paintball | 4,830 | 100,003 |  | 1.7\% |
|  |  | Archery (Target) | 8,306 | 131,000 |  | 0.7\% |
|  |  |  |  |  |  |  |
| New England | New Hampshire | Hunting w/ Bow \& Arrow | 5,858 | 17,425 | 1,059,672 | 0.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 46,010 |  | 0.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 32,229 |  | 0.6\% |
|  |  | Target Shooting (Handgun) | 13,706 | 63,811 |  | 0.4\% |
|  |  | Target Shooting (Rifle) | 11,795 | 77,374 |  | 0.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 52,080 |  | 0.3\% |
|  |  | Muzzleloading | 2,681 | 14,192 |  | 1.0\% |
|  |  | Paintball | 4,830 | 20,725 |  | 0.6\% |
|  |  | Archery (Target) | 8,306 | 37,500 |  | 0.5\% |
|  |  |  |  |  |  |  |
| New England | Rhode Island | Hunting w/ Bow \& Arrow | 5,858 | 7,807 | 842,321 | 0.2\% |
|  |  | Hunting w/ Firearms | 17,495 | 11,006 |  | 0.1\% |
|  |  | Target Shooting (Airgun) | 5,149 | 2,000 |  | n/a |
|  |  | Target Shooting (Handgun) | 13,706 | 21,679 |  | 0.3\% |
|  |  | Target Shooting (Rifle) | 11,795 | 135,000 |  | 0.2\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 13,572 |  | 0.2\% |
|  |  | Muzzleloading | 2,681 | 12,333 |  | 0.5\% |
|  |  | Paintball | 4,830 | 30,414 |  | n/a |
|  |  | Archery (Target) | 8,306 | 15,500 |  | 0.1\% |
|  |  |  |  |  |  |  |
| New England | Vermont | Hunting w/ Bow \& Arrow | 5,858 | 29,321 | 504,976 | 0.5\% |
|  |  | Hunting w/ Firearms | 17,495 | 98,722 |  | 0.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 25,375 |  | 0.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 25,917 |  | 0.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 32,465 |  | 0.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 40,418 |  | 0.1\% |
|  |  | Muzzleloading | 2,681 | 61,286 |  | 1.2\% |
|  |  | Paintball | 4,830 | 6,500 |  | 0.2\% |
|  |  | Archery (Target) | 8,306 | 16,500 |  | 0.3\% |
|  |  |  |  |  |  |  |
| New England | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 156,165 | 11,654,268 | 1.6\% |
|  |  | Hunting w/ Firearms | 17,495 | 462,998 |  | 1.9\% |
|  |  | Target Shooting (Airgun) | 5,149 | 186,916 |  | 3.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 426,874 |  | 3.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 478,253 |  | 2.0\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 259,461 |  | 1.0\% |
|  |  | Muzzleloading | 2,681 | 172,978 |  | 4.3\% |
|  |  | Paintball | 4,830 | 216,283 |  | 3.1\% |
|  |  | Archery (Target) | 8,306 | 287,000 |  | 1.9\% |
|  |  |  |  |  |  |  |
| Pacific | California | Hunting w/ Bow \& Arrow | 5,858 | 122,308 | 29,649,348 | 5.6\% |
|  |  | Hunting w/ Firearms | 17,495 | 439,454 |  | 5.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 608,582 |  | 13.1\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,116,047 |  | 8.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 970,053 |  | 8.9\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 838,026 |  | 10.5\% |
|  |  | Muzzleloading | 2,681 | 176,866 |  | 5.7\% |
|  |  | Paintball | 4,830 | 715,001 |  | 15.8\% |
|  |  | Archery (Target) | 8,306 | 597,000 |  | 7.4\% |
|  |  |  |  |  |  |  |
| Pacific | Oregon | Hunting w/ Bow \& Arrow | 5,858 | 55,936 | 3,112,217 | 2.9\% |
|  |  | Hunting w/ Firearms | 17,495 | 241,430 |  | 1.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 75,997 |  | 0.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 154,704 |  | 1.1\% |
|  |  | Target Shooting (Rifle) | 11,795 | 174,602 |  | 1.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 100,052 |  | 0.4\% |
|  |  | Muzzleloading | 2,681 | 20,000 |  | n/a |
|  |  | Paintball | 4,830 | 87,472 |  | 1.1\% |
|  |  | Archery (Target) | 8,306 | 144,000 |  | 2.5\% |

Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

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| Region | State | Shooting Sport | Total U.S. Participants (000) | State Participants (5-yr Average) | $\begin{aligned} & 2014 \text { State } \\ & \text { Adult Population } \\ & (18+) \end{aligned}$ | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific | Washington | Hunting w/ Bow \& Arrow | 5,858 | 63,019 | 5,458,809 | 0.9\% |
|  |  | Hunting w/ Firearms | 17,495 | 207,456 |  | 1.6\% |
|  |  | Target Shooting (Airgun) | 5,149 | 153,350 |  | 1.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 321,869 |  | 2.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 321,488 |  | 1.8\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 220,204 |  | 1.6\% |
|  |  | Muzzleloading | 2,681 | 72,384 |  | n/a |
|  |  | Paintball | 4,830 | 108,542 |  | 0.9\% |
|  |  | Archery (Target) | 8,306 | 172,000 |  | 1.9\% |
|  |  |  |  |  |  |  |
| Pacific | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 241,263 | 38,220,374 | 9.4\% |
|  |  | Hunting w/ Firearms | 17,495 | 888,340 |  | 8.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 837,929 |  | 14.5\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,592,620 |  | 11.8\% |
|  |  | Target Shooting (Rifle) | 11,795 | 1,466,143 |  | 12.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 1,158,281 |  | 12.5\% |
|  |  | Muzzleloading | 2,681 | 246,773 |  | 5.7\% |
|  |  | Paintball | 4,830 | 911,015 |  | 17.8\% |
|  |  | Archery (Target) | 8,306 | 913,000 |  | 11.7\% |
|  |  |  |  |  |  |  |
| South Atlantic | Delaware | Hunting w/ Bow \& Arrow | 5,858 | 15,000 | 731,367 | 0.1\% |
|  |  | Hunting w/ Firearms | 17,495 | 25,527 |  | 0.1\% |
|  |  | Target Shooting (Airgun) | 5,149 | 25,333 |  | 0.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 30,459 |  | 0.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 35,774 |  | 0.2\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 28,667 |  | 0.1\% |
|  |  | Muzzleloading | 2,681 | 19,000 |  | 0.4\% |
|  |  | Paintball | 4,830 | 29,896 |  | 0.8\% |
|  |  | Archery (Target) | 8,306 | 34,000 |  | 0.7\% |
|  |  |  |  |  |  |  |
| South Atlantic | Florida | Hunting w/ Bow \& Arrow | 5,858 | 94,864 | 15,839,713 | 3.3\% |
|  |  | Hunting w/ Firearms | 17,495 | 264,951 |  | 3.7\% |
|  |  | Target Shooting (Airgun) | 5,149 | 223,724 |  | 5.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 755,307 |  | 5.8\% |
|  |  | Target Shooting (Rifle) | 11,795 | 422,795 |  | 4.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 372,823 |  | 5.1\% |
|  |  | Muzzleloading | 2,681 | 54,804 |  | 3.0\% |
|  |  | Paintball | 4,830 | 236,063 |  | 2.7\% |
|  |  | Archery (Target) | 8,306 | 445,000 |  | 5.7\% |
|  |  |  |  |  |  |  |
| South Atlantic | Georgia | Hunting w/ Bow \& Arrow | 5,858 | 181,273 | 7,604,061 | 4.9\% |
|  |  | Hunting w/ Firearms | 17,495 | 525,312 |  | 3.2\% |
|  |  | Target Shooting (Airgun) | 5,149 | 242,971 |  | 4.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 528,861 |  | 3.3\% |
|  |  | Target Shooting (Rifle) | 11,795 | 430,954 |  | 2.7\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 376,741 |  | 3.1\% |
|  |  | Muzzleloading | 2,681 | 152,454 |  | 3.9\% |
|  |  | Paintball | 4,830 | 220,050 |  | 3.5\% |
|  |  | Archery (Target) | 8,306 | 411,500 |  | 5.7\% |
|  |  |  |  |  |  |  |
| South Atlantic | Maryland | Hunting w/ Bow \& Arrow | 5,858 | 74,123 | 4,625,863 | 1.8\% |
|  |  | Hunting w/ Firearms | 17,495 | 139,294 |  | 1.0\% |
|  |  | Target Shooting (Airgun) | 5,149 | 61,102 |  | 1.9\% |
|  |  | Target Shooting (Handgun) | 13,706 | 140,951 |  | 0.8\% |
|  |  | Target Shooting (Rifle) | 11,795 | 122,954 |  | 1.2\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 151,625 |  | 1.6\% |
|  |  | Muzzleloading | 2,681 | 62,000 |  | 2.8\% |
|  |  | Paintball | 4,830 | 77,810 |  | 1.0\% |
|  |  | Archery (Target) | 8,306 | 132,500 |  | 1.1\% |
|  |  |  |  |  |  |  |
| South Atlantic | North Carolina | Hunting w/ Bow \& Arrow | 5,858 | 143,186 | 7,656,415 | 3.8\% |
|  |  | Hunting w/ Firearms | 17,495 | 552,352 |  | 4.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 228,849 |  | 2.6\% |
|  |  | Target Shooting (Handgun) | 13,706 | 430,486 |  | 2.9\% |
|  |  | Target Shooting (Rifle) | 11,795 | 363,269 |  | 3.7\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 292,552 |  | 3.1\% |
|  |  | Muzzleloading | 2,681 | 94,740 |  | 2.6\% |
|  |  | Paintball | 4,830 | 134,686 |  | 3.4\% |
|  |  | Archery (Target) | 8,306 | 317,000 |  | 4.7\% |

Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

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Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

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| Region | State | Shooting Sport | Total U.S. <br> Participants <br> $(000)$ | State <br> Participants <br> $(5-y r$ Average $)$ | 2014 State <br> Adult Population <br> $(18+)$ | State as a <br> \% of U.S. <br> Participation |
| :---: | :---: | :--- | :---: | :---: | :---: | :---: |


| West North-Central | Minnesota | Hunting w/ Bow \& Arrow | 5,858 | 98,212 | 4,175,347 | 1.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 551,312 |  | 2.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 79,970 |  | 2.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 199,924 |  | 1.4\% |
|  |  | Target Shooting (Rifle) | 11,795 | 190,492 |  | 1.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 432,247 |  | 1.7\% |
|  |  | Muzzleloading | 2,681 | 57,635 |  | 1.6\% |
|  |  | Paintball | 4,830 | 48,337 |  | 0.9\% |
|  |  | Archery (Target) | 8,306 | 121,500 |  | 1.8\% |


|  |  | Hunting w/ Bow \& Arrow | 5,858 | 186,051 |  | 3.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 557,249 |  | 3.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 97,538 |  | 3.9\% |
|  |  | Target Shooting (Handgun) | 13,706 | 342,774 |  | 2.6\% |
| West North-Central | Missouri | Target Shooting (Rifle) | 11,795 | 359,168 | 4,670,966 | 3.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 233,175 |  | 2.8\% |
|  |  | Muzzleloading | 2,681 | 55,015 |  | 1.8\% |
|  |  | Paintball | 4,830 | 90,566 |  | 2.5\% |
|  |  | Archery (Target) | 8,306 | 330,500 |  | 3.6\% |


|  |  | Hunting w/ Bow \& Arrow | 5,858 | 40,270 |  | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 200,352 |  | 0.3\% |
|  |  | Target Shooting (Airgun) | 5,149 | 48,577 |  | 1.7\% |
|  |  | Target Shooting (Handgun) | 13,706 | 113,438 |  | 0.8\% |
| West North-Central | Nebraska | Target Shooting (Rifle) | 11,795 | 82,163 | 1,414,894 | 0.7\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 95,377 |  | 0.9\% |
|  |  | Muzzleloading | 2,681 | 34,173 |  | n/a |
|  |  | Paintball | 4,830 | 27,820 |  | 0.3\% |
|  |  | Archery (Target) | 8,306 | 44,500 |  | 0.3\% |


| West North-Central | North Dakota | Hunting w/ Bow \& Arrow | 5,858 | 21,334 | 570,955 | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 139,818 |  | 0.7\% |
|  |  | Target Shooting (Airgun) | 5,149 | 33,000 |  | n/a |
|  |  | Target Shooting (Handgun) | 13,706 | 39,069 |  | 0.3\% |
|  |  | Target Shooting (Rifle) | 11,795 | 66,807 |  | 0.4\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 44,044 |  | 0.4\% |
|  |  | Muzzleloading | 2,681 | 16,500 |  | 0.9\% |
|  |  | Paintball | 4,830 | 10,333 |  | 0.0\% |
|  |  | Archery (Target) | 8,306 | 35,000 |  | n/a |


| West North-Central | South Dakota | Hunting w/ Bow \& Arrow | 5,858 | 32,349 | 642,768 | 0.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 192,758 |  | 0.8\% |
|  |  | Target Shooting (Airgun) | 5,149 | 32,000 |  | 0.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 93,950 |  | 0.5\% |
|  |  | Target Shooting (Rifle) | 11,795 | 87,589 |  | 0.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 54,648 |  | 0.4\% |
|  |  | Muzzleloading | 2,681 | 49,333 |  | n/a |
|  |  | Paintball | 4,830 | 19,500 |  | n/a |
|  |  | Archery (Target) | 8,306 | 38,500 |  | 0.3\% |


| West North-Central | TOTAL REGION | Hunting w/ Bow \& Arrow | 5,858 | 492,230 | 16,037,457 | 7.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 2,100,637 |  | 10.0\% |
|  |  | Target Shooting (Airgun) | 5,149 | 359,683 |  | 9.3\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,067,486 |  | 7.4\% |
|  |  | Target Shooting (Rifle) | 11,795 | 1,085,070 |  | 8.2\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 1,115,076 |  | 8.6\% |
|  |  | Muzzleloading | 2,681 | 240,252 |  | 6.0\% |
|  |  | Paintball | 4,830 | 258,429 |  | 4.6\% |
|  |  | Archery (Target) | 8,306 | 709,500 |  | 7.6\% |


| West South-Central | Arkansas | Hunting w/ Bow \& Arrow | 5,858 | 71,759 | 2,259,350 | 4.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 388,911 |  | 3.0\% |
|  |  | Target Shooting (Airgun) | 5,149 | 118,044 |  | 3.9\% |
|  |  | Target Shooting (Handgun) | 13,706 | 170,433 |  | 2.2\% |
|  |  | Target Shooting (Rifle) | 11,795 | 243,026 |  | 3.6\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 146,134 |  | 2.1\% |
|  |  | Muzzleloading | 2,681 | 143,074 |  | 6.1\% |
|  |  | Paintball | 4,830 | 129,946 |  | 3.1\% |
|  |  | Archery (Target) | 8,306 | 117,000 |  | 1.9\% |

Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

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| Region | State | Shooting Sport | Total U.S. <br> Participants <br> $(000)$ | State <br> Participants <br> $(5-y r$ Average $)$ | 2014 State <br> Adult Population <br> $(18+)$ | State as a <br> \% of U.S. <br> Participation |
| :---: | :---: | :--- | :---: | :---: | :---: | :---: |


| West South-Central | Louisiana | Hunting w/ Bow \& Arrow | 5,858 | 70,056 | 3,536,183 | 2.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 372,038 |  | 3.2\% |
|  |  | Target Shooting (Airgun) | 5,149 | 51,953 |  | 2.4\% |
|  |  | Target Shooting (Handgun) | 13,706 | 173,895 |  | 2.0\% |
|  |  | Target Shooting (Rifle) | 11,795 | 190,968 |  | 2.3\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 117,767 |  | 3.0\% |
|  |  | Muzzleloading | 2,681 | 24,713 |  | 1.1\% |
|  |  | Paintball | 4,830 | 106,776 |  | 3.2\% |
|  |  | Archery (Target) | 8,306 | 150,000 |  | 2.5\% |



|  |  | Hunting w/ Bow \& Arrow | 5,858 | 155,955 |  | 3.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 1,160,820 |  | 9.4\% |
|  |  | Target Shooting (Airgun) | 5,149 | 336,563 |  | 7.1\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,179,895 |  | 9.7\% |
| West South-Central | Texas | Target Shooting (Rifle) | 11,795 | 969,162 | 19,841,344 | 8.2\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 669,861 |  | 6.4\% |
|  |  | Muzzleloading | 2,681 | 82,461 |  | 4.7\% |
|  |  | Paintball | 4,830 | 346,809 |  | 9.8\% |
|  |  | Archery (Target) | 8,306 | 440,500 |  | 4.1\% |


|  |  | Hunting w/ Bow \& Arrow | 5,858 | 356,143 |  | 10.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 2,260,473 |  | 16.8\% |
|  |  | Target Shooting (Airgun) | 5,149 | 579,276 |  | 16.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 1,766,728 |  | 15.8\% |
| West South-Central | TOTAL REGION | Target Shooting (Rifle) | 11,795 | 1,624,018 | 28,562,229 | 16.1\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 1,105,985 |  | 13.5\% |
|  |  | Muzzleloading | 2,681 | 325,832 |  | 13.4\% |
|  |  | Paintball | 4,830 | 605,014 |  | 16.5\% |
|  |  | Archery (Target) | 8,306 | 885,000 |  | 11.0\% |

[^19]Case 8:17-cv-00746-JLS-JDE Document 150-21 Filed 05/26/23 Page 135 of 188 Page ID \#:8742
Not included in regional totals reported in previous pages. Included in 'All Regions', below.

| Region | State | Shooting Sport | Total U.S. Participants (000) | State Participants (5-yr Average) | $\begin{gathered} 2014 \text { State } \\ \text { Adult Population } \\ (18+) \\ \hline \end{gathered}$ | State as a \% of U.S. Participation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific | Alaska | Hunting w/ Bow \& Arrow | 5,858 | 12,000 | 550,189 | 0.1\% |
|  |  | Hunting w/ Firearms | 17,495 | 126,636 |  | 0.5\% |
|  |  | Target Shooting (Airgun) | 5,149 | 20,500 |  | 0.5\% |
|  |  | Target Shooting (Handgun) | 13,706 | 99,747 |  | 0.6\% |
|  |  | Target Shooting (Rifle) | 11,795 | 105,414 |  | 0.7\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 52,774 |  | 0.7\% |
|  |  | Muzzleloading | 2,681 | 11,078 |  | n/a |
|  |  | Paintball | 4,830 | 14,000 |  | n/a |
|  |  | Archery (Target) | 8,306 | 37,500 |  | 0.2\% |


| Pacific | Hawaii | Hunting w/ Bow \& Arrow | 5,858 | 5,500 | 1,111,117 | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 32,515 |  | 0.2\% |
|  |  | Target Shooting (Airgun) | 5,149 | 19,500 |  | 0.2\% |
|  |  | Target Shooting (Handgun) | 13,706 | 65,665 |  | 0.1\% |
|  |  | Target Shooting (Rifle) | 11,795 | 51,250 |  | 0.0\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 6,500 |  | 0.1\% |
|  |  | Muzzleloading | 2,681 | 6,000 |  | 0.3\% |
|  |  | Paintball | 4,830 | 16,000 |  | 0.5\% |
|  |  | Archery (Target) | 8,306 | 47,500 |  | 0.7\% |


| South Atlantic | D.C. | Hunting w/ Bow \& Arrow | 5,858 | 11,000 | 543,588 | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 9,000 |  | n/a |
|  |  | Target Shooting (Airgun) | 5,149 | 11,000 |  | 0.1\% |
|  |  | Target Shooting (Handgun) | 13,706 | 36,431 |  | n/a |
|  |  | Target Shooting (Rifle) | 11,795 | 29,500 |  | n/a |
|  |  | Target Shooting (Shotgun) | 10,098 | 31,592 |  | n/a |
|  |  | Muzzleloading | 2,681 | 14,000 |  | n/a |
|  |  | Paintball | 4,830 | 17,667 |  | 0.2\% |
|  |  | Archery (Target) | 8,306 | 3,000 |  | n/a |


| ALL REGIONS | TOTAL ALL REGIONS | Hunting w/ Bow \& Arrow | 5,858 | 4,442,639 | 245,273,438 | 100\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hunting w/ Firearms | 17,495 | 16,002,590 |  | 100\% |
|  |  | Target Shooting (Airgun) | 5,149 | 5,089,869 |  | 100\% |
|  |  | Target Shooting (Handgun) | 13,706 | 12,910,154 |  | 100\% |
|  |  | Target Shooting (Rifle) | 11,795 | 12,342,658 |  | 100\% |
|  |  | Target Shooting (Shotgun) | 10,098 | 9,653,308 |  | 100\% |
|  |  | Muzzleloading | 2,681 | 3,115,294 |  | 100\% |
|  |  | Paintball | 4,830 | 5,109,990 |  | 100\% |
|  |  | Archery (Target) | 8,306 | 8,250,000 |  | 100\% |

[^20]
## Executive Summary

## Introduction and Methodology

This study was conducted for the National Shooting Sports Foundation (NSSF), following on similar studies in 2010 (2009 participation) and 2013 (2012 participation), to determine the regional and national participation rates in target shooting and sport shooting. The study entailed a telephone survey of U.S. residents ages 18 years old and older. Calculations based on 234,564,071 figure for U.S. residents ages 18 years old and older.

For the survey, telephones were selected as the sampling medium because of the almost universal ownership of telephones, particularly with the coverage provided by dual-frame samples that include both cell phones and landlines. Telephone surveys tend to have fewer negative effects on the environment than do mail surveys because of reduced paper use and reduced energy consumption for delivering and returning the questionnaires.

The telephone survey questionnaire was developed cooperatively by both Responsive Management and the NSSF and was based on previous similar surveys conducted for the NSSF. Responsive Management conducted questionnaire pre-testing to ensure proper wording, flow and logic in the survey.

The methodology used a dual-frame sample, which consisted of a random sample of landline telephones and a random sample of cell phone numbers, called in their proper proportions, which ensures that all people in the pool of telephone users have an approximately equal chance of being called. The scientific sampling plan entailed obtaining a target number of interviews in each state, from both landlines and cell phones in their proper proportions, so that the number of respondents in each state in the sample would be exactly proportional to the state's population and, by extension, within the U.S. population as a whole. The sample was obtained from Survey Sampling International and DatabaseUSA, companies specializing in providing scientifically valid telephone survey samples. The overall sample with landlines and cell phones was representative of all Americans aged 18 years and older. Responsive Management obtained 5,103 completed interviews overall.

## Participation in Target and Sport Shooting

The survey found that 21.9 percent of the U.S. adult population, or an estimated 51 million adults, participated in any type of target or sport shooting in 2014. As shown in the table on the following page, the most popular types are target shooting with a handgun (14.6 percent participated), target shooting with a rifle ( 13.5 percent), and target shooting at an outdoor range ( 12.0 percent). Note that respondents could have participated in more than one shooting activity.

This report is provided FREE to NSSF business members at nssf.org. Login to the member website, proceed to the shopping cart, select "RESEARCH" in the gray strip on the online ordering page.


The survey asked about the days of participation in each type of target or sport shooting. The tabulation below, compiled from multiple tables included in the Responsive Management report, shows estimates of numbers of participants nationally and by region, in addition to the mean days spent in the various shooting activities among those who participated in each activity. Nationally, shooting with a modern sporting rifle is the activity with the highest mean days of participation, followed by target shooting with a handgun. In each region the top-ranked activity in mean days is of those two target shooting activities (modern sporting rifle or handgun). Comparisons to the 2009 participation report figures have also been included.

U.S. Census Bureau population estimate age 18 and older.

Note: NSSF members have free access to the full report via the member login section of the NSSF website. Login then proceed to the members-only literature shopping cart. Select "RESEARCH" in the gray bar at the top of the shopping cart entry screen.


Source: NSSF Report Sport Shooting Participation in the United States in 2014

| Organization or Program | 2008 | 2009 | 2010 | 2011 | 2012 | Percentage increase during available time frames. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dallas Safari Club - <br> Outdoor adventures \& Youth hunts | 4,300 | 6,200 | 8,700 | 11,500 | 14,100 | 207\% |
| Pheasants Forever - membership | 9,800 | 13,700 | 16,200 | 22,200 | 28,700 | 193\% |
| 4-H Shooting Sports - participants | N/A | N/A | 114,500 | 308,700 | 320,400 | 180\% |
| National Rifle Association - membership | 1,999,700 | 1,954,200 | 1,911,800 | 2,452,900 | 3,996,100 | 100\% |
| National Wild Turkey Federation - programs | N/A | 6,300 | 5,700 | 6,800 | 10,800 | 71\% |
| Families Afield - apprentice hunting license sales | 118,800 | 138,300 | 165,300 | 192,100 | 199,400 | 68\% |
| International Defense Pistol Association membership | 13,700 | 15,300 | 17,000 | 19,100 | 21,600 | 58\% |
| Scholastic Clay Target Program - participants | N/A | N/A | 5,200 | 6,200 | 7,900 | 52\% |
| Rocky Mountain Elk Foundation - membership | 150,870 | 158,770 | 178,010 | 184,130 | 196,100 | 30\% |
| Trailblazer Adventure Program - participants | 179,600 | 187,900 | 202,600 | 190,000 | 226,200 | 26\% |
| U.S. Practical Shooting Association - membership | N/A | N/A | 16,700 | 18,800 | 21,100 | 26\% |
| Responsive Management - <br> Target Shooting Participation Studies | N/A | 34,400,000 | N/A | N/A | 40,780,000 | 19\% |
| International Hunter Education Association USA hunter education graduates | N/A | N/A | 588,600 | 596,900 | 634,300 | 8\% |
| NSSF \& Responsive Management - General population survey on approval of hunting | N/A | N/A | N/A | 74\% <br> approval | 79\% <br> approval | 7\% |
| National Sporting Clays Association - membership | 21,900 | 22,200 | 22,700 | 23,500 | 23,300 | 6\% |
| Amateur Trapshooting Association - membership | N/A | N/A | 51,600 | 51,200 | 52,500 | 2\% |
|  |  |  |  |  |  |  |



Responsive Management

## SECTION C:

## DEMOGRAPHICS OF SHOOTING SPORTS PARTICIPANTS



| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 17,963 | 14,655 | 3,308 |
| Percent | $81.6 \%$ | $18.4 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $3.2 \%$ | $2.3 \%$ | $0.9 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $11.0 \%$ | $8.4 \%$ | $2.6 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $10.5 \%$ | $7.6 \%$ | $2.9 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $19.7 \%$ | $15.2 \%$ | $4.5 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $15.6 \%$ | $13.1 \%$ | $2.5 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $16.3 \%$ | $13.4 \%$ | $2.9 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $13.4 \%$ | $11.9 \%$ | $1.6 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $6.9 \%$ | $6.5 \%$ | $0.4 \%$ |
| $\mathbf{7 5}$ plus | $3.4 \%$ | $3.2 \%$ | $0.2 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{8 1 . 6} \%$ | $\mathbf{1 8 . 4 \%}$ |


| Avg. Male <br> Age | 40.9 | Avg. Female <br> Age | 33.9 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 18.2\% |
| \$25-\$34,999 | 10.2\% |
| \$35-\$49,999 | 13.6\% |
| \$50-\$74,999 | 19.5\% |
| \$75-\$99,999 | 12.8\% |
| \$100K-\$149,999 | 14.6\% |
| \$150K plus | 11.2\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) | ETHNICITY \% (Non Caucasian) |  |
| :--- | :--- | :--- |
|  | Percent |  |
| Less than 100 K | $33.4 \%$ | \% African American |
| 100K -499 K | $24.5 \%$ | \% Hispanic |
| 500K -1.9 M | $16.2 \%$ |  |
| 2M plus | $26.0 \%$ |  |
|  | $100.0 \%$ |  |



Totals may be slightly less than or greater than 100\% due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 17,495 | 14,419 | 3,076 |
| Percent | $82.4 \%$ | $17.6 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $2.5 \%$ | $1.8 \%$ | $0.7 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $11.4 \%$ | $8.8 \%$ | $2.6 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $9.7 \%$ | $7.4 \%$ | $2.4 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $19.6 \%$ | $15.3 \%$ | $4.4 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $15.9 \%$ | $13.4 \%$ | $2.5 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $17.0 \%$ | $14.0 \%$ | $2.9 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $13.9 \%$ | $12.3 \%$ | $1.6 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $6.4 \%$ | $6.1 \%$ | $0.3 \%$ |
| $\mathbf{7 5}$ plus | $3.6 \%$ | $3.4 \%$ | $0.2 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{8 2 . 4} \%$ | $\mathbf{1 7 . 6}$ |


| Avg. Male <br> Age | 41.1 | Avg. Female <br> Age | 34.4 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 18.0\% |
| \$25-\$34,999 | 9.8\% |
| \$35-\$49,999 | 13.2\% |
| \$50-\$74,999 | 19.6\% |
| \$75-\$99,999 | 12.5\% |
| \$100K-\$149,999 | 14.9\% |
| \$150K plus | 12.0\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  |
| :--- | ---: |
|  | Percent |
| Less than 100K | $34.4 \%$ |
| 100K - 499 K | $25.1 \%$ |
| 500K - 1.9 M | $16.1 \%$ |
| 2M plus | $24.5 \%$ |
|  | $100.0 \%$ |



| REGION (\%) |  |
| :--- | ---: |
| New England | $\mathbf{1 . 9 \%}$ |
| Mid-Atlantic | $10.8 \%$ |
| East North-Central | $16.6 \%$ |
| West North-Central | $10.0 \%$ |
| South Atlantic | $17.8 \%$ |
| East South-Central | $10.3 \%$ |
| West South-Central | $16.8 \%$ |
| Mountain | $6.8 \%$ |
| Pacific | $9.2 \%$ |
|  | $100.0 \%$ |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

| TOTAL (Thousands) |  | MALE |
| :---: | :---: | :---: | FEMALE


| Avg. Male <br> Age | 37.5 | Avg. Female <br> Age | 34.7 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding

| HOUSEHOLD INCOME (\%) |  |
| :--- | ---: |
| Dollars | Percent |
| Under $\$ 25 \mathrm{~K}$ | $21.2 \%$ |
| \$25-\$34,999 | $9.5 \%$ |
| \$35-\$49,999 | $14.2 \%$ |
| \$50-\$74,999 | $19.4 \%$ |
| \$75-\$99,999 | $15.9 \%$ |
| \$100K-\$149,999 | $12.3 \%$ |
| \$150K plus | $7.5 \%$ |
|  | $100.0 \%$ |


| MARKET SIZE \% (Population) |
| :--- | ---: |
| Percent |


| ETHNICITY \% (Non Caucasian) |  |
| :--- | ---: |
|  | Percent |
| \% African American | $1.3 \%$ |
| \% Hispanic | $4.5 \%$ |



[^21]| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 20,357 | 14,498 | 5,859 |
| Percent | $71.2 \%$ | $28.8 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $3.6 \%$ | $2.5 \%$ | $1.1 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $9.3 \%$ | $6.4 \%$ | $2.9 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $11.1 \%$ | $7.3 \%$ | $3.8 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $22.5 \%$ | $14.7 \%$ | $7.8 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $13.6 \%$ | $9.7 \%$ | $3.9 \%$ |
| $\mathbf{4 5}$ to 54 | $18.1 \%$ | $13.8 \%$ | $4.4 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $12.1 \%$ | $8.9 \%$ | $3.2 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $\mathbf{7 . 6 \%}$ | $6.2 \%$ | $1.4 \%$ |
| $\mathbf{7 5}$ plus | $2.0 \%$ | $1.7 \%$ | $0.3 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 1 . 2} \%$ | $\mathbf{2 8 . 8} \%$ |


| Avg. Male <br> Age | 40.1 | Avg. Female <br> Age | 36.3 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 15.9\% |
| \$25-\$34,999 | 9.2\% |
| \$35-\$49,999 | 13.5\% |
| \$50-\$74,999 | 18.5\% |
| \$75-\$99,999 | 14.7\% |
| \$100K-\$149,999 | 16.1\% |
| \$150K plus | 12.1\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  | ETHNICITY \% (Non Caucasian) |  |
| :---: | :---: | :---: | :---: |
|  | Percent |  |  |
| Less than 100K | 20.0\% | \% African American | 1.6\% |
| 100K - 499K | 21.7\% | \% Hispanic | 6.0\% |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

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| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 13,706 | 9,350 | 4,356 |
| Percent | $68.2 \%$ | $31.8 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $2.6 \%$ | $1.7 \%$ | $0.9 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $6.5 \%$ | $4.3 \%$ | $2.2 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $9.9 \%$ | $5.6 \%$ | $4.3 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $23.4 \%$ | $14.8 \%$ | $8.6 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $13.4 \%$ | $9.0 \%$ | $4.4 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $19.6 \%$ | $14.7 \%$ | $5.0 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $13.8 \%$ | $9.5 \%$ | $4.3 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $8.3 \%$ | $6.7 \%$ | $1.6 \%$ |
| $\mathbf{7 5}$ plus | $2.3 \%$ | $2.0 \%$ | $0.4 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{6 8 . 2} \%$ | $\mathbf{3 1 . 8 \%}$ |


| Avg. Male <br> Age | 42.4 | Avg. Female <br> Age | 37.9 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :--- | ---: |
| Dollars | Percent |
| Under $\$ 25 \mathrm{~K}$ | $14.7 \%$ |
| $\$ 25-\$ 34,999$ | $8.8 \%$ |
| $\$ 35-\$ 49,999$ | $13.0 \%$ |
| $\$ 50-\$ 74,999$ | $19.0 \%$ |
| $\$ 75-\$ 99,999$ | $13.9 \%$ |
| $\$ 100 \mathrm{~K}-\$ 149,999$ | $17.1 \%$ |
| $\$ 150 \mathrm{~K}$ plus | $13.6 \%$ |
|  | $100.0 \%$ |


| MARKET SIZE \% (Population) |  | ETHNICITY \% (Non Caucasian) |  |
| :---: | :---: | :---: | :---: |
|  | Percent |  | Percent |
| Less than 100K | 18.0\% | \% African American | 2.0\% |
| 100K - 499K | 21.1\% | \% Hispanic | 6.0\% |
| 500K-1.9M | 20.5\% |  |  |
| 2M plus | 40.4\% |  |  |
|  | 100.0\% |  |  |



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| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 10,098 | 7,834 | 2,264 |
| Percent | $77.6 \%$ | $22.4 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $3.3 \%$ | $2.3 \%$ | $0.9 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $9.9 \%$ | $6.2 \%$ | $3.7 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $13.2 \%$ | $10.0 \%$ | $3.2 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $26.0 \%$ | $19.0 \%$ | $7.1 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $15.1 \%$ | $12.5 \%$ | $2.5 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $16.6 \%$ | $13.4 \%$ | $3.2 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $10.0 \%$ | $8.5 \%$ | $1.5 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $4.8 \%$ | $4.6 \%$ | $0.2 \%$ |
| $\mathbf{7 5}$ plus | $1.1 \%$ | $1.0 \%$ | $0.1 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 7 . 6} \%$ | $\mathbf{2 2 . 4} \%$ |


| Avg. Male <br> Age | 37.9 | Avg. Female <br> Age | 31.8 |
| :---: | :---: | :---: | :---: |



| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 16.1\% |
| \$25-\$34,999 | 9.3\% |
| \$35-\$49,999 | 14.0\% |
| \$50-\$74,999 | 18.3\% |
| \$75-\$99,999 | 14.9\% |
| \$100K-\$149,999 | 13.9\% |
| \$150K plus | 13.5\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  |
| :--- | ---: |
|  | Percent |
| Less than 100 K | $19.8 \%$ |
| 100K - 499K | $20.8 \%$ |
| 500K - 1.9M | $22.7 \%$ |
| 2M plus | $36.7 \%$ |
|  | $100.0 \%$ |


| ETHNICITY \% (Non Caucasian) |  |
| :--- | :--- |
|  | Percent |
| \% African American | $1.8 \%$ |
| \% Hispanic | $4.2 \%$ |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

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| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 11,795 | 9,055 | 2,740 |
| Percent | $76.8 \%$ | $23.2 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $3.1 \%$ | $2.2 \%$ | $0.9 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $10.5 \%$ | $7.4 \%$ | $3.1 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $9.8 \%$ | $6.2 \%$ | $3.6 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $26.2 \%$ | $19.0 \%$ | $7.2 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $13.6 \%$ | $11.0 \%$ | $2.7 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $17.5 \%$ | $14.0 \%$ | $3.5 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $10.5 \%$ | $9.1 \%$ | $1.4 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $7.1 \%$ | $6.4 \%$ | $0.7 \%$ |
| $\mathbf{7 5}$ plus | $1.6 \%$ | $1.5 \%$ | $0.1 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 6 . 8} \%$ | $\mathbf{2 3 . 2} \%$ |


| Avg. Male <br> Age | 39.6 | Avg. Female <br> Age | 33.1 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 17.4\% |
| \$25-\$34,999 | 8.9\% |
| \$35-\$49,999 | 14.8\% |
| \$50-\$74,999 | 17.7\% |
| \$75-\$99,999 | 15.3\% |
| \$100K-\$149,999 | 15.2\% |
| \$150K plus | 10.8\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  |
| :--- | ---: |
|  | Percent |
| Less than 100K | $23.9 \%$ |
| 100K -499 K | $23.9 \%$ |
| 500K -1.9 M | $17.7 \%$ |
| 2M plus | $34.5 \%$ |
|  | $100.0 \%$ |


| ETHNICITY \% (Non Caucasian) |  |
| :--- | ---: |
|  | Percent |
| \% African American | $1.8 \%$ |
| \% Hispanic | $6.2 \%$ |



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| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 5,149 | 3,812 | 1,337 |
| Percent | $74.0 \%$ | $26.0 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $12.0 \%$ | $8.9 \%$ | $3.1 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $20.1 \%$ | $16.9 \%$ | $3.3 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $11.3 \%$ | $7.5 \%$ | $3.8 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $18.2 \%$ | $12.9 \%$ | $5.3 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $11.4 \%$ | $9.0 \%$ | $2.4 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $11.7 \%$ | $8.1 \%$ | $3.7 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $9.5 \%$ | $5.7 \%$ | $3.8 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $\mathbf{4 . 1 \%}$ | $3.7 \%$ | $0.4 \%$ |
| $\mathbf{7 5}$ plus | $1.7 \%$ | $1.5 \%$ | $0.2 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 4 . 0} \%$ | $\mathbf{2 6 . 0} \%$ |


| Avg. Male <br> Age | 31.6 | Avg. Female <br> Age | 33.6 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| MARKET SIZE \% (Population) |  | ETHNICITY \% (Non Caucasian) |  |
| :--- | :--- | :--- | :--- |
|  | Percent |  |  |

ETHNICITY \% (Non Caucasian)

Dollars
Under \$25K
\$25-\$34,999
\$35-\$49,999
\$50-\$74,999
\$75-\$99,999
\$100K-\$149,999
\$150K plus
Percent
HOUSEHOLD INCOME (\%)
\$150K plus 8.9\%
100.0\%
2 M plus $37.8 \%$
100.0\%


Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 2,681 | 2,264 | 417 |
| Percent | $84.4 \%$ | $15.6 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $1.8 \%$ | $1.8 \%$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $6.8 \%$ | $6.8 \%$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $7.3 \%$ | $5.9 \%$ | $1.4 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $22.6 \%$ | $17.6 \%$ | $5.0 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $14.6 \%$ | $12.5 \%$ | $2.1 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $24.0 \%$ | $18.0 \%$ | $6.0 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $13.2 \%$ | $12.0 \%$ | $1.1 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $8.8 \%$ | $8.8 \%$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{7 5}$ plus | $1.0 \%$ | $1.0 \%$ | $\mathrm{n} / \mathrm{a}$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{8 4 . 4} \%$ | $\mathbf{1 5 . 6} \%$ |


| Avg. Male <br> Age | 42.1 | Avg. Female <br> Age | 40.5 |
| :---: | :---: | :---: | :---: |



| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 20.4\% |
| \$25-\$34,999 | 6.2\% |
| \$35-\$49,999 | 17.4\% |
| \$50-\$74,999 | 18.8\% |
| \$75-\$99,999 | 15.8\% |
| \$100K-\$149,999 | 14.3\% |
| \$150K plus | 7.1\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  |
| :--- | ---: |
|  | Percent |
|  | $25.8 \%$ |
| Less than 100 K | $27.0 \%$ |
| 100K-499K | $15.8 \%$ |
| 500K-1.9M | $31.5 \%$ |
| 2M plus | $100.0 \%$ |
|  |  |


| ETHNICITY \% (Non Caucasian) |  |
| :--- | ---: |
|  | Percent |
| \% African American | $2.5 \%$ |
| \% Hispanic | $4.1 \%$ |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 4,830 | 3,655 | 1,176 |
| Percent | $75.7 \%$ | $24.3 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $9.1 \%$ | $5.9 \%$ | $3.1 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $20.5 \%$ | $18.9 \%$ | $1.6 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $24.3 \%$ | $20.2 \%$ | $4.2 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $24.8 \%$ | $16.0 \%$ | $8.8 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $12.8 \%$ | $10.3 \%$ | $2.5 \%$ |
| $\mathbf{4 5}$ to 54 | $6.0 \%$ | $2.5 \%$ | $3.4 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $2.0 \%$ | $1.3 \%$ | $0.7 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $0.2 \%$ | $0.2 \%$ | n/a |
| $\mathbf{7 5}$ plus | $0.4 \%$ | $0.4 \%$ | n/a |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 5 . 7} \%$ | $\mathbf{2 4 . 3} \%$ |


| Avg. Male <br> Age | 24.8 | Avg. Female <br> Age | 29.0 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$ 25 K | 20.7\% |
| \$25-\$34,999 | 12.1\% |
| \$35-\$49,999 | 11.3\% |
| \$50-\$74,999 | 18.7\% |
| \$75-\$99,999 | 12.2\% |
| \$100k-\$149,999 | 16.0\% |
| \$150K plus | 8.9\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  |
| :---: | :---: |
|  | Percent |
| Less than 100K | 12.7\% |
| 100K - 499k | 17.7\% |
| 500K-1.9M | 19.3\% |
| 2M plus | 50.3\% |
|  | 100.0\% |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 8,306 | 5,493 | 2,814 |
| Percent | $66.1 \%$ | $33.9 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $14.6 \%$ | $9.2 \%$ | $5.3 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $22.2 \%$ | $13.8 \%$ | $8.4 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $9.0 \%$ | $5.8 \%$ | $3.2 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $20.0 \%$ | $11.8 \%$ | $8.2 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $12.8 \%$ | $9.1 \%$ | $3.7 \%$ |
| $\mathbf{4 5}$ to 54 | $11.5 \%$ | $9.2 \%$ | $2.3 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $6.8 \%$ | $4.4 \%$ | $2.4 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $2.5 \%$ | $2.2 \%$ | $0.3 \%$ |
| $\mathbf{7 5}$ plus | $0.6 \%$ | $0.6 \%$ | n/a |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{6 6 . 1} \%$ | $\mathbf{3 3 . 9 \%}$ |


| Avg. Male <br> Age | 30.4 | Avg. Female <br> Age | 26.5 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.


Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

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| TOTAL (Thousands) | MALE | FEMALE |
| :---: | :---: | :---: |
| 32,164 | 24,029 | 8,134 |
| Percent | $74.7 \%$ | $25.3 \%$ |


| TOTAL BY AGE |  | MALE | FEMALE |
| :---: | :---: | :---: | :---: |
| AGE | Percent |  |  |
| $\mathbf{7}$ to $\mathbf{1 1}$ | $4.8 \%$ | $3.4 \%$ | $1.4 \%$ |
| $\mathbf{1 2}$ to $\mathbf{1 7}$ | $10.8 \%$ | $8.2 \%$ | $2.6 \%$ |
| $\mathbf{1 8}$ to $\mathbf{2 4}$ | $10.9 \%$ | $7.3 \%$ | $3.6 \%$ |
| $\mathbf{2 5}$ to $\mathbf{3 4}$ | $20.0 \%$ | $13.7 \%$ | $6.3 \%$ |
| $\mathbf{3 5}$ to $\mathbf{4 4}$ | $13.7 \%$ | $10.3 \%$ | $3.3 \%$ |
| $\mathbf{4 5}$ to $\mathbf{5 4}$ | $17.2 \%$ | $13.2 \%$ | $4.0 \%$ |
| $\mathbf{5 5}$ to $\mathbf{6 4}$ | $12.8 \%$ | $10.0 \%$ | $2.8 \%$ |
| $\mathbf{6 5}$ to $\mathbf{7 4}$ | $7.2 \%$ | $6.1 \%$ | $1.1 \%$ |
| $\mathbf{7 5}$ plus | $2.6 \%$ | $2.4 \%$ | $0.3 \%$ |
|  | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{7 4 . 7} \%$ | $\mathbf{2 5 . 3} \%$ |


| Avg. Male <br> Age | 39.8 | Avg. Female <br> Age | 35.8 |
| :---: | :---: | :---: | :---: |



Totals may be slightly less than or greater than $100 \%$ due to rounding.

| HOUSEHOLD INCOME (\%) |  |
| :---: | :---: |
| Dollars | Percent |
| Under \$25K | 16.4\% |
| \$25-\$34,999 | 9.6\% |
| \$35-\$49,999 | 13.9\% |
| \$50-\$74,999 | 19.0\% |
| \$75-\$99,999 | 13.7\% |
| \$100K-\$149,999 | 15.5\% |
| \$150K plus | 11.8\% |
|  | 100.0\% |


| MARKET SIZE \% (Population) |  | ETHNICITY \% (Non Caucasian) |  |
| :---: | :---: | :---: | :---: |
|  |  | Percent |  |
| Less than 100K | 24.1\% | \% African American | 1.8\% |
| 100K - 499K | 22.1\% | \% Hispanic | 5.9\% |
| 500K - 1.9M | 20.4\% |  |  |
| 2M plus | 33.4\% |  |  |
|  | 100.0\% |  |  |



Totals may be slightly less than or greater than $100 \%$ due to rounding.
Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

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Male

| Year | Hunting <br> (Net) | Hunting <br> (w/ <br> Firearms) | Hunting <br>  <br> Arrow) | Target <br> Shooting <br> (Net) | Target <br> Shooting <br> (Handgun) | Target <br> Shooting <br> (Rifie) | Target <br> Shooting <br> (Shotgun) | Target <br> Shooting <br> (Airgun) | Muzzleloading | Paintball <br> Games | *Archery <br> (Target) |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 0 5 ~}$ | 37.4 | 37.6 | 35.5 | 35.0 | 36.4 | 34.9 | 33.6 | 24.8 | 41.1 | 21.5 | N/A |
| $\mathbf{2 0 0 6}$ | 38.0 | 38.2 | 38.2 | 36.3 | 38.5 | 35.6 | 35.2 | 36.7 | 41.0 | 22.3 | N/A |
| $\mathbf{2 0 0 7}$ | 37.5 | 37.4 | 38.6 | 35.7 | 37.0 | 35.0 | 34.2 | 26.0 | 41.2 | 21.7 | N/A |
| $\mathbf{2 0 0 8}$ | 38.1 | 38.3 | 37.1 | 36.7 | 37.7 | 36.2 | 36.0 | 29.3 | 40.5 | 23.4 | N/A |
| $\mathbf{2 0 0 9}$ | 39.3 | 39.4 | 36.7 | 36.6 | 39.1 | 35.6 | 36.2 | 28.1 | 40.9 | 23.5 | N/A |
| $\mathbf{2 0 1 0}$ | 42.5 | 42.8 | 36.9 | 38.4 | 42.4 | 35.6 | 38.1 | 32.3 | 38.6 | 22.6 | N/A |
| $\mathbf{2 0 1 1}$ | 43.4 | 44.0 | 37.2 | 39.4 | 40.9 | 38.6 | 37.1 | 28.6 | 42.6 | 24.2 | N/A |
| $\mathbf{2 0 1 2}$ | 43.8 | 44.0 | 26.4 | 40.7 | 42.2 | 40.4 | 43.3 | 34.3 | 43.3 | 26.4 | N/A |
| $\mathbf{2 0 1 3}$ | 42.8 | 43.1 | 38.6 | 39.9 | 40.9 | 38.6 | 39.1 | 32.8 | 40.0 | 24.7 | 31.1 |
| $\mathbf{2 0 1 4}$ | 40.9 | 41.1 | 37.5 | 40.1 | 42.4 | 39.6 | 37.9 | 31.6 | 42.1 | 24.8 | 30.4 |
| 10-Year <br> Average <br> Age | 40.4 | 40.6 | 36.3 | 37.9 | 39.7 | 37.0 | 37.1 | 30.4 | 41.1 | 23.5 | 30.7 |
| 2014 vs. <br> 10-Year <br> Avg. Age | $1 \%$ | $1 \%$ | $3 \%$ | $6 \%$ | $7 \%$ | $7 \%$ | $2 \%$ | $4 \%$ | $2 \%$ | $5 \%$ | 2 |

Female

| Year | Hunting (Net) | Hunting <br> (w/ <br> Firearms) | Hunting (w/ Bow \& Arrow) | Target Shooting (Net) | Target <br> Shooting <br> (Handgun) | Target Shooting (Rifie) | Target <br> Shooting <br> (Shotgun) | Target Shooting <br> (Airgun) | Muzzleloading | Paintball Games | *Archery <br> (Target) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 | 34.3 | 33.5 | 37.9 | 33.9 | 36.2 | 32.6 | 33.9 | 28.3 | 41.7 | 30.9 | N/A |
| 2006 | 32.9 | 33.6 | 32.4 | 35.4 | 36.8 | 32.6 | 35.6 | 28.4 | 29.9 | 22.2 | N/A |
| 2007 | 34.4 | 34.1 | 41.7 | 34.3 | 35.4 | 31.5 | 31.4 | 28.1 | 38.4 | 27.9 | N/A |
| 2008 | 34.8 | 34.5 | 42.6 | 36.3 | 38.4 | 35.2 | 37.7 | 34.6 | 47.0 | 28.0 | N/A |
| 2009 | 35.7 | 35.5 | 33.4 | 36.1 | 37.2 | 36.8 | 34.7 | 36.3 | 32.0 | 26.8 | N/A |
| 2010 | 36.5 | 37.2 | 32.5 | 35.3 | 38.0 | 32.8 | 34.6 | 32.0 | 30.5 | 26.9 | N/A |
| 2011 | 31.9 | 32.2 | 27.5 | 37.7 | 37.8 | 32.0 | 39.1 | 31.2 | 27.3 | 27.3 | N/A |
| 2012 | 34.9 | 34.6 | 36.4 | 40.3 | 41.0 | 37.2 | 38.4 | 34.5 | 34.3 | 28.2 | N/A |
| 2013 | 34.4 | 34.6 | 32.0 | 35.9 | 37.7 | 33.4 | 34.5 | 29.5 | 33.6 | 25.5 | 27.5 |
| 2014 | 33.9 | 34.4 | 34.7 | 36.3 | 37.9 | 33.1 | 31.8 | 33.6 | 40.5 | 29.0 | 26.5 |
| 10-Year Average Age | 34.3 | 34.4 | 35.1 | 36.1 | 37.6 | 33.7 | 35.2 | 31.6 | 35.5 | 27.3 | 27.0 |
| 2014 vs. <br> 10-Year Avg. Age | -1\% | 0\% | -1\% | 1\% | 1\% | -2\% | -10\% | 6\% | 14\% | 6\% | -2\% |

* 2-year history available

Source: National Sporting Goods Association, Sports Participation - Shooting Sports (annual reports)
(Avid hunters are defined as the most active hunters in terms of days hunted annually-the top 10 percent of participants in terms of days hunted per year.)


| Average Age |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All Hunters | Big Game | Small Game | Migratory Birds | Other Game | Avid Hunters | Big Game | Small Game | Migratory Birds | Other Game |
| West | 47.3 | 47.0 | 47.1 | 47.4 | 52.7 | 47.8 | 46.2 | 49.4* | ** | 48.2* |
| South Central | 45.8 | 45.8 | 41.6 | 44.4 | 42.3 | 44.3 | 40.4* | 52.6* | 33.5* | 39.0* |
| Great Lakes | 43.6 | 45.8 | 44.2 | 38.9 | 36.4 | 43.2 | 41.8 | 43.4* | ** | ** |
| Southeast | 43.6 | 43.6 | 46.7 | 40.6 | 42.2 | 44.0 | 43.1 | 55.3* | ** | ** |
| Northeast | 47.7 | 43.5 | 48.8 | 43.3 | 52.7 | 43.7 | 44.7 | 47.4 | 44.9* | 46.4* |
| Northern Plains | 45.0 | 47.6 | 45.1 | 41.4 | 41.1 | 43.5 | 42.6 | 53.3* | ** | ** |
| U.S. Hunter Avg. | 45.3 | 45.2 | 45.4 | 42.7 | 43.5 | 43.7 | 42.7 | 49.5 | 41.3 | 39.8 |


| Gender (\% male) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { Hunters } \end{gathered}$ | Big Game | Small Game | Migratory Birds | Other Game | Avid Hunters | Big Game | Small Game | Migratory Birds | Other Game |
| West | 90.9\% | 91.2\% | 90.0\% | 92.7\% | 93.5\% | 92.1\% | 98.1\% | 99.0\%* | ** | 79.6\%* |
| South Central | 88.7\% | 86.2\% | 9.1\% | 99.6\% | 90.0\% | 97.1\% | 96.3\% | 100.0\%* | 100.0\%* | 86.7\%* |
| Great Lakes | 88.5\% | 86.9\% | 94.4\% | 82.6\% | 97.0\% | 95.2\% | 96.0\% | 100.0\%* | ** | ** |
| Southeast | 86.5\% | 85.5\% | 96.0\% | 85.0\% | 95.3\% | 99.5\% | 94.8\% | 100.0\%* | ** | ** |
| Northeast | 91.0\% | 91.0\% | 97.8\% | 86.4\% | 95.0\% | 91.0\% | 89.9\% | 93.1\% | 100.0\%* | 64.4\%* |
| Northern Plains | 92.3\% | 91.4\% | 93.9\% | 95.6\% | 89.7\% | 97.7\% | 93.5\% | 99.3\%* | ** | ** |
| U.S. Hunter Avg. | 89.3\% | 88.3\% | 94.3\% | 91.1\% | 93.2\% | 95.0\% | 95.0\% | 98.7\% | 97.2\% | 87.6\% |




| Race (\% Non-Caucasian) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All Hunters | Big Game | Small <br> Game | Migratory Birds | Other Game | Avid Hunters | Big Game | Small <br> Game | Migratory Birds | Other Game |
| West | 7.9\% | 7.7\% | 11.5\% | 10.4\% | 7.6\% | 9.2\% | 11.8\% | 8.4\%* | ** | ** |
| South Central | 8.1\% | 9.9\% | 6.1\% | 2.8\% | 2.7\% | 8.0\% | 5.3\%* | 13.2\%* | ** | ** |
| Great Lakes | 0.8\% | 0.9\% | 1.2\% | 2.5\% | 0.0\% | 0.0\% | 2.1\% | 0.0\%* | ** | ** |
| Southeast | 8.3\% | 7.9\% | 10.4\% | 1.6\% | 8.9\% | 4.4\% | 6.5\% | 12.5\%* | ** | ** |
| Northeast | 2.4\% | 2.0\% | 5.6\% | 0.1\% | 6.8\% | 1.3\% | 0.8\% | 1.7\% | ** | 4.8\%* |
| Northern Plains | 1.5\% | 1.4\% | 2.0\% | 3.1\% | 3.1\% | 0.0\% | 1.7\% | 0.0\%* | ** | ** |
| U.S. Hunter Avg. | 4.9\% | 4.9\% | 5.5\% | 3.4\% | 4.4\% | 3.6\% | 2.9\% | 5.2\% | ** | 1.5\% |




| Average Household Income |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All <br> Hunters | Big Game | Small Game | Migratory Birds | Other Game | Avid Hunters | Big Game | Small Game | Migratory Birds | Other Game |
| West | \$69,481 | \$70,014 | \$73,131 | \$64,006 | \$87,025 | \$69,066 | \$73,665 | \$54,984 | ** | \$64,973* |
| South Central | \$66,147 | \$62,280 | \$69,177 | \$75,488 | \$59,772 | \$61,728 | \$56,312* | \$79,680* | \$59,380* | \$81,367* |
| Great Lakes | \$61,420 | \$60,107 | \$62,407 | \$65,175 | \$61,334 | \$61,550 | \$65,558 | \$69,848* | ** | ** |
| Southeast | \$53,248 | \$53,000 | \$48,086 | \$59,972 | \$53,771 | \$56,382 | \$65,811 | \$36,195* | ** | ** |
| Northeast | \$64,188 | \$64,043 | \$66,329 | \$76,952 | \$71,120 | \$83,046 | \$85,677 | \$55,486 | \$62,556* | \$54,022* |
| Northern Plains | \$69,560 | \$69,692 | \$70,989 | \$65,409 | \$70,639 | \$74,227 | \$75,895 | \$68,380* | ** | ** |
| U.S. Hunter Avg. | \$62,536 | \$61,402 | \$64,217 | \$67,564 | \$64,887 | \$67,832 | \$65,856 | \$58,578 | \$66,091 | \$67,111 |

[^24]|  |  | All Big Game | Deer | Ek | Bear | Turkey | Moose | Mountain Goat ** | Wild Pig * | Other Big Game |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of Observations (n value) | 2,245 | 2,044 | 265 | 129 | 532 | 50 | 6 | 22 | 85 |
|  | Total \# of Hunters | 11,569,563 | 10,851,220 | 866,770 | 526,237 | 3,115,361 | 105,509 | ** | 19,207 | 285,886 |
|  | Total Days | 213,117,386 | 167,657,720 | 7,714,792 | 4,823,813 | 33,341,035 | 1,139,120 | ** | 589,402 | 4,270,917 |
|  | Average Days | 18.4 | 15.5 | 8.9 | 9.2 | 10.7 | 10.8 | ** | 30.7 | 14.9 |
|  | Average age | 45.2 | 45.2 | 47 | 47.6 | 43.6 | 49.3 | ** | 36.9 | 45.7 |
|  | Average household income | \$61,402 | \$61,556 | \$67,575 | \$70,075 | \$60,983 | \$70,060 | ** | \$48,863 | \$67,151 |
|  | Gender (\% male) | 88.3\% | 88.1\% | 92.0\% | 96.7\% | 89.3\% | 96.0\% | ** | 97.7\% | 98.2\% |
|  | Marital Status (\% married) | 71.7\% | 71.5\% | 77.8\% | 74.7\% | 69.5\% | 75.8\% | ** | 43.2\% | 77.6\% |
|  | Race (\% non-white) | 4.9\% | 4.6\% | 5.5\% | 4.2\% | 3.0\% | 5.9\% | ** | 89.9\% | 5.5\% |
|  | Education (\%) |  |  |  |  |  |  |  |  |  |
|  | 8 years or less | 2.0\% | 1.8\% | 0.1\% | 0.9\% | 1.7\% | 0.0\% | ** | 0.0\% | 0.0\% |
|  | 9-11 years | 10.2\% | 9.9\% | 7.3\% | 5.7\% | 11.4\% | 8.0\% | ** | 12.5\% | 11.2\% |
|  | 12 years | 38.5\% | 38.4\% | 46.1\% | 65.1\% | 38.9\% | 37.8\% | ** | 48.2\% | 46.5\% |
|  | 1-3 years college | 24.8\% | 25.2\% | 21.9\% | 10.9\% | 29.2\% | 28.2\% | ** | 12.5\% | 12.8\% |
|  | 4 years college or more | 24.5\% | 24.6\% | 24.6\% | 17.5\% | 18.9\% | 26.0\% | ** | 26.9\% | 29.5\% |


|  |  | All Small Game | Rabbit | Quail | Grouse | Squirrel | Pheasant | Ptarmigan * | Other Small Game |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of Observations ( n value) | 938 | 327 | 163 | 143 | 337 | 351 | 12 | 78 |
|  | Total \# of Hunters | 4,506,221 | 1,544,509 | 841,372 | 812,167 | 1,691,008 | 1,474,251 | 31,896 | 298,903 |
|  | Total Days | 51,089,313 | 16,892,762 | 9,419,139 | 7,540,789 | 20,542,122 | 9,670,327 | 232,575 | 3,493,289 |
|  | Average Days | 11.3 | 10.9 | 11.2 | 9.3 | 12.1 | 6.6 | 7.3 | 11.7 |
|  | Average age | 45.4 | 43.8 | 43.1 | 50 | 43.7 | 44.1 | 49.4 | 48.8 |
|  | Average household income | \$64,217 | \$53,929 | \$70,915 | \$72,617 | \$54,941 | \$73,250 | \$64,258 | \$65,495 |
|  | Gender (\% male) | 94.3\% | 95.6\% | 93.7\% | 93.0\% | 94.4\% | 95.5\% | 67.3\% | 94.8\% |
|  | Marital Status (\% married) | 69.4\% | 65.2\% | 66.5\% | 74.4\% | 63.5\% | 71.5\% | 86.6\% | 78.4\% |
|  | Race (\% non-white) | 5.5\% | 9.5\% | 11.1\% | 2.0\% | 7.8\% | 4.8\% | 0.0\% | 3.0\% |
|  | Education (\%) |  |  |  |  |  |  |  |  |
|  | 8 years or less | 0.8\% | 1.3\% | 0.5\% | 0.6\% | 2.0\% | 0.6\% | 0.0\% | 0.0\% |
|  | 9-11 years | 7.9\% | 11.9\% | 8.6\% | 1.8\% | 11.6\% | 3.1\% | 9.2\% | 9.4\% |
|  | 12 years | 35.0\% | 48.0\% | 21.1\% | 33.2\% | 45.2\% | 26.3\% | 27.9\% | 32.0\% |
|  | 1-3 years college | 27.7\% | 24.3\% | 32.9\% | 37.3\% | 20.7\% | 26.7\% | 31.3\% | 16.3\% |
|  | 4 years college or more | 28.6\% | 14.4\% | 36.9\% | 27.1\% | 20.5\% | 43.3\% | 31.7\% | 42.3\% |


|  |  | $\begin{gathered} \text { All } \\ \text { Migratory Bird } \\ \hline \end{gathered}$ | Geese | Ducks | Dove | $\begin{gathered} \text { Other } \\ \text { Migratory Bird } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of Observations ( n value) | 485 | 184 | 272 | 207 | 53 |
|  | Total \# of Hunters | 2,583,279 | 781,448 | 1,370,874 | 1,270,712 | 227,196 |
|  | Total Days | 23,336,111 | 8,684,439 | 15,295,169 | 7,040,904 | 1,576,235 |
|  | Average Days | 9 | 11.1 | 11.2 | 5.5 | 6.9 |
|  | Average age | 42.7 | 40.9 | 41.3 | 43.7 | 41.5 |
|  | Average household income | \$67,564 | \$65,283 | \$67,155 | \$68,332 | \$60,962 |
|  | Gender (\% male) | 91.1\% | 93.4\% | 91.0\% | 97.9\% | 76.3\% |
|  | Marital Status (\% married) | 66.3\% | 61.7\% | 62.5\% | 63.7\% | 64.6\% |
|  | Race (\% non-white) | 3.4\% | 1.4\% | 2.5\% | 5.0\% | 0.4\% |
|  | Education (\%) |  |  |  |  |  |
|  | 8 years or less | 0.4\% | 0.0\% | 0.0\% | 0.7\% | 0.0\% |
|  | 9-11 years | 7.0\% | 2.8\% | 5.5\% | 9.5\% | 1.2\% |
|  | 12 years | 25.4\% | 28.3\% | 27.2\% | 21.6\% | 22.7\% |
|  | 1-3 years college | 30.4\% | 40.6\% | 34.0\% | 26.8\% | 38.8\% |
|  | 4 years college or more | 36.9\% | 28.3\% | 33.3\% | 41.4\% | 37.3\% |


|  |  | All Other Animals | Woodchuck | Raccoon | Fox | Coyote | Wolf ** | Mongoose ** | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of Observations (n value) | 376 | 46 | 64 | 31 | 197 | 9 | 1 | 140 |
|  | Total \# of Hunters | 2,168,065 | 195,216 | 325,497 | 174,110 | 1,048,674 | ** | ** | 878,466 |
|  | Total Days | 34,525,211 | - | - |  |  | - | - |  |
|  | Average Days | 15.9 | - | - | - | - | - | - | - |
|  | Average age | 43.5 | 41.4 | 43.3 | 45.6 | 42.7 | ** | ** | 44.5 |
|  | Average household income | \$64,887 | \$60,505 | \$57,241 | \$72,873 | \$67,224 | ${ }^{* *}$ | ** | \$63,858 |
|  | Gender (\% male) | 93.2\% | 79.2\% | 98.1\% | 98.3\% | 97.4\% | ** | ${ }^{* *}$ | 90.4\% |
|  | Marital Status (\% married) | 71.8\% | 71.8\% | 69.6\% | 77.3\% | 73.5\% | ** | ** | 69.6\% |
|  | Race (\% non-white) | 4.4\% | 0.0\% | 20.5\% | 8.4\% | 0.9\% | ** | ** | 3.9\% |
|  | Education (\%) |  |  |  |  |  |  |  |  |
|  | 8 years or less | 1.0\% | 2.3\% | 6.7\% | 2.6\% | 0.4\% | ** | ** | 0.5\% |
|  | $9-11$ years | 9.8\% | 10.0\% | 5.9\% | 1.8\% | 2.1\% | ** | ** | 17.4\% |
|  | 12 years | 33.6\% | 55.3\% | 45.1\% | 62.6\% | 35.0\% | ** | ${ }_{* *}^{*}$ | 28.6\% |
|  | 1-3 years college | 32.3\% | 28.3\% | 34.2\% | 28.9\% | 44.4\% | ** | ** | 20.1\% |
|  | 4 years college or more | 23.3\% | 4.2\% | 8.1\% | 4.2\% | 18.0\% | ** | ** | 33.4\% |

Source: NSSF ${ }^{\circledR}$ Report, America's Hunters -A Detailed Look at Demographics and Expenditures 2013 Edition
*Sample size is small. Use with caution.
**Sample size is too small to report results

## SECTION D:

ECONOMIC IMPACT


$O O$

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|  | Hunting, All Types | Deer Hunting | Migratory Bird Hunting | Upland Gamebird Hunting |
| :---: | :---: | :---: | :---: | :---: |
| Food, drink \& refreshments | \$3,217,859,259 | \$1,770,688,630 | \$266,518,141 | \$287,583,000 |
| Lodging (motels, cabins, lodges, campgrounds, etc.) | \$663,444,365 | \$307,099,658 | \$49,921,665 | \$157,234,141 |
| Commercial air transportation | \$218,137,147 | \$45,123,883 | \$4,382,052 | \$14,177,334 |
| Other commercial transportation (bus, taxi, train, etc.) | \$86,067,317 | \$7,547,372 | \$11,171 | \$68,809,186 |
| Transportation by private vehicle (fuel, etc.) | \$4,463,710,581 | \$2,310,460,404 | \$381,394,639 | \$354,493,598 |
| Boat fuel | \$170,950,162 | \$55,783,603 | \$55,401,842 | \$417,995 |
| Guide fees, pack trip or package fees | \$493,913,274 | \$175,917,251 | \$38,138,970 | \$90,629,680 |
| Public land use or access fees | \$40,446,957 | \$23,946,866 | \$5,168,099 | \$3,954,692 |
| Private land use or access fees (except land leasing) | \$755,087,336 | \$339,183,348 | \$86,531,954 | \$73,539,936 |
| Boat launching fees | \$7,818,245 | \$1,778,883 | \$2,296,050 | \$249,703 |
| Boat mooring, storage, maintenance, insurance, etc. | \$35,048,358 | \$9,613,966 | \$19,529,580 | \$240,082 |
| Equipment rental such as boats, camping equipment, etc. | \$62,746,502 | \$34,212,297 | \$3,818,477 | \$1,379,882 |
| Heating \& cooking fuel | \$205,959,227 | \$113,700,196 | \$24,503,142 | \$12,341,894 |
| Rifles | \$1,429,096,923 | \$720,794,216 | \$73,751,279 | \$21,020,259 |
| Shotguns | \$914,619,338 | \$141,898,726 | \$308,820,960 | \$136,656,187 |
| Muzzleloaders \& other primitive firearms | \$122,035,039 | \$83,530,814 | \$718,220 | \$442,141 |
| Handguns | \$584,570,206 | \$116,679,317 | \$103,319,200 | \$32,226,371 |
| Bows, arrows \& archery equipment | \$934,847,001 | \$583,170,720 | \$8,718,883 | \$6,729,189 |
| Telescopic sights | \$530,655,356 | \$290,185,446 | \$15,001,746 | \$6,379,964 |
| Decoys \& game calls | \$301,994,782 | \$39,528,054 | \$160,842,455 | \$3,947,941 |
| Ammunition | \$1,298,455,782 | \$534,306,737 | \$280,178,352 | \$62,314,400 |
| Handloading equipment \& components | \$199,019,357 | \$61,068,798 | \$33,622,836 | \$6,566,868 |
| Hunting dogs \& associated costs | \$951,109,925 | \$163,476,444 | \$387,613,629 | \$121,273,376 |
| Other hunting equipment (cases, knives, etc.) | \$471,919,976 | \$176,348,637 | \$69,538,786 | \$23,944,223 |
| Camping equipment | \$220,567,811 | \$119,060,290 | \$3,884,809 | \$2,189,350 |
| Binoculars, field glasses, telescopes, etc. | \$303,920,920 | \$157,203,900 | \$10,219,066 | \$4,400,747 |
| Special hunting clothes, foul weather gear, boots, waders, etc. | \$653,212,642 | \$331,234,240 | \$57,017,209 | \$15,857,612 |
| Processing \& taxidermy costs | \$685,691,583 | \$493,249,311 | \$20,209,769 | \$7,795,879 |
| Books and magazines devoted to hunting | \$146,255,446 | \$38,368,025 | \$20,637,012 | \$4,365,489 |
| Dues or contributions | \$440,095,138 | \$197,884,884 | \$112,383,067 | \$8,743,071 |
| Other support items (snow equipment, equipment repair, etc.) | \$168,491,490 | \$60,241,894 | \$6,939,325 | \$11,041,223 |
| Bass boat | \$67,562,867 | \$- | \$- | \$- |
| Other motor boat | \$95,702,609 | \$- | \$419,049 | \$- |
| Canoe or other non-motor boat | \$11,477,619 | \$- | \$- | \$- |
| Boat motor, trailer, hitch or accessories | \$40,101,798 | \$3,763,787 | \$15,905,143 | \$- |
| Pick-up, camper, van, travel tent trailer \& RV | \$6,048,718,514 | \$1,804,516,477 | \$12,379,995 | \$45,879,614 |
| Cabin | \$283,203,806 | \$75,388,494 | \$- | \$- |
| Off-road vehicle: motorcycles, ATVs, $4 \times 4$ vehicles, snowmobiles, etc. | c. \$1,967,084,561 | \$1,158,887,281 | \$55,988,533 | \$- |
| Other special equipment (ice chests, airplanes, etc.) | \$110,614,896 | \$31,579,356 | \$2,460,377 | \$1,170,869 |
| Licenses, tags, permits and other similar fees | \$807,495,880 | \$498,770,578 | \$61,100,343 | \$82,676,388 |
| Land owned primarily for hunting, 2011 expenses and payments | s \$6,011,621,847 | \$3,723,858,567 | \$536,417,050 | \$882,357,811 |
| Land leased primarily for hunting, 2011 expenses and payments | \$1,378,293,286 | \$865,558,382 | \$72,919,986 | \$256,292,942 |
| Plantings related to hunting | \$702,600,625 | \$442,424,497 | \$60,542,925 | \$73,858,101 |
| TOTAL | \$38,302,225,753 | \$18,108,034,232 | \$3,429,165,789 | \$2,883,181,138 |

[^25]Sources: 2011 National Survey of Fishing, Hunting and Wildlife Viewing Recreation and Hunting in America.

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| State | Retail Sales | Total Multiplier Effect | Salaries \& Wages | Jobs | State \& Local Taxes | Federal Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alaska | \$439,326,408 | \$599,394,621 | \$195,786,614 | 5,950 | \$53,998,861 | \$40,221,116 |
| Alabama | \$1,189,125,204 | \$1,809,967,081 | \$613,175,542 | 27,257 | \$104,412,563 | \$128,554,235 |
| Arkansas | \$1,034,162,738 | \$1,507,898,618 | \$500,305,183 | 17,592 | \$112,772,887 | \$115,790,116 |
| Arizona | \$341,668,296 | \$592,269,728 | \$208,088,736 | 5,715 | \$42,474,173 | \$46,806,825 |
| California | \$1,141,737,383 | \$2,169,417,247 | \$758,501,918 | 20,640 | \$153,291,677 | \$174,421,916 |
| Colorado | \$465,114,406 | \$762,750,827 | \$291,973,454 | 8,355 | \$51,352,632 | \$68,371,147 |
| Connecticut | \$305,666,045 | \$468,982,069 | \$142,099,320 | 4,128 | \$36,035,072 | \$41,178,619 |
| Delaware | \$40,943,866 | \$61,704,617 | \$23,136,398 | 549 | \$4,819,625 | \$5,100,564 |
| Florida | \$965,096,389 | \$1,604,506,506 | \$482,598,709 | 14,673 | \$94,639,788 | \$125,126,365 |
| Georgia | \$977,169,692 | \$1,665,955,113 | \$600,193,419 | 23,996 | \$106,552,804 | \$145,048,655 |
| Hawaii | \$52,713,340 | \$73,001,767 | \$23,514,889 | 774 | \$6,025,027 | \$5,099,046 |
| Iowa | \$448,853,497 | \$673,938,299 | \$227,965,683 | 6,975 | \$47,852,640 | \$52,111,319 |
| Idaho | \$471,243,529 | \$670,687,016 | \$212,603,577 | 8,009 | \$47,711,230 | \$51,252,055 |
| Illinois | \$1,324,341,410 | \$2,200,453,978 | \$698,887,510 | 18,049 | \$158,380,239 | \$180,372,476 |
| Indiana | \$229,913,491 | \$352,295,622 | \$110,612,210 | 3,765 | \$26,498,117 | \$27,484,462 |
| Kansas | \$404,795,400 | \$616,391,516 | \$236,222,287 | 6,200 | \$47,135,477 | \$50,986,788 |
| Kentucky | \$1,038,943,809 | \$1,531,808,339 | \$486,794,744 | 22,944 | \$97,857,604 | \$114,520,681 |
| Louisiana | \$710,426,665 | \$1,057,110,645 | \$329,613,923 | 10,080 | \$72,130,602 | \$70,940,810 |
| Massachusetts | \$150,982,784 | \$247,659,781 | \$78,102,194 | 1,888 | \$15,227,411 | \$18,979,332 |
| Maryland | \$265,625,600 | \$400,837,085 | \$127,954,484 | 4,498 | \$32,387,060 | \$34,780,701 |
| Maine | \$213,219,154 | \$362,870,579 | \$119,871,379 | 3,664 | \$28,074,112 | \$28,006,447 |
| Michigan | \$2,361,806,575 | \$3,950,671,177 | \$1,202,811,230 | 34,473 | \$289,120,831 | \$307,741,126 |
| Minnesota | \$733,229,489 | \$1,259,270,783 | \$417,868,357 | 12,439 | \$93,744,726 | \$106,029,695 |
| Missouri | \$985,002,441 | \$1,598,321,167 | \$540,932,011 | 18,053 | \$107,620,783 | \$126,352,931 |
| Mississippi | \$1,293,954,215 | \$1,775,390,945 | \$497,748,606 | 22,511 | \$111,962,004 | \$112,297,307 |
| Montana | \$633,572,345 | \$911,459,795 | \$281,270,023 | 11,140 | \$64,819,239 | \$71,158,716 |
| North Carolina | \$649,548,175 | \$1,009,772,925 | \$317,739,003 | 9,376 | \$71,549,105 | \$76,527,560 |
| North Dakota | \$147,595,292 | \$199,452,218 | \$69,554,245 | 2,254 | \$18,809,128 | \$15,177,285 |
| Nebraska | \$562,145,198 | \$847,935,693 | \$262,356,966 | 8,856 | \$59,518,903 | \$63,090,525 |
| New Hampshire | \$60,440,355 | \$97,264,571 | \$34,494,405 | 923 | \$7,551,752 | \$8,402,869 |
| New Jersey | \$116,095,966 | \$200,960,974 | \$70,326,693 | 1,519 | \$13,492,573 | \$17,300,219 |
| New Mexico | \$145,772,931 | \$211,985,432 | \$72,201,507 | 2,208 | \$16,069,090 | \$15,693,172 |
| Nevada | \$219,512,540 | \$335,728,458 | \$112,681,197 | 3,058 | \$21,690,940 | \$26,941,653 |
| New York | \$2,252,489,306 | \$3,644,690,291 | \$1,178,786,626 | 23,697 | \$289,887,302 | \$287,485,940 |
| Ohio | \$853,801,721 | \$1,404,942,870 | \$490,289,685 | 20,471 | \$97,437,823 | \$111,472,383 |
| Oklahoma | \$680,712,580 | \$941,062,966 | \$254,285,204 | 12,090 | \$65,987,436 | \$72,982,908 |
| Oregon | \$248,240,140 | \$420,760,134 | \$132,197,830 | 3,726 | \$27,084,273 | \$32,065,677 |
| Pennsylvania | \$985,541,569 | \$1,624,075,030 | \$529,067,694 | 15,211 | \$121,054,741 | \$136,668,469 |
| Rhode Island | \$18,503,090 | \$30,766,082 | \$11,458,525 | 290 | \$2,241,343 | \$2,607,804 |
| South Carolina | \$658,420,897 | \$988,688,714 | \$301,861,172 | 20,011 | \$49,939,385 | \$73,630,962 |
| South Dakota | \$723,236,029 | \$972,014,097 | \$302,183,278 | 11,034 | \$62,113,252 | \$72,731,738 |
| Tennessee | \$505,208,456 | \$835,585,578 | \$281,406,658 | 8,847 | \$54,841,175 | \$64,885,376 |
| Texas | \$2,118,800,404 | \$3,650,779,399 | \$1,140,972,709 | 36,170 | \$218,876,666 | \$279,321,294 |
| Utah | \$549,531,262 | \$924,661,164 | \$309,947,917 | 12,471 | \$62,483,367 | \$70,199,557 |
| Virginia | \$976,807,941 | \$1,506,211,310 | \$525,896,157 | 20,492 | \$102,601,082 | \$132,134,525 |
| Vermont | \$294,712,917 | \$433,502,242 | \$140,855,725 | 4,394 | \$33,909,231 | \$34,040,462 |
| Washington | \$369,565,921 | \$613,583,221 | \$211,083,317 | 5,612 | \$39,653,073 | \$50,647,408 |
| Wisconsin | \$2,565,720,458 | \$3,952,110,380 | \$1,026,590,029 | 34,180 | \$228,393,941 | \$262,835,667 |
| West Virginia | \$421,819,113 | \$552,085,233 | \$153,805,141 | 5,377 | \$35,544,522 | \$35,579,954 |
| Wyoming | \$301,218,745 | \$404,063,167 | \$151,501,066 | 4,934 | \$24,254,951 | \$35,476,413 |
| United States* | \$38,302,225,753 | \$86,940,074,957 | \$26,424,987,133 | 680,937 | \$5,354,133,154 | \$6,397,701,088 |

* The U.S. impacts are greater than the sum of the state-level results due to the effects of commerce between states. North Dakota has expressed concerns regarding its estimates from the 2011 National Survey. Use with caution. Definitions: Retail Sales - the dollars spent by hunters; Total Multiplier Effect - the total amount of spending that occurs in the economy as a result of hunters' spending; Salaries and Wages - total amounts paid to employers and small business owners in companies that serve hunters or support business that directly serve hunters; Jobs - the number of positions supported in business directly and indirectly serving hunters; Tax Revenues - government receipts received from businesses that and individuals who directly and indirectly serve hunters.

Sources: 2011 National Survey of Fishing, Hunting and Wildlife Viewing Recreation and Hunting in America.

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|  | Number of Shooters |  |  |  | Days of Shooting |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State | Handgun | Rifle | Shotgun | Muzzieloader | Handgun | Rifle | Shotgun | Muzzleloader |
| AL | 312,800 | 289,600 | 187,000 | 44,800 | 3,462,173 | 3,244,326 | 1,790,595 | 331,564 |
| AZ | 373,400 | 245,400 | 194,600 | 49,500 | 7,036,850 | 4,942,813 | 3,592,339 | 117,372 |
| AR | 228,400 | 266,800 | 164,600 | 201,000 | 2,546,562 | 2,533,415 | 1,874,743 | 1,771,501 |
| CA | 1,396,800 | 1,084,400 | 800,400 | 136,600 | 16,726,157 | 12,294,468 | 8,507,878 | 1,231,598 |
| CO | 242,000 | 245,600 | 213,000 | 31,500 | 2,446,192 | 3,064,162 | 1,694,101 | 57,400 |
| CT | 94,600 | 72,200 | 28,400 | 15,600 | 2,705,214 | 544,495 | 308,669 | 137,400 |
| DE | 60,000 | 58,750 | 46,250 | 29,000 | 1,060,324 | 666,360 | 611,600 | 51,600 |
| FL | 635,600 | 396,200 | 308,600 | 44,250 | 8,534,946 | 5,404,528 | 5,007,213 | 351,257 |
| GA | 538,000 | 418,600 | 325,400 | 105,400 | 5,098,930 | 4,197,640 | 3,019,883 | 546,537 |
| ID | 101,200 | 163,600 | 74,400 | 20,500 | 838,005 | 880,272 | 483,903 | 70,800 |
| IL | 398,600 | 424,000 | 367,400 | 128,800 | 4,533,192 | 4,927,598 | 3,684,181 | 1,575,729 |
| IN | 366,600 | 373,000 | 299,000 | 124,800 | 5,004,205 | 3,632,980 | 3,007,411 | 991,355 |
| IA | 77,400 | 99,000 | 94,400 | 28,800 | 1,020,341 | 908,772 | 726,090 | 193,989 |
| KS | 88,400 | 160,400 | 113,200 | 15,000 | 958,927 | 2,162,893 | 1,031,267 | 35,052 |
| KY | 134,200 | 307,200 | 158,000 | 97,400 | 2,760,569 | 3,481,398 | 1,539,185 | 614,424 |
| LA | 150,200 | 207,600 | 159,400 | 43,000 | 1,846,370 | 1,613,541 | 1,139,593 | 322,421 |
| ME | 89,600 | 107,800 | 36,600 | 25,200 | 473,646 | 786,798 | 532,000 | 138,130 |
| MD | 136,600 | 131,600 | 95,800 | 70,750 | 1,358,449 | 1,461,138 | 1,208,502 | 595,400 |
| MA | 128,400 | 148,000 | 61,000 | 41,750 | 2,102,233 | 1,961,148 | 823,405 | 248,302 |
| MI | 448,800 | 495,400 | 427,600 | 231,600 | 6,129,812 | 6,541,158 | 6,327,416 | 1,934,087 |
| MN | 158,800 | 225,800 | 384,200 | 62,000 | 1,130,375 | 1,579,015 | 1,745,612 | 370,925 |
| MS | 221,600 | 241,800 | 145,500 | 135,750 | 2,956,205 | 2,768,365 | 1,540,800 | 1,673,400 |
| M0 | 343,600 | 357,600 | 240,400 | 92,600 | 3,490,006 | 3,336,225 | 2,457,516 | 559,594 |
| MT | 70,800 | 143,400 | 52,000 | 34,250 | 815,687 | 1,359,613 | 343,822 | 248,873 |
| NE | 107,200 | 102,400 | 105,400 | 55,750 | 2,268,943 | 1,508,468 | 1,758,701 | 391,359 |
| NV | 125,800 | 159,600 | 134,250 | 11,500 | 1,631,067 | 2,523,224 | 990,906 | 20,046 |
| NH | 48,000 | 63,000 | 41,667 | 25,000 | 728,628 | 773,871 | 413,875 | 94,600 |
| NJ | 345,600 | 213,000 | 175,400 | 57,000 | 3,767,423 | 2,436,347 | 2,161,429 | 567,469 |
| NM | 160,400 | 173,000 | 61,000 | 63,000 | 1,922,706 | 1,638,491 | 329,260 | 249,554 |
| NY | 481,200 | 585,600 | 520,600 | 300,800 | 7,414,240 | 8,193,016 | 13,406,797 | 3,522,767 |
| NC | 403,000 | 362,600 | 305,000 | 117,600 | 5,119,347 | 5,623,348 | 5,070,732 | 772,442 |
| ND | 27,000 | 39,000 | 21,000 | 28,500 | 208,279 | 128,227 | 335,564 | 103,249 |
| OH | 452,600 | 410,200 | 282,800 | 173,200 | 4,463,894 | 3,837,472 | 2,855,801 | 955,742 |
| OK | 230,400 | 211,600 | 155,600 | 158,000 | 1,977,344 | 2,429,135 | 1,586,880 | 1,094,072 |
| OR | 260,200 | 298,200 | 182,000 | 27,250 | 5,065,922 | 5,937,028 | 3,500,223 | 338,329 |
| PA | 555,200 | 687,000 | 433,200 | 171,600 | 5,684,929 | 6,778,323 | 4,528,192 | 1,334,615 |
| RI | 17,000 | 136,667 | 34,000 | 9,000 | 23,727 | 212,000 | 75,200 | 27,600 |
| SC | 232,800 | 193,000 | 154,400 | 23,000 | 2,466,213 | 1,712,482 | 2,221,510 | 53,400 |
| SD | 86,200 | 85,000 | 48,200 | 39,000 | 1,123,285 | 972,293 | 837,872 | 441,135 |
| TN | 398,200 | 425,800 | 323,200 | 173,000 | 4,286,604 | 5,705,015 | 4,807,470 | 1,420,748 |
| TX | 1,233,200 | 1,044,600 | 774,200 | 44,200 | 12,981,729 | 10,395,404 | 7,364,085 | 365,954 |
| UT | 183,400 | 198,800 | 177,800 | 40,000 | 1,512,889 | 1,290,667 | 1,451,575 | 213,983 |
| VT | 32,500 | 83,500 | 59,000 | 77,000 | 240,800 | 335,800 | 266,800 | 389,329 |
| VA | 215,200 | 250,000 | 191,000 | 141,600 | 2,439,212 | 2,694,744 | 1,929,316 | 1,302,055 |
| WA | 287,200 | 262,800 | 159,500 | 32,250 | 3,367,434 | 2,752,601 | 1,157,213 | 295,345 |
| WV | 92,600 | 113,800 | 79,600 | 81,400 | 911,403 | 1,121,896 | 680,987 | 401,103 |
| WI | 207,000 | 322,000 | 225,400 | 58,400 | 1,838,778 | 2,905,845 | 2,829,573 | 430,632 |
| WY | 70,750 | 85,500 | 91,667 | 12,667 | 310,247 | 453,578 | 308,978 | 88,000 |
| US | 13,049,050 | 13,170,417 | 9,713,033 | 3,730,567 | 156,790,412 | 146,652,398 | 113,866,661 | 29,042,237 |

*Definitions: Retail Sales - the dollars spent by target shooters; Total Multiplier Effect - the total amount of spending that occurs in the economy as a result of target shooters' spending; Salaries and Wages - total amounts paid to employers and small business owners in companies that serve target shooters or support businesses that directly serve target shooters; Jobs - the number of positions supported in businesses directly and indirectly serving target shooters; Tax Revenues - the receipts received from businesses that and individuals who directly and indirectly serve target shooters.

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| State | Retail Sales | Total Multiplier Effect | Jobs | Salaries \& Wages | GDP Contributions | State \& Local Taxes | Federal Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | \$226,976,223 | \$358,176,007 | 3,802 | \$127,018,230 | \$211,206,477 | \$27,391,275 | \$28,340,653 |
| AZ | \$213,112,803 | \$366,329,097 | 3,422 | \$127,372,769 | \$226,285,398 | \$29,658,560 | \$29,460,654 |
| AR | \$179,476,626 | \$262,707,033 | 2,942 | \$85,861,020 | \$157,025,395 | \$21,947,641 | \$20,546,634 |
| CA | \$843,916,308 | \$1,598,946,538 | 12,046 | \$548,589,228 | \$978,372,555 | \$131,862,398 | \$131,699,107 |
| CO | \$178,390,773 | \$286,941,648 | 2,574 | \$96,476,344 | \$177,794,116 | \$22,678,549 | \$24,494,173 |
| CT | \$62,514,120 | \$104,558,241 | 853 | \$37,514,460 | \$67,314,433 | \$8,903,871 | \$9,779,433 |
| DE | \$39,268,460 | \$62,547,675 | 564 | \$22,811,655 | \$35,756,328 | \$4,819,098 | \$4,902,017 |
| FL | \$416,433,817 | \$740,767,062 | 6,900 | \$249,983,949 | \$453,612,933 | \$51,879,364 | \$63,267,300 |
| GA | \$326,375,879 | \$559,105,066 | 5,461 | \$191,316,563 | \$346,284,795 | \$39,900,562 | \$48,553,251 |
| ID | \$99,908,336 | \$141,758,947 | 1,582 | \$46,616,168 | \$86,740,067 | \$12,050,380 | \$11,503,719 |
| IL | \$317,428,293 | \$571,137,553 | 4,946 | \$196,937,026 | \$354,915,609 | \$45,026,394 | \$48,121,418 |
| IN | \$290,433,477 | \$454,876,585 | 4,883 | \$150,879,284 | \$272,232,975 | \$37,189,095 | \$36,574,414 |
| IA | \$76,357,435 | \$114,881,781 | 1,265 | \$38,151,268 | \$69,205,404 | \$9,334,097 | \$9,199,231 |
| KS | \$111,809,489 | \$170,432,214 | 1,760 | \$56,132,475 | \$99,182,232 | \$13,627,154 | \$13,287,183 |
| KY | \$195,584,123 | \$295,884,392 | 3,041 | \$98,475,364 | \$177,486,420 | \$23,509,301 | \$23,727,356 |
| LA | \$143,179,914 | \$233,869,241 | 2,331 | \$88,773,550 | \$138,001,667 | \$17,506,605 | \$17,666,016 |
| ME | \$61,391,414 | \$94,144,698 | 1,022 | \$31,751,405 | \$56,683,045 | \$8,242,839 | \$7,360,382 |
| MD | \$103,105,827 | \$168,132,421 | 1,505 | \$59,791,598 | \$103,502,616 | \$14,430,206 | \$14,695,175 |
| MA | \$89,788,335 | \$153,746,811 | 1,252 | \$54,661,877 | \$97,658,456 | \$12,762,460 | \$13,949,605 |
| MI | \$405,059,549 | \$726,643,476 | 7,153 | \$257,548,585 | \$445,255,060 | \$57,415,058 | \$60,362,860 |
| MN | \$270,900,039 | \$466,267,245 | 4,513 | \$156,703,675 | \$284,768,431 | \$37,472,257 | \$40,056,585 |
| MS | \$154,446,610 | \$220,624,291 | 2,536 | \$72,124,296 | \$131,341,461 | \$18,820,292 | \$16,342,991 |
| MO | \$253,550,862 | \$416,036,560 | 4,174 | \$138,796,673 | \$252,522,024 | \$31,423,126 | \$34,118,029 |
| MT | \$81,377,530 | \$115,365,970 | 1,341 | \$37,154,448 | \$69,851,679 | \$10,068,973 | \$9,771,377 |
| NE | \$78,729,923 | \$123,817,959 | 1,357 | \$41,439,468 | \$73,553,800 | \$9,591,501 | \$9,688,166 |
| NV | \$94,810,623 | \$144,039,048 | 1,394 | \$48,755,457 | \$89,628,566 | \$11,519,616 | \$11,950,231 |
| NH | \$32,602,110 | \$51,465,917 | 493 | \$17,976,482 | \$32,154,026 | \$4,311,413 | \$4,544,366 |
| NJ | \$199,530,131 | \$361,975,621 | 2,778 | \$129,998,485 | \$219,269,299 | \$28,469,312 | \$32,385,701 |
| NM | \$116,382,778 | \$168,331,191 | 1,820 | \$54,859,688 | \$102,315,120 | \$14,520,625 | \$12,737,521 |
| NY | \$480,005,211 | \$817,050,105 | 6,333 | \$299,077,670 | \$523,706,340 | \$77,936,704 | \$72,571,576 |
| NC | \$284,878,141 | \$459,373,038 | 4,460 | \$155,338,992 | \$279,317,952 | \$36,995,266 | \$37,597,943 |
| ND | \$24,552,253 | \$28,987,891 | 349 | \$10,414,396 | \$16,659,289 | \$3,126,594 | \$2,250,175 |
| OH | \$333,039,372 | \$553,973,738 | 5,685 | \$186,441,506 | \$335,119,949 | \$45,532,736 | \$43,567,396 |
| OK | \$169,008,832 | \$256,091,734 | 2,772 | \$86,209,681 | \$153,083,860 | \$19,838,383 | \$20,553,278 |
| OR | \$209,053,571 | \$354,348,428 | 3,574 | \$118,278,458 | \$213,376,322 | \$28,586,396 | \$30,510,005 |
| PA | \$483,745,634 | \$824,589,274 | 7,871 | \$283,391,331 | \$506,069,655 | \$66,745,247 | \$70,582,269 |
| RI | \$45,369,482 | \$77,588,173 | 709 | \$27,686,754 | \$43,690,945 | \$5,786,869 | \$6,324,586 |
| SC | \$179,833,197 | \$274,920,952 | 2,974 | \$91,283,421 | \$167,686,376 | \$19,519,056 | \$24,138,255 |
| SD | \$61,514,405 | \$83,102,358 | 912 | \$27,217,332 | \$50,573,570 | \$6,744,698 | \$6,717,919 |
| TN | \$324,360,143 | \$542,982,962 | 5,105 | \$183,343,460 | \$332,110,088 | \$39,264,201 | \$43,236,954 |
| TX | \$812,754,286 | \$1,452,958,852 | 12,735 | \$483,493,930 | \$889,441,068 | \$102,071,957 | \$115,396,207 |
| UT | \$145,334,601 | \$243,595,612 | 2,565 | \$82,821,185 | \$145,396,292 | \$19,238,457 | \$19,373,906 |
| VT | \$36,001,167 | \$54,040,467 | 546 | \$18,389,538 | \$32,709,858 | \$4,670,327 | \$4,402,517 |
| VA | \$179,930,780 | \$289,951,098 | 2,871 | \$98,857,938 | \$177,876,427 | \$23,166,350 | \$24,669,316 |
| WA | \$181,597,960 | \$304,481,008 | 2,848 | \$104,519,404 | \$182,937,146 | \$22,004,945 | \$25,478,264 |
| WV | \$80,012,245 | \$112,625,380 | 1,345 | \$38,571,863 | \$65,804,282 | \$9,499,776 | \$9,012,876 |
| WI | \$199,049,913 | \$328,128,470 | 3,439 | \$109,401,192 | \$197,369,085 | \$26,842,278 | \$26,791,835 |
| WY | \$55,063,865 | \$71,029,520 | 840 | \$22,585,296 | \$42,290,898 | \$6,067,166 | \$5,783,371 |
| US | \$9,947,946,868 | \$23,248,281,218 | 185,402 | \$7,615,953,201 | \$13,650,430,639 | \$1,649,698,331 | \$1,814,644,370 |

*Definitions: Retail Sales - the dollars spent by target shooters; Total Multiplier Effect - the total amount of spending that occurs in the economy as a result of target shooters' spending; Salaries and Wages - total amounts paid to employers and small business owners in companies that serve target shooters or support businesses that directly serve target shooters; Jobs - the number of positions supported in businesses directly and indirectly serving target shooters; Tax Revenues - the receipts received from businesses that and individuals who directly and indirectly serve target shooters.
Source: Target Shooting in America

## AND TARGET SHOOTING ACTIVITIES

| STATE | Retail Sales | Total Multiplier Effect | Jobs | Salaries \& Wages | State \& Local Taxes | Federal Taxes | Total State, Local \& Federal Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alaska* | \$553,551,274 | \$761,231,169 | 7,557 | \$252,564,732 | \$70,738,508 | \$51,483,028 | \$122,221,536 |
| Alabama | \$1,416,101,427 | \$2,168,143,088 | 31,059 | \$740,193,772 | \$131,803,838 | \$156,894,888 | \$288,698,726 |
| Arkansas | \$1,213,639,363 | \$1,770,605,651 | 20,533 | \$586,166,203 | \$134,720,528 | \$136,336,750 | \$271,057,278 |
| Arizona | \$554,781,099 | \$958,598,825 | 9,137 | \$335,461,505 | \$72,132,733 | \$76,267,479 | \$148,400,211 |
| California | \$1,985,653,691 | \$3,768,363,785 | 32,686 | \$1,307,091,146 | \$285,154,075 | \$306,121,023 | \$591,275,098 |
| Colorado | \$643,505,179 | \$1,049,692,475 | 10,929 | \$388,449,798 | \$74,031,181 | \$92,865,320 | \$166,896,501 |
| Connecticut | \$368,180,166 | \$573,540,310 | 4,981 | \$179,613,780 | \$44,938,943 | \$50,958,052 | \$95,896,995 |
| Delaware | \$80,212,326 | \$124,252,292 | 1,113 | \$45,948,053 | \$9,638,723 | \$10,002,581 | \$19,641,304 |
| Florida | \$1,381,530,207 | \$2,345,273,568 | 21,573 | \$732,582,658 | \$146,519,152 | \$188,393,665 | \$334,912,817 |
| Georgia | \$1,303,545,571 | \$2,225,060,179 | 29,457 | \$791,509,982 | \$146,453,366 | \$193,601,906 | \$340,055,273 |
| Hawaii* | \$66,418,808 | \$92,712,244 | 983 | \$30,334,207 | \$7,892,785 | \$6,526,779 | \$14,419,564 |
| Iowa | \$525,210,932 | \$788,820,080 | 8,240 | \$266,116,951 | \$57,186,737 | \$61,310,550 | \$118,497,287 |
| Idaho | \$571,151,865 | \$812,445,963 | 9,591 | \$259,219,745 | \$59,761,610 | \$62,755,774 | \$122,517,384 |
| Illinois | \$1,641,769,703 | \$2,771,591,531 | 22,995 | \$895,824,536 | \$203,406,633 | \$228,493,894 | \$431,900,527 |
| Indiana | \$520,346,968 | \$807,172,207 | 8,648 | \$261,491,494 | \$63,687,212 | \$64,058,876 | \$127,746,088 |
| Kansas | \$516,604,889 | \$786,823,730 | 7,960 | \$292,354,762 | \$60,762,631 | \$64,273,971 | \$125,036,602 |
| Kentucky | \$1,234,527,932 | \$1,827,692,731 | 25,985 | \$585,270,108 | \$121,366,905 | \$138,248,037 | \$259,614,942 |
| Louisiana | \$853,606,579 | \$1,290,979,886 | 12,411 | \$418,387,473 | \$89,637,207 | \$88,606,826 | \$178,244,033 |
| Massachusetts | \$240,771,119 | \$401,406,592 | 3,139 | \$132,764,071 | \$27,989,871 | \$32,928,937 | \$60,918,808 |
| Maryland | \$368,731,427 | \$568,969,506 | 6,002 | \$187,746,082 | \$46,817,266 | \$49,475,876 | \$96,293,142 |
| Maine | \$274,610,568 | \$457,015,277 | 4,687 | \$151,622,784 | \$36,316,951 | \$35,366,829 | \$71,683,780 |
| Michigan | \$2,766,866,125 | \$4,677,314,653 | 41,626 | \$1,460,359,815 | \$346,535,889 | \$368,103,986 | \$714,639,875 |
| Minnesota | \$1,004,129,528 | \$1,725,538,028 | 16,951 | \$574,572,032 | \$131,216,983 | \$146,086,280 | \$277,303,264 |
| Missouri | \$1,238,553,304 | \$2,014,357,727 | 22,227 | \$679,728,684 | \$139,043,909 | \$160,470,960 | \$299,514,869 |
| Mississippi | \$1,448,400,826 | \$1,996,015,236 | 25,047 | \$569,872,902 | \$130,782,296 | \$128,640,298 | \$259,422,593 |
| Montana | \$714,949,875 | \$1,026,825,765 | 12,482 | \$318,424,471 | \$74,888,212 | \$80,930,093 | \$155,818,305 |
| North Carolina | \$934,426,316 | \$1,469,145,963 | 13,836 | \$473,077,995 | \$108,544,371 | \$114,125,503 | \$222,669,874 |
| North Dakota | \$172,147,545 | \$228,440,109 | 2,603 | \$79,968,641 | \$21,935,722 | \$17,427,460 | \$39,363,182 |
| Nebraska | \$640,875,121 | \$971,753,652 | 10,212 | \$303,796,434 | \$69,110,404 | \$72,778,691 | \$141,889,095 |
| New Hampshire | \$93,042,465 | \$148,730,488 | 1,416 | \$52,470,887 | \$11,863,165 | \$12,947,235 | \$24,810,400 |
| New Jersey | \$315,626,097 | \$562,936,595 | 4,296 | \$200,325,178 | \$41,961,885 | \$49,685,920 | \$91,647,806 |
| New Mexico | \$262,155,710 | \$380,316,623 | 4,028 | \$127,061,195 | \$30,589,715 | \$28,430,693 | \$59,020,408 |
| Nevada | \$314,323,162 | \$479,767,506 | 4,452 | \$161,436,654 | \$33,210,556 | \$38,891,884 | \$72,102,441 |
| New York | \$2,732,494,516 | \$4,461,740,396 | 30,030 | \$1,477,864,296 | \$367,824,006 | \$360,057,516 | \$727,881,522 |
| Ohio | \$1,186,841,093 | \$1,958,916,608 | 26,157 | \$676,731,191 | \$142,970,559 | \$155,039,779 | \$298,010,338 |
| Oklahoma | \$849,721,412 | \$1,197,154,700 | 14,862 | \$340,494,885 | \$85,825,819 | \$93,536,186 | \$179,362,005 |
| Oregon | \$457,293,711 | \$775,108,562 | 7,299 | \$250,476,288 | \$55,670,669 | \$62,575,682 | \$118,246,351 |
| Pennsylvania | \$1,469,287,203 | \$2,448,664,304 | 23,082 | \$812,459,025 | \$187,799,988 | \$207,250,738 | \$395,050,726 |
| Rhode Island | \$63,872,572 | \$108,354,255 | 1,000 | \$39,145,279 | \$8,028,212 | \$8,932,390 | \$16,960,602 |
| South Carolina | \$838,254,095 | \$1,263,609,666 | 22,984 | \$393,144,593 | \$69,458,441 | \$97,769,217 | \$167,227,657 |
| South Dakota | \$784,750,433 | \$1,055,116,455 | 11,946 | \$329,400,610 | \$68,857,950 | \$79,449,657 | \$148,307,607 |
| Tennessee | \$829,568,598 | \$1,378,568,540 | 13,952 | \$464,750,118 | \$94,105,376 | \$108,122,330 | \$202,227,706 |
| Texas | \$2,931,554,690 | \$5,103,738,251 | 48,904 | \$1,624,466,639 | \$320,948,623 | \$394,717,501 | \$715,666,124 |
| Utah | \$694,865,863 | \$1,168,256,776 | 15,035 | \$392,769,102 | \$81,721,824 | \$89,573,463 | \$171,295,287 |
| Virginia | \$1,156,738,721 | \$1,796,162,408 | 23,363 | \$624,754,095 | \$125,767,432 | \$156,803,841 | \$282,571,273 |
| Vermont | \$330,714,085 | \$487,542,709 | 4,940 | \$159,245,263 | \$38,579,558 | \$38,442,979 | \$77,022,537 |
| Washington | \$551,163,881 | \$918,064,229 | 8,460 | \$315,602,721 | \$61,658,018 | \$76,125,672 | \$137,783,690 |
| Wisconsin | \$2,764,770,371 | \$4,280,238,850 | 37,619 | \$1,135,991,221 | \$255,236,219 | \$289,627,502 | \$544,863,722 |
| West Virginia | \$501,831,359 | \$664,710,613 | 6,722 | \$192,377,004 | \$45,044,298 | \$44,592,830 | \$89,637,128 |
| Wyoming | \$356,282,610 | \$475,092,687 | 5,774 | \$174,086,362 | \$30,322,117 | \$41,259,784 | \$71,581,901 |

*Alaska \& Hawaii incorporate estimated target shooting figures.
The U.S. totals are greater than the sum of the state-level results due to the effects of commerce between states.
Sources: NSSF's Economic Impact of Hunting and Target Shooting in America

## AND TARGET SHOOTING ACTIVITIES

America's hunters and target shooters help fuel our economy each year. The economic impact of hunting and target shooting is over


Combined state, local and federal taxes total over \$15 billion.
That annual figure is enough to pay




Source: NSSF's Economic Impact of Hunting, NSSF's Target Shooting in America, bls.gov, money.cnn.com

The more than 866,000 jobs supported by hunting and target shooting would rank as the 7th largest
employer in the world


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## Handguns

| Place of Purchase | \% of UNITS | \% of DOLLARS | AVERAGE PRICE |
| :---: | :---: | :---: | :---: |
| Speciality Sports Shop | 44.6 | 43.7 | \$490.52 |
| Gun Shows | 13.3 | 13.3 | \$452.55 |
| Sporting Goods Store | 11.8 | 10.7 | \$449.58 |
| On-line | 7.2 | 9.9 | \$722.18 |
| Pro Shops | 7.8 | 8.4 | \$520.84 |
| Discount Stores | 3.3 | 2.6 | * |
| Department Stores | 1.4 | 1.3 | * |
| Mail Order | 0.4 | 0.3 | * |
| Warehouse Clubs | 0.3 | 0.2 | * |
| Brand/Manufacturer | 1.2 | 0.9 | * |
| Other Outlets | 8.7 | 8.7 | \$482.23 |
| Total | 100.0 | 100.0 | \$543.71 |



## Shotguns



[^26]Source: NSGA, The Sporting Goods Market 2015 Edition

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## Rifles



## 2014 Consumer Purchases



| Product Segment | Ammunition | Rifles | Handguns | Shotguns | Airguns Air/ <br> CO2, pistols/ <br> rifles - | Paintball <br> Guns $/$ <br> Packages | Reloading <br> Equipment |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Units (000) | N/A | 4,007 | 4,194 | 2,513 | 3,377 | TOTAL |  |
| Average Price | N/A | $\$ 490.90$ | $\$ 484.43$ | $\$ 463.84$ | $\$ 73.85$ | $\$ 135.73$ | N/A |

[^27]Source: NSGA, The Sporting Goods Market 2015 Edition

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| Age of User | Handguns | Rifles | Shotguns |
| :--- | :---: | :---: | :---: |
| 24 and Under | $5.1 \%$ | $8.8 \%$ | $8.6 \%$ |
| 25 to 34 | $21.3 \%$ | $30.8 \%$ | $25.5 \%$ |
| 35 to 44 | $18.7 \%$ | $11.6 \%$ | $13.0 \%$ |
| 45 to 64 | $43.7 \%$ | $39.3 \%$ | $44.6 \%$ |
| $65 \&$ Older | $11.2 \%$ | $9.5 \%$ | $8.3 \%$ |


| Gender of User | Handguns | Rifles | Shotguns |
| :--- | :---: | :---: | :---: |
| Male | $67.1 \%$ | $90.2 \%$ | $86.2 \%$ |
| Female | $32.9 \%$ | $9.8 \%$ | $13.8 \%$ |


| Annual Household Income | Handguns | Rifles | Shotguns |
| :--- | :---: | :---: | :---: |
| Under $\$ 15,000$ | $4.4 \%$ | $5.3 \%$ | $5.5 \%$ |
| $\$ 15,000-\$ 24,999$ | $4.3 \%$ | $8.2 \%$ | $4.4 \%$ |
| $\$ 25,000-\$ 34,999$ | $8.4 \%$ | $8.7 \%$ | $6.2 \%$ |
| $\$ 35,000-\$ 49,999$ | $7.9 \%$ | $8.6 \%$ | $11.2 \%$ |
| $\$ 50,000-\$ 74,999$ | $14.0 \%$ | $12.7 \%$ | $14.8 \%$ |
| $\$ 75,000-\$ 99,999$ | $13.7 \%$ | $22.2 \%$ | $15.5 \%$ |
| $\$ 100,000-\$ 149,999$ | $30.4 \%$ | $18.5 \%$ | $22.8 \%$ |
| $\$ 150,000$ and Over | $16.9 \%$ | $15.8 \%$ | $19.6 \%$ |


| Education of Household Head | Handguns | Rifles | Shotguns |
| :--- | :---: | :---: | :---: |
| Less than High School | $3.1 \%$ | $9.7 \%$ | $3.8 \%$ |
| High School | $14.1 \%$ | $19.2 \%$ | $16.7 \%$ |
| Some College | $39.2 \%$ | $30.8 \%$ | $37.4 \%$ |
| College Graduate | $43.6 \%$ | $40.3 \%$ | $42.1 \%$ |


| Geographic Region | Handguns | Rifles | Shotguns |
| :--- | :---: | :---: | :---: |
| New England | $4.6 \%$ | $5.6 \%$ | $2.5 \%$ |
| Mid-Atlantic | $7.0 \%$ | $11.8 \%$ | $5.0 \%$ |
| East North-Central | $15.7 \%$ | $9.0 \%$ | $12.9 \%$ |
| West North-Central | $7.5 \%$ | $7.8 \%$ | $14.0 \%$ |
| South Atlantic | $14.3 \%$ | $22.3 \%$ | $17.7 \%$ |
| East South-Central | $8.7 \%$ | $6.2 \%$ | $11.8 \%$ |
| West South-Central | $15.3 \%$ | $14.7 \%$ | $22.3 \%$ |
| Mountain | $17.5 \%$ | $14.8 \%$ | $7.8 \%$ |
| Pacific | $9.4 \%$ | $7.8 \%$ | $6.0 \%$ |

Source: NSGA, The Sporting Goods Market 2015 Edition

# (-) $\triangle$ SOUTHWWICKK FISH AND WILDLIFE ECONOMICS AND STATISTICS 

## Introduction and Background

This report presents top-level results of the monthly HunterSurvey© and ShooterSurvey® online consumer panel survey, conducted by Southwick Associates. This panel, with over 4,000 hunters and shooters responding monthly, provides companies with in-depth insights into hunters and shooters' activities, purchases, preferred brands and much more. This report is an exclusive provided to NSSF members only and not meant for public distribution. A significant amount of additional details are available from Southwick Associates.

The full 240-page 2013 year-end market report is available for $\$ 2,000$ minus a $15 \%$ discount for NSSF members. A subscription to receive timely bi-monthly reports is available for $\$ 4,000$, less the 15\% NSSF member discount. Other reports are available, too. Please contact John DePalma at jdepalma@brandintelligent.com or 303-552-8454 for more information or to order a report.

The results reflect the general hunting and shooting population as accurately as possible. All surveys have some level of bias. To overcome biases common to surveys, this survey is weighted to reflect the true population of U.S. hunters and shooters. The weighting process is based on proprietary random-household surveys conducted by Southwick Associates along with other data sources. Southwick Associates, Inc. expects that a portion of the handgun market is not included in these results. Specifically, people who buy handguns primarily for personal protection and not for recreational purposes are less represented in the survey compared to recreational target shooters.

The surveys are conducted monthly to reduce "recall error". Recall error is when respondents have a difficult time remembering frequent purchases of low-cost items such as ammunition. A subscription service is provided to companies wanting the latest results delivered automatically every month. Contact Southwick Associates for more information. In 2013, the HunterSurvey and Shooter Survey received 36,680 complete survey responses.

The following tables are summaries of the responses to key questions throughout the year. Please note that, unless otherwise specified, all percentages reported for 'market share by brand' and 'sales by type of retail outlet' are based on the number of reported retail transactions, not the dollar value of these transactions.

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Of those respondents who hunted in a given month, the percent that pursued each quarry by bi-monthly period

|  | Report Period |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan - Feb | Mar - Apr | May - Jun | Jul - Aug | Sep - Oct | Nov - Dec |
| Whitetail deer | 49.9\% | 3.8\% | 1.7\% | 10.0\% | 66.9\% | 85.7\% |
| Mule deer, Blacktail, Sitka | 0.5\% | 0.1\% | 1.0\% | 4.9\% | 9.4\% | 4.5\% |
| Axis deer | 1.1\% | 0.2\% | 0.8\% | 0.6\% | 0.5\% | 0.6\% |
| Antelope | 0.2\% | 0.0\% | 0.5\% | 1.6\% | 2.9\% | 0.7\% |
| Bison/Buffalo | 0.1\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% |
| Elk | 1.6\% | 0.1\% | 0.2\% | 5.1\% | 9.4\% | 4.4\% |
| Turkey | 5.0\% | 73.1\% | 48.2\% | 4.2\% | 12.1\% | 9.6\% |
| Waterfowl (ducks, geese) | 20.3\% | 2.8\% | 1.6\% | 8.5\% | 12.9\% | 15.3\% |
| Small Game (rabbit, squirrel) | 35.5\% | 8.7\% | 11.3\% | 22.0\% | 17.1\% | 21.1\% |
| Dove | 2.7\% | 1.1\% | 1.6\% | 36.6\% | 16.0\% | 5.1\% |
| Upland Game Birds (quail, pheasant, grouse,chukar, woodcock) | 12.4\% | 3.8\% | 3.1\% | 4.5\% | 17.3\% | 14.0\% |
| Predator/Predator Calling | 26.2\% | 19.6\% | 24.5\% | 17.9\% | 9.4\% | 13.3\% |
| Varmint/Furbearers (badger, beaver, muskrat, otter, raccoon, ringtail, weasel, nutria, skunk) | 7.1\% | 10.0\% | 26.6\% | 20.1\% | 4.7\% | 5.4\% |
| Coyote | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Hog (including javelina) | 16.6\% | 13.0\% | 16.8\% | 19.1\% | 8.8\% | 10.9\% |
| Bear | 0.6\% | 0.8\% | 2.7\% | 4.6\% | 5.6\% | 4.5\% |
| Moose | 0.0\% | 0.0\% | 0.1\% | 0.6\% | 0.8\% | 0.1\% |
| Prairie Dog | 0.5\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| African game | 0.0\% | 0.3\% | 1.9\% | 0.8\% | 0.2\% | 0.1\% |
| Sheep, goat | 0.3\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% | 0.2\% |
| Alligator | 0.0\% | 0.5\% | 0.3\% | 1.8\% | 0.2\% | 0.0\% |
| Caribou | 0.2\% | 0.1\% | 0.0\% | 0.2\% | 0.2\% | 0.0\% |
| Crow | 0.0\% | 3.1\% | 3.4\% | 5.7\% | 1.6\% | 1.9\% |
| Groundhog | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Other | 2.7\% | 2.2\% | 5.3\% | 2.4\% | 0.9\% | 1.0\% |
| I did not hunt | 0.4\% | 0.2\% | 0.1\% | 0.3\% | 0.0\% | 0.1\% |
| Total | $\mathrm{N}=1,583$ | $\mathrm{N}=1,177$ | $\mathrm{N}=788$ | $\mathrm{N}=1,108$ | $\mathrm{N}=2,237$ | $\mathrm{N}=2,517$ |

Of those respondents who target shot in a given month, the percentage of each shooting type by month:

| Report Period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan - Feb | Mar - Apr | May - Jun | Jul - Aug | Sep - Oct | Nov - Dec |
| Rifle shooting * | $63.5 \%$ | $66.9 \%$ | $62.5 \%$ | $68.6 \%$ | $70.6 \%$ | $69.2 \%$ |
| Handgun shooting * | $64.3 \%$ | $68.7 \%$ | $63.7 \%$ | $69.1 \%$ | $47.2 \%$ | $51.5 \%$ |
| Bow/Archery | $17.8 \%$ | $13.8 \%$ | $23.5 \%$ | $25.3 \%$ | $30.4 \%$ | $20.6 \%$ |
| Air rifle | $9.8 \%$ | $18.2 \%$ | $14.5 \%$ | $12.1 \%$ | $6.2 \%$ | $9.1 \%$ |
| Shotgun | $32.3 \%$ | $33.9 \%$ | $33.4 \%$ | $39.7 \%$ | $32.0 \%$ | $31.3 \%$ |
| Muzzleloader | $7.0 \%$ | $4.7 \%$ | $5.5 \%$ | $7.0 \%$ | $14.8 \%$ | $13.1 \%$ |
| Crossbow | $2.3 \%$ | $2.7 \%$ | $3.7 \%$ | $5.8 \%$ | $8.0 \%$ | $5.0 \%$ |
| Other | $1.4 \%$ | $1.3 \%$ | $1.0 \%$ | $0.8 \%$ | $1.6 \%$ | $1.0 \%$ |
| Total | $\mathrm{N}=2,265$ | $\mathrm{~N}=2,177$ | $\mathrm{~N}=2,080$ | $\mathrm{~N}=4,293$ | $\mathrm{~N}=2,146$ | $\mathrm{~N}=1,577$ |

[^28]Types of shooting activities in 2013:

| Annual 2013 |  |
| :---: | :---: |
| Rifle (plinking, benchrest, tactical, cowboy, etc) | $67.0 \%$ |
| Handgun (plinking, benchrest, silhouette, tactical, <br> cowboy, etc) | $62.4 \%$ |
| Bow/Archery | $22.3 \%$ |
| Air rifle | $11.8 \%$ |
| Shotgun | $34.7 \%$ |
| Muzzleloader | $8.2 \%$ |
| Crossbow | $4.7 \%$ |
| Other | $1.2 \%$ |
| Total | $\mathrm{N}=14,538$ |

Of those who went shooting, was any shooting competitively?

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| No | $87.5 \%$ |  |
| Yes | $12.5 \%$ |  |
| Total | $100.0 \%$ |  |
|  | $\mathrm{~N}=14,493$ |  |

## PURCHASES OF HUNTING OR SHOOTING ITEMS

What survey respondents reported buying:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Firearms | $27.7 \%$ |  |
| Ammunition | $63.9 \%$ |  |
| Blackpowder | $5.7 \%$ |  |
| Bowhunting | $13.2 \%$ |  |
| Game calls | $9.2 \%$ |  |
| Hand loading | $18.9 \%$ |  |
| Optics | $16.3 \%$ |  |
| Hunting apparel | $20.2 \%$ |  |
| Hunting accessories | $22.2 \%$ |  |
| Shooting accessories | $30.7 \%$ |  |
| Other | $3.4 \%$ |  |
| Total | $\mathrm{N}=14,984$ |  |

Responses are multiple-selection and can total more than 100 percent.

The primary purpose of the purchase was:

| Annual 2013 |  |
| :---: | :---: |
| Hunting | $36.5 \%$ |
| Shooting | $38.9 \%$ |
| Self defense | $14.9 \%$ |
| Gift | $2.6 \%$ |
| Survival or camping | $5.3 \%$ |
| Other | $1.8 \%$ |
| Total | $\mathrm{N}=14,990$ |

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Of people who reported buying a FIREARM in 2013, they purchased:

| Rifles | Annual 2013 |
| :---: | :---: |
| Shotguns | $48.4 \%$ |
| Muzzleloaders | $19.7 \%$ |
| Handguns | $3.6 \%$ |
| Interchangeable Guns <br> (Rifle/Shotgun/Muzzleloader) | $48.0 \%$ |
| Crossbows | $0.7 \%$ |
| Air Rifles | $3.3 \%$ |
| Other firearms | $2.6 \%$ |
| Total | $1.3 \%$ |

Average spent on RIFLES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 781.08$ |
| Total | $\mathrm{N}=2,101$ |

Responses are multiple-selection and can total more than 100 percent.

Gauge of SHOTGUN purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| $\mathbf{1 2}$ gauge | $70.5 \%$ |  |
| $\mathbf{1 6}$ gauge | $2.9 \%$ |  |
| $\mathbf{2 0}$ gauge | $19.6 \%$ |  |
| $\mathbf{2 8}$ gauge | $1.8 \%$ |  |
| $\mathbf{4 1 0}$ gauge | $4.6 \%$ |  |
| Other | $0.5 \%$ |  |
| Not sure | $0.1 \%$ |  |
| Total | $\mathrm{N}=834$ |  |

Type of MUZZLELOADER purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Inline | $59.7 \%$ |  |
| Standard | $24.1 \%$ |  |
| Flint lock | $8.3 \%$ |  |
| Other | $7.9 \%$ |  |
| Total | $\mathrm{N}=182$ |  |

Average spent on SHOTGUNS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 709.38$ |
| Total | $\mathrm{N}=833$ |

Average spent on MUZZLELOADERS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 379.03$ |
| Total | $\mathrm{N}=182$ |

Average spent on HANDGUN:

| Annual 2013 |  |
| :---: | :---: |
| Avg. Amount Spent | $\$ 480.47$ |
| Total | $\mathrm{N}=2,128$ |

Of people who reported buying AMMUNITION, they purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Rifle ammunition | $60.6 \%$ |  |
| Shotgun ammunition | $41.4 \%$ |  |
| Handgun ammunition | $52.1 \%$ |  |
| Air rifle pellets | $4.6 \%$ |  |
| Other ammunition | $1.8 \%$ |  |
| Total | $\mathrm{N}=9,402$ |  |

Responses are multiple-selection and can total more than 100 percent.

Type of SHOTGUN AMMUNITION purchased:

|  | Annual 2013 |
| :---: | :---: |
| Lead shot | $73.1 \%$ |
| Non-lead shot | $24.4 \%$ |
| Other | $2.5 \%$ |
| Total | $\mathrm{N}=3,653$ |

Average spent on SHOTGUN AMMUNITION:

| Annual 2013 |  |
| :---: | :---: |
| Avg. Amount Spent | $\$ 11.24$ |
| Total | $\mathrm{N}=3,653$ |

Type of RIFLE AMMUNITION purchased:

|  | Annual 2013 |
| :---: | :---: |
| Centerfire | $73.0 \%$ |
| Rimfire | $26.5 \%$ |
| Other | $0.5 \%$ |
| Total | $\mathrm{N}=5,655$ |

Average spent on RIFLE AMMUNITION:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 19.17$ |
| Total | $\mathrm{N}=5,643$ |

Type of HANDGUN AMMUNITION purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Rimfire | $12.6 \%$ |  |
| Centerfire | $86.8 \%$ |  |
| Other | $0.6 \%$ |  |
| Total | $\mathrm{N}=4,975$ |  |

Average spent on HANDGUN:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 17.41$ |
| Total | $\mathrm{N}=4,724$ |

## HANDLOADING EQUIPMENT

Of people who reported buying HANDLOADING EQUIPMENT, they purchased:

| Presses | Annual 2013 |
| :---: | :---: |
| Dies | $7.8 \%$ |
| Reloading tools | $28.0 \%$ |
| Reloading components (brass shell cases, bullets, <br> powder, shotshell hulls or wads,shot) | $27.5 \%$ |
| Bullet mold | $84.3 \%$ |
| Other hand loading tools | $5.8 \%$ |
| Total | $\mathrm{N}=3.494$ |

Responses are multiple-selection and can total more than 100 percent.

Average spent on PRESSES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 225.30$ |
| Total | $\mathrm{N}=250$ |

Average spent on DIES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 50.22$ |
| Total | $\mathrm{N}=944$ |

Average spent on RELOADING TOOLS and ACCESSORIES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 30.20$ |
| Total | $\mathrm{N}=913$ |

Of people who reported buying RELOADING COMPONENTS, they purchased:

| Annual 2013 |  |
| :---: | :---: |
| Brass shell cases | $30.3 \%$ |
| Bullets | $70.2 \%$ |
| Primers | $56.3 \%$ |
| Powder | $58.3 \%$ |
| Shotshell hulls | $2.2 \%$ |
| Shotshell wads | $9.2 \%$ |
| Shot | $8.5 \%$ |
| Other | $0.8 \%$ |
| Total | $\mathrm{N}=2,960$ |

Responses are multiple-selection and can total more than 100 percent.

Average spent on RELOADING BRASS SHELL CASES:

| Annual 2013 |  |
| :---: | :---: |
| Avg. Amount Spent | $\$ 35.01$ |
| Total | $\mathrm{N}=926$ |

Average spent on RELOADING BULLETS:

| Annual 2013 |  |
| :---: | :---: |
| Avg. Amount Spent | $\$ 33.74$ |
| Total | $\mathrm{N}=2,057$ |

## BLACKPOWDER AND SUPPLIES

Of people who reported buying BLACKPOWDER and SUPPLIES in 2013, they purchased:

| Propellant or powder | Annual 2013 |
| :---: | :---: |
| Bullets, balls, shot | $60.6 \%$ |
| Patches | $61.5 \%$ |
| Cleaning supplies | $19.4 \%$ |
| Solvent | $30.9 \%$ |
| Powder measure | $13.3 \%$ |
| Breech plug wrench | $7.2 \%$ |
| Primers | $1.6 \%$ |
| Flints | $36.0 \%$ |
| Ball puller | $4.1 \%$ |
| Speed loader | $2.0 \%$ |
| Breech plug or nipple | $7.5 \%$ |
| Other black powder supplies | $4.9 \%$ |
| Total | $5.2 \%$ |

Responses are multiple-selection and can total more than 100 percent.

Average spent on PROPELLANTS or POWDER:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 23.66$ |
| Total | $\mathrm{N}=540$ |

Average spent on BALLS, BULLETS, or SHOT:

| Annual 2013 |  |
| :---: | :---: |
| Avg. Amount Spent | $\$ 18.45$ |
| Total | $\mathrm{N}=544$ |

Of people who reported buying BOWHUNTING or ARCHERY EQUIPMENT in 2013, they purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Arrows | $16.0 \%$ |  |
| Crossbows | $50.4 \%$ |  |
| Fletching \& other arrow components | $6.0 \%$ |  |
| Broadheads | $22.2 \%$ |  |
| Releases | $44.5 \%$ |  |
| Peepsites | $13.4 \%$ |  |
| Silencers | $9.6 \%$ |  |
| Stabilizers | $7.0 \%$ |  |
| Arm guards | $8.1 \%$ |  |
| Quivers | $3.2 \%$ |  |
| Rests | $8.1 \%$ |  |
| Targets | $9.7 \%$ |  |
| Strings | $19.4 \%$ |  |
| Bow cases | $13.4 \%$ |  |
| Sights | $8.5 \%$ |  |
| Bow Stand | $12.2 \%$ |  |
| Other archery equipment | $1.5 \%$ |  |
| Total | $5.2 \%$ |  |

Responses are multiple-selection and can total more than 100 percent.

Average spent on BOWS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 344.34$ |
| Total | $\mathrm{N}=207$ |

Average spent on ARROW:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Avg. Amount Spent | $\$ 52.42$ |  |
| Total | $\mathrm{N}=764$ |  |

Average spent on FLETCHING:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Avg. Amount Spent | $\$ 15.08$ |  |
| Total | $\mathrm{N}=326$ |  |

Average spent on BROADHEADS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 30.69$ |
| Total | $\mathrm{N}=629$ |

## SHOOTING ACCESSORIES

Of people who reported buying SHOOTING
ACCESSORIES, they purchased:

| Benches and rests | Annual 2013 |
| :---: | :---: |
| Targets | $3.1 \%$ |
| Safety equipment | $16.1 \%$ |
| Clay pigeons | $10.2 \%$ |
| Traps and target throwing devices | $2.2 \%$ |
| Rifle slings | $14.6 \%$ |
| Holster, ammo belts | $23.7 \%$ |
| Gun cases or sleeves | $15.4 \%$ |
| Lens cleaning supplies | $38.3 \%$ |
| Recoil pads | $1.3 \%$ |
| Gun safes | $4.1 \%$ |
| Choke tubes | $5.1 \%$ |
| Magazines | $6.7 \%$ |
| Other | $29.1 \%$ |
| Total | $5.5 \%$ |
|  | $N=4,243$ |

Responses are multiple-selection and can total more than 100 percent.

Of people who reported buying DECOYS or GAME CALLS in 2013, they purchased:

|  | Annual 2013 |
| :---: | :---: |
| Game calls | $81.9 \%$ |
| Decoy | $34.9 \%$ |
| Total | $\mathrm{N}=990$ |

Responses are multiple-selection and can total more than 100 percent.

Type of DECOYS purchased

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Waterfowl | $45.4 \%$ |  |
| Turkey | $31.1 \%$ |  |
| Big game | $3.7 \%$ |  |
| Other | $0.5 \%$ |  |
| Small game | $0.8 \%$ |  |
| Predator | $13.2 \%$ |  |
| Upland game | $5.4 \%$ |  |
| Accessories | $0.0 \%$ |  |
| Total | $\mathrm{N}=312$ |  |

Type of GAME CALLS purchased

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Waterfowl | $22.6 \%$ |  |
| Turkey | $33.5 \%$ |  |
| Big game | $22.0 \%$ |  |
| Other | $0.4 \%$ |  |
| Predator | $16.5 \%$ |  |
| Upland game (including crow) | $1.6 \%$ |  |
| Small game | $2.1 \%$ |  |
| Accessories (lanyard, reeds, replacement parts) | $1.2 \%$ |  |
| Total | $\mathrm{N}=803$ |  |

Average spent on DECOYS:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Avg. Amount Spent | $\$ 35.83$ |  |
| Total | $\mathrm{N}=312$ |  |

Average spent on GAME CALLS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 33.71$ |
| Total | $\mathrm{N}=792$ |

Of people who reported buying OPTICS, they purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Scopes | $57.6 \%$ |  |
| Scope accessories | $27.4 \%$ |  |
| Binoculars | $10.9 \%$ |  |
| Spotting scopes | $5.0 \%$ |  |
| Range finders | $7.8 \%$ |  |
| Sighting-in devices | $6.0 \%$ |  |
| Optics accessories (except gun scopes) | $4.7 \%$ |  |
| Sights (laser, dot, etc) | $19.3 \%$ |  |
| Other | $2.1 \%$ |  |
| Total | $\mathrm{N}=2,534$ |  |

Responses are multiple-selection and can total more than 100 percent.

Percent of SCOPES that were purchased along with other firearms:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Scope w/ rifle | $64.6 \%$ |  |
| Scope w/ shotgun | $3.2 \%$ |  |
| Scope w/ muzzleloader | $4.4 \%$ |  |
| Scope w/ handgun | $3.4 \%$ |  |
| Scope w/ combination gun | $0.5 \%$ |  |
| Scope w/ air rifle | $9.4 \%$ |  |
| Scope w/ compound bow | $0.0 \%$ |  |
| Scope w/ crossbow | $14.5 \%$ |  |
| Total | $\mathrm{N}=596$ |  |

Of people who reported buying SCOPE
ACCESSORIES, they purchased:

| Rifle scope accessories | Annual 2013 |
| :---: | :---: |
| Shotgun scope accessories | $4.1 \% \%$ |
| Handgun scope accessories | $2.9 \%$ |
| Other scope accessories | $1.9 \%$ |
| Crossbow scope accessory | $0.6 \%$ |
| Total | $\mathrm{N}=663$ |

Of people who reported buying SCOPES, they purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Rifle scope | $84.3 \%$ |  |
| Handgun scope | $2.7 \%$ |  |
| Shotgun scope | $3.7 \%$ |  |
| Other scope | $2.1 \%$ |  |
| Crossbow scope | $2.5 \%$ |  |
| Air Rifle scope | $4.6 \%$ |  |
| Total | $\mathrm{N}=1,811$ |  |

Average spent on SCOPES:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Avg. Amount Spent | $\$ 274.14$ |  |
| Total | $\mathrm{N}=1,810$ |  |

## Average spent on SCOPE ACCESSORIES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 58.81$ |
| Total | $\mathrm{N}=663$ |

Average spent on BINOCULARS:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 303.48$ |
| Total | $\mathrm{N}=263$ |

Average spent on SPOTTING SCOPES:

|  | Annual 2013 |
| :---: | :---: |
| Avg. Amount Spent | $\$ 224.47$ |
| Total | $\mathrm{N}=141$ |

Of people who reported buying HUNTING APPAREL, they purchased:

Average spent on BLAZE ORANGE APPAREL:

| Annual 2013 |  |
| :---: | :---: |
| Blaze orange clothing | $13.5 \%$ |
| Camouflage clothing | $66.3 \%$ |
| Shooting vest or game vest (not blaze orange) | $6.4 \%$ |
| Head gear | $21.5 \%$ |
| Undergarments or thermal underwear | $21.7 \%$ |
| Gloves | $13.8 \%$ |
| Coveralls | $23.6 \%$ |
| Hunting socks | $2.7 \%$ |
| Chest waders | $11.4 \%$ |
| Hunting backpack, waist pack, duffle | $3.3 \%$ |
| Chaps | $9.0 \%$ |
| Other | $0.6 \%$ |
| Total | $3.1 \%$ |


|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Avg. Amount Spent | $\$ 28.97$ |  |
| Total | $\mathrm{N}=343$ |  |

## Type of CAMOUFLAGE CLOTHING purchased:

|  | Annual 2013 |  |
| :---: | :---: | :---: |
| Raingear | $8.0 \%$ |  |
| Pants | $28.4 \%$ |  |
| Shirts | $29.2 \%$ |  |
| Jackets | $24.0 \%$ |  |
| Vests | $3.2 \%$ |  |
| Headgear | $7.2 \%$ |  |
| Total | $\mathrm{N}=1,610$ |  |

Responses are multiple-selection and can total more than 100 percent.

## HUNTING ACCESSORIES

Of people who reported buying HUNTING
ACCESSORIES, they purchased:

| Bipods and shooting sticks | Annual 2013 |
| :---: | :---: |
| Electronic Devices (GPS, weather, compass) | $3.2 \%$ |
| 2-way radios | $3.6 \%$ |
| Flashlights, lanterns, lighting devices | $18.2 \%$ |
| Game-cleaning supplies | $4.4 \%$ |
| Game feeder | $3.6 \%$ |
| Good plot seed | $14.8 \%$ |
| Knives | $9.4 \%$ |
| Scents, scent coverings or eliminators | $21.7 \%$ |
| Tree stands, ladders, towers, tripods | $29.9 \%$ |
| Trail camera, game camera | $9.8 \%$ |
| Blinds | $14.2 \%$ |
| Oremer | $8.4 \%$ |
| Miscellaneous (insect repellant, hand warmers, etc.) | $16.4 \%$ |
| Other | $2.1 \%$ |
| Total | $\mathrm{N}=2,597$ |

Responses are multiple-selection and can total more than 100 percent.

HunterSurvey is an industry monitoring service using an online panel of active hunters and target shooters. The information is provided by Southwick Associates, Inc. Note: The information contained in this report does not represent total industry performance. Results are based on what is captured via HunterSurvey.com and ShooterSurvey.com. Below is a summary of 2014 year-end data:


Of people who reported buying hunting accessories in 2014, they purchased: (2014/n=2,591)

Scents, scent coverings, or eliminators 30.1\% Knives 23.1\%
Flashlights, lanterns, lighting devices 20.1\% Trail camera, game camera 14.7\% Bipod and shooting sticks 12.7\% Tree stands, ladders, towers, tripods $8.6 \%$ Blinds 8.6\%

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(BY GAME/REGION)

## B1G-GAME HUNTING



SMALL-GAME HUNTING


## MIGRATORY BIRD HUNTING




[^30](Avid hunters are defined as the most active hunters in terms of days hunted annually, the top 10 percent of participants in terms of days hunted per year.)

|  | All Hunters |
| :--- | :---: |
| Total Hunters | $13,674,385$ |
| Total Days Hunted | $283,391,521$ |
| Average Days Hunted | 20.7 |
| \# Of Observations | $\mathbf{2 , 6 9 1}$ |


| All Avid Hunters |
| :---: |
| $1,431,561$ |
| $112,083,414$ |
| 78.3 |
| 269 |


| SPENDING | Total Spending | All Hunters Average | Total Spending | All Avid Hunters Average |
| :---: | :---: | :---: | :---: | :---: |
| Food | \$3,217,859,258 | \$235 | \$662,386,029 | \$463 |
| Lodging | \$663,444,365 | \$49 | \$143,251,071 | \$100 |
| Airfare | \$218,137,147 | \$16 | \$85,371,663 | \$60 |
| Public Transportation | \$86,067,317 | \$6 | \$10,434,929 | \$7 |
| Private Transportation | \$4,463,710,581 | \$326 | \$1,102,676,540 | \$770 |
| Guide Fees | \$493,913,274 | \$36 | \$140,960,899 | \$98 |
| Public Land Use | \$40,446,957 | \$3 | \$8,447,845 | \$6 |
| Private Land Use | \$755,087,337 | \$55 | \$210,135,935 | \$147 |
| Heating \& Cooking Fuel | \$205,959,227 | \$15 | \$42,590,715 | \$30 |
| Equipment Rental | \$62,746,502 | \$5 | \$17,105,517 | \$12 |
| Boat Fuel | \$170,950,162 | \$13 | \$116,818,702 | \$82 |
| Boat Launching | \$7,818,245 | \$1 | \$3,929,028 | \$3 |
| Boat Mooring | \$35,048,358 | \$3 | \$7,634,834 | \$5 |
| Rifles | \$1,429,096,923 | \$105 | \$316,725,146 | \$221 |
| Shotguns | \$914,619,338 | \$67 | \$279,274,884 | \$195 |
| Muzzleloader | \$122,035,039 | \$9 | \$44,537,163 | \$31 |
| Pistols | \$584,570,206 | \$43 | \$79,679,255 | \$56 |
| Bows | \$934,847,001 | \$68 | \$177,045,295 | \$124 |
| Telescopic Sights | \$530,655,355 | \$39 | \$90,150,218 | \$63 |
| Decoys \& Game Calls | \$301,994,782 | \$22 | \$118,920,873 | \$83 |
| Ammunition | \$1,298,455,782 | \$95 | \$292,048,836 | \$204 |
| Handloading Supplies | \$199,019,356 | \$15 | \$42,908,430 | \$30 |
| Hunting Dogs | \$951,109,925 | \$70 | \$383,899,608 | \$268 |
| Other Equipment | \$471,919,976 | \$35 | \$62,433,247 | \$44 |
| Camping Equipment | \$159,853,173 | \$12 | \$16,525,582 | \$12 |
| Binoculars | \$287,186,282 | \$21 | \$68,813,622 | \$48 |
| Hunting Clothes | \$570,307,929 | \$42 | \$117,974,680 | \$82 |
| Processing \& Taxidermy | \$672,758,995 | \$49 | \$103,668,484 | \$72 |
| Hunting Books/Magazines | \$107,271,644 | \$8 | \$20,872,346 | \$15 |
| Dues \& Contributions | \$382,816,789 | \$28 | \$99,627,212 | \$70 |
| Equipment Repair | \$154,774,016 | \$11 | \$60,122,495 | \$42 |
| Bass Boats | \$0 | \$0 | \$0 | \$0 |
| Other Motorboats | \$422,243 | \$0 | \$88,804 | \$0 |
| Canoes | \$0 | \$0 | \$0 | \$0 |
| Boat Accessories | \$20,526,965 | \$2 | \$7,112,042 | \$5 |
| Trucks, Vans, RV's, Etc | \$2,356,584,918 | \$172 | \$140,382,395 | \$98 |
| Cabins | \$75,388,494 | \$6 | \$0 | \$0 |
| Off Road Vehicles | \$1,832,728,870 | \$134 | \$74,878,147 | \$52 |
| Other Special Equipment | \$103,634,188 | \$8 | \$2,972,531 | \$2 |
| Licenses, Tags, Permits | \$807,495,880 | \$59 | \$136,055,954 | \$95 |
| Land Purchases | \$6,011,621,849 | \$440 | \$749,415,179 | \$523 |
| Land Leases | \$1,117,643,179 | \$82 | \$245,525,614 | \$172 |
| Plantings | \$702,600,625 | \$51 | \$270,542,513 | \$189 |
| Total | \$33,523,128,454 | \$2,452 | \$6,553,944,257 | \$4,578 |
| SPENDERS | Number of Spenders | Spender Average | Number of Spenders | Spender Average |
| Food | 10,253,229 | \$314 | 1,227,774 | \$540 |
| Lodging | 1,881,161 | \$353 | 252,283 | \$568 |
| Airfare | 542,535 | \$402 | 74,931 | \$1,139 |
| Public Transportation | 457,770 | \$188 | 57,715 | \$181 |
| Private Transportation | 10,885,386 | \$410 | 1,295,580 | \$851 |
| Guide Fees | 1,024,359 | \$482 | 262,926 | \$536 |
| Public Land Use | 709,319 | \$57 | 130,121 | \$65 |
| Private Land Use | 1,193,238 | \$633 | 214,997 | \$977 |
| Heating \& Cooking Fuel | 2,817,352 | \$73 | 271,294 | \$157 |
| Equipment Rental | 490,045 | \$128 | 65,254 | \$262 |
| Boat Fuel | 503,818 | \$339 | 82,366 | \$1,418 |
| Boat Launching | 145,574 | \$54 | 31,372 | \$125 |
| Boat Mooring | 112,361 | \$312 | 21,335 | \$358 |
| Rifles | 1,618,226 | \$883 | 256,919 | \$1,233 |
| Shotguns | 1,199,731 | \$762 | 229,367 | \$1,218 |
| Muzzieloader | 360,807 | \$338 | 143,676 | \$310 |
| Pistols | 896,263 | \$652 | 87,491 | \$911 |
| Bows | 2,827,472 | \$331 | 669,010 | \$265 |
| Telescopic Sights | 1,723,185 | \$308 | 281,830 | \$320 |
| Decoys \& Game Calls | 2,657,872 | \$114 | 515,551 | \$231 |
| Ammunition | 8,799,341 | \$148 | 1,087,357 | \$269 |
| Handloading Supplies | 1,181,468 | \$168 | 284,953 | \$151 |
| Hunting Dogs | 970,979 | \$980 | 254,604 | \$1,508 |
| Other Equipment | 3,122,810 | \$151 | 386,933 | \$161 |
| Camping Equipment | 570,442 | \$280 | 38,604 | \$428 |
| Binoculars | 1,209,291 | \$237 | 177,686 | \$387 |
| Hunting Clothes | 3,079,235 | \$185 | 461,496 | \$256 |
| Processing \& laxidermy | 2,053,532 | \$328 | 306,688 | \$338 |
| Hunting Books/Magazines | 1,915,570 | \$56 | 293,454 | \$71 |
| Dues \& Contributions | 1,864,512 | \$205 | 245,814 | \$405 |
| Equipment Repair | 618,531 | \$250 | 78,940 | \$762 |
| Bass Boats | 0 | \$0 | 0 | \$0 |
| Other Motorboats | 2,849 | \$148 | 592 | \$150 |
| Canoes | 0 | \$0 | 0 | \$0 |
| Boat Accessories | 33,522 | \$612 | 20,308 | \$350 |
| Trucks, Vans, RV's, Etc | 208,981 | \$11,277 | 25,453 | \$5,515 |
| Cabins | 5,682 | \$13,267 | 0 | \$0 |
| Off Road Vehicles | 242,029 | \$7,572 | 10,988 | \$6,815 |
| Other Special Equipment | 147,068 | \$705 | 6,672 | \$446 |
| Licenses, Tags, Permits | 9,981,458 | \$81 | 1,213,771 | \$112 |
| Land Purchases | 1,055,264 | \$5,697 | 157,034 | \$4,772 |
| Land Leases | 1,136,064 | \$984 | 266,444 | \$921 |
| Plantings | 1,160,981 | \$605 | 306,065 | \$884 |
| Total | 13,349,280 | \$2,511 | 1,420,231 | \$4,615 |

Source: NSSF Report, America's Hunters - A detailed look at demographics and expenditures 2013 Edition and USFWS 2011 National Survey

## SECTION E:

## GOVERNMENT RELATIONS



## Website Resources

The Government Relations section of nssf.org/GovRel/ provides resources and actionable information members can use to follow and respond to government actions that affect their businesses. A news feed and tweets provide real-time access to the latest news and background papers summarize the industry's position on a host of issues. NSSF's Legislative Action Center is the industry's one-stop hub for finding contact information for federal and state legislators, learning about newly introduced firearms legislation and taking action-sending a letter or making a phone call to lawmakers. Visitors can use both the Research State and Federal Legislation and Industry-Relevant Federal Legislation tools for tracking alarming efforts to restrict ownership and use of semiautomatic rifles and ammunition among other issues NSSF tracks.


## Congressional Fly-In

In April, executives from NSSF member companies travelled to Washington, D.C. to meet with senators, congressmen and staff for the 2015 NSSF Congressional Fly-In. We were also fortunate to hear directly from House Natural Resources Committee Chairman, Rob Bishop (R-UT) on his committee's priorities, which included passing the Bipartisan Sportsmen's Act. During the meetings, congressmen and senators learned about an onerous regulatory proposal at the ATF regarding tracking firearms while in transit, Export Control Reform (ECR), Operation Choke Point and the importance of protecting traditional ammunition by supporting the Bipartisan Sportsmen's Act.
The Fly-In was extremely effective as we were able to get more resources to the Commerce Department's Bureau of Industry and Security in the Commerce, Justice and Science Appropriations bill - a requirement for progress on ECR. The 2015 Fly-In was the largest and most productive we've had as we had a record number of attendees, a record number of teams and a record number of hill meetings. NSSF looks forward to building on its momentum in 2016.

## FixNICS ${ }^{\bullet}$ Campaign

In 2013, NSSF launched a campaign called FixNICS to encourage states to report to NICS all records that establish someone is prohibited from owning a firearm under current law. FBI NICS databases are incomplete because many states have not provided all such records, especially including mental health adjudications and involuntary commitment orders. As a result of NSSF working with legislators, law enforcement officials, and other stakeholders in state capitals across the country, the FixNICS campaign has won victories in 16 states since 2013. The latest victory was seen in Vermont, where Gov. Shumlin signed a bill that incorporates NSSF's FixNICS language.
Since FixNICS was launched, the number of disqualifying mental health records submitted to NICS has increased by 60 percent to nearly 3.7 million, from about 2 million in March 2013. This significant increase is driven by states like New Jersey, which now has 434,469 records, compared to 17 in 2013. Nebraska, another FixNICS success story, has now submitted 26,955 records, ranking as the 9 th best state on a per capita basis.

## Protecting the Industry at the State Level

Each year our industry remains under attack by very wellfunded anti-gun groups across the country. Much of the efforts have shifted to the state-level where they feel they have better opportunities to take away our rights. In response, NSSF further expanded its presence in the states to ensure our members' interests were represented at legislative hearings and in the meetings where decisions were being made that affect our industry. Never before has NSSF had such an influence in so many state capitols around the country. NSSF's efforts led to
 the defeat of ill-conceived gun-control proposals in many states, including in New York where legislators continue to introduce anti-gun legislation even after the numerous demonstrated failings of the 2013 SAFE Act that put into place stringent restrictions.

NSSF did secure a major victory in Maryland where the ill-conceived ballistics imaging program was finally repealed. Thanks to years of our hard work, the legislature acted in near unanimity to end that state's decade-long dysfunctional experience with what was once billed as a crime scene investigative tool, but that was never used to solve a single crime.


## \#GUNVOTE Gears Up for 2016 Election

The National Shooting Sports Foundation's \#GUNVOTE initiative is the most comprehensive voter information and education initiative the firearms industry has ever undertaken. Building off the success in key races for the U.S. Senate, including those in Colorado, Kentucky, Iowa, and Georgia, \#GUNVOTE has already produced videos featuring candidates in their own words during interviews and in debates, in addition to aggregating news stories on candidates for president, the U.S. Senate, U.S. House, governors' seats and state legislatures. Please stay tuned for more original material including videos, op-eds, important information on how to register to vote, links to voter resources and information on where the candidates stand on the issues that matter for your business.

## NSSF PAC on Track for 2016 Election

The NSSF's Political Action Committee - NSSF PAC - saw 2015 as an opportunity to expand its membership, participation, and educate its members about the challenges our industry will face during the 2016 election. As our industry's voice in Washington, NSSF PAC will continue to support our allies in the U.S. Senate and House of Representatives who stand with us and defend our firearms freedoms. The NSSF PAC is a non-partisan, multicandidate Federal Election Commission-registered political action committee that supports pro-industry, pro-Second Amendment and pro-sportsmen candidates for Congress.

NATIONAL SHOOTING SPORTS FOUNDATION

www.nssfpac.org


## Suppressor Reform Legislation Enacted

As suppressors continue to gain popularity throughout the country, states continue to repeal bans on ownership, possession and use for hunting. During 2015, NSSF supported legislation in a number of states to legalize suppressors. Several states this year enacted legislation to allow suppressors to be owned and possessed - Minnesota and Vermont - bringing the total number of states to allow law-abiding citizens to legally purchase and possess firearm suppressors to 41 . Additionally, three states legalized the use of suppressors for all hunting: Montana, Minnesota and Maine.


In addition to supporting state legislation to reform suppressor law, NSSF was instrumental in overturning UPS's ban on the shipment of suppressors. After much correspondence and educating UPS executive staff the benefits of suppressors and state and federal laws, UPS in turn revised their shipping policies allowing for manufacturers, distributors, and dealers to ship suppressors in accordance with state and federal law.

## Targeting Operation Choke Point

NSSF's Government Relations team played a key role in pushing Congress to investigate the Department of Justice's "Operation Choke Point," an initiative that pressured banks to cut ties with certain companies and entire industries without showing that the targeted companies actually violated the law. NSSF staff met with members of the House Financial Services Committee and members of the House Oversight and Government Reform Committee concerning many of the most serious issues that arose from Operation Choke Point. The House Financial Services Subcommittee on Oversight and Investigations, led by Chairman Sean Duffy (R-WI) held a hearing in the spring at which the FDIC Chairman Martin Gruenberg reiterated that mistakes had been made by FDIC and they were working to rectify those problems. Furthermore, Congressman Blaine Luetkemeyer (R-MO), who was recognized as NSSF's 2014 Legislator of the Year at the Congressional Fly-In, made progress on his legislation to protect industry members from being unfairly targeted. The Financial Institution Customer Protection Act of 2015 was marked up and passed out of the House Financial Services Committee in July, and has advanced to the House floor. Additionally, Congressman Luetkemeyer was once again successful in adding an amendment to defund Operation Choke Point to the House Commerce, Justice, and Sciences Appropriations bill.

## Protecting Traditional Ammunition

One of NSSF's continued priorities in 2015 was protecting the industry from unjustified attacks on the use of traditional ammunition made with lead components. Since California enacted the first state-wide ban on traditional lead ammunition for hunting in 2013, the state has been ground zero for our efforts to ensure the rights of the industry to manufacture, distribute and sell traditional ammunition to the end users - sportsmen, gun owners, and law enforcement professionals. This year, NSSF helped defeat similar bans in Vermont, Rhode Island and Oregon. Looking ahead, our fight to protect the ability of manufacturers to bring non-lead ammunition to market will continue in states such as Oregon and Minnesota. On the federal level, NSSF continues to put pressure on the Bureau of Alcohol, Tobacco, Firearms and Explosives to grant "sporting purposes" exemptions to the definition of armorpiercing ammunition for alternative rifle hunting rounds.

## Educating Against Straw Purchases

Don't Lie for the Other Guy ${ }^{\text {TM }}$ is NSSF's longstanding cooperative program with ATF to help ATF to educate retailers to be better able to detect and deter straw purchases of firearms and to raise the public's awareness of the strict penalties for buying a firearm for someone who is legally ineligible to do so. Counter cards and posters distributed to retailers by NSSF have helped deliver the
 message that buying a gun for someone who can't buy one can get you a $\$ 250,000$ fine and 10 years in jail. In 2015, NSSF ran Don't Lie educational campaigns in Oakland and the East Bay, CA, Newark, NJ, Wilmington, DE, Nashville, TN and Albuquerque, NM with billboards and radio advertising.


## Sunday Hunting

Campaigning for the removal of legal restrictions that bar sportsmen in some states from hunting on Sunday, the NSSF-led Sunday Hunting Coalition, an alliance of sportsmen's groups, industry leaders and businesses, helped hunters in North Carolina witness a tremendous victory. The Outdoor Heritage Act (House Bill 640) to allow Sunday hunting on private land, was signed by Gov. Pat McCrory (R). The legislation will give sportsmen in North Carolina the opportunity to hunt with firearms on Sundays on private property. This follows major victories in Virginia and in seven counties in West Virginia in 2014.

## Export Control Reform

This year NSSF and the FAIR Trade Group held the $14^{\text {th }}$ Annual Firearms Import/Export Conference with a comprehensive agenda designed to ensure that members of the firearms and ammunition industry stayed informed of and in compliance with the extensive federal laws and regulations governing the import and export of their products. In addition to presentations by key officials at ATF, State Department, Census, and Immigration and Customs Enforcement, the conference featured a keynote speech by Kevin Wolf, Assistant Secretary of Commerce for Export Administration, Dept. of Commerce, Bureau of Industry and Security. In 2015, the conference once again offered round-table sessions that provided an opportunity for attendees to speak with experts and decisionmakers in a small group setting. Following this year's record-attendance, NSSF and FAIR continue to plan improvements for 2016.

## Defending the Industry in the Courts

NSSF stood vigilant and ready to defend the interests of its members in federal and state courthouses nationwide against unlawful infringements on their right to hunt, target shoot and engage in the lawful commerce of firearms - their business, their livelihood, their passion. Topping NSSF's list of legal challenges remains overturning California's microstamping mandate, which is now poised before a California appellate court for review. NSSF's lawsuits seeking to enjoin enforcement of state and municipal laws, including those banning commonly owned and used modern sporting rifles and standard capacity magazines, as well as imposing further burdensome restrictions on FFLs operating their businesses, wage on with our latest case challenging Seattle's firearms and ammunition tax.


## STATE BY STATE ECONOMIC IMPACT REPORT

| STAIF | DIRECT |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

John Dunham and Associates: 2014

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STATE BY STATE ECONOMIC IMPACT REPORT

| INDUCED |  |  | TOTAL |  |  | Avg. Wages \& Benefits | Excise Taxes Federal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Johs | Wages | Output | Jobs | Wages | Output |  |  |
| 795 | \$33,809,000 | \$120,678,700 | 3,243 | \$134,575,100 | \$425,027,900 | \$41,497 | \$13,994,261 |
| 112 | \$5,639,900 | \$17,850,300 | 504 | \$21,998,400 | \$51,231,700 | \$43,648 | \$2,981,079 |
| 1,649 | \$80,188,000 | \$251,631,700 | 6,267 | \$316,091,300 | \$937,053,500 | \$50,437 | \$18,141,083 |
| 1,277 | \$50,504,400 | \$170,934,900 | 5,219 | \$267,301,800 | \$1,133,995,900 | \$51,217 | \$10,043,647 |
| 6,663 | \$410,298,200 | \$1,186,847,700 | 24,753 | \$1,399,723,200 | \$3,719,286,200 | \$56,548 | \$111,909,713 |
| 1,315 | \$69,136,900 | \$200,380,300 | 5,414 | \$260,922,500 | \$713,798,700 | \$48,194 | \$24,020,210 |
| 1,169 | \$73,179,700 | \$213,919,200 | 5,607 | \$454,880,400 | \$1,550,881,200 | \$81,127 | \$8,028,532 |
| 127 | \$6,681,600 | \$23,538,800 | 442 | \$19,303,500 | \$51,279,400 | \$43,673 | \$706,682 |
| 132 | \$11,645,200 | \$19,032,200 | 275 | \$24,311,000 | \$39,148,300 | \$88,404 | \$2,133,806 |
| 4,283 | \$206,606,300 | \$607,298,900 | 14,910 | \$680,405,700 | \$1,913,827,400 | \$45,634 | \$57,223,665 |
| 1,951 | \$96,322,000 | \$301,387,000 | 7,282 | \$350,239,700 | \$1,082,486,000 | \$48,097 | \$24,232,435 |
| 205 | \$9,284,300 | \$25,344,600 | 723 | \$27,378,700 | \$52,861,600 | \$37,868 | \$4,869,416 |
| 960 | \$35,912,500 | \$115,105,500 | 4,283 | \$205,754,200 | \$802,082,400 | \$48,040 | \$6,468,747 |
| 3,059 | \$176,325,300 | \$525,059,300 | 11,358 | \$684,759,800 | \$2,118,289,000 | \$60,289 | \$33,227,193 |
| 1,067 | \$50,094,300 | \$188,255,900 | 4,315 | \$174,556,300 | \$639,193,000 | \$40,453 | \$18,324,791 |
| 733 | \$31,359,700 | \$117,981,400 | 2,915 | \$121,281,100 | \$413,040,100 | \$41,606 | \$9,149,056 |
| 723 | \$32,006,800 | \$111,981,600 | 3,173 | \$135,443,400 | \$472,475,000 | \$42,686 | \$9,522,879 |
| 853 | \$36,012,300 | \$121,130,400 | 3,154 | \$147,815,600 | \$485,603,900 | \$46,866 | \$10,439,265 |
| 751 | \$34,626,600 | \$118,998,300 | 2,734 | \$121,885,300 | \$487,278,900 | \$44,581 | \$11,240,217 |
| 340 | \$13,850,200 | \$41,527,400 | 1,242 | \$54,400,500 | \$177,947,000 | \$43,801 | \$3,670,273 |
| 979 | \$54,948,700 | \$142,019,900 | 3,617 | \$198,147,700 | \$554,026,300 | \$54,782 | \$11,163,331 |
| 2,204 | \$132,813,500 | \$332,390,900 | 8,533 | \$589,006,300 | \$2,054,208,800 | \$69,027 | \$13,373,446 |
| 1,985 | \$95,409,600 | \$322,594,100 | 7,898 | \$364,902,700 | \$993,267,000 | \$46,202 | \$32,639,989 |
| 2,577 | \$128,953,000 | \$408,056,900 | 9,656 | \$600,408,200 | \$1,897,054,600 | \$62,180 | \$18,736,637 |
| 926 | \$34,936,500 | \$119,615,000 | 4,001 | \$203,213,400 | \$795,424,200 | \$50,791 | \$7,571,560 |
| 1,522 | \$70,782,100 | \$219,948,300 | 5,812 | \$278,493,000 | \$790,649,300 | \$47,917 | \$17,422,846 |
| 467 | \$17,128,900 | \$52,275,400 | 2,079 | \$82,897,400 | \$286,575,000 | \$39,874 | \$4,721,946 |
| 666 | \$28,910,500 | \$95,354,000 | 2,551 | \$132,607,300 | \$450,189,800 | \$51,982 | \$6,125,489 |
| 460 | \$21,678,000 | \$64,921,800 | 1,696 | \$75,465,200 | \$220,565,000 | \$44,496 | \$6,480,616 |
| 1,024 | \$48,934,200 | \$135,149,300 | 3,806 | \$263,820,500 | \$924,173,100 | \$69,317 | \$4,625,208 |
| 1,234 | \$81,067,100 | \$237,101,100 | 4,491 | \$240,806,500 | \$607,874,200 | \$53,620 | \$22,719,969 |
| 267 | \$11,297,400 | \$33,323,600 | 1,054 | \$37,997,300 | \$96,528,400 | \$36,051 | \$5,164,568 |
| 3,391 | \$231,014,100 | \$608,327,800 | 12,540 | \$817,398,200 | \$2,170,906,500 | \$65,183 | \$42,044,177 |
| 2,401 | \$110,374,900 | \$362,118,700 | 9,391 | \$453,543,000 | \$1,500,296,800 | \$48,295 | \$22,718,394 |
| 139 | \$6,694,800 | \$21,537,300 | 520 | \$20,758,100 | \$56,863,000 | \$39,919 | \$2,583,676 |
| 2,140 | \$104,428,100 | \$351,170,000 | 8,001 | \$368,597,000 | \$1,150,539,900 | \$46,069 | \$29,772,454 |
| 608 | \$27,019,200 | \$97,735,000 | 2,354 | \$89,737,200 | \$272,214,200 | \$38,121 | \$9,934,830 |
| 1,745 | \$78,289,300 | \$273,197,100 | 6,146 | \$363,050,200 | \$1,372,510,400 | \$59,071 | \$11,543,299 |
| 2,502 | \$134,754,300 | \$405,936,400 | 9,458 | \$473,039,500 | \$1,432,599,500 | \$50,015 | \$30,034,624 |
| 197 | \$9,761,600 | \$27,533,800 | 755 | \$44,835,700 | \$135,483,900 | \$59,385 | \$2,203,498 |
| 1,219 | \$48,214,000 | \$156,193,500 | 4,407 | \$212,703,000 | \$728,219,700 | \$48,265 | \$10,825,325 |
| 325 | \$12,617,500 | \$43,231,200 | 1,359 | \$60,197,400 | \$230,700,000 | \$44,295 | \$2,900,884 |
| 1,260 | \$61,530,400 | \$200,188,500 | 4,439 | \$212,163,700 | \$641,009,500 | \$47,795 | \$15,959,590 |
| 4,723 | \$250,917,100 | \$842,808,900 | 17,781 | \$866,533,700 | \$2,996,163,600 | \$48,734 | \$73,468,428 |
| 900 | \$38,552,000 | \$124,994,900 | 3,594 | \$159,365,000 | \$562,275,200 | \$44,342 | \$9,488,217 |
| 197 | \$7,877,400 | \$23,162,100 | 785 | \$36,298,300 | \$108,849,000 | \$46,240 | \$2,183,068 |
| 1,425 | \$77,192,500 | \$216,360,100 | 5,934 | \$299,620,700 | \$827,292,000 | \$50,492 | \$20,829,006 |
| 1,179 | \$64,861,900 | \$198,089,000 | 4,609 | \$219,022,100 | \$583,824,400 | \$47,521 | \$23,491,879 |
| 258 | \$10,340,500 | \$35,285,800 | 1,105 | \$44,191,100 | \$153,907,000 | \$39,992 | \$4,354,005 |
| 1,620 | \$74,980,900 | \$246,604,800 | 6,485 | \$312,265,300 | \$1,017,385,600 | \$48,152 | \$16,007,434 |
| 108 | \$4,704,800 | \$16,073,000 | 553 | \$21,364,300 | \$78,236,500 | \$38,633 | \$2,275,185 |
| 68,812 | \$3,544,468,000 | \$10,892,182,300 | 263,223 | \$13,745,476,500 | \$42,956,599,500 | \$52,220 | \$863,696,528 |

John Dunham and Associates: 2014


[^0]:    Source: U.S. Fish and Wildlife Service

[^1]:    Source: FBI NICS. Data current as of 10/01/15. NICS data is released monthly and posted to the Member login section of the website. Please contact NSSF Research if you need assistance. NOTE: The totals above indicate the number of firearm background checks requested. The totals DO NOT indicate firearm transfers. Based on varying state laws and purchase scenarios, a one to-one correlation cannot be made between a firearm background check and a firearm sale

[^2]:    Source: NSSF Survey of Point of Contact states
    Notes: This information is accurate as of Feb. 1, 2013. However, these fees are subject to frequent change. Also, in some cases local law enforcement agencies may impose additional fees not listed here. The cost of an initial application for permits has been provided. In most instances, the cost to renew an existing permit is less.

    1 A full POC State has a state-designated agency who is responsible for processing all NICS background checks on behalf of the federal firearm licensees (FFLs) within their state There are currently 13 full POC States.

[^3]:    Sources: FBI, Uniform Crime Reports, prepared by the National Archive of Criminal Justice Data

[^4]:    Manufacturers producing less than 3,000 long guns in 2013 are not displayed above.

[^5]:    NOTE:
    More detail on import and export data is available through the USITC website at dataweb.usitc.gov/. To obtain the highest level of product definition, use the HTS (Harmonized Tariff Schedule) 10 -digit codes whenever possible. Refer to the most current 'Harmonized Tariff Schedule' for IMPORT codes and to 'Schedule B' for EXPORT codes. Note that import and export codes do not always match. New as of July 3, 2014, import/export data beginning with year 2010 that are posted to the USITC website are updated annually with the latest official revisions from the Census Bureau. (The first official revisions for the current year will not be available until early the following July.) Prior to 2010, the import/export data will remain posted as originally issued by the Census Bureau with no revisions. To obtain revisions prior to 2010, go to: census.gov/foreign-trade/statistics/corrections/index.htm|

[^6]:    Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

[^7]:    Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

[^8]:    Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

[^9]:    Countries with limited activity over this 10-year period are not shown.
    Notes: For Romania in 2007, units were revised per posted corrections, Census Bureau. Source: Data from the U.S. Department of Commerce and the U.S. International Trade Commission.

[^10]:    * D: Withheld to avoid disclosing data
    for individual companies
    Source: 2013 Annual Survey of Manufacturers (ASM)

[^11]:    * Preliminary

    Source: National Safety Council Injury Facts 2015 Edition

[^12]:    * Preliminary

    Source: National Safety Council Injury Facts 2014 Edition

[^13]:    Source: CDC WISQARS Injury Mortality Reports through 2013 (pulled December 2015)

[^14]:    Source: FOIA request from NSSF to US DOJ. Data received 7/15/15
    *Fiscal year is defined as October 1-September 30.

[^15]:    Source: FOIA request from NSSF to US DOJ. Data received 7/15/15
    *Fiscal year is defined as October 1-September 30.

[^16]:    Source: Boy Scouts of America

[^17]:    National Sporting Goods Association(NSGA) Sports Participation in 2001-2014, Shooting Sports

[^18]:    Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

[^19]:    Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

[^20]:    Sources: National Sporting Goods Association, Sports Participation in 2010-2014 - Shooting Sports, U.S. Census Bureau, U.S. Fish and Wildlife Service

[^21]:    Totals may be slightly less than or greater than $100 \%$ due to rounding.
    Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

[^22]:    Totals may be slightly less than or greater than $100 \%$ due to rounding.
    Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

[^23]:    Totals may be slightly less than or greater than $100 \%$ due to rounding.
    Source: National Sporting Goods Association - Sports Participation in 2014 - Shooting Sports (prepared for NSSF)

[^24]:    Sources: NSSF $^{\circledR}$ Report, America's Hunters - A Detailed Look at Demographics and Expenditures 2013 Edition and USFWS 2011 National Survey.

    * Sample size is small. Use data with caution.
    ** Sample size too small to report results.

[^25]:    * The total may not be the same as that reported by the U.S. Fish and Wildlife Service. Some expenditures reported in the 2011 National surveys were attributed by sportsmen to hunting and fishing. Rather than exclude those expenditures, they were pro-rated based on the respondents days of hunting and fishing. In addition, there are some minor variances on the treatment of outlier observations.

[^26]:    * Sample Size too small to report

[^27]:    * Sample Size too small to report.

[^28]:    *Rifle shooting and handgun shooting both include plinking, benchrest, tactical, cowboy, etc.

[^29]:    Source: ShooterSurvey.com and HunterSurvey.com.

[^30]:    Source:: NSSF Report, America's Hunters - A detailed look at demographics and expenditures 2013 Edition

    * Sample size too small for reliable results.

