Page 1 1 IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF ILLINOIS 2 3 CALEB BARNETT, et al.,)) 4 Plaintiffs,)) 5) No. 3:23-cv-209-SPM vs.) 6 KWAME RAOUL, et al.,) 7 Defendants.) 8 The deposition of SALAM FATOHI, called by the 9 Defendant for examination taken pursuant to the 10 Federal Rules of Civil Procedure of the United 11 12 States District Courts pertaining to the taking of 13 depositions, before Valerie Calabria, CSR, RPR, 14 taken at 330 North Wabash Avenue, Suite 3300, Chicago, Illinois, on May 22, 2024, at 9:08 a.m. 15 16 17 18 19 20 21 22 23 24

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	APPEARANCES:	1	DEPOSITION EXHIBITS	-
2	SWANSON, MARTIN & BELL, LLP	2	NUMBER/DESCRIPTION IDENTIFIED	
3	BY: MR. ANDREW A. LOTHSON MR. JAMES B. VOGTS	3	Exhibit 13 Trial transcript 225	
5	330 North Wabash Avenue, Suite 3300	4	Exhibit 14 NSSF detachable magazine 233	
4	Chicago, Illinois 60611	1	report 1990-2021	
_	312.321.9100	5	Teport 1990-2021	
5	alothson@smbtrials.com		Entitie 15 Encol menufacture totale 201	
6	jvogts@smbtrials.com		Exhibit 15 Excel manufacturers totals 281	
	appeared on behalf of the Plaintiff;	6	spreadsheet	
7		7	Exhibit 16 Excel manufacturers totals 287	
	STATE OF ILLINOIS, OFFICE OF ATTORNEY GENERAL		spreadsheet	
8	BY: MR. CHRISTOPHER G. WELLS	8		
9	MR. MICHAEL M. TRESNOWSKI 115 South LaSalle Street		Exhibit 17 Magazine survey 311	
	Chicago, Illinois 60603	9		
10	312.814.3000		Exhibit 18 The Writer's Guide to 318	
	christopher.wells@ilag.gov	10	Firearms and Ammunition	
11 12	michael.tresnowski@ilag.gov			
12	appeared on behalf of the Defendants.	11	1 8	
	ALSO PRESENT:		comprehensive report	
14		12		
	Shelby Baird Smith, Esq., NSSF		Exhibit 20 Modern sporting rifle 321	
15	via videoconference)	13	survey	
16	via videoconference)	14	Exhibit 21 2021 retailer survey 333	
-	Kathryn Hunt Muse, Esq.	15		
17	Andrew Hamilton, Esq.	16		
10	Matthew Rowen, Esq.	17		
18	Katherine Asfour, Esq. Will Bergstrom, Esq.	18		
19	win bergsubin, Esq.	19		
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21		21		
22 23		22		
	Reported By: Valerie M. Calabria, CSR, RPR	23		
1	License No.: 084-003928	24		
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	INDEXWITNESSEXAMINATIONSALAM FATOHIEXAMINATIONSALAM FATOHIBY MR. WELLSBY MR. WELLS5BY MR. LOTHSON339BY MR. WELLS (Further)341DEPOSITION EXHIBITSNUMBER/DESCRIPTIONIDENTIFIEDNSSF Deposition Exhibit20Exhibit 1Deposition notice9Exhibit 2LinkedIn profile20Exhibit 3NSSF Answers to30Interrogatories39Exhibit 52021 AFMER71Exhibit 6industry intelligence report86Exhibit 7NSSF 2021 AFMER122corrections/adjustments159Exhibit 8Excel MSR spreadsheet159Exhibit 9Excel MSR spreadsheet159Exhibit 10Excel MSR spreadsheet192Exhibit 11MSR chart198	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	(Witness duly sworn.) SALAM FATOHI, called as a witness herein, having been first of sworn, was examined and testified as follows EXAMINATION BY MR. WELLS: Q. Could you state your name for the record, please. A. Salam Fatohi. Q. Can you spell it, please. A. S-a-l-a-m, as in "Mike," F-a-t-o-h-i. Q. So my name is Chris Wells. We me the first time today. A. Yes. Q. I'm an attorney with the Illinois Attorney General's Office, and I represent the governor of Illinois; the attorney general of Illinois; and the director of the Illinois State Police, Brendan Kelly. Have you testified in a deposition before?	dul s: e

2 (Pages 2 - 5)

Page 6 Page 8 1 Q. Where have you testified before? Q. And you're here today testifying based 1 2 A. In Oregon for NSSF's challenge to -- I 2 on a notice that I served on the National Shooting 3 think it's Motion 114 or something 114. I forgot 3 Sports Foundation, Incorporated, which I'll refer 4 the exact name, but it was 114. 4 to as NSSF. You're familiar with NSSF? 5 Q. Was that in-court testimony? 5 A. I am familiar. 6 A. Yes. Q. NSSF is a nonprofit organization that 6 7 Q. So although we're not in court today, 7 has sued the parties that I represent, so Attorney 8 you were just sworn in. So you're under oath. 8 General Kwame Raoul and ISP director Brendan Kelly. 9 A. Yes. 9 The name of the lawsuit is Barnett versus Raoul. 10 Q. And it's like you're in court. Do you 10 That's No. 23-cv-209 pending in the US District 11 understand that? 11 Court of Illinois for the Southern District of 12 A. I do understand. 12 Illinois. 13 Q. Great. And like in court, we've got a 13 There are three other cases that have 14 been consolidated with the Barnett case: The 14 court reporter who is here taking down what's being 15 said. The challenge, as you may know, is that you 15 Harrel versus Raoul case, 23-cv-141; Langley versus 16 have to wait for me to finish, and I have to wait 16 Kelley, 23-cv-192; Federal Firearms Licensees of 17 for you to finish. Because it makes her life a lot 17 Illinois versus Pritzker, 23-cv-215. All of those 18 easier, and it makes the transcript a lot more 18 are pending in the Southern District of Illinois. 19 readable. 19 The deposition you're giving today is 20 So I would ask you to just wait until 20 relevant to and may be used in all of those cases, 21 I get the question out and then respond. 21 fair enough? 22 Inevitably, witnesses forget and interrupt, and 22 A. That's fair. 23 that's okay. I'll remind you again. But if you 23 Q. So I've previously handed you what's 24 could just try to wait, that would be much 24 been marked as Deposition Exhibit No. 1. Have you Page 7 Page 9 1 appreciated. 1 seen this document before? 2 Your attorney -- you're being 2 A. Yes. 3 represented by Mr. Lothson today; is that right? 3 (NSSF Deposition Exhibit 1 was 4 A. That's correct. marked for identification.) 4 5 Q. He may object. Generally speaking, 5 BY MR. WELLS: 6 you'll still need to answer the question that I O. What is it? 6 7 ask. If you don't understand the question, please 7 A. I believe these are the questions asked 8 let me know. If you answer the question, I will 8 by us that we provided interrogatory responses to. 9 assume, and everybody reading the transcript will 9 Q. And would you read the title of the 10 assume, that you understood the question as asked; 10 document. 11 is that fair? 11 Α. "In the United States District Court for 12 A. That's fair. 12 the" --Q. There may be a circumstance in which he 13 13 Q. I'm sorry. Skipping down, the amended. 14 objects based on privilege, the attorney-client 14 "Amended Rule 30(b)(6) Notice of A. 15 privilege. That touches on conversations that you 15 Deposition of National Shooting Sports Foundation, 16 have with your attorneys and privileged 16 Inc." 17 information. That's the one exception to the 17 Q. Okay. And flipping to the second page, 18 you-have-to-answer rule. And we'll take that up as 18 have you seen this page before? 19 19 it comes. I don't anticipate a lot of that today, A. Yes. 20 but we'll see, obviously. 20 Q. So there's a list of 12 topics here; 21 Are you on any medication today that 21 would you agree? 22 would prevent you from giving full, truthful 22 A. Yes. 23 testimony? 23 Q. Okay. And are you prepared to testify 24 A. No. 24 on these 12 topics?

	Page 10		Page 12
1	A. Yes.	1	Q. Size of what?
2	MR. LOTHSON: And I'll only to the extent	2	A. Size of the ammunition that the firearm
3	that we haven't lodged an objection; written that	3	accepts.
4	to you, I believe, in an e-mail of May 17, 2024,	4	Q. And is it the entire cartridge, or is it
5	limited objections, topics 1 and 8.	5	something else?
6	BY MR. WELLS:	6	A. It is the typically the diameter of
7	Q. Correct. So you're prepared to testify,	7	the projectile.
8	subject to the objections that NSSF served to	8	Q. Projectile means the bullet?
9	topics 1 and 8; is that fair to say?	9	A. Projectile is the bullet.
10	A. I'm sorry. Can you repeat that.	10	Q. So when I refer to "caliber" today, I
11	Q. You're prepared to testify to topics 1	11	may say things like "22." Do you have an
12	through 12, subject to the two objections that NSSF	12	understanding of what "22" means in terms of
13	provided us	13	caliber?
14	A. Yes.	14	A. Yes.
15	Q by e-mail?	15	Q. What is that understanding?
16	-	16	A. So .22 is the designation of the size of
17	Q. Again, just wait for me to finish.	17	the bullet diameter from full sorry full
18			diameter of the bullet being 0.22 inches.
19	-	19	Q. And for the sake of the court reporter,
20	-	20	you said "point 22." So sometimes people will use
21			the phrase "22" to refer to .22; is that fair to
22	confirm that the witness is designated to testify		say?
	on behalf of NSSF on the topics, as just described,	23	•
	subject to your objections.	24	
	Page 11		Page 13
1		r 1	caliber, will you understand that I'm referring to
	Rule 30(b)(6) on topics that are within the notice,		.22-caliber ammunition?
	subject to Rule 30(b)(6), of course, and the	3	
	obligation to reasonably prepare to testify on such	4	Q. Similar questions for 5.56. Are you
	topics.		familiar with 5.56-caliber ammunition?
	BY MR. WELLS:	6	A. Yes.
7	Q. All right. So since you've been	7	
8	designated to testify on behalf of NSSF today, what	8	are referring to 5.56-caliber ammunition, correct?
	designated to testify on behan of (655) today, what		
	you say here today will be treated as NSSE's	9	-
9	you say here today will be treated as NSSF's testimony: is that fair?	9 10	A. It's 5.56-millimeter instead of the
9 10	testimony; is that fair?	10	A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and
9 10 11	testimony; is that fair? A. That is fair.	10 11	A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the
9 10 11 12	testimony; is that fair?A. That is fair.Q. For the topics that have been	10 11 12	A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably.
9 10 11 12 13	testimony; is that fair?A. That is fair.Q. For the topics that have beenidentified, and as Mr. Lothson just laid out,	10 11 12 13	A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably.Q. So if I say "556" today, I will
9 10 11 12 13 14	testimony; is that fair?A. That is fair.Q. For the topics that have beenidentified, and as Mr. Lothson just laid out,you're speaking for NSSF today. Do you understand	10 11 12 13 14	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO
9 10 11 12 13 14 15	testimony; is that fair?A. That is fair.Q. For the topics that have beenidentified, and as Mr. Lothson just laid out,you're speaking for NSSF today. Do you understand that?	10 11 12 13 14 15	A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably.Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair?
9 10 11 12 13 14 15 16	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. 	10 11 12 13 14 15 16	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair.
9 10 11 12 13 14 15 16 17	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of 	10 11 12 13 14 15 16 17	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean?
9 10 11 12 13 14 15 16 17 18	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our 	10 11 12 13 14 15 16 17 18	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it
9 10 11 12 13 14 15 16 17 18 19	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our lives easier and perhaps the court reporter's, too. 	10 11 12 13 14 15 16 17 18 19	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it here today, is an international standard for a
9 10 11 12 13 14 15 16 17 18 19 20	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our lives easier and perhaps the court reporter's, too. So you're familiar with caliber? 	10 11 12 13 14 15 16 17 18 19 20	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it here today, is an international standard for a particular type of cartridge parameters.
9 10 11 12 13 14 15 16 17 18 19 20 21	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our lives easier and perhaps the court reporter's, too. So you're familiar with caliber? A. Yes, I'm familiar with caliber. 	10 11 12 13 14 15 16 17 18 19 20 21	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it here today, is an international standard for a particular type of cartridge parameters. Q. Do you understand NATO to stand for the
9 10 11 12 13 14 15 16 17 18 19 20 21 22	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our lives easier and perhaps the court reporter's, too. So you're familiar with caliber? A. Yes, I'm familiar with caliber. Q. What is caliber? 	10 11 12 13 14 15 16 17 18 19 20 21 22	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it here today, is an international standard for a particular type of cartridge parameters. Q. Do you understand NATO to stand for the North Atlantic Treaty Organization?
9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 testimony; is that fair? A. That is fair. Q. For the topics that have been identified, and as Mr. Lothson just laid out, you're speaking for NSSF today. Do you understand that? A. I do understand that. Q. Okay. I'm going to cover a couple of pieces of terminology that I think will make our lives easier and perhaps the court reporter's, too. So you're familiar with caliber? A. Yes, I'm familiar with caliber. Q. What is caliber? 	10 11 12 13 14 15 16 17 18 19 20 21 22 23	 A. It's 5.56-millimeter instead of the inches portion. So it's got NATO designation and the commercial designation. So I understand the two interchangeably. Q. So if I say "556" today, I will generally be referring to 5.56-millimeter NATO caliber; is that fair? A. That's fair. Q. And what does NATO mean? A. A NATO designation, as I understand it here today, is an international standard for a particular type of cartridge parameters. Q. Do you understand NATO to stand for the

1	Page 14		Page 16
1	what it's called.	1	A. The National Firearms Act, I believe in
2	Q. If I say "380" in reference to caliber,	2	1968. It's a regulation that controls firearms
3	will you understand what that means?	3	outside of the Gun Control Act.
4	A. Yes.	4	Q. So the National Firearms Act, you
5	Q. And that refers to .380-caliber	5	understand, is a federal law?
6	ammunition; is that fair to say?	6	A. Yes.
7	A. Yes.	7	Q. And it regulates certain types of
8	Q. Similar question for 7.62. If I say	8	firearms; is that fair to say?
9	"762-caliber," will you understand what I'm saying?	9	A. Yes.
10	A. I understand it's a 30-caliber	10	Q. So when I say "NFA firearms" today,
11	projectile, 7.62. But which 7.62 are you talking	11	that's what I'll be referring to; is that fair?
12	about?	12	A. Yeah.
13	Q. So 7.62 by 39 millimeters.	13	Q. Could you describe for me your
14	A. Okay.	14	educational background.
15	Q. And what does that mean, 7.62 by	15	A. I have a bachelor's of business
16	39 millimeters?	16	administration from Wayne State University, and I
17	A. 7.62 by 39 is a common AK-platform		have continued education in the fields of research
18	cartridge.	18	survey methodology and statistics.
19	Q. And the 7.62 refers to what?	19	Q. You said research survey methodology and
20	A. 7.62 refers to the diameter of the	20	statistics?
21	bullet.	21	A. That's correct.
22	Q. And what does the 39 refers to?	22	Q. And how did you describe that? You said
23	A. 39 is the length of the case.	23	continuing education?
24	Q. Also sometimes called the cartridge?	24	A. Yes.
	Page 15		Page 17
1	A. Cartridge case, yes.	1	Q. What's the nature of that continuing
2	Q. Yeah, cartridge case. So if I use "762"	2	education?
3	today, unless I say otherwise, I'll generally be	3	A. Seeking out education through AMA. I
	referring to the 7.62 by 39-millimeter caliber; is		believe it's American Management Association. The
	that fair?		are a training organization for different
6	A. That sounds good.		variations of continuing education. And also
7	Q. Are you familiar with the term "MSR"?		seeking out my own education through LinkedIn and
8	A. Yes, I am.		other sources. LinkedIn Learning and other
9	Q. What's your understanding of the term	1	sources.
	"MSR"?	10	Q. Is the American Management Association
10	A. That MSR means modern sporting rifle.		•
		11	an accredited institution of higher learning?
11			an accredited institution of higher learning? A. I believe so, but I don't know for sure.
11 12	Q. So at times today I may say "modern	12	A. I believe so, but I don't know for sure.
11 12 13	Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using	12 13	A. I believe so, but I don't know for sure.Q. Are you pursuing a degree from American
11 12 13 14	Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair?	12 13 14	A. I believe so, but I don't know for sure.Q. Are you pursuing a degree from American Management Association?
11 12 13 14 15	Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair?A. No problem with that.	12 13 14 15	A. I believe so, but I don't know for sure.Q. Are you pursuing a degree from American Management Association?A. No. It's strictly one-off classes about
11 12 13 14 15 16	Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair?A. No problem with that.Q. And NSSF sometimes uses the abbreviation	12 13 14 15 16	A. I believe so, but I don't know for sure.Q. Are you pursuing a degree from American Management Association?A. No. It's strictly one-off classes about different subjects.
11 12 13 14 15 16 17	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? 	12 13 14 15 16 17	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes?
11 12 13 14 15 16 17 18	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? A. That's correct. 	12 13 14 15 16 17 18	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes? A. Typically posted over Zoom. I have not
 11 12 13 14 15 16 17 18 19 	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? A. That's correct. Q. And in its internal correspondence? 	12 13 14 15 16 17 18 19	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes? A. Typically posted over Zoom. I have not attended any in-person with them.
 11 12 13 14 15 16 17 18 19 20 	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? A. That's correct. Q. And in its internal correspondence? A. Yes, common vernacular. 	12 13 14 15 16 17 18 19 20	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes? A. Typically posted over Zoom. I have not attended any in-person with them. Q. What's the content of the courses that
 11 12 13 14 15 16 17 18 19 20 21 	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? A. That's correct. Q. And in its internal correspondence? A. Yes, common vernacular. Q. If I say "NFA firearms," are you 	12 13 14 15 16 17 18 19 20 21	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes? A. Typically posted over Zoom. I have not attended any in-person with them. Q. What's the content of the courses that you've taken from the American Management
 11 12 13 14 15 16 17 18 19 20 21 	 Q. So at times today I may say "modern sporting rifle" and I may say "MSR." I'll be using those terms interchangeably; is that fair? A. No problem with that. Q. And NSSF sometimes uses the abbreviation MSR in its publications, correct? A. That's correct. Q. And in its internal correspondence? A. Yes, common vernacular. 	12 13 14 15 16 17 18 19 20 21	 A. I believe so, but I don't know for sure. Q. Are you pursuing a degree from American Management Association? A. No. It's strictly one-off classes about different subjects. Q. What's the format of those classes? A. Typically posted over Zoom. I have not attended any in-person with them. Q. What's the content of the courses that

	Page 18		Page 2
1	Q. I think you said you've done some	1	A. I'm sorry. Can you say that again.
2	continuing education in survey methods; is that	2	Q. Did you go straight from high school to
3	right?	3	college?
4	A. Yes.	4	A. Oh, yeah, other than the summer in
5	Q. Could you describe what that education	5	between graduating and starting in the fall.
6	is.	6	Q. So what year did you graduate from
7	A. Yes. Going through LinkedIn Learning.	7	college?
8	There's various classes that I've taken that have	8	A. I believe it was 2017.
9	continued and expanded my knowledge on those	9	Q. And what year did you graduate from high
10	subjects.	10	school?
11	Q. And have you received any degree in	11	A. 2007.
12	survey methodology?	12	Q. And in between 2007 and when you started
13		13	college at Wayne State, what did you do?
14	-	14	A. I was working full-time and going to
15	methodology?	15	school.
16		16	(NSSF Deposition Exhibit 2 was
17	Q. How about statistics? What coursework	17	marked for identification.)
18	have you done in statistics?	18	BY MR. WELLS:
19	-	19	Q. I'm handing you what has been marked as
20	the exact courses that I've taken. But just	20	Deposition Exhibit 2. Does this information look
	general learning on LinkedIn Learning for expanding		familiar to you?
	my current knowledge.	22	A. Yes.
23		23	Q. And what is it?
	statistics and survey methodology, the coursework	24	A. It's a collection of my education and
	Page 19		Page 2
1	that you've done has been exclusively through	1	work history.
		1 2	-
	that you've done has been exclusively through LinkedIn Learning?	2	work history.
2	that you've done has been exclusively through LinkedIn Learning?	2 3	work history. Q. So I can represent to you that this is a
2 3 4	that you've done has been exclusively throughLinkedIn Learning?A. Yes.	2 3 4	work history.Q. So I can represent to you that this is a printout of information that's on your LinkedIn
2 3 4	that you've done has been exclusively throughLinkedIn Learning?A. Yes.Q. And, generally speaking, what isLinkedIn Learning?	2 3 4 5	work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like
2 3 4 5 6	that you've done has been exclusively throughLinkedIn Learning?A. Yes.Q. And, generally speaking, what isLinkedIn Learning?	2 3 4 5	work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like an accurate representation of the information on
2 3 4 5 6 7	 that you've done has been exclusively through LinkedIn Learning? A. Yes. Q. And, generally speaking, what is LinkedIn Learning? A. LinkedIn Learning is a platform that 	2 3 4 5 6	work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like an accurate representation of the information on your LinkedIn profile?
2 3 4 5 6 7	 that you've done has been exclusively through LinkedIn Learning? A. Yes. Q. And, generally speaking, what is LinkedIn Learning? A. LinkedIn Learning is a platform that NSSF subscribes to to provide learning material to employees. 	2 3 4 5 6 7 8	 work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like an accurate representation of the information on your LinkedIn profile? A. Yes.
2 3 4 5 6 7 8 9	 that you've done has been exclusively through LinkedIn Learning? A. Yes. Q. And, generally speaking, what is LinkedIn Learning? A. LinkedIn Learning is a platform that NSSF subscribes to to provide learning material to employees. 	2 3 4 5 6 7 8 9	 work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like an accurate representation of the information on your LinkedIn profile? A. Yes. Q. Okay. And I see here that you have a
2 3 4 5 6 7 8 9	 that you've done has been exclusively through LinkedIn Learning? A. Yes. Q. And, generally speaking, what is LinkedIn Learning? A. LinkedIn Learning is a platform that NSSF subscribes to to provide learning material to employees. Q. What statistical techniques have you 	2 3 4 5 6 7 8 9 10	 work history. Q. So I can represent to you that this is a printout of information that's on your LinkedIn profile. Does this, generally speaking, look like an accurate representation of the information on your LinkedIn profile? A. Yes. Q. Okay. And I see here that you have a bachelor of science in business administration and
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		Page 22			Page 24
1	Q.	How do you use firearms?	1	A.	Reports, training opportunities,
2	А.	For recreational purposes, competition,	2	connect	ing them with different entities in order to
3	hunting	, and home protection.	3	be comp	pliant with, say, ATF regulations.
4	Q.	How long have you used firearms?	4	Q.	What's your title at NSSF?
5	А.	Honestly, about 15 or 16 years.	5	А.	Director of research.
6	Q.	How did you come to develop an interest	6	Q.	What are your responsibilities at NSSF?
7	in firea	rms?	7	A.	I run the research department.
8	А.	Exposure through hunting, invitations to	8	Q.	How big is the research department at
9	go to th	e range with friends.	9	NSSF?	
10	Q.	And what types of firearms do you have	10	A.	It is three employees.
11	experie	nce handling and discharging?	11	Q.	Who are those employees?
12	А.	How do you want me to answer that? In	12	A.	It is myself, Dianne Vrablic, and
13	platforr	n or	13	Courtne	ey Willis.
14	Q.	Let's start by tell me what handguns	14	Q.	How long have you worked at NSSF again?
15	you've	used, and then tell me what rifles you've	15	A.	It will be four years in June.
16	used, a	nd then tell me what shotguns you've used.	16	Q.	So you started in 2020; is that fair to
17	А.	I think we need a lot of time	17	say?	
18	Q.	Okay.	18	A.	Yeah, June 2020.
19	А.	going through every single one, but I	19	Q.	During that time, the four years you've
20	can bro	adly speak to platforms	20	been at	NSSF, have you always been the director of
21	Q.	Sure.		research	
22	А.	if that's okay.	22	A.	No.
23	Q.	That's fine.	23	Q.	What other roles have you had at NSSF?
24	А.	Okay. Handguns; revolvers; rifles;	24	A.	Manager of legislative and policy
			-		
		Page 23			Page 25
1	shotgun	Page 23 s; muzzle-loaders, even though they're not	1	researc	Page 25 ch. And manager of research.
	-	s; muzzle-loaders, even though they're not	$\begin{vmatrix} 1\\ 2 \end{vmatrix}$		ch. And manager of research.
	technica	as; muzzle-loaders, even though they're not ally a firearm.	2	Q.	-
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	technica Q. technica A. Control firearm Q. what you firearm A. Q. A. Q. A. firearm Q. A. we crea	 as; muzzle-loaders, even though they're not ally a firearm. When you say muzzle-loaders are not ally a firearm, what do you mean? The Gun Control Act does not Gun Act and ATF does not recognize them as a They're a permitted weapon. So is federal definitions for firearms ou look to to define what is and is not a? Yes. What is NSSF? The National Shooting Sports Foundation. What is it an organization? NSSF is a trade organization for the industry. What does it do? What does NSSF do? We advocate on behalf of the industry, 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q. researce A. compil Kind o researce Q. within A. Q. policy researce A. in rese Q. among someour researce	ch. And manager of research. Manager of legislative and policy ch. What did that role entail? Largely administrative functions to le, organize data, and update fact sheets. of doing the nuts-and-bolts work of the ch department. And it's legislative and policy research the research department at NSSF? I'm sorry? Is the legislative is legislative and research a function that falls within the ch department, broadly, at NSSF? It's one of the things that we do, yes, arch. So in the research group right now, the three employees that you named, is ne responsible for legislative and policy ch?
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	technica Q. technica A. Control firearm Q. what you firearm A. Q. A. Q. A. firearm Q. A. we creaa resource	 aly a firearm. When you say muzzle-loaders are not ally a firearm, what do you mean? The Gun Control Act does not Gun Act and ATF does not recognize them as a They're a permitted weapon. So is federal definitions for firearms ou look to to define what is and is not a Yes. What is NSSF? The National Shooting Sports Foundation. What is it an organization? NSSF is a trade organization for the industry. What does it do? What does NSSF do? We advocate on behalf of the industry, te safety programs, we provide research and es for our members, and we I think I said this provide resources for our 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Q. researce A. compil Kind of researce Q. within A. Q. policy researce A. in rese Q. among someof researce A. Q.	 ch. And manager of research. Manager of legislative and policy ch. What did that role entail? Largely administrative functions to le, organize data, and update fact sheets. of doing the nuts-and-bolts work of the ch department. And it's legislative and policy research the research department at NSSF? I'm sorry? Is the legislative is legislative and research a function that falls within the ch department, broadly, at NSSF? It's one of the things that we do, yes, arch. So in the research group right now, the three employees that you named, is ne responsible for legislative and policy ch? That would be Courtney Willis.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	technica Q. technica A. Control firearm Q. what yo firearm A. Q. A. Q. A. firearm Q. A. firearm Q. k. firearm Q. k. control firearm A. control firearm firearm A. control firearm firea	 aly a firearm. When you say muzzle-loaders are not ally a firearm, what do you mean? The Gun Control Act does not Gun Act and ATF does not recognize them as a They're a permitted weapon. So is federal definitions for firearms ou look to to define what is and is not a Yes. What is NSSF? The National Shooting Sports Foundation. What is it an organization? NSSF is a trade organization for the industry. What does it do? What does NSSF do? We advocate on behalf of the industry, te safety programs, we provide research and es for our members, and we I think I said this provide resources for our 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q. researce A. compil Kind of researce Q. within A. Q. policy researce A. in rese Q. among someof researce A. Q.	 ch. And manager of research. Manager of legislative and policy ch. What did that role entail? Largely administrative functions to le, organize data, and update fact sheets. of doing the nuts-and-bolts work of the ch department. And it's legislative and policy research the research department at NSSF? I'm sorry? Is the legislative is legislative and research a function that falls within the ch department, broadly, at NSSF? It's one of the things that we do, yes, arch. So in the research group right now, the three employees that you named, is ne responsible for legislative and policy ch? That would be Courtney Willis. And do you supervise Courtney Willis?

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1 A. Because our industry is one of the most	1 of a particular member.
2 highly regulated industries in the US, and we are	2 BY MR. WELLS:
3 usually the subject of an additional regulation.	3 Q. Understood. Are you able to share what
4 Q. Does NSSF advocate for certain	4 members of what firearms manufacturers are
5 legislation or policy?	5 members of NSSF? Not all of them, but examples?
6 A. I know that we have a lobbying group in	6 A. I mean, I can definitely name some of
7 our federal and state affairs that does that kind	7 the top manufacturers of firearms. They are
8 of work.	8 represented in our reports, and I'm happy to go
9 MR. LOTHSON: And I'll object just to the	9 over that, if you'd like.
10 scope of this as outside of the scope of what's in	10 Q. Okay. So as we examine the reports, I
11 the notice, as agreed to and not objected to at	11 would ask that, as we go through it, if there are
12 this juncture.	12 particular companies that you know are definitely
13 MR. WELLS: Understood.	12 particular companies that you know are definitely 13 not members of NSSF, you know, please let me know.
14 BY MR. WELLS: Onderstood.	14 Because my understanding is that, generally
	15 speaking, a lot of the information that NSSF relies16 on comes from manufacturers that are NSSF members;
16 topic, which is is the research that's generated by	
17 your group, the research group at NSSF, used for	17 is that fair to say?
18 the legislative advocacy that NSSF does?	18 A. Yeah, that's fair. I would be
19 MR. LOTHSON: And I'll object just because I	19 hard-pressed to find a major manufacturer that's in
20 think that's an area of inquiry that's objected to.	20 our reports that's not a member.
21 BY MR. WELLS:	21 Q. Do you have an understanding as to why
22 Q. You can answer.	22 manufacturers are members of NSSF?
23 A. Oh, okay. Our research creates fact	A. Typically, it's for access to those
24 sheets and other resources for our lobbyists and	24 resources and other benefits that I stipulated to
Page 27	Page 29
1 also for our members to be educated on topics, and	1 earlier.
2 those can be used for a variety of reasons.	2 Q. How does NSSF receive revenue?
3 Q. Who are NSSF's members, broadly	3 A. I believe through membership dues.
4 speaking?	4 Q. Any other sources of revenue?
5 A. Broadly speaking, firearm and ammunition	5 MR. LOTHSON: I'll object; just beyond the
6 manufacturers, distributors, retailers. We have, I	6 scope of the notice of the deposition.
7 believe, some media and natural not natural	7 But to the extent you know, Salam, go
8 resources conservation groups.	8 ahead.
9 Q. What are some examples of conservation	9 THE WITNESS: Membership dues just for being a
10 groups that are NSSF members?	10 member and then also from SHOT Show.
11 A. I don't want to name any particular one	11 BY MR. WELLS:
12 because I don't want to make it sound like an	12 Q. What is the SHOT Show?
13 endorsement or anything else like that. So I'd	13 A. It is our Shooting, Hunting, Outdoor
14 like to not name particular members in that regard,	14 Trade Show that we host in Vegas annually.
15 if that's okay with you.	15 Q. So S-H-O-T
16 Q. So you're politely refusing to answer;	16 A. Stands for
17 is that fair to say?	17 Q stands for Shooting, Hunting, Outdoor
18 MR. LOTHSON: I think on the concern of	18 Trade Show; is that fair to say?
19 disclosure of membership identities with	19 A. Correct.
20 specificity.	20 Q. And the acronym SHOT invokes a shot from
21 THE WITNESS: There are not many conservation	21 a firearm, right?
22 groups, and I don't know if it's appropriate for me	22 A. I believe so. I would
23 to sit here today and name off the ones that come	23 Q. Does it come to mind when you hear
24 to mind and make it seem as if it's an endorsement	24 A. Yes.

Page 30	Page 3
1 Q the word "shot"?	1 rifle (MSR) is an AR- or AK-platform rifle and
2 A. Yes.	2 variants thereof and has the same general design
3 MR. WELLS: Fair enough. Okay.	3 features of these rifles."
4 (NSSF Deposition Exhibit 3 was	4 Did I read that correctly?
5 marked for identification.)	5 A. Yes.
6 BY MR. WELLS:	6 Q. And do you agree that that is an
7 Q. So I've just handed you what's been	7 accurate definition of modern sporting rifle or
8 marked as Deposition Exhibit 3. Have you seen this	8 MSR?
9 document before?	9 A. That is a accurate definition.
10 A. Yes.	10 Q. Are there other definitions?
11 Q. What is it?	11 A. I believe that it could be expanded or
12 A. These are the answers to the	12 narrowed, depending on this scope. But, generally,
13 interrogatory questions.	13 I think that would be a apt definition.
14 Q. And do you agree with me that on the	14 Q. And sentence two of interrogatory
15 first page in bold it says "National Shooting	15 response No. 12 here, it says "AR- or AK-platform
16 Sports Foundation, Inc.'s, Answers and Objections	16 rifle." Do you see that?
17 to Defendants' First Set of Interrogatories"?	17 A. Yes.
18 A. Yes.	18 Q. What does AR refer to there?
19 Q. And directing your attention to the page	19 A. Armalite rifle.
20 that looks like this, which is the page that	20 Q. What is Armalite?
21 immediately follows numbered page 9, do you see	A. Armalite was the company that
22 your signature on this page?	22 founded/started the AR design.
A. Yes, sir.	23 Q. Do you know who specifically at Armalite
24 Q. So and where your signature is	24 came up with the AR design?
Page 31 1 underneath a declaration stating that everything	Page 3 1 A. I'm aware of it. As I sit here today, I
2 that you were testifying to the truthfulness of the	2 can't recall the designer's name, but I am aware of
3 answers that are in these interrogatory responses;	3 it.
4 is that fair?	4 Q. Are you familiar with the name Eugene
5 A. Yes.	5 Stoner?
6 Q. All right. I'm going to direct your	6 A. Yes. That's one and the same.
7 attention to let's see page 7. And directing	7 Q. Who was Eugene Stoner?
8 your attention to the answer to response number	8 A. I'm not sure if he was the owner of
9 or to interrogatory No. 12, do you see that?	
	9 Armalite at the time, but I know he was integral to
10 A. Yes.	10 the design of the AR-15 platform.
11 Q. So are you familiar with the contents of	11 Q. And would you agree with me that the
12 this answer?	12 AR-15 was designed by Eugene Stoner in the 1950
13 A. I would like a moment to	13 MR. LOTHSON: I'll object just to the extent
14 Q. Sure.	14 this is beyond the scope of the notice.
15 A go over it, if that's all right.	15 But to the extent he knows.
16 Q. Just let me know when you're finished.	16 THE WITNESS: I can't recall if it was the
17 A. I'm finished.	17 '50s or the '60s, but it was around that general
18 Q. So I'm going to direct your attention to	18 area.
19 the second sentence of NSSF's interrogatory	19 BY MR. WELLS:
20 response No. 12. And I'm going to read it to you	20 Q. Do you have an understanding that the
21 and ask if I read it correctly. Okay?	21 AR-15 was adopted by the United States military and
2	22 designated the M-16?
 A. Okay. Q. "Subject to and without waiving these objections, NSSF states that a modern sporting 	 22 designated the M-16? 23 A. Yes. 24 Q. What is the typical caliber of an

9 (Pages 30 - 33)

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Page 34	Page 36
1 AR-platform rifle?	1 AK-platform rifle?
2 A. Typically, it's going to be	2 A. That would be 7.62 by 39.
3 .223 Remington/5.56 NATO.	3 Q. When you say AR or AK platform in this
4 Q. You said .223 Remington/5.56 NATO.	4 interrogatory response, what does "platform" mean?
5 So and by "223," you mean .223?	5 A. Platform refers to the receiver design
6 A. Yes, 223.	6 and body design of the particular firearm.
7 Q. When you said "slash"223/5.56 NATO,	7 Q. What is the receiver design?
8 why the slash? What does that mean?	8 A. So you can have split receiver, nonsplit
9 A. The two cartridges are very similar, but	9 receiver. ARs are generally split-receiver
10 they are not the same. There are certain external	10 platform, where an AK is a single-receiver with a
11 body dimensions that are different. I believe the	11 top cover. Both gas-operated weapons.
12 neck angle is one particular dimension that	12 Q. What is a split receiver?
13 designates whether it's one versus the other. And	13 A. Meaning that there is an upper and a
14 to the best of my knowledge, there are different	14 lower receiver.
15 loading parameters for the two, one being	15 Q. And what is a receiver?
16 commercial and the other one being the NATO spec.	16 A. It's the frame of the firearm.
17 Q. Are there commercially available AR-15	17 Q. When you say gas-operated in reference
18 rifles that use the 5.56 NATO spec ammunition?	18 to AR-platform firearms, what do you mean?
19 A. Yes, there are.	19 A. The firearm is semiautomatic and relies
20 Q. Again directing your attention to the	20 on the propellant gases from the expelled cartridge
21 second sentence in interrogatory response No. 12	21 in order to perform a cycle function of the
22 from NSSF, what does "AK" refer to here?	22 semiauto action.
23 A. AK platform is a design by I forgot	23 Q. I believe you stated that "platform"
24 the guy's first name. Last name Kalashnikov. It's	24 also refers to body design; is that correct?
Page 35	Page 37
1 the it's a Russian-designed rifle that is very	1 A. For lack of better terms, yes. Not a
2 popular today.	2 super technical understanding of all the ins and
3 Q. When you say the design is very popular	3 outs, but that would be my jargon that I would use
4 today, what are you basing that on?	4 for it.
5 A. That's based off of the vast amount of	5 Q. What does "body design" mean?
6 AKs that are available, either nationwide and	6 A. So the overall design of the firearm,
7 worldwide. It's a prevalent gun. If you show	7 the frames. Trying to use vernacular that's
8 someone a even nongun person an AK, they know	8 familiar to help your understanding.
9 it's an AK.	9 Q. What is the body of a firearm?
10 Q. And when you're using "AK," are you	10 A. It would be I was referring in
11 referring to semiautomatic, fully automatic, or	11 that response I was referring to the receivers
12 both?	12 or receivers or receiver of the firearm, trying to
13 A. I'm referring to semiautomatic.	13 help you understand.
14 Q. Are there full-automatic versions of	14 Q. Is "body design" a term that NSSF uses?
15 AK-platform weapons?	15 A. No. That's simply me trying to
16 A. I believe there's full-auto versions of	16 communicate with you right now.
17 almost every firearm.	17 Q. By "body design," do you mean how the
18 Q. And, generally speaking, when you refer	18 firearm looks?
19 to an AK-platform firearm, do you understand that	19 A. No. Its construction.
20 the K is referring to Kalashnikov, the Russian	20 Q. Are there common attributes that
21 soldier who designed the original AK-47; is that	21 AR-platform rifles have externally?
22 fair?	22 A. What do you mean?
23 A. Yes.	23 Q. So, for instance, are you able to
24 Q. What is the typical caliber of an	24 determine, from looking at a manufacturer's

10 (Pages 34 - 37)

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D 20	D 40
Page 38	Page 40 1 A. This would be what a manufacturer fills
 website, just based on a picture of a firearm, whether or not it's an AR-platform firearm? 	2 out to report their AFMER reporting for the year.
3 A. Yeah.	3 Q. So is it fair to say you're aware of the
	4 existence of this form and its function?
4 Q. How do you do that?	
5 A. So it's knowing what an AR receiver set	5 A. Yes. I've just never reviewed this
6 looks like; knowing that it usually has a hand	6 particular form.
7 guard, knowing it usually has a stock of some kind,	7 Q. Have you ever reviewed any example of
8 usually has a grip, a rail for an optic.	8 this form before?
9 Q. When you say "grip," what do you mean?	9 A. Not in great detail. I typically work
10 A. An interface for someone to hold the	10 with a report that comes from these forms, not the
11 gun.	11 individual forms.
12 Q. What about a flash suppressor? Is that	12 Q. All right. If I could direct your
13 a common feature for an AR-platform rifle to have?	13 attention to the last page of this Deposition
14 A. Yeah. It's pretty standard equipment	14 Exhibit 4.
15 that comes on an AR-platform firearm.	15 A. I'm sorry. You said the last page?
16 Q. What other standard equipment comes on	16 Q. Yeah. I'm directing your attention to
17 an AR-platform firearm?	17 No. 5 where it says "Types of Firearms."
18 A. You can have varying degrees of hand	18 A. Yes.
19 guards; adjustable/nonadjustable stocks; you can	19 Q. I would ask you to just read the pistol,
20 have collapsible/noncollapsible stocks, which are	20 revolver, and rifle examples. And let me know when
21 adjustable/collapsible, collapsible meaning that it	21 you're done.
22 can collapse to the side, not collapse	22 A. Okay.
23 telescopingly. Different degrees of grips. I'm	23 Q. Are those definitions familiar to you of
24 not sure if I covered this a second ago, but you	24 pistol, revolver, and rifle?
Page 39	Page 41
1 can have a thread-in muzzle. You can have a muzzle	1 A. Yes.
2 break. You can have a flash hider. You can have a	2 Q. What's your understanding of what those
3 compensator.	3 definitions are?
4 Q. How would you describe an AK-platform	4 A. What do you mean?
5 firearm's body design?	5 Q. Where do they come from?
6 A. An AK is typically a single receiver,	
0 A. All AK is typically a single receiver,	6 A. Those are regulations provided by ATF to
7 not split; with a top cover; gas-operated rifle	· ·
	6 A. Those are regulations provided by ATF to
7 not split; with a top cover; gas-operated rifle	6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I
7 not split; with a top cover; gas-operated rifle8 with a hand guard; and either a fixed, telescoping,	6 A. Those are regulations provided by ATF to7 manufacturers. Possibly the original source, I8 think, might be the Gun Control Act.
7 not split; with a top cover; gas-operated rifle8 with a hand guard; and either a fixed, telescoping,9 or collapsible stock. Sometimes no stock.	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF?
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes.
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 	 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade,
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 15 before? 	 6 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade, 15 and intended to fire from the shoulder and designed
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 15 before? 16 A. I've never reviewed this document in 	 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade, 15 and intended to fire from the shoulder and designed 16 or redesigned and made or remade to use the energy
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 15 before? 16 A. I've never reviewed this document in 17 detail. 	 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade, 15 and intended to fire from the shoulder and designed 16 or redesigned and made or remade to use the energy 17 of the explosive in a fixed cartridge to fire only
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 15 before? 16 A. I've never reviewed this document in 17 detail. 18 Q. Can you read the title of the document 	 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade, 15 and intended to fire from the shoulder and designed 16 or redesigned and made or remade to use the energy 17 of the explosive in a fixed cartridge to fire only 18 a single projectile through a rifled bore for each
 7 not split; with a top cover; gas-operated rifle 8 with a hand guard; and either a fixed, telescoping, 9 or collapsible stock. Sometimes no stock. 10 (NSSF Deposition Exhibit 4 was 11 marked for identification.) 12 BY MR. WELLS: 13 Q. So I'm handing you what's been marked as 14 Deposition Exhibit 4. Have you seen this document 15 before? 16 A. I've never reviewed this document in 17 detail. 18 Q. Can you read the title of the document 19 in the upper right corner. 	 A. Those are regulations provided by ATF to 7 manufacturers. Possibly the original source, I 8 think, might be the Gun Control Act. 9 Q. Are these the types of definitions that 10 you rely upon in your work at NSSF? 11 A. Yes. 12 Q. Focusing specifically on the rifle 13 definition, I'm going to read it to you. It says 14 "A weapon designed or redesigned, made or remade, 15 and intended to fire from the shoulder and designed 16 or redesigned and made or remade to use the energy 17 of the explosive in a fixed cartridge to fire only 18 a single projectile through a rifled bore for each 19 single pull of the trigger and shall include any
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		Dogo 42		Page 44
1	А	Page 42 Yes.	1	vast majority of ARs out there come in .223.
$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q.	And does NSSF rely on that definition of	$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q. Would you agree with me that a modern
	•	its business or in its regularly conducted	3	
	activitie	- · ·	4	A. I would agree with you that it doesn't
5	A.	We have to, yes.		include handguns.
6	Q.	Why do you have to?	6	Q. So the category "modern sporting rifle"
	•	Because we have a heavily regulated	7	
1		<i>y</i> , and we have to comply with all of the	8	A. Correct.
	regs by		9	Q. So the category "modern sporting rifle"
10		And does this definition of rifle	-	does not include pistols, correct?
	include		11	A. No. You said handgun.
12		In this definition that you're having me	12	Q. Okay. What is the difference between a
		ere is no portion on caliber.		handgun and a pistol?
13		Is caliber part of the definition of a	13	A. So a pistol can be a handgun. A handgun
	Q. rifle?	is called part of the definition of a		doesn't have to be I'm sorry. A pistol doesn't
15		In this definition of rifle, I don't see		have to be a handgun, but a handgun can be a
-		n on caliber.		
18	-		17	pistol.
		In interrogatory response 12, directing ention back to that and that's the		Q. What are examples of pistols that are
	•		20	not handguns? A If you have an AB or AK platform as an
	-	atory response that you verified, correct? Yes.		A. If you have an AR or AK platform as an
21				MSR platform firearm that comes in a pistol format that is within the regulations of ATF that is, as
22		Is there any reference to caliber?		-
23		I don't see one, unless you want me to		far as I know, very popular platform and variant
24	look at	a particular portion.	24	of, that would be regulated as a pistol per ATF.
		Page 43		Page 45
1		Does the definition of NSS does the	1	Q. So you're relying on ATF's
		on of modern sporting rifle that NSSF uses		classification of pistol to determine whether a
		tivities rely on caliber as part of the	3	
	definitio		4	A. No. I rely I don't rely on anything.
5		No. To the best of my knowledge, I		The manufacturers rely on ATF's regulations of what
		lieve we do.		is a pistol and what is a rifle, revolver, shotgun,
7		Do you have an understanding as to why		et cetera. Handgun is just a term for as far as
	not?			I understand, a handgun is just a term for a
9		I can only, you know, give you my		pistol. But pistol a handgun is not
	-	on that. I believe that because, while		regulated as a particular platform. A pistol is.
		these platform firearms are centerfire,	11	Q. I see. Okay. So does the category
		llso a lot of rimfire variants. As		"modern sporting rifle" include pistols?
		ity of these MSRs grows, manufacturers will	13	A. It can.
	-	ou know, training, plinking versions of	14	Q. How can a pistol be a rifle?
		earms but in a more affordable cartridge.	15	A. Because it can absorb and include AR-
		uld be in rifle cartridges, pistol		and AK-platform MSRs. And for the purposes of
	-	es, rimfire.		counting those platforms, you can capture pistols,
18		Generally speaking, are centerfire 5.56		rifles, and frames that have yet to be built, which
		3-caliber AR-platform rifles more prevalent		is undeterminable at the time of production and
		-caliber AR-platform rifles?		reporting what those would, for lack of better
21	A.	.22 being rimfire?		words, grow up to be.
22	Q.	Yes.	22	Q. When you say "you can capture," who can
23	А.	.22 being rimfire, I would assume the		capture?
24	vast ma	jority or the best of my knowledge, the	24	A. In the ATF AFMER, as they're being

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1	Page 46	1	Page 48
	reported, what those will be designated as.		specific number, but I know it's in the dozens.
	Manufacturers are regulated, in the form that you	$\begin{vmatrix} 2 \\ 2 \end{vmatrix}$	
	handed me with the AFMER sheet, to designate if		what's the format of those conversations? Are you
	it's a pistol, rifle, et cetera.		calling them on the phone?
5	Q. So are you saying that a manufacturer of	5	A. Sometimes it's a phone call. Sometimes
	a modern sporting rifle may include pistols in its		it may be an e-mail. And those are under strict
	ATF AFMER data that are modern sporting rifles?		confidentiality, knowing that when we ask the
8	A. Can you say that again.	8	
9	Q. Sure. Is it your understanding that		they provide will be kept confidential.
	manufacturers, when completing the ATF AFMER form,	10	
	there are some modern sporting rifles that they're		with the manufacturers documented?
	listing in the pistol category?	12	A. It's either communicated through e-mail
13	A. They can list them in pistol, rifle, or		or it's told over the phone. I'm not aware of any
	in the frames category.		particular document in our files that says
15	Q. How would they make that determination		"confidentiality agreement."
	where to list that category?	16	(
17	A. They are not reporting that in the		that NSSF indicates to the manufacturers, that
	AFMER. That is a determination that they make that		their the information they provide in response
	we would have in conversations.		to your inquiries will be kept confidential?
20	Q. When you say "in conversations," who's	20	
	having the conversations?		from the onset, anytime that we're trying to get
22	A. That NSSF research would have with		information, that any and all communications or
	manufacturers if we ask them, in industry		any and all answers to questions that we may have
24	reporting, what of your catalog may be under this	24	will be aggregated and then destroyed after
	Page 47		Page 49
	designation. They either tell us a factor or tell		aggregation so that no individual response will be
	us a number, and we provide that.		identified.
3	Q. So how often does NSSF have	3	Q. So does NSSF destroy the information it
	conversations with manufacturers about whether	4	
	there are modern sporting rifles included in its	5	8
	pistol AFMER reporting?	6	A. Some. It depends on the situation.
7	A. We don't directly ask that question.	7	Q. What are the criteria that NSSF uses to
8	Q. Who asks that question?		destroy data received from manufacturers?
9	A. So we ask about how many MSRs are being	9	A. We will have had to make the promise to
	produced. We don't ask about the designation of,		them that it would be aggregated, and then we would
	hey, how many of your pistols are MSRs, how many of		have to have finished our analysis.
	your rifles are MSRs, how many of your frames are	12	
	MSRs that you produced in the other category. We		under which NSSF will destroy the information that
	just ask about MSRs.		it receives from manufacturers?
15	Q. You say "we" ask. Who is asking?	15	A. It greatly varies. Sometimes we might
16	A. The research department.		be working on a particular project and have the
17	Q. And who are you posing that question to?		capacity to aggregate information and get rid of
18	A. Directly to manufacturers.		it. Other times we are very swamped, and we may
19	Q. Which manufacturers?		hold onto something for an extended period of time
20	A. Anyone that we designate may have		until we're done with a particular project,
	production of MSRs through independent research.		everything is confirmed, and then we get rid of it
22	Q. How many manufacturers are in that		at that point.
	category that you just described?	23	Q. Does NSSF, when it receives information
24	A. As we sit here today, I don't know a	24	from manufacturers before it's destroyed, maintain

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1 custody of the information received from	1 those projectiles can be held in that shotgun
2 manufacturers?	2 cartridge.
3 A. I don't understand the question.	3 Q. Does the category "modern sporting
4 Q. Is that information that you receive	4 rifle" include bolt-action rifles?
5 from manufacturers before it's destroyed, is it	5 A. No.
6 kept on NSSF's network?	6 Q. Why not?
7 MR. LOTHSON: And I'll object just to the	7 A. MSRs are typically, by definition, a
8 extent this is beyond the scope of the notice and	8 semiautomatic firearm.
9 to the extent that, you know, potentially calls for	9 Q. By whose definition?
10 legal analysis and conclusion about what is	10 A. By the definition that we provide in
11 possession, custody, control, that sort of thing.	11 this interrogatory answer.
12 Go ahead and answer to the extent you	12 Q. So by NSSF's definition; is that fair to
12 Go alead and answer to the extent you 13 know.	13 say?
14 THE WITNESS: We would hold onto the answers	14 A. We provided it in the answer, so I
	15 believe that would be fair. Since we were asked to
15 in at least a form until we get rid of them.16 BY MR. WELLS:	16 provide a definition, we provided one.
17 Q. And "we" being NSSF?	17 Q. You said MSRs, or modern sporting
17 Q. And we being NSSF? 18 A. "We" being NSSF.	18 rifles, are typically semiautomatic. Are they
19 Q. Would you agree with me that the term	19 always semiautomatic?
20 "modern sporting rifle" does not include shotguns?	20 A. I say typically just because, as I sit
	21 here today, I don't want to speak for the totality.
A. I would not agree with you on that, no.Q. Why not?	22 But as my understanding as the director of
22 Q. Why hot?23 A. Because there are AK-variant rifles that	23 research, it would be a semiautomatic platform if
24 are chambered in shotgun calibers.	24 it's an MSR.
Page 51	Page 53
_	
1 Q. When you say "shotgun calibers," what do	1 Q. Okay. If a civilian legally owned a
1 Q. When you say "shotgun calibers," what do 2 you mean?	1 Q. Okay. If a civilian legally owned a 2 fully automatic M-16 that was manufactured before
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 Q. When you say "shotgun calibers," what do you mean? A. 12-gauge, 20-gauge, variants thereof. Q. What is a 12-gauge? A. 12-gauge is a cartridge is a shotgun cartridge. Q. What is a shotgun cartridge? How does it differ from a rifle cartridge? A. It is not metallic ammunition that is fed into a shotgun firearm. So you have metallic cartridges and you have nonmetallic cartridges. Shotguns are largely nonmetallic cartridges. They have a plastic hull with a brass, metal, bimetal base. Q. Is there a difference in the projectiles number of projectiles between a shotgun cartridge and a typical rifle cartridge? A. Yes. Q. What is that difference? A. So you can have a shotgun slug, which is a single projectile, or you can have varying types of shot that all vary by size, from triple-aught 	 Q. Okay. If a civilian legally owned a fully automatic M-16 that was manufactured before 1986 and they had all the required paperwork under 4 federal law for that firearm, would that firearm be 5 a modern sporting rifle? A. No. That would be a machine gun. Q. So is it your testimony that the 8 category of modern sporting rifle does not include 9 machine guns? A. Correct. Q. Are there machine guns are there fully automatic firearms that are not machine guns? A. I don't understand the question. Q. So is the term "machine gun" equivalent, 15 in all circumstances, to a fully automatic firearm? A. Yes. And that's actually provided in 17 the definitions you provided me before. Q. Would a pump-action rifle be included in 19 the category of modern sporting rifle? A. I can't totally speak to it, but I do 21 believe there actually might be some firearms out 22 there that utilize an AR platform and integrate a
 Q. When you say "shotgun calibers," what do you mean? A. 12-gauge, 20-gauge, variants thereof. Q. What is a 12-gauge? A. 12-gauge is a cartridge is a shotgun 6 cartridge. Q. What is a shotgun cartridge? How does 8 it differ from a rifle cartridge? A. It is not metallic ammunition that is 10 fed into a shotgun firearm. So you have metallic 11 cartridges and you have nonmetallic cartridges. 12 Shotguns are largely nonmetallic cartridges. 13 have a plastic hull with a brass, metal, bimetal 14 base. Q. Is there a difference in the 16 projectiles number of projectiles between a 17 shotgun cartridge and a typical rifle cartridge? 18 A. Yes. Q. What is that difference? Q. A. So you can have a shotgun slug, which is 21 a single projectile, or you can have varying types 	 Q. Okay. If a civilian legally owned a fully automatic M-16 that was manufactured before 1986 and they had all the required paperwork under 4 federal law for that firearm, would that firearm be 5 a modern sporting rifle? A. No. That would be a machine gun. Q. So is it your testimony that the 8 category of modern sporting rifle does not include 9 machine guns? A. Correct. Q. Are there machine guns are there fully automatic firearms that are not machine guns? A. I don't understand the question. Q. So is the term "machine gun" equivalent, 15 in all circumstances, to a fully automatic firearm? A. Yes. And that's actually provided in 17 the definitions you provided me before. Q. Would a pump-action rifle be included in 19 the category of modern sporting rifle? A. I can't totally speak to it, but I do 21 believe there actually might be some firearms out

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1 know, a different action type, they're just	1 A. Yes. They are rising in popularity.
2 utilizing the platform, changing out the	2 Q. Do you have an understanding as to why
3 operational system, and it's kind of a gray area.	3 lever-action firearms are rising in popularity?
4 Q. So a pump-action rifle may or may not be	4 A. There's a carveout to more modern
5 a modern sporting rifle; is that what you're	5 variations of lever-actions instead of the
6 saying?	6 traditional cowboy ones with wood and just
7 A. As I sit here today, it would be hard	7 chambered in 30-30, different type of rifle
8 for me to take a hard line on a manually operated	8 ammunition. They could be chambered in something
9 AR-platform firearm and designate what it goes	9 more modern, readily available, and possibly
10 into. I'd probably have to go back and do some	10 applied more less recoil and more modularity for
11 research. If you want me to, I can go back and	11 usability.
12 look into that, find some detail for you.	12 Q. Are .50-caliber rifles included in the
13 MR. LOTHSON: Let me object just to the	13 definition of modern sporting rifles?
14 extent, what do you mean by "pump"? Are you	14 A. I'm not aware if they are, as I sit here
15 talking about, like, true pump?	15 today.
16 MR. WELLS: Yes.	16 Q. Do you have a go ahead.
17 MR. LOTHSON: Okay.	17 A. I'm not sure. I can go back and
18 THE WITNESS: Oh, not like side-charging?	18 investigate if there are MSRs that come in
19 BY MR. WELLS:	19 .50-caliber.
20 Q. No.	20 Q. Do you believe that the category of
21 A. Oh.	21 modern sporting rifle should encompass .50-caliber
22 Q. I'm talking about like a what you	22 rifles?
23 would normally see on a pump-action shotgun but	A. I don't think I should provide my
24 applied to a rifle.	24 opinion.
 A. I swear that someone makes a pump-action AR-15. I don't know how prevalent they are or how many. I don't know if it got out of concept. I vaguely remember seeing one on, like, YouTube. Q. And would that firearm be included in the definition that you provided in response to interrogatory 12? A. That's definitely a gray area. I'd have to go back and look at it and provide you a response at another time, if you'd like me to investigate that. Q. What firearms that are rifles are not modern sporting rifles? A. What firearms that are rifles are not sporting rifles modern sporting rifles? Q. Correct. A. Bolt-action rifles, lever-actions, for example. Q. Is it fair to say that there's a lot of bolt-action hunting rifles on the market? 	 Q. Why what why would a .50-caliber rifle not be a modern sporting rifle? What differentiates it from the category of modern sporting rifle as is described in interrogatory 12? A. Strictly based off of the size of the cartridge of a 50 like a .50-caliber all-encompassing, most people think .50 BMG. But there are other .50-caliber cartridges, like .50 Beowulf, that work in an AR-platform firearm. So it's hard to draw a line in the sand and say one way or the other, knowing that there are other .50-caliber cartridges outside of .50 BMG. Q. What does BMG stand for? A. Browning machine gun. Q. How can you compare for me the size of a .50-BMG-caliber cartridge. A. I could only arbitrarily do it. A .50 BMG, sitting on this table, would be taller than this glass, just about. And a .223, you can
21 A. Yes, that's fair.	21 easily just hold in your hand. It's a small
22 Q. And there are actually quite a few	22 centerfire cartridge.
23 lever-action rifles on the market; is that fair to	23 Q. And let the record reflect that the
24 say?	24 witness was gesturing to a glass that's probably

15 (Pages 54 - 57)

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1 8 or 9 inches tall; is that fair to say?	1 process of the manufacturing system.
2 A. Maybe your 8 or 9 inches. I would not	2 Q. So is it fair to say that there's a lot
3 say that.	3 more regulatory paperwork and burden associated
4 MR. LOTHSON: I'll object to that. We can get	4 with an NFA firearm?
5 a ruler out. We can get a ruler out.	5 A. Yes.
6 BY MR. WELLS:	
7 Q. How tall do you think that glass is?	7 interrogatory response 12, so the fourth sentence
8 A. Somewhere around 6 inches.	8 here. And it says "MSRs are modular and can be
9 Q. Fair enough. In your response to	9 customized for various applications and body types.
10 interrogatory No. 12, you said that MSRs, meaning	10 The ready-made retail parts without the need for
11 modern sporting rifles, typically have a	11 specialized tools or expertise is part of what
12 semiautomatic action; is that correct?	12 makes these rifles popular."
13 A. Yes.	13 Did I read that correctly?
14 Q. So the examples we talked about, the	14 A. Yes.
15 gray areas of bolt-action, other things, you know,	15 Q. So do you agree that one of the things
16 fully automatic, when you say "modern sporting	16 that's appealing about modern sporting rifles, that
17 rifle," most people are going to think of a	17 there's no need for specialized tools or experience
18 semiautomatic rifle; is that your testimony?	18 to use them?
19 A. Yes.	19 A. I would agree that there's no
20 Q. Does the term "modern sporting rifle"	20 specialized tools necessary, depending on the
21 include any NFA firearms?	21 modification that's being applied. Certainly,
A. I think it goes back to that	22 there could be some specialized tooling needed if
23 handgun/pistol argument. You can have a non-NFA	23 you're doing a barrel change, for example.
24 MSR and then create an NFA item with it. I think	24 And then can you repeat the other
Page 59	Page 61
1 it would still fall under, you know, the MSR	1 portion of your question that I need to answer.
2 platform, but it is not an MSR in the regulations	2 MR. WELLS: Can you read it back, please.
3 of rifle and pistol. It is an NFA item. Just like	3 (Record read as requested.)
4 a machine gun is not, like, in one tight little	4 THE WITNESS: The modular portion is yes, that
5 category. It's an expansion thereof.	5 an advantage of the MSR platform is that the
6 Q. When you say you could create, what do	6 MSRs is that you can adjust them to varying body
7 you mean?	7 type, sizes, and applications.
8 A. So you can do you know what a Form 1	8 BY MR. WELLS:
9 is?	9 Q. So the lack of need for specialized
10 Q. No.	10 tools or expertise means than an untrained person
11 A. A Form 1 is a ATF form that you can use	11 can make modifications to the firearm?
12 to manufacture a silencer, a short-barreled rifle,	12 A. There's varying degrees of
13 a short-barreled shotgun. So if I, as Joe Citizen,	13 modifications. But there are some modifications
14 have a 16-inch AR MSR and I want to create a	14 that you don't need specialized tools. You can use
15 short-barreled rifle and I want to buy an upper	15 general hand tools.
16 that would then make it a make my rifle a	16 Q. Would you agree that it's fairly easy to
17 short-barreled rifle, I would have to apply through	17 disassemble a modern sporting rifle?
18 the ATF process of submitting a Form 1.	18 MR. LOTHSON: Object to the form, vague.
19 They would then either approve or	19 BY MR. WELLS:
20 disapprove. If they approve it, then I would have	20 Q. If you understand, you can answer.
21 to go under the guidance of the regulation, which	21 A. Can you expand on what you mean by
22 then would say, all right, now you can manufacture	22 "disassemble."
23 it, but you have to register it, serialize it	23 Q. Sure. So, for instance, like separating
24 you know, get it serialized and go through the	24 the receiver from the barrel from the other

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	Page 62		Page 64
1	attachments to the firearm.	1	MSRs are useful for more than just sport?
$\begin{vmatrix} 1\\2 \end{vmatrix}$	A. No. So there's varying degrees there	2	A. Yes.
	you stated. If you wanted to separate the upper	3	Q. Just going further in the definition, it
	receiver from the lower receiver, it's two pins,		says "MSRs are accurate, reliable, rugged,
	comes right off. But if you wanted to do a barrel		versatile, modular, adaptable, customizable, easy
	swap, you now have to get hand tools to remove the		to use, and have relatively low recoil and, for
	hand guard; use or remove the gas system; take off		those reasons, are used by millions of Americans
			for recreational target shooting and shooting
	the barrel, put a new barrel on, put it back on with some knowledge so that it works safely gas		
	with some knowledge so that it works safely; gas		competitions, hunting, and for home and self-defense."
	system; muzzle device; hand guard again.	10	
11	Q. So the degree of difficulty depends on		Did I read that correctly?
	the level of modification; is that fair to say?	12	A. Yes, you did.
13	A. Yes. If you wanted to swap an upper,	13	Q. So do you agree that modern sporting
1	sure. If you wanted to do something more complex,		rifles are easy to use?
	I would disagree with your statement.	15	A. Yes. I would say for a general person
16	Q. In your definition of modern sporting		with firearm training and awareness of, you know,
	rifle here in response to No. 12, there's a	17	
1	citation to Miller v. Bonta. Do you know what		would be an easy platform to use.
	Miller v. Bonta is?	19	Q. Would a modern sporting rifle be easy to
20	A. I know there was a law case.		use if it's the first gun that someone has bought?
21	Q. Does NSSF use Miller v. Bonta citations	21	A. It could be.
	in its internal documentation referring to MSRs?	22	Q. So if there's an 18-year-old who's never
23	A. As I sit here today, I'm not aware just		used a gun before, would it be easy to use? Would
24	because I don't work in the litigation stuff, even	24	a modern sporting rifle be easy to use for that
	Page 63		Page 65
	though I sit here today. But I'm personally not		18-year-old?
	privy to all of the documentation that we might	2	A. It certainly could be.
	have discussing legal work and the frameworks	3	Q. It says here that modern sporting rifles
	thereof.		have relatively low recoil. Relatively low recoil
5	Q. I'm directing your attention to the		compared to what?
	sentence that says "MSRs are useful for more than	6	A. So if you were looking at earlier we
	just sport." Do you see that?		were speaking about the commonality of .223 MSRs.
8	A. Yes, I do. Four lines from the bottom.		So ARs, AK or ARs, in general, primary
9	Q. Why was that sentence important to		chambering being .223, that is a small caliber or
10	include in the response to interrogatory 12?		intermediate caliber I forgot which one it
11	MR. LOTHSON: And I'll object just to the	11	actually is that is that doesn't have a lot
1	extent that, obviously, legal citation and lawyer		of recoil. It's generally going to be fine for
	involvement and the assistance of counsel in		someone that's recoil-sensitive, depending on how
1	preparing the answers, I think, is self-evident		that firearm is outfitted and how they're shooting
15	here.	15	it.
16	So to the extent that there's a	16	Q. Do modern sporting rifles have
17	question that wouldn't touch on what attorneys may	17	relatively low recoil compared to a 9-millimeter
18	or may not be thinking in utilizing a citation to a	18	pistol?
19	court case from California, I think, is probably	19	A. That depends. Are you saying
20	beyond the scope of the deposition, but also	20	9-millimeter MSR versus 9-millimeter carbine or
01	probably beyond the scope of the personal knowledge	21	I'm sorry 9-millimeter MSR versus 9-millimeter
21		22	handown? Descuss the MSD that's showhand in
1	of the witness, as well.		handgun? Because the MSR that's chambered in
22	BY MR. WELLS:		9-milliliter, having that much more mass, will be

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1	handgun.	1	cartridge.
$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q. So I'm asking you to compare a	2	Q. And is it fair to say that recoil has a
	5.56-millimeter NATO caliber modern sporting rifle		particular impact on subsequent shots after the
	to a 9-millimeter non-MSR pistol, like, for		first?
	instance, a Beretta.	5	A. I imagine it does, depending on the
6	A. Handgun.	6	platform.
7	Q. Handgun. Which one has more recoil?	7	Q. So if you're firing multiple shots, you
8	MR. LOTHSON: And I'll object just because	8	want low recoil?
-	it's not an apples-to-apples comparison. So in	9	A. I wouldn't agree with that statement.
	that sense, I think it's kind of a confusing	-	It just kind of depends on what you're doing. Why
	question without much, if any, foundation.		are you why are you sending those shots, what is
11	Go ahead and answer.		the application, what are you doing.
12	THE WITNESS: So it largely depends on the two		Q. If you're wanting to shoot as much as
-			quickly as possible and be accurate, do you want
	platforms that you're using. So if you've got a		more recoil or less recoil?
	standard-configuration MSR, chambering .223/5.56,		
	like you stated, versus a 9-millimeter handgun,	16	MR. LOTHSON: I'll object. Just this is
	then depending on the configuration of the handgun		beyond the scope of the deposition.
	and the MSR, they can be just about the same.	18	But go ahead.
19	MR. WELLS: And I just ask that counsel keep	19	THE WITNESS: I would again say it really
	the objections to form and avoid coaching the		depends on the application. Are you shooting in
	witness.		competitions where you're just trying to hit paper?
	BY MR. WELLS:		Are you hog hunting from a helicopter? Are you
23	Q. So when you said relatively low recoil		trying to take out game with the ammunition that
24	in the statement that you testified to under oath	24	you're expelling, or are you just trying to punch
	Page 67		Page 69
	in response to interrogatory 12, what were you		paper? It really just depends.
	comparing modern sporting rifles to?		BY MR. WELLS:
3	A. Other rifles other rifles and other	3	Q. Okay. So if you're firing multiple
	cartridges. A .223, being a small cartridge	4	shots with a firearm that has lower recoil compared
	relative to the vast majority the vast		to another firearm that has a higher recoil, would
	cornucopia of cartridges available, you can go		you expect the lower-recoil firearm have more
	anywhere from a .223 MSR. You can go all the way		accuracy for subsequent shots after the first?
	up to I believe there's even .30-06 MSRs. And	8	A. Speaking at a high level, if there is
	they have varying degrees of bullet weight,		low recoil and recoil mitigation is less of a
	cartridge size, and it really just kind of depends		factor in follow-up shots, then it could lead to
	on what platform you're shooting, the configuration	11	1
	of that platform. And then that would transfer,		cartridge.
	then, to its comparison.	13	Q. Does NSSF maintain a complete list of
14	Q. How does recoil affect the performance		the modern sporting rifles that are currently being
	of a firearm?		manufactured?
16	A. Can you rephrase that.	16	A. No.
17	Q. Sure. So does recoil impact accuracy?	17	Q. Why not?
18	A. To an extent. But training is also a	18	A. Because that's an ever-expanding and
	factor in that.	19	
20	Q. How can recoil impact accuracy?		maintain and track.
21	A. So if you have a very-high-recoiling	21	Q. Is it fair to say that NSSF uses a
	cartridge, say like a long-action magnum cartridge,		categorical definition for modern sporting rifle?
	it is going to be inherently more difficult to	23	A. I would say that we have an
24	shoot than a smaller, more forgiving, lower-recoil	24	understanding of what MSR is.

18 (Pages 66 - 69)

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1 Q. And would you agree that NSSF uses a	1 A. This is a summary document of the 2021
2 definition of modern sporting rifle that's based on	2 AFMER.
3 it being a rifle with specific characteristics?	3 Q. And how are you familiar with this
4 A. I would say it has a there's a	4 document?
5 firearm for certain specifics, characteristics.	
	5 1
6 Q. And you corrected my use of the word 7 "rifle." Why?	6 Q. Sure. When is the first time you saw 7 this document?
-	
8 A. Because for other applications of that	8 A. Likely sometime last year when it got
9 use, for my awareness of NSSF's usage, we might	9 published.
10 even call a frame receiver an MSR, even though it	10 Q. Why would you have been reviewing this
11 hasn't grown up to be a fully functioning firearm.	11 document at that time?
12 MR. WELLS: So I think we've been going about	12 A. As a course of regular execution of my
13 an hour and 20 minutes. Obviously, if you need a	13 duties as director of research, we regularly track
14 break or anything, you can let me know.	14 the federal reporting by ATF of our industry's
15 MR. LOTHSON: Now is a good time.	15 manufacturing export.
16 (Short recess.)	16 Q. So you use the information in Deposition
17 BY MR. WELLS:	17 Exhibit 5 in your work?
18 Q. So we're back on the record. It's	18 A. Partially. This is only a summary
19 10:44.	19 document. This is great to know about. But we use
20 Salam, did you speak to anyone while	20 the detailed file that they provide on top of this
21 you were on break?	21 to actually go into some of our reporting.
22 A. Yes, I did.	22 Q. So you said this is a summary document.
23 Q. Who?	23 You referenced a detailed file. What is the
A. These folks. My counsel.	24 detailed file that you're referring to?
Page 71	Page 73
1 Q. Okay. Prior to the break, we were	1 A. So the detailed file is a breakdown of
2 discussing the definition of modern sporting rifle.	2 platform aka, pistol, revolver, rifle,
3 A. Yes.	3 shotgun by manufacturer.
4 Q. Would you agree that, as that discussion	4 Q. When you said pistol, revolver, shotgun
5 indicated that whenever you have a definition for a	5 as platforms, where did you get those categories
6 particular category of firearm, there's going to be	6 from?
7 gray area?	7 A. Those are categories that ATF creates.
8 A. Yes.	8 Q. And are there any other categories that
9 Q. And that is true for modern sporting	9 ATF has created that are reflected in Exhibit 5?
10 rifles, as any other type of firearm?	10 A. Miscellaneous.
11 MR. LOTHSON: I'll object to the form.	11 Q. What's in the miscellaneous category?
12 MR. WELLS: Okay. I'll withdraw that one.	12 A. Largely, frames and receivers. That's
13 (NSSF Deposition Exhibit 5 was	13 to the best of my knowledge.
14 marked for identification.)	14 Q. When you say to the best of your
15 BY MR. WELLS:	15 knowledge, why do you say that?
16 Q. All right. I have just handed you	16 A. My understanding is that they're largely
17 what's been marked as Exhibit 5. Have you seen	17 frames and receivers. But sitting here today, I
18 this document before?	18 don't know for an absolute fact if there's anything
19 A. Yes.	19 other than frames or receivers in that
20 Q. And just for the record, it's Bates	20 miscellaneous category.
21 number NSSF 002338. Do you see that on the bottom	21 Q. Would you agree that modern sporting
22 right corner of the document?	22 rifle is not a category that ATF uses?
1 22 fight conter of the document!	22 The is not a category that ATT uses:
	23 A That's correct Modern sporting rifle
 23 A. Yes. 24 Q. What is Deposition Exhibit 5? 	A. That's correct. Modern sporting rifleis not a designation of firearm type on this

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1 report	Page 74 Page 76 1 O. So the "to" reflects the fact that there
1 report.	
2 Q. Are there any ATF reports that you a	
3 aware of that use the designation "modern spo	-
4 rifle"?	4 not quite 9-millimeter; is that fair to say?
5 A. As I sit here today, I don't recall if	5 A. Yes. Yes.
6 there was. I vaguely want to something tell	- · · ·
7 I don't want to say no to that just because I do	
8 know if there's some reporting from ATF in o	
9 their large reports on firearms in our industry	9 A. 9-millimeter is the largest category of
10 that might have that vernacular inside of it. B	
11 as far as the AFMER is concerned, MSR is no	
12 of this.	12 the rough proportion of the 4,301,814 listed in the
13 Q. As you can see on the summary docu	
14 Exhibit 5, the ATF AFMER summary for 202	
15 would agree that pistol calibers are tracked by	
16 in the AFMER?	16 A. I would have to venture to guess that
17 A. Yes. Pistols are on here as a category	
18 Q. What does AFMER stand for?	18 I'm aware of certain cartridges like, say,
19 A. Oh, it's Annual Firearms Manufactur	
20 and Export Report.	20 that's widely used and widely known, but somebody
21 Q. And is it is that what you just	21 could be making it and put it in the 2021 AFMER or
22 described at the top of Exhibit 5?	22 another one. Then that would be as far as I
23 A. Yeah. It's right at the top of the	23 understand, that would fall between that .380 and
24 title of the report or the summary document	24 9 mil, and that would be captured in that
	Page 75 Page 77
1 report.	1 9-millimeter.
2 Q. Do you have an understanding as to	
3 ATF, in the AFMER data, tracks pistol calibe	
4 A. I'm pretty sure there's a regulation	4 the 3.4 million figure in "to 9-millimeter" is
5 that we started requiring AFMER reporting of	
6 industry's manufacturers back in 1990, or pos	
7 before. But the reporting started in 1990, and	7 are actual 9-millimeter chambers.
8 that's when the AFMER reports kicked off an	-
9 Q. And do you have an understanding as	
10 why different pistol calibers were included at	
11 time?	11 down by caliber. Neither are shotguns or
12 A. I don't.	12 miscellaneous firearms.
13 Q. Do you see on the left-hand side of	13 Q. And you would agree that there's no
14 Exhibit 5 where it says "to .22" and "to .25";	14 caliber-based subcategories for rifles in the ATF
15 "to," meaning the word T-O?	15 AFMER data?
16 A. Yes. I got that.	16 A. I'm sorry. Could you restate that.
17 Q. What does "to" mean, as used here?	17 Q. There's no caliber-based subcategories
18 A. As my understanding, it means up to	18 for rifles in the ATF AFMER data?
19 .22-caliber for the first one. Say, for	19 A. They're not on this sheet. I don't
20 9-millimeter as an example, if there is a possi	
21 in-between between like .380 and 9-millimeter	
22 you'd put that in the designated spot in the box	
23 when you fill out the AFMER form that you p	
24 front of me in Exhibit 4, as a manufacturer.	A. I believe they just track by the

20 (Pages 74 - 77)

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Page 78	Page 80
1 designation of rifles, and subsequently, shotguns	1 Q. You would agree that ATF AFMER data does
2 and miscellaneous.	2 not capture how many firearms are legally purchased
3 Q. When you said designation as a rifle,	3 in the United States each year?
4 you mean designation as a rifle as defined by ATF?	4 A. I believe the last question confirmed
5 A. Yes.	5 that. This does not track sales.
6 Q. And as we looked at earlier, that	6 O. The difference was I used the word
7 definition of rifle from ATF does not include	7 "legally."
8 caliber, right?	8 A. Oh, okay. It doesn't capture sales of
9 A. That's correct.	9 any kind.
10 Q. And is it fair to say that NSSF relies	10 Q. Legal or illegal?
11 on ATF AFMER data in conducting research?	11 A. Yes.
12 A. Yes.	12 Q. You would agree there are illegal sales
13 Q. How would you characterize that	13 of firearms in the United States each year?
14 reliance? Is it a lot? A little?	14 A. I know that there are criminals, and
15 A. We heavily rely on it because it is	15 they commit criminal acts.
16 federal reporting of our industry's mandated	16 Q. Do you agree with the statement that
17 transparency reporting of our netwirty.	17 there are illegal sales of firearms in the
18 Q. What is actually included in the ATF	18 United States each year?
19 AFMER data, at a high level?	19 MR. LOTHSON: I'll object; just outside the
20 A. At a high level, it gives a breakdown of	20 scope.
21 every firearm manufacturer that produced one of	21 THE WITNESS: There are certainly criminal
22 these categories of firearms.	22 acts that include illegally purchasing firearms.
23 Q. Where does the data come from?	23 BY MR. WELLS:
24 A. Self-reporting by industry, which is	24 Q. Does NSSF track information about
Page 79 1 mandated.	Page 81 1 illegally purchased firearms?
2 Q. Self-reporting by industry to ATF?	2 MR. LOTHSON: Objection; beyond the scope of
3 A. To ATF. That is mandated.	3 the deposition.
4 Q. And is it through that form that we	4 THE WITNESS: We have a program called Don't
5 looked at earlier in Deposition Exhibit 4?	5 Lie For the Other Guy. And that is a collaboration
6 A. That's my understanding.	6 between NSSF industry and ATF and is a program that
7 Q. Are there limitations to ATF AFMER data?	7 we use to highlight the actions of straw
8 MR. LOTHSON: Object to the form.	8 purchasing, which is an illegal purchase. And,
9 THE WITNESS: In what way?	9 subsequently, any type of, you know, activity that
10 BY MR. WELLS:	10 is in there, we try to make retailers aware, hey,
11 Q. So, for instance, would you agree that	11 this is a thing that people do. It's a criminal
12 ATF AFMER data does not capture firearms that are	12 action. We want you to be aware of it, look out
13 manufactured outside the United States?	13 for it when you are conducting your transfers.
14 A. That's correct. This is manufacturing	14 BY MR. WELLS:
15 that is in the United States by manufacturers that	14 DT MR. WELLS. 15 Q. Does ATF AFMER data include firearms
16 are here.	16 that are ultimately purchased by law enforcement?
17 Q. So ATF AFMER data only captures firearms	
18 manufactured in the United States, correct?	17 A. As I stillete today, Thi not positive. 18 Q. So
19 A. That's my understanding.	19 A. I can certainly go back and investigate
20 Q. And ATF AFMER data does not capture how	
20 Q. And ATF AFMER data does not capture now 21 many firearms are purchased in the United States	20 that, and I can ask our partners at ATF, and 21 they'll be probably happy to tell me.
22 each year?23 A. That's correct. This is a manufacturing	22 Q. So, for instance, if a police officer
6	23 purchases a weapon, a firearm, a pistol, a
24 and export report. It is not a sales report.	24 9-millimeter pistol, for instance, and purchases

21 (Pages 78 - 81)

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Page 82	Page 84
1 that pistol for use as a duty weapon, would that	1 underlying firearm, correct?
2 firearm would the manufacturer of that firearm	2 A. Yes. For your example of a 9-millimeter
3 be captured in the AFMER data?	3 pistol produced on this produced and captured in
4 MR. LOTHSON: I'll object just to incomplete	4 this report by ATF, self-reported by industry,
5 hypothetical.	5 these firearms could very realistically go to a
6 THE WITNESS: We've already established that	6 distributor, go to a retailer, and local law
7 this is manufacturing. This is not sales.	7 enforcement can then go and transfer that, purchase
8 BY MR. WELLS:	8 that, at a retail location.
9 Q. Right. I'm asking once the firearm is	9 Q. Do you know who created the term "modern
10 manufactured	10 sporting rifle"?
11 A. Yes.	11 A. I don't know.
12 Q I want you to assume	12 Q. Do you know what was the first modern
13 A. Maybe I misheard you. I'm sorry.	13 sporting rifle?
14 Q. Right. So a firearm that is	14 A. I'm not really sure. I would have to
15 manufactured, a 9-millimeter firearm that is	15 assume it's the AR that was from Eugene Stoner back
16 pistol that is manufactured and reported in ATF	16 in the '50s or '60s.
17 AFMER data	17 Q. Can you give any other examples of early
18 A. Yes.	18 modern sporting rifles?
19 Q that manufactured pistol could	19 A. The AK was also established around that
20 ultimately be purchased at retail by a law	20 same time frame.
21 enforcement officer who is going to use that pistol	21 Q. Why are the AK and AR grouped together
22 as a duty pistol; is that fair to say?	22 in the definition of modern sporting rifle?
23 A. Thank you for clarifying. Yes, we do	23 A. They have a lot of similar features.
24 know that some law enforcement agencies will go to	24 They're not the exact carbon they're not carbon
Page 83 1 their local firearm retailer in order to acquire a	Page 85 1 copies, by any means, but they have very similar
2 firearm for duty use.	2 operations and features.
3 Q. So in addition to the agencies, do you	3 Q. Which companies today are leading modern
4 have an understanding that individual law	4 sporting rifle manufacturers?
5 enforcement officers may also go to a retailer to	5 A. Of who makes the most, I'd have to go
6 purchase a 9-millimeter pistol that is reported as	6 back and look at some of our records and do some
7 manufactured in the ATF AFMER data?	7 investigation of who would be the top. But of
8 A. I think that they could do it both	8 those that make rifles, we have that in our
9 are you talking about in the capacity of their job	9 reports, and I can talk to you about our charts
10 or capacity of their individual habits outside of	
10 of euplicity of their marriedul nubits outside of	10 that track top manufacturers.
	10 that track top manufacturers.11 Q. Would Ruger be included?
 11 their job? 12 Q. So I'm representing I'll represent to 	
11 their job?12 Q. So I'm representing I'll represent to	11 Q. Would Ruger be included?
11 their job?	 Q. Would Ruger be included? A. They may be.
 11 their job? 12 Q. So I'm representing I'll represent to 13 you that, for instance, that the, like, Chicago 	 Q. Would Ruger be included? A. They may be. Q. Springfield Armory, do they make modern
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Dec. 90	Dec. 90
Page 86 1 Q. And are all those companies that I just	Page 88 1 Q. And is that acronym, when it's used,
2 listed, are those NSSF members?	2 referring to this report and others like it?
3 A. I believe so. I don't have a current	3 A. It particularly looks at the production
4 list of all members and their current status, but I	4 report. Folks call it the production report, the
5 believe those are all members.	5 IIR. There's a couple different names. It's got a
6 (NSSF Deposition Exhibit 6 was	6 very long title that's never been optimized, as far
7 marked for identification.)	7 as I know.
8 BY MR. WELLS:	8 Q. What is the very long title? Not the
	9 industry intelligence reports part, but the other
9 Q. I'm handing you what has been marked as10 Deposition Exhibit 6, which is Bates range	10 part.
11 NSSF 000035 to 52. Do you recognize this document?	11 A. "Firearm Production in the United States
	12 With Fire Export and" I'm sorry "With Fire
	12 whit the Export and Thi sorry whit the 13 Import and Export Data, 2023 Edition."
13 Q. Does this appear to be a true and	
14 accurate copy of the document you just named?	
15 A. I do need a second to go through it. If	15 referring to? 16 A. Yes.
16 this is the exact copy that we produced in our	
17 document production, then yes. I am, just high18 level, going through it making sure all the pages	17 Q. So how is it referred to internally at 18 NSSF?
18 level, going through it making sure an the pages 19 are included.	19 A. So it can be called the production
	20 report, it can be called the IIR, it could be
20 Q. I can represent to you that, yes, it's	21 called the industry intelligence report, variants
21 the Bates stamp on the bottom right, it's NSSF	22 thereof.
22 produced this document.23 A. Yes, I agree that this is the document.	23 Q. And all of those names generally refer
A. Yes, I agree that this is the document.Q. You used the term, I think, IIR?	24 to this report that's marked as Deposition
24 Q. Tou used the term, I think, IK?	24 to this report that's marked as Deposition
Page 87	Page 89
1 A. Yes.	1 Exhibit 6?
 A. Yes. Q. What does that mean? 	1 Exhibit 6? 2 A. Correct.
 A. Yes. Q. What does that mean? A. Industry intelligence report. 	 Exhibit 6? A. Correct. Q. And I note that Deposition Exhibit 6 is
 A. Yes. Q. What does that mean? A. Industry intelligence report. MR. WELLS: And let the record reflect that 	 Exhibit 6? A. Correct. Q. And I note that Deposition Exhibit 6 is 4 listed as the 2023 edition. Are there other
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 A. Yes. Q. What does that mean? A. Industry intelligence report. MR. WELLS: And let the record reflect that the witness just pointed to the top of NSSF 35. BY MR. WELLS: Q. What is an industry intelligence report? A. This is a report of firearm production from our industry's activity. Q. Are all industry intelligence reports about firearm production? A. No, they're not. Q. Are there other categories of industry intelligence reports? A. Yes. Q. What are those? A. I believe that we had one back from either 2017 or 2018 that specifically looked at optics for firearms. But that is not represented here today. Q. And the term or the kind of acronym IIR, 	 Exhibit 6? A. Correct. Q. And I note that Deposition Exhibit 6 is 4 listed as the 2023 edition. Are there other 5 editions of the "Firearm Production in the 6 United States" report? A. Yes. This is an annual report that I 8 believe goes back to early 2000s, as far as my 9 awareness. Q. Were you involved in the creation of 11 Deposition Exhibit 6? A. Yes. I supervised the creation of this 13 and had a direct hand in making some of the papers. Q. Which we'll get into that. Who 15 else you said you supervised. Who did you 16 supervise that was associated with this report? A. Dianne Vrablic, who is our manager of 18 industry research. And she did a lot of the 19 administrative nuts and bolts of this. Q. When you say administrative nuts and 21 bolts, what do you mean?
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23 (Pages 86 - 89)

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Page 90	Page 92
1 the ATF AFMER in order the ATF AFMER, USITC, and	C C
2 different reports that we plug into the next year	2 THE WITNESS: Thank you.
3 in order to create the next series of reporting for	3 MR. WELLS: Sorry, Justin.
4 that next-year edition.	4 THE WITNESS: Yeah.
	5 BY MR. WELLS:
5 Q. So is it fair to say that, in the backup 6 documentation for this report, there are living	6 Q. So before does NSSF publish
7 documents that get sort of added to each year when	7 Deposition Exhibit 6?
8 new data becomes available?	8 A. Do we publish this report?
	9 Q. Yes.
	10 A. Yeah. We put it on our member portal.
10 Q. You mentioned Dianne Vrablic. Vrablic?	
11 A. Vrablic.	
12 Q. Who else was involved in the creation of 12 D 12 C 12	12 A. Our member portal is a area for our
13 Deposition Exhibit 6?	13 members to log into to acquire resources or look at
14 A. Our creative services team, largely to	14 our other research reports, get in touch not get
15 make the edits that we produce. So if there's,	15 in touch, but get access to various resources and
16 say, for this first bullet here for key findings,	16 resource that we provide.
17 the production of firearms in the US was	17 Q. Before NSSF publishes the I'll call
18 5.7 million, not reading off the entire number.	18 Deposition Exhibit 6 the 2023 production report.
19 The last-year edition would have a different number	19 A. Sure.
20 there. Then we would overwrite that, highlight it.	20 Q. Before NSSF publishes the 2023
21 Creative services would then take it and go, oh,	21 production report, who would be the highest person
22 cool, we'll format that. And it's done.	22 at NSSF who has to sign off on it before it's
23 Q. So is it fair to say that you and	23 published?
24 Ms. Vrablic generate the content, and the creative	24 A. Probably Larry Keane.
Page 91	Page 93
1 services team formats it?	1 Q. Who is Larry Keane?
2 A. That's correct.	2 A. He's our VP of our or senior VP of
3 Q. Is there anyone else at NSSF that is	3 government affairs and general counsel. He's my
4 involved in the production of Deposition Exhibit 6?	4 boss. And so after my team is done with this,
5 A. Outside of the production, no. We do do	5 everyone's had a chance to go through it for typos,
6 a general spell-check and other stuff to our other	6 we kick it to him, and he'll do just a general
7 team members where, before we publish it, we'll	7 scroll-through to make sure there's nothing, you
8 kick it off to our other staff members and say,	8 know, that stands out. And then after he goes,
9 hey, this is done. We've been looking at it for	9 cool, I skimmed through it and nothing looks wrong,
10 months. Can you please just go through with a	10 let's do it. By "do it," I mean post it.
11 fine-tooth comb and see if there's any spelling	11 Q. Understood. Who decides on the content
12 errors or anything that we highlighted that we	12 of "Firearm Production in the United States"?
13 didn't clear out so we just don't have egg on our	13 A. So this is a long-standing report. We
14 face.	14 keep trying to update everything as we get new
15 Q. Why would you have egg on your face?	15 information. So as the AFMER gets updated, USITC
16 A. Oh, just putting out something that has	16 as long as we can get access to the historic
17 a typo, it looks bad.	17 reports that were relied on for previous
18 Q. I hate typos.	18 iterations, we just keep putting in the same
19 A. Me too.	19 information over and over to have that
20 Q. Who is on the creative services team?	20 year-over-year trend for our members.
21 A. Deb Moran and Justin what is Justin's	21 Q. Who is the audience of Deposition
22 last name? This is embarrassing. I'm sorry. I	22 Exhibit 6, the 2023 firearm production report?
23 forgot Justin's last name.	A. All of our members.Q. Anybody else?
24 Q. That's okay.	

24 (Pages 90 - 93)

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	Page 94	Page 96
1	A. As far as I know, that's generally what	1 title?
	we make it for. It's a benefit to our members to	2 A. This is historic text that's been there
	have accurate and, you know, objectionable data	3 for as far as I know. And speaking with Dianne
	here in a summarized fashion instead of them having	4 Vrablic in preparation for this, it's stuff that
	to go look for stuff and having them do it	5 she inherited, and we just go through and update
1	themselves.	6 the tiny tidbits that we have.
7	Q. Do you have an understanding that the	7 Q. Do you know who Dianne Vrablic inherited
8	"Firearm Production in the United States" 2023	8 the text from?
-	report is sometimes used in litigation that NSSF	9 A. I believe it was Jim Curcuruto at the
	brings?	10 time, who was employed by NSSF previously. And I'm
11	A. I am aware.	11 not sure the single point of origin of where it
12	Q. Is that awareness and you're aware of	12 came from.
	that fact when you're preparing the report; is that	13 Q. Is Jim Curcuruto still employed by NSSF?
1	fair to say?	14 A. No. He departed, I believe, in 2021.
15	A. It's not something that is top of mind.	15 Q. Do you know Jim Curcuruto?
	I know that all of our reports can be utilized for	16 A. Vaguely. We had about six to eight
	various reasons, but the driving factor is to get	17 months that we worked in the same place, hi and bye
	accurate data to our members.	18 on calls, but we never collaborated on any
19	Q. When did you first become aware that any	19 projects.
	version of the "Firearm Production in the	20 Q. Did you take over any files that Jim
	United States" report was used by NSSF in	21 Curcuruto maintained, after his departure?
	litigation?	22 A. I know there were some, what they were
22	MR. LOTHSON: I'll object just to the extent	23 and what he was working on, things that I was asked
-	that, if you received that information from a	24 to work on, like the IIR, he had worked on
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	 lawyer, which I suspect you may have, I think it may be subject to attorney-client privilege, work product. I think you can ask him generally if he's seen this. BY MR. WELLS: Q. So I'm not asking for the specific communications. I'm asking the moment in time you learned at some point that some version of "Firearm Production in the United States," Deposition Exhibit 6, and others like it, prior versions, were being used in litigation; is that fair to say? A. Yes. Q. When did you first develop that awareness? A. When I was asked to testify to a previous version of the IIR in the Oregon case. Q. When were you asked to testify? A. I think it was last year. I want to say 	 previously. As I sit here today, I don't know the full scope of everything that he did at his time during his role in research because his role was also research related. I don't know everything that he did. Stuff that spilled over to me just because of that tiny time frame working together. Q. So I'm directing your attention to the first sentence under the title that says "Providing a comprehensive overview of firearm production trends spanning a period of 31 years, this report is based primarily on the data source from the Bureau of Alcohol, Tobacco, Firearms Manufacturing and Explosives' (ATF's) Annual Firearms Manufacturing and Export Reports (AFMER)." Do you see that? A. Yes. Q. And that's referring to the AFMER data that we were discussing earlier in conjunction with Deposition Exhibit 5? A. It's not Exhibit 5. It's the data that
121	it was last year.	21 is expansion of the summary document, which is
	Q. Okay. So directing your attention to	22 document 5.
22	Q. Okay. So directing your attention to the first page of Deposition Exhibit 6 at Bates	22 document 5.23 Q. Okay. So Deposition Exhibit 5 is sort

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	Page 98	Page 100
1 1	A. Yes.	1 exporting side. But I can't recall sitting
2 0	Q. Wait for me just to finish.	2 right here, I can't recall if we exclusively use
	A. Sorry.	3 the exporting portion from USITC. I could look
	Q. No problem.	4 into that and get back to you, if you'd like.
5	for a big underlying dataset in	5 Q. So is it fair to say that NSSF uses ATF
-	form of an Excel spreadsheet; is that fair to	6 AFMER to determine manufacturing and export data
7 say?	-	7 for firearms?
- ·	A. Yes.	8 A. Yes.
	Q. And that Excel spreadsheet that	9 Q. And is it fair to say that NSSF uses
	erlies the cover sheet that is Exhibit 5, that's	-
		10 UITC [sic] data for import information relating to
	t Deposition Exhibit 6, that sentence that I	11 firearms?
	read to you about ATF AFMER, is referring to?	12 A. USITC, yes. There was just an S missing
1	A. That's right.	13 there.
	Q. And this says primarily relying on ATF	14 Q. What's that?
	MER data. But not exclusively, right?	15 A. There was just an S missing there.
-	A. That's correct.	16 Q. Oh, sorry.
	Q. What other data sources does NSSF rely	17 A. That's all right.
	n the generation of the "Firearm Production in	18 Q. USITC. All right. You also mentioned
	United States" report?	19 industry reporting?
	A. USITC data. And we also do some	20 A. Yes.
21 indu	stry reporting. I know that there's one	21 Q. What do you mean by industry reporting?
22 secti	ion on here that also has some ammunition	A. So there are some segments that we need
23 man	ufacturing. Let me see if I can find it here.	23 further clarification and transparency from our
24 I'll r	ecognize the page when I see it. Here we go.	24 members. And we may go to them and say, hey, LFDs
	Page 99	Page 101
1 The	annual survey of manufacturers, which gives us	1 for this content. Can you please give us some more
2 the c	contents on page 10 for industry statistics in	2 information.
3 that	in regarding to ammunition production.	3 Q. When you say some segments, what do you
4 0	Q. And whose survey is that?	4 mean?
5 4	A. The census does.	5 A. So primarily the MSR chart.
6 (Q. Okay. So it's a census survey?	6 Q. Why do you need clarifications for the
7 /	A. Yes. It's a government report.	7 MSR chart?
8 (Q. And is that census data used in any	8 A. Because there are manufacturers that,
9 othe	r section of the report?	9 like we discussed before, may make bolt-actions,
	A. I believe for the ASM portion, this is	10 they may make lever guns, and those are all
	only part. And then it spans over a few pages,	11 captured under rifle. And we need some extra
	the main content for the ammunition production	12 insights, under confidentiality, to get that
13 is th	-	13 information from our members.
	Q. You mentioned USITC data. What is that?	14 Q. So when NSSF gathers industry reporting,
	A. United States International Trade	15 I think earlier you testified that sometimes you'll
	mission reporting that we use to do a data pull	16 send an e-mail, sometimes it will be a phone call.
	ur industry's products at a point in time.	17 And NSSF is asking questions of its members about
	a snapshot. They don't put out an AFMER like	18 their modern sporting rifle production in the
	F does. But we can we have access to go and	19 course of those communications; is that right?
	v a snapshot in time of what is reported by	20 A. That's correct.
	TC. And that's the importing side of it.	21 Q. And NSSF industry members are providing
	Q. Is there overlap between USITC data and	22 information in response to those questions that
	F AFMER data?	23 inform the modern sporting rifle report or chart
145 111		25 morni de modern sporting fine report or châtt
24	A. There may be if we're getting the	24 in the "Firearm Production in the United States"

26 (Pages 98 - 101)

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	Page 102	Page 104
1	document we're looking at?	1 A. Yes.
2	A. Overall, yes. But it's really hit or	2 Q. What does "historical analysis conducted
3	miss. We don't get 100 percent response rate. And	3 by NSSF" mean?
	so if we don't get that response rate, then we	4 A. So as manufacturers report their
	can't count them. So the MSR chart, even though	5 manufacturing, they might have an amendment to that
	it's some people might think it's a very large	6 number. And so what they do is they say, hey, here
	number. It's a conservative estimate. We're	7 is our reporting. We submitted it. And then they
	sometimes not capturing everybody or we can't count	
	them at all because we can't get the transparency.	9 actually have an amendment. They'll submit that
10	Q. What does NSSF do to validate the	10 amendment, ATF publishes that.
	information it receives from industry reporting?	10anenenicity, TTT publishes that11But once ATF gets the number and they
12	A. What do you mean?	12 publish the AFMER report for that year, they are
12	Q. So if NSSF has a conversation, either by	13 not going to go back to that original post and
	phone or e-mail, about in response to a question	14 update the link. So then if we're seeing those
	that NSSF has asked of a firearm manufacturer about	
		15 updates happen, we have to then go back and make
	firearm reporting, does NSSF check the numbers or	16 those corrections.
	information that it receives from the manufacturer?	17 Additionally, we might have a
18	A. We'll provide just a general logic	18 manufacturer that has three locations. So then in
	check. If they provide a number that doesn't make	19 the processing of the AFMER, we need to combine
	sense, then we'll go through the steps to verify.	20 those three manufacturers together so you get a
	But, largely, our members in our industry provide a	21 true balance of what that brand of manufacturer is
	very thorough, comprehensive data that we've never	22 making.
	really had to question.	23 Q. So you sometimes have to take the ATF
24	Q. Beyond that logic check, is there any	24 AFMER data and combine or sort or conduct further
	Page 103	Page 105
	other validation that NSSF does?	1 analysis of it; is that fair to say?
2	A. No, simply for the fact that our members	
		2 A. It's not really an analysis. We're more
	want truthful, accurate data; and that if they are	3 so just adding one and two together to make sure
4	not providing that, they are not getting a quality	3 so just adding one and two together to make sure4 the sums for each brand are accurate.
4 5	not providing that, they are not getting a quality report at the end of the day. So we believe our	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back
4 5 6	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year?
4 5 6	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about.	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back
4 5 6 7 8	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about. Q. I'm going to direct your attention to	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year? 7 A. 1990. 8 Q. How does NSSF validate data that's
4 5 6 7 8 9	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about. Q. I'm going to direct your attention to the last page of this report, so Deposition	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year? 7 A. 1990. 8 Q. How does NSSF validate data that's 9 reported in AFMER well, let me withdraw that.
4 5 6 7 8 9 10	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about. Q. I'm going to direct your attention to the last page of this report, so Deposition Exhibit 6. It's the "Firearm Production in the	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year? 7 A. 1990. 8 Q. How does NSSF validate data that's
4 5 6 7 8 9 10 11	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about. Q. I'm going to direct your attention to the last page of this report, so Deposition Exhibit 6. It's the "Firearm Production in the United States" Bates-labeled NSSF 000052. Do you	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year? 7 A. 1990. 8 Q. How does NSSF validate data that's 9 reported in AFMER well, let me withdraw that. 10 Does the historical analysis that 11 NSSF conducts involve making those types of
4 5 6 7 8 9 10 11 12	not providing that, they are not getting a quality report at the end of the day. So we believe our numbers to be accurate in the reporting of any information that we're asking them about. Q. I'm going to direct your attention to the last page of this report, so Deposition Exhibit 6. It's the "Firearm Production in the United States" Bates-labeled NSSF 000052. Do you see underneath "Sources" where it says "Total	 3 so just adding one and two together to make sure 4 the sums for each brand are accurate. 5 Q. So ATF AFMER data, you agree, goes back 6 to what year? 7 A. 1990. 8 Q. How does NSSF validate data that's 9 reported in AFMER well, let me withdraw that. 10 Does the historical analysis that 11 NSSF conducts involve making those types of 12 modifications to ATF AFMER data from the 1990s?
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27 (Pages 102 - 105)

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	Pere 107		D 100
1	Page 106 as reported through January 20th, 2023 -	1	Page 108 A. So that is going to say we designate
	reviewed/adjusted by NSSF."		this person, this entity, company, makes MSRs.
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	Do you see that?		Okay? Let's go to their website. Do they make
4	A. I'm sorry. I don't. Okay. So the		anything other than MSRs? And we go through their
5	manufacturing trends and the box next to it?		catalog, we search them on the website for what
6	Q. No, total production.		they have to offer from the retailer, just as a
7	A. Oh, I'm sorry.		double-check. And as long as nothing falls under
	Q. The next the last sentence in total		anything that's outside of MSR, then we don't have
9	-		to do the additional investigation of proportions
10	A. Oh, sorry.		of production.
11	Q. So I'm going to ask you about that last	11	Q. How are you determining that what you
	sentence again that says		review on those websites are modern sporting
12	A. Yeah, sure.		rifles?
13	Q "The AFMER 2021 as reported through	13	A. By using the understanding that it
	January 2023 - reviewed/adjusted by NSSF."		usually falls in the category of AR, AK, variants
15	What does "reviewed/adjusted by NSSF"		thereof.
-	mean?	17	Q. Is it fair to say you're looking at
18	A. It's what I was talking to you earlier		visual images of the firearms to assess whether or
	there. We might have a brand that has multiple		not they're modern sporting rifles?
	locations, and so we'll go through the AFMER and	20	A. Yes.
	combine the production in those multiple locations	20	Q. You don't perform physical inspections
	so that each brand has a total figure next to it.		of the models from a particular manufacturer when
	We're not going to make the we're not going to		you're trying to determine whether it's a modern
	make the report and have, say, for example, one		sporting rifle?
24		24	
1	Page 107 manufacturer in position 3 of their totals and then	1	Page 109 A. I've never, in my time, had to do that
	-		-
	They refredered again in Dosition 8. we re	2	just because I have familiarity with a lot of
	they're repeated again in position 8. We're getting rid of that duplication so that we have one		just because I have familiarity with a lot of products. And there's also the added benefit of
3	getting rid of that duplication so that we have one	3	products. And there's also the added benefit of
3 4	getting rid of that duplication so that we have one final figure.	3 4	products. And there's also the added benefit of YouTube, for example, of, hey, how is this going to
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 getting rid of that duplication so that we have one final figure. Q. Are there any other adjustments that NSSF makes to ATF AFMER data? A. Not that I'm aware of. We just combine the like brands under one umbrella so that we can get a true total. Q. Does NSSF draw data from multiple AFMER categories in calculating its modern sporting rifle table? A. We don't primarily use the AFMER to let me back up here. While the AFMER tells us production, we have to go to the manufacturers sometimes to figure out what proportion of their manufacturing is. For some brands, we do use the AFMER directly because we can go through their offerings of products on their website and see every single product falls under, for instance, an MSR platform; it's AR, AK, variant thereof. 	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 products. And there's also the added benefit of YouTube, for example, of, hey, how is this going to work. And go on YouTube and there's somebody usually has a review and they shoot it and all that stuff so you can kind of see how it operates. Q. All right. I'd like to turn back to the first page of Deposition Exhibit 6. That's NSSF 000035. I'm going to direct your attention to the second sentence in the first paragraph where it says "Every effort has been made to provide accurate and updated information so the reader may keep this edition as a reliable resource for trend information." Do you see that? A. Vaguely. Yes, I see it. Q. Do you agree with that? A. Yes. Q. Can you describe for me what those efforts are.

28 (Pages 106 - 109)

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1	Page 110 time to give accurate, objectionable data in	1	Page 112 I can investigate that later or investigate that
	reporting on this topic.		at a later time and get back to you if you have a
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	Q. All right. I'm going to direct your	3	
	attention to the third paragraph on this page, the	4	Q. Does the political climate ever benefit
	one that starts with the word "Information." And		the firearm industry?
	directing your attention to the second sentence	6	A. I think I can only give my opinion here
	that reads "Other factors outside of the	7	and that it's possible.
	manufacturing sector, such as the retail sector,	8	Q. So you testified earlier that sometimes
	the economy and frequently the political climate,		if someone is running for office and they are
	must all be taken into consideration."		advocating for a ban on certain types of weapons,
11	Why must the political climate be		that may actually increase the sales of those types
	taken into consideration?		of weapons; is that fair to say?
13	A. I'm not sure if you are familiar with	13	A. Yeah. It's a term called "panic
	the sales trends of firearms. But, largely,		buying."
	when anytime that there is a shift in political	15	Q. What does panic buying mean?
	appetite to, say, ban things, further regulate,	16	A. There's a rush of retail activity to go
	there is usually a drive by consumers to go and	17	and legally purchase firearms that they possibly
	purchase those things that would be banned under		could not get that they, as consumers, could
	that possible legislation.		possibly not get at a later date.
20	Or even not even if there's a	20	Q. And is panic buying a regularly
21	legislation provided. If someone gets in office	21	understood and used term in the firearms industry?
	that makes their campaign to ban firearms, that	22	A. I would say yes.
	largely, just by observing trends, that will	23	Q. All right. I'm going to direct your
24	motivate consumers to then go and buy those things	24	attention to the next page, NSSF 36. All right.
	Page 111		Page 113
1	because they largely want them. And they may not	1	At a high level, what is the chart on NSSF 36
2	have planned to buy it then, but if it's going to	2	showing?
3	be gone, they want to get their hands on it.	3	A. This is firearm production broken down
4	Q. So is it fair to say that the firearms	4	by type from 1991 to 2021.
5	industry is impacted by things like whether it's an	5	Q. And the types are pistols, revolvers,
6	election year or not?	6	rifles, and shotguns; is that fair to say?
7	A. It certainly can be. If you look at the	7	A. That's correct.
8	FBI NICS data that tracks background checks, I've	8	Q. And those categories were taken from ATF
9	seen the 25-year chart that they've been in	9	AFMER; is that fair to say?
	operation. There is always a spike. Every time	10	A. That's correct.
	it's an election year, no matter who was leading,	11	Q. And modern sporting rifle is not a
12	there's always a spike.	12	category on this chart, correct?
13	•	13	A. That's correct.
	year? And when I'm referring to an election, I'm	14	Q. And you see "Total Handguns" as a
	referring to a presidential election. So if	15	category?
	there's a change in presidential administration,	16	A. I do.
	the year that a new president is inaugurated, does	17	Q. What's in that category?
	that impact the firearms industry?	18	A. So that would be pistols and revolvers.
19	5	19	Q. Does that include AR pistols?
	an impact after a spike. Every time that there is	20	A. It certainly can. And largely because
	a spike, just by flow of the data, there is going		of that, the historic recording of these charts
	to be augmentation there because you just had one		didn't include, say, an AR pistol and an AK pistol
	previously. And as far as I know, it exists. The		back in, say, '91 or not '91 but in the early
24	extent and direction, I can't speak to today. But	24	2000s when this was started. And this is simply a

29 (Pages 110 - 113)

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1 continuation of reporting pistols and revolvers and	1 Q. And that gives you a percentage that is
2 a summation of the total handguns.	2 shown in the right-hand column; is that right?
3 Q. So for all the AR pistols that you're	3 A. Yes. Percent change in total production
4 aware of that are out on the market, where will	4 year over year.
5 they be captured in the columns in this chart?	5 Q. And how does NSSF do that calculation?
6 A. So they may be captured in I'm sorry.	6 Is it through an Excel spreadsheet?
7 Can you say the question again.	7 A. I can't recall, as I sit here today, if
8 MR. WELLS: Can you read it back, please.	8 it was a formula that's in one of our many Excel
9 (Record read as requested.)	9 spreadsheets, because we have a lot of them
10 THE WITNESS: They would be captured in the	10 you've seen them or if it was done by hand. I
11 pistols for production.	11 can look into that and see if we do have that.
12 BY MR. WELLS:	12 Q. I'm asking at a general level if it's
13 Q. What about AK pistols? Where would they	13 like
14 be captured?	14 A. I honestly can't recall if we have the
15 A. In the same category, as long as they	15 formula and we just update the new numbers or if we
16 were made as a pistol as defined by ATF.	16 do it by hand.
17 Q. Can you look at the far right-hand	17 Q. But using Excel formulas is something
18 column of the chart on NSSF 36 and tell me what's	18 that NSSF does to prepare the tables and charts in
19 in this column?	19 this report; is that fair to say?
20 A. That is a percent change in total	20 A. We can use it for percent change, but
21 production year over year.	21 largely, a lot of this preparation is just
22 Q. And how is that calculated?	22 transferring the data from AFMER and plugging it
A. You take the new minus old divided by	23 in. That's about the extent of the arithmetic
24 old.	24 that's involved.
Page 115	Page 117
1 Q. And when you say the new minus old	1 Q. And the right-hand column has black
2 divided by old, so just looking at 2021, for	2 numbers and red numbers. What's the difference
3 instance, so is it fair to say you're going to take	3 between them?
4 the total in the "Production Total" column in the	
4 the total in the Flocuction Potal column in the	4 A. Positive and negative. Black is
5 bottom right corner, the 12,521,614?	4 A. Positive and negative. Black is5 positive, red is negative. Percent change.
	_
5 bottom right corner, the 12,521,614?	5 positive, red is negative. Percent change.
 5 bottom right corner, the 12,521,614? 6 A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year
5 bottom right corner, the 12,521,614?6 A. Yes. We would take that as the new	5 positive, red is negative. Percent change.6 Q. So let's look at 2008. Do you see there
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes.
 5 bottom right corner, the 12,521,614? 6 A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 10 Q. And the old number you're referring to 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right,
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes.
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 10 Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was.
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 10 Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. 10 Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was.
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? A. That's correct. Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes.
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right?
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 19 the result of that subtraction by what number? 	 5 positive, red is negative. Percent change. Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right? 19 A. I believe so.
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 19 the result of that subtraction by what number? 20 A. By the old number. That's a simple 	 5 positive, red is negative. Percent change. 6 Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right? 19 A. I believe so. 20 Q. And the new president, did that impact
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 19 the result of that subtraction by what number? 20 A. By the old number. That's a simple 21 percent-change formula. 	 5 positive, red is negative. Percent change. Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right? 19 A. I believe so. 20 Q. And the new president, did that impact 21 gun sales in the year of 2009?
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 19 the result of that subtraction by what number? 20 A. By the old number. That's a simple 21 percent-change formula. 22 Q. Right. The old number being the 	 5 positive, red is negative. Percent change. Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right? 19 A. I believe so. 20 Q. And the new president, did that impact 21 gun sales in the year of 2009? 22 A. I didn't really track the data back in
 5 bottom right corner, the 12,521,614? A. Yes. We would take that as the new 7 number, subtract the old number, divided by the old 8 number. And that's just a simple percentage-change 9 formula. Q. And the old number you're referring to 11 is 9,740,240 from 2020; is that right? 12 A. That's correct. 13 Q. So you subtract the 12.5 you take 14 12.5 million from 2021, and you subtract the 15 9.7 million from 2020; is that fair to say? That's 16 the first step? 17 A. Yes, that's the first step. 18 Q. And then the second step is to divide 19 the result of that subtraction by what number? 20 A. By the old number. That's a simple 21 percent-change formula. 	 5 positive, red is negative. Percent change. Q. So let's look at 2008. Do you see there 7 was an 8.5 percent change in total production year 8 over year? 9 A. Yes. 10 Q. And 2008 was an election year, right, 11 presidential election? 12 A. I believe it was. 13 Q. And then do you see in the next year, so 14 2009, there's a 29.2 percent increase. Do you see 15 that? 16 A. Yes. 17 Q. And in 2009 there was a new president 18 inaugurated, right? 19 A. I believe so. 20 Q. And the new president, did that impact 21 gun sales in the year of 2009?

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1 Q. Okay.	1 28.6 percent firearm production over 2020; is that
2 A. Could have impacted production. This is	2 right?
3 simply a production of year over year. I think it	3 A. That's correct.
4 would take an expert to analyze if that particular	4 Q. And 2021 was a record year for the
5 consequence of steps resulted in one or the other.	5 firearms industry, right?
6 Q. Okay. Let's look at 2016. 2016 was	6 A. Both 2020 and 2021.
7 also a presidential election year, correct?	7 Q. So two record consecutive years?
8 A. That's correct.	8 A. Yes.
9 Q. And that in that year there was a	9 Q. And 2020 was a presidential election
10 19 percent increase, as reflected in the right-hand	10 year, and 2021 was a change in presidential
11 column; is that correct? In firearm production?	11 administration; is that right?
12 A. Over 2015, yes.	12 A. I believe so.
13 Q. In 2017 there was a 25.5 percent	13 Q. I'm just directing your attention to the
14 decrease. Do you see that?	14 bottom of the chart here where it says "From 2011
15 A. I do.	15 to 2018, several adjustments were made to the data
16 Q. And there was a new president	16 in the chart due to omissions in the ATF AFMER
17 inaugurated in 2017, correct?	17 report (i.e., figures for long guns manufactured by
18 A. That's true.	18 Savage Arms were omitted from the 2017 AFMER),
19 Q. Do you see any connection between the	19 duplication of production due to parts manufactured
20 new president's inauguration and that negative	20 by machine shops (i.e., parts reported by machine
21 25.5 percent figure?	21 shop in addition to being reported by the firearm
22 MR. LOTHSON: I'll object just to the extent	22 manufacturer resulting in double-counting) and
23 it's beyond the extent of the notice.	23 adjustments to the miscellaneous category (i.e.,
24 THE WITNESS: I think you may be able to draw	
24 THE WITNESS. Tunnk you may be able to draw).
Page 119	Page 121
	1 What does all that refer to?
1 some correlation, but I don't think you can draw	1 What does all that refer to?
2 causation.	2 A. So that refers to an instance where
 causation. BY MR. WELLS: 	2 A. So that refers to an instance where3 there was a error in the ATF AFMER, and then it was
 2 causation. 3 BY MR. WELLS: 4 Q. Okay. 2020, also an election 	 A. So that refers to an instance where there was a error in the ATF AFMER, and then it was subsequently caught and, I believe, corrected based
 2 causation. 3 BY MR. WELLS: 4 Q. Okay. 2020, also an election 5 presidential election year; is that right? 	 A. So that refers to an instance where there was a error in the ATF AFMER, and then it was subsequently caught and, I believe, corrected based on what's provided here.
 2 causation. 3 BY MR. WELLS: 4 Q. Okay. 2020, also an election 5 presidential election year; is that right? 6 A. That's correct. 	 A. So that refers to an instance where there was a error in the ATF AFMER, and then it was subsequently caught and, I believe, corrected based on what's provided here. In preparation for this, I did speak
 2 causation. 3 BY MR. WELLS: 4 Q. Okay. 2020, also an election 5 presidential election year; is that right? 6 A. That's correct. 7 Q. 57.9 percent increase over 2019; is that 	 A. So that refers to an instance where there was a error in the ATF AFMER, and then it was subsequently caught and, I believe, corrected based on what's provided here. In preparation for this, I did speak to Dianne Vrablic about the various reports and
 2 causation. 3 BY MR. WELLS: 4 Q. Okay. 2020, also an election 5 presidential election year; is that right? 6 A. That's correct. 7 Q. 57.9 percent increase over 2019; is that 8 right? 	 A. So that refers to an instance where there was a error in the ATF AFMER, and then it was subsequently caught and, I believe, corrected based on what's provided here. In preparation for this, I did speak to Dianne Vrablic about the various reports and this history of it, and she does remember at one
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1 who made those adjustments?	1 as a part of its regularly conducted activity?
2 A. Those were the previous adjustments that	2 A. Yes, just to try to have as accurate a
3 we discussed where there was an amendment made and	3 record as possible.
4 those amendments were then updated in our figures	4 Q. And it's a regular practice of NSSF to
5 based off of what ATF made public.	5 create this type of document?
6 (NSSF Deposition Exhibit 7 was	6 A. As long as there are corrections
7 marked for identification.)	7 provided by ATF, then we will track that so that we
8 BY MR. WELLS:	8 don't have to rely on it being hosted on our the
9 Q. All right. I've handed you what's been	9 website.
10 marked as Deposition Exhibit No. 7, which covers	10 Q. And you make those corrections pretty
11 Bates range NSSF 002324 through 35. Have you seen	11 close in time to when you review the ATF AFMER
12 this document before?	12 data; is that fair to say?
13 A. Yes.	13 A. It all depends on when the adjustments
13 A. 168. 14 Q. What is it?	14 are made public.
15 A. So these are this is a tracking	15 Q. But as soon as the adjustments are made,
16 document that we use to track the adjustments that17 were made to the made public by ATF and made for	16 NSSF tries to make them promptly; is that fair to
	17 say? 18 A. That's correct.
18 the AFMER regarding the AFMER production.	
19 Q. And the sentence that we were just	19 Q. Just directing your attention to the top
20 looking at in the "Firearm Production in the	20 where it says "AFMER 2021 corrections/adjustments,"
21 United States" report where it referred to	21 do you see that?
22 adjustments, are those adjustments reflected in	22 A. I'm sorry. Could you point me to it?
23 this document, Deposition Exhibit 7?	23 This one? Yep.
A. Yeah, this is a tracking document that	24 Q. It says "Analysis of the 2021 AFMER
Page 123	Page 125
1 documents what those changes were.	1 production (report data as of January 2023) has
2 Q. Does this document, Deposition	2 resulted in the following corrections, adjustments,
3 Exhibit 7, contain all of the adjustments that NSSF	3 and notations and related to the following" "and
4 made that are referenced in the firearm production	4 notations related to the following license holders,
5 report in the page	5 which have either confirmed, or we have conferred
6 A. To the best of my knowledge, this is	6 or surmised, to be component parts suppliers to
7 where we track the changes.	7 major manufacturers who are also reporting the same
8 Q. Who created this document in the first	8 quantities as complete firearms."
9 instance?	9 Who wrote that?
10 A. I'm not sure, to be honest. I can go	10 A. I'm not sure. I'm not sure if this was
11 back and investigate that. I'm not sure if this	11 inherited before myself or Dianne or if this was
12 was something that Dianne Vrablic inherited or if	12 something that somebody else wrote that's currently
13 she created it.	13 being deployed.
14 Q. So is it fair to say that this document	14 Q. And at a high level, what is this
15 existed before you joined NSSF?	15 sentence saying?
16 A. Yes. Likely much before I joined	16 A. It's just saying that let me read it
17 because I see these go back to early 20-teens.	17 one more time, please.
18 Q. Is it fair to say that this document,	18 So what I believe the sentence to be
19 Deposition Exhibit 7, is a document that is changed	19 is to make sure that there's an effort of not to
20 annually?	20 double-count firearms; to be as conservative as
21 A. As long as there are corrections made	21 possible and accurate.
22 public by ATF, then we'll track that here to keep a	22 Q. So is it fair to say that NSSF, as
23 record of it.	23 reflected in this document, is taking ATF AFMER
24 Q. And this document is maintained by NSSF	24 data and subtracting some from its calculations if

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1 there's double-counting?	1 A. By knowing their offerings in their
2 A. If there is any sort of double-counting	2 products.
3 that we are aware of, then we will make those	3 Q. How does NSSF gain that knowledge?
4 adjustments to make sure that we're not.	4 A. Through independent research and
5 Q. Are there other types of adjustments	5 conversation with 5. We see them at SHOT Show,
6 that are being made?	6 we talk to them, we see their products. And up
7 A. Only if there are corrections. And then	7 until very recently I want to say in the past
8 also what I explained before where a manufacturer	8 year, which is not captured in this 2021 AFMER
9 may have multiple locations, and we don't want to	9 they just came out with a bolt-action rifle. But
10 report multiple locations for one manufacturer. We	10 that's not captured in this 2021 because it didn't
11 want one grand-total sum.	11 come out to market until then, until recently.
12 Q. Okay. I'm going to direct your	12 Q. Where it says "less 1,318 exports," what
13 attention to underneath where it says "Rifles."	13 does that refer to?
14 And it says "Update date." Do you	14 A. Those are exports that are recorded in
15 see that?	15 the AFMER that we then have to subtract because
16 A. Yes.	16 it's not counted in the what's produced for the
17 Q. And is then in a bullet	17 US.
18 that's highlighted in green. Do you see that?	17 OS. 18 Q. And this last phrase, "total 175,686 to
19 A. Yes.	19 MSR," what does that mean?
20 Q. And it then says "509 rifles & 176,485	20 A. That would be the summation of those two
21 misc," m-i-s-c, "(less 1,318 exports) total 175,686	21 figures minus the 1318 total count of MSRs.
22 to MSR."	22 Q. So you would take 509 and add it to
23 What does that mean?	23 176,485?
23What does that mean24A. So that would be the count of the plus	24 A. Mm-hmm.
Page 127	Page 129
1 production minus export that we would count in the	1 Q. And then you would subtract 1,318; is
2 MSR for	2 that right?
3 Q. Where is the 509 rifles figure coming	3 A. Yep.
4 from?	4 Q. And that's how you get that total
5 A. I believe that's coming from their	5 figure; is that right?
6 production report in the AFMER.	6 A. That's correct.
7Q. "Their" being?8A.production in the	7 Q. And it says "to MSR." What does that 8 mean?
9 AFMER.	9 A. That would be counted in our MSR chart.
10 Q. What is the 176,485 misc?	10 Q. All 175,686?
11 A. Those are frames and receivers. So	11 A. That's correct.
12 those are incomplete firearms. They're not	12 Q. So I'm going to direct your attention to
13 operational. It's just a lower, for lack of better	13 where it says "Note" underneath the
14 terms. But it is still classified by ATF as a	14 bullet point. It says "Note: Previously using an
15 firearm and regulated as such.	15 average percent of total their production as
16 Q. So "misc" refers to miscellaneous; is	16 supplied by in previous years, we
17 that right?	17 would report an estimated rifles as MSR."
18 A. Yes.	18 What does that note mean?
19 Q. And miscellaneous refers to the ATF	19 A. So that is the previous arithmetic that
20 AFMER category "miscellaneous"?	20 we would use with the proportion applied. Which,
21 A. That's correct.	21 full transparency, this should have been redacted.
22 Q. How does NSSF know that the 176,485 that	22 Under our confidentiality agreement with our
23 includes in the miscellaneous	23 members, we should have redacted this before going
24 category are modern sporting rifles?	24 to you. There should have been no names here.

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1 Q. So it refers to, you said, a previous	1 previous version because it says "previously using
2 arithmetic? What do you mean by previous	2 average percent." This looks like a direct
3 arithmetic?	3 reporting. That's why I said that.
4 A. Applying the proportion.	4 Q. And that approach of taking a percentage
5 Q. For the proportion being percent?	5 from the manufacturer and applying it to their
6 A. Yes.	6 AFMER data, multiplying it times their AFMER data,
7 Q. Who came up with the percent	7 is that a methodology that NSSF regularly uses in
8 proportion?	8 calculating the modern sporting rifles from that
9 A. That likely would have been communicated	9 particular manufacturer?
10 from to us. We don't create the proportions.	10 A. It's for all manufacturers that we
11 We get them directly from manufacturers. We can't	11 believe make MSRs. We will approach them and ask
12 assume how much or what the percentage may be.	12 them if there is any ambiguity about how many of
13 Q. When you say previous arithmetic, using	13 their what proportion of their offerings would
14 the 35 percent proportion, are you referring to	14 not fall under it. Then we would get that from
15 prior years?	15 them.
16 A. Prior years, yeah.	16 Q. When you say when there's an ambiguity,
17 Q. Prior years in which NSSF would have	17 how might an ambiguity arise?
18 used that percent proportion in calculating how	18 A. So say there's a major firearm
19 many MSRs to include in NSSF's MSR	19 manufacturer and they make bolt-actions, lever
20 calculation?	20 guns. They make MSRs. They make everything under
21 A. That's correct.	21 the sun. We can't go to their rifle production and
22 Q. So there was a time period in which	22 report in the AFMER and say all of those are MSRs.
23 there was a percent proportion multiplied	23 So then we have to go and ask for clarification:
23 there was a percent proportion multiplied24 against some number from the AFMER data; is that	24 Hey, all of your rifles or of your firearms that
Page 131 1 right?	Page 133 1 you made, how many fall under the MSR category?
2 A. That's correct.	2 And we have to rely on them to tell us that.
3 Q. And that percent came from	3 Sometimes they do, sometimes they don't. And when
	4 they don't, even if it's a major manufacturer, it's
5 A. That's correct. Which, again, should	
5 M. That's confect. Which, again, should	1 a big number we have to remove we can't add
6 have been confidential and reducted before the	5 a big number, we have to remove we can't add 6 that to a count. So, ultimately, it's a
6 have been confidential and redacted before the 7 production	6 that to a count. So, ultimately, it's a
7 production.	6 that to a count. So, ultimately, it's a7 conservative estimate.
7 production.8 Q. Is there any court order requiring that	 6 that to a count. So, ultimately, it's a 7 conservative estimate. 8 Q. And if they're major manufacturers, do
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 7 production. 8 Q. Is there any court order requiring that 9 to be maintained, confidentiality? 10 MR. LOTHSON: He doesn't have to answer that. 11 MR. WELLS: Okay. Withdrawn. 12 BY MR. WELLS: 13 Q. But so it's percent times some 14 number that generated the entry into NSSF's 15 calculation 16 A. That's correct. 17 Q of MSRs for 18 A. That's correct. It's a conservative 19 estimate of how many would fall under that 20 category. 21 Q. Okay. You said it was a previous 22 arithmetic. So did the arithmetic change for the 	 6 that to a count. So, ultimately, it's a 7 conservative estimate. 8 Q. And if they're major manufacturers, do 9 you repeatedly follow up with them to try to get 10 that information? 11 A. We do everything other than showing up. 12 If they don't want to tell us, they don't want to 13 tell us. 14 Q. What if there are small manufacturers 15 who don't provide you that information? Do you 16 follow up with them? 17 A. There's always follow-up there. But if 18 they don't want to give it to us we've either 19 e-mailed or called and they just don't want to 20 answer then they don't want to answer. 21 Q. And do you prioritize the large 22 manufacturers?
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	Page 134		Page 136
1	we might need clarification on, we go to everybody.	1	highlighted section in the middle that says "Keep
2	Q. What does NSSF do to validate the		in AFMER and include with MSR production history"?
	percentage estimate that you get from the	3	A. Yes.
	manufacturers?	4	Q. What underneath this where it says
5	A. So we rely on our manufacturers to be	5	5
	truthful with us, and they have a vested interest	6	I'm mispronouncing that. How do you
	in us being as accurate as possible in our		pronounce it?
	reporting. So we trust their numbers to be	8	A. It's Steyr.
	accurate, representative of what we're asking. And	9	Q. "Steyr Arms, BCI Defense, IWI US, Noreen
	that goes for, largely, all of our investigative,		Firearms, Tactical Solutions Inc.," what is being
	you know, conversations with them.	11	described in this section of the document?
12	It behooves them to be accurate	12	A. This is a designation of whether or not
13	because then it is truthful to fact. And anytime	13	we are counting something in the MSR report, to
14	that something doesn't pass the logic check, we	14	my from looking at this. I know I've looked at
15	might need to follow up with them to say, hey, is	15	a lot of data. I believe that this is what this
16	this a typo? Can you just confirm.	16	is.
17	Q. So if a manufacturer, let's say, reports	17	Q. So this is NSSF deciding whether to
18	a million rifles in ATF AFMER and NSSF is trying to	18	include or exclude data from specific companies in
19	determine what percentage are modern sporting	19	its MSR calculation?
20	rifles, NSSF will call the manufacturer, and the	20	A. That's correct. And the note says, that
21	manufacturer will say 60 percent are modern	21	is down at the bottom, this one particular
	sporting rifles		manufacturer, "Unable to determine the split
23	A. They may give I'm sorry.		count." Even though it's small, it's been omitted
24	Q. Go ahead.		from the MSR production report, which then, again,
	Page 135		Page 137
1	A. They may give a raw number. They may	1	lies in the conservative estimate that we're making
	give a percentage.		in our production.
3	Q. And NSSF trusts the manufacturer's	3	-
-	percentage or numbers that it receives; is that		And the note says "Note: Tactical Solutions Inc.
	right?		makes both MSR and traditional rifles. Unable to
6			determine split in total count. Since it's a
-	-		-
	want objective data and that they are incentivized		relative small quantity, the number has been
	to be truthful with us.		omitted from the MSR production report."
9	Q. And the validation of those reported	9	Did I read that correctly?
	figures from industry members consists of a logic	10	
	check; is that right?	11	Q. Why does the size of the quantity
12	A. That's correct.		matter?
13	Q. Anything beyond a logic check that NSSF	13	0,00
	does to validate those reported percentages from		for from someone that is not writing this for
	manufacturers that are used in the modern sporting		legal review. They are just writing it for the
	rifle report?		facts, and they are including the facts in there.
17	A. Largely, outside the logic check, it's	17	Q. What does "traditional rifle" mean here?
18	not needed because our members want objective data,	18	A. Traditional rifle, say, like a
19	and they want truthful reports.	19	bolt-action rifle, non-MSR.
20	Q. So is that a "no"?	20	Q. Would that bolt-action AR-type rifle
21	A. That would be a "no."	21	
22	Q. All right. Directing your attention to	22	deposition be a traditional rifle?
	the Deposition Exhibit 7 again, the part that's	23	-
	do you see the highlighted section the yellow		even know how many of those exist.

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	Page 138	Page 14
1	Q. So even in distinguishing between	1 Q. Let's look at the caliber breakout.
	traditional rifles and modern sporting rifles,	2 A. Okay.
	there's going to be gray areas, right?	3 Q. Do you agree that, at least based on
4	A. In those very small areas, if it's	4 2021, the market, in terms of manufacturing for
	non-MSR, it's usually pretty easy to distinguish.	5 9-millimeter pistols, are the most popular pistols?
1	Previously we were highlighting a very small	6 A. That is the largest category reported in
	segment of all firearms to where I have to go do	7 2021 for pistols.
1	individual research to go seek out if those were	8 Q. And the "to 9-millimeter" pistols
1	even made, more than a concept that was possibly,	
	like, introduced at SHOT Show.	9 category made up 63 percent of pistols manufacture
		10 in the US in 2021, according to AFMER data; is that
11	Q. It says "Unable to determine split in	11 right?
	total count." What does that mean?	12 A. That's correct.
13	A. So that was what I was alluding to	13 Q. All right. In this chart of pistols by
	earlier that I covered. If the total production is	14 caliber, which category could cover AR pistols
	X, but we don't know how many of those fall under	15 chambered in .223 Remington?
	MSR, then we omit the number, regardless of size.	16 A. I'm not positive at this time if it
	Because we can't for-sure determine if it falls	17 would fall under the "to .22 or the "to .25." I'd
	under the MSR category.	18 have to go back and clarify with ATF. But I can do
19	Q. And how how does this concept of	19 that and get back with you if you'd like me to.
	split, how does NSSF determine the split between	20 Q. Okay. So it's either .22 or .25
	modern sporting rifles and traditional rifles for a	21 category; is that right?
	particular manufacturer?	22 A. Yeah. I can't say for certain right now
23	A. What do you mean?	23 what it would fall under.
24	Q. So what do you do to assess, one,	24 Q. And the "to .22" category is at
	Page 139	-
	whether a split exists, and two, what the breakdown	1 10.9 percent of pistols manufactured in 2021; is
2	of that split is?	2 that right?
3	A. Yeah. So we will go like I said	
1	-	3 A. That's correct.
1	before, we'll go to their website, we'll check out	4 Q. And the "to .25" is at 2.7 percent for
5	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale.	
5 6	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct.
5 6	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale.	4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right?
5 6 7	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct.
5 6 7 8	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters.
5 6 7 8 9	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762,"
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5 6 7 8 9 10	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated
5 6 7 8 9 10 11 12 13	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6.	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to
5 6 7 8 9 10 11 12 13	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is
5 6 7 8 9 10 11 12 13 14	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6.	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol
5 6 7 8 9 10 11 12 13 14	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination,	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol 14 production for 2021. I believe that's where it
5 6 7 8 9 10 11 12 13 14 15	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038.	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol 14 production for 2021. I believe that's where it 15 would go. Wait, no. I'm sorry310, that's
5 6 7 8 9 10 11 12 13 14 15 16 17	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here?	 4 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? 6 A. That's correct. 7 Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. 10 A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol 14 production for 2021. I believe that's where it 15 would go. Wait, no. I'm sorry310, that's 16 either going to fall under the "to .32" or "to
5 6 7 8 9 10 11 12 13 14 15 16 17 18	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95	 Q. And the "to .25" is at 2.7 percent for pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 7.62-caliber be captured in this chart? By "762," I mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated guess I can't say for certain but I'd have to guess it would be in the "to .380" that is represented in the 11.7 percent of pistol production for 2021. I believe that's where it would go. Wait, no. I'm sorry310, that's either going to fall under the "to .32" or "to .380." I'm not sure which one it would be.
5 6 7 8 9 10 11 12 13 14 15 16 17 18	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95 to 2021 showing handguns, long guns, and total	 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol 14 production for 2021. I believe that's where it 15 would go. Wait, no. I'm sorry310, that's 16 either going to fall under the "to .32" or "to 17 .380." I'm not sure which one it would be. 18 Q. So as you sit here today, you can't be
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95 to 2021 showing handguns, long guns, and total production.	 Q. And the "to .25" is at 2.7 percent for pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 7.62-caliber be captured in this chart? By "762," I mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated guess I can't say for certain but I'd have to guess it would be in the "to .380" that is represented in the 11.7 percent of pistol production for 2021. I believe that's where it would go. Wait, no. I'm sorry310, that's either going to fall under the "to .32" or "to .380." I'm not sure which one it would be. Q. So as you sit here today, you can't be certain where an AR pistol chambered in 5.56
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95 to 2021 showing handguns, long guns, and total production. Q. Directing your attention to the pistol 	 Q. And the "to .25" is at 2.7 percent for pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," J mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated guess I can't say for certain but I'd have to guess it would be in the "to .380" that is represented in the 11.7 percent of pistol production for 2021. I believe that's where it would go. Wait, no. I'm sorry310, that's either going to fall under the "to .32" or "to .380." I'm not sure which one it would be. Q. So as you sit here today, you can't be certain where an AR pistol chambered in 5.56 NATO/.223 Remington would fall in this chart; is
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95 to 2021 showing handguns, long guns, and total production. Q. Directing your attention to the pistol chart, pie chart, on the upper right-hand side of 	 Q. And the "to .25" is at 2.7 percent for 5 pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 8 7.62-caliber be captured in this chart? By "762," 9 I mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated 11 guess I can't say for certain but I'd have to 12 guess it would be in the "to .380" that is 13 represented in the 11.7 percent of pistol 14 production for 2021. I believe that's where it 15 would go. Wait, no. I'm sorry310, that's 16 either going to fall under the "to .32" or "to 17 .380." I'm not sure which one it would be. 18 Q. So as you sit here today, you can't be 19 certain where an AR pistol chambered in 5.56 20 NATO/.223 Remington would fall in this chart; is 21 that fair to say?
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	before, we'll go to their website, we'll check out what they manufacture, what they offer for sale. And if there is a difference of they make two different things they don't just make MSRs then we have to go to them and ask them what the split is. If we're not able to determine, then we can't count it because we're not going to assume or assign a percentage of that proportion in there. Q. All right. I'm going to direct your attention to Bates page 38 in Deposition Exhibit 6. So that's page 4 of the internal pagination, NSSF 000038. At a high level, what's shown here? A. This is US firearm production from '95 to 2021 showing handguns, long guns, and total production. Q. Directing your attention to the pistol chart, pie chart, on the upper right-hand side of the page. Do you see that?	 Q. And the "to .25" is at 2.7 percent for pistols manufactured in 2021; is that right? A. That's correct. Q. Where would AK pistols chambered in 7.62-caliber be captured in this chart? By "762," I mean 7.62 by 39 millimeters. A. Yeah. It's 3.10 diameter. Educated guess I can't say for certain but I'd have to guess it would be in the "to .380" that is represented in the 11.7 percent of pistol production for 2021. I believe that's where it would go. Wait, no. I'm sorry310, that's either going to fall under the "to .32" or "to .380." I'm not sure which one it would be. Q. So as you sit here today, you can't be certain where an AR pistol chambered in 5.56 NATO/.223 Remington would fall in this chart; is that fair to say? A. I've reviewed a lot of data. That was

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1 .25 for .223-caliber firearms.	1 are now more prevalent are being produced
2 Q. So that's a "no"?	2 more manufactured more in the United States than
3 A. I'm sorry?	3 long guns; is that right?
4 Q. That's a "no" to my question?	4 A. That's factual. Handguns are being
5 MR. LOTHSON: No, he answered it.	5 produced at a higher rate than rifles in the
6 BY MR. WELLS:	6 categories of combined pistols and revolvers
7 Q. As you sit here today, for the AK	7 compared to combined rifles and shotguns.
8 pistols chambered in 7.62 by 39-millimeter caliber,	8 Q. And just looking at the bottom chart, do
9 you can't definitively say which category they	9 you agree that the percentage of long guns made up
10 would fall into in this chart that we're looking	10 by rifles has, generally speaking, increased
11 at?	11 substantially from 1995 to 2021?
12 A. That's correct. I would have to go back	12 A. Rifles does show an increase, but it's
13 and just confirm with ATF so I didn't guess.	13 always generally been higher than shotguns since
14 Q. Let's go to the middle chart here, the	14 like 2000.
15 one that's "Total Production" with the gray	15 Q. All right. Let's look just briefly
16 shadowing in the back. Do you see that?	16 at
17 A. Yes.	17 MR. LOTHSON: When do you want to be at a
18 Q. At a high level, what is this chart	18 stopping point?
19 showing?	19 MR. WELLS: How long have we been going for?
20 A. That is total production of handguns and	20 THE COURT REPORTER: It's been another hour
21 long guns for combined categories.	21 25.
22 Q. And what is the gray line that's going	21 23. 22 MR. WELLS: We can stop now.
23 up and down in the background?	22 MR. WELLS. We can stop how. 23 (Lunch recess taken from
24 A. That's everything. Everything, as in	
	24 12:08 p.m. to 1:04 p.m.)
Page 143	Page 145
1 all categories of pistols, revolvers, long guns	1 AFTERNOON SESSION
2 being rifles and shotguns all combined together.	2 EXAMINATION (resumed)
3 Q. And you can see in that chart that there	3 BY MR. WELLS:
4 are various peaks; is that right?	4 Q. All right. So it is 1:04 p.m.
5 A. Yes.	5 Did you have a nice lunch?
6 Q. And just looking at it, are you able to	6 A. It was a nice lunch. How was yours?
7 tell that peaks tend to occur around election	7 Q. It was good.
8 years; is that right?	8 A. Good.
9 A. Some do, but some don't. Like, for	9 Q. So I'd like to direct your attention
10 example, 2013 there's a big peak there. But	10 back to Deposition Exhibit 6, the "Firearm
11 there's also another sizable peak in 2009. But	11 Production in the United States," page 7, which is
11 there's also another sizable peak in 2009. But12 there's also one in 2002. It ebbs and flows.	11 Production in the United States," page 7, which is12 NSSF 000041. Do you recognize this chart?
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 	11 Production in the United States," page 7, which is12 NSSF 000041. Do you recognize this chart?13 A. Yes.
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it?
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it? A. It is our MSR production chart from 1990
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it? A. It is our MSR production chart from 1990 to 2021.
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it? A. It is our MSR production chart from 1990 to 2021. Q. And could you read to me the title of
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 	 11 Production in the United States," page 7, which is 12 NSSF 000041. Do you recognize this chart? 13 A. Yes. 14 Q. What is it? 15 A. It is our MSR production chart from 1990 16 to 2021. 17 Q. And could you read to me the title of 18 the chart.
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it? A. It is our MSR production chart from 1990 to 2021. Q. And could you read to me the title of the chart. A. "Modern Sporting Rifle Production in the
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 20 Democratic president? 	 Production in the United States," page 7, which is NSSF 000041. Do you recognize this chart? A. Yes. Q. What is it? A. It is our MSR production chart from 1990 to 2021. Q. And could you read to me the title of the chart. A. "Modern Sporting Rifle Production in the United States, 1990 to 2021."
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 20 Democratic president? 21 A. I believe so. 	 11 Production in the United States," page 7, which is 12 NSSF 000041. Do you recognize this chart? 13 A. Yes. 14 Q. What is it? 15 A. It is our MSR production chart from 1990 16 to 2021. 17 Q. And could you read to me the title of 18 the chart. 19 A. "Modern Sporting Rifle Production in the 20 United States, 1990 to 2021." 21 Q. And "modern sporting rifle," as used
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 20 Democratic president? 21 A. I believe so. 22 Q. All right. So just looking now at this 	 11 Production in the United States," page 7, which is 12 NSSF 000041. Do you recognize this chart? 13 A. Yes. 14 Q. What is it? 15 A. It is our MSR production chart from 1990 16 to 2021. 17 Q. And could you read to me the title of 18 the chart. 19 A. "Modern Sporting Rifle Production in the 20 United States, 1990 to 2021." 21 Q. And "modern sporting rifle," as used 22 here, does that have the same meaning as your
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 20 Democratic president? 21 A. I believe so. 22 Q. All right. So just looking now at this 23 chart in terms of the bars, now. So looking away 	 11 Production in the United States," page 7, which is 12 NSSF 000041. Do you recognize this chart? 13 A. Yes. 14 Q. What is it? 15 A. It is our MSR production chart from 1990 16 to 2021. 17 Q. And could you read to me the title of 18 the chart. 19 A. "Modern Sporting Rifle Production in the 20 United States, 1990 to 2021." 21 Q. And "modern sporting rifle," as used 22 here, does that have the same meaning as your 23 interrogatory response No. 12 that we looked at
 11 there's also another sizable peak in 2009. But 12 there's also one in 2002. It ebbs and flows. 13 Q. So 2009 was a year after an election 14 year; is that right? 15 A. Yes. 16 Q. And 2013 was a year after a presidential 17 election year? 18 A. Yes. 19 Q. And in both of those years there was a 20 Democratic president? 21 A. I believe so. 22 Q. All right. So just looking now at this 	 11 Production in the United States," page 7, which is 12 NSSF 000041. Do you recognize this chart? 13 A. Yes. 14 Q. What is it? 15 A. It is our MSR production chart from 1990 16 to 2021. 17 Q. And could you read to me the title of 18 the chart. 19 A. "Modern Sporting Rifle Production in the 20 United States, 1990 to 2021." 21 Q. And "modern sporting rifle," as used 22 here, does that have the same meaning as your

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1	A. As an MSR? Yes.	1 Q. Any other examples that come to mind?
$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q. And in terms of what's included in this	2 A. Those are the top three that are off the
	chart, these are production figures, not ownership	3 top of my head right now.
	figures; is that fair to say?	4 Q. All right. Are there .50-caliber rifles
5	A. That's correct.	5 that are captured in this chart at NSSF 000041?
6	Q. Are there any shotguns included in this	6 A. There certainly could be, just because
	chart?	7 some manufacturers may create a .50 Beowulf, for
8	A. To the best of my knowledge, no,	8 example, chambering in an AR platform. But as far
-	shotguns are not included.	9 as .50-caliber, I think that's the extent just
10	Q. Are there any pistols included in this	10 because, as I covered earlier, a .50 BMG just
	chart?	11 doesn't really fit inside a AR platform, typically.
11	A. Yes, there are.	12 Q. Are .50-caliber BMG-chambered firearms,
12	Q. Where would the pistols be captured in	13 are they typically larger than modern sporting
	this chart?	14 rifles?
14	A. Within the production tab.	
	-	A. The frame has to be bigger to take that16 large of a cartridge.
16	Q. So is that the blue column? A. Yes.	17 Q. And are so is that a "yes"?
18	Q. Where are there particular years	18 A. I believe so, yes.
	where there are pistols that are included?	19 Q. Are .50-caliber rifles typically heavier
20	A. I don't know off the top of my head all	20 than modern sporting rifles?
	of the years where pistols would be included, but	20 than modern sporting times? 21 A. Which .50-caliber rifles? Because there
		22 are .50-caliber rifles that are MSRs chambered in
	generally speaking, manufacturers have been	23 .50 Beowulf that are .50-caliber that are MSRs.
	making legally making, per ATF's regulations, an AR/AK/MSR-type pistol for a number of years. I	
24		
1	Page 147	Page 149 1 .50-BMG-caliber.
$\begin{vmatrix} 1\\2 \end{vmatrix}$	just don't know how far back that scales. Q. Other than those pistols that you just	2 A. Okay. Can you sorry. Would you mind
	described AR-type, AK-type are there any	3 rephrasing for me.
	other types of pistols covered by this the data	4 Q. Sure. So are there, generally speaking,
	in this chart?	5 rifles that are chambered in .50-BMG-caliber, are
6	A. There are variants thereof, yes.	6 they typically heavier than modern sporting rifles?
7	Q. When you say "variants," what do you	7 A. Yes.
	mean?	
9	A. So it's by the type of platform that it	
	is. It's not an AR. It's not an AK. But it still	9 A. I don't know what "a lot" is, generally10 speaking. But they are heavier, simply because the
	has all of the features of those individual or	10 speaking. But they are neavier, simply because the 11 mass required to hold that cartridge and control
	those two types of firearms. But they're not,	12 the combustion and all the other things that go
	technically speaking, AR or AK.	
	Q. Why not?	13 into that gun, you typically are going to have a
14	-	14 bigger, heavier, just by mass, rifle.
15	A. They're just not. So the operational	15 Q. And how would you describe the relative
	system is different. They might have split	16 proportionality of .50-BMG-caliber rifles compared
	receiver; they might not have a split receiver. The actions are largely similar, but they're not	17 to modern sporting rifles? Which is more prevalent18 in the consumer market?
	identical to AR/AK.	
20	Q. Can you give me an example of what type of firearm?	20 in, like, what's there's more, generally, of
$\begin{vmatrix} 21\\22 \end{vmatrix}$		21 them?22 Q. So which are in terms of production,
	A. Yeah. So FN SCAR, for example. It's not an AR, but it falls under the MSR category.	Q. So which are in terms of production,for instance. Like, which is a larger set of
1 1 2	THE ALLAR THE LITTLE THE MENK CHEVON	
	CZ Bren. HK MP5/SP5.	24 production that's manufactured every year in the

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Page 150	Page 152
1 United States?	1 Q. And when you say in combination with
2 A. I would say calibers smaller than .50	2 industry reporting, what do you mean?
3 would be more prevalent, knowing recognizing	3 A. So it's what we talked about earlier,
4 that there are some .50-caliber carveouts like	4 that for some manufacturers we have to go to them
5 .50 Beowulf that exhibit.	5 and ask for that proportion of their manufacturing
6 Q. How does .50 Beowulf compare to .50 BMG	
7 in terms of caliber?	7 platform, how many or for these particular
8 A. It's the same caliber.	8 firearms that you made, how many are MSR. And then
9 Q. What's different about Beowulf compared	9 from there we can find out we can put in the
10 to BMG?	10 column of production minus plus imports, minus
11 A. Completely different cartridge,	11 exports.
12 different case, different amount of powder in it.	12 Q. About how many manufacturers' production
13 Q. And does that result in different muzzle	13 figures are incorporated in the blue column?
14 velocity and muzzle energy?	14 A. I know that it's dozens, but I don't
	15 know a specific number.
 A. All of those things combined, yes. Q. Just looking back at NSSF 000041, why 	16 Q. Is it less than a hundred?
17 are all the numbers in this modern sporting rifle	
	17 A. I'd have to go back and look at the 18 chart. I've reviewed a lot of information in
18 production chart rounded to the nearest thousandth?19 A. This is an estimate, and it's the	
	19 preparation for this, and I am familiar with the
20 closest that we get. So just to make it a clean	20 master document that we have. But at this time I
21 chart, we round to the closest thousandth.	21 can't recall exactly how many we have on there.
22 Q. So you agree that, other than the column	22 Q. Is it less than 500?
23 that says "Year," all of the other figures that are	A. I would say yes, it's less than 500.
24 included in this chart are estimates?	24 Q. And in terms of this industry reporting,
Page 151	Page 153
1 A. Yes. We are very open that the MSR	1 how many to produce this chart, how many
2 chart on page 7 is our best estimate.	2 different industry members or how many different
3 Q. Where does it say "estimate" on this	3 when I say industry members, I mean, like, one
4 page?	4 company. How many are you talking to in a given
5 A. It does not. But as we are discussing	5 year to get the information you need to create this
6 right now, I'm not trying to withhold any	6 chart?
7 information that says we don't provide that.	7 A. It depends on the year. So sometimes we
8 Q. But you agree that you can't find the	8 can talk to a member, and they say flat-out this is
9 word "estimate" on this page; is that right?	9 what we're using, and this is on track for, you
10 A. That's correct. The word "estimate" is	10 know, this period. This is what we're using.
11 not on here.	11 Other times we have to when there's ambiguity,
12 Q. Okay. So can you just walk me through	12 we've got to go back and get more answers.
13 what's in the different columns. So starting with	13 Q. Do you ever ask for records from the
14 the orange column is the year.	14 industry member to inform the blue column?
15 A. Year.	15 A. We do not ask for numbers. We
16 Q. What's in the blue column?	16 specifically ask for their MSR production, which,
17 A. That is US production, less exports of	17 in itself, is a type of record. But we don't ask
18 MSR platform.	18 for a document to be produced.
19 Q. And what's where is the data from	19 Q. So the manufacturers don't actually give
20 this column coming from?	20 you a specific number of number of MSRs
21 A. That's coming from ATF AFMER and USITC,	21 manufactured?
22 in combination with industry reporting. It's all	A. No. As I said earlier, sometimes their
23 those three put together, depending on the	23 answers may be a specific number, or it may be a
24 manufacturer.	24 proportion that we apply to their production.

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	Page 154		Page 156
1		1	want to note it for the record.
	you're relying on industry reporting, you are		BY MR. WELLS:
	having communications with industry members, and	3	Q. Okay. And returning to NSSF 00041, the
	they're either providing you a number of modern		right-hand column, it says "Annual Total" in black.
	sporting rifles or a percentage of their production		Is it fair to say that that is the sum of the blue
	of rifles that you're then applying to the AFMER		column and the green column?
	number; is that right?	7	A. That's correct.
8		8	Q. For each year, right?
	firearms they produced were MSRs, whether it's a	9	A. Yes.
	number or a proportion.	10	Q. So for 2021, the blue column says
11		-	3,178,000; the green column says 520,000; the black
	the so looking at 2021, for instance, in the		column entry for 2021 is 3,698,000. That's the sum
	blue column it says 3,178,000. That figure		of the blue figure and the green figure in 2021?
	encompasses data from multiple industry members; is		A. That's the sum of production, plus
	that right?		imports, minus exports.
15	6	16	
10			Q. Okay. How long has a version of this chart not the 2023 version, necessarily but
	it's probably dozens of industry members; is that		any modern sporting rifle production chart existed
			at NSSF?
20	right? A. Yes.	20	
			A. I don't know how long it's existed.
21			I've, you know, talked to NSSF staff that have been
	to generate this one number?		around, and I couldn't get a hard date of when this
23			was originally produced and who produced it. But I
24	Q. Let's see. What is the green column?	24	know that our team in research has the files to
1	Page 155	1	Page 157
$\begin{vmatrix} 1 \\ 2 \end{vmatrix}$	A. That is the import that is a US		update it and that we do so every year as a course of normal business.
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	import, less exports, of MSR platforms.Q. Where is that what are the data		
	sources for the information in the green column?	3	Q. There was, at some point in time,
5	-		though, an original modern sporting rifle
-	A. USITC. It's a snapshot in time, data pull that we performed, in order to gather		production chart; you just don't know who created the first one?
	information using codes that encompass MSR	7	
	platforms.	8	Q. Do you know approximately when the first
9			modern sporting rifle production chart was created?
	Mean? A. So we utilize the USITC website to do a	10	A. As I sit here today I know I've
11			looked at a lot of records that we have I don't recall the specific date. If you'd like me to go
	report pull, and then that report then talks about different ECCNs and HTS codes that we then utilize		back and investigate, I certainly can.
			· ·
	to make an utilize in our estimation for the imports, less exports.	14	Q. What's the earliest version of this chart that you've seen?
			chart that you've seen? $A = 1$ want to say the 2018 version back in
16	Q. Do you retain that data pull report at NSSF?	16	A. I want to say the 2018 version back in our 2020 IIR.
1/		17	
			Q. When you, at NSSF, are preparing an updated version of this modern sporting rifle
	if we have all of them or how many we might have.		updated version of this modern sporting rifle
	But we definitely download it, and we keep a copy.		production chart, for data that's, you know, from
	I believe we've produced that in the production.		2000 and before, do you go back and validate it
22	•••••••••••••••••••••••••••••••••••••••		each year, or do you rely on the calculations from
123	that, I think we would like that. I think I've	23	prior years that have already been done?
	seen something like that. We'll follow up. I just	24	A. We typically don't touch the stuff

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1	before, unless ATF gives us a reason to go back	1 your attention to the screen up here.
	because they published an amendment that a	2 A. Sure.
	manufacturer has disclosed.	3 Q. Are you familiar with this document?
4	Q. So is it fair to say, then, for the 2023	4 A. Yes.
	version of the report, the only row that you're	5 Q. What is it?
	touching is the 2021 row, unless there's some ATF	6 A. This is a portion of our master document
7		7 that we update every year with new data from the
8	A. That's correct.	8 AFMER, USITC, and industry reporting on how many
9	Q. And is that consistent with prior	9 MSRs have been produced.
-	versions of the report that you've been involved	10 Q. And, in particular, we're looking at the
	with; you only go back if there's an ATF-generated	11 tab that says "Master_Est MSR Production." Do you
	reason to go back?	12 see that?
13	A. Yes. Unless ATF tells us that their	13 A. Yes.
	record has been changed, we don't have any reason	14 Q. And this is a spreadsheet/workbook that
	to go back because, largely, ATF provides and	15 has multiple tabs; is that right?
	produces the backbone of a lot of our reports.	16 A. Yes.
17	Q. Does NSSF have a chart showing	17 Q. And what specifically is captured in the
	production of other subcategories of rifles?	18 first tab here?
19	A. I don't believe so.	19 A. The first tab is a collection from 1990
$\begin{vmatrix} 1 \\ 20 \end{vmatrix}$	Q. Why not?	20 to 2021 of our MSR production estimates.
20	A. It's never been asked by our members, so	21 Q. When was this spreadsheet first created?
	we don't have one.	22 A. I don't know. Likely, it was the same
$\begin{vmatrix} 22\\ 23 \end{vmatrix}$	Q. Was a request from members the reason	23 time that the table/chart was created on page 7.
	that the modern sporting rifle production chart	24 But, again, I wasn't around. I did do some
-		
1	Page 159 was that the reason it was created, request from	Page 161 1 investigation to see if I could find it. Did not
		1 Investigation to see in reoute find it. Did not
4		2 have a cortain answer from anybody on staff
2	members?	2 have a certain answer from anybody on staff.
3	A. I don't know.	3 Q. And does this Master_Est MSR Production
4	A. I don't know.Q. All right. Let's pull up a spreadsheet.	3 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time?
4 5	A. I don't know.Q. All right. Let's pull up a spreadsheet.So I'm going to go ahead and show you what has been	 3 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? 5 A. Yes. It gets re-updated every year. As
4 5 6	A. I don't know.Q. All right. Let's pull up a spreadsheet.So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8.	 3 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? 5 A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next
4 5 6 7	A. I don't know.Q. All right. Let's pull up a spreadsheet.So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8.A. This is all mine?	 3 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? 5 A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for
4 5 6 7 8	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab
4 5 6 7 8 9	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is 	3 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? 5 A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created.
4 5 6 7 8 9 10	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? 5 A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined
4 5 6 7 8 9 10 11	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF?
4 5 6 7 8 9 10 11 12	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes.
4 5 6 7 8 9 10 11 12 13	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this
4 5 6 7 8 9 10 11 12 13 14	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF?
4 5 6 7 8 9 10 11 12 13 14 15	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it.
4 5 6 7 8 9 10 11 12 13 14 15 16	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that
4 5 6 7 8 9 10 11 12 13 14 15 16 17	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time?
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 and 9 were marked for 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne 19 Vrablic. I believe, through talking through
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 and 9 were marked for identification.) 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne 19 Vrablic. I believe, through talking through 20 Dianne, Jim organized and updated this and then
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 and 9 were marked for identification.) BY MR. WELLS: 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne 19 Vrablic. I believe, through talking through 20 Dianne, Jim organized and updated this and then 21 handed it off to her as he left.
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 and 9 were marked for identification.) BY MR. WELLS: Q. And I've asked my colleague, Mike 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne 19 Vrablic. I believe, through talking through 20 Dianne, Jim organized and updated this and then 21 handed it off to her as he left. 22 Q. And I've handed you what's been
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 A. I don't know. Q. All right. Let's pull up a spreadsheet. So I'm going to go ahead and show you what has been previously marked as Deposition Exhibit 8. A. This is all mine? Q. Yep. So there's two physical documents that I've handed you. One is No. 8 and one is No. 9. And I can represent to you that these are both printouts of "NSSF 002351 Redacted." A. Yep. MR. LOTHSON: Do you have a copy of 9, by chance? MR. WELLS: Oh, yeah, I do. Sorry. I've got them over here. MR. LOTHSON: That's fine. Thank you. (NSSF Deposition Exhibits 8 and 9 were marked for identification.) BY MR. WELLS: 	 Q. And does this Master_Est MSR Production 4 tab, is this a document that is modified over time? A. Yes. It gets re-updated every year. As 6 we get new ATF AFMERs, we then update the next 7 year. So this upcoming year, as the ATF AFMER for 8 2022 just got posted, we'll have the 2022 tab 9 created. 10 Q. Did this document exist when you joined 11 NSSF? 12 A. Yes. 13 Q. Who was the owner, so to speak, of this 14 document when you joined in NSSF? 15 A. It was largely research owned it. 16 Q. And who would that have been at that 17 time? 18 A. That would be Jim Curcuruto, Dianne 19 Vrablic. I believe, through talking through 20 Dianne, Jim organized and updated this and then 21 handed it off to her as he left.

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		Page 162		Page 164
1	A.	I recognize the exhibit.	1	Q. And just looking at the title of the
2	Q.	What is it?	2	tab, "Master_Est MSR Production," what does the
3	A.	This is what we're looking at on there.	3	"Est" mean?
4	Q.	Correct.	4	A. Estimate.
5	Ă.	Yeah.	5	Q. And why is the word "estimate" included?
6	Q.	So it is a printout to make it	6	A. Because we are trying to get as close to
7	A.	Yeah.	7	reality as possible, but we know, through having to
8	Q.	more manageable. I just want to make		omit certain manufacturers, as we discussed before
9	-	t it looks right to you.		earlier today, sometimes we have to omit
10		Yes.		manufacturers, and sometimes they don't provide
11	0.	I can represent to you that it is a		clarity.
12		t of what you see on the screen. But, more	12	Q. And just to be clear, this spreadsheet
	-	ally, it's a printout of columns A through		that we're looking at, how is the calculations
	-	NSSF 002351 Redacted." Is that consistent		how are the calculations that are reflected in this
		hat you're seeing in Deposition Exhibit 8?		spreadsheet used in the rifle production or the
16	А.	That's correct.		firearm production report that we were previously
17	0.	Okay. I'm now going to ask you to turn		looking at?
	•	osition Exhibit No. 9. So do you recognize	18	A. Certainly. In its unredacted format,
	this doc	· · ·	-	we've got the manufacturers, and each manufacturer
20	А.			corresponds to a certain number of production.
		ve been doing for the MSR chart. This is		Those are tabulated and simply added together to
		ifferent portion of that document.		get a sum number.
23	-	And do you see at the top here where it	23	Q. And you mentioned redactions. What has
		umn numbers?		been redacted here?
<u> </u>		Page 163		
1	А.	Yes.	1	Page 165 A. Company names.
2	0.	And what's that first column number on	2	Q. And would those appear in column A?
3	the upp		3	A. Those would have, yeah.
4		AI.	4	Q. And does column AI also appear to have
5	0.	And what's the last column number on the	5	redactions?
6	-	t far top right of the document?	6	A. Yes.
7		AV.	7	Q. What's been redacted from that column?
8	Q.	So I can do you look up on the	8	A. Contact information.
	-	ight now. Do you see "NSSF 002351	9	Q. Contact information for whom?
		ed," do you see columns AI through AV?	10	A. Manufacturers.
11		Yes.	11	Q. So is it fair to say that the rows in
				this column, each row or the rows in this
12	0.	And do you agree that what you're seeing	12	
12 13	Q. on the s	And do you agree that what you're seeing creen in "NSSF 002351 Redacted" is the same		
13	on the s	creen in "NSSF 002351 Redacted" is the same	13	spreadsheet, Deposition Exhibit 8, roughly
13 14	on the s as this p	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9?	13 14	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that
13 14 15	on the s as this p A.	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a	13 14 15	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right?
13 14 15 16	on the s as this p A. time the	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here.	13 14 15 16	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes.
13 14 15 16 17	on the s as this p A. time the Q.	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here. So just for your own kind of navigation	13 14 15 16 17	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third
13 14 15 16 17 18	on the s as this p A. time the Q. here, the	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here. So just for your own kind of navigation e first document is the first chunk of	13 14 15 16 17 18	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third sheet here in this very large exhibit, directing
13 14 15 16 17 18 19	on the s as this p A. time the Q. here, the columns	creen in "NSSF 002351 Redacted" is the same orintout that's now Exhibit 9? Yeah. We can only see a portion at a ore, but I can see the full thing here. So just for your own kind of navigation e first document is the first chunk of s in this Master_Est MSR production tab. The	13 14 15 16 17 18 19	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third sheet here in this very large exhibit, directing your attention to row 112. Do you see where it
13 14 15 16 17 18 19 20	on the s as this p A. time the Q. here, the columns second	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here. So just for your own kind of navigation e first document is the first chunk of s in this Master_Est MSR production tab. The printout is the second chunk of columns,	13 14 15 16 17 18 19 20	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third sheet here in this very large exhibit, directing your attention to row 112. Do you see where it says "US Annual Total"?
13 14 15 16 17 18 19 20 21	on the s as this p A. time the Q. here, the columns second p right? I	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here. So just for your own kind of navigation e first document is the first chunk of s in this Master_Est MSR production tab. The printout is the second chunk of columns, Because it's a huge document, right?	13 14 15 16 17 18 19 20 21	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third sheet here in this very large exhibit, directing your attention to row 112. Do you see where it says "US Annual Total"? A. Yes.
13 14 15 16 17 18 19 20	on the s as this p A. time the Q. here, the columns second	creen in "NSSF 002351 Redacted" is the same printout that's now Exhibit 9? Yeah. We can only see a portion at a ere, but I can see the full thing here. So just for your own kind of navigation e first document is the first chunk of s in this Master_Est MSR production tab. The printout is the second chunk of columns,	13 14 15 16 17 18 19 20	spreadsheet, Deposition Exhibit 8, roughly correspond to one manufacturer of firearms; is that right? A. Yes. Q. All right. So flipping to the third sheet here in this very large exhibit, directing your attention to row 112. Do you see where it says "US Annual Total"?

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Page 166	Page 168
1 Q. And in front of you you've got	1 A. That's correct. I can't say that, for
2 Deposition Exhibit 8 turned to page 3 and	2 certain, every single one of them was accurately
3 Deposition Exhibit 6 turned to page internal	3 color coded, largely because this is a very big
4 page 7. So that's NSSF 41. Is it fair to say	4 project. We do it every year. Sometimes we might
5 that, looking at Exhibit 8, the totals from row 12	5 miss a formatting change.
6 feed into the blue column in NSSF 41?	6 Q. Do you see where it says "italic figures
	7 are rough estimates"?
8 Q. Or the numbers from 112, row 112, in	8 A. Yes.
9 Deposition Exhibit 8 feed into NSSF 41, the chart,	9 Q. What does that mean?
10 and the blue column, specifically?	10 A. If we are you know, if a
11 A. Yes.	11 manufacturer, when we reach out to them, gives us a
12 Q. And the only difference is that the	12 "about" or any clarification of this number, then
13 numbers from row 112 have been rounded before being	13 that is documented in this.
14 included in NSSF 41?	14 Q. "Gives us an 'about"? What does that
15 A. That's correct.	15 mean?
16 Q. So what we're looking at in Deposition	16 A. About number. So if we reach out to
17 Exhibit 8 is essentially the backup data for making	17 them and they don't give us a hard-and-fast number
18 the calculations in the blue column of NSSF 41; is	18 or proportion they say, "eh, it's about this"
19 that fair to say?	19 that is recorded here.
20 A. Yeah. This is a portion of what goes	20 Q. Does that happen periodically;
21 into this.	21 manufacturers won't give you a hard-and-fast
22 Q. Okay. So directing your attention back	22 number?
23 to Exhibit 8, bottom left corner, do you see	A. It does happen. I can't speak to the
24 there's next to row 114, it says "this color	24 entirety of the history of the MSR chart, how many
Page 167	Page 169
1 represents confidential data estimates"?	1 times that's happened. But it does happen.
2 A. Yes.	2 Q. Just flip back to the first page of
3 Q. What does that mean?	3 Deposition Exhibit 8, if you would. And just
4 A. It's what we talked about previously,	4 looking at the top, row 3, where it lists years, do
5 where we would have to reach out to manufacturers	5 you see that?
6 and get clarification on either the proportion or	6 A. Yes.
7 the direct number of MSRs that they self-disclose	7 Q. The years 1995 to 2004 are colored
8 to us.	8 orange in columns G through P. Do you see that?
9 Q. If I'm trying to figure out which cells	9 A. Mm-hmm.
10 correspond to numbers that are based on	10 Q. Do you know why?
11 confidential estimates, how do I determine that?	11 A. I don't know why. And I think they're
12 A. Well, there is color coding here, but	12 peach, not orange. I'm not positive what the peach
13 this is also just one portion of the larger	13 designates versus the orange.
14 document.	14 Q. Do you know whether that might
15 Q. So in terms of numbers, if a number is	15 correspond to the time period in which the Federal
16 in a cell that's colored orange, does that mean	16 Assault Weapons Ban was in effect?
17 it's based on a confidential data estimate?	17 A. I can't speak to it. I know that this
18 A. Yes. This is being called out for that.	18 is what the data represents. Whether or not that's
19 But I can't, sitting here at this point in time,	19 what the color coding is for, it's not called out
20 say that any of the noncolored ones weren't	20 in this document. So as it stands right now in
21 confidential.	21 this point in time, I'd have to go back and confirm
22 Q. So there may be additional numbers that	22 if that's the case.
23 are based on confidential data estimates beyond the	23 Q. Okay. I'm going to now direct your
24 cells that are colored orange?	24 attention to the later pages in this document. So
	1 L L L L L L L L L L L L L L L L L L L

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1 moving past the portions that have the numbers	1 reflect I'm showing the witness a column that has
2 associated with them.	2 text but not many numbers. Do you see that?
3 A. Go past all of them?	3 A. Yes.
4 MR. WELLS: So, actually, before we do that, I	4 Q. So I can represent to you that what this
5 want you to take a look at the screen.	5 is is a printed-out version of the comments. Excel
6 And, Mike, could you go to, for	6 gives you an option to print out the comments at
7 instance, AA7 with the red. And can you hover over	7 the conclusion. So these are the comments that are
8 it. Yeah.	
9 BY MR. WELLS:	8 associated with the red triangles in this Excel
	9 spreadsheet, "NSSF 002351 Redacted," Master_Est MSR
10 Q. So do you see, looking at the screen in	10 Production that's up on the screen.
11 AA7, how there's a little red triangle in the	11 A. That's a mouthful.
12 corner of this cell?	12 Q. So just looking at these, and directing
13 A. Yes.	13 your attention to where it says cell AA7, cell AD7,
14 Q. Do you have an understanding of what	14 cell AE7, do you see those comments?
15 that means?	15 A. I do.
16 A. It looks like there's more data behind	16 Q. And do you see any names you recognize
17 it.	17 there?
18 Q. Are you familiar with the comment	18 A. Both Jim Curcuruto and Dianne Vrablic.
19 function in Excel?	19 Q. And looking at cell AA7, there's a note
20 A. Yes.	20 from Jim Curcuruto that says "51,500 misc." Do you
21 Q. And does NSSF use comments the	21 have an understanding as to what that means?
22 comment function in the Excel version of this	A. These are frames and receivers.
23 document?	23 Q. How do you know that?
A. I didn't know whether or not we have	A. It's the miscellaneous category defined
Page 171	Page 173
1 before. Clearly, there's something there. It	1 by ATF.
2 wasn't top of mind when I was reviewing the data.	2 Q. And what does that mean in terms of this
3 Q. So you don't look at the comments that	3 chart? How is that 51,500 figure fed into this
4 are included in the spreadsheet that we're looking	4 Excel spreadsheet?
5 at regularly?	5 A. For the corresponding manufacturer, that
6 A. For the historic numbers that you're	6 51,500 number 51,500 number is a representation
7 going back to all the way to 2015? That is not a	7 of MSR frames and receivers that were produced that
8 normal course of business, to go back many years	8 year by that manufacturer.
9 and see what comments were beforehand.	9 Q. So I'm looking at AA7 up on the screen,
10 Q. The numbers from 2015 and many years	10 "NSSF 002351," the master MSR production tab, and
11 beforehand are included in the modern sporting	11 the number is 50,000, which is different than
12 rifle chart in the 2023 edition of	12 51,500 misc. Do you have any idea why that might
13 A. That's correct. It's a summation.	13 be?
14 Q. So whatever decisions were made for 2015	14 A. There might have been a need to be
15 that are reflected in these comments are just kind	15 conservative with the number. I wasn't there and I
16 of baked into that number already; is that right?	16 wouldn't do it, but that's my only guesstimate, if
17 A. That's correct. Every year we do that	17 you're asking my personal opinion.
18 year update, unless we have a reason to go back.	
19 Q. And the only reason that you identified	19 wouldn't do it, why not?
20 to go back would be an ATF-generated change; is	20 A. No, didn't do it.
21 that right?	21 Q. Oh, didn't do it.
22 A. That's correct.	22 A. Didn't do it.
23 Q. So now flipping to the portions of	23 Q. Based on this note, does this indicate
24 Exhibit 8 that look like this. Let the record	24 that there were at least 50,000-plus frames or

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1 receivers that were included in the calculation of	1 Q. Or if they are illegally made into a
2 modern sporting rifles for the year 2015 that	2 short-barrel rifle, right?
3 NSSF	3 A. Certainly, there is a criminal aspect
4 A. For that manufacturer, yes.	4 there if someone were to legally acquire a firearm
5 Q. And that number would, again, be used	5 and go through illegal procedures to create an SBR.
6 from year to year in documents like the 2023	6 Q. So "yes"?
7 firearm production report that we were previously	7 A. Someone could create a produce a
8 looking at, Deposition Exhibit 6, correct?	8 criminal act and illegally make an SBR. That does
9 A. Yes. Any previous information typically	9 happen. ATF is all over it as far as regulating
10 is carried over into the next year.	10 that activity.
11 Q. All right. I'm directing your attention	11 Q. Okay. All right. Now I'm directing
12 now to the cells further down or the comments	12 your attention to the bottom of this page where it
13 further down the line that say cell AB19, cell	13 says cell AB23. Do you see that?
14 AE19, cell AF19. You understand that when it says	14 A. I do see that.
15 cell AF19, it means column AF, row 19?	14 A. 1 do see that. 15 Q. And that AB23, again, corresponds to
16 A. Yes.	16 cell AB23 and the big spreadsheet that we're
17 Q. And do you recognize names of people	17 looking up at on the screen?
18 that are familiar to you?	18 A. I don't see it on the screen. There we
19 A. Yes.	19 go. I see it.
20 Q. Jim Curcuruto and Dianne Vrablic; is	20 Q. And what figure, looking at the screen,
20 Q. Jim Curculuto and Diame Viable, is 21 that right?	21 do you see in cell AB23?
22 A. Yes.	22 A. I'm sorry. Do you want me to tell you
22 A. Tes.23 Q. And it appears that they have included	23 the value that's in AB23?
24 notes at some point in time reflecting decisions	24 Q. Yes.
Page 175 1 that are associated with these cells; is that	Page 177 1 A. That is 108,000.
2 right?	2 Q. Okay. Now, looking back at the note
3 A. That's correct.	3 here for cell AB23, do you see it's Jim Curcuruto,
	$\int 1010 101 001 \text{ AD}_{23}$, uo you see it s jiii Culculuto,
4 Q. And, for instance, in AB19, Jim	
	4 and there's a comment "75 percent of total are,
5 Curcuruto included a note that said "combo rifles	4 and there's a comment "75 percent of total are,5 quote, NSR/AK made in US, but not sure if all are
5 Curcuruto included a note that said "combo rifles6 plus 13,800 misc"? Do you see that?	 4 and there's a comment "75 percent of total are, 5 quote, NSR/AK made in US, but not sure if all are 6 AK. Need to contact. 90,000 rifles plus 54,000
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 5 Curcuruto included a note that said "combo rifles 6 plus 13,800 misc"? Do you see that? 7 A. I do. 8 Q. What does that mean? 9 A. That would be rifles plus miscellaneous; 10 again, "miscellaneous" being frames and receivers. 11 Q. And I believe you said earlier that an 12 AR lower receiver could grow into an AR pistol or 13 it could grow into an AR rifle; is that right? 14 A. I said it could grow up to be one. 15 Q. Grow up to be one. 16 A. That's right. That's right. 17 Q. So, like okay. So there may be some 18 group of this 13,800 miscellaneous that grows up to 19 be an AR rifle and another portion that grows up to 20 be an AR pistol; is that right? 	 4 and there's a comment "75 percent of total are, 5 quote, NSR/AK made in US, but not sure if all are 6 AK. Need to contact. 90,000 rifles plus 54,000 7 misc equals 144,000. Going to use 90K to be safe, 8 as no response from co."? 9 What does that mean? 10 A. Sounds like Jim had a figure of 11 75 percent, tried to confirm it, didn't get 12 follow-up. 13 Q. Where would that 75 percent come from? 14 A. I can't speak to that. 15 Q. In your experience, is that type of 16 percentage what you get from manufacturers when you 17 have conversations with them about what their rough 18 proportion of modern sporting rifles is? 19 A. It certainly varies from manufacturer to 20 manufacturer. But they are not made-up percentages 21 that we assign. We only use percentages if we were

45 (Pages 174 - 177)

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Page 178	Page 180
1 previous proportion.	1 Q. The 108,000 that we see in AB23, that
2 Q. What does "AK" refer to in this comment?	2 figure is included in the sum totals that are
3 A. AK? I don't know what else to	3 reflected in NSSF 41
4 Q. What do the letters AK stand for in this	4 A. Yes.
5 comment?	5 Q the firearm production or the
6 A. I forgot the A in AK, but the K is	6 modern sporting rifle production chart in NSSF 41;
7 Kalashnikov. It's AK-variant rifle.	7 is that right?
8 Q. Would it be Avtomat Kalashnikov?	8 A. That's correct. Summation of all the
9 A. That would be it.	9 figures combined.
10 Q. Just brushing up on my Russian.	10 Q. All right. I'm going to direct your
11 A. Oh, it's what I do on weekends.	11 attention to if you flip a couple pages down to
12 Q. It says "needs to contact" here. Do you	12 where you're looking for cell number 69. I'm
13 have an understanding as to what that means?	13 sorry. AB69. Do you see that there's a comment
14 A. It sounds like he wanted to update the	14 there from Jim Curcuruto that says "13,340 but some
15 proportion, wanted to reach out to contact. But	15 bolt-action"?
16 the data that's provided here does not confirm or	16 A. I do.
17 deny whether he did or did not reach out to	17 Q. Do you have any understanding as to what
18 contact.	18 that means?
19 Q. And, again, we see that this "54,000	19 A. I do not. It may be that gray area that
20 misc," that would be receivers, in your	20 you were alluding to before. But that's only me
21 understanding?	21 speaking to what I know at this point in time.
22 A. Yes. Frames and receivers.	22 Q. Looking at the screen that has "NSSF
23 Q. And it says here "going to use 90K to be	23 002351 Redacted," Master_Est MSR Production,
24 safe, as no response from company." What do you	24 looking at cell AB69, what's the figure that's
Page 179	Page 181
1 understand that to mean?	1 included there?
2 A. He did not get a response when he	2 A. 10,000.
3 reached out, and so he used the previous proportion	3 Q. And that 10,000 is different than 13,340
4 that was provided from the company.	4 reflected in the note; is that right?
5 Q. And just directing your attention back	5 A. That's correct.
6 to AB23. As we discussed earlier, the actual	6 Q. Do you know why that figure is
7 figure in AB23 is 108,000. Do you see that?	7 different?
8 A. That's correct.	8 A. Based off of how we update this chart,
9 Q. Why would it be different than the	9 he likely removed the bolt-actions from that so he
10 90,000 reflected in the comment?	10 only captured MSRs in the count.
11 A. It could have been that and you're	11 Q. Did the company that corresponds to
12 asking me to assume here because I wasn't there	11Q.Did the company that corresponds to12row 69 produce exactly 3340 bolt-action firearms in
12 asking me to assume here because I wasn't there	12 row 69 produce exactly 3340 bolt-action firearms in13 that year?14 A. They may have. I can go back and check
12 asking me to assume here because I wasn't there13 what I did it when this was done. But I have to	12 row 69 produce exactly 3340 bolt-action firearms in 13 that year?
12 asking me to assume here because I wasn't there13 what I did it when this was done. But I have to14 assume that either there was a follow-up or some	12 row 69 produce exactly 3340 bolt-action firearms in13 that year?14 A. They may have. I can go back and check
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016?
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016.
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 17 Q. Do you have any documentation of how 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016. 17 A. It will take some digging, but I can
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 17 Q. Do you have any documentation of how 18 that decision was made? 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016. 17 A. It will take some digging, but I can 18 certainly ask.
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 17 Q. Do you have any documentation of how 18 that decision was made? 19 A. I do not. 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016. 17 A. It will take some digging, but I can 18 certainly ask. 19 Q. You don't know which company, just
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 17 Q. Do you have any documentation of how 18 that decision was made? 19 A. I do not. 20 Q. Does NSSF have documentation of how that 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016. 17 A. It will take some digging, but I can 18 certainly ask. 19 Q. You don't know which company, just 20 looking at this document, though, because the
 12 asking me to assume here because I wasn't there 13 what I did it when this was done. But I have to 14 assume that either there was a follow-up or some 15 sort of information that validated Jim to, at the 16 time, change that number to 108. 17 Q. Do you have any documentation of how 18 that decision was made? 19 A. I do not. 20 Q. Does NSSF have documentation of how that 21 decision was made? 	 12 row 69 produce exactly 3340 bolt-action firearms in 13 that year? 14 A. They may have. I can go back and check 15 to see. Which year is that? 2016? 16 Q. 2016. 17 A. It will take some digging, but I can 18 certainly ask. 19 Q. You don't know which company, just 20 looking at this document, though, because the 21 company names have been redacted; is that right?

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Page 182	Page 184
1 where it says cell AB79?	1 Q. At what point did NSSF begin including
2 A. Yes.	2 MSR I'm sorry AR pistols in its modern
3 Q. It's a note from Dianne Vrablic. It	3 sporting rifle calculation?
4 says "Rifles 20,792, but one traditional model.	4 A. I'm not sure. I can certainly go back
5 Est. 15,000 for rifle. Pistols 4,559."	5 and investigate. But the prevalence of AR/AK
6 Do you have an understanding as to	6 MSR-platform pistols has been prevalent for over a
7 what that means?	
	7 decade. And that's strictly because ATF allows
8 A. It sounds like they took all of the	8 that manufacturer of that pistol in that platform,
9 rifle production for that year, reduced to	9 and it's something that our industry makes for our
10 eliminate the traditional rifles, and then counted	10 consumers.
11 the pistols as MSRs.	11 Q. Generally speaking, if there are
12 Q. Do you know how the quantity of the	12 comments that refer to pistols in this chart, does
13 reduction would have been determined?	13 that suggest to you that there are pistols for that
14 A. Likely would have been from reaching out	14 particular manufacturer that are being included in
15 to the manufacturer directly.	15 the modern sporting rifle calculation?
16 Q. Do you know if there are records of that	16 A. Yes.
17 correspondence?	17 Q. I'm going to direct your attention to
18 A. We based on what we've talked about	18 AD92. AD92. So you've got to flip, I think, one
19 before pretty sure I alluded to it there is a	19 more page. Towards the bottom there.
20 confidentiality agreement when we ask for this	20 MR. LOTHSON: What's this where are we at?
21 information. We include it in our e-mails. And	21 MR. WELLS: Cell AD92.
22 anytime that those confidential figures or	22 BY MR. WELLS:
23 proportions are provided, we are done with the	23 Q. And there's a series of cells that say
24 exercise, and we delete them. So the records	24 AE92, AF92, AG92. Do you see those? And this
Page 183	Page 185
1 are as far as e-mails for correspondence are	1 is I'm looking at the comments.
2 expunged, per the confidentiality.	2 A. AE92, yeah. I just wanted to see it on
3 Q. Do you have a copy of that agreement at	3 there.
4 NSSF?	4 MR. TRESNOWSKI: Yeah, it's hard to get the
5 A. It's not a paper agreement, as far as I	5 comment in.
6 understand it. They are just the high points that	6 MR. LOTHSON: I'm sorry. I'm not I'm
7 we try to communicate to our members as a in the	7 trying to locate this one.
8 course of business.	8 THE WITNESS: Alpha-Delta-92.
9 Q. Again, looking at the comment associated	9 MR. LOTHSON: Sorry. About how many pages in
10 with cell AB79, what does "one traditional model"	10 is it?
11 mean?	11 MR. WELLS: It is three from the back.
12 A. That could be that all rifles are	12 MR. LOTHSON: Oh. Got it.
$13 \ 27,000 \ \ or \ I'm \ sorry \ \ 20,792, \ but \ one \ of \ those$	13 BY MR. WELLS:
14 available rifles is not an MSR.	14 Q. So directing your attention to
15 Q. "Pistols 4,559." Does that refer to	15 Deposition Exhibit 8, the comments at cell AD92,
16 what types of pistols?	-
	16 AE92, AF92, and AG92, those are all comments from
17 A. Likely MSR pistols.	17 Dianne Vrablic. Do you see that?
18 Q. And would those MSR pistols have been	18 A. Yes.
19 included in that company's total for the modern	19 Q. Do you see in the comment for AD92, it
20 sporting rifle calculation for the year reflected	20 says "misc"? That refers to the ATF miscellaneous
21 in this?	21 category?
22 A. Yes.	22 A. Yes.
23 Q. Calculated in this chart?	23 Q. And then it says "Rev in 2022 to include
24 A. Yes.	24 rifles and shotguns." Do you have an understanding

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Dage 196	Page 188
Page 186 1 as to what that means?	1 about a couple times over the course of this
2 A. Yes. More than likely, what happened	2 deposition; is that right?
3 there is that the manufacturer started producing	3 A. That's correct.
4 either AR- or AK-style MSR-category shotguns. An	
5 so while they are reported as shotguns, they fall6 into the umbrella of MSR.	5 the column have been redacted; is that right?
	6 A. That's right.
7 Q. Would those types of shotguns be	7 Q. All right. Moving to AJ2, it says
8 included in NSSF's calculation of modern sporting	8 "10/9/2023 through 10/16/2023, notes for 2021
9 rifle production?	9 recording." What does this mean?
10 A. I'm not positive. I don't know if this	10 A. I don't recall this particular column.
11 note here denotes that they were included when we	11 Yeah, I don't recall this particular column.
12 sussed out the shotguns "sussed out" meaning	12 Q. And this column is also redacted?
13 remove the shotguns or we include them. I'd	13 A. Yes.
14 have to go back and determine whether or not they	14 Q. All right.
15 were included.	15 A. Likely because it had contact
16 Q. Is there a possibility, then, that the	16 information or confidential information that was
17 modern sporting rifle production chart at NSSF 41	17 provided to us. Otherwise, it wouldn't have been
18 included shotguns?	18 needed to redact.
19 A. I can't speak to it right now. I'd have	19 Q. Moving to AK column, not the firearm.
20 to go back and check. I can certainly follow up	20 A. Yes.
21 with you if you'd like me to.	21 Q. Column AK, row 2, it says "Potential
22 Q. You can't say one way or the other	22 problems are highlighted with this color (re 2019
23 whether shotguns are included in NSSF 41, as you	23 to 2021)." And the text is red and the cell is
24 sit here today?	24 pink. Do you see that?
Page 187	Page 189
1 A. That's correct. I need to go back and	1 A. Yes.
2 look.	2 Q. What does this mean?
3 Q. Okay. So now I'm going to direct your	3 A. Those are typically totals or
4 attention to No. 9, Deposition Exhibit No. 9. And	4 manufacturer activity that we need to get clarity
5 as we discussed previously, it's in the same	5 on. And if we can't get clarity, those typically
6 massive spreadsheet that we're looking at up on the	6 get labeled with this color coordination or color
7 screen. It's just the other group of columns. Is	7 combination to designate that either we were or
8 that fair to say?	8 were not going to put them in. Likelihood is we
9 A. Yes.	9 identified the problem and were not going to put
10 Q. And for the record, we're looking at	10 them in there.
11 "NSSF 002351 Redacted." All right. Just looking	11 Q. So anywhere I see a pink-colored cell in
12 at row 2 across the top of Deposition Exhibit 9, do	12 this spreadsheet, it corresponds to this label
13 you see where it says "This color highlighting	13 here, "potential problems are highlighted"; is that
14 labels the confidential estimates (calls)"?	14 fair to say?
15 A. I see that.	15 A. That is the designation of the color
16 Q. What does this refer to?	16 code.
17 A. That would designate that we had reached	17 Q. Why were there why is the problem
18 out and gotten direct estimates from a	18 category specific to 2019 to 2021?
	10 category specific to 2019 to 2021;
-	19 A I believe if recollection serves me
19 manufacturer.	19 A. I believe, if recollection serves me
19 manufacturer.20 Q. And it says "(calls)." What does that	20 here, that we had a number of manufacturers that
19 manufacturer.20 Q. And it says "(calls)." What does that21 mean?	20 here, that we had a number of manufacturers that21 made, as I mentioned before, a wide swathe of
 19 manufacturer. 20 Q. And it says "(calls)." What does that 21 mean? 22 A. That means picking up the phone and 	20 here, that we had a number of manufacturers that21 made, as I mentioned before, a wide swathe of22 products, and we needed to go back and get the
19 manufacturer.20 Q. And it says "(calls)." What does that21 mean?	20 here, that we had a number of manufacturers that21 made, as I mentioned before, a wide swathe of

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1 have clarity on these numbers and we need to go	1 Q. And the next column or I'm sorry
2 back and get more information.	2 the next cell, 63,221. Is that NSSF's estimate for
3 Q. All right. So directing your attention	3 MSR pistols for 2021?
4 now to columns do you see the blue section where	4 A. Yes.
5 it says "MSR pistol estimates"?	5 Q. All right.
6 A. Yes.	6 A. Can I get some more water?
7 Q. And it says "MSR pistol estimates	7 MR. WELLS: Sure, sure. We'll go off the
8 (subset of total MSRs)." What does that mean?	8 record for a second.
9 A. That we were trying to track MSR pistol	9 (Discussion had off the record.)
10 production.	10 (NSSF Deposition Exhibit 10 was
	11 marked for identification.)
12 says "Note: These pistol estimates," underline,	e e
13 "are included in the total MSR production	13 BY MR. WELLS:
14 estimates"?	14 Q. I'm directing your attention up to the
15 A. Yes, I see that.	15 screen where we've got "NSSF 002351 Redacted."
16 Q. And then it says "(under the green	16 I've now moved to another tab in this same
17 highlighted headings for MSRs)." So what does that	17 spreadsheet. The tab is titled "2021 AFMER_2023
18 mean?	18 MSR Call List." Do you see that?
19 A. That particular note, I'm not sure. I	19 A. I'm sorry. I was reading. Could you
20 think what it likely is is a different column	20 point it out? Yes. Yes, right there.
21 setting or column dataset in this master file.	21 Q. Are you familiar with what's up on the
22 Q. Does this indicate to you that MSR	22 screen right now?
23 pistols are included in the modern sporting rifle	23 A. Yes.
24 calculation?	24 Q. What is this?
Page 191	Page 193
1 A. I've been very transparent that pistols	1 A. So that is a record of clarification
2 are included.	2 points that communicate between the research team
3 Q. So directing your attention to row 112	3 on what we, you know, kind of should do as far as a
4 at the bottom of this. So do you see the blue	4 call is concerned on including, excluding, do we
5 cells that include the figures 20,370; 54,010;	5 need to follow up.
6 63,221? Do you see that?	6 Q. Now directing your attention to what I
7 A. Yes.	7 have premarked as Deposition Exhibit 11, does this
8 Q. And do you see on the right it says "US	8 deposition I'm sorry. Deposition Exhibit 10.
9 annual total MSR pistols (included in total MSR)"?	9 Does what you see in front of you in Deposition
10 Do you see that?	10 Exhibit 10 look like what we just saw up on the
11 A. Yes.	11 screen?
12 Q. And what are we being told in these	12 A. Yes.
13 cells? What's this information?	13 Q. And so it's the same information?
14 A. That this is our estimate for 2019,	14 A. Yes, just the full printout.
15 2020, and 2021, how many MSR pistols were produced.	15 Q. I can represent to you that it's the
16 Q. In 2019, NSSF's estimates of MSR pistols	16 same. I'm directing your attention to A7, cell A7.
17 that were produced was 20,370?	17 Do you see that?
17 that were produced was 20,370?18 A. That's what the label says.	17 Do you see that?18 A. Yes.
17 that were produced was 20,370?18 A. That's what the label says.19 Q. Is that accurate?	17 Do you see that?18 A. Yes.19 Q. It says "Salam." Is that you?
 17 that were produced was 20,370? 18 A. That's what the label says. 19 Q. Is that accurate? 20 A. If it's in the chart and we have not 	 17 Do you see that? 18 A. Yes. 19 Q. It says "Salam." Is that you? 20 A. That's me. I'm sorry. A7?
 17 that were produced was 20,370? 18 A. That's what the label says. 19 Q. Is that accurate? 20 A. If it's in the chart and we have not 21 changed it, then it's accurate. 	 17 Do you see that? 18 A. Yes. 19 Q. It says "Salam." Is that you? 20 A. That's me. I'm sorry. A7? 21 Q. Did you write this? And, in particular,
 17 that were produced was 20,370? 18 A. That's what the label says. 19 Q. Is that accurate? 20 A. If it's in the chart and we have not 21 changed it, then it's accurate. 22 Q. How about 54,010? Is that NSSF's 	 17 Do you see that? 18 A. Yes. 19 Q. It says "Salam." Is that you? 20 A. That's me. I'm sorry. A7? 21 Q. Did you write this? And, in particular, 22 it's a comment that says "I'm not sure their rifles
 17 that were produced was 20,370? 18 A. That's what the label says. 19 Q. Is that accurate? 20 A. If it's in the chart and we have not 21 changed it, then it's accurate. 	 17 Do you see that? 18 A. Yes. 19 Q. It says "Salam." Is that you? 20 A. That's me. I'm sorry. A7? 21 Q. Did you write this? And, in particular,

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	D 104		D 107
1	Page 194 said I don't know what year I said that but I	1	Page 196 Q. All right. Directing your attention
	trust my team to make accurate records.		and I'm sorry. What are features?
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	Q. So did your team write this or did you	$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	A. Features, like does the is the stock
-	write this?	-	fixed, is it telescoping, does it have M-LOK, does
-	A. They likely are my words transcribed here for this record.	5	it KeyMod; is there a place and, you know, process
		6	of putting on, say, flashlights, grips, optics,
	Q. Who actually would have done the	7	5 8
	transcribing?	8	Q. All right. Directing your attention to
9	A. It could have been myself. It could		Deposition Exhibit 10, cell A9, do you see where it
	have been Dianne, someone on the research team.		says "Do not know what to count for the MSR
11	Q. When you said "they don't 'look like'		estimate. Their website currently displays one
	MSRs," what did you mean?		rifle model and lever action. 12 rifle models
13	A. So they're not for the M14s that were		appear to be MSR styles. 6 short-barrelled rifle
	listed on the website, they didn't have all of the		models. 7 pistol models appear to be MSR styles.
	form, factor, and features that other MSRs do.		Parts include uppers, lowers, and other misc."?
16	Q. Form, factor, and features. What do you	16	Who wrote that?
	mean by "form"?	17	A. I believe those are my findings.
18	A. So if a are you familiar with an M14?	18	Q. What are you saying in this cell?
19	Q. Yes.	19	A. So it's what I kind of alluded to
20	A. So M14 can come in a adjustable stock.		previously where a manufacturer can make so many
	It can come in a fixed stock, traditional wood		things that we need to ask clarification in order
	stock, with no, you know, external pistol grip,		to count the numbers. Being a conservative count
	however it's designated. It can come with all of		and this ambiguous, if we didn't get a call from
24	the features that an AR-15 or an AK come with, as	24	or a response from the manufacturer, then that
	Page 195		Page 197
	far as furniture, but the furniture can also be		would lead us to say, all right, for this
	traditional wood stock that looks like a, you know,		manufacturer we can't include anything for this
	old-school hunting rifle.		year. Regardless of the number, if we can't get
4	Q. And an adjustable stock is a common		confirmation of how many things from firearms fall
5	feature on a modern sporting rifle?		into MSR, then we need to exclude it. That's
6	A. Yes.	6	typically the rhyme and reason that's applied.
7	Q. A pistol grip is a common feature on a	7	Q. Do you know how the comment in cell A9
8	modern sporting rifle?		in Exhibit 10 was resolved?
9	A. That's correct.	9	A. I don't recall.
10	Q. You also mention I think you said	10	Q. And is it fair to say that the
	"form, factor, and features." Did I hear that		right-hand columns, columns B through G, are
	right?		redacted?
13		13	A. Yes.
	firearm.	14	Q. If you didn't have the redactions, would
15	Q. What does "factor" mean?		you be able to potentially explain how this comment
16			was resolved?
	out of wood. What does it look like; a traditional	17	A. Possibly. But I'd have to go and look
	old-school hunting rifle, or is it more modern,		on a case-by-case basis.
	falling under, you know, the modern sporting rifle	19	MR. WELLS: Let's on the screen, Mike, if
	category of furniture.		we can go to the next tab.
21	Q. What is furniture?		BY MR. WELLS:
22	A. Furniture is the stuff that goes on the	22	Q. All right. I'm showing you on the
	gun. So, like, a stock would be furniture, a hand		screen "NSSF 002351 Redacted." It's under tab
24	guard would be furniture.	24	labeled "MSR Table_Ann Est_Final 7/6/22." And

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Page 198	Page 200
1 directing your attention up to the screen, what are	1 A. We are simply adding what we can compile
2 we looking at?	2 from the AFMER and proportions applied to
A. That is the MSR chart that is on page 7	3 production.
4 of the IIR, Exhibit 6.	4 Q. Are there
5 (NSSF Deposition Exhibit 11 was	5 A. So it's adding and subtracting because
6 marked for identification.)	6 we've got to export the we've got to minus the
7 BY MR. WELLS:	7 exports.
8 Q. Directing your attention to what's been	8 Q. Are there principles of opinion survey
9 premarked as Deposition Exhibit 11, do you see	9 research or survey research that you're applying as
10 that?	10 part of your methodology?
11 A. For this document?	11 A. It's not necessary because this is a
12 Q. Yes.	12 very simple "one plus one minus one."
13 A. Yeah.	13 Q. So "no"?
14 Q. And is the information that's appearing	14 A. No.
15 in Deposition Exhibit 11 the same information that	15 Q. Directing your attention to rows 36 and
16 you're seeing up on the screen here?	16 39 at the bottom there, and you see it says
17 A. Yes.	17 "Sources, ATF AFMER, USITC, industry estimates"; is
18 Q. And describe for me what these numbers	18 that right?
19 are.	19 A. That's correct.
20 A. This is the same stuff that's on the MSR	20 Q. Row 37, it says "10/1/2020 through
21 chart that we published. This is just the working	21 2018." What does that mean?
22 document that we used to update. And then we will	22 A. So the ATF AFMER I believe I've said
23 take this, give it to creative services. They will	23 this before, but I'm happy to revisit. The ATF
24 make it pretty and give us a page insert for the	24 AFMER is always two years behind. So right now
Page 199	Page 201
1 IIR.	1 it's 2024. We're getting the 2022 AFMER a month
2 Q. Directing your attention to the top	2 ago.
3 here, row 1, it says "NSSF MSR History, 1990 to	3 Q. What does the next note mean, "7/5/2022
4 2020, Estimated US Firearm Production Minus Exports	4 through 2020"?
5 Plus Imports of MSR/AR, AK Platform."	5 A. That at July is it July? July 5th,
6 Do you see that?	6 2022, the information included was through the 2020
7 A. Yes.	7 data that we had.
8 Q. "Semiautomatic rifles and lowers." Do	8 Q. What about that last note, "12/12/23
9 you see that?	9 through 2021"?
10 A. Yes.	10 A. Same thing. It denotes when we were
11 Q. You agree that these figures are all	11 finished compiling everything, and the data that we
12 estimated, right?	12 used was through 2021.
13 A. We've established that they're an	13 MR. WELLS: Okay. You can put that one away
14 estimate.	14 Or keep it handy for a second. Let's just briefly
15 Q. And it's important to note that these	15 look up at the screen real quick.
16 figures are estimated?	16 Mike, go to the next tab.
17 A. It's the best estimate we could possibly	17 BY MR. WELLS:
18 make. Because in order to create this estimate,	18 Q. "Top 10 in 2022, 2020 AFMER," that's the
19 you need to have confidential data. And the only	19 tab we're looking at in spreadsheet "NSSF 002351
20 way to get it is to partner with manufacturers,	20 Redacted." What's in this tab?
21 which is what we do.	A. So we tabulate how many MSRs are made
	22 per manufacturer. And this is just a
22 Q. You said best estimate you could	22 per manufacturer. And unis is just a
Q. You said best estimate you couldpossibly make. Are there statistical methods that	23 for-internal-use top-ten list of MSRs MSR

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Page 202	Page 204
1 MR. WELLS: Could you scroll down, Mike.	1 looked at, all of that feeds into the generation of
2 BY MR. WELLS:	2 this chart; is that fair to say?
3 Q. And looking at row 16, it says	3 A. That's correct.
4 "Pending phone calls and responses 2023,	4 Q. And the adjustments and estimates that
5 10:18 a.m." What does that refer to?	5 are done to generate this chart are done by NSSF
6 A. I don't know, to be honest. I know it's	6 personnel; is that right?
7 a note that we need to, you know, confirm pending	7 A. That's correct.
8 calls and responses. This could be just a	8 Q. Those adjustments and estimates are done
9 carryover of the other notes that we had from other	9 internal to NSSF; is that right?
10 exhibits in other portions of this same master	10 A. Yes.
11 document. But that "2023, 10:18 a.m.," I don't	11 Q. Does NSSF publish its methodology for
12 recall what that particular section means.	12 making the calculations in this chart?
_	
13 Q. Does this tab appear to have been 14 redacted?	13 A. We provide the sources, and the 14 methodology is largely just a summation. I'm not
14 redacted? 15 A. Yes.	
	15 sure, sitting here today, if we note that anywhere;
16 Q. What's been redacted?	16 do or don't note that anywhere.
17 A. Contact information and manufacturer	17 Q. If I looked in this report, where would
18 names.	18 I find the methodology that you're employing?
19 Q. Who did the redactions?	19 A. Specifically to the MSR chart?
20 A. I did.	20 Q. Yes.
21 Q. So is there a version of this document	A. I just want to make sure. We don't
22 that hasn't been produced that includes the	22 designate the methodology, largely because we are
23 information that has been redacted?	23 doing a conservative count of what we can prove.
A. We do have a version that is not	24 Q. When you say "conservative count," what
Page 203 1 redacted, correct.	Page 205 1 do you mean?
1 Icuacicu, concet.	
2 O So the version that you've produced in	
2 Q. So the version that you've produced in 3 this litigation is one that you've specifically	2 A. So we can't, right now, get every single
3 this litigation is one that you've specifically	A. So we can't, right now, get every single 3 accurate figure of MSRs. If we did, that would be
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 3 this litigation is one that you've specifically 4 modified to redact; is that right? 5 A. That's correct. 6 Q. You personally? 7 A. Yes. 8 Q. Who directed you to make those 9 redactions? 10 A. Me. 11 MR. LOTHSON: And I'll object to the extent 12 there could be discussions with counsel involved in 13 that. 14 BY MR. WELLS: 15 Q. Was there any other basis for making 16 those redactions aside from the assurances that you 17 provide to manufacturers about the confidential 18 treatment of their data? 19 A. It's strictly the confidential nature of 20 the information that they provide. 21 Q. Okay. Now, let's look back at NSSF 41 	 A. So we can't, right now, get every single accurate figure of MSRs. If we did, that would be great. But it's an estimate because we might have like I've alluded to before, there might be a manufacturer that just simply doesn't want to answer our phone call. There might also be a manufacturer that is a boutique small shop that doesn't jump out at us when we're reviewing the AFMER or doing open source investigation of MSR manufacturers, and then they're not counted. And, similarly, this is not counting MSRs that are produced at home from 80 percent lowers that are not captured in production of firearms. Q. But specifically the word "conservative," what are you trying to convey when you say it's conservative? A. When I say conservative, it is largely an understatement of what is likely the real number.

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Page 206	Page 208
1 it to how the sources are described in NSSF 41. So	1 correct?
2 do you see that in NSSF 41, the sources are	2 A. That's correct.
3 described as ATF AFMER, USITC, industry reporting?	3 Q. All right. So directing your attention
4 Do you see that?	4 to page 7, which corresponds to NSSF 000023, what
5 A. Yes.	5 do you see here?
6 Q. And looking at Exhibit 11, in row 36,	6 A. We see our MSR chart from 2018 from
7 the sources are described as ATF AFMER, USITC,	7 the 2018 AFMER and the and this is that
8 industry estimates. Do you see that?	8 magazine chart that was from 2018.
9 A. Yes.	9 Q. Is it fair to say that the modern
10 Q. Do you know why the word "industry	10 sporting rifle data that's included in NSSF 000023
11 estimates" was changed to "industry reporting"?	11 covers the years 1990 to 2018, and the only
12 A. I changed it from "estimates" to	12 difference compared to NSSF 41 in Deposition
13 "reporting" largely because I thought it was more	13 Exhibit 6 is that the 2023 version at NSSF 41
14 reflective, and I didn't think at the time that I	14 includes the years 2019, 2020, and '21?
15 made that change that I would be giving deposition	15 A. That appears so. Just a difference of
16 on it.	16 how many years are captured on each chart.
17 Q. Did anyone instruct you to make that	17 Q. Earlier when you described the process
18 change?	18 of annually updating and adding based on new ATF
19 A. I don't think anyone did. I had brought	19 AFMER data, so the difference between these two
20 it up in internal conversations with staff, and	20 charts is that three years more of ATF AFMER data
21 between myself and my leadership, just like, yeah,	21 have come out
22 reporting is probably more accurate. Let's be more	22 A. Yes.
23 accurate in our reporting. Put that.	23 Q and you've done the internal analysis
24 Q. The result of that decision, though, is	24 to generate the 2023 edition; is that right?
Page 207	Page 209
1 that nowhere on page NSSF 000041 is there the word	
2 "estimate"; is that right?	2 Q. Are the sources for NSSF 23 the same as
3 A. That's correct.	3 the sources for NSSF 41, with the exception that
4 (NSSF Deposition Exhibit 12 was	4 for 41 you had later AFMER data?
5 marked for identification.)	5 A. That's correct. We did not change the
6 BY MR. WELLS:	6 methodology. We just used the updated content.
7 Q. You've just been handed what's been	7 Q. Directing your attention to the bottom
8 marked as Deposition Exhibit 12, which is Bates	8 of NSSF 23, do you see where it says "Source"?
9 range NSSF 000017 through 34.	9 A. Yes.
10 Do you recognize this document?	10 Q. And for source, it says "ATF AFMER,
11 A. I do. I'm just trying to find where we	11 USITC industry estimates." Do you see that?
12 are publishing the year on here so I can get	12 A. Yes.
13 oriented. So this is the 2020 since this has 2018	13 Q. So in the 2020 version of the "Firearm
14 data in it.	14 Production in the United States" chart, NSSF
15 Q. What is this document?	15 described its sources as industry estimates; is
16 A. So this is a older version of Exhibit 6.	16 that correct?
17 Q. You said older version. So Deposition	17 A. That's correct.
18 Exhibit 12, based on the copyright date, appears to	18 Q. But in the 2023 version of that same
19 be the 2020 version of the "Firearm Production in 20 the United States" reports is that right?	19 report, "Firearm Production in the United States,"
20 the United States" report; is that right?	20 for the modern sporting rifle production chart, 21 NSSE describes its source as "industry reporting "
21 A. That's correct.	21 NSSF describes its source as "industry reporting,"
Q. And previously in Deposition Exhibit 6,we looked at the 2023 edition of the "Firearm	22 correct? 23 A. That's correct.
	+ 23 A. THALS COLLECT.
24 Production in the United States" report; is that	24 Q. And that was the word change that you

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Page 210	Page 212
1 were describing earlier, changing from "estimates"	1 possible in the labeling.
2 to "reporting"?	2 Q. Okay. So we talked about the MSR chart
3 A. Yeah. I thought it was a more apt	3 at the top half of the page. What's the chart on
4 label, and wanting to be as accurate as possible,	4 the bottom half of the page?
5 we I decided to propose changing the name or	5 A. That is a old NSSF magazine chart from
6 changing the label.	6 1990 to 2018.
	7 Q. And, specifically, we're looking at NSSF
8 A. Likely my boss, Larry Keane.	8 000023, NSSF magazine chart. And it says
9 Q. So that's the general counsel? 10 A. Yes.	9 "Estimated 304 million detachable pistol and rifle
	10 magazines in US consumer possession, 1990 to 2018."
11 Q. And at the time you made that proposal,	11 Did I read that correctly?
12 were you aware that this data from this chart was	12 A. You did.
13 being used in litigation?	13 Q. It says "estimated" because this is an
14 A. The principal purpose of these reports,	14 estimate, right?
15 from my viewpoint as director of research, is to	15 A. That's correct.
16 produce accurate reporting for our members.	16 Q. "Estimated 304 million detachable pistol
17 Q. At the time that you decided to make	17 and rifle magazines in US consumer possession, 1990
18 that word change, you were aware that this data was	18 to 2018." Is "in US consumer possession" accurate?
19 being used in litigation, correct?	19 A. I don't know.
20 MR. LOTHSON: Objection; form.	20 Q. Why don't you know?
21 THE WITNESS: Still answer?	A. Largely because I did not work on the
22 MR. WELLS: You can answer.	22 analysis for this chart. I was I inherited this
23 MR. LOTHSON: You can. Go ahead.	23 as I took over the research department, and
24 THE WITNESS: While I was aware that it could	24 researching it, I couldn't find enough data to
Page 211	Page 213
1 be, that that change was not because of litigation	1 answer that portion of the question.
2 or anything else. It's strictly because I wanted	2 Q. You looked for data to understand how
3 to be as accurate as possible in the labeling.	3 this chart was generated, and you couldn't find it?
4 BY MR. WELLS:	4 A. That's correct. I couldn't find enough
5 Q. I'm not asking about your intent. I'm	5 to find enough to be satisfactory.
6 just asking about your knowledge. You knew that	6 Q. Did you find any data?
7 this chart was being used in litigation at that	7 A. I could find the chart.
8 point in time?	8 Q. The chart by itself?
9 MR. LOTHSON: Objection; asked and answered	9 A. Yeah. I could find the chart, but I
10 BY MR. WELLS:	10 can't recall if I found anything of worthwhile
11 Q. You can answer.	11 methodology.
12 A. I'm going to go back to my last answer.	12 Q. When you say "worthwhile methodology,"
13 Q. What was that?	13 what do you mean?
14 A. Which was it was done largely because I	14 A. The nuts-and-bolts actual summation of
15 was trying to be as accurate as possible.	15 what is being compiled to create these numbers.
16 Q. But in your head, you were aware that	16 Q. When you say "worthwhile methodology,"
17 this was being used in litigation?	17 is there a standard for methodology that you're
18 MR. LOTHSON: Objection. Same objection.	18 looking to?
19 BY MR. WELLS:	19 A. Yeah. Typically you want to have
20 Q. You can answer.	20 objective data that you can add up to create the
21 A. I'm going to point you back to my last	21 sum that you are going to represent in your chart.
22 answer.	22 Q. Is that standard from any type of
23 Q. What was that?	23 professional organization for statisticians?
24 A. Which was I wanted to be as accurate as	24 A. I'm not aware if it is, but it doesn't

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	Page 214		Page 216
1	really have to be for this exercise. What it needs	1	A. It's largely because I didn't create
	to be is objective and true, and that's what we try	2	this magazine chart. And so trying to recreate it
	to put out.		with an old file, updating with new data, wasn't
4	Q. If I wanted to know whether it's		able to do that. So I started over completely.
5	objective and true, how would I validate that?	5	Q. Do you have a belief, as you sit here
6	A. Then you'd probably have to go look at		today, whether or not this chart accurately
7	some of the metadata or ask for how it was compiled		reflects US consumer possession of magazines?
	by the person who compiled it.	8	A. I would say that it's an estimate. I
9	Q. And that's who?		can't speak to the accuracy because I didn't do it,
10	A. That would be Jim Curcuruto.		and I didn't know any of the work that went into
11	Q. If I wanted to replicate the		compiling it.
	calculations reflected in this chart, how would I	12	Q. Do you agree that ATF AFMER data does
	do that?		not include data on magazines?
14	A. So I would not try to replicate this. I	14	A. It has some information that you can
	would start from the ground up and create a new		extrapolate to get magazine production.
	analysis, which is what I did.	16	Q. What do you mean by that?
17	Q. Why would you not try to replicate this?	17	A. So you can look at how many pistols were
18	A. Because, unlike the MSR chart or the		made, for example; and you can see, based on that
-	IIR, in total, where there is a trackable, provable		manufacturer, how many magazines and what capacity
	track record of what has happened for those many		do they provide in the box.
	years to add everything up, I didn't find that	20	Q. All of that is an extrapolation, though,
	here. And in putting together the new magazine		right?
	report that I created, I just started from the	22	A. I would not say it's extrapolation, only
	ground up and created a new analysis.		because it's objective data that you're able to
		21	· · ·
1	Page 215 Q. So you agree that, in terms of	1	Page 217 easily find and verify, and it's not creating data
	methodology, it's really important to be trackable?		based off of a known point and carrying it out. It
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$			is simply collecting information that's publicly
4	A. I think it's really important to use objective data.	4	
5	Q. You agree that it's important to be	5	Q. "Extrapolation" was your word, correct?
	trackable when you're talking about methodology?	6	A. I don't recall. It's been a long day.
7	MR. LOTHSON: Objection; asked and answered	-	Q. ATF AFMER data does not include specific
	BY MR. WELLS:		totals of magazine production, correct?
9	Q. You can answer.	9	A. That's correct.
10	A. I wouldn't agree with you there because	10	Q. ATF data ATF AFMER data does not
	some of the information that we utilize in, say,		include specific totals of magazine possession,
	the magazine report that we produced here, we have		correct?
	to operate under the confidentiality of our	12	A. That's correct.
	members, them producing some of the information	13	Q. AFT AFMER data does not include data on
	that was used in the analysis. So trackability is		magazine capacity, right?
	not the principal. It's objective data.	15	A. That's correct.
17	Q. You used the word "trackable" earlier,	10	Q. ATF AFMER data does not reflect data on
	correct?		magazines sold with firearms, right?
19	A. Yes.	10 19	A. That's correct.
20	Q. That was your word?	20	Q. ATF AFMER data does not include data on
20	A. Yes.		Q. ATT ATMER data does not include data on magazines sold separately from firearms, correct?
$\begin{vmatrix} 21\\22 \end{vmatrix}$	A. Tes.Q. So in terms of what's trackable here,	21	A. That is correct.
	because the data has been destroyed, it's not	22	Q. ATF AFMER data does not include data on
	trackable for purposes in this litigation, correct?		magazines manufactured for the US market, correct?
4	nackable for purposes in uns inigation, correct?	4	magazines manuractureu for the US market, correct?

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	Page 218		Page 220
1	A. It doesn't. But at the same time, it	1	MR. LOTHSON: I'll object; beyond the scope of
	shows the amount of firearms that were made for the		the deposition.
	US market. And through a little bit of work, you	3	But if he has personal knowledge on
	can find out how many magazines and what capacity		that, he can answer.
	were made for those, if you want to assign a value,	5	THE WITNESS: I don't know of a federal one.
	which is what I did.	-	BY MR. WELLS:
7	Q. And that would be a process of	7	Q. Are you aware that the Federal Assault
	extrapolation; is that fair to say?		Weapons Ban that was in place from 1994 to 2004
9	A. No. That would be objective data		included a 10-round capacity limitation on
	gathering.		magazines?
11	Q. What's the methodology for that	10 1	A. It sounds familiar, and that does sound
	objective data gathering?		right. It just didn't come to mind when you asked.
12	A. Can you go to a specific example or	12 1	Q. And, again, to be clear, at NSSF 000023,
			there's two pistol magazine categories; is that
	point me in the report where you want me to answer?		
15	Q. We'll get back to it.		right?
16 17	A. Okay. MR. LOTHSON: Let's take a break here for a	16 17	A. That's correct.
		17	Q. One category is pistol magazines of 10
	second. I need to hit the head.		rounds or less; is that correct?
19	MR. WELLS: Okay.	19 20	A. That's correct.
20	(Short recess.)	20	Q. The other category is pistol magazines
21	MR. WELLS: It's 2:46 p.m.		of 11-plus rounds; is that right?
	BY MR. WELLS:	22	A. That's correct.
23	Q. All right. Directing your attention	23	Q. And for the rifle magazines, there's
24	back to NSSF 23, bottom of the page of the NSSF	24 t	fully three categories; is that right?
	Page 219		Page 221
	magazine chart, you agree that this chart shows	1	A. Yes, there are.
	different categories of magazines; is that right?	2	Q. There are rifle magazines at 10 rounds
3	A. Different categories and capacities.		or less; is that correct?
4	Q. How are the categories for capacity	4	A. Yes.
	determined?	5	Q. Rifle magazines at 11 to 29 rounds?
6	A. If you read the chart, it says "pistol	6	A. That's correct.
	magazines 10 rounds and less, pistol magazines	7	Q. And rifle magazines of 30-plus rounds;
	11-plus, rifle magazines 10 rounds and less, rifle	8 i	is that right?
	magazines 11 to 29 rounds, rifle magazines	9	A. That's correct.
	30-plus."	10	Q. 30-plus rounds, and based on your
11	Q. Why is 10 rounds used as a threshold to		knowledge of the industry, how high does that
	differentiate between the categories?		amount go? Like, what's the largest magazine
13	A. Having not created this chart, I'd have		capacity that you're aware of?
	to think that, largely, it's because of regulations	14	A. I believe there are both there's
	that surround magazines or legislation that comes		40-round capacity traditional stick magazines. And
1	down for magazines specifically calls out the		then there are, I think, 50 and a hundred or some
	10-and-below, and the 11-plus is segmented from		variation in between of other drum magazines.
	that.	18	Q. Are those legal in states other than
19	Q. What types of regulations are you	19 1	Illinois?
20	referring to?	20	A. Where they're not prohibited.
21	A. So if it's a state regulation that	21	Q. The NSSF magazine chart in NSSF 000023,
	controls what people can own.	22 v	when was this chart published?
	I I I I I I I I I I I I I I I I I I I		······································
22 23	Q. Are you aware of any federal regulation that's ever existed that's similar to that?	23	A. It was published with the 2020 IIR,

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	Page 222	Page 224
1	Q. Were you employed by NSSF at that time?	1 Q. You mentioned at the beginning of the
$\begin{vmatrix} 1\\ 2 \end{vmatrix}$		2 deposition that you testified in an Oregon trial;
3		3 is that correct?
-	production of that industry intelligence report	4 A. That's correct.
	from 2020?	5 Q. And, specifically, do you recall that
6		6 you testified in June of 2023?
	it, it was largely to do that staff review portion:	7 A. That sounds right.
1	Hey, look through this, try to catch typos.	8 Q. And that trial, what was it about?
9		9 A. There's Measure 114.
	that report?	10 Q. Which did what?
11	A. The research department at the time.	11 A. It was best of my knowledge right
12		12 now, put extra regulations to ban certain types of
13		
	Jim Curcuruto, and Dianne Vrablic.	14 Q. What types of magazines?
15		15 A. Using their nomenclature, so-called
	again.	16 high-capacity magazines greater than 10 rounds, I
17	-	17 believe.
18	C	18 Q. What did you testify about at that
19		19 trial?
$\begin{vmatrix} 1 \\ 20 \end{vmatrix}$	0	20 A. Largely the content of the industry
$\begin{vmatrix} 20 \\ 21 \end{vmatrix}$	A. No.	21 intelligence report.
$\begin{vmatrix} 21\\22 \end{vmatrix}$		22 Q. And, specifically, the NSSF magazine
$\begin{vmatrix} 22\\ 23 \end{vmatrix}$		23 chart at NSSF 000023; is that right?
$ ^{23}_{24}$		24 A. That's correct. That was one of the
1	Page 223 departure?	Page 225 1 things that I testified to.
2	A. I believe she found employment	2 (NSSF Deposition Exhibit 13 was
3	elsewhere.	3 marked for identification.)
4	Q. You mentioned earlier that Jim Curcuruto	4 BY MR. WELLS:
5	no longer works at NSSF and departed in 2021. What	
	were the circumstances of his departure?	5 Q. So I'm showing you what's been marked as
		5 Q. So I'm showing you what's been marked as 6 Deposition Exhibit No. 13, which is I can
7	-	6 Deposition Exhibit No. 13, which is I can
	A. I knew that he was let go from NSSF. I	
8	A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the
8 9	A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were	6 Deposition Exhibit No. 13, which is I can7 represent to you is a transcript from federal court
8 9	A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time.	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v.
8 9 10	A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time.Q. Why?	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and
8 9 10 11 12	A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time.Q. Why?	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and 11 there's several other consolidated cases associated
8 9 10 11 12 13	 A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time. Q. Why? A. We didn't have our SHOT Show that year, 	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and 11 there's several other consolidated cases associated 12 with it.
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8 9 10 11 12 13 14 15 16 17 18 19 20 21	 A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time. Q. Why? A. We didn't have our SHOT Show that year, and so because of COVID restrictions, we didn't have SHOT Show. SHOT Show is our trade show that, as I've said before, largely brings in a lot of revenue. And so I believe it was strictly financial decision. Q. NSSF was not able to have the SHOT Show in 2020 and the loss A. 2021. 	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and 11 there's several other consolidated cases associated 12 with it. 13 Does this sound like the case that 14 you testified in 15 A. Yes. 16 Q in Oregon? Is that a "yes"? 17 A. Yes. 18 Q. Directing your attention to page so I 19 can represent to you that this is an excerpt. So 20 it's the first couple pages showing the case
8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	 A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time. Q. Why? A. We didn't have our SHOT Show that year, and so because of COVID restrictions, we didn't have SHOT Show. SHOT Show is our trade show that, as I've said before, largely brings in a lot of revenue. And so I believe it was strictly financial decision. Q. NSSF was not able to have the SHOT Show in 2020 and the loss A. 2021. Q. 2021. And the loss of revenue was 	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and 11 there's several other consolidated cases associated 12 with it. 13 Does this sound like the case that 14 you testified in 15 A. Yes. 16 Q in Oregon? Is that a "yes"? 17 A. Yes. 18 Q. Directing your attention to page so I 19 can represent to you that this is an excerpt. So 20 it's the first couple pages showing the case 21 caption, followed by pages later on that say your 22 name at the top. So if you could flip to the pages
8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	 A. I knew that he was let go from NSSF. I don't have any real details on that. And, mind you, he was let go and a bunch of other folks were let go at the same time. Q. Why? A. We didn't have our SHOT Show that year, and so because of COVID restrictions, we didn't have SHOT Show. SHOT Show is our trade show that, as I've said before, largely brings in a lot of revenue. And so I believe it was strictly financial decision. Q. NSSF was not able to have the SHOT Show in 2020 and the loss A. 2021. Q. 2021. And the loss of revenue was significant enough it resulted in layoffs; is that right? 	 6 Deposition Exhibit No. 13, which is I can 7 represent to you is a transcript from federal court 8 case in the United States District Court for the 9 district of Oregon, Oregon Firearms Federation v. 10 Kotek. First case number is 22-cv-1815-IM, and 11 there's several other consolidated cases associated 12 with it. 13 Does this sound like the case that 14 you testified in 15 A. Yes. 16 Q in Oregon? Is that a "yes"? 17 A. Yes. 18 Q. Directing your attention to page so I 19 can represent to you that this is an excerpt. So 20 it's the first couple pages showing the case 21 caption, followed by pages later on that say your

57 (Pages 222 - 225)

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1	Page 226		Page 228
1	Q. 356 is the first one.	1	Q. Is that what was previously referred to
2	A. Okay.	2	in the documents we looked at as "industry
3	Q. So I can represent to you that this is a		estimates"?
4	transcript from the trial in Oregon that you	4	A. It's part of. That's not directly
	testified at. And your name is written at the top	5	because we were talking about the MSR chart. It's
	because it corresponds to the transcript for when		a type of similar reporting, but it's not directly
1	you were testifying.	1	related to the MSR.
8	A. Gotcha.	8	Q. Right. But as we also looked at the
9	Q. I'm going to direct your attention to	9	NSSF magazine chart where it cited as sources
10	366. So flip a few more pages.		industry estimates. Do you recall that?
11	A. 366?	11	A. Oh, yeah, in the last exhibit?
12	Q. 366, line 3 to 11. Actually, lines 1	12	Q. Yes.
	to 11. So if you could read that, please.	13	A. Yeah.
14	A. You want me to read starting	14	Q. And in the trial testimony, you were
15	Q. No, just read it to yourself. You don't		using the phrase "industry insights," correct?
-	need	16	A. Yes.
17	A. Oh.	17	Q. Why were you using the phrase "industry
18	Q. Tell me when you're done, please.		insights"?
19	A. Was it just the first paragraph?	19	A. Just the word that I chose that day.
20	Q. Yeah, through line 11.	20	Q. What was that choice based on?
21	A. Okay.	21	A. Stress, probably.
22	Q. So in this passage that I just directed	22	Q. All right. In this section of
	your attention to, do you see that you were asked a		testimony, you said, "So I'm currently updating the
	question by the Court, "How can you attest to where		methodology."
1	Page 227 the data comes from?"	1	Page 229 And what are you referring to there?
2	Do you see that?		gg
		1 2	A. So I was not left with much to work with
		$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	
3	A. Sorry. Line 1?	3	as far as notes, unlike the MSR chart, for example,
3 4	A. Sorry. Line 1?Q. Yeah.	3 4	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a
3 4 5	A. Sorry. Line 1?Q. Yeah.A. Yes.	3 4 5	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the
3 4 5 6	A. Sorry. Line 1?Q. Yeah.A. Yes.Q. And in response to that, you went on to	3 4 5 6	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply
3 4 5 6 7	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into 	3 4 5 6 7	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with
3 4 5 6 7 8	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF 	3 4 5 6 7 8	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine
3 4 5 6 7 8 9	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm 	3 4 5 6 7 8 9	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate.
3 4 5 6 7 8 9 10	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and 	3 4 5 6 7 8 9 10	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you
3 4 5 6 7 8 9 10 11	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and going through and compiling all of the 	3 4 5 6 7 8 9 10 11	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you weren't left with much in terms of documents and
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3 4 5 6 7 8 9 10 11 12 13 14 15 16	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and going through and compiling all of the information." What were you describing here? A. That would be the work that I was already doing updating the our NSSF's magazine chart, or magazine study. 	3 4 5 6 7 8 9 10 11 12 13 14 15 16	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you weren't left with much in terms of documents and notes and records to rely on from your predecessor? A. In regards to the 2018 magazine estimate that is on the 2020 IIR, I was not left with a ton of information that I could use to update the next iteration.
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and going through and compiling all of the information." What were you describing here? A. That would be the work that I was already doing updating the our NSSF's magazine chart, or magazine study. Q. And you use what data sources were you using? A. ATF AFMER and industry insights. Q. What are industry insights? 	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you weren't left with much in terms of documents and notes and records to rely on from your predecessor? A. In regards to the 2018 magazine estimate that is on the 2020 IIR, I was not left with a ton of information that I could use to update the next iteration. Q. Okay. So directing your attention back to Deposition Exhibit 13, lines 366, 8 through page 366, lines 8 through 11. You testified in June 2023 in the Oregon trial, "In order to do
3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and going through and compiling all of the information." What were you describing here? A. That would be the work that I was already doing updating the our NSSF's magazine chart, or magazine study. Q. And you use what data sources were you using? A. ATF AFMER and industry insights. Q. What are industry insights? A. That is going to the manufacturers and 	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you weren't left with much in terms of documents and notes and records to rely on from your predecessor? A. In regards to the 2018 magazine estimate that is on the 2020 IIR, I was not left with a ton of information that I could use to update the next iteration. Q. Okay. So directing your attention back to Deposition Exhibit 13, lines 366, 8 through page 366, lines 8 through 11. You testified in June 2023 in the Oregon trial, "In order to do that, I had to research based off of my
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 A. Sorry. Line 1? Q. Yeah. A. Yes. Q. And in response to that, you went on to say, "So we are currently updating this chart into our 2022 2020 or 2022 numbers using the 2020 ATF AFMER data and also industry insights. So I'm currently updating the methodology on that and going through and compiling all of the information." What were you describing here? A. That would be the work that I was already doing updating the our NSSF's magazine chart, or magazine study. Q. And you use what data sources were you using? A. ATF AFMER and industry insights. Q. What are industry insights? A. That is going to the manufacturers and 	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	as far as notes, unlike the MSR chart, for example, that we went through in great detail. There was a record and a document that we can use to put in the next year's data with some logic that we can apply there. Whereas I was kind of starting anew with the new exercise that I had for the next magazine estimate. Q. So your testimony today is that you weren't left with much in terms of documents and notes and records to rely on from your predecessor? A. In regards to the 2018 magazine estimate that is on the 2020 IIR, I was not left with a ton of information that I could use to update the next iteration. Q. Okay. So directing your attention back to Deposition Exhibit 13, lines 366, 8 through page 366, lines 8 through 11. You testified in June 2023 in the Oregon trial, "In order to do that, I had to research based off of my

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1	Page 230		Page 232
1	version of the analysis."	1	I was testifying there.
$\begin{vmatrix} 1\\2 \end{vmatrix}$	Do you see that?	$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q. Made pretty clear by whom?
$\begin{vmatrix} 2\\ 3 \end{vmatrix}$	A. Yeah.	3	A. The judge's body language and verbiage.
4	Q. So you used your predecessor's notes and	4	Q. Based on that experience, did you change
	records as the foundation to create the next	5	anything about how you were approaching the
	version of the magazine chart analysis; is that	-	analysis that you were conducting at that time to
		7	
8	right? A. Yeah. I have largely followed the same	8	A. Largely, no. I had already been working
-	A. Yeah. I have largely followed the same format that is displayed here using the established	-	on the methodology prior to testifying. And it was
1	pistol magazines 10 or less, pistol magazines		just a continuation of trying to optimize what I
	11-plus, and then similarly for rifle magazines.		had started from the ground up.
12	Q. And that format was the product of	12	Q. You said "largely, no." Did it have any
	regulations that affect magazine capacity; is that		impact on how you approached the analysis that you
	right?		were conducting?
15	MR. LOTHSON: Objection; I think that	15	A. If anything, it motivated me to be very
	misstates his prior testimony.		careful and try to get as much of that objective
	BY MR. WELLS:		data as possible that I could prove in there.
18	Q. You can answer, if you understand.	18	Q. What were you trying to prove?
19	A. It's all right. You can go on.	19	A. An accurate representation, an accurate
20	Q. Do you understand the question?		estimate, of how many magazines are available.
21	A. I don't understand the question.	21	Q. Why were you trying to prove that?
22	MR. WELLS: Okay. Can you read it back.	22	A. To provide a service for our members to
23	(Record read as requested.)		get industry reporting accurate industry
24	THE WITNESS: You're talking about this chart?	24	reporting for our numbers.
	Page 231	1	Page 233
	BY MR. WELLS:	$\begin{vmatrix} 1 \\ 2 \end{vmatrix}$	Q. Did it have anything to do with the
2	Q. Yes. Those categories were determined		success of NSSF in litigation that it's brought
	based on regulations regulating magazine capacity		challenging these regulation?
	at a 10-round threshold, correct?	4	A. I'm sure it was a motivator on some
5	A. I believe so. To the best of my	5	level to make sure that there was accurate
	knowledge as I sit here today, that seems to be the		reporting on a critical aspect of our industry.
	split of why they have different categories of	7	Q. And remind me of your title again.
8	magazine here.	8	A. Director of research.
	Q. Do you know what the result of the		
9	· ·	9	Q. And as director of research for NSSF, if
10	Oregon trial that you testified at was?	10	your research is being used in litigation brought
10 11	Oregon trial that you testified at was? A. I don't recall.	10 11	your research is being used in litigation brought by NSSF, it's important for you to ensure that NSSF
10 11 12	Oregon trial that you testified at was?A. I don't recall.Q. Are you aware that the judge in that	10 11 12	your research is being used in litigation brought by NSSF, it's important for you to ensure that NSSF is successful, correct, in that litigation?
10 11 12 13	Oregon trial that you testified at was?A. I don't recall.Q. Are you aware that the judge in that trial, in her written opinion discussing the NSSF	10 11 12 13	your research is being used in litigation broughtby NSSF, it's important for you to ensure that NSSFis successful, correct, in that litigation?A. No.
10 11 12 13 14	Oregon trial that you testified at was?A. I don't recall.Q. Are you aware that the judge in that trial, in her written opinion discussing the NSSF magazine chart that we were looking at in	10 11 12 13 14	your research is being used in litigation broughtby NSSF, it's important for you to ensure that NSSFis successful, correct, in that litigation?A. No.MR. LOTHSON: Objection; form.
10 11 12 13 14 15	Oregon trial that you testified at was?A. I don't recall.Q. Are you aware that the judge in that trial, in her written opinion discussing the NSSF magazine chart that we were looking at inExhibit 12 at NSSF 000023 that you testified about,	10 11 12 13 14 15	 your research is being used in litigation brought by NSSF, it's important for you to ensure that NSSF is successful, correct, in that litigation? A. No. MR. LOTHSON: Objection; form. THE WITNESS: No. It's important for me to be
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10 11 12 13 14 15 16 17	Oregon trial that you testified at was? A. I don't recall. Q. Are you aware that the judge in that trial, in her written opinion discussing the NSSF magazine chart that we were looking at in Exhibit 12 at NSSF 000023 that you testified about, the Judge said that that chart was entitled to "little weight"? Are you aware of that?	10 11 12 13 14 15 16 17	 your research is being used in litigation brought by NSSF, it's important for you to ensure that NSSF is successful, correct, in that litigation? A. No. MR. LOTHSON: Objection; form. THE WITNESS: No. It's important for me to be accurate in my reporting. MR. WELLS: What was the strike that.
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10 11 12 13 14 15 16 17 18 19 20 21 22 23	Oregon trial that you testified at was? A. I don't recall. Q. Are you aware that the judge in that trial, in her written opinion discussing the NSSF magazine chart that we were looking at in Exhibit 12 at NSSF 000023 that you testified about, the Judge said that that chart was entitled to "little weight"? Are you aware of that? MR. LOTHSON: Objection; form, argumentative, beyond the scope. THE WITNESS: I should answer? BY MR. WELLS:	10 11 12 13 14 15 16 17 18 19 20 21 22 23	 your research is being used in litigation brought by NSSF, it's important for you to ensure that NSSF is successful, correct, in that litigation? A. No. MR. LOTHSON: Objection; form. THE WITNESS: No. It's important for me to be accurate in my reporting. MR. WELLS: What was the strike that. (NSSF Deposition Exhibit 14 was marked for identification.) BY MR. WELLS: Q. I'm handing you what's been marked as Deposition Exhibit 14, which is Bates NSSF 001994

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		Page 234		Page 236
1	A.	Yes.	1	Q. All right. I'm directing your attention
2	Q.	What is it?		to the first page with text on it. Is that right?
3	A.	That is the "NSSF's detachable	3	"NSSF 1995." Do you see that?
-		ne report, 1990 to 2021."	4	A. Yep.
5	-	Did you have a role in creating this	5	Q. Who wrote the text on this page?
	docume		6	A. I did.
7	A.	Yes, I did.	7	Q. All of it?
8	А. Q.	What was your role?	8	A. Yes, other than where I was quoting
9	Q. A.	To create the document.		reports.
10		Was anyone else involved in creating	10	Q. Directing your attention to the top of
	this doc			the page where it says "Purpose," underneath
11				"Purpose," it says "Estimate the number of
		Only in the aspect of double-checking		· ·
	-	ling errors and producing the creative		detachable firearm magazines, segmented by
		s portion of putting in images and colors,		capacity, that have been sold and made available
		as there, and generally just doing a logic		using the latest information (2023 initial study)."
		f this is my approach, am I missing	16	Did I read that correctly?
	anythin	-	17	A. Yes.
18		Why was this report created?	18	Q. So you agree that what's reflected here
19		Because there was a gap in our		is an estimate?
		dge, and I wanted to fill it.	20	A. Yes. It's the first word in "Purpose."
21		When you say gap in your knowledge, what	21	Q. And when you say "segmented by capacity"
	do you			here, what does that mean?
23	А.		23	A. So instead of just doing a large
24	in Oreg	on, the judge was not favorable to, you	24	collection of here's all the magazines that we
		Page 235		Page 237
1	know, t	he magazine chart previous, and clearly	1	think are out there, we segment them by capacity.
2	there w	as a gap in knowledge that I wanted to fill.	2	Q. What segmentation did you use?
3	So as th	ne director of research, I was already	3	A. If you look on the next page, you can
4	working	g on this before I gave the testimony, and so	4	see that it was broken down pistol 10 below, pistol
5	that jus	t kind of confirmed people want to know	5	11-plus, rifle 10 below, rifle 11 to 29, and rifle
6	about th	nis. We need to get accurate reporting on	6	30-plus.
7	our ind	ustry.	7	Q. You would agree with me that that's the
8	Q.	And you say "gap in our knowledge."	8	same set of segments that was used in the NSSF
9	Whose	knowledge?	9	magazine report that you testified about in the
10	А.	Industry's knowledge.	10	Oregon trial?
11	Q.	So is NSSF a part of the firearms	11	A. They are the same.
12	industry	y?	12	Q. Directing your attention back to the
13	-	NSSF is the trade association of the	13	1995 Bates page, what does "2023 initial study
		s industry.		period" mean?
15		When did you start working on the	15	A. That's when we started "we," as in
		s that resulted in this detachable magazine		me started actually collecting the data that's
	-	hat's Exhibit 14?		used in the report.
18	-		18	Q. How did you collect the data that's used
19		When in 2022?		in this report?
$\begin{vmatrix} 1 \\ 20 \end{vmatrix}$	-	I can't recall. I think it was in	20	A. Using ATF AFMER and then industry data
		ate Q1 or early Q2 of '22.		through survey and direct contact of manufacturers.
$ ^{21}_{22}$		Did the Oregon litigation exist at that	21	Q. When you say "ATF AFMER," how are you
	point?	210 ale oregon nugation exist at that		using the ATF AFMER data in the preparation of this
	-	I don't know.		report?
24			1 44	

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	Page 238		Page 240
1	A. So if we can figure out how many pistols		again. So this encapsulates the two segments of
	were made, for example pistols and rifles count		the count. There is a manufacturer side, and then
	here. If we can figure out how many pistols were		there's the secondary market side, also the
	made and we can identify, on average, how many		consumer side. When someone legally purchases a
	magazines come in each box and what their		firearm at a retailer and it's a brand-new gun in a
1	capacities are, by doing some independent research		brand-new box, say it's a pistol, they're going to
7	and asking the manufacturers directly, then we can		get, usually, about two magazines. And then
8	apply that value to the production number.		depending on the model, the capacity on that
9	Q. Is that all?	9	changes.
10	A. That was all.	10	They can also go and buy additional
11	Q. You described the approach for pistols.	11	magazines for that model firearm. And so there's
12	What was the approach for rifles?	12	two segments of the study: The ones that came in
13	A. It was similar. I was just using	13	the box and the ones that were made available as
14	pistols. But the same exercise was applied to	14	secondary markets so that the consumers are made
15	rifles.	15	available to consumers.
16	Q. And, again, similar to the MSR chart,	16	Q. So in this sentence when you say "in the
17	you're relying on communications with manufacturers	17	box," that's the category of magazines that are
18	as the basis for the data that's included in this	18	sold with the firearm by the manufacturer; is that
19	report; is that right?	19	right?
20	A. In part.	20	A. That's correct.
21	Q. Do you have the records or the	21	Q. And the second category is secondary
22	communications that you had with manufacturers that	22	market/direct consumer purchase. That is magazines
23	informed the generation of the report in Deposition	23	that a consumer purchases either from the
24	Exhibit 14?	24	manufacturer of a particular firearm, but not with
	Page 239		Page 241
1	A. I'm sorry. Could you say that again.	1	that firearm; or from a manufacturer that just
2	MR. WELLS: Can you read it back, please.	2	produces magazines, not necessarily a firearm
3	(Record read as requested.)	3	that same firearm for that magazine; is that right?
4	THE WITNESS: I don't recall, as I sit here	4	A. Correct. Compatible magazine for that
5	today, if we had those e-mails that went back and	5	firearm.
6	forth letting people know that we were working on	6	Q. All right. Last sentence. "This is
7	it. But we certainly introduced the topic to them	7	done as part of NSSF's ongoing industry research to
8	to give them a heads-up. We provided the survey		provide insights into the firearm and ammunition
9	questions ahead of time to make sure that they had	9	industry."
1	time to review and collect that information,	10	Did I read that correctly?
	because we were asking for a considerable bit of	11	A. Yes.
	data. And then the aggregated data was retained	12	Q. Did the preparation of this report have
1	from the survey responses.		anything to do with ongoing litigation in which
	BY MR. WELLS:		NSSF was involved?
15		15	A. It may have. I know that it came up in
1	back to the "Purpose" section, do you see it says		the previous case that I was testifying in. But
	"Estimate the number of magazines provided 'in the		the primary purpose is the one as stated on this
	box,' with firearms made available to consumers		study, which is to provide insights.
	along with secondary market/direct consumer	19	Q. Is there any reference to ongoing NSSF
1	purchase of firearm magazines"?		litigation in the "Purpose" section here?
21	Did I read that correctly?	21	A. In this right here? No.
22	A. Yeah.	22	Q. But you agree that that was at least a
23	Q. What does that mean?		factor in the creation of this report?
	 		
23	A. So I just want to make sure I read it	24	MR. LOTHSON: Objection; asked and answered

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1	THE WITNESS: It could have been a factor.	1	magazines."
2	BY MR. WELLS:	2	Is that a fair statement about the
3	Q. So that's passive voice, "it could have	3	second step of your methodology?
4	been." Was it a factor for NSSF?	4	A. Yes.
5	MR. LOTHSON: Objection; it's asked and he's	5	Q. So tell me what that means exactly.
6	answered the question.	6	A. What do you mean?
7	MR. WELLS: Can you read it back.	7	Q. So tell me in your own words what that
8	(Record read as requested.)	8	sentence means.
9	THE WITNESS: I don't recall my exact words,	9	A. So you want to capture you want to
10	as I'm getting a little tired here, but I'm going	10	use the segmentation of, you know, pistols and
	to go back to whatever I said before.		rifles, but you don't want to include pistols and
	BY MR. WELLS:		rifles that don't take detachable magazines
13	Q. I'm going to interpret what you said		because, if you do that, then you're inflating the
	before as a "yes"; is that fair?		count, and that's inappropriate.
15	MR. LOTHSON: Objection; argumentative.	15	Q. All right. Again, based on how the
16	MR. WELLS: I'll withdraw it.		methodology is described here, I believe, your
-	BY MR. WELLS:		third step is as follows: One I'm sorry
18	Q. All right. I'm directing you now to the		"Three, master totaled were created for the top 15
	box that says "Methodology." Do you see that?		pistol manufacturers, about 80 percent of pistols;
$\begin{vmatrix} 1 \\ 20 \end{vmatrix}$	A. I certainly do.		and top 15 rifle manufacturers, about 60 percent of pisons,
20	Q. What are you generally describing in the		rifles produced in the 2021 AFMER."
	methodology box here?	21	A. That's correct.
$\begin{vmatrix} 22\\23 \end{vmatrix}$	A. This is how I went about figuring out	22	Q. So, essentially, you looked at the top
	how I was going to create my totals for the chart		15 pistol manufacturers to get a sense of what
27		27	
1	Page 243	1	Page 245
	that's on the next page.		types of firearms they were producing; is that
$\begin{vmatrix} 2 \\ 2 \end{vmatrix}$	Q. Okay. So would you agree with me that,		right?
	as described here, the first step in that	3	A. Pistol and rifle, yes, to identify the
	methodology was to utilize ATF AFMER data to		manufacturers.
	"Identify firearm manufacturers and corresponding	5	Q. And "those top 15 pistol manufacturers
	firearm manufacturing activity of pistols and		make up about 80 percent of pistols," what's that
	rifles"?		estimate based on?
8	A. Yes.	8	A. That is simply tallying up all of the
9	Q. So step one is you look at ATF AFMER		pistols that were made in 2021 for that particular
	data to start gathering information about how many		AFMER and figuring out, okay, the top 15, just
	pistols and how many rifles are being manufactured;		trying to get a workable population sample of how
	is that right?		much of their production is the entirety for that
13	A. Yes.		year.
14	Q. So what did that process look like?	14	Q. And then you did the same thing by
15	A. Going through the latest version, the		looking at the top 15 rifle manufacturers, but
	latest data that was available, which at the time I		those top 15 only comprise about 60 percent of
	believe was the 2020 AFMER; tallying up who were		manufactured rifles, based on AFMER; is that right?
	the most prominent players in manufacturing pistols	18	A. Correct.
19		19	Q. How did you pick 15?
20	Q. And just looking at how the methodology	20	A. I was trying I was trying to get just
	is described here, after you've gone through that		a good population sample. If you drop it down
	process, the second step was to "Identify and		to 10, then you're limiting your population sample.
	remove firearm manufacturers that do not produce		And so just knowing that our industry is very
1/1/	pistols and rifles that accept detachable	24	closeted when it comes to reporting, so if I needed

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1 to go to them to try to get survey responses, we	1 Q. Okay. So based on the way the
2 may have a tough time. Wanted to increase the	2 methodology is described in NSSF 1995, I think your
3 population sample and also get as representative as	3 fourth step is "Independent research and direct
4 possible, adding, say, 5 and going to 15 rather	4 survey of firearm and magazine manufacturers
5 than 10, just kind of creates more to work with	5 yielded information on how many magazines, and
6 there.	6 their capacity, were provided with each firearm and
7 Q. Who decided on this methodology?	7 made available to the consumer market from 1990 to
8 A. I did.	8 2021 through wholesalers, retailers, and sold
9 Q. Was anyone else involved in the	9 directly to consumers."
10 development of the methodology?	10 Did I read that correctly?
11 A. Yeah. I utilized resources that are	11 A. I believe you did.
	-
12 available to me and experts in the field in order	12 Q. Describe the surveys that were 13 conducted.
13 to make sure that what I was doing was going to be	
14 representative.	14 A. There was a survey conducted of the top
15 Q. Who were what resources did you rely	15 manufacturers that are identified here, and top
16 on?	16 manufacturers of rifles, pistols, and magazines for
17 A. So I not only talked to our primary	17 secondary market, to get information on how many
18 economists just as double-check on what I was	18 magazines they produced and the capacities.
19 doing, but also Southwick and Associates, who does	19 Q. You said top manufacturers. So how many
20 a lot of our survey and statistical work for us	20 manufacturers were surveyed?
21 or sorry research work for us.	A. I believe the population sample was
22 Q. Who are the names of the people that you	22 somewhere around 40.
23 consulted?	23 Q. How many responded?
A. Rob Southwick at Southwick and	A. I think, in total, we had 13. And what
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1 Associates and then Linda I believe her name is	1 came from that was realizing that we didn't
2 Lamont at Gorilla.	2 primarily need to utilize the sample data for the
3 Q. Say that again.	3 manufacturers. We could confirm a lot of their
4 A. Linda Lamont at Gorilla Economics.	4 information through independent research.
5 Q. At Grilla?	5 But what was really critical was the
6 A. Gorilla.	6 participation of OEM and magazine manufacturers
7 Q. Gorilla.	7 that were primarily selling either providing the
8 A. Gorilla.	8 magazines to the manufacturers or selling them
9 Q. And what's NSSF's relationship with	9 directly to consumers.
10 Gorilla Economics?	10 Q. How did you determine whether the 13
11 A. They're our economists that we have on	11 responses you got out of the 40 were sufficient to
12 retainer.	12 draw conclusions?
13 Q. And what is Southwick Associates?	13 A. It's not that we're drawing conclusions.
14 A. They're a research partner that we	14 We're providing what we can count. And so if we
15 utilize.	15 had more participants, that 963 million number
16 Q. So both of these entities are paid money	16 would have been higher.
17 by NSSF?	17 Q. How?
18 A. Yes.	18 A. So if you get more people to
19 Q. Do you know what types of statistical	19 participate, especially secondary market magazine
20 sampling techniques were used in this methodology?	20 producers, then we're able to add them to that
21 A. It was a simple count.	21 secondary market count, which is a large portion of
22 Q. All right.	22 the magazines that are available. More people
A. It sounds basic, but it's the easiest	23 participating, more magazines can count, simple
24 one to work with and the easiest one to utilize.	24 addition, they go up.

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1 Q. How was data from the earlier part of	1 methodology courses. And so having that exposure
2 the study period collected; so from like from 1990	
3 to 1999?	2 to how other folks have filled in gaps with known 2 points Lapplied the same methodology
	3 points, I applied the same methodology.
4 A. We collected data from in 10-year	4 Q. So, again, back to the methodology
5 increments, I believe, from 1990, 2000, 2010, and	5 section of NSSF 1995. There's a sentence in here,
6 2020 and 2021. Being able to get those data	6 which I interpret as your step five that reads
7 points, we interpolated between a number of points	7 or at least a comment "If historical information
8 to fill in the middle as much as possible.	8 was not available, a value of one magazine per
9 Sometimes the information that we	9 pistol and rifle was used for the list of top
10 received gave more than what we asked for, and we	10 manufacturers."
11 were able to get more data insights that what was	11 What does that mean?
12 laid out in the survey. But, largely, we got those	12 A. So there's two sides to this. There's
13 major chunks of periods of time and then were able	13 the consumer side, which is a direct count; and
14 to interpolate between those points and not	14 then there's the manufacturer side. If going
15 extrapolate information that we didn't know.	15 through the manufacturer's production data,
16 Q. So in certain instances you got more	16 available information, we know that from AFMER from
17 information that you actually asked about from a	17 1990 to 2021 how many pistols and rifles they made
18 particular manufacturer; is that right?	18 for manufacturers that we studied. Of those
19 A. Yeah. So if they had the information	19 manufacturers that we studied, going and doing
20 available. One, in particular, provided more data	20 independent research to figure out, okay, what
21 points than those individual sites. I know at	21 comes in the box.
22 least one did of that 1990, 2000, 2010, until 2021.	22 If we can't get a firm answer and
23 Q. How did you assess whether that one	23 it's almost always two, it's three, it's one if
24 manufacturer was representative of other	24 we can't find that number out and the manufacturer
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1 manufacturers who didn't provide such additional	1 won't tell us, we put in a conservative estimate of
2 information?	2 one because, with semiautomatic pistols and rifles,
3 A. It's not that I had to make sure that	3 you always get one in the box. Not semiautomatic.
4 they were representative, it's that I put it into	4 I'm sorry. That's a correction. Just pistols and
5 the dataset and simply just interpolated between,	5 rifles, you always get one in the box.
6 and then the in-between numbers were used as a	6 Q. All right. Again, looking at the
7 logic check.	7 methodology section, it says "Organizing the data
8 Q. What does "interpolated" mean?	8 collected from top pistol and rifle manufacturers,
9 A. If you have two known points, you can	9 industry averages of magazines was used for the
10 fill in the middle with the numbers that would	10 list of top manufacturers."
11 logically fall in between there. If you have a	11 What does that mean?
12 known point and no end point, you're extrapolating	12 A. So you've got the top 15, right? That
13 data. So we did no extrapolation. We simply	13 was, for example, the 80 percent of 2021, top
14 interpolated between known points.	14 manufacturers for pistols.
15 Q. Where did you learn that technique?	15 Q. Mm-hmm.
16 A. Through my education from my undergrad,	16 A. You've still got 20 percent. So then
17 and also I believe it was included in some of the	17 you take the numbers that you accumulated for the
18 statistical education I took through LinkedIn	18 top 80 percent, and then you do an average factor
_	
19 Learning.	
20 Q. What specific part of your undergraduate	20 first set of data. So then you have a total of the
21 education that informed how you did that	21 pistol representation.
22 methodology?	22 Q. How was the average generated?
23 A. Well, I took statistics classes. And	A. How was the average generated?
24 also I wanted to add that I've taken survey	24 Q. Mm-hmm.

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1 A. Averaging the confirmed for top	1 001995; is that right?
2 manufacturers, taking the top manufacturers'	2 A. Yes. I needed to recall what the
3 magazines that they provide in the box, averaging	3 average was.
4 them all out, and then getting that number, which I	4 Q. Based on the way the methodology is
5 believe is 2 for pistols or 2.1 or 1.7 9.	5 described here, there's another sentence that says
6 Q. What was your data source for	6 "Consumer market totals were taken directly from
7 determining what the manufacturers included in the	7 participating magazine manufacturers with no
8 box?	8 adjustment.
9 A. So that was survey data and also	9 What does that means?
10 independent research. Going to a gun store, asking	
11 to see what's in the box. Also doing web research	10 A. Can you show where that says it.11 Q. I think it's towards the bottom here.
-	
12 of some websites, depending on the retailer, will	12 It's one of the last sentences.
13 tell you this is the gun, this is how many	13 A. Oh, this is not for the production side.
14 magazines come with, this is the capacity. There	14 This is for the consumer side, taking that those
15 is that transparency on some websites.	15 numbers and creating the consumer side of the
16 Q. When you say survey data, you're	16 analysis.
17 referring to the survey of 40 manufacturers that	17 Q. Okay. So explain to me what that
18 resulted in 13 responses?	18 process was.
19 A. That's correct.	19 A. Sorry. Just tired. Need to collect
20 Q. What type of independent research was	20 myself for a second.
21 done?	21 So with the production side, we're
22 A. Just what I said before. Going to	22 taking the numbers of pistols and rifles that were
23 firearm retailers, something that I typically do	23 produced and multiplying by a factor. With the
24 no surprise there and asking, say, hey, looking	24 consumer side, it's strictly a count of what was
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1 into these. Can you please pull them out. Let me	1 reported for those years that we collected and then
2 see what's back there and in the box. Along with	2 interpolating between the known points.
3 going online and seeing, okay, for this	3 Q. And who is doing the reporting in that
4 manufacturer, these are all the pistols that I can	4 part of the analysis?
5 see that are available on this retailer. And this	5 A. Who is doing the reporting?
6 retailer tells me via online store, this is the	6 Q. Yes.
7 pistol, these are the magazines that come with it,	7 A. Magazine manufacturers.
8 and this is how many there are.	8 Q. And when you say magazine manufacturers,
9 Q. I think you said earlier that an average	9 are you using that to describe a different group of
10 factor was applied to the rest of the 20. Walk me	10 manufacturers than firearms manufacturers?
11 through exactly what's happening in terms of the	11 A. Sometimes. There are manufacturers of
12 multiplication.	12 magazines that do not produce firearms.
13 A. Sure. So if you've got the 80 percent,	13 Q. What would be examples in that category?
14 right? The average, how many magazines come with	
15 the 80. Now you have your factor. And I think for	15 OEM supplier to a number of firearm manufacturers.
16 pistols it was one point I think it was 1.79.	16 But, to my knowledge, they do not produce firearms.
17 Or I'm sorry. It's right here. 2.1. 2.1	17 They only produce magazines.
18 magazines, on average, with every pistol.	18 Q. All right. And the last sentence here,
19 So then you can apply that, based off	19 it says "Totals of each segment were rounded to the
20 of the representation of the majority of pistols	20 closest thousandth."
	121 Do you can that?
21 made, apply that to the rest of them to get a	21 Do you see that?
21 made, apply that to the rest of them to get a22 representative estimate.	22 A. Yes, closest thousandth.
21 made, apply that to the rest of them to get a	-

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1 reports, just like the MSR chart. We just try to	1 some pistol magazines that are in the
2 have a clean table. And at the end of the day, it	2 11-to-15-round capacity range?
3 is an estimate. So it's not pertinent to have an	3 A. I'm sorry?
4 exact per-decimal figure.	4 MR. WELLS: Could we read it back, please.
5 Q. Other than what we've just walked	5 THE WITNESS: It sounded like an incomplete
6 through here in the methodology section, were there	6 thought.
7 any other steps in the methodology used to generate	7 (Record read as requested.)
8 this report?	8 THE WITNESS: 11-to-15-round capacity? Yeah
9 A. I believe that's it.	9 there are certainly some that are going to be in
10 Q. So now directing your attention to the	10 that range of 11 to 15, represented by the numbers
11 results section, you write here that "Pistol	11 that are in the chart on 1996.
12 magazines had an industry average of 2.1 magazines	12 BY MR. WELLS:
13 per firearm from the manufacturer, with 44 percent	13 Q. So based on the data that you collected,
14 being 10-and-below capacity."	14 the percentage of magazines at 15 rounds or less
15 Do you see that?	15 will be higher than 44 percent, correct?
16 A. Yes.	16 A. I didn't break out pistol magazines
17 Q. How is 2.1 magazines per firearm	17 15 rounds or less. So I'd have trouble figuring
18 calculated?	18 that out because it was not a dataset that we
19 A. Oh, that was the factor that we either	19 collected.
20 got from the manufacturer or confirmed through	20 Q. Okay. So you agree that, based on your
21 independent research.	21 study, 44 percent of magazines were of pistol
22 Q. And where does this 44 percent being	22 magazines were 10 rounds or less, correct?
23 10-and-below capacity come from?	23 A. That's exactly what we say here.
24 A. That is simply taking the proportions of	24 44 percent of 10-and-below capacity magazines for
Page 259	Page 261 1 pistols.
 what was the final results and seeing what was the percentage. 	-
3 Q. And that is not based on data from the	2 Q. And then you just agreed with me when I 3 asked you whether or not there were at least some
4 entire firearms industry, correct?	4 magazines in the 11 pistol magazines in the
5 A. Correct. If anything and I will	5 11-to-15-round capacity category, correct?
6 openly say this it's a very conservative	6 A. There are some.
7 estimate. Because if I could possibly get more	
8 people to participate in this, then I can have a	
9 more representative number and, using methodology,	
10 that number would go up because it's largely a	10 A. I don't.
11 count.	11 Q. Okay. So because you didn't okay.
12 Q. Based on this analysis, do you know what	12 You didn't look at the 15-round-and-under threshold
13 percentage of pistol magazines were 15 rounds or	13 specifically, right?
14 less?	14 A. No, we did not.
15 A. I'm sorry. How many pistol magazines	15 Q. Okay. But you agree, based on your
16 were 15 rounds or less?	16 knowledge of the firearms industry, that there is a
17 Q. What percentage of pistol magazines were	17 group of magazines out there for pistols in the
18 15 rounds or less?	18 11-to-15-round category?
19 A. No, because we don't collect that	19 A. I know that there are 15, and I know
20 information.	20 there are some like 13- or 14-round magazines. But
21 Q. Why not?	21 how many there are, I can't speak to, because we
22 A. That wasn't a segmentation of our	22 did not seek out that information in the study.
23 category that we collected.	23 Q. But the addition of that quantum, which
24 Q. Do you agree that there are at least	24 you don't know, to the quantum that's 44 percent at

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1 10-rounds-and-below would make the number go higher	1 through this study were in the in-the-box category;
2 than 44 percent, correct? The percentage go higher	2 is that fair to say?
3 than 44 percent?	3 A. Provided from the manufacturer, yes.
4 A. It may. I'd really have to look at it.	4 Q. And the remaining 71 percent are in the
5 And I apologize. You're asking me when I'm kind of	5 secondary market category; is that right?
6 tired right now, so numbers are tough.	6 A. That's correct.
7 Q. I'm just trying to establish that the	7 Q. So that would be magazines from one of
8 baseline is 44 percent for 15 rounds, and it's	8 two sources: Either the firearm manufacturer who
9 probably higher, right? Because there are at least	9 is selling the magazine by itself, not packaged
10 some magazines out there that are 11 to 15 rounds,	10 together with a firearm, or from a magazine
11 and that would push the number above the 44 percent	11 manufacturer that's only selling the magazine,
12 that you calculated for the 10-round threshold.	12 correct?
13 A. In a more simplistic view, I would agree	13 A. That's correct.
14 that there are pistol magazines 15-and-below	14 MR. LOTHSON: Are you at a good stopping
15 capacity. It would be hard to segment out the 11	14 MR. LOTHSON. Are you at a good stopping 15 point?
16 to 15 without independently looking at it.	16 MR. WELLS: Sure, yeah.
	10 MR. WELLS. Sure, yean.17 MR. LOTHSON: Let's take a quick break.
17 Q. All right. And in the results section18 here, you also note that "Rifle magazines had an	17 MR. LOTHSON: Let's take a quick break. 18 (Short recess.)
19 industry average of 1.8 magazines per firearm from	19 MR. WELLS: Going back on the record. It's
20 the manufacturer, with half being 10-and-below	20 3:47.
	20 3.47. 21 BY MR. WELLS:
21 capacity, 20 percent being 11-to-29-round capacity,	
22 and 30 percent being 30-plus-round capacity."	
23 Did I read that correctly?	23 reminded you before.24 Before when we were looking at
24 A. That's correct.	24 Before when we were looking at
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1 Q. So how is that 1.8 magazines per firearm	1 Deposition Exhibit 14, the detachable magazine
2 calculated?	2 report, we were talking about secondary market
3 A. That was the same methodology for the	3 magazines. Do you recall that?
4 pistols. Independent research and confirming or	4 A. Yes.
5 asking the manufacturer.	5 Q. And you would agree with me that
6 Q. Is it fair to say that half of all	6 firearms that accept detachable magazines can
7 "in-the-box" rifle magazines in the study were 10	7 accept magazines with different capacities, right?
8 rounds or less?	8 A. Typically. I mean, you can have a
9 A. Yes.	9 minimum with, largely, the maximum is, like, how
10 Q. All right. Just directing your	10 big can it be made while still functioning.
11 attention to the second paragraph here in the	11 Q. And the firearm that can accept a
12 results section. Do you see that it says that	12 detachable magazine can accept a magazine that has
13 29 percent of magazines that were "estimated in the	13 a larger or smaller capacity than the original
14 study originate from detachable magazines provided,	14 magazine included in the box by the manufacturer of
15 quote, in the box with each newly manufactured	15 the firearm?
16 firearm"?	16 A. Within reason.
17 Do you see that?	17 Q. So, yes, but within reason?
18 A. I see that.	18 A. Yes, but within reason. There are
19 Q. So before you described two categories:	19 limitations.
20 In-the-box and secondary market. Do you recall	20 Q. What kinds of limitations?
21 that?	A. So mag well, for example, on an AR, in
22 A. Yes.	22 order to get a flush-fit magazine, you're typically
23 Q. So what you're describing here is that	23 going to have, like, a five-rounder to go in there
25 Q. So what you're deserioning here is that	25 going to have, like, a five founder to go in there

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	Page 266	Page 268
1	Q. When you say flush-fit, what do you	1 74 percent, or 717 million, magazines have a
	mean?	2 capacity of 11-plus rounds"?
3	A. There's not much of the magazine	3 Did I read that correctly?
-	extruding from the mag well other than, like, what	4 A. You did.
5		5 Q. So one of the outcomes of this study
6	Q. So you need at least some part of the	6 that you performed was a final number for estimated
	magazine sticking out beneath the bottom of the mag	7 magazines, and that final number was 963 million;
	well to be able to pull out the magazine; is that	8 is that right?
	right?	9 A. For this study period, yes.
10	A. Typically.	10 Q. For the study period, meaning
11	Q. Are you familiar with what are called	11 A. 1990 to 2021. And, again, this is a
	sometimes compliant magazines?	12 conservative estimate. If I had more participation
13	A. Does that mean compliant to a state	13 by more magazine manufacturers, then we could have,
	regulation that would then limit it?	14 you know, upped the number and made it more true to
15	Q. Yes.	15 reality. But we can't make up numbers and, you
16	A. Yes. I just want to be specific.	16 know, insert a name for a manufacturer. We have to
17	Q. So, for instance, in a state like	17 have them report it.
18	California where the magazine capacity limit is	18 Q. Are there magazines that were
19	10 rounds, manufacturers will sell	19 manufactured in the 1990s that no longer exist?
20	California-compliant magazines that are 10 rounds	20 A. That's actually called out in the
21	or less?	21 limitations. We don't account for breakage, and
22	A. That's correct.	22 that's certainly a limitation of it. What's also a
23	Q. A pistol that can accept a detachable	23 limitation is not counting any magazines prior to
24	magazine can generally accept a magazine that has a	24 1990, which, again, reinforces the conservative
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1	capacity of 15 rounds or fewer, even if the	1 nature of this.
2	in-the-box magazine for that firearm has a greater	2 We talked about, earlier this
3	capacity than 15 rounds, correct?	3 morning I can't believe it's already been
4	A. It largely depends. You can't apply	4 morning past morning AR-15s and AKs were, you
5	that across the board.	5 know, largely MSRs, started back in the '50s/'60s.
6	Q. All right. A rifle that can accept a	6 Magazines for them have not changed a lot. And
7	detachable magazine can generally accept a magazine	
	that has a capacity of 10 rounds or fewer, even if	8 no reliable data, how many of those from '50s/'60s
	the in-the-box magazine for that firearm has a	9 to 1989 are still around.
	capacity greater than 10 rounds, correct?	10 Q. Why did you just refer to AR magazines
11	A. Again, with limitations. If you need to	11 in particular?
	put in a block to be compliant or you have to be	12 A. Just because we were talking about MSRs
1	proprietary magazine, those would fit.	13 before AR/AK and variants thereof.
13	Q. All right. I'm going to direct your	14 Q. Would you also acknowledge that the
	attention back to NSSF 1996. So this is the second	14 Q. would you also acknowledge that the 15 963 million figure that you calculated here, some
	page of Deposition Exhibit I'm sorry the	16 portion of that total figure of the magazines have
17		17 been lost, correct?
	magazine report.	18 A. That is called out in the limitations,
19	A. I'm sorry. You said 1996?	19 breakage or any other way to deduct them.
20	Q. Yep.	20 Q. Would you also agree that, out of the
21	A. All right.	21 963 million estimated magazine figure, some
	Q. So directing your attention to the top	22 percentage of those are illegally owned in the
22		
23	of the page there, do you see it says "Of the estimated 963 million magazines, approximately	23 United States?24 A. You're asking me to pontificate on it,

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1 and I'm not sure that I'm the person to do that	1 Do you see that?
2 because I'm not an expert.	2 A. Yes.
3 Q. I'm not asking you to pontificate. I'm	3 Q. And so in that sentence, you're
4 really just asking, you're aware that some people	4 comparing the secondary market figures exclusively,
5 possess magazines illegally, perhaps if they're a	5 correct?
6 felon?	6 A. That's correct. Consumer market totals.
7 A. That certainly can be true. For this	7 Q. That observation does not apply to the
8 instance, I really don't know how it really would	8 in-the-box magazines?
9 relate.	9 A. No. That's strictly the consumer market
10 Q. And it wasn't part of your analysis to	10 totals.
11 calculate how many of the 963 million magazines	11 Q. All right.
12 were unlawfully owned in the United States?	12 A. If I had a calculator, I can get you the
13 A. Last I checked, criminals don't really	12 A. If I had a calculator, I can get you the 13 manufacturer portion.
14 report that.	-
1	14 Q. I'm showing you the calculator. I'm not
15 Q. So it wasn't part of your analysis?	15 going to make you do it.
16 A. That's correct.	16 A. Okay. If you'd like me to do it, I'm
17 Q. Was it part of your analysis to	17 happy to do it.
18 calculate what proportion of the 963 million	18 Q. All right. So I want you to first tell
19 magazines that you estimated have been diverted to	19 me, these rows, these blue rows that are in the
20 other countries?	20 middle here in this chart that says "Firearm
21 A. By "diverted," you mean criminally	21 Magazine Estimate 1990 to 2021," describe generally
22 diverted?	22 what's in this chart.
23 Q. No. It can be criminally diverted or	A. So this is a breakdown of segments of
24 just otherwise no longer in the United States.	24 magazines, whether they are from the manufacturer
Page 271	Page 273
1 A. No. I don't believe we accounted for	1 or secondary market; and then a total sum,
2 that. That's a great point to put in for my next	2 segmented again, further, by pistol 10-below,
3 limitation update. Thank you.	3 pistol 11-plus, rifle 10-below, rifle 11-to-29,
4 Q. All right. You write here that "The	4 rifle 30-plus. With a grand total at the bottom.
5 percentage of detachable magazines at 11-plus	5 Q. And, again, those categories are the
6 capacity is about 55 percent of total pistol	6 same as the NSSF magazine chart you testified about
7 magazines."	7 in the Oregon trial?
8 Did I read that correctly?	8 A. Yes, they are.
9 A. Yes.	9 Q. Do you see where it says "Grand total
10 Q. You don't know what percentage of that	10 963,772,000"?
11 15 55 percent of total pistol magazines is	11 A. That's correct. I see that.
12 magazines in the 11-to-15-round category, do you?	12 Q. What is that number?
13 A. We did not study that.	13 A. That is the total of all magazines in
14 Q. So you don't know?	14 the bottom row of manufacturer and consumer totals
15 A. That's outside the scope.	15 for all capacities added up.
16 Q. So you don't know?	16 Q. So that's all the magazines that you
17 A. That's correct. I did not study that in	17 that's the sum total estimate of all the magazines
18 this report, so therefore, I don't know.	18 that you were able to capture in this study; is
19 Q. Okay. And in the last sentence here,	19 that fair to say?
20 "The consumer market totals of rifle magazines show	20 A. That's correct.
21 30-plus-capacity magazines, over 413 million, are	21 Q. Across all the different categories?
22 over 30 times the amount available than	22 A. That's correct. Again, being a
23 10-and-below-capacity rifle magazines, about	23 conservative estimate, because if I would have had
24 13 million."	24 more participation, I could have had a more
	1 1 7 TO

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Γ	
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1 representative answer. But I can't make them	1 I, through independent study and just knowing the
2 participate.	2 market, I decided to count both the manufacturer
3 Q. And out of that 963.8 million total,	3 totals and the consumer market totals, where I
4 448.4 million are rifle magazines of 30-plus; that	4 believe he might have only counted one segment of
5 was the result you got?	5 the market what comes with the guns where I
6 A. Yes.	6 went and did what comes in the box and the
7 Q. All right. I want you to leave this	7 additional stuff. And that was largely a benefit
8 exhibit right here Deposition Exhibit 14, and I	8 to not a benefit. That was largely in thanks to
9 want you to pull out the 2020 industry "Firearm	9 the magazine manufacturers that did participate.
10 Production in the United States" report. So	10 Q. So was his analysis wrong?
11 Deposition Exhibit 12.	11 A. I don't know if it was wrong just
12 A. Number 12.	12 because I literally don't have enough to really
13 Q. I want you to turn to page 7 of that	13 analyze it. But I know that, having seen what he
14 report, NSSF 000023. You've got them side by side?	14 did, I built off of it. And I believe I have one
15 A. Yes, sir.	15 of, if not the most thorough analysis of magazines
16 Q. So just comparing category to category	16 in circulation. The only way to really improve it
17 here, in the report that you generated with the	17 that I know of is to get more magazine
18 methodology that we discussed earlier, you reached	18 manufacturers to participate, which then would
19 a result, a grand total of 963,772,000. In the	19 increase that number, making this a conservative
20 report conducted by your predecessor, Jim	20 estimate.
21 Curcuruto, the conclusion for that same category of	21 Q. And just comparing the rifle magazines
22 total magazines was 304.3 million; is that correct?	22 of 30-plus rounds, you found or you estimated
A. That's correct. I'm sorry. Did you say	23 448,369,000, and the Curcuruto analysis resulted in
24 304 or 403?	24 79,200,000. So you had over 350 million more?
Page 275	Page 277
1 Q. 304, the number reflected on the page.	1 A. Again, counting two sides of the market.
2 304,300,000.	2 I think he counted one, where I counted both.
3 A. Yes.	3 Q. Okay. And just looking at the NSSF 1996
4 Q. So just doing kind of rough subtraction,	4 chart or let me ask you this. Did you compare
5 you ended up with a total magazine figure that was	5 your results to the Curcuruto results?
6 660 million magazines higher than the Curcuruto	6 A. I did when I was done, just out of
7 analysis?	7 curiosity. Didn't change anything. It didn't
8 A. That's correct.	8 impact the results whatsoever. Just out of
9 Q. And the time period for your study was	9 curiosity, what's the totals. All right. They are
10 1990 to 2021; is that right?	10 what they are.
11 A. That's correct.	11 Q. Was that part of your logic check?
12 Q. And the time period for the Curcuruto	12 A. No. That was strictly out of curiosity.
13 study was 1990 to 2018; is that correct?	13 My methodology was sound, and I didn't have to go
14 A. That's correct.	14 in I did not and would not go back and adjust
15 Q. So you were looking at data from only	15 things just because the proportions were off from
16 three additional years: 2019, 2020, and 2021; is	16 what Curcuruto did.
17 that correct?	17 Q. Were you surprised that you got a figure
18 A. Not necessarily. I looked at different	18 that was 600 million higher than Curcuruto?
19 segments in the market and three additional years.	19 A. No. And, if anything, I still think my
	20 963 million is a "drastic" is probably a strong
20 So we're looking at this at first glance, and, you	20 905 million is a drastic is probably a strong
20 So we're looking at this at first glance, and, you21 know, with, unfortunately, a limited amount of, you	21 word, but definitely an understatement to some
21 know, with, unfortunately, a limited amount of, you	21 word, but definitely an understatement to some
21 know, with, unfortunately, a limited amount of, you22 know, records left over. I think that Jim counted	21 word, but definitely an understatement to some22 degree, knowing that we had manufacturers that

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1 available to the market, and not counting anything	1 MR. WELLS: So, Mike, if you would just go to
2 that's left over from pre-1990.	2 1990.
3 Q. And you're confident in your	3 BY MR. WELLS:
4 methodology?	4 Q. What's in the 1990 tab?
5 A. Yes.	5 A. 1990 AFMER for these manufacturers. If
6 Q. And I think you said it was the best	6 a number was reported, it is recorded here.
7 estimate that anybody has done of magazines; is	7 Q. And are there any redactions in this?
8 that right?	8 A. No. So the blanks here are largely
9 A. It's the best one that I know of.	9 because it wasn't in the AFMER, and so it wasn't
10 MR. WELLS: All right. Could you pull up	10 available.
11 NSSF 2323, Mike.	11 Q. So this particular spreadsheet has not
12 BY MR. WELLS:	12 been redacted; is that fair to say?
13 Q. So I'm showing you on the screen what	13 A. That's correct.
14 was produced as NSSF 002323. Do you recognize this	14 Q. And as you just said, the absence of
15 document?	15 numbers associated with a particular firearms
16 A. Yes, I do.	16 manufacturer just reflect the fact that there was
17 Q. What is it?	17 no AFMER data for that manufacturer for that
17 Q. What is it: 18 A. That is the working document that I used	18 category for that year?
19 to track the magazines included in the report.	19 A. That's correct.
20 Q. Which report?	20 MR. WELLS: All right. So, Mike, if you would
21 A. The detachable magazine report, 1990 to	21 scroll through the other or just go to the
22 2021.	22 last next to last tab.
	23 BY MR. WELLS:
Q. So is it fair to say that this24 NSSF 002323 is the backup documentation for the	23 D1 MR. WELLS. 24 Q. Do you recognize what's this tab
Page 279 1 calculations and the charts that we just looked at	Page 281 1 called?
2 in the detachable magazine report that you	2 A. "Totals."
3 prepared?	3 Q. And what is reflected in the Totals tab
4 A. That's correct.	4 of NSSF 002323?
5 Q. And that was Deposition Exhibit 14?	5 A. The top 15 manufacturers, the amount of
6 A. That's correct.	6 pistols and rifles for each manufacturer that they
7 Q. And this is a spreadsheet that has	7 made, and the application of the magazine factor,
8 multiple tabs; you would agree?	8 the one the magazines that came in the box,
9 A. Yes.	9 applied to the production numbers that are in the
10 Q. And the first tab is labeled "Master."	10 sum.
11 Do you see that?	11 (NSSF Deposition Exhibit 15 was
12 A. Yes.	12 marked for identification.)
13 Q. What's in the Master tab?	13 BY MR. WELLS:
14 A. Can we click into it, please?	14 Q. I'm handing you what's been marked as
15 Q. Sure.	15 Deposition Exhibit 15. Do you recognize the
16 A. So this is the top 15 manufacturers,	16 information shown here?
17 rifle and pistol, and the start date of when those	17 A. Yes.
18 organizations started. So, for instance, like,	18 Q. What is it?
19 SCCY, if they started in 2023, they're not going to	19 A. This is what we were just looking at.
20 have AFMER data for 1995, for example, because they	20 It's the document that I used to organize and
21 didn't start then.	21 compile the data.
22 Q. Okay. And then after that tab, we see	22 Q. So what we're looking at in Deposition
23 several tabs that have what look like years?	23 Exhibit 15 is the Totals tab of NSSF 002323; is
24 A. Yep.	24 that fair to say?
	a maintain to buy.

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	Page 282	Page 284
1	A. Yes.	1 by the amount of magazines in the box, and then
2	Q. And I can represent to you that this is	2 resulting in the totals in C.
3	a screenshot of this particular sheet. You're	3 Q. So all right. Now looking at cell C5
	familiar with Excel, correct?	4 on the screen, NSSF 002323, row 6 for Glock in the
5	A. Yes.	5 formula section, it says "=B6*3." Do you see that?
6	Q. So directing your attention to the upper	6 A. Yep.
	left-hand corner of Deposition Exhibit 15, do you	7 Q. What does that mean?
	see where it says C3?	8 A. That means that Glock pistols, on
9	A. Yes.	9 average, come with three magazines in a box.
10	Q. Do you have an understanding as to what	10 Q. What's that average based on?
	that means?	11 A. That is based off of Glock reporting and
12	A. Is that column C, row 3?	12 also independent research; going to stores and
13	Q. Right. So C3 corresponds to the	13 figuring it out. And also independent research
	information that's in column C, row 3?	14 online, searching Glock products and seeing how
15	A. Yes.	15 many magazines come with each one.
16	Q. And are you familiar with the formula	16 Q. Glock reporting to whom?
	section of Excel where you can enter formulas to	17 A. To me through the survey.
18	A. Yes.	18 Q. Did you document what Glock reported?
19	Q. You can enter formulas to apply to data	19 A. I did in this report in aggregate, and
	in the spreadsheet?	20 then as we talked about before, the individual
20	A. I am aware that you can use formulas in	21 response was expunged based on the confidentiality
	Excel, yes.	22 agreement that we had.
$\begin{vmatrix} 22\\ 23 \end{vmatrix}$	Q. And looking at C3 here, you agree that	23 Q. What time period did you use to
	in the formula section it says "= $B3*2$ "? Do you see	24 calculate the three average here?
	· · ·	
1	Page 283 that?	
$\begin{vmatrix} 1\\ 2 \end{vmatrix}$	Page 283 that? A. Yes.	1 A. What do you mean?
	that? A. Yes.	 A. What do you mean? Q. So do you know that Glock always,
23	that?A. Yes.Q. And that asterisk or star refers to	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines
2 3 4	that?A. Yes.Q. And that asterisk or star refers to multiplying in Excel, correct?	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box?
2 3 4 5	that?A. Yes.Q. And that asterisk or star refers tomultiplying in Excel, correct?A. That's correct.	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the
2 3 4 5 6	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked.
2 3 4 5 6 7	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what
2 3 4 5 6 7 8	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990
2 3 4 5 6 7 8 9	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 to 2021, correct?
2 3 4 5 6 7 8 9 10	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what Block's practices were for each year between 1990 to 2021, correct? A. It did survey a bunch of the periods
2 3 4 5 6 7 8 9 10 11	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what Glock's practices were for each year between 1990 to 2021, correct? A. It did survey a bunch of the periods that we studied. I don't remember exactly what it
2 3 4 5 6 7 8 9 10 11 12	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what Glock's practices were for each year between 1990 to 2021, correct? A. It did survey a bunch of the periods that we studied. I don't remember exactly what it was. But
2 3 4 5 6 7 8 9 10 11 12 13	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it 12 was. But Q. Did it survey every year?
2 3 4 5 6 7 8 9 10 11 12 13 14	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? 	 A. What do you mean? Q. So do you know that Glock always, between 1990 and 2021, included three magazines with its pistols in the box? A. That is what they designated in the survey based off of the questions that we asked. Q. But the survey did not survey what Glock's practices were for each year between 1990 to 2021, correct? A. It did survey a bunch of the periods that we studied. I don't remember exactly what it was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010,
2 3 4 5 6 7 8 9 10 11 12 13 14 15	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it Was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 2020, 2021.
2 3 4 5 6 7 7 8 9 10 11 12 13 14 15 16	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 15 2020, 2021. Q. And that was so it surveyed only
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would agree that the number there is 29,489,132? 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it 12 was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 15 2020, 2021. Q. And that was so it surveyed only 17 1990, correct, not 1990 to 1999?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would agree that the number there is 29,489,132? A. Yes. 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 2020, 2021. Q. And that was so it surveyed only 1990, correct, not 1990 to 1999? A. No. It surveyed those blocks of 10-year
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would agree that the number there is 29,489,132? A. Yes. Q. So is it fair to say that column C is 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it 12 was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 15 2020, 2021. Q. And that was so it surveyed only 17 1990, correct, not 1990 to 1999? A. No. It surveyed those blocks of 10-year 19 increments to try to reduce the burden on our
22 34 55 66 77 88 99 100 111 122 133 14 155 166 177 188 19 20	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would agree that the number there is 29,489,132? A. Yes. Q. So is it fair to say that column C is just column B multiplied by two? 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it 12 was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 15 2020, 2021. Q. And that was so it surveyed only 17 1990, correct, not 1990 to 1999? A. No. It surveyed those blocks of 10-year 19 increments to try to reduce the burden on our 20 manufacturers as an effort to get them to actually
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 that? A. Yes. Q. And that asterisk or star refers to multiplying in Excel, correct? A. That's correct. Q. So what's in cell C3 is equal to what's in cell B3 times two, correct? A. That's correct. Q. So now looking at cell B3, what number do you see there? A. That is the total sum of AFMER-reported pistol production for Smith & Wesson. Q. And you would agree that the number in cell B3 is 14,744,566; is that correct? A. Yes. Q. And now looking at cell 3, you would agree that the number there is 29,489,132? A. Yes. Q. So is it fair to say that column C is just column B multiplied by two? A. It depends. So that 2 that's 	 A. What do you mean? Q. So do you know that Glock always, 3 between 1990 and 2021, included three magazines 4 with its pistols in the box? A. That is what they designated in the 6 survey based off of the questions that we asked. Q. But the survey did not survey what 8 Glock's practices were for each year between 1990 9 to 2021, correct? A. It did survey a bunch of the periods 11 that we studied. I don't remember exactly what it was. But Q. Did it survey every year? A. It surveyed the in 1990, 2000, 2010, 15 2020, 2021. Q. And that was so it surveyed only 1990, correct, not 1990 to 1999? A. No. It surveyed those blocks of 10-year increments to try to reduce the burden on our manufacturers as an effort to get them to actually respond.

72 (Pages 282 - 285)

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	Page 286	Dage 200
1 figure for 1992?	•	Page 288 1 Q. And to be fair, here, goes there's
2 A. If they had one.		2 some additional rows below 79, correct?
3 manufacturer wasn't in bu		3 A. That's correct.
4 disregarded that portion,		4 Q. All right. So in looking at Deposition
5 then for the portions that		5 Exhibit 16, which is rows 36 through 79, looking at
6 figures, then they would a		6 cell K do you see where it says "Grand Total" on
7 section.	_	
		7 the bottom right there? 8 A. Yes.
8 Q. And then you just	U	
9 that, and that average was		
10 you determined the factor		
11 A. Correct. And if		
12 now, you go on your pho		
13 particular retailer's websi		3 consumer market totals for all segments and
14 that they come with three	•	4 magazines in one lump sum, that is also reflected
-		5 in the magazine report.
16 the tab labeled "Working		
17 Does this look familiar?		7 the total is 963,774,383. Do you see that?
18 A. Yes.	18	
19 Q. What is it?	19	
	1	20 the grand total is 963,772,000. Do you see that?
21 portion and put it in the n	•	
22 master chart, the total cha		
23 1996.	23	
24	24	24 the grand total. It should have been rounded down
	Page 287	Page 289
		1 to 963,774,000. But clearly I messed something up
2 marked for ide	<i>'</i>	2 and had actually, no. No, I'm sorry. I didn't
3 BY MR. WELLS:		3 mess anything up. That is the grand total when you
		4 have all the digits not rounded. Once you round
5 as Deposition Exhibit 16.		5 the digits, in order to not get the random, "hey,
6 information in Deposition	n Exhibit 16? 6	6 your numbers are wrong when you add them up on your
7 A. Yes.		7 chart," those e-mails coming in, I added up the
8 Q. What is it?		8 rounded-up numbers, and that resulted in the
		9 963,772,000.
10 we previously discussed,	-	
11 manufacturing totals and	-	1 963,772,000?
12 consumer market totals.	-	,
13 top, the top 35 rows, of th	nis worksheet on this 13	3 sheet, that is the rounding to the nearest
14 printout.		4 thousand.
	ip at the screen in 15	5 Q. Well, looking at the thousandths digit
16 NSSF 0023, before we w	• •	6 in Deposition Exhibit 16, it's 4.
17 of NSSF 002323. So row	vs 1 through 37 or so? 17	7 A. Yes.
18 A. Yep.	18	8 Q. And in 1996 it's a 2.
19 Q. And is it fair to s	say that in Deposition 19	9 A. Yes. And I'll go over it again just to
1	king at rows 36 and 20	20 make sure we're on the same page here. The
20 Exhibit 16 we're now loo	king at lows 50 and 20	to make sure were on the same page here. The
20 Exhibit 16 we're now loo 21 subsequent?	-	1 unrounded numbers in the totals, if you add them
	21	
21 subsequent?	21 22	21 unrounded numbers in the totals, if you add them

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	Page 290		Page 292
1	772.	1	says 172,000 let me say that again. I'm just
2	Q. When does the rounding happen?		going to read the figures to you. Okay?
3	A. Once I have the final total in that	3	A. That's fine.
-	table right there. So you can see the totals that	4	Q. 1727272.72727273. Why are there eight
	I had, and then I just round to the nearest		decimal places in that figure?
	thousand below.	6	A. It's just a function of Excel. When you
	Q. Category so you did the rounding at	-	have two known points and you're interpolating
	the category level before you did the grand total;		between those two points and you're interporting
	is that what I'm hearing?		function and it fills in for that period between
10	A. Yeah. So once this portion sorry		known points, it's just a function of Excel, and I
-	stand up or no?		never edited it.
12	Q. Sure. Go ahead.	12	Q. What are the two known points that
13	A. Once this is done, the computation here		you're referring to here?
	is complete. Now I need to make something that's	14	A. The data collected in 1990 and the data
1	going to go on a report. And so because we		collected in 2000.
	typically round to the nearest thousand just as	16	Q. Okay. So if we scroll up to cell J41
	normal course of business, if you add up these	-	I'm directing your attention to the screen at
1	numbers and then plug in a number that's off by		NSSF 002323 you're taking that 1.3 million
	2,000, it's going to get questioned.		figure in the 30-plus rifle column as your baseline
20	Q. I see. All right. So you just got I		for 1990; is that right?
	see. So you did the rounding at a different part	21	A. Yes. That is all the magazine
	of the chart, basically?		manufacturers that did participate in the survey
23	A. It's here.		added up.
24	Q. Yeah, yeah. I see. I see. I	24	Q. And then now going to cell J51 for 2000,
<u> </u>			
	Page 291		Page 293
1	Page 291 actually	1	Page 293 you've got a figure of 5 million. Do you see that?
1 2	Page 291 actually A. So it's yeah. This is just here		Page 293 you've got a figure of 5 million. Do you see that? A. Yes.
1 2 3	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals	1 2 3	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're
1 2 3 4	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there.	1 2 3 4	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right?
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1 2 3 4 5 6	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there. Q. Got it. Okay. A. Because, undoubtedly, if you put	1 2 3 4 5 6	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right? A. That's correct. Q. And as we see in the formula function up
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1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there. Q. Got it. Okay. A. Because, undoubtedly, if you put something out that does not jive when you add everything up kind of like when you do a survey and you don't doesn't net survey, or any sort of, you know, report that's supposed to total up to 100, and the percentages don't total up to 100, you will always get someone that finds that. Oh, you're going to get e-mails about it forever. Q. Yeah, that 1 percent? A. Yeah. Q. Right. Okay. So looking at Deposition Exhibit 16 at the top, do you see on the upper left hand it says J42? A. Yes.	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right? A. That's correct. Q. And as we see in the formula function up there in J51 on NSSF 2323 on the screen, there's no formula being applied to generate that 5 million figure in cell J51? A. That's correct. That is one of the years that we collected from magazine manufacturers. Q. But as I go through cells J42 through 49, would you agree with me that all of the figures in the 30-plus rifle category in this Excel spreadsheet have multiple decimal places after them, correct? A. Between from 1991 and 1999. Q. And that's because of this interpolation
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there. Q. Got it. Okay. A. Because, undoubtedly, if you put something out that does not jive when you add everything up kind of like when you do a survey and you don't doesn't net survey, or any sort of, you know, report that's supposed to total up to 100, and the percentages don't total up to 100, you will always get someone that finds that. Oh, you're going to get e-mails about it forever. Q. Yeah, that 1 percent? A. Yeah. Q. Right. Okay. So looking at Deposition Exhibit 16 at the top, do you see on the upper left hand it says J42? A. Yes. Q. And that corresponds to the information	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right? A. That's correct. Q. And as we see in the formula function up there in J51 on NSSF 2323 on the screen, there's no formula being applied to generate that 5 million figure in cell J51? A. That's correct. That is one of the years that we collected from magazine manufacturers. Q. But as I go through cells J42 through 49, would you agree with me that all of the figures in the 30-plus rifle category in this Excel spreadsheet have multiple decimal places after them, correct? A. Between from 1991 and 1999. Q. And that's because of this interpolation that you did?
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there. Q. Got it. Okay. A. Because, undoubtedly, if you put something out that does not jive when you add everything up kind of like when you do a survey and you don't doesn't net survey, or any sort of, you know, report that's supposed to total up to 100, and the percentages don't total up to 100, you will always get someone that finds that. Oh, you're going to get e-mails about it forever. Q. Yeah, that 1 percent? A. Yeah. Q. Right. Okay. So looking at Deposition Exhibit 16 at the top, do you see on the upper left hand it says J42? A. Yes. Q. And that corresponds to the information in cell J42; is that right?	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right? A. That's correct. Q. And as we see in the formula function up there in J51 on NSSF 2323 on the screen, there's no formula being applied to generate that 5 million figure in cell J51? A. That's correct. That is one of the years that we collected from magazine manufacturers. Q. But as I go through cells J42 through 49, would you agree with me that all of the figures in the 30-plus rifle category in this Excel spreadsheet have multiple decimal places after them, correct? A. Between from 1991 and 1999. Q. And that's because of this interpolation that you did? A. Interpolation between known points, yes.
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 291 actually A. So it's yeah. This is just here rounded, and then all I did was put in the totals there. Q. Got it. Okay. A. Because, undoubtedly, if you put something out that does not jive when you add everything up kind of like when you do a survey and you don't doesn't net survey, or any sort of, you know, report that's supposed to total up to 100, and the percentages don't total up to 100, you will always get someone that finds that. Oh, you're going to get e-mails about it forever. Q. Yeah, that 1 percent? A. Yeah. Q. Right. Okay. So looking at Deposition Exhibit 16 at the top, do you see on the upper left hand it says J42? A. Yes. Q. And that corresponds to the information in cell J42; is that right? A. Yes.	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Page 293 you've got a figure of 5 million. Do you see that? A. Yes. Q. And those are the two points that you're interpolating between, right? A. That's correct. Q. And as we see in the formula function up there in J51 on NSSF 2323 on the screen, there's no formula being applied to generate that 5 million figure in cell J51? A. That's correct. That is one of the years that we collected from magazine manufacturers. Q. But as I go through cells J42 through 49, would you agree with me that all of the figures in the 30-plus rifle category in this Excel spreadsheet have multiple decimal places after them, correct? A. Between from 1991 and 1999. Q. And that's because of this interpolation that you did? A. Interpolation between known points, yes. Q. And how did you generate the 1.3 million

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Page 294	Page 296
1 Magazine and firearm manufacturers.	1 A. Yes. If you add up the three bottom
2 Q. So and what did you do with that	2 totals, it is the largest.
3 data? Did you add it together, or did you	3 Q. And it's
4 A. Yeah. It's added together here. And	4 A. Or not three. Four. Four bottom
5 then the like I said before, the individual	5 totals.
6 responses, based on our confidentiality agreement	6 Q. But not just the total. For each year,
7 of getting the data, I deleted the individual	7 the 30-plus rifle category is the largest for every
8 response once it's aggregated and counted here.	8 year, right?
9 Q. So basically, is the increment each year	9 A. That's typically how you become the
10 from 1.3 million to 5 million the same?	10 largest.
11 A. What do you mean?	11 Q. But every year, 1990 to 2021; is that
12 Q. The increment of increase. So	12 right? Just looking at column J and comparing it
13 A. Yes. So if you have the two known	13 to columns I, H, G, and F.
14 points and you interpolate between, it is a even	14 A. Yeah.
15 segmentation between those two points to fill in	15 Q. Do you recall earlier that so and
16 the middle.	16 just to kind of, for instance, like, let's take
17 Q. And this period includes the time period	17 1995. So 1995, column J, the 30-plus rifle
18 of 1994 to 2000?	18 category, you see a 3,181,818?
19 A. That's correct.	19 A. Yes.
20 Q. And then beyond that, the next	20 Q. And
21 interpolation would have been between 2000 and	20 Q. And ²² 21 A. That is our estimate for that year based
22 2010; is that fair to say?	22 off of the known data that we do have.
23 A. 2000 and 2010, yes.	23 Q. Okay. And so that's the 30-plus rifle
24 Q. So similar approach, you take the	24 category. Working backwards to column I, the rifle
Page 295 1 5 million for 2000, and then according to cell J61	Page 297 1 11-to-29 category, you've got 127,273. Do you see
2 for 2010, you're at 23 million; is that right?	2 that?
3 A. That's correct.	3 A. Yes.
4 Q. And that's based on manufacturer survey	4 Q. So the rifle 30-plus category is bigger
5 information?	5 than the rifle 11-to-29 category?
6 A. Yes.	
	A Yes And having industry knowledge of
7 O All right And in between for 2001 and	6 A. Yes. And having industry knowledge of 7 what folks use and prefer it's a much more common
7 Q. All right. And in between for 2001 and 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007	7 what folks use and prefer, it's a much more common
8 2002 and 2003 and 2004 and 2005 and 2006 and 2007,	7 what folks use and prefer, it's a much more common8 magazine.
8 2002 and 2003 and 2004 and 2005 and 2006 and 2007,9 2008, and 2009, the information is having a factor	7 what folks use and prefer, it's a much more common8 magazine.9 Q. Right. And in column H, rifle 10 below
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right?
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct.
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836?
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct.
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right?
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct.
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 19 methodology? 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct. 19 Q. So the 30-plus rifle category for 1995,
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 19 methodology? 20 A. Yes. 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct. 19 Q. So the 30-plus rifle category for 1995, 20 according to this analysis for 1995, was over
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 19 methodology? 20 A. Yes. 21 Q. Do you agree with me that the 30-plus 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct. 19 Q. So the 30-plus rifle category for 1995, 20 according to this analysis for 1995, was over 21 3 million; is that right?
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 19 methodology? 20 A. Yes. 21 Q. Do you agree with me that the 30-plus 22 rifle category in column J in NSSF 002323, "Working 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct. 19 Q. So the 30-plus rifle category for 1995, 20 according to this analysis for 1995, was over 21 3 million; is that right? 22 A. That's correct.
 8 2002 and 2003 and 2004 and 2005 and 2006 and 2007, 9 2008, and 2009, the information is having a factor 10 multiplication factor applied to it; is that right? 11 A. It's just an interpolation between known 12 points, taking the 2000 number to 2010 number and 13 evenly segmenting it up so that you can get up to 14 the two known plots. 15 Q. And that's why there's eight decimal 16 places in each of the cells? 17 A. That's correct. 18 Q. Did you do a logic check on this 19 methodology? 20 A. Yes. 21 Q. Do you agree with me that the 30-plus 	 7 what folks use and prefer, it's a much more common 8 magazine. 9 Q. Right. And in column H, rifle 10 below 10 for 1995, the figure is 38,636; is that right? 11 A. That's correct. 12 Q. And the figure for column G, which 13 corresponds to pistol 11-plus, is 283,836? 14 A. That's correct. 15 Q. And the figure for column F for the 16 pistol 10-below category for 1995 is 214,412; is 17 that right? 18 A. That's correct. 19 Q. So the 30-plus rifle category for 1995, 20 according to this analysis for 1995, was over 21 3 million; is that right?

75 (Pages 294 - 297)

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	Daga 200	Page 300
1	Page 298 A. That's correct. And this is, again,	1 federal law prohibited those kinds of magazines,
	using the magazine and this is using the	2 did that give you any pause?
	manufacturer-supplied data to try to create an	3 A. No. Because, again, our manufacturers
	historic record to the best our ability to create a	4 have a vested interest in giving us accurate
	representative estimate.	5 reporting, based on their records. That's what
6	Q. And that trend continues in 1995,	6 they produced, and that's the number I have to use.
7		7 Q. Okay. Let's go back to Deposition
		8 Exhibit 14.
9	A. That's correct.	
10		9 A. So is it the magazine report?10 Q. Oh, yeah. And before we move on, let me
11	Q. And it continues in 1996; is that right?A. It continues for most of the most, if	11 just ask one question about the year 2000. So in
	not all, of the analysis.	12 the year 2000, you're not interpolating, right?
12	Q. And we discussed earlier that, between	
	1994 and 2004, federal law prohibited magazines	13 You're actually you have information from
		14 magazine manufacturers that you're actually using
	over 10 rounds, correct? A. That's correct.	15 to come up with some type of figure; is that right?16 A. That's right. That was one of the
16		e e
	Q. So is it strange to you that for the years 1994 to 2004, when 30-plus rifle magazines	17 segment one of the periods that we called out in18 the survey to collect information on.
	were illegal, they continued to be under this	19 Q. And magazine manufacturers were
		_
	analysis, by far, the largest magazine category	20 representing to you, in the aggregate, that in the
	that were being produced, according to this estimate?	21 year 2000 they produced 5 million magazines that
$\begin{vmatrix} 22\\ 23 \end{vmatrix}$		22 were illegal under federal law?23 A. I just take the number that was reported
-	A. I wouldn't say it's strange, based off	5 1
24	the reporting that, in 2000, the summation of	24 to me, but I can't speak to representation of
1	Page 299 30-plus rifle magazines, as reported by	Page 301 1 what that would be legal or illegal.
		1 what that would be legal of megal.
1 2		
	manufacturers, was 5 million. If they are truthful	2 Q. Do you know whether those manufacturers
3	in their reporting, they give that to me, I trust	2 Q. Do you know whether those manufacturers 3 were including in that 5 million figure magazines
3 4	in their reporting, they give that to me, I trust their information because they have a vested	2 Q. Do you know whether those manufacturers3 were including in that 5 million figure magazines4 that were manufactured for the military?
3 4 5	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US
3 4 5 6	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number.	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US 6 consumer market in the survey.
3 4 5 6 7	in their reporting, they give that to me, I trusttheir information because they have a vestedinterest in being open and honest with us. I haveto use that number.Q. So it's not surprising to you that,	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers
3 4 5 6 7 8	 in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle 	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured
3 4 5 6 7 8 9	in their reporting, they give that to me, I trusttheir information because they have a vestedinterest in being open and honest with us. I haveto use that number.Q. So it's not surprising to you that,according to this analysis, while 30-plus riflemagazines were illegal under federal law during the	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military?
3 4 5 6 7 8 9 10	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within
3 4 5 6 7 8 9 10 11	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey.
3 4 5 6 7 8 9 10 11 12	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information
3 4 5 6 7 8 9 10 11 12 13	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category of rifle or category of magazine?	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information provided from magazine manufacturers excludes
3 4 5 6 7 8 9 10 11 12 13 14	 in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category of rifle or category of magazine? A. I can only report what is estimated 	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information provided from magazine manufacturers excludes magazines that were provided to law enforcement?
3 4 5 6 7 8 9 10 11 12 13 14 15	 in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category of rifle or category of magazine? A. I can only report what is estimated or I can only report what is provided to us in this 	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information provided from magazine manufacturers excludes magazines that were provided to law enforcement? A. We requested that those be excluded in
3 4 5 6 7 8 9 10 11 12 13 14 15 16	in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category of rifle or category of magazine? A. I can only report what is estimated or I can only report what is provided to us in this estimate and through the survey data. That's it.	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information provided from magazine manufacturers excludes magazines that were provided to law enforcement? A. We requested that those be excluded in the survey.
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 in their reporting, they give that to me, I trust their information because they have a vested interest in being open and honest with us. I have to use that number. Q. So it's not surprising to you that, according to this analysis, while 30-plus rifle magazines were illegal under federal law during the Federal Assault Weapons Ban from 1994 to 2004, that according to this analysis, 30-plus rifle magazines continued to be, by far, the most popular category of rifle or category of magazine? A. I can only report what is estimated or I can only report what is provided to us in this estimate and through the survey data. That's it. Q. And did you do anything to check the manufacturer's information that they were providing to you? A. In regards to Q. In regards to interpolating the two 	 Q. Do you know whether those manufacturers were including in that 5 million figure magazines that were manufactured for the military? A. We specifically called out for the US consumer market in the survey. Q. Okay. Do you know whether manufacturers actually excluded magazines that were manufactured for the military? A. Only that we asked them to answer within the parameters of the survey. Q. Do you know whether the information provided from magazine manufacturers excludes magazines that were provided to law enforcement? A. We requested that those be excluded in the survey. Q. Do you know whether that request was complied with? A. Only that we trust our members to give us accurate information. Q. Okay. Let's go back now, really, to

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Page 302	Page 304
1 going to direct your attention to the limitation	1 Q. So how do you know that?
2 section. And we talked about some of these	2 A. I just assume that our that our
3 earlier, so I'll run through this quickly.	3 manufacturers have records.
4 You agree that one of the limitations	4 Q. You assume that your manufacturers have
5 of your study is that not all segments of	5 records of sales by law sales to law enforcement
6 detachable magazines could be counted due to lack	6 agencies by retailers?
7 of public information or availability of records;	7 A. No. I said earlier, if the agency is
8 is that correct?	8 making a purchase from a manufacturer, that would
9 A. That's correct.	9 largely be not largely. I keep saying that
10 Q. And one of the segments that couldn't be	10 word it would be a contract. If it's something
11 counted was 11-to-15-round pistol magazines?	11 that goes to a retailer, then there's no telling if
12 A. I wouldn't say that they couldn't be	12 it's Joe Citizen or law enforcement that purchased
13 counted. We just didn't try to count it here.	13 it.
14 Q. You also note, as one of the	14 Q. So when you say military and law
15 limitations, that military and law enforcement	15 enforcement sales were not counted here, what you
16 sales were not counted; is that right?	16 really mean is military and law enforcement sales
17 A. That's correct.	17 by the manufacturer were not counted, correct?
18 Q. Earlier we discussed situations where a	18 A. That's correct.
19 police officer may be responsible for personally	19 Q. Military and law enforcement sales by
20 purchasing their duty weapon that would come with	20 retailers would be included, correct?
21 magazines. Do you recall that discussion?	21 MR. LOTHSON: Objection. I think that
22 A. Yes.	22 misstates his testimony. You haven't talked about
23 Q. So in that scenario, an officer who	23 military.
24 purchases a duty weapon from a retailer, the	24 24
Page 303 1 magazines that are included with that firearm would	Page 305 1 BY MR. WELLS:
2 be included in the survey, correct?	2 Q. We did talk about military, but let's
3 A. If they purchased it from a retailer,	3 just limit it to law enforcement. So law
4 certainly, we it would be captured within the	4 enforcement sales to by retailers would be
5 analysis yeah	-
5 analysis, yeah. 6 O So for that law enforcement officer's	5 included, correct?
6 Q. So for that law enforcement officer's	5 included, correct?6 MR. LOTHSON: Let me just for
6 Q. So for that law enforcement officer's 7 sale, the magazine is captured in this report,	 5 included, correct? 6 MR. LOTHSON: Let me just for 7 clarification. Are you talking about individual
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 6 Q. So for that law enforcement officer's 7 sale, the magazine is captured in this report, 8 correct? 9 A. If they purchased it through a retailer, 10 yes. For general consumer goods, yes. 11 Q. What about law enforcement agencies that 12 purchased firearms that came with magazines? 13 A. What about them? 14 Q. Would their purchases with the magazines 15 be captured in this data? 16 A. If the agency bought it, meaning that 17 they put an order directly with the manufacturer, 18 we asked them to exclude those from the reporting. 19 Q. How would a manufacturer know what a law 20 enforcement agency is acquiring from retail? 21 A. I'm not a manufacturer. I can't really 	 5 included, correct? 6 MR. LOTHSON: Let me just for 7 clarification. Are you talking about individual 8 Barney Fife who goes out and buys by himself, or 9 are you talking about Mayberry, the police 10 department? 11 MR. WELLS: We're talking about Mayberry 12 from not SIG SAUER, but one of its retailers 13 that it sold pistols to. 14 BY MR. WELLS: 15 Q. Pistols are now in possession of the 16 retailer. The retailer then sells them to a law 17 enforcement agency. 18 A. Yes. 19 Q. The magazines that come with those 20 pistols would be captured in this report, correct? 21 A. If an agency made a bulk order from the

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	Page 306	Page 308
1	manufacturer and make a bulk sale, bulk purchase.	1 A. Correct.
	That's my understanding.	2 Q. That, and if you take that figure of
3	Q. All right. I'm going to direct your	3 one-third of gun owners if that survey is
4	attention to the back to the last page of the	4 correct that one-third of gun owners owns all
	detachable magazine report. In this discussion	5 let's see over 550 million rifle magazines?
	section in Footnote 3, there's reference to an NSSF	6 A. No. And I think there's something lost
	2022 magazine capacity study. What is that study?	7 in translation here. This chart table of pistol
8	A. I'm sorry. Could you show me where that	8 magazines and pistol magazines, rifle magazines,
	is.	9 manufacturer-consumer totals, are the ones that
10	Q. So it's the bottom of NSSF 001997.	10 were made available. So they could be owned, they
11	A. That was a study that we had Southwick	11 could be on a store shelf, they could be sitting in
	and Associates conduct to explore the topic of	12 a distributor warehouse waiting to go somewhere.
	magazines.	13 Nowhere in this did we say that did I say that
14	Q. Do you know whether that's been produced	14 every one of these is owned. Many of these likely
	in this litigation?	15 are sitting on a shelf at a retailer location
16	A. I don't for sure know if it was or not.	16 waiting to be sold one day.
17	MR. WELLS: We would request that, just for	17 Q. All right. But we don't know you're
	counsel.	18 talking about a study that you haven't included
-	BY MR. WELLS:	19 here, right?
$\begin{vmatrix} 1 \\ 20 \end{vmatrix}$	Q. Directing your attention to the	20 A. What do you mean?
	discussion in the second paragraph, do you see	21 Q. The 2022 magazine NSSF magazine
	where it says "More than half, 53.2 percent of	22 capacity study, we don't know what the methodology
	firearm owners, reported owning a detachable	22 capacity study, we don't know what the methodology 23 was for that study?
	magazine for a handgun, and nearly a third reported	24 A. No. But we can provide that to you.
24		
1	Page 307	Page 309
	owning a detachable magazine for rifle"?	1 Q. And a reader of this document wouldn't
$\begin{vmatrix} 2 \\ 2 \end{vmatrix}$	Do you see that?	2 have any idea what the methodology of that magazine
	A. Yes.	3 capacity study was, right?
4	Q. And where are those figures coming from?	4 A. Based off of this, no. We did not
5	A. That is coming from the NSSF 2022	5 include it in here.
6	magazine capacity study.	6 Q. All right. Directing your attention to
	Q. And referring specifically to the	7 the conclusion section, do you see the second
	53.2 percent figure, so if you do the subtraction	8 sentence where it says "A more comprehensive
	based on that same figure, 46.8 percent of all	9 estimate would be attainable if participation from
	firearms owners did not report owning a detachable	10 firearm and magazine manufacturers increased in
	magazine for a handgun, correct?	11 future updates"?
12	A. That's correct.	12 Do you see that?
13	Q. And, again, doing the same calculation	13 A. I do.
	for the 32.7 percent, two-thirds of firearm owners	14 Q. What does that mean?
	did not report owning a detachable magazine for a	15 A. If we got more participation, then we
	rifle, correct?	16 could get more representative sample or
17	A. That's correct.	17 representative estimate of how many magazines are
18	Q. So that 32.7 percent of respondents who	18 out there.
	indicated that they did own a detachable magazine	19 Q. Is that referring to the fact that you
	for a rifle, that's one-third of all gun owners, is	20 send out the survey to 40 to a population of 40
	that fair to say, according to your survey?	21 and you got 13 responses?
22	A. It's 32 percent of the population	A. Yes. As we get more participation, that
	sample.	23 number would go up simply because we're adding to
24	Q. Of the respondents to that survey?	24 the count.

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1	Page 310	Page 312
1	Q. But you when you say that number	1 A. Yes.
2	could go up, it would be based on that	2 Q. What is it?
3	interpolation methodology that you applied?	3 A. This is the questions that we asked in
4	A. It would be based on collecting	4 our magazine survey.
5	information for 1990, 2000, so on, every 10 years,	5 Q. And that magazine survey provided some
6	and 2021, and then interpolating between the known	6 of the data that you used to generate the
7	points.	7 detachable magazine report that we've been
8	Q. And as we discussed, that generated very	8 discussing?
9	high figures of 30-plus-round magazine figures for	9 A. That's correct.
10	1994 to 2004?	10 Q. And is this the same survey that was
11	MR. LOTHSON: Objection.	11 sent to the 40 survey population that we talked
12	THE WITNESS: It did.	12 about before?
13	BY MR. WELLS:	13 A. Yes, with one change. There was one
14	Q. All right. Last sentence. "Changes in	14 question added to make sure that folks entered the
15	legislation outlawing or granting access to these	15 company that they were working for. That's not
	magazines may change overall market proportions,	16 reflected here, but it's not a substantial change,
17		17 strictly simply because if you share the survey
	available is clear."	18 link, you lose the tie-in of who that first contact
19	Do you see that?	19 was.
20	-	20 So if I send you a survey and you're
20	Q. Did you write that sentence?	21 like invite you to the survey, and then you send
22	A. Yes.	22 it to Mike, Mike answers for you, then it will come
22	Q. Whose preference?	23 up with just kind of an unusable contact of who
23	A. The consumers.	24 answered.
21		
1	Page 311 Q. Was this a consumer study?	Page 313 1 Q. So directing your attention to the
2	A. No. But if you are following, say, the	2 second page of this document, NSSF 002313, question
	trends in the ATF AFMER or the IIR, built off of	3 one says "For each year below, what is the average
	the ATF AFMER, you see proportions of pistols,	4 number of handgun magazines that ship with a new
	revolvers, rifles, everything else, changing over	
`		
		5 pistol you manufacture? (Please provide your best
6	time. That's why we report so many years. As you	5 pistol you manufacture? (Please provide your best6 estimate)."
6 7	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this
6 7 8	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you
6 7 8 9	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you
6 7 8 9 10	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them.	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described?
6 7 8 9 10 11	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right?	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals"
6 7 8 9 10 11 12	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them.Q. So it's not a consumer survey, right?A. This one is not, but the NSSF 2022	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as
6 7 8 9 10 11 12 13	 time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. 	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this,
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6 7 8 9 10 11 12 13 14 15 16 17 18	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. MR. WELLS: Okay. We'll do one more exhibit, and then we'll take a break, and then I'm going to try to drop some stuff. (NSSF Deposition Exhibit 17 was marked for identification.) BY MR. WELLS:	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this, 14 then we would apply that average pistol number as 15 the factor in that multiplication that we saw in 16 I forgot the column. 17 Q. So the example that we used was the
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	 time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. MR. WELLS: Okay. We'll do one more exhibit, and then we'll take a break, and then I'm going to try to drop some stuff. (NSSF Deposition Exhibit 17 was marked for identification.) BY MR. WELLS: Q. All right. I'm handing you what's been 	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this, 14 then we would apply that average pistol number as 15 the factor in that multiplication that we saw in 16 I forgot the column. 17 Q. So the example that we used was the 18 Glock example
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. MR. WELLS: Okay. We'll do one more exhibit, and then we'll take a break, and then I'm going to try to drop some stuff. (NSSF Deposition Exhibit 17 was marked for identification.) BY MR. WELLS:	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this, 14 then we would apply that average pistol number as 15 the factor in that multiplication that we saw in 16 I forgot the column. 17 Q. So the example that we used was the 18 Glock example 19 A. Yes.
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. MR. WELLS: Okay. We'll do one more exhibit, and then we'll take a break, and then I'm going to try to drop some stuff. (NSSF Deposition Exhibit 17 was marked for identification.) BY MR. WELLS: Q. All right. I'm handing you what's been 	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this, 14 then we would apply that average pistol number as 15 the factor in that multiplication that we saw in 16 I forgot the column. 17 Q. So the example that we used was the 18 Glock example 19 A. Yes. 20 Q to come to that average of three; is
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	 time. That's why we report so many years. As you look through, say, Exhibit 16, manufacturers aren't making more of these because they want them to sit on the shelf. They're making them because there's a demand for them. Q. So it's not a consumer survey, right? A. This one is not, but the NSSF 2022 magazine capacity study was a survey of consumers. MR. WELLS: Okay. We'll do one more exhibit, and then we'll take a break, and then I'm going to try to drop some stuff. (NSSF Deposition Exhibit 17 was marked for identification.) BY MR. WELLS: Q. All right. I'm handing you what's been marked as Deposition Exhibit 17, which is NSSF 	 5 pistol you manufacture? (Please provide your best 6 estimate)." 7 So is it fair to say that this 8 question was providing the information that you 9 used to then do the interpolation that you 10 described? 11 A. No. So this would be for that "Totals" 12 sheet where then we would apply as long as 13 there's a pistol manufacturer that answered this, 14 then we would apply that average pistol number as 15 the factor in that multiplication that we saw in 16 I forgot the column. 17 Q. So the example that we used was the 18 Glock example 19 A. Yes. 20 Q to come to that average of three; is 21 that correct?

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	Page 314		Page 316
1	A. That's correct.	1	A. Similar to the last two questions, we
2	Q. But not all years from 1990 to 2021; is	2	trust that our manufacturers are providing accurate
3	that correct?		data because they want an accurate report.
4	A. And it's not the complete span of it	4	Q. So is it fair to say that both the
5	because we also had independent research that was	5	well, let's stick with the detachable magazine
	applied to this.		report. Is it fair to say that the detachable
7	Q. You said here in Q1, "please provide	7	magazine report depends on getting trustworthy
8	your best estimate"?	8	information from firearms manufacturers and
9	A. Yes.	9	magazine manufacturers?
10	Q. Did you do anything to validate the	10	A. That's correct.
11	estimates that manufacturers provided?	11	Q. If firearms manufacturers and magazine
12	A. Outside of looking at them and making	12	manufacturers were not providing trustworthy
13	sure they tracked and they were logical, no.	13	information, would that impact the results of the
14	Q. And Q2 directing your attention to	14	detachable magazine report?
15	Q2, it says "For this question, please exclude any	15	A. It certainly can. But I have no reason
	magazines sold to other manufacturers, law	16	to believe that anybody was untrustworthy or
17	enforcement, and military."	17	untruthful.
18	Do you see that?	18	Q. Similar question with the "Firearm
19	A. Yes.	19	Production in the United States" reports that we
20	Q. So is this what you were describing	20	looked at and, in particular, the "Modern Sporting
21	earlier when you asked manufacturers to exclude	21	Rifle Production in the United States" table. So
22	sales to law enforcement and military?	22	NSSF 41. That's also reliant on the
23	A. Yes.	23	trustworthiness of the information that you get
24	Q. Did you do anything to validate whether	24	from firearms manufacturers; is that right?
	Page 315		Page 317
1	or not the respondents to the survey actually	1	A. They are the only ones that hold that
2	excluded sales to other manufacturers, law	2	information, and so if they are willing to give it
3	enforcement, and the military?	3	to us, we will certainly use it.
4	A. We trust our manufacturers and members	4	Q. Is that a "yes"?
5	to answer as truthfully as possible.	5	A. Yes, we rely on them to be trustworthy.
6	Q. And question Q2.1, "Please estimate what	6	And, again, they are the only ones that hold that
	proportion of these additional accessory pistol	7	information. So to create a best estimate, we have
8	magazines are 10-or-less-round capacity."	8	to rely on them.
9	Do you see that?	9	Q. Do you agree that if there were that
10	A. Yes.		prohibitions on modern sporting rifle firearms have
11	Q. Did you do anything to validate the		negative financial impacts on firearms
	estimates that manufacturers provided?		manufacturers?
13	A. Similarly for question 2, we trust that	13	MR. LOTHSON: Objection; beyond the scope.
	our manufacturers are providing accurate data	14	If you have personal knowledge of
	because they want an accurate report.		that, go ahead.
16	Q. Q3, "Please indicate" so this is on	16	THE WITNESS: I don't have personal knowledge
	NSSF 2314. "Please indicate the estimated		of the finances of our manufacturers.
	proportion percentage of handgun magazine capacity	18	MR. WELLS: Why don't we take a break, and
	supplied with your pistols for the following		then we'll circle back.
	periods (please exclude magazines not shipped with	20	(Short recess.)
	a firearm)."	21	MR. WELLS: We're back on the record. It's
22	Did you do anything to validate the		5:18. All right. I am going to have this marked,
1 12	estimated proportion that manufacturers provided in	23	please.
	response to this survey?	24	

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	Page 318	Page 320
1	(NSSF Deposition Exhibit 18 was	1 comprehensive report that was conducted by SMS or
2	marked for identification.)	2 our behalf.
3	BY MR. WELLS:	3 Q. Who is SMS?
4	Q. I'm handing you what's been marked as	4 A. They are Sports Marketing Surveys USA.
5	Deposition Exhibit 18. Have you seen this document	
	before?	6 this report?
7	A. No.	7 A. I was involved in some of the review of
8	Q. All right. This is something we got off	8 the questions and content of it.
	NSSF's website, "The Writer's Guide to Firearms and	1
	Ammunition." But you've never seen it?	10 creation of this document?
11	A. No. I'm trying to usually we	11 A. The research team at the time, which
	publish, like, a date that it's from.	12 would have been, again, Jim Curcuruto, Elizabeth
13	-	13 McGuigan, Dianne Vrablic.
	there's a date from 2015, and then on the back	14 Q. Directing your attention to what's
	there's a copyright of 2017.	15 numbered Slide 10, and it's NSSF 000109. In the
16		16 "Methodology" slide, the last sentence of the first
	BY MR. WELLS:	17 paragraph, do you see where it says "The aim is to
18		18 provide the NSSF and manufacturers insights on
19	- •	19 current consumer needs and uses of MSRs as well as
20		20 educate those influencing public policy in the
	of your responsibilities?	21 effort to preserve our constitutional rights"?
22		22 Do you see that?
22	Q. Okay. So you can set it to the side.	23 A. Yes.
	All right.	24 Q. And do you agree that the purpose of
1	Page 319 A. What is this?	Page 321 1 this survey was to influence public policy in the
2	MR. WELLS: It has the definition of "modern	2 effort to preserve our constitutional rights?
	sporting rifle." I don't know if you're curious.	3 A. It's clearly spelled out right there.
4	All right. I'm going to get this one	4 Q. So yes?
	marked, then.	5 A. I would agree only because it's spelled
	And just for the record, that prior	6 out right there in front of me.
6	exhibit was "The Writer's Guide to Firearms and	7 Q. Who is this who is the target
		8 audience for this report?
8 9	Ammunition?" What number are we on?	1
-	What number are we on?	9 A. What do you mean? So who would benefit
10		10 from viewing this?
11	THE WITNESS: Out of just general curiosity,	11 Q. Yes.
	I'll have to read this now. I'll go find it and	12 A. Primarily manufacturers of MSRs and 13 accessories thereof to see what users from this
	read it.	
14	1.0	14 very large dataset are utilizing modern sporting
15		15 rifles.
16	,	16 MR. WELLS: All right.
	BY MR. WELLS:	17 (NSSF Deposition Exhibit 20 was
17		18 marked for identification.)
17 18		19 BY MR. WELLS:
17 18 19	been marked as Deposition Exhibit 19, which is	
17 18 19 20	NSSF 000100 through 180. Have you seen this	20 Q. All right. I'm handing you what's been
17 18 19 20 21	NSSF 000100 through 180. Have you seen this document before?	21 marked as Deposition Exhibit 20. Do you recognize
17 18 19 20 21 22	NSSF 000100 through 180. Have you seen this document before? A. Yes.	21 marked as Deposition Exhibit 20. Do you recognize22 this document?
17 18 19 20 21	NSSF 000100 through 180. Have you seen this document before? A. Yes. Q. What is it?	21 marked as Deposition Exhibit 20. Do you recognize

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1	Page 322		Page 324
1	the content of the actual study.	1	Q. All right. Now go back to Deposition
2	Q. When you say "the actual study," what		Exhibit 19. So the survey results.
	study are you referring to?	3	A. Gotcha.
4	A. The questions from the modern sporting	4	Q. Looking
	rifle survey that SMS did on our behalf.	5	A. I'm sorry to interrupt. Do I need all
6	Q. And just for the record, Deposition	-	of these?
7		7	Q. No.
8	So directing your attention to the	8	A. Okay.
	first page here, do you know who created this text?	9	Q. You can put those in the past.
10	A. I don't know.	10	A. Thank you.
10		11	-
	Q. Do you see how it says "Please take a		
	few minutes to complete the survey below"? A. I do see that.		to NSSF 000109, looking back to the second
13			paragraph or looking to the second paragraph, do
14			you see that it says "The term 'modern sporting
	provided to survey respondents who responded to the		rifle' was clearly defined as AR- or AK-platform
	National Shooting Sports Foundation's modern		rifles such as AR-15, AR-10, AK-47, AK-74, and did
	sporting rifle online study?		not include nonrifle firearms such as AR pistols,
18	,		et cetera"?
	structure here, I have reason to believe that this	19	Do you see that?
	was provided as the prompts before the survey.	20	A. That's correct.
21	Q. All right. Directing your attention to	21	Q. So do you agree that, for purposes of
	the second sentence of the second paragraph, do you		this survey, NSSF was using a definition of modern
	see that it says "Insights will be used to help		sporting rifle that excluded AR pistols?
24	educate those influencing public policy in the	24	A. Yes. That was purposeful because we
	Page 323		Page 325
	effort to preserve our constitutional rights"?		wanted to get a narrow scope of the survey. And
2			then that way you limit to just a usable framework
3	Q. Do you see that? And that's consistent		of what you actually want to talk about. If you
	with the portion that we looked at in Exhibit 19		expand that framework to the broad definition of
	about why the survey was being conducted; is that		MSR that's included in the interrogatory response,
6	right?		then, likely, even though you have a giant
7	A. Yes. Like many surveys, you need to		completed survey data pool, you're going to muddy
	usually motivate folks to participate. And that is		the water, so to speak, and not have usable data at
	an effort to motivate people to participate in the		the end of it because you asked on such a broad
10	survey.	10	spectrum of platforms.
	-		
11	Q. And am I right that you've done	11	Q. Would and why doesn't including MSR
11 12	Q. And am I right that you've done coursework in survey methodology?	12	Q. Would and why doesn't including MSR pistols in what you're calling modern sporting
11 12 13	Q. And am I right that you've done coursework in survey methodology?A. Yes.	12 13	Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation
11 12 13 14	Q. And am I right that you've donecoursework in survey methodology?A. Yes.Q. And are you familiar with the concept of	12 13 14	Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy
11 12 13 14	Q. And am I right that you've donecoursework in survey methodology?A. Yes.Q. And are you familiar with the concept of priming?	12 13 14	Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way?
11 12 13 14 15 16	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. 	12 13 14 15 16	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again?
11 12 13 14 15 16 17	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? 	12 13 14 15 16 17	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it.
11 12 13 14 15 16 17 18	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is 	12 13 14 15 16 17 18	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay.
11 12 13 14 15 16 17 18 19	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is priming is giving someone information before they 	12 13 14 15 16 17 18 19	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay. Q. All right. Let's see. So is it fair to
111 12 13 14 15 16 17 18 19 20	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is priming is giving someone information before they actually enter into the portion where you collect 	12 13 14 15 16 17 18 19 20	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay. Q. All right. Let's see. So is it fair to say that, at least based on how MSR is defined
11 12 13 14 15 16 17 18 19 20	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is priming is giving someone information before they 	12 13 14 15 16 17 18 19 20 21	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay. Q. All right. Let's see. So is it fair to say that, at least based on how MSR is defined here, that NSSF uses the term "modern sporting
11 12 13 14 15 16 17 18 19 20 21 22	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is priming is giving someone information before they actually enter into the portion where you collect the information from them. Q. That may influence how they respond; is 	12 13 14 15 16 17 18 19 20 21 22	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay. Q. All right. Let's see. So is it fair to say that, at least based on how MSR is defined here, that NSSF uses the term "modern sporting rifle" differently in different reports?
11 12 13 14 15 16 17 18 19 20 21 22	 Q. And am I right that you've done coursework in survey methodology? A. Yes. Q. And are you familiar with the concept of priming? A. Vaguely familiar. Q. What is priming? A. As I sit here today, my understanding is priming is giving someone information before they actually enter into the portion where you collect the information from them. 	12 13 14 15 16 17 18 19 20 21 22 23	 Q. Would and why doesn't including MSR pistols in what you're calling modern sporting rifle manufacturer calculation, the calculation that we looked at earlier, why doesn't that muddy the waters in a similar way? A. I'm sorry. Could you say that again? Q. I'll withdraw it. A. Okay. Q. All right. Let's see. So is it fair to say that, at least based on how MSR is defined here, that NSSF uses the term "modern sporting

82 (Pages 322 - 325)

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Dec. 22(D 220
Page 326 1 target audience of MSR users that own rifles.	Page 328 1 under recreational targeting shooting. If you'd
2 Q. And in this survey, is it fair to say	2 like to, I can skip back and answer that portion of
3 that the survey only counted responses of people	
	-
4 who said that they owned at least one modern 5 sporting rifle?	
6 A. Yes. That was a qualification of it.	
7 Q. So this survey did not generally survey 8 firearms firearm owners writ large, including	7 And do you agree that this slide shows the results
	8 for how survey respondents rated the "most
9 firearm owners who don't own modern sporting 10 rifles, correct?	9 important reasons for buying most recently
	10 purchased MSR"? Do you see that?
11 A. They could have been surveyed, but the	
12 completed responses only counted those that	12 Q. And in response to this question,
13 designated they owned MSRs.	13 respondents the survey results indicated that
14 Q. And the survey also did not survey the	14 home/self-defense was the tenth most important
15 consumer market as a whole, correct?	15 reason people gave for why they purchased their
16 A. It wasn't as a whole, but as far as	16 most recent modern sporting rifle; is that right?
17 surveys goes, this is a very large usable sample	17 A. Yes, it's tenth.
18 that you could use it to find use to represent	18 Q. And that for home/self-defense is
19 this narrow scope of MSR owners.	19 actually just below ability to accessorize, right?
20 Q. So the sample is exclusively modern	20 A. That's correct.
21 sporting rifle owners; is that right?	21 Q. So ability to accessorize was a more
22 A. Yes.	22 important reason for the respondents who answered
23 Q. Okay. Let's go to NSSF 000111.	23 this question than home/self-defense?
24 Actually, you can keep going to 17. All right.	24 A. Yes. Home/self-defense fell under
Page 327	Page 329
1 Directing your attention to the left-hand side	1 ability to accessorize for most recently acquired
2 there, this slide is summarizing the results for	2 MSR on this chart.
3 how important various reasons are to survey	3 Q. And this survey as a whole, did it
4 respondents for why they owned an MSR. Would you	4 obtain any data about the frequency of self-defense
5 agree with that?	5 uses by the respondents of modern sporting rifles?
6 A. Yes.	6 A. I believe it does, but I can look
7 Q. And the responses that were generated	7 through the document if you'd like me to.
8 indicate that recreational target shooting was the	8 Q. All right. Directing your attention to
9 number one or the leading response?	9 NSSF 162 through 170.
10 A. It was the leading, and almost tied with	10 A. I'm sorry. You said 162?
11 it was the home defense and home- and	11 Q. Yes. So do you see that it says
12 self-defense reason.	12 "cluster analysis market segmentation"?
13 Q. So the top was recreational target	13 A. Yes.
14 shooting?	14 Q. What does that mean?
15 A. The number one, yes, by 8.7.	15 A. It's a method of market segmentation to
16 Q. And home- and self-defense was the	16 help marketers identify specific consumer groups.
17 second reason, second most significant reason. And	17 So the cluster is being pointed out in the bottom
18 this is in a survey after respondents had already	18 of the page: Reason for owning, annual household
19 been told that the purpose of the survey was to	19 income, number of MSR owned, what military/law
20 preserve their constitutional rights; is that	20 enforcement affiliation.
21 right?	21 Q. All right. So turn to the next page,
22 A. I'm not sure on the verbiage that was	22 NSSF 000163. And do you agree that this slide
23 before, but I can confirm, by looking at the	23 shows that, according to this, there were five
24 results here, home- and self-defense is second	24 clusters that were identified?

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	Page 330		Page 332
1	A. Yes.	1	BY MR. WELLS:
2	Q. How did NSSF go about determining these	2	Q. Sure.
3		3	A. Did you say law enforcement in
4	A. I'm not sure if NSSF determined the	-	competition along with hunting aficionado, cluster
	clusters or if SMS determined it based off of the		one and cluster five?
	findings of the survey. If you'd like me to, I can	6	Q. Yeah, for the second row, percentage of
	go back and investigate that.		MSRs.
8	Q. Who would know the answer to that	8	A. Okay. I just want to confirm that I'm
	question? Would Jim Curcuruto?	-	looking at the right thing.
10	A. Likely, Keith Storey at SMS. He's the	10	Q. I've had my colleague bring up
	president of SMS. And I in preparation for this		NSSF 000200 on the screen. Have you seen this
	deposition, I went and talked to him about		document before?
	methodology approaches, details of preparation for	12	A. Yes.
		13	Q. What is it?
	this report. The breakdown of who decided the clusters, we did not cover, but I can certainly		
		15	A. This is the raw data collected by SMS in
	approach him about that.		execution of the modern sporting rifle
17	Q. What did he tell you about the		comprehensive study.
	methodology for this report?	18	Q. And is this a complete and accurate copy
19	A. We just ran through the, like,		of that data?
	high-level structure of you guys approached us, it	20	A. I have no reason to believe it's not,
	started with Jim Curcuruto, we had this intent,		based on what I'm seeing here.
	there was a pause all of that is kind of laid	22	Q. And is it fair to say that this is the
	out in one of the beginning pages that there's a		data that was used to create the comprehensive
24	pause due to COVID, we collected these responses,	24	consumer report for modern sporting rifles?
	Page 331		Page 333
	and then this is the summation.	1	A. I believe so.
2	Q. And the intent behind the survey was	2	Q. And scrolling over to column JN.
	is described in the survey itself in the pages that	3	A. It's a big one.
	we looked at; is that right?	4	Q. Just looking at JN, row 1, the cell says
5	A. Yes.		× 1 5
6	Q. Do you see that, at least according to		favorite part about owning your modern sporting
	the different clusters that are presented here,	7	rifles."
1	almost half of all MSRs are owned by people	8	Do you see that?
	classified as law enforcement in competition and	9	A. I do.
	hunting aficionado?	10	Q. And have you do you understand that
11	A. I'm sorry. Could you run those three		column JN includes, then, the responses that survey
	segments again, the three clusters. Law	12	respondents provided to that question?
13	enforcement	13	A. Yes. It's open-text-box entries by
14	Q. So law enforcement in competition, which	14	respondents.
	is one, and then hunting aficionado. And it's	15	Q. And have you ever looked at those
16	percentage of MSRs, so it's the second row. It's	16	responses?
17	24 percent plus 25 percent. Do you see that?	17	A. Not in great detail.
18	A. I'm sorry. So this one oh, yes.	18	Q. Did you have any involvement with the
19	Thank you. Yes. I thought you were tracking a	19	preparation of the firearms retailer survey report,
20	third category. I apologize.	20	the 2021 edition?
21	MR. WELLS: No problem. All right. Let's go	21	A. Yes. I do believe I provided some
41	to Mike, if you could pull up NSSF let's see.	22	review on that document as it was being produced.
	to wike, if you could pull up NSSF let's see.		review on that document as it was being produced.
	THE WITNESS: May I back up for a second?	22	(NSSF Deposition Exhibit 21 was

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	D 224	D 220
1	Page 334 BY MR. WELLS:	Page 336 1 significant sample?
$\begin{vmatrix} 1\\2 \end{vmatrix}$	Q. I've handed you what's been marked as	2 A. I don't recall if we discussed. But,
	Deposition Exhibit 21, Bates-labeled NSSF 000053	3 like many things that like many surveys that we
	through 83. Have you seen this document before?	4 do conduct, it's really hard getting folks in our
5	A. Yes, I have.	5 industry to spend the time doing this. They're
6	Q. What is it?	6 often busy running their operations. And
7	A. It's our 2021 retailer survey. It's a	7 especially for FFLs, if they don't have the time to
	survey that we have conducted for us by	8 go through and conduct this, then they're not going
	Southwick Associates every other year.	9 to get a response. And also it's a very large
10	Q. Directing your attention to NSSF 56, in	10 survey. I can't recall for this particular one how
	the overview section, do you see that it says "The	11 many started it and didn't finish it. But we know
	survey respondents included 313 retail establishments located in 50 states"?	12 that it's kind of a behemoth of a survey. Takes a
		13 lot of time to go collect this data, and not many
14	A. Yes.	14 people finish it, resulting in that 313 that you
15	Q. Do you have any sense of how many	15 see in 2021.
	firearms retailers there are in the United States?	16 Q. How did NSSF identify the retailers to
17	A. I know I can go on the ATF website and	17 send this survey to?
	pull all the Type 1 FFLs. It's in the thousands.	18 A. From our membership records.
	How many there are right now, I couldn't tell you.	19 Q. So is it fair to say that the survey is
	I think the last time I looked at it, there's	20 exclusively of NSSF members?
	around 15-ish thousand.	21 A. Either NSSF members or folks that we
22	Q. 15,000?	22 know. There are there's some folks that we know
23	A. Yeah.	23 of that are in our system that may be members or
24	Q. And I'm sorry. Can you remind me the	24 folks that have lapsed their membership. They're
	Page 335	Page 337
	name of the person that you talked to about	1 not current members, but they were at one point, so
	methodology for this or wait. That was	2 they're in our system. But as long as they were
3	different. Sorry.	3 designated a firearm retailer, we extend a survey
4	Do you know who conducted this	4 invitation to them.
5	survey?	5 Q. All right. Directing your attention to
6	A. Yes.	6 NSSF 000059. So this page appears to show results
7	Q. Who was?	7 responsive to the question of "Which categories of
8	A. That was Southwick and Associates. The	8 new products do you currently sell retail?" Do you
	principal people that worked on this was Ben	9 see that?
	Scuderi and Rob Southwick. Ben is the analyst that	10 A. Yes.
	was in charge of this, and Rob managed it.	11 Q. And one of the categories is
12	Q. And did you speak to them in preparation	12 AR-style/modern sporting rifles. Do you see that?
13	for this deposition?	13 A. I do.
14	A. Yes.	14 Q. What was the definition of
15	Q. Did you discuss the methodology that	15 AR-style/modern sporting rifles that was provided
16	they used?	16 to survey respondents?
17	A. Yes.	17 A. I'm not aware if a definition was
18	Q. What did they tell you about the	18 provided in the context of the question. I'm led
19	methodology?	19 to believe, based off of the details that are
20	A. That, largely, a simple survey, they	20 provided here, that this was probably the content
	collected the responses and then just organized the	21 of the question.
	responses for the charts that are included in here.	22 Q. All right. Can you pull up NSSF 84. So
23	Q. Did you discuss whether the 313	23 I've asked my colleague to pull up on the screen an
24	responses that they got was a statistically	24 Excel file that's been produced at NSSF 000084.

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1 Have you seen this document?	1 that particular box, AB23.
2 A. I don't think I actually have seen the	2 So if I can direct you to AB23, and
3 metadata that comes behind the firearm retailer	3 I'll go ahead and read it just so that we're back
4 survey.	4 to square one on this. It says "75 percent of
	5 total are MSR/AK made in US, but not sure if all
	6 are AK, need to contact. 90,000 rifles plus 54,000
6 inferring that this may be the metadata behind or 7 the data behind the finance rate if a survey?	-
7 the data behind the firearms retailer survey?8 A. Yeah. This looks like the collected	7 miscellaneous equals 144,000. Going to use 90K to
	8 be safe, as no response from co."
9 responses from the survey.	9 All right. Now, did you in answer
10 Q. Who would be able to tell me whether or	10 to the questions related to the 108,000 that we
11 not this is the survey data?	11 ultimately see in that box, were you asked to do
12 A. Probably would be Southwick and	12 any calculations?
13 Associates.	13 A. I don't think I was asked to do any
14 Q. What about Jim Curcuruto? Would he have	14 calculations.
15 been involved in this report?	15 Q. All right. So if you add 90 plus
16 A. I know that this report started with	16 54,000, does that equal 144,000?
17 him, but it was similar to other reports that we've	17 A. Yes.
18 discussed. Started it as a normal course of action	18 Q. All right. So if you take 144,000 and
19 for his job, and then after he left, it fell on the	19 multiply it by .75, which is the equivalent of
20 research department to deploy.	20 75 percent, does that equal 108,000?
21 MR. WELLS: All right. Give me one second.	A. I don't have a calculator in front of
22 That is all the questions I have at	22 me. But just based off proportions, that sounds
23 this time.	23 right. Can I use that, actually? That would be
24 THE WITNESS: Okay.	24 great.
Page 339	Page 341
1 MR. LOTHSON: I just have a couple quick ones.	1 MR. LOTHSON: Let the record reflect we're
2 EXAMINATION	2 handing the witness a calculator.
2 EXAMINATION 3 BY MR. LOTHSON:	3 MR. WELLS: That was brought by the state's
3 BY MR. LOTHSON:4 Q. Exhibit 8. If you could go to	3 MR. WELLS: That was brought by the state's 4 counsel.
3 BY MR. LOTHSON:	3 MR. WELLS: That was brought by the state's
3 BY MR. LOTHSON:4 Q. Exhibit 8. If you could go to	3 MR. WELLS: That was brought by the state's 4 counsel.
 3 BY MR. LOTHSON: 4 Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 	 3 MR. WELLS: That was brought by the state's 4 counsel. 5 THE WITNESS: Thank you very much, state's
 3 BY MR. LOTHSON: Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 	 3 MR. WELLS: That was brought by the state's 4 counsel. 5 THE WITNESS: Thank you very much, state's 6 counsel.
 3 BY MR. LOTHSON: 4 Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 7 Do you have the electronic version of 	 3 MR. WELLS: That was brought by the state's 4 counsel. 5 THE WITNESS: Thank you very much, state's 6 counsel. 7 Yeah, if you apply a 75 percent
 3 BY MR. LOTHSON: Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 7 Do you have the electronic version of 8 that you could pull up real quick? I just have a 	 3 MR. WELLS: That was brought by the state's 4 counsel. 5 THE WITNESS: Thank you very much, state's 6 counsel. 7 Yeah, if you apply a 75 percent 8 factor to 144,000, it results in 108,000, which is
 3 BY MR. LOTHSON: Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 7 Do you have the electronic version of 8 that you could pull up real quick? I just have a 9 couple quick questions on that. 	 3 MR. WELLS: That was brought by the state's 4 counsel. 5 THE WITNESS: Thank you very much, state's 6 counsel. 7 Yeah, if you apply a 75 percent 8 factor to 144,000, it results in 108,000, which is 9 reflected in the content of AB23.
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 3 BY MR. LOTHSON: Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 7 Do you have the electronic version of 8 that you could pull up real quick? I just have a 9 couple quick questions on that. 10 A. Historical estimated MSR production and 11 less exports. 12 MR. TRESNOWSKI: I'm good. 13 MR. WELLS: You need one and he needs one, and 14 he needs to pull up 15 MR. TRESNOWSKI: 2351 Redacted. 16 THE WITNESS: Come on, Chris. Tell me 17 where 	 MR. WELLS: That was brought by the state's 4 counsel. THE WITNESS: Thank you very much, state's 6 counsel. Yeah, if you apply a 75 percent 8 factor to 144,000, it results in 108,000, which is 9 reflected in the content of AB23. BY MR. LOTHSON: Q. Okay. So then if, in Jim Curcuruto's assessment here, he took the "going to use 90K" for the rifles to be safe, and then 54,000 for the miscellaneous, which you've identified to include frames and receivers A. Yes. Q you get 144 total thousand,
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 3 BY MR. LOTHSON: Q. Exhibit 8. If you could go to 5 Exhibit 8. It's deep, it's way buried, but it's 6 large. It's a spreadsheet. 7 Do you have the electronic version of 8 that you could pull up real quick? I just have a 9 couple quick questions on that. 10 A. Historical estimated MSR production and 11 less exports. 12 MR. TRESNOWSKI: I'm good. 13 MR. WELLS: You need one and he needs one, and 14 he needs to pull up 15 MR. TRESNOWSKI: 2351 Redacted. 16 THE WITNESS: Come on, Chris. Tell me 17 where 18 MR. WELLS: 2351 Redacted. I knew it had a 50 19 in there, but it was 52. 20 BY MR. LOTHSON: 	 MR. WELLS: That was brought by the state's 4 counsel. THE WITNESS: Thank you very much, state's 6 counsel. Yeah, if you apply a 75 percent 8 factor to 144,000, it results in 108,000, which is 9 reflected in the content of AB23. BY MR. LOTHSON: Q. Okay. So then if, in Jim Curcuruto's assessment here, he took the "going to use 90K" for the rifles to be safe, and then 54,000 for the miscellaneous, which you've identified to include frames and receivers A. Yes. Q you get 144 total thousand, multiplied by .75, does, in fact, equal the 108,000 that you see in AB23; is that correct? A. That's correct.
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1 generated by a manufacturer that NSSF does not	1 Veritext Legal Solutions
2 validate, correct?	1100 Superior Ave
3 A. That is a number designated by the	2 Suite 1820 Cleveland, Ohio 44114
4 manufacturer. And while we do not have a way of	3 Phone: 216-523-1313
-	4 May 30, 2024
5 verifying that through another party, we take our	5 To: Mr. Lothson
6 manufacturer's word that that is an accurate	6 Case Name: Barnett, Caleb, Et Al. v. Raoul, Kwame, Et Al.
7 representation of that proportion.	7 Veritext Reference Number: 6708458
8 Q. You're trusting the manufacturer,	8 Witness: Salam Fatohi Deposition Date: 5/22/2024
	9
9 correct?	Dear Sir/Madam:
10 A. Yes.	10
11 MR. WELLS: No further questions based on	11 Enclosed please find a deposition transcript. Please have the witnes
12 that.	12 review the transcript and note any changes or corrections on the
	13 included errata sheet, indicating the page, line number, change, and
13 MR. LOTHSON: All right. We will read and	14 the reason for the change. Have the witness' signature notarized an
14 sign, as well.	15 forward the completed page(s) back to us at the Production address
15 MR. WELLS: Reserve signature?	shown
16 MR. LOTHSON: Yeah.	16
	above, or email to production-midwest@veritext.com.
17 FURTHER DEPONENT SAITH NAUGHT	17
18 (Proceedings concluded at	18 If the errata is not returned within thirty days of your receipt of
19 5:50 p.m.)	19 this letter, the reading and signing will be deemed waived.
20	20
	Sincerely,
21	21
22	Production Department
23	22
24	
24	24 NO NOTARY REQUIRED IN CA
Page 343	Page 345
1 STATE OF ILLINOIS)	1 DEPOSITION REVIEW
) SS: 2 COUNTY OF COOK)	2 CERTIFICATION OF WITNESS
3 I, Valerie M. Calabria, CSR, RPR, do hereby	ASSIGNMENT REFERENCE NO: 6708458
certify that SALAM FATOHI was duly sworn by me to	3 CASE NAME: Barnett, Caleb, Et Al. v. Raoul, Kwame, Et Al. DATE OF DEPOSITION: 5/02/0004
4 testify the whole truth, and that the foregoing deposition was recorded stenographically by me and	DATE OF DEPOSITION: 5/22/2024 4 WITNESS' NAME: Salam Fatohi
5 was reduced to computerized transcript under my	5 In accordance with the Rules of Civil
direction, and that the said deposition constitutes 6 a true record of the testimony given by said	Procedure, I have read the entire transcript of
witness.	6 my testimony or it has been read to me. 7 I have made no changes to the testimony
7	as transcribed by the court reporter.
I further certify that the reading and 8 signing of the deposition was not waived, and that	8
the deposition was submitted to Mr. Andrew A.	9 Date Salam Fatohi
9 Lothson, plaintiff's counsel, for signature.	10 Sworn to and subscribed before me, a
Pursuant to Rule 30(e) of the Federal Rules of 10 Procedure, if deponent does not appear or read and	Notary Public in and for the State and County,
sign the deposition within 30 days, the deposition	11 the referenced witness did personally appear and acknowledge that:
11 may be used as fully as though signed, and this	12
certificate will then evidence such failure to 12 appear as the reason for signature not being	They have read the transcript;
obtained.	13 They signed the foregoing Sworn Statement; and
13 I further contific that I am not a relative or	14 Their execution of this Statement is of
I further certify that I am not a relative or 14 employee or attorney or counsel of any of the	their free act and deed.
parties, or a relative or employee of such attorney	15 I have affixed my name and official seal
15 or counsel, or financially interested directly or indirectly in this action	I have affixed my name and official seal 16
indirectly in this action. 16	this day of, 20
IN WITNESS WHEREOF, I have hereunto set my	17
17 hand this 30th day of May, A.D. 2024. 18	18 Notary Public
18	19
20 Valerie Calateria	Commission Expiration Date
21 Vallette 1/2 Callation Ost, ZPR	20 21
Illinois CSR License 084-003928	22
22	23
23	24
23	25

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1	DEPOSITION REVIEW	•
	CERTIFICATION OF WITNESS	
2		
3	ASSIGNMENT REFERENCE NO: 6708458 CASE NAME: Barnett, Caleb, Et Al. v. Raoul, Kwame, Et Al.	
	DATE OF DEPOSITION: 5/22/2024	
4	WITNESS' NAME: Salam Fatohi	
5	In accordance with the Rules of Civil	
	Procedure, I have read the entire transcript of	
6	my testimony or it has been read to me.	
7	I have listed my changes on the attached	
	Errata Sheet, listing page and line numbers as	
8	well as the reason(s) for the change(s). I request that these changes be entered	
9	as part of the record of my testimony.	
10	as part of the record of my testimony.	
	I have executed the Errata Sheet, as well	
11	as this Certificate, and request and authorize	
	that both be appended to the transcript of my	
12	testimony and be incorporated therein.	
13		
	Date Salam Fatohi	
14	Sworn to and subscribed before me, a	
15	Notary Public in and for the State and County,	
	the referenced witness did personally appear	
16	and acknowledge that:	
17	They have read the transcript;	
	They have listed all of their corrections	
18	in the appended Errata Sheet;	
10	They signed the foregoing Sworn	
19	Statement; and Their execution of this Statement is of	
20	their free act and deed.	
20	I have affixed my name and official seal	
22	this day of, 20	
23	• · · · · · · · · · · · · · · · · · · ·	
	Notary Public	
24		
25	Commission Expiration Date	
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1		Page 347
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Illinois Code of Civil Procedure

Article II, Part E

Rule 207, Signing and Filing Depositions

Signing and Filing Depositions

(a) Submission to Deponent; Changes; Signing. Unless signature is waived by the deponent, the officer shall instruct the deponent that if the testimony is transcribed the deponent will be afforded an opportunity to examine the deposition at the office of the officer or reporter, or elsewhere, by reasonable arrangement at the deponent's expense, and that corrections based on errors in reporting or transcription which the deponent desires to make will be entered upon the deposition with a statement by the deponent that the reporter erred in reporting or transcribing the answer or answers involved. The deponent may not otherwise change either the form or substance of his or her answers. The deponent shall provide the officer with an electronic or physical address to which notice is to be sent when the transcript is available for examination and signing. When the deposition is fully transcribed, the officer shall deliver to the deponent, at the address supplied,

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notice that it is available and may be examined at a stated place at stated times, or pursuant to arrangement. After the deponent has examined the deposition, the officer shall enter upon it any changes the deponent desires to make, with the reasons the deponent gives for making them. If the deponent does not appear at the place specified in the notice within 28 days after the mailing of the notice, or within the same 28 days make other arrangements for examination of the deposition, or after examining the deposition refuses to sign it, or after it has been made available to the deponent by arrangement it remains unsigned for 28 days, the officer's certificate shall state the reason for the omission of the signature, including any reason given by the deponent for a refusal to sign. The deposition may then be used as fully as though signed, unless on a motion to suppress under Rule 211(d) the court holds that the reasons given by the deponent for a refusal to sign require rejection of the deposition in whole or in part.

(b) Certification, Filing, and Notice of Filing.(1) If the testimony is transcribed, the officer

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shall certify within the deposition transcript that the deponent was duly sworn by the officer and that the deposition is a true record of the testimony given by the deponent. A deposition so certified requires no further proof of authenticity (2) Deposition transcripts shall not be filed with the clerk of the court as a matter of course. The party filing a deposition shall promptly serve notice thereof on the other parties and shall file the transcript and any exhibits in the form and manner specified by local rule.

DISCLAIMER: THE FOREGOING CIVIL PROCEDURE RULES ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY. THE ABOVE RULES ARE CURRENT AS OF APRIL 1, 2019. PLEASE REFER TO THE APPLICABLE STATE RULES OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

VERITEXT LEGAL SOLUTIONS

COMPANY CERTIFICATE AND DISCLOSURE STATEMENT Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

Veritext Legal Solutions is committed to maintaining the confidentiality of client and witness information, in accordance with the regulations promulgated under the Health Insurance Portability and Accountability Act (HIPAA), as amended with respect to protected health information and the Gramm-Leach-Bliley Act, as amended, with respect to Personally Identifiable Information (PII). Physical transcripts and exhibits are managed under strict facility and personnel access controls. Electronic files of documents are stored in encrypted form and are transmitted in an encrypted fashion to authenticated parties who are permitted to access the material. Our data is hosted in a Tier 4 SSAE 16 certified facility.

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